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The New York Times

the News
Fit to Print

THE WEATHER

Cloudy, breezy and humid with showers likely through tomorrow. Temperature range: today 70-82. Saturday 68-87. Details on page 59.

SECTION ONE

No. 43,303

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NEW YORK, SUNDAY, AUGUST 15, 1976

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17, Column 1



President Ford working on his acceptance speech at the White House yesterday.



Senator Richard S. Schweiker arriving in Kansas City with his wife and family yesterday.

TURKS ASK TALKS WITH THE GREEKS

Minister Offers Negotiations on Aegean After Lengthy Meeting With Kissinger

By PAUL HOFMANN

Turkey offered yesterday to resume talks with Greece "at the highest level" to seek a peaceful solution to their dispute over offshore oil prospecting in the Aegean Sea.

The Turkish Foreign Minister, Ilhan Sabri Caglayangil, advocated new negotiations with Greece at the end of a long meeting with Secretary of State Henry A. Kissinger at the Waldorf Towers here yesterday afternoon.

But the Turkish minister eluded a reporter's question as to whether his Government was willing, pending the proposed talks, to withdraw the research vessel Sismik 1 from the vicinity of Greek islands.

The activities of the Sismik 1 caused the three-year-old dispute between the two countries to flare again.

Continued on Page 6, Column 1

South Africa Threatens Restraints on the Press

By JOHN F. BURNS

JOHANNESBURG, Aug. 14—The South African Government, embittered by local newspaper coverage of the unrest in black townships, has threatened to impose new restraints on the press.

Cornelius P. Mulder, the Information Minister, told a congress of the ruling Nationalist Party in Durban that the Government attached great importance to press freedom. But he said that society had the right to expect loyalty and patriotism from newspapers.

The minister was critical in particular of two of Johannesburg's principal newspapers, the Rand Daily Mail and the Sunday Times. He said the Sunday Times was one of the papers that had described apartheid, not black unrest, as the real danger to the country.

"In a country where relations between peoples are as loaded as ours, it is irresponsible to say this," he declared. Mr. Mulder said one of the restraints he had in mind was a requirement that all opinion-

Continued on Page 15, Column 1

UNEXPECTED WOES SLOW BEAME PLAN

The Mayor Lacks a Strategy to Aid Economy and Chief to Implement One

By MICHAEL STERNE

The Beame administration has run into unexpected difficulties in framing a new strategy for rebuilding the city's troubled economy and in finding a new administrator to lead the program.

Back in June, when Alfred Eisenpreis, the last Economic Development Administrator, resigned and the effort to draft a strategy already was six months old, aides to Mayor Beame said the new policy and the new appointee would be revealed in just a few weeks.

Now, according to a spokesman for the Mayor, the earliest possible date for announcing these important decisions is mid-September, and it probably will be even later.

The difficulty on strategy is partly a lack of information and partly a lack of tried methods for manipulating a local economy, but mostly, it arises from the profound nature of the questions that must be asked and at least tentatively answered.

Continued on Page 46, Column 4

2 Party Platforms Show Sharp Contrast on Issues

By RICHARD L. MADDEN

KANSAS CITY, Mo., Aug. 14—The platform proposed for the Republican Party's national convention next week smoothes over some of the major differences between its Presidential candidates but contrasts sharply with the platform approved last month by the Democrats.

Strategists for both President Ford and Ronald Reagan expressed general satisfaction today with the document completed last night by the Platform Committee, although neither side got everything it wanted.

There still remained the prospect of floor fights over such issues as the Panama Canal, the endorsement of the equal rights amendment and a few other issues. But the extent of these

Continued on Page 25, Column 1

'Queen of Cow Towns' Embraces Republicans

By CHARLOTTE CURTIS

KANSAS CITY, Mo., Aug. 14—The cattle trains are gone and Jesse James's descendants went on to sell fine china and furnishings, but Kansas City, despite its present sophistication, is still the proud and beautiful "Queen of the Cow Towns."

The prevailing social event is the barbecue, and as the Republicans began to settle in for what may be one of the most convulsive national conventions in party history, their rampantly hospitable hosts were eagerly preparing to stuff them with some of the world's best pork and beef.

Delegates and visiting dignitaries were barely off the planes before they were hustled away for steak and ribs accompanied by such Midwestern staples as corn on the cob and vine-ripened tomatoes. And lest anyone think that is all Kansas City knows how to do, there were caviar, shrimp, salmon in white wine and French pastries. Everything is indeed up to date.

The women wear Halstons and Bill Blass. The men put their Gucci loafers to the accelerators of Ferraris and Rolls-Royces. And what bothers some of them is the

Continued on Page 25, Column 1



Caglayangil, left, Foreign Minister of Turkey, and, right, his Greek counterpart, Dimitrios Bletsos, with State Henry A. Kissinger at the Waldorf Towers, where they met separately with Mr. Kissinger.

er Job Program Arouses Hope and Criticism

each step of the procedure to a visitor.

In the South Bronx, at about the same time, Elizabeth Biaschochea sat in the middle of a dusty, vacant lot scooping bricks that at some point would be a barbecue pit.

Also, at about the same time, John Leonard walked into a newspaper office in Pittsburgh and delivered a publicity release he had written about a summer recreation project.

Mr. Ross, Miss Biaschochea and Mr. Leonard are three of the 958,000 young people em-

played in the kind of "meaningful" summer jobs for economically disadvantaged youths that Federal and local government officials have said increased this year because of significant earlier notification to the cities of how much money they were going to get for the program and the subsequent earlier release of the funds.

"This is the earliest time we've gotten the planning money and it's much more efficient," said Lucille Rose, New York City's Commissioner of Employment.

"Over the last 10 years,"

continued, "the way the funding came down was always at the last minute. We'd have to then set up an administration overnight and get jobs overnight. We never registered before June. But this year, the delegate agencies developed the jobs and gave us a program and an operating plan well in advance—by April 22. And we simply didn't fund people with make-work jobs."

Mr. Ross, a 17-year-old high school senior, considers himself fortunate, not only because he

Continued on Page 39, Column 1

Bahamas Gambling Group Considers Las Vegas-Type Casinos in Atlantic City

By DONALD JANSON

ATLANTIC CITY, Aug. 13—A corporation with gambling interests in the Bahamas and a history of business practices and personal associations that has attracted government scrutiny is buying property and contemplating Las Vegas-scale gambling operations here.

The corporation, Resorts International, is aggressively pursuing a favorable vote in the Nov. 2 statewide referendum on legalizing casino gambling in Atlantic City. It plans to become a major contributor in a \$1 million campaign for the proposal.

With the tacit approval of Atlantic City's business and political leaders, who believe casinos would revive the sagging local economy, Resorts International also has:

Put down a nonrefundable \$200,000 deposit on a \$5.8 million, 56-acre parcel of Atlantic City beachfront and disclosed

plans for a new \$50 million, 1,000-room hotel to be erected on it.

Expressed interest in buying the 1,000-room Chalfont-Haddon Hall Hotel on the Boardwalk, long one of the city's leading hotels and the state's largest, and in buying other local hotels.

Hired as company lawyers in the state two men who are relatives of the legislators who were the chief sponsors of the gambling referendum in the Assembly and the State Senate.

Promoters Hired

They are Marvin D. Perskie of Avalon, the uncle of Assemblyman Steven P. Perskie of Atlantic City, and Patrick T. McGahn of Atlantic City, the brother of State Senator Joseph L. McGahn of Absecon.

The promotional efforts by Resorts International on behalf of the referendum proposal have taken various forms.

In a campaign supported by

FORD TO BE PUSHED BY REAGAN FORCES ON RUNNING MATE

Sears Says Strategy Is to Require Vice-Presidential Choice Before Roll-Call

ISSUE PUT TO RULES UNIT

Californian's Aides Seeking To Win Over Uncommitted If the President Acts

By R. W. APPLE JR.

KANSAS CITY, Mo., Aug. 14—Ronald Reagan's aides passed the word to key delegates today that the main thrust of their attack on President Ford at the Republican National Convention would be an attempt to force him to name his Vice-Presidential choice sooner than he wants to.

After meeting all morning with Reagan supporters who sit on the rules committee, John P. Sears, the conservative Californian's top strategist, said that "the only thing we're pushing strongly before the committee" is the proposal that would require all candidates to name running mates before the Presidential roll-call.

Search for Strategy

The committee, on which Mr. Ford holds a paper-thin majority, began its deliberations this afternoon. But it will not reach the Vice-Presidential proposal, which is known as Rule 16-C, until a second meeting early tomorrow.

All week, the Reagan forces have been searching for a way to dislodge some of the Ford delegates. Mr. Sears had suggested at various times that he might seek an early show of strength through a platform floor fight or through a fight on any of several other controversial rules proposals.

"In the end," a ranking Reagan aide reported, "we decided that our best shot—probably our only shot—was to force Ford's hand on the Vice Presidency, and hope that he'll make a mistake that will cost him some delegates."

Ford Gains Delegate

Mr. Sears said that he felt "quite good about our chances of prevailing on the floor" if Mr. Ford won the Rule 16-C fight in the committee. Richard L. Herman, a member of the President's strategy board who is managing the Ford operations in the rules committee, said that he had a majority on 16-C both in the committee and in the convention as a whole.

There were some indications that the pivotal uncommitted delegates were sympathetic to the Reagan position on 16-C. Several have told interviewers from The New York Times in recent days that they would not support Mr. Ford without knowing in advance whom he would choose as Vice President.

Joseph A. Laurita Jr. of Wheeling, W. Va., one of the

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The Major Events of the Day—Section 1

International

Fighting raged yesterday in the suburbs east of Beirut and heavy shelling was reported between Moslem and Christian villages on the main Beirut-Damascus highway. Rightist Christians and leftist Moslems alike appeared convinced that the next big battles, following the fall of Tell Zaitar, would occur in the upper Matnin district, about 30 miles east of Beirut, and in the hills south-east of the city. Witnesses at Tell Zaitar reported looting and said Christian militiamen had been replaced by demolition crews with bulldozers to remove the rubble of 52 days of siege and level the site. [Page 1, Column 1.]

Turkey offered to resume talks with Greece "at the highest level" to work out a peaceful solution to their dispute over offshore oil prospecting in the Aegean Sea. The Turkish Foreign Minister, Ehsan Sabri Caglayangil, advocated new negotiations with Greece at the end of a long meeting in New York with Secretary of State Henry A. Kissinger at the Waldorf Towers. Mr. Kissinger earlier had a breakfast meeting with Greece's Foreign Minister, Dimitrios Bitsios. Mr. Kissinger said that "we will do the utmost to help our friends," but he said that the United States had not assumed a formal role of mediator. [1:2.]

The South African Government embittered by local newspaper coverage of rioting by blacks, has threatened to put new restraints on the press. Cornelius P. Mulder, the Information Minister, was critical in particular of two of Johannesburg's principal newspapers, The Rand Daily Mail and The Sunday Times. At a meeting of the governing Nationalist Party in Durban, he said The Sunday Times was one of the papers that had said that apartheid, not black unrest, was the real danger to the country. Mr. Mulder said that one of the restraints he had in mind was a requirement that journalists be South African citizens fluent in both English and Afrikaans, the language of the dominant whites in South Africa. He said this would eliminate foreigners who could take the first plane home if trouble erupted as a result of their writing. [1:3-4.]

National

Ronald Reagan's aides told key delegates in Kansas City that the main thrust of their attack on President Ford at the Republican National Convention would be an attempt to force him to name his Vice-Presidential choice sooner than he wants to. John P. Sears, Mr. Reagan's chief strategist, said following a meeting with Reagan supporters on the Rules Committee, that "the only thing we're pushing strongly before the committee" is the proposal that would require all candidates to name running mates before the Presidential roll-call. The President's supporters have a bare majority on the committee. [1:8.]

The Republican platform that will be presented to the convention on Tuesday night is based on "less government, less spending and less inflation," and smoothes over some of the major differences between President Ford and Ronald Reagan and contrasts sharply with the Democratic platform. Strategists for the President and Mr. Reagan expressed general satisfaction with the platform, although neither side got everything it wanted. [1:6-7.]

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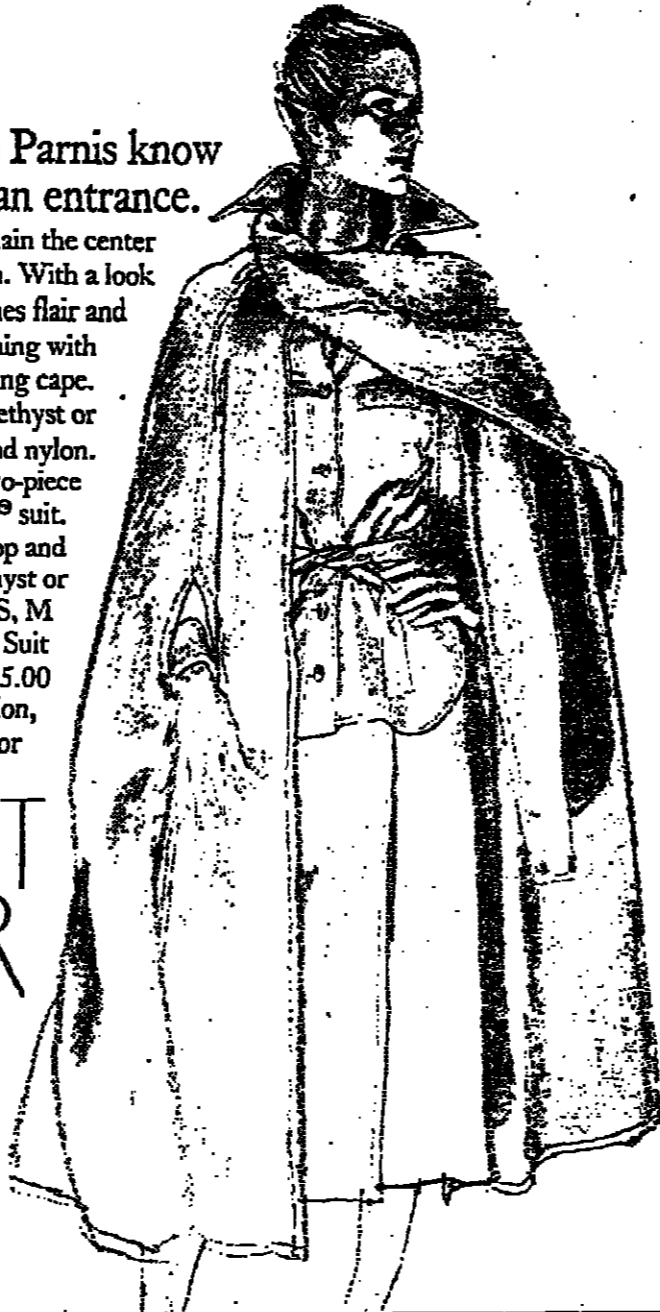
Park Is Calling for New Talks Between Koreans

Special to The New York Times
 The North remained a key pillar of his Government. At the same time, the President implied that any alternative to coexistence was war. Another aggression, he said, would mean a "disruption of the North's activities in all fields—political, economic and social." This paragraph apparently was inserted to stress his oft-stated claim that the South was becoming capable of inde-

pendently coping with another invasion from the North. Basically, however, his statement echoed one he delivered six years ago inviting the North to join in a peaceful competition between differing ideologies. The North-South dialogue that began in this spirit in 1972—in the wake of former President Richard M. Nixon's visit to Peking—abruptly ended after a year over the North's demand that Communism be made legal in the South.

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سكيا من الامل

Soviet Naval Buildup Worries Norway

By PETER T. KILBORN
Special to The New York Times

OSLO, Aug. 13—Norway and its superpower neighbor, the Soviet Union, face "increasing possibilities of conflict" in the Arctic waters they both now share, according to Norway's Foreign Minister, Knut Frydenlund.

Sovereignty over much of the area, which includes the Barents Sea and the continental shelf off the Norwegian archipelago of Spitsbergen, has never been established. Until now, the area did not seem important enough for anyone to stake claims.

The seas have become increasingly important to the Soviet navy as a strategic door to the Atlantic Ocean. And for both Norway and the Soviet Union, fishing rights there could soon be in dispute, along with rights to as yet unknown offshore oil deposits. "So far," Mr. Frydenlund said in an interview today, "we have had a short and manageable border with the Soviet Union. But with the extension of activity, our points of contact are greater and there arise increasing possibilities of conflict."

Severomorsk Base Extended

He was confident that serious clashes would be avoided.

"This need not become a problem if we develop rational ways with the Russians to solve these problems," he said.

The toughest issue is the one the Norwegians cannot do much about—the apparent expansion of the Soviet naval base at Severomorsk, on the Kola Peninsula, about 60 miles east of the 100-mile-long border with Norway.

"We don't look at this as primarily directed against Norway," Mr. Frydenlund said.

"We see it as part of their global buildup."

Many Norwegians fear that Norway could be trampled in a dispute between the Soviet fleet and Norway's allies in the North Atlantic Treaty Organization, including the United States.

The country's concern about the Russians, rarely far beneath the surface, became aroused in recent days following press photographs of the Soviet aircraft carrier Kiev, operating in northern waters.

Western Bases Ruled Out

"What's worrying us?" asked a leading stockbroker here, Halfdan Kierulf. That's easy. The Russians.

The foreign editor of Oslo's biggest newspaper said the Government might have to consider inviting its Atlantic allies to establish bases in Norway as a psychological foil against the Russians.

Mr. Frydenlund said the Government opposed such moves, in part because they were just as likely to have the opposite effect and provoke the Russians.

He is more concerned about the disputed offshore boundaries. He and the Russians have met twice so far to try to determine territorial rights in the Barents Sea, but so far they are far apart.

"As the negotiations have developed," he said, "we hope for, but we don't foresee, a rapid solution."

Even tougher will be Norway's efforts to assert its rights over Spitsbergen, a remote group of islands over which Norway has sovereignty but to which 40 other countries, including the Soviet Union, the United States, and Britain have been allowed certain rights

under a post-World War I agreement.

Underlying the border talks is the suspicion that there could be oil in the Arctic seas. Even if there is, current oil exploration and production technology may not be capable of coping with the climate there.

The resources that both countries can bring ashore is fish, and with world fish stocks diminishing in many areas, competition in the waters of Norway and the Soviet Union has intensified.

Early next year, Norway will extend its fishing limits to 200 miles offshore to areas where many countries now fish freely. Norway is wary of the eruption of a fishing conflict similar to one that divided Britain and Iceland extended its limits late last year.

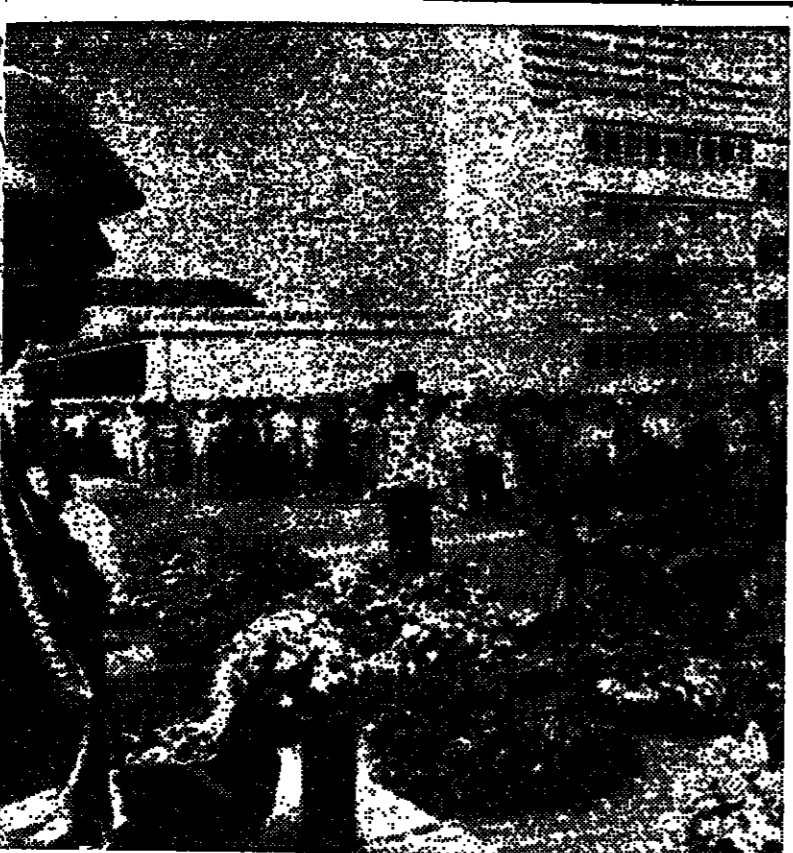
Luna 24 Begins Moon Orbit; All Functions Called Normal

MOSCOW, Aug. 14 (AP)—Luna 24, the Soviet Union's unmanned satellite, went into orbit around the moon early today, the Soviet press agency, Tass, reported. It said that all systems aboard the craft were functioning normally.

The satellite was launched Aug. 9 and a flight correction was carried out Aug. 11, the agency said.

Tass said that Luna 24 entered a circular orbit 69 miles above the surface of the moon, circling earth's satellite every hour and 59 minutes.

The Russians have not said whether they intend to land the satellite on the moon.



SIDE OF THE BERLIN WALL, an East German border guard stands by as delegations lay wreaths for border guards killed during incidents at the city, United States, France and Britain accused East Germany of violating an agreement on West Berlin by stopping busloads of West Germans from territory to stage a protest on 15th anniversary of building of Berlin Wall.

Refugees Living in Fear in Argentina

By JONAS

New York Times

S. Aug. 14

There is strong recent evidence of close cooperation between Argentine military intelligence and neighboring countries in hunting down and abducting politically active refugees.

The armed men who seized the 20 Uruguayans displayed military or police credentials. Uruguayan exiles here believe those seized were turned over to Uruguayan security agents.

Most were members of a clandestine opposition group known as the Worker-Student Resistance, which maintained relations with underground labor groups in Uruguay. One of those kidnapped was Margarita Michelini, daughter of Zelmira Michelini, a Uruguayan Senator kidnapped and found shot to death here in May.

Chilean exile sources said that 200 refugees had been arrested and were in Argentine jails, some for as long as two years, under charges of being involved with local guerrilla groups. The sources said that the list of missing persons and the bodies of others identified as Chileans by family members indicated that 20 Chileans had been killed.

The Argentine military shares the view of neighboring countries that Marxist guerrilla activity is an international operation.

"The revolutionary war is concentrated in Argentina now because the subversives were forced out of the neighboring countries and came here," said Rear Adm. Cesar A. Guzzetti, the Foreign Minister of Argentina, during a discussion of the refugee situation.

Nevertheless, the great ma-

majority of refugees are not political activists and fled to Argentina for personal safety or for economic reasons. "The refugees are not terrorists," a United Nations official here said.

In the view of the Argentine military authorities nearly all the refugees are undesirable for one reason or another. Although the United Nations commission spends nearly \$2 million a year on maintaining the refugees here, Argentina does not recognize official refugee status and will not issue identity documents.

Under the Peronist Government 2,000 Chilean and Uruguayan political refugees were granted residence and work permits. Now the great majority of refugees are without documents and are regarded as illegal entrants.

Nelson Catalán Arenas, a 32-year-old Chilean who has been lodged with his wife and four children in one room of a third-rate hotel under United Nations auspices, is a representative case.

Unemployment and Arrest

Mr. Catalán, a Socialist Party member since high school in Concepción, was a union organizer at a gas plant that was nationalized under the Government of President Salvador Allende Gossens. When the military took over, he was discharged and was arrested several times before coming to Argentina under the auspices of a church committee in August 1974.

While here he has been arrested nine times, usually for lacking documents. He has also been questioned on refugee activities. Some of his friends have been jailed for joining left-wing groups here or for activities linked to clandestine opposition movements in Chile.

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this is Yves Saint Laurent's fantasy that is making headlines

His printed skirts...whirling circular bouffants. A profusion of flowers. To wear with peasant flowered blouses...puffed, with long flowing sleeves. And brilliantly colored vests...lavished with braid. For a mood that can only be described as sumptuous.

Come...to Rive Gauche at Bloomingdale's. Where, with just one try-on...you'll know how it feels to be in the fashion news.

The blouse, 130.00. The skirt, 175.00. The braided vest, 175.00.

The blouse and skirt, wool challis, the vest, wool flannel.

Rive Gauche, Third Floor, New York, Bergen County, and White Plains.



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1000 Third Avenue, New York. 355-5900. Open late Monday and Thursday evenings.

TURKS ASK TALKS WITH THE GREEKS

Continued From Page 1, Col. 2

pute to flare up early this month.

Mr. Kissinger had breakfast with Greece's Foreign Minister, Dimitrios Bitsios, before receiving the Turkish official in a different suite on the hotel's 35th floor.

Speaking with reporters after each of the two meetings, the Secretary stressed the United States desire for a negotiated settlement of the Greek-Turkish dispute "to prevent a conflict."

Mr. Kissinger said that "we will do the utmost to help our friends," Greece and Turkey, to overcome their difficulties. But, he declared, the United States was not acting in the formal role of a mediator.

After meeting with the Turkish Foreign Minister, Mr. Kissinger met again with Greek officials to convey his impressions and suggestions to Mr. Bitsios.

The Secretary conferred with the Greek minister from 8:30 to 9:15 A.M. The subsequent meeting with the Turkish minister lasted almost two hours. Mr. Kissinger explained later that translation was required in his talk with the Turk, while Mr. Bitsios, the Greek, "speaks better English than I."

Council to Meet

In his statements to the press, Mr. Kissinger recalled that the United Nations Security Council had yesterday started a debate on the dispute between Greece and Turkey, as requested by the Athens Government. The debate is to resume Tuesday.

The Secretary said that the United States was consulting with its European Allies in the Security Council — Britain, France and Italy — to work out an "acceptable" draft resolution. The text would presumably call on Greece and Turkey to refrain from provocative action and to resume negotiations.

The Turkish research ship is exploring the Aegean in an area close to Greek islands. Athens contends that Greece has exclusive rights to investigate and eventually exploit the seabed there. Turkey rejects the Greek protests, saying that seabed rights in the Aegean have never been defined and delimited.

Greek naval and air forces are concentrated in the Aegean, and Turkey charges Greek military "harassment" of the Sismik 1.

Prime Ministers Met

The Prime Ministers of Greece and Turkey, Constantine Karamanlis and Suleyman Demirel, had inconclusive talks on the Aegean oil dispute and on the Cyprus dispute in Brussels earlier this year. In suggesting new talks yesterday, the Turkish Foreign Minister apparently meant that these contacts could be resumed.

Mr. Kissinger emphasized yesterday that "the United States is not taking any position" in the Aegean dispute, a problem "that has to be solved between Greece and Turkey." The Secretary added that he did not know when direct negotiation would start.

A reporter asked the Secretary whether the United States had asked Greece and Turkey to refrain from military action. Mr. Kissinger replied: "We haven't asked for any commitment."

Soviet Urges Restraint

ATHENS, Aug. 14 (Reuters) — The Soviet Union has urged Greece and Turkey to exercise the utmost self-restraint in their dispute over territorial rights in the Aegean.

In a note delivered to the Greek Foreign Ministry yesterday, the Soviet Government said that freedom of the sea should not be disturbed in the Aegean, a key area for Soviet shipping. A similar note reportedly was delivered in Ankara.

Cathedrals of Britain In Need of Craftsmen

LONDON, Aug. 14 (UPI) — Britain's ancient cathedrals and churches are suffering from a shortage of craftsmen to keep them in repair.

Lincoln Cathedral, whose stone has needed restoration for 80 years, has two masons on its staff and requires at least three more. Westminster Abbey, to deal with the shortage, has taken on a woman apprentice mason. Canterbury Cathedral, the central church of the Anglican communion, has enough masons on hand.

"We are fortunate in having and keeping some really brilliant craftsmen in our team," said Canon Donald Ingram-Hill, vice dean of the cathedral. "We are certainly luckier than in New York where, so I am told, there are only five stone masons available to work on the Cathedral of St. John the Divine."

Exeter Cathedral, on which large-scale restoration is in progress, has a mason-sculptor in charge and four masons working under him. Its surveyor, Peter Gundry, said he was not recruiting additional men because of Britain's financial situation.

HELP REFRESH A KID
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GATES
24-39

Fall arrivals:
Suiting
the occasion
with an
English accent

Strictly first class. With flair that tells you the English had a hand in it. A take off, one might say, from the nobly man-tailored. Translated into style a woman can understand. Very tweed. Indeed. By Evan-Picone from the Clubhouse. Left: Black wool Harris tweed blazer, \$80. Black cotton velveteen vest, \$46. Matching tweed trouser skirt, \$44. White polyester crepe de chine shirt (detachable tie), \$32. Harris tweed hat, \$25. Right: Black cotton velveteen double breasted blazer, \$86. Black wool tweed pants, \$40. Grey polyester crepe de chine stock-tie shirt, \$26. Sizes 6 to 16. Meet designer Frank Smith in our Clubhouse, Third Floor, Herald Square, Monday, August 16 from 12:30 PM to 2:30 PM, and take a look at our Broadway windows all this week. Clubhouse (Dept. 176), Third Floor, Herald Square and your Macy's except Parkchester, Jamaica and Flatbush. Sorry, no mail or phone.

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New York Times

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"We don't copy. We inspire"

said American designer Geoffrey Beene

We were over at Mr. Beene's showrooms the other day, aahing about his soft-but-sophisticated (see sketches on this page) new Beene Bag collection. And after we made a date for him to meet you at Altman's this Tuesday, we asked him what his ideal fashion is.

"As American as possible," answered Fashion Avenue's Quiet Man.

"I do clothes that reflect American taste, go with our fast paced **American life.**"

Then he told us that the woman he has in mind when he designs is the one who can cope: with a career, a husband, a child, a home.

Sounds like the story of your life? Then you'll love Geoffrey's latest scheme for separates. The four pieces here constitute a day-into-evening wardrobe.

At 8 a.m. you button into this soft-shirt (note the new dress-shirt bow tie), wrap into our herringbone tweed envelope skirt (no zip, just button and go), pull on the soft little sweater (just one button at its v-neck). But don't forget to slip the soft-skirt into your shoulder bag.

After office hours, all you do is subtract the sweater, switch skirts, and meet aforementioned **husband** for dinner at "21." That's coping.

Soft-skirt (78.00) and shirt (60.00) are creamy brandy alexander beige Ultressa® polyester. Sweater (48.00) and tweed skirt (70.00) are pale charcoal gray wool. Everything for sizes 6 to 14.

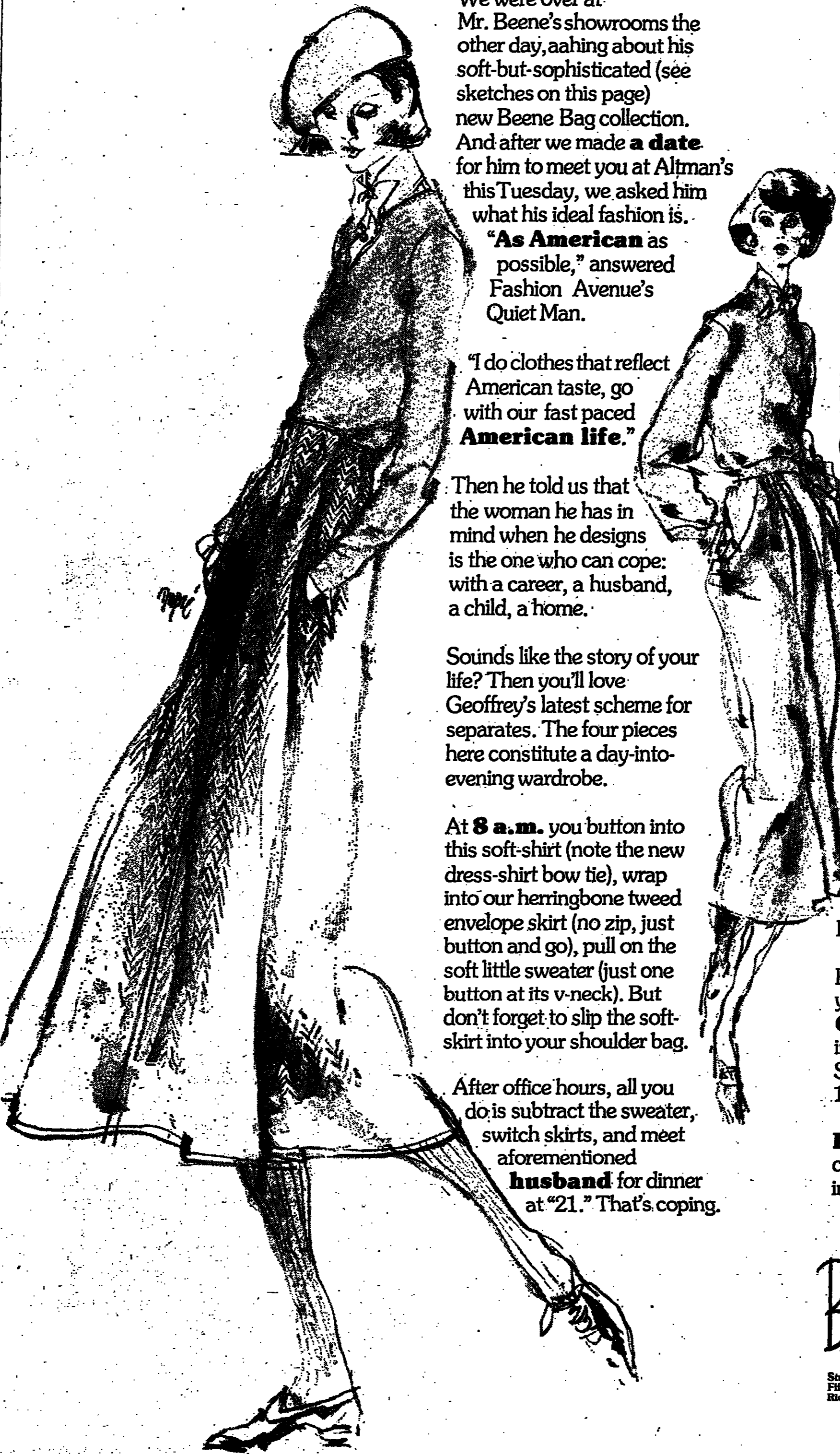
But there's more about Mr. Beene you ought to know. For instance, he once meant to be an M.D. and studied anatomy. (No wonder his fit's so perfect.) For instance, he thinks clothes should "move" the way bodies do. "Don't tip-toe. **Stride!**" he tells his models. For instance...

But you'll find out for yourself when you **meet Geoffrey Beene** and see informal modeling in our Studio III, Tuesday, August 17th, 1 o'clock till 2.

Preview today: a whole collection by Geoffrey Beene in our Fifth Avenue windows.

B. Altman & Co.

Studio III, third floor,
Fifth Avenue, White Plains, Short Hills,
Ridgewood/Paramus, N.J., St. Davids, Pa.



QUEUES PLAGUING COMMUNIST BLOC

Long Lines Are Creating
Political Unrest in Poland
and Hardship Elsewhere

By MALCOLM L. BROWNE
Special to The New York Times

WARSAW, Aug. 10—"If there is ever a revolution against Communism," a Pole remarked with annoyance, "it will be started by someone who had to stand in line too long."

He himself had been waiting a half-hour in a line that snaked all the way across Warsaw's picturesque Old Town Square to buy a 5-zloty, or 15-cent, ice-cream cone.

No one buying ice cream in Old Town Square on a Sunday afternoon has anything pressing on his mind, and in any case, there are diversions such as an exhibit of amateur painting and an itinerant Hungarian band playing a jolly czardas.

But on weekdays it is another matter, and time wasted in lines is contributing to serious political unrest in Poland. Most women in Communist countries have jobs, whether they have families or not, and shopping is a major problem. It becomes acute when a woman, or her husband, must spend two or three hours a day waiting in lines to buy meat or sugar. The situation in Poland has been just that way for the past few months.

The burden of waiting in ubiquitous and interminable lines for everything in the Communist world is something to which people have grudgingly become accustomed. (An exception, perhaps, is Yugoslavia, where it is normal to fight and squeeze through a crowd to get ahead of everyone else.)

In a bread store in the Soviet Union, one may first wait in line to see the bread and various price tags, a second line to buy a receipt entitling one to the loaf, a third line to present the receipt and receive the bread and perhaps a fourth line to have it wrapped. An error at any stage in the proceedings means being sent back to the beginning.

Enrolling a child in school, applying for an apartment, job or pension, getting a driver's license or even getting a tooth fixed are matters that require many weeks of time doing nothing but standing or sitting in lines.

Medical treatment is free, but to get a cut finger bandaged involves even more lines than buying bread as papers are checked, administrators decide which clinics must be visited in what order, and so on.

After waiting for several hours in any line, a would-be supplicant frequently finds that closing time—either for lunch or for the day—has come. The door is slammed, and the only alternative is to come again another day.

For some people, there are ways around the lines.

"I have to do it the hard way," a Rumanian remarked, "because I am not a party official and have no special right to skip the lines. But when I need to see the doctor I find a carton of American cigarettes under the table gets me in to see him very fast."

In European Communist countries, a newly married couple must generally wait from five to 10 years to get an apartment of their own. They live with in-laws even after having children. Family arguments are continuous, and the divorce rate is staggering. In Poland, despite a crash program to build apartments, the situation is as bad or worse than in any other Communist country.

But even apartments can be had.

In Prague, for instance, \$20,000 in hard currency under the table will put a couple at the head of the line for a good apartment, which still must be paid for, of course. There are similar shortcuts to apartments throughout the Eastern bloc, but they all require large amounts of money that is hard to come by in strictly legal ways.

Price Explains Problem
In Poland, problems have become acute. Only part of the delays result from real shortages.

Meat is apparently scarce because farmers, even after a new price adjustment, still are not getting the prices they feel they need. So they respond by not producing.

"Under Communism," one East European said, "everyone must have a job. But there is no requirement to work."

The current sugar shortage, on the other hand, is apparently more the result of hoarding and inefficient distribution than a real shortage. Sugar is now being sold loose from the sack rather than packaged.

Poland grows sugar beets and normally produces enough sugar for an exportable surplus. There is no reason to believe that the sugar crop during the past year has been bad. And yet families spend hours in lines each week to buy just enough sugar to get by.

"Lines and hardship are endurable in times of real crisis," an East European said. "After the war, when Europe was in ruins, it seemed normal to wait in line for an egg. But to have to go through such nonsense today, 31 years later, while the West is working without interruptions or simply relaxing, well, it says something about the system."

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- this is a sale, not an auction...no one can force these prices upward
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- w & j sloane is in business 365 days a year, not here today, gone tomorrow
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Beekman Place. Photograph by Peter Fink

New York
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Diane Von Fürstenberg

Diane's plan
for the future

in three easy jersey pieces. All rather independent with great wardrobe potential.

The cardigan coat which doubles as a dress. Plus a slender skirt. In a baby's breath random print. And a cowl collared pullover with long sleeves. All, seasonless navy acrylic jersey, 6 to 14,

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Diane Von Fürstenberg herself, tomorrow

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Paris Hotels Used by Arabs Are Plagued by Fires

Special to The New York Times
PARIS, Aug. 14—Five Paris hotels have been destroyed by fires in the last two months, killing 26 persons and injuring many more.

All the hotels were of the cheapest class, and all the fires began late at night.

Many Parisians have suspected arson, but the police are not so sure. They are investigating that possibility among others.

The last and most deadly of the fires burned out the Hotel d'Amerique in northern Paris. It began shortly before 2 A.M. Wednesday, and by the time firemen arrived the people inside the hotel were trapped.

Eight persons died in their beds. One jumped out a window, and his body was found in the courtyard. Four more died of burns in the hospital.

The earlier fires burned out

26 Persons Are Killed As Five Establishments Are Destroyed

hotels this month and last in one area of town that is a kind of ghetto for workers from Algeria, Morocco and the French Caribbean islands. Most of the lodgers in the hotels were immigrant laborers.

Among the theories being examined by the police is that

the fires could have been set by someone who hates Arabs. A dozen North African workers have been killed in the South of France in recent years.

Another theory is that the fires are the work of a pyromaniac.

All five hotels were "fifth class," offering minimal amenities. Fire protection in such hotels is inadequate, and fire escapes are not compulsory in France.

HELP REFRESH A KID
 GIVE TO THE FRESH AIR FUND

CANADA ENDS POLICY OF NON-JEWISHNESS

OTTAWA, Aug. 14 (UPI)—The External Affairs Department has announced the cancellation of an "inappropriate" policy under which its High Commission in London had been certifying the non-Jewishness of Canadians traveling to Saudi Arabia.

A department spokesman said the practice was ordered ended Thursday night because it gave the appearance of Canadian support for a policy under which certain Arab countries boycott Jews and Jewish-owned companies.

The spokesman said, "It is evident this particular service is not necessary, not absolutely necessary, to permit Canadians to travel to Saudi Arabia. It is in the circumstances an inappropriate policy."

"We have no wish to condone or abet a policy of religious discrimination by any state," he added.

The spokesman said that at no point had the commission issued certificates of non-Jewishness of its own. It had merely acted as a notary certifying documents that travelers brought with them.

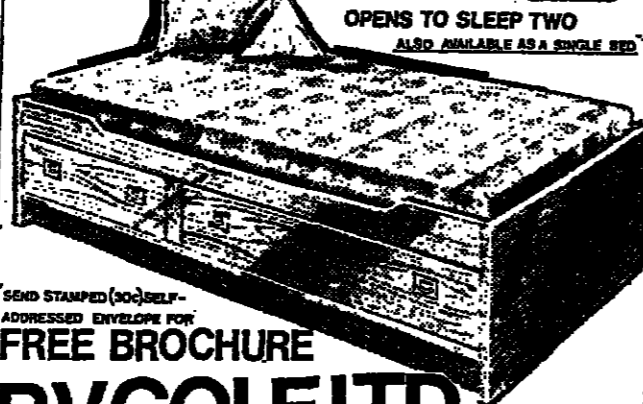
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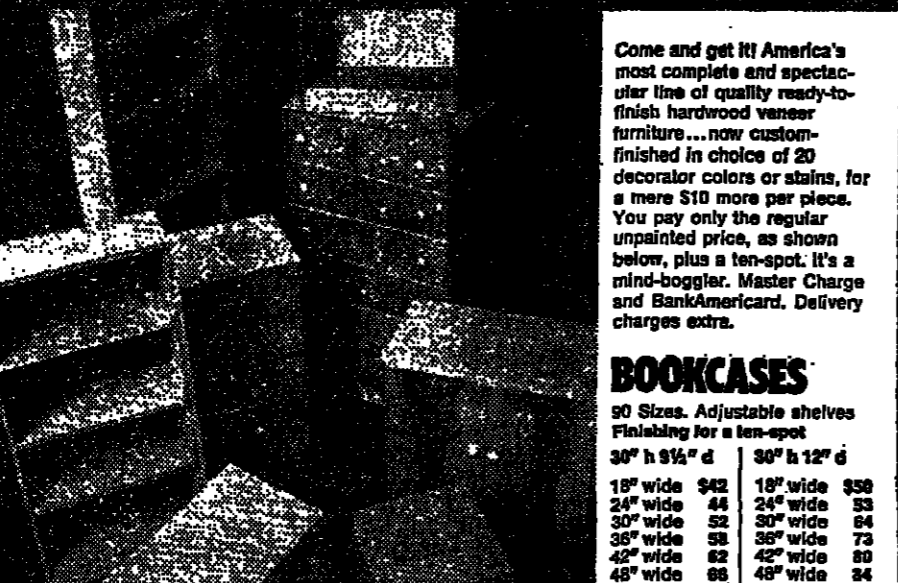
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14" wide \$47 30" wide \$72	18" wide \$7 36" wide \$70	24" wide 18 1/2" high \$38	30" wide 18 1/2" high \$38
24" wide \$3		36" wide 18 1/2" high \$38	
3 drawer, 26 1/4" high, 16" deep	14" wide \$62 30" wide \$89	24" wide 26 1/4" high \$76	30" wide 26 1/4" high \$76
18" wide \$72 36" wide \$99	24" wide \$1	36" wide 26 1/4" high \$86	36" wide 26 1/4" high \$86
24" wide \$1		24" wide 33 1/2" high \$84	30" wide 33 1/2" high \$84
4 drawer, 33 1/2" high, 16" deep	14" wide \$82 30" wide \$106	36" wide 33 1/2" high \$115	
18" wide \$93 36" wide \$122	24" wide \$8	Single Door Cabinets	
24" wide \$8		All 16" deep	
5 drawer 41 1/4" high, 16" deep	14" wide \$84 30" wide \$120	18" wide 18 1/2" high \$84	18" wide 26 1/4" high \$84
18" wide \$101 36" wide \$138	24" wide \$110	18" wide 33 1/2" high \$81	18" wide 33 1/2" high \$81
8 drawer 48 1/2" high, 16" deep	14" wide \$117 24" wide \$131	24" wide 33 1/2" high \$115	
18" wide \$124 30" wide \$144		Four Door Double Cabinets	
Double, 47 1/4" wide, 16" deep	4 drawer 12 1/2" high \$108	All 16" deep	47 1/4" wide 18 1/2" high \$101
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Goose Liver Debate Ruffling the Feathers of the French and the British

By New York Times Staff
Aug. 14 — The suspicion that the delicacy of the French pâté de foie gras is force-fed through electrically controlled tubes inserted in their beaks.

A few weeks ago Mr. Allaum took to the floor of the House of Commons to suggest a ban on imports of the pâté, and last week, a British news agency said he was considering leading a delegation of M.P.'s to Prime Minister James Callaghan's Cabinet to press their case.

Given the turmoil in the world, Maurice Druon, who was the French Minister of Cultural Affairs two years ago, thinks the British have more useful things to do than worry about geese. "How reassuring it is," wrote Mr. Druon in a letter in French, to The Times of London, "to think that the representatives of the Mother of Modern Democracies have nothing more urgent to do."

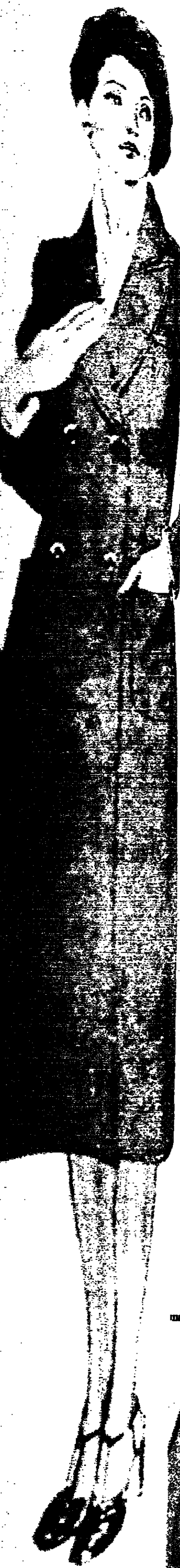
What's important to the British is not necessarily im- portant to the French, but it is also possible that the force-feeding of geese would be less important to the British if someone other than the French were feeding them.

Britons Have Fox Hunting
Britain, after all, is one of the last bastions of blood sports among the leading developed countries. Last year, when someone called for a ban on fox hunting, even Princess Anne, a prominent fox hunter, spoke out publicly

in defense of the sport. Officially, the French and the British get along. They are military allies, they are partners in the Common Market—although the French kept the English out for a while—and they have built an airplane together, the supersonic Concorde. But at another level, relations are cool. When a Frenchman slips away from a party early, without telling the host, he says he is taking English leave. An Englishman

who sneaks away calls it French leave. Foie gras, a smooth, light brown pâté with a black truffle in its center, seemed, nevertheless, to have become something of a lubricant to French-British relations. A tiny crock of it at one leading store, just 1.38 ounces, costs \$4. Yet there are Britons who have somehow been able to buy more of it than they ever have before, as they did last year, despite the country's harsh economic environment.

Label Mixup Forces Recall Of 29,055 Bottles of Pills
WASHINGTON, Aug. 12 (AP)—The Ciba Pharmaceutical Company, Summit, N. J., is recalling 29,055 bottles of allergy pills because of a label mixup. Some bottles may contain a powerful stimulant that could prove fatal if taken according to directions, the Food and Drug Administration said Friday. No injuries have been associated with the mixup, the agency said. The 29,055 bottles containing 100 pills each of Pyribenzamine hydrochloride, an antihistamine prescribed for allergies, were distributed east of the Rocky Mountains from Jan. 16 to April 4. In at least one case, the agency said, a bottle labeled as antihistamine actually contained the stimulant Ritalin, which is prescribed for patients suffering from narcolepsy, or uncontrolled sleepiness, hyperkinesia, or hyperactive behavior, and minor brain disorders in children. The antihistamine tablets are light blue and carry the number 33 on one side. The Ritalin tablets are peach color and imprinted on one side with the number 34.

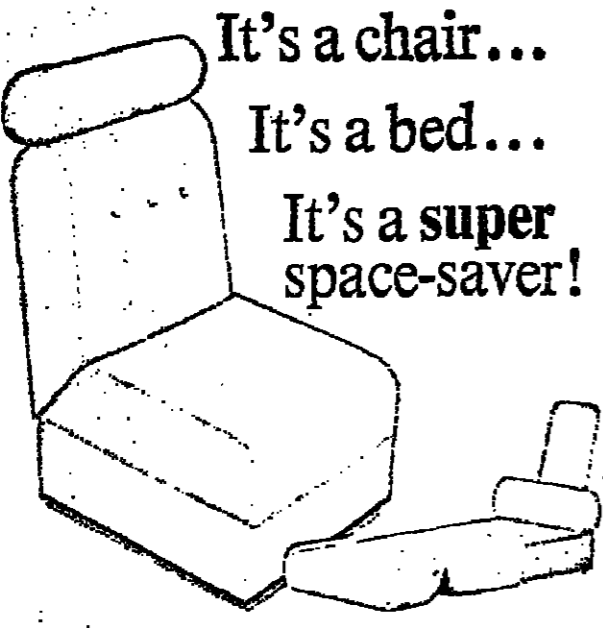


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RWANDA ECONOMY SHORT OF SUPPLIES

Denial of Transit Rights by Uganda Denounced

KIGALI, Rwanda Aug. 14 (UPI)—Four million people are packed into this beautiful mountainous land in central Africa, making it the most densely populated country in Africa.

Most of the four million are subsistence farmers who live in mud and thatch huts. They are so poor that most of them do not even use money. They barter beans for cloth and corn for tin sheeting at the local market.

Women and children carry sewing machines and crops on their heads. Even public transport is often beyond their means. And the rural Rwandans never venture more than the odd kilometer from their farms throughout their lives.

In the last two years the military government of President Juvenal Habyarimana has been successfully trying to raise the standard of living in Rwanda, which is considered the world's poorest country.

But Rwanda's future is threatened by a crisis it has no control over. Neighboring Uganda, itself tottering on the edge because of President Idi Amin's bizarre policies, has instituted an economic blockade against Rwanda, apparently more out of spite than anything else.

Foreign Trade Cut Off
Both imports and exports, which must transit Uganda to reach Indian Ocean ports, have

been either blockaded or hijacked by Uganda.

Rwanda has received no fresh gasoline supplies for several weeks. Only two pumps in the entire country, both in the capital, are working.

Hundreds of cars and trucks line up throughout the day in Kigali's dusty streets, waiting for the few liters of gasoline that may become available.

Vital electricity supplies, even to hospitals, are often interrupted. Rwanda's fledgling light industry has stopped.

No Impact in Rural Area

The coffee and tea crop—Rwanda's only means of paying its own way—has recently been harvested. It is stacked on trucks stretching in pockets from the capital to the border. It must reach Mombasa on the Kenyan coast for export soon or perish.

"We are trying very hard to get along with our neighbors," a senior government official said. "But every time Kenya

and Uganda go at it, we get the heel of the boot."

Thus far the effects of the blockade have been confined to the capital and the few new factories in Rwanda. It has not yet touched the farmers on their hilly plots to whom even oil is not important.

"I have never ridden a machine and I have never eaten anything that has come from one," said 62-year-old Leopold Mungi, a father of seven who grows beans and grain sorghum on a tiny plot. "I have never even ridden in a vehicle. People that ride in buses and trucks have money. I don't."

The current crisis arose after Rwanda pulled itself together from one of the cruelest intertribal wars in modern times. Tutsis and Hutus killed each other in the thousands.

"Now this country is like a sleeping baby compared with the rest of Africa," a long-time Roman Catholic missionary said. "Everyone is at last pulling together and then this has to happen."

Slain Paris Gunman Linked To Attempt to Kill de Gaulle

PARIS, Aug. 14 (Reuters)—The police have identified a gunman killed during a foiled holdup as one of the men who participated in the most serious attempt ever made on the life of de Gaulle.

The gunman was Laslo Varga, a Hungarian deserter from the French Foreign Legion who manned a machine gun during the Secret Army Organization ambush on de Gaulle's car at Le Petit Clamart outside Paris in August 1962. The general escaped unhurt.


Mr. Varga, who was released in a 1967 amnesty, died on Wednesday while attempting to hold up a suburban post office. An accomplice also believed to be a former Secret Army Organization member, died of wounds in hospital yesterday.

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Bomb Kills 7 Boarding Train in Egypt

Special to The New York Times
CAIRO, Aug. 14—At least seven persons were killed and 51 injured in Alexandria this morning as a bomb exploded in a train being boarded by workers and farmers bound for Aswan.
 Though there was no official statement this afternoon placing responsibility for the blast, it was expected here that Libya would be accused.
 The Libyan Government was accused earlier this week of hiring an Egyptian to plant two bombs in a Government office building in Cairo. Fourteen persons were injured in that bombing last Sunday.
 The blast in the seaside resort city of Alexandria occurred at about 10:45 A.M., shortly after President Anwar el-Sadat left a military airport 30 miles outside of Cairo for Muscat, Oman, on his way to a conference of nonaligned nations in Colombo, Sri Lanka.

terrorism against Egypt since being searched at movie theaters and some public buildings. There was speculation in Cairo today that security would be increased further. "It's getting to be like Belfast," a Western diplomat said.
 Egypt and Libya have been at odds since 1973, when President Sadat backed out of a plan to unite the two countries. President Qaddafi, whose policies are strongly influenced by the Islamic religion, does not approve of the relatively loose social and political climate in Egypt and what he sees as a soft policy toward Israel.
 There is an overabundance of manpower in Egypt, and thousands of its citizens still are working in Libya, which needs the extra help. The dispute between the two countries so far has not ended this situation, though the number of workers has decreased.

Bomb on Luggage Rack
 According to initial reports from Alexandria, the bomb was left on a luggage rack and exploded while the train was still outside the station, waiting to pull in. One car of the train was destroyed.

In Egypt, where transportation is hopelessly overcrowded, passengers do not wait for the trains to reach a loading dock before getting aboard. The poor workers and farmers about to make the 700-mile trip to Aswan in upper Egypt scramble through the windows of the dilapidated trains to get a seat.
 Untouched by the blast were the numerous other more deluxe trains that arrive and depart from Alexandria in the summertime carrying wealthy and middle-class Egyptians and foreigners from Cairo to Alexandria and its beaches.
 Feeling against President Muammar el-Qaddafi of Libya is high in Egypt. He has been accused of waging a war of

African Drought Effects
BAMAKO, Mali, Aug. 14 (Agence France-Presse)—Africa's drought-plagued Saharan region still faces acute problems of water supplies for agriculture, the Transport and Public Works Minister of Niger, Moussa Bako, has said.

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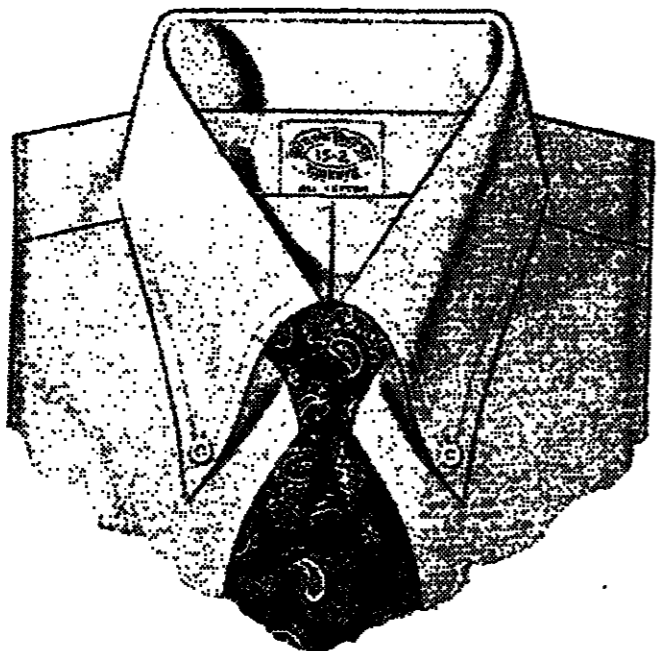
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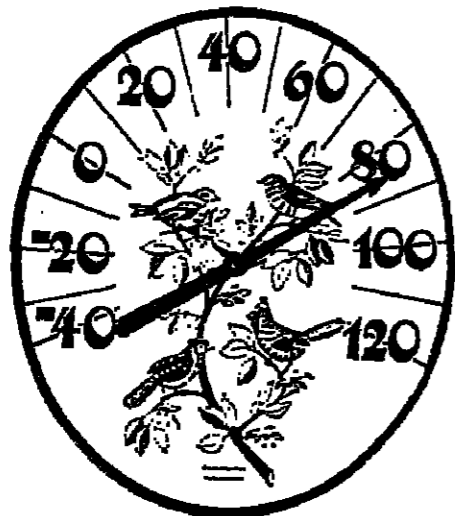
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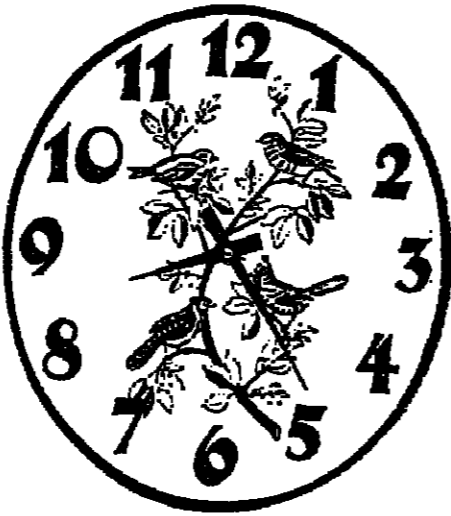


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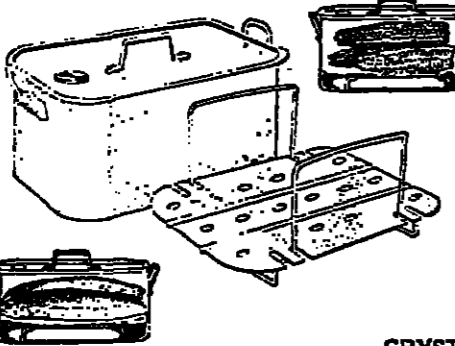
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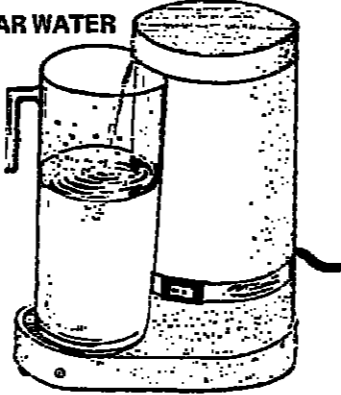
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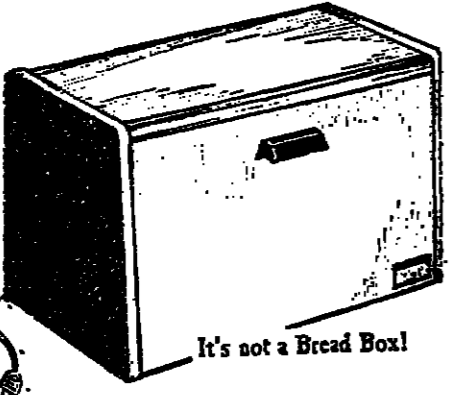
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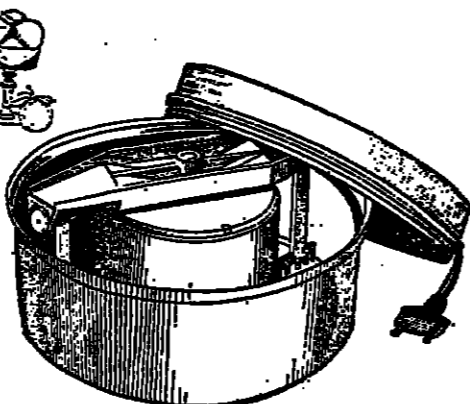
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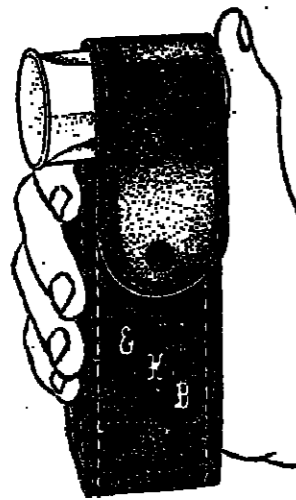
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Tunisia Aims for Foreign Investment

Special to The New York Times
By HENRY GINGER
TUNIS — Tunisia is a capitalist island in a socialist sea. White Tunisia's richer neighbors, Algeria and Libya, are building state-controlled and highly nationalist economies with oil and gas revenues, this little Arab country, with almost six million people and few natural resources, is appealing to foreign investors to help create jobs.

A 1973 law has afforded wide tax benefits and full guarantees on expatriating profits and capital to people who establish factories working for the export market. The other major attraction is relatively cheap and abundant labor and this has brought in large numbers of clothing and leather-working plants which require much labor relative to output. Many West German, Dutch, French and Belgian investors, some of them having difficulties at home with expensive labor and outmoded equipment, have transferred to Tunisia, offering about 30,000 jobs over the last four years. A special agency for the promotion of investment has cut red tape to a minimum and made for relatively quick handling of administrative problems connected with establishing a business in Tunisia.

Base of Political Stability
The success of the program has depended to a considerable extent on political stability and this has been assured during the last 20 years of Tunisia's independence by President Habib Bourguiba, who has ruled the country with little tolerance for any opposition to the single-party system.

But Mr. Bourguiba, who observed his 73rd birthday Tuesday with officially sponsored celebrations throughout the country, is showing signs of aging. There is no obvious successor and there are many rival political and ideological clans. The reliance on private initiative, particularly of foreign origin, has its critics. Government officials acknowledge. University students, particularly unruly and lacking the reverence for Mr. Bourguiba felt by older Tunisians, are imbued with the socialist ideas that pervade most of the third world and assail what they call foreign economic imperialism and its control of the Tunisian economy. They tend to look to Algeria and Libya for models.

More moderate opponents of Mr. Bourguiba's rule say they are not against foreign investment on the condition it brings capital and technology to the country. "We do not need people who merely seek to take advantage of cheap labor," said one such opponent, Ahmed Mestiri, a former minister who, with a small group, has been trying to promote a more democratic system instead of one-man and one-party rule.

But in the Ministry of Economy, it is pointed out that Tunisia by itself constitutes too small a market and generates too little capital of its own to attract large amounts of capital and technology from outside the country. Several projects that require large-scale production to be profitable, such as automobiles and shipbuilding, have had to be abandoned because of the country's limitations.

Active Birth Control Program
In the meantime, the country's population is growing at 2.6 percent a year, a rate that is kept down mainly by the biggest-scale birth control program in the Arab world. About 50,000 to 60,000 new jobs are needed every year. Tunisians used to go to Europe in massive numbers for work but their numbers have been reduced to a trickle by Europe's own economic difficulties. The idea arose to encourage the work to come to the Tunisians through foreign and Tunisian-owned factories that, operating in customs-free zones, import much of their raw ma-

terial and export their assembled products, principally to Europe, without customs duties. They have clamored for education and now when I go around the country I hear them clamoring for jobs and industry." Tunisians have a reputation for being mild-mannered, he said. The country's principal resource was people. We marked Slaheddine Bacha, deputy director of the investment promotion agency. "But Tunisians a dignified life is to create jobs for them in Tunisia."

VAN CLEEF & ARPELS

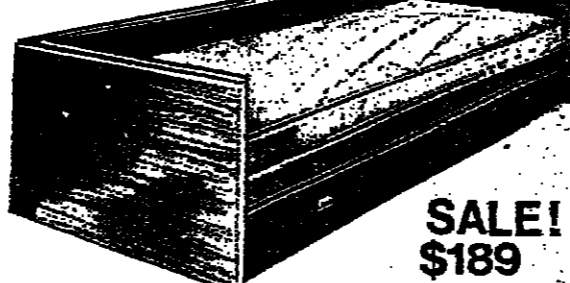
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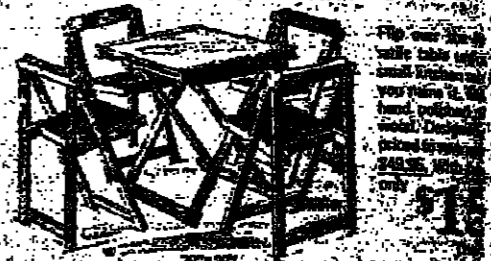


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HEAVY FIRE

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PARTY RIVALS POSE THREATS TO MIKI

Tanaka Arrest in Lockheed Case Spurring Moves Against the Premier

By ANDREW MALCOLM
Special to The New York Times

TOKYO, Aug. 14.—Prime Minister Takeo Miki, beset this week by renewed efforts within his own Liberal Democratic Party to oust him, has repeated his intention to stay in office to pursue the Lockheed bribery scandal, oversee basic political reforms and lead the governing party into national elections this fall.

But there are mounting doubts here that the 69-year-old Prime Minister, who leads only a minor faction of his party, will be in a position to fulfill his political plans. This is because his party opponents, once divided among several hopefuls for the prime ministry, now appear to be lining up behind a single replacement candidate, Takeo Fukuda, the 71-year-old deputy Prime Minister.

The next two or three weeks are expected to present Mr. Miki with an important test of his durability. Conservative party leaders and members are to hold several conferences in Tokyo and Mr. Miki will continue his series of private political meetings with his chief party rivals. Mr. Fukuda and the Minister of Finance, Masayoshi Ohira, who is 67.

The Tanaka Case

This is all part of the political jockeying and basic party realignments touched off by the arrest on July 27 of the Liberal Democratic Party's most powerful factional chief, Kakuei Tanaka. The 58-year-old former Prime Minister is charged with violation of foreign-exchange regulations in connection with the Lockheed Aircraft Corporation's multimillion-dollar payments here to promote the sale of its planes.

More serious charges, including bribery, appear likely in the near future. As Tokyo's prosecutors continue their Lockheed investigation, each day's newspapers are full of allegations of involvement of almost a score of politicians and close associates of Mr. Tanaka's.

One of these is Kenji Osano, a wealthy businessman and friend of Mr. Tanaka's who has been accused of wrongdoing in the Lockheed affair. On Thursday, the special Lockheed committee of the House of Representatives decided to summon Mr. Osano for further questioning late this month.

Another name mentioned in the Japanese press is Yasuhiro Nakasone, the Liberal Democratic Party's powerful secretary general. Mr. Nakasone, who has denied the unsubstantiated allegations, is a close political ally of Mr. Miki's. If he is arrested, Mr. Miki, so far free of any taint of scandal, would be in a difficult position. Political tradition would call for the Prime Minister's resignation to assume responsibility.

How Miki Hung On

But Mr. Miki is an unconventional politician. A minor faction's leader, was installed in December 1974 as a temporary compromise candidate to avert a major leadership fight between Mr. Fukuda's supporters, on the one side, and those of Mr. Tanaka and Mr. Ohira, on the other.

What that stalemate lingering, Mr. Miki hung on to power. An attempt to oust him last spring failed when the Prime Minister promised a complete Lockheed investigation and appealed to public opinion for support.

But the arrest of Mr. Tanaka appeared to tip the precarious balance of power in Mr. Fukuda's favor. In recent days, Mr. Fukuda has been talking of "purifying" and "freshening" the party with new leadership, and Mr. Ohira has agreed.

After separate meetings with the Prime Minister this week, both men emphasized the differences that separate them from Mr. Miki. He used the sessions as public platforms to emphasize the need for modernizing political reforms under his leadership.

Lockheed Case Drags On

However, he put completion of the Lockheed investigation first. The inquiry seems to be taking longer than officials had predicted. Now Osamu Inaba, the Justice Minister, and a Miki ally, says the investigation might not be completed before the middle or the end of next month. By law, lower-house elections must be held by December.

Numerically, of course, Mr. Miki's opponents could dump him tonight. They control at least 234 of the liberal Democrats' 393 seats in both houses of Parliament. But such a brawny confrontation is bad form in Japanese politics. Mr. Miki has some leverage of his own: Should his opponents push too hard, he might form an alternative conservative party.

If the members of his faction were to follow him out of the organization, Japan's ruling political party would lose its dwindling majority in both houses for the first time since the party was formed in 1955.

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Who's cooking? Here's our schedule!

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Tuesday, August 17th, John Michaels, star of Cable TV's *Channel J*. The Happy Cooker prepares "Gnocchi Alla Carolina"

Wednesday, August 18th, Chef Joseph Pellegrini of *Traffaria* prepares "Zuppa inglese"

Thursday, August 19th, Sergio Biffi, owner of *Toscana*, prepares "Pasta Forno"

Friday, August 20th, Chef Raymond Sato of *Mercurio*, prepares "Vitello Tonnato"

Monday, August 23rd, Ed Globbi, painter as well as author of *Italian Family Cooking* (Random House), prepares "Pollo con Cezze" and "Spaghetini Alla Primavera"

Tuesday, August 24th, Chef Bio Henovic, of *Giovanni's Annex*, prepares "Sofia"

Wednesday, August 25th, Nicola Paone, owner of *Nicola Paone's*, prepares "Mighty"

Thursday, August 26th, Tina Bellucci, Assistant Director of *Mamma Leone's* prepares "Veal Piccata"

Friday, August 27th, Chef Olimpio Pasini, of *Barbetta*, prepares "Mashed Fredda"

GIMBELS EAST AT 86TH STREET, NINTH FLOOR AT 1:30 PM

Monday, August 16th, Joseph Pellegrini of *Traffaria*, prepares "Zuppa inglese"

Tuesday, August 17th, Francis Anthony, Director of Gimbels East resident cooking school *Cooking With Love*, prepares "Eggplant Presutto Casserole"

Thursday, August 19th, Olimpio Pasini, of *Barbetta*, prepares "Tortellini Alla Panna"

Monday, August 23rd, Tina Bellucci, Assistant Director of *Mamma Leone's* prepares "Veal Piccata"

Tuesday, August 24th, Francis Anthony, Director of Gimbels East resident cooking school, *Cooking With Love*, prepares "Pasta Cake"

Wednesday, August 25th, Elio Hanovic, of *Giovanni's Annex*, prepares "Sofia"

صحنه من الاعمال

INQUIRY STALLED

Investigatory Panel but Holidays Up Action

V. ROBERTS On its cover magazine, it has this headline: Prime Minister The Antelope

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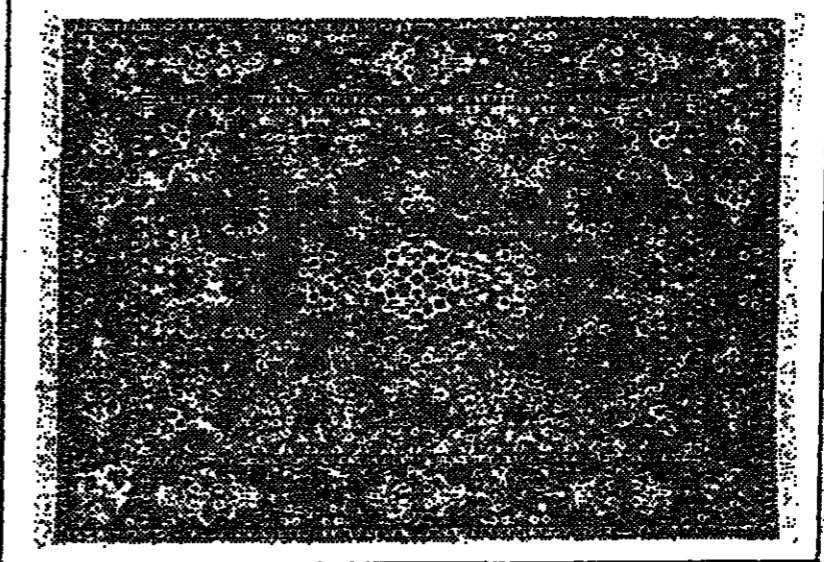
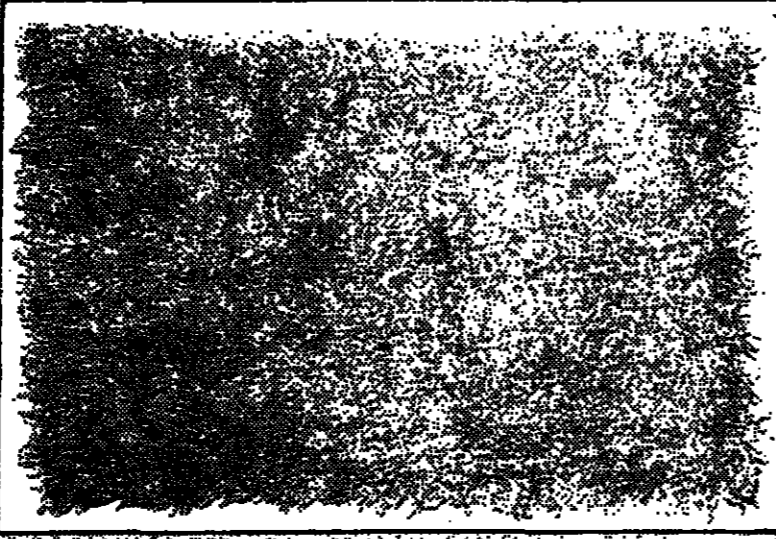
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GIMBELS

BUS LANE'S FUTURE DIMMER ON COAST

Foes of Traffic Experiment Seek to Continue Halt Ordered by U.S. Court

By GLADWIN HILL
Special to The New York Times

LOS ANGELES, AUG. 14—

One of the Federal Government's principal experiments for promoting bus travel and car pooling, to cut urban traffic and air pollution, was halted suddenly this week. Whether it could be revived seemed highly problematical.

Under the experiment, the high speed left hand lane on a freeway was restricted during rush hours to buses and cars with three or more occupants.

Underway since March 15 on the 12.5-mile freeway from Santa Monica to downtown Los Angeles, the project had engendered intense controversy. The vast majority of motorists relegated to the three other freeway lanes howled that the idea was a disaster. State officials contended that it was starting to produce the desired results.

Their dispute was cut short on Monday when the United States District Court here ordered the experiment suspended, on a technicality. Judge William Matthew Byrne held that the State Department of Transportation, in instituting the project as part of a federally mandated "transportation control plan," had failed to comply with Federal and state laws requiring an environmental impact assessment.

The ruling brought cries of jubilation from freeway commuters and a celebratory cocktail party by a city councilman who had led opposition to the project, and the freeway immediately reverted to its accustomed free-for-all pattern.

Legislators Plan Moves

Theoretically the ruling entails only a hiatus of some months for preparation of an impact assessment, which even if adverse, would not legally stop the Diamond Lane project, named for its distinctive pavement markings.

However, the experiment was ballooning into a political issue, with state legislators at Sacramento proposing to thwart it.

And officials of the Environmental Protection Agency in Washington indicated informally that the experiment had proved so unexpectedly contentious that there would be a lot of thought before it was tried elsewhere.

They said it was the only one of a half dozen different special-laning programs underway in various parts of the country that had not had favorable results.

A lane of Route 3, in New Jersey, outside the Lincoln Tunnel, is used in rush hours for buses only.

In the reverse-lane system, vehicles on a two-way thoroughfare are allowed to use a lane that normally carries traffic in the opposite direction.

A specially constructed bus-only lane has been operating successfully for over 18 months on the San Bernardino Freeway in Los Angeles.

However, the E.P.A. officials said, the San Monica Freeway experiment was the first case in which one lane of an existing multi-lane freeway was preempted for privileged categories of vehicles.

Delays to Enter Road

The Santa Monica has four lanes in each direction, and the left-hand lane in each direction was made the "diamond" lane. The system was in effect for three hours in the morning and four hours in the evening five days a week.

The problem of getting eligible vehicles on to the freeway and into the high-speed lanes involved an elaborate access "rationing" system, with traffic lights at 30 on-ramps where drivers were sometimes held up for as much as 20 minutes.

The most conspicuous results of the experiment were congestion on the remaining three lanes of the freeway and tributary streets, and a marked increase in the number of accidents, while only a scattered stream of traffic moved down the fast lane.

Nevertheless, state officials had insisted that the results were constructive enough to pursue the experiment through its scheduled one-year trial. They said the freeway's normal load of 242,000 vehicles a day had been reduced to 235,000, and bus ridership increased from only 1,000 persons a day to 4,000.

The special-laning is one of the dozen "transportation control plan" strategies advanced by the E.P.A. under the Clean Air Act of 1970 for reducing auto traffic in cities where the regular vehicular and stationary-source of smog abatement programs will not achieve compliance with Federal air quality standards.

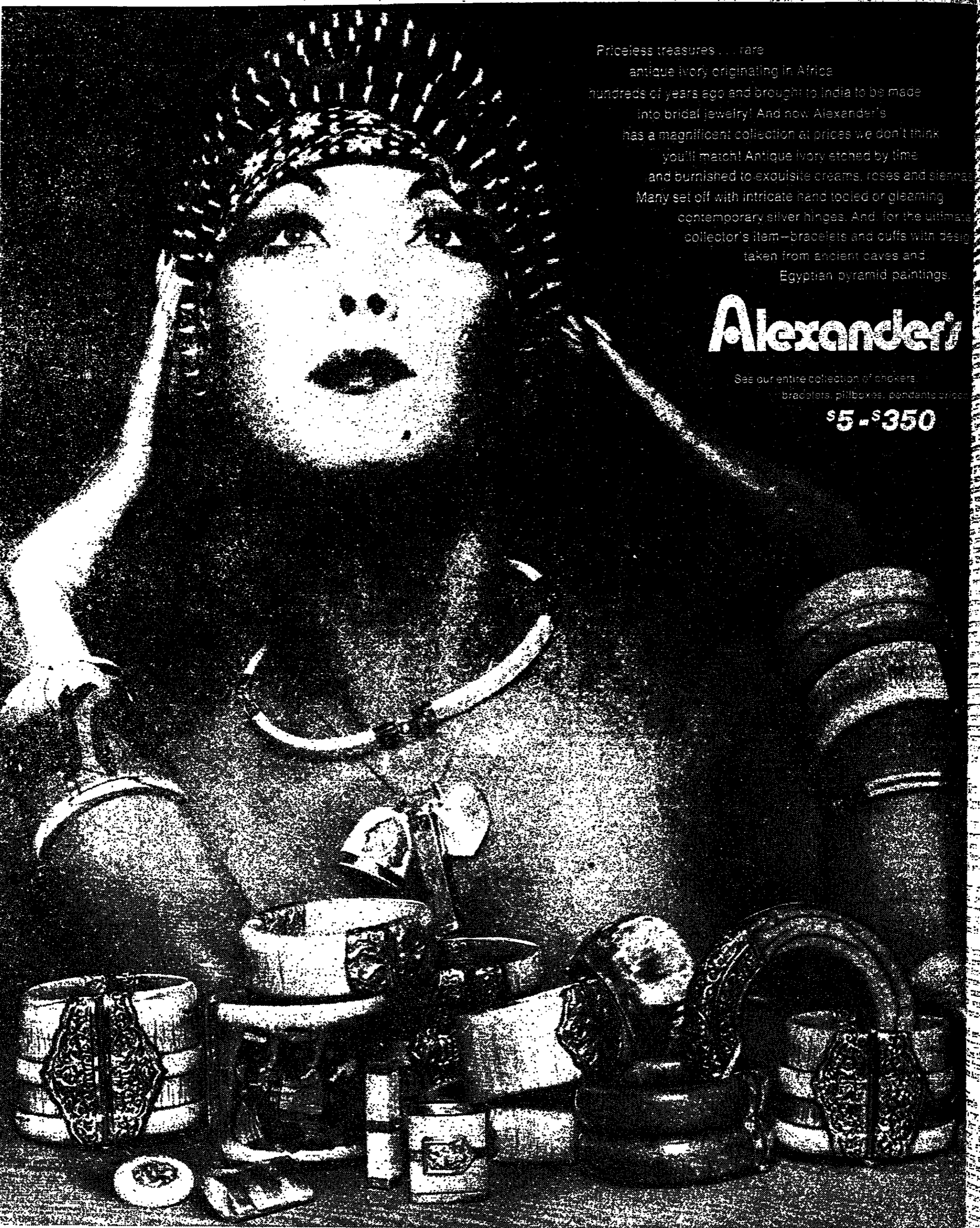
These strategies range from installation of special mufflers on cars to parking rules aimed at discouraging unnecessary driving.

Most cities are in a position to choose among alternative methods. But the Los Angeles problem is so severe that Federal and state officials have said that every way to reduce vehicle-miles-traveled must be at least tried.

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New York Rooftops. Photograph by Peter Fink.

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Lord & Taylor
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1.90 ct. emerald-cut, bgts., 14K gold.	2,000	1,600
2.00 ct. round, bgts., platinum.	2,250	1,800
2.00 ct. round, side diamonds, plat.	2,500	2,000
2.37 ct. round, 14 karat gold.	2,650	2,120
2.42 ct. pear-shape, bgts., platinum.	6,500	5,200
2.50 ct. pear-shape, bgts., platinum.	6,000	4,800
2.92 ct. round, 14 karat gold.	6,500	5,200
3.45 ct. round, 14 karat gold.	8,500	6,800
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Legion Sickness Adds Philadelphia Hotel to Search

By LAWRENCE K. ALTMAN
Special to The New York Times

HARRISBURG, Pa., Aug. 14—Federal epidemiologists investigating a mysterious disease that has killed 25 people in Pennsylvania have added the name of the Bellevue Stratford Hotel in Philadelphia as part of their new criteria for identifying cases of the disease, according to a statement issued here today by the Pennsylvania Health Secretary, Leonard Bachman.

Dr. Bachman said that under a new definition of a case of the mysterious disease, epidemiologists now are including cases of individuals who have either a fever and X-ray evidence of pneumonia or a temperature of at least 102 degrees and cough, and that the person was an American Legion convention attendee or that the person entered the Bellevue Stratford after July 1.

The Bellevue Stratford was the headquarters hotel of the state American Legion convention from July 21 to 24. Health officials said in interviews that epidemiologists are also investigating other hotels where legionnaires stayed. They had suffered from symptoms similar to those of the mysterious respiratory disease after attending the International Eucharistic Congress in Philadelphia last week either went home or were reported improving today after hospitalization in Danbury, Conn., and Washington.

"The Two Men"

The two men, Louis Fortunate, 38 years old, of White Plains, N.Y., and Msgr. John F. Donnelly, 54 of Spokane, Wash., are included on the revised list of cases. The two men stayed at the Bellevue Stratford during the Eucharistic Congress Aug. 1 to 3.

The total now is 169 cases, including 25 deaths. Mrs. Jane Palmer, 64, of Philadelphia, the wife of a legionnaire, died today. She had been on the critical list for more than a week.

The case totals have fluctuated almost every day as epidemiologists from the Center for Disease Control, a Federal unit in Atlanta, and the Pennsylvania State Health Department have increasingly restricted the definition to minimize the number of false positive—that is, spurious—cases that might be included because of the nature of the symptoms.

A key problem for the epidemiologists has been the lack of specificity of the symptoms. Symptoms of the mysterious disease mimic flu or viral pneumonia. Doctors often make such diagnoses after excluding diseases known to be caused by bacteria and other agents. Viral pneumonia can be caused by a wide variety of viruses and only when a virus is identified in laboratory tests can a specific diagnosis of viral pneumonia be made.

Usual in Large City

In his statement, Dr. Bachman said, "It should be remembered that it is usual to have a substantial number of cases of pneumonia in a city the size of Philadelphia at any given time."

Dr. Bachman's statement said he had conferred with Dr. Lewis Polk, the Philadelphia health commissioner.

In an interview in Philadelphia, Dr. Polk emphasized that there was no evidence that any hazard remained active in the Bellevue Stratford.

"We do not have a reason to think that this is an ongoing problem with the building," he said. He added that



Jerry Shope, one of the victims of the so-called legionnaire's disease, being attended at Hershey Medical Center in Hershey, Pa. At center is his wife, Mildred.

no evidence of the disease has turned up among persons who were in the hotel after the eucharistic congress closed Aug. 8.

He said it would be "a very strange kind of situation" to have the cause of disease active for a while and then disappear only to reappear a second time.

Dr. Polk also said that investigations thus far had not disclosed any common factor more specific than having attended the Legion convention or having been in the Bellevue Stratford.

Total Down By 3

Dr. Bachman said the list of fatal cases had been revised downward by three since the Health Department's last news conference four days ago. He dropped the names of Ida Disque, 55, of Philadelphia; Andrew Hornack, 47, of Washington County, and Ben Waldow, 82, of Philadelphia, because they did not meet the criteria of the revised definition.

The list of nonfatal cases had been revised upward to include the two men who attended the Eucharistic Congress and 14 cases that were detected by a questionnaire that health officials had asked legionnaires to fill out at posts throughout the state last Monday night.

Dr. Polk said that a preliminary analysis of 3,000 questionnaires yielded the names of 116 people who had medical symptoms. Twenty-nine of the 116 were cases already known to the medical detectives. Of the 87 others, 40 were dismissed as not compatible with the mysterious disease on further questioning. Fourteen had symptoms that met the criteria. Health officials are still questioning the remaining 33 legionnaires.

The totals also include two persons who attended a candlemakers convention at the Bellevue Stratford that ended July 21, the day the legionnaires began their festivities.

Dr. Philip S. Brachman, who heads the Center for Disease Control's epidemiology bureau, said in a telephone interview.

"The survey of candlemakers pointed out that there might have been two cases, but these two people were in the hotel

on the first day of the state American Legion convention."

About 100 people were at the candlemakers convention and about two thirds of them have been reached by telephone.

"There were no illnesses among the other candlemakers surveyed," Dr. Brachman said.

The Federal Government's top epidemiologists said that 16 epidemiologists from the center were still investigating the outbreak in Philadelphia. Some are staying at the Bellevue Stratford.

"Dr. Brachman said that he stayed at the hotel when he visited his team in Philadelphia two days ago. Why? "I wanted to see it, frankly," he said.

"He said that his team lacked "the objective truth" that the hotel was the source of the outbreak.

"Unless we know what the substance is and how it is disseminated, it is hard to say if this is the hotel," Dr. Brachman said.

Environmental experts have tested many samples from throughout the hotel and have

not found evidence of an obvious environmental factor.

When Mr. Fortunate was discharged from Danbury General Hospital today by his physician, Dr. Jay Weiner, the 38-year-old musician resumed his vacation at Candlewood Lake that had been interrupted last Tuesday when he began to feel achy and feverish.

Dr. Weiner said in a telephone interview that doctors who examined Mr. Fortunate had been perplexed when they found red blood cells in his urine. Mr. Fortunate's condition was tentatively diagnosed as "a virus" and he was told to return if his symptoms did not improve.

By noon Wednesday, his temperature rose to 105 degrees. Although Mr. Fortunate was not coughing, Dr. Weiner, a specialist in internal medicine, said he found evidence on his physical examination and chest X-rays of "a patchy infiltrate" indicating pneumonia in the lower lobe of Mr. Fortunate's right lung.

Because no bacteria could be identified in tests on a sputum sample, Dr. Weiner said the diagnosis was "a presumed viral pneumonia." He said he prescribed an antibiotic called erythromycin. When Mr. Fortunate's temperature returned to normal today, he went to his vacation cabin.

However, because Mr. Fortunate had expressed concern about the resemblance of his illness and his visit to the eucharistic convention in Philadelphia from Aug. 1 to 3 when he stayed at the Bellevue Stratford, Dr. Weiner said he reported the case to health officials. An epidemiologist collected a variety of specimens, freezing some in dry ice, for tests involved in the legionnaire disease that are under way at the Connecticut State Health Department and at the Center for Disease Control.

Meanwhile, Monsignor Donnelly was showing some signs of improvement at Doctors Hospital in Washington from his symptoms of "viral pneumonia," according to a statement issued by his physicians, Dr. Gilbert Hurwitz, Dr. Sol Holtzman, Dr. Herbert Wechsler and the hospital's assistant administrator, Philip D. Green.

Monsignor Donnelly, who is from Assumption Parish in Spokane, Wash., was admitted last Wednesday.

"He would have been treated as a viral pneumonia if he had not been in Philadelphia," his doctors said. "Therefore, we are taking a longer and closer look."

Laboratory tests are underway at the hospital and in Atlanta.

Monsignor Donnelly's physicians said that if his symptoms continued to improve they expected him to be discharged from the hospital early next week.

Bureau Closing Early

PHILADELPHIA, Aug. 14 (AP)—Philadelphia 76, the city's Bicentennial agency, has decided to close six months early because crowds for the nation's 200th birthday celebration did not meet expectations, officials said. Ken Shuttleworth, spokesman for the agency, said yesterday the early closing would save about \$175,000.



Dr. Lewis Polk, the Philadelphia Health Commissioner, telling reporters that two persons who attended the Eucharistic Congress there last week had symptoms similar to those of victims of so-called legionnaire's illness.

Policy Reviews Proposed for Ford's New Science Aide

By WALTER SULLIVAN

Recommendations for a series of policy reviews that could lead to basic changes in the nutrition of millions of people, in the conduct of Federal regulatory agencies and in many other fields have been submitted by two blue-ribbon committees formed last fall by President Ford.

The recommendations relate to problems that it is proposed should be taken up by the newly created Office of Science and Technology Policy in the White House. On Wednesday, Dr. C. Guyford Stever was sworn in as director of that office, making him, in effect, the science adviser to the President, a post abolished by President Nixon in 1973.

The two committees, which were disbanded upon formation of the new White House office, were headed by Dr. William O. Baker, director of the Bell Telephone Laboratories, and Dr. Simon Ramo, a founder and top executive of TRW Inc., the aerospace company.

On Friday, Dr. Ramo was named by President Ford to head the President's Committee on Science and Technology, which was formed by the same act of Congress that created the office directed by Dr. Stever.

A Two-year Study

Dr. Ramo's committee, with a membership of eight to 14 specialists in diverse fields, is to conduct a two-year study of longer-term policy problems in science and technology. It will presumably continue to exist in existence no matter who is elected President in November. The two recently disbanded committees jointly prepared a list of 65 policy questions that were submitted to the White House last week to aid the President's new science advisory board in its potential environmental areas, elaborated in mental and safety impacts.

the more detailed list of policy questions, were as follows:

1. Food. What lines of research could lead to "needed" advances in food production, distribution and use? As noted by Dr. Baker in an interview, "great technological advances have been made in agricultural production, but close to half of such production is lost between harvest and consumption."

2. Nutrition. Should research in this field be given greater visibility and be managed centrally? A prime concern, Dr. Baker said, is the nutritional value of a diet based on the food stamp system upon which millions of people depend. It is, he said, "exceptionally inadequate," and may be producing a generation of malnourished children.

3. Government regulation. Are Federal controls "killing research" in the drug and pesticide areas? Is regulatory legislation, under the mandate of "protection of human subjects," too narrow in precluding other considerations? Since the commission "can we win in court" strongly affects regulation policy, can a more balanced approach be found to relieve "dependencies on the judicial process?"

4. Energy. How can the President's science adviser and his associates stimulate more effective application of science and technology, both to energy production and energy conservation? How can government-industry cooperation in this area be strengthened? By what means, in existence no matter who is elected President in November, to underly critical energy production? Can we win in court? How should it go about policy analysis? What means can it identify and attack problems before they reach a crisis stage, such as new capabilities for genetic manipulation? In what way should that office become involved in military research and

development issues and in determining nonmilitary budgets? Among additional items on the list of 65 questions is whether to set specific national goals in technology for priority treatment, as in Japan. According to Dr. Edward E. David Jr., the last science adviser to President Nixon before the post was abolished, the Japanese Government in the last five years has identified a dozen such goals.

Dr. David took part in preparing the committee proposals. The Japanese target projects, Dr. David said, include the development of an electric automobile, deep sea drilling technology, jet engine production, and computer-controlled automation.

Among proposed tasks for the new White House agency is one to assess the value of a "science court" in resolving policy issues whose complexity has left the public baffled. A meeting on the subject is to be held next month in Leesburg, Va.

It is also proposed that better ways may be found "for reaching more informed decisions where there is conflict between energy or economic development and preserving or improving environmental quality."

Other policy decisions listed as facing the new agency relate to expanded research on population control, applicable both at home and abroad, housing, earthquake prediction, urban transport, law enforcement and patent policy. Some experts have cited a decline in patents by American inventors as a sign of decline in innovation.

proposed area of special inquiry is the nuclear fuel cycle, which includes separation and disposition of hazardous by-products.

5. Oceans. Should programs in ocean science and technology be reviewed at a higher level of government? Should the new White House office assess whether more vigorous "utilization" of oceanic energy, raw materials and food is called for including resources on continental margins at depths greater than 3,000 feet?

6. Industrial productivity. "Is the United States becoming less innovative," the committee asked, "and if so, what are the implications?" Are current trends in productivity a cause for alarm? Since inflation rates are closely linked to productivity, the committee also asked whether technology was being used "to the fullest to curb

7. Basic research. How can the new Office of Science and Technology Policy present neutral and balanced positions with regard to Federal support for basic research? In what way can such research be "explicitly recognized and incorporated" into the programs of "mission" agencies?

The latter include those dealing with defense, space, health and energy and the National Science Foundation. Typical among pending decisions are those relating to the Large Space Telescope, future planetary missions and construction of large, high energy physics machines.

8. Operation and organization of the Office of Science and Technology Policy. How should it go about policy analysis? What means can it identify and attack problems before they reach a crisis stage, such as new capabilities for genetic manipulation? In what way should that office become involved in military research and

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The committee panel that studied the food and nutrition problem was headed by Dr. Hans Mark, director of the space agency's Ames Research Center in California. The hope, Dr. Baker said, is that analysis of the food production, distribution and consumption system will make it possible to minimize losses.

One of the surprising discoveries, he added, is the extent of food waste in the typical American household. He cited a project being conducted by Dr. William L. Rathje and his colleagues at the University of Arizona in Tucson. Using archeological methods they are analyzing the garbage from 20 "census tracts" among the 66 in that city.

Such tracts are laid out by the Census Bureau to represent populations that are homogeneous ethnically and economically. Dr. Rathje said in an interview that it appears that 10 to 15 percent of edible food entering typical households is thrown out.

The final item on the list of policy questions concerns the increasing centralization and complexity of "major societal support systems." To what extent has this led to more vulnerable situations? Does big government on each level lead to inefficiency and reduce individual freedom of choice?

Examples of such centralized services, according to committee members, include telephone, electric power, oil and gas.

While the committee proposals are aimed primarily at the new office under Dr. Stever, some of them are bound to overlap the longer-term questions to be dealt with by the President's Committee on Science and Technology headed by Dr. Ramo.

At White House

WASHINGTON, Aug. 14 (UPI)—A 25-year-old Englishman scaled the fence in front of the House today for the first time in two years—captured quickly once he scaled the lawn inside. Service spokesmen said President Ford was from the White House golf at the time.

The intruder was identified as Gerald R. Gaimous, who scaled the fence twice last year: once earlier this year first entry, Nov. 26, Gaimous got to within feet of the President's suite.

A Secret Service spokesman said Jack Warner, said Gaimous' latest entry by Mr. came in the early afternoon in front of the House on Pennsylvania.

He had a scuffle with protective officers off the scene and a D.C. General Hospital result of injuries still climbing over the fence.

Cleaver is Free on \$100,000 Bail

OAKLAND, Calif. (UPI)—The Black Panther Party's former minister of information, Eldridge Cleaver, the United States to trial and lived in Africa for several years, returning, is free on bail.

"I'm not going out toward reconciliation Black Panther Party," last night when he reported the case to health officials. An epidemiologist collected a variety of specimens, freezing some in dry ice, for tests involved in the legionnaire disease that are under way at the Connecticut State Health Department and at the Center for Disease Control.

Meanwhile, Monsignor Donnelly was showing some signs of improvement at Doctors Hospital in Washington from his symptoms of "viral pneumonia," according to a statement issued by his physicians, Dr. Gilbert Hurwitz, Dr. Sol Holtzman, Dr. Herbert Wechsler and the hospital's assistant administrator, Philip D. Green.

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Nation Affair

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and Diane Von Fursberg Both make you

Cleaver is Free on \$100,000 Bail

OAKLAND, Calif. (UPI)—The Black Panther Party's former minister of information, Eldridge Cleaver, the United States to trial and lived in Africa for several years, returning, is free on bail.

"I'm not going out toward reconciliation Black Panther Party," last night when he reported the case to health officials. An epidemiologist collected a variety of specimens, freezing some in dry ice, for tests involved in the legionnaire disease that are under way at the Connecticut State Health Department and at the Center for Disease Control.

Meanwhile, Monsignor Donnelly was showing some signs of improvement at Doctors Hospital in Washington from his symptoms of "viral pneumonia," according to a statement issued by his physicians, Dr. Gilbert Hurwitz, Dr. Sol Holtzman, Dr. Herbert Wechsler and the hospital's assistant administrator, Philip D. Green.

Monsignor Donnelly, who is from Assumption Parish in Spokane, Wash., was admitted last Wednesday.

"He would have been treated as a viral pneumonia if he had not been in Philadelphia," his doctors said. "Therefore, we are taking a longer and closer look."

Laboratory tests are underway at the hospital and in Atlanta.

Monsignor Donnelly's physicians said that if his symptoms continued to improve they expected him to be discharged from the hospital early next week.

Rep. Reuss Is Critic Of Federal Reserve

WASHINGTON, July 21—Senator Charles McClellan, a Republican from Virginia, and giant corporations, raising questions about the activity of the Federal Reserve System, Representative S. Reuss, chairman of the House Banking Committee today.

Mr. Reuss, Democrat from Ohio, questioned the nation's central bank caught in a conflict because of the business directors.

His views were expressed in a letter to a staff report that says banks and big business have been manipulating the operations of the Federal Reserve System since 1913. He said that report showed a network of 289 district banks, 12 dozen district banks, and branch banks in the ten sectors of the economy.

Both Parties Split By Rights Groups

BILOXI, Miss., Aug. 14 (AP)—The Southern Christian Leadership Conference has an annual four-day convocation with criticism of political parties, strongly worded against capital punishment, and the civil rights movement.

The civil rights movement founded 19 years ago, King Jr., also called for economic boycott of Africa and Rhodesia segregationist policies two countries were.

Another resolution conference said, "Congress have taken the black man, and the black man have ignored black Americans."

A resolution approved a dissembling of the death penalty system and urged Congress to pass a Constitutional amendment banning capital punishment.

Manson, 2 Fol Denied New Trial

LOS ANGELES, July 14—A new trial has been granted to one member of the Manson "family," a court of appeals said today.

Manson and two others were refused new trials because of actress Tate and five others, Leslie Van Houten, convicted in only services, according to committee members, include telephone, electric power, oil and gas.

While the committee proposals are aimed primarily at the new office under Dr. Stever, some of them are bound to overlap the longer-term questions to be dealt with by the President's Committee on Science and Technology headed by Dr. Ramo.

صكسان الامم

سنة ١٩٧٤

Harris to Be Shifted to Berkeley Next Month for Arraignment on Charges in the Hearst Kidnapping Case

CHAMBERS
ELES, Aug. 14—
William Harris, con-
dnaping, robbery
ft this week, will
to Berkeley offi-
month to face ar-
charges of kid-
Alameda County

enced here Aug. 30, according
to Alex Selbin, the prosecutor
in charge of the case.
They face up to life in prison
for the Los Angeles crimes that
took place after Miss Hearst
opened fire on a sporting goods
store on May 16, 1974, to free
the HARRISES from near arrest
on shoplifting charges.
A state jury this week found
the HARRISES guilty of
stealing two automobiles, kid-
napping two car owners and
stealing \$250 from one of their
victims in their flight from the
store.
Miss Hearst, 22 years old,
was kidnaped by the S.L.A. on
Feb. 4, 1974. She was found
ter they are sen-
guilty last month of committing

a bank robbery with other
S.L.A. members, now dead,
after she joined the revolution-
ary group. She has since re-
nounced the HARRISES, with
whom she spent 16 months
traveling underground when all
three were fugitives.
The daughter of Randolph
Hearst, the newspaper execu-
tive, Miss Hearst will be the
star witness against the Har-
rises at a trial that is many
months away. If convicted of
the Hearst kidnaping, the Har-
rises could get an even stiffer
prison term: life in prison with-
out parole.
The HARRISES have yet to re-
tain attorneys on the Hearst
charges and if they follow the

same procedures they did in
Los Angeles they will spend
months in pre-trial motions.
Leonard I. Weinglass, who rep-
resented them here, will not be
their attorney in Alameda
County, he said.
Meanwhile, Miss Hearst, now
undergoing psychiatric testing,
awaits sentencing this fall on
her bank robbery conviction in
San Francisco. She has pledged
her cooperation to become a
Government witness in other
cases both here and in Pennsylv-
vania but so far has struck no
bargain with the Los Angeles
District Attorney's office which
is prepared to prosecute her

ment for which the HARRISES
stood trial.
Albert Johnson, one of Miss
Hearst's attorneys, said there
had been "no deal" offered by
John K. Van de Kamp, the Los
Angeles District Attorney, and
Mr. Van de Kamp said in an
interview that this was so.
Nevertheless, it is known that
Mr. Johnson is eager to talk
to Los Angeles prosecutors and
toward the end of the Harris
trial sought to initiate discus-
sions. The District Attorney's
office refused to discuss the
Hearst case until the Harris
trial was over.
For the record, Mr. Johnson
says that the conviction of the
HARRISES "will have no bearing

on the Los Angeles proceed-
ings" and he plans to seek dis-
missal of all charges. But the
conviction shows that a jury,
while seeming to accept the Har-
rises' contention that the Har-
rises were over-indicted, also
found enough evidence to con-
vict on charges that could send
the HARRISES to prison for life.
(The jury acquitted or reduced
nine of the 11 counts in the
indictment.)
And the acquittals on the
armed assault charges might
also cause Miss Hearst's law-
yers concern. In acquitting the
HARRISES of the assault charges,
which several jurors said later
this week were among the most
difficult to weigh, the jury

found that the HARRISES had not
forced or trained Miss Hearst
to open fire to save them.
Miss Hearst admitted at her
bank robbery trial that she
sprayed the store with bullets
but said she had done so out
of fear that she would be killed
by the S.L.A.
There is nothing to prevent
a defendant from pleading
guilty to the charges in an in-
dictment, but Mr. Johnson said
there was "no likelihood" that
Miss Hearst would do so. How-
ever, defendants in major trials
who decide to plead guilty of-
ten expect some form of leni-
ency in return for saving the
state the expense of trial, ei-

ther by way of a reduction in
charges of sentence.
Mr. Van de Kamp said that
his policy on pleas was to allow
a defendant to plead "to those
charges which accurately re-
flect the gravity of the defend-
ant's conduct and for which
there is sufficient evidence for
a defendant's conviction."
In light of the jury's reduction
of the most serious charge
against the HARRISES, Mr. Van
de Kamp's policy as applied to
the Hearst case could mean
that Miss Hearst would have
to plead guilty to so-called
"simple" kidnaping and possi-
bly assault or armed robbery
charges.

you and Diane Von Furstenberg.
Both make your femininity
work for you.

gray flannel world, you're glad
born female. And you dress in
sleek, frankly feminine clothing;
I'll never forget the woman underneath.
perfection. Because Diane's
are designed to slim and skim-
my. The fabric, an Italian acrylic
is like a silky second skin.
ent, a brilliant starburst on the
le wrap, in black or bright blue
ite for 4 to 16 sizes 90.00
id, a gentle tee with
trim, in black or brown,
Both for 4 to 14 sizes.
resses, Fourth Floor
venue at 56th, New York

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DRAWINGS BY JIM HOWARD

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The Talk of Kansas City: Who'll Be Ford's Choice?

By JAMES M. NAUGHTON
Special to The New York Times

KANSAS CITY, Mo., Aug. 14 — As the rumor mill had it, John B. Connally was supposedly down, Senator Howard H. Baker Jr. fading, Senator Robert Dole emerging and William W. Scranton rising. But the Vice-Presidential rumor mill here actually was a treadmill.

Two days before its official opening, the Republican National Convention seemed likely to revolve around the still unanswered question of President Ford's choice in a running mate. The issue was central to the skirmishing in the convention Rules Committee between the forces of the President and those of Ronald Reagan, who already has named Senator Richard S. Schweiker as his prospective running mate.

Master dominated the corridor and barroom conversations of the convention city.

And as Vice President Rockefeller arrived this evening, still insisting that he no longer wanted his job, he seemed more than anything to be largely the peace symbol of the race, the presidential uncertainty and curiosity over Mr. Ford's thoughts as to his successor.

For all the conversation, the divining and the considerable wogering taking place on the subject, nobody in Kansas City had the foggiest notion what President Ford ultimately would decide, and the White House reiterated that he hoped through the Presidential nomination vote next Wednesday.

When several newspapers reported in their front pages last night that Mr. Ford had eliminated former Gov. Connally of Texas from consideration, Ron Nessen, the Presidential spokesman, promptly retorted: "The only person who knows isn't talking. The people who are talking don't know."

Whatever Mr. Nessen's statement was supported by the reports from associates of Gov. James A. Rhodes of Ohio that Mr. Rhodes was making an urgent appeal for the selection of the Texan while golfing with Mr. Ford this afternoon in a Washington suburb.

White House agents here said Mr. Connally's name was only one of at least a score on a list that the President had not winnowed definitely. But whether it perturbed the President or not, speculation on his running-mate choice was rife here because his selection was at the core of the pre-convention maneuvering in the razor's edge contest for the White House nomination.

Mr. Reagan's managers were pushing hard in the Rules Committee for a change in convention regulations that would require Mr. Ford to designate a preferred running mate before the first ballot next Wednesday night on a Presidential nomination.

The President's operatives were strenuously opposing the rule change because of the time-honored presumption that the choice of a running mate should be made by the voters, not invariably disappointing supporters of the incumbent. In a Presidential contest as close as that between Mr. Ford and the former California Governor, the President cannot afford to disappoint delegates before the choice between him and Mr. Reagan.

Mr. Connally's prospects illustrated the matter. Clarke Reed, the chairman of a crucial and pro-Connally Mississippi delegation, warned publicly that Mr. Ford would lose support in the delegation if it became known that he would select a liberal Republican running mate.

But John R. Linnell, the chairman of the Maine delegation, warned of defections from Ford supporters in that state's delegation if it became known that the President would select Mr. Connally.

However, Mr. Reed and Mr. Linnell, supporters of Mr. Ford's candidacy, subsequently backed off from their threats, but managed to make contrary points that illustrated the President's problem.

Accordingly, Mr. Ford was keeping mum and the talk here was entirely speculative, if occasionally logical.

One White House official guessed that Mr. Ford's choice would be one of a score of contenders — Senators Baker of Tennessee, Dole of Kansas and Pete V. Domenici of New Mexico; Governors Robert D. Ray of Iowa, Christopher Bond of Missouri and Daniel J. Evans of Washington, and a former Deputy Attorney General, William D. Ruckelshaus.

The official quickly added that he was merely guessing, even if with some confidence.

Senator Robert F. Griffin of Michigan, the President's convention floor manager and close personal friend, allowed in one cocktail lounge conversation as to how he had promoted the prospects of Senators Baker and Domenici.

Another of Mr. Ford's campaign advisers said he was detecting emerging and strong support for Mr. Scranton, a former Pennsylvania Governor who is now the United States representative at the United Nations.

One of the President's many spokesmen here, who had placed his private wagers that Senator Baker would be Mr. Ford's choice, tried unsuccessfully today to amend his bet by substituting Senator Dole's name or the premise that Mr. Ford would need Midwestern farm-bloc support to win in November.

Associates of Senator Baker and Mr. Connally acknowledged, meantime, that the prospects of their favorites might depend heavily on how well they do as convention orators.

Mr. Baker as the keynote speaker Monday night and Mr. Connally as a featured speaker Tuesday night.

The only clues, modest ones, that Mr. Ford has given thus far were in telling Washington Post interviewers yesterday that he would be "very anxious" to consult with Mr. Reagan, presumably after their contest is decided—before choosing a running mate, and that several of those on the Ford list of prospects were there as courtesies to prominent Republicans who had recommended them.

Barring a decision by the convention to order Mr. Ford to make his choice known Wednesday morning, he is secret until at least that night.

But still the urgent scramble to learn Mr. Ford's pick went on, inevitably. The futility of it seemed best illustrated by a breakfast-table encounter in the Continental Hotel this morning.

A bulky man with a brush mustache introduced himself to William I. Greener Jr., the communications director of the Ford campaign, by saying, "Hi, I'm Jack Frost and I'm going to be working closely with you."

Mr. Greener, wearing a bewildered expression, awaited the explanation. Mr. Frost said that he was the art director of an advertising agency and that his role was to design, Wednesday night, the quickie lapel buttons and placards urging the election of a Ford/Somebody ticket.

Seizing the opportunity, another breakfaster asked Mr. Frost if he didn't have some advance word to assist him in fulfilling his duty.

"Oh, Lord," he replied. "I've got a long list. I don't even know if I'm going to guess anymore since 1968 and 'Spiro T. Who?'"



Senator Howard H. Baker Jr., a keynote speaker for the Republican convention, going over his speech in his Kansas City hotel room late Friday night as his daughter, Cissy, 20, listened.

Ford to Be Pressed by Reagan Over His Running Mate

Continued From Page 1, Col. 3

106 delegates still listed as uncommitted by The Times, said that he would support the rule "because it's fair."

Mr. Ford gained a single delegate today, although the challenge may be subject to change. That put his total in The Times' tabulation at 1,119, only 11 short of the 1,130 needed for nomination. Mr. Reagan has 1,034 votes in The Times tally.

The switch came in New York. Susan M. Muldoon of Kew Gardens, Queens, a Reagan delegate, has died. It had been thought that John K. Olsen of Glendale, Queens, would replace her and keep the vote in the Reagan column. But Richard M. Rosenbaum, the New York State Republican chairman, said the post would go to Odin V. Carlson of Jackson Heights, a Ford man who finished first in the alternate race in the 9th Congressional District.

There were also unsubstantiated claims from both camps eager to prove that the momentum was theirs.

Schweiker's Caution

Senator Richard S. Schweiker of Pennsylvania said on arrival in Kansas City that 13 more delegates from his home state had agreed to support the Reagan-Schweiker ticket. He provided no names. The Times count shows only 13 uncommitted delegates in Pennsylvania, which would mean Mr. Reagan would have to get all of them, including those leaning to Mr. Ford, to fulfill Mr. Schweiker's prediction.

Gov. Richard B. Ogilvie of Illinois, Mr. Ford's chairman in that state, said that seven of the eight Illinois uncommitted had decided to vote for Mr. Ford. A telephone

check with several of them produced denials. I

Although Mr. Sears continued to predict with apparent confidence that Mr. Reagan would have 1,140 votes on the first ballot, the former Governor told a group of youthful supporters at breakfast in Los Angeles that the contest remained "in limbo."

"It is in the hands of the uncommitted, who will decide the outcome," he said.

Mr. Reagan commented that whoever wins the Presidential nomination will need a united Republican party, and he said his aides reacted in a conciliatory spirit to the platform that was completed last night.

In a letter to members of the platform committee, Mr. Reagan praised them for producing a draft "with great strengths."

Mr. Sears said that the document "reflects everything pertinent to our stands on the most important issues."

Mr. Reagan said in his letter that he might ask that "certain critical issues" be brought to a floor fight. Among those on which the platform is at variance with Mr. Reagan's campaign rhetoric are the Panama Canal and the equal rights amendment, on which the Ford forces prevailed.

Arrival of Candidates

Both Mr. Ford and Mr. Reagan are scheduled to arrive here tomorrow for the last chapter in their long, bruising battle. Both plan to talk to individual delegates in an effort to convince the remaining waverers.

The convention will open at 10:30 Monday morning in the gaily bedecked Kemper Arena in the stockyards here.

In discussing the situation in rules committee, Mr. Herndon said the Ford forces would oppose 16-C, as well as a proposal to have Mr. Reagan and

Rules Panel Delays Tests Of Ford-Reagan Strength

By WARREN WEAVER Jr.
Special to The New York Times

KANSAS CITY, Mo., Aug. 14 — The first realistic tests of political strength between President Ford and Ronald Reagan were postponed today by the Rules Committee of the Republican National Convention.

The closely divided, 105-member committee put off until tomorrow "decisions" on at least two proposed rule changes that are expected to provide some evidence of the relative standing of the two Republican contenders.

John P. Sears, the convention strategist, indicated today, however, that a "mistake" might be worked on the issue. Ever since Ford began calling this the "rule" he has had doubts about the possibility of attempting it.

Throughout debate issue this week, Reagan men have insisted on having all delegates in accordance with state laws. They feared that the new rule would be difficult, if not impossible, to apply.

Test of Strength

Before the rules committee there was some converting a purely strength change into a Reagan backers on the rule. It involved a rule by the Republican committee on Wednesday that would alter the roll-call procedure. Under the rule, officials would draw by lot, which would be called first on every ballot, to determine the order in which delegates would vote. It was to be a slight change to the Alabama, Reagan proposed the change in and before the national committee, obviously to give up its automatic at the head of each but the protest lost.

The Reagan forces laid down deliberate challenges to the President's supporters in pre-convention maneuvering earlier this week. First, they proposed that each candidate be required to name his running mate 10 hours before the session at which the nominee is selected.

Since Mr. Reagan selected Senator Richard S. Schweiker of Pennsylvania as his running mate a month ago, such a requirement would have the effect of forcing President Ford to commit himself to one person.

Binding Proposal

Such a commitment inescapably erodes some of a candidate's strength, tending to alienate disappointed supporters who were not chosen. In a convention as close as this one, such shifts could be critical.

Also, Reagan lieutenants opposed earlier this week a Ford proposal that delegates elected in primaries and bound by state

law to support one in early balloting be cast their votes for party rule as well.

The Ford supporters by found that some delegates would have and support Mr. Reagan first on second ballot, on the fact that state not usually enforced courts in a convention although party rules would be.

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Hooded Indian Cobra Is Captured in Miami

MIAMI (UPI)—When 9-year-old George Figueroa dashed outside to see what all the commotion was about, he found a flock of birds diving to attack a deadly four-foot hooded Indian cobra curled at the base of a tree.

"When he saw it rear up, of course there was no question about its being an Indian cobra," said Bill Haast, director of the Miami Serpenterium, a reptile research facility.

The boy's parents called the police who notified the serpenterium. It sent out a crew to capture the deadly snake.

Mr. Haast said that this was the first time a cobra has been found in Miami with no explanation of how it had gotten here.

Cobras are not native to North America.

BOY RESCUES A DUCK AND GETS A NEW PET

GALLATIN, Tenn. (UPI)—Charlie is one confused duck. He thinks 13-year-old Van Phillips is his mother.

Van was standing on his parents' dock on Old Hickory Lake when he first saw Charlie floating in the murky water.

"I thought it was a leaf at first, but then it moved and I dove in and got him. He still had part of egg on him and had a small piece of wood in his throat and could barely breathe," Van said.

But Van and a friend who works at the dock extracted the splinter from the mouth of the newly hatched wild mallard, and it quickly revived.

Van took the duck back to the Nashville home of his parents, Mr. and Mrs. Dudley Phillips, who own the Bledsoe Creek Boat Dock and Campground near here.

"I started feeding him a baby chicken starter food, and now he eats bread and nibbles everything," Van said.

She doesn't follow me anywhere. He doesn't like to be carried. He wants to follow."

Charlie is accepted by all but one member of the Phillips family.

Homeowner Is Assessed \$4,904 for Oil Cleanup

NASHVILLE, Tenn. (AP)—A Federal district court jury has ruled that a homeowner owes the Government \$4,904 for cleaning up an oil spill from his home heating oil tank.

Roger C. Buntin of nearby Williamson County was found liable for an April 1974 oil spill into a small creek that drains into the Harpeth River.

Mr. Buntin said that he paid the Coast Guard a \$250 fine in July 1974, but stressed that the payment was not an admission of liability.

The Federal Water Pollution Act includes a penalty fine of up to \$5,000. A separate clause holds that a victor is responsible for cleaning up an oil spill.

Judge L. Clure Morton ruled that homeowners were included in the act under a provision holding liable any person operating an "onshore facility."

STAMPED SIGN OF LAWYER

NEW HAVEN (AP)—Federal agents investigating the use of a Connecticut lawyer's signature on court papers.

The unusual case light when a Connecticut judge noticed that the signature of Joseph R. Apter, who was being stamped papers filed for him, was identical to the signature of a lawyer who had never lived in Connecticut.

Chief Justice Romanoff has frozen action on most of them credit actions, involving a bearing Mr. Apter's. And Judge William has asked a grievance committee of the New Haven bar to look into the matter.

All of the lawyers assisted Mr. Apter, a Law School graduate who has conducted business with him by telephone have never seen him.

Mr. Apter has 110 credit unions in Connecticut and had retained three in Hartford and one in Waterbury and others to appear for him.

Delegations Lacking Women, Minorities and Youth

By FRANK LYNN
Special to The New York Times

KANSAS CITY, Mo., Aug. 14 — The movement for greater representation for women, minorities and youths was not reflected in the New York, New Jersey and Connecticut delegations as they began arriving here today for the Republican National Convention.

The three delegations are dominated by white, male professional politicians, with only token representation for minorities and youths and considerably less than equal representation for women.

The delegations from the three states reflect a pattern here, despite a Republican National Committee rule requiring delegations "to take positive action to achieve the broadest possible participation" of women, minorities, youths, ethnic groups and senior citizens. The national committee went a step further in the case of women, calling for "equal representation of men and women."

There are fewer women, minorities and youths at this convention than at the Democratic National Convention last month, which was a retreat from the system at the 1972 Democratic National Convention, which imposed more rigid rules to accommodate those groups.

The New York, New Jersey and Connecticut delegations appear to be typical of the national pattern regarding women, youths and minorities.

New York 24% Female

The 154-member New York delegation has 37 women, or 24 percent of the total. Last month, women represented just under 40 percent of the state's Democratic delegation—112 of 290 delegates.

The New York Republican delegation has 14 black and Puerto Rican delegates—9 percent—and at most a half dozen persons under 30—less than 4 percent. The comparable Democratic percentages were 14 percent for the minorities, a larger element in the Democratic Party than in the Republican Party, and 8 percent youths.

In New Jersey, only 12 of the 67 Republican delegates are women—18 percent, compared with 30 percent women in the Democratic delegation. There are only two black delegates and no persons under 30.

Women fare better in the Connecticut delegation—11 of 35 delegates or 31 percent. The comparable Democratic delegation figure was 23 percent. There is only one black delegate and there are no youths.

Conceding the underrepresentation of the various groups, Richard M. Rosenbaum, the New York State Republican chairman, said that he had done "everything I could" to persuade county organizations to include women, minorities and youths in their local delegations.

However, even among the delegates at large who were selected by Mr. Rosenbaum, only 30 percent were women.

Enice B. Whittlesey, a vice chairman of the New York state committee and thus one of the top-ranking women party officials in the state, conceded that there were fewer

women in the New York delegation this year than four years ago, when there appeared to be greater pressure for representation outside the usual white, male, middle-class ranks.

She noted that in 1972 the delegation used the device of appointing many of the top male politicians as honorary delegates and designation women in many cases to replace them as delegates. There was no provision for honorary delegates this year, she said.

Katherine Neuberger, the New Jersey Republican national committeewoman, said with obvious exasperation, "we try and try and try."

The dominance of white, male professional politicians in the three delegations is clear.

In New York, for example, 98 of the 154 delegates are party leaders—25 of them county chairmen. There are also 22 public officials, 11 former party or public officials and 23 others, many of them major contributors to the party.

In New Jersey, 32 of the 67 delegates are party officials, 17 are public officials, 13 are former party or public officials and five hold no party or public posts.

The Connecticut delegation is composed of 20 party officials, 10 public officials and five former party or public officials.

One effect of the preponderance of political "pros" is that party officials can more easily control the delegations, which overwhelmingly support President Ford in the three states. There are only three Reagan delegates and three uncommitted delegates in New Jersey and 18 Reagan delegates in New York, while the Connecticut delegation is unanimously for the President.

The Democratic convention delegations in the three states were not so top heavy with party officials because there was a well-publicized effort to get women, minorities and youths into the delegation.

In addition, primary fights and at one time 10 competing Presidential contenders provided an opportunity for amateur politicians to seek delegate support. In contrast, Mr. Reagan made only a token effort in the three states to challenge the support of President Ford by the party apparatus in the three states.

Delegate Selection Rules Aid Reagan

Special to The New York Times

KANSAS CITY, Mo., Aug. 14 — Republicans choose delegates to their national conventions under rules that are very different from those the Democrats have developed, and the differences have provided Ronald Reagan major advantages over President in 1976.

Republican rules are reviewed and revised, if at all, by party leaders who are essentially conservative, preferring whenever possible to avoid tampering with the established order and to reject "reform" proposals that would diffuse the centralized political control they have customarily enjoyed.

Although few if any Republicans could have foreseen the present challenge to an incumbent President when the last changes were made four years ago, the current rules have served to aid the cause of Mr. Reagan, generally viewed as the more conservative of the two men.

What Might Have Been

If the Republican Party had been operating under something approximating the Democratic delegate selection rules during the 1972 pre-convention period, these major changes in the Ford-Reagan battle would have resulted:

GA prohibition on winner-take-all primaries would have prevented President Ford 57 of the 167 California delegates, instead of none at all probably putting a national Reagan majority beyond the realm of possibility.

GA ban on crossover voting, endorsed but not fully achieved by the Democrats, would have reduced the Reagan primary vote in a number of states, such as North Carolina, Indiana and Texas, by keeping Democratic supporters of Gov. George C. Wallace from participating in the Republican decision.

GA requirement that delegate strength be distributed evenly among the states on the basis of past Presidential voting, states, which cast 55 percent

of the vote for the Ford-Nixon-Spiro T. Agnew 1972, have only 44 delegates in Kansas. According to Professor of delegates would be more "normal" instead of the landslide smallest states by "victoria" analysis, have 113 "bonus" of extra delegates at the Republican states carried by their ticket, tied to under a strict further upsetting an even distribution, would have given Mr. Reagan still another advantage over President Ford in the convention that opens here Monday in the last of the matter how small the state that piles Harvard University, has calculated that President Ford could bonus delegates.

Republican delegates as early as July 20, when The New York Times' count showed him still 28 votes short of a majority of 1,130 votes, if convention strength had been distributed among large and small states on a roughly equivalent basis, for either President Ford or the Republicans had been operating in 1976 under a formula advocated by the Ripon Society, an organization of younger party liberals, Professor Orren says, Mr. Ford would have been six votes over the majority for nomination by then because the states he carried in the primaries would have had more delegates allocated to them.

The Ripon formula, at that time, is not a strict arithmetic division of delegates based on each state's population, but one that gives some added influence to states on their electoral vote.

30% Portioned Equally

Under the Republican formula for allocating delegates for the 1976 convention, about 30 percent were distributed equally among the states, without regard to population or the Republican votes cast four years earlier.

As a result, the 10 biggest states, which cast 55 percent

Botswana Reported Ready To Introduce New Currency

GABORONE, Botswana, Aug. 14 (Agence France-Presse)—Botswana will take a new step out of the influence of South Africa later this month with the introduction of a new currency unit to replace the South African rand, economic sources have disclosed here.

The new unit — the pula, which will be divided into 100 thebe — will have the same value, however, as the rand, which ceases to become legal tender in this country as of Aug. 23.

The country will still remain in the South African rand monetary area along with Swaziland, which has had its own currency for some years now, and Lesotho. The value of the rand is roughly equivalent to that of the United States dollar.



Representatives Millicent Fenwick of New Jersey and Barber B. Conable Jr. of New York during a news conference yesterday in Kansas City.

Bids for Votes
Black Delegates

Cow Towns' Embrace

Forms Show Sharp

Special to The New York Times

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The New York, New Jersey and Connecticut delegations appear to be typical of the national pattern regarding women, youths and minorities.

New York 24% Female

The 154-member New York delegation has 37 women, or 24 percent of the total. Last month, women represented just under 40 percent of the state's Democratic delegation—112 of 290 delegates.

The New York Republican delegation has 14 black and Puerto Rican delegates—9 percent—and at most a half dozen persons under 30—less than 4 percent. The comparable Democratic percentages were 14 percent for the minorities, a larger element in the Democratic Party than in the Republican Party, and 8 percent youths.

In New Jersey, only 12 of the 67 Republican delegates are women—18 percent, compared with 30 percent women in the Democratic delegation. There are only two black delegates and no persons under 30.

Women fare better in the Connecticut delegation—11 of 35 delegates or 31 percent. The comparable Democratic delegation figure was 23 percent. There is only one black delegate and there are no youths.

Conceding the underrepresentation of the various groups, Richard M. Rosenbaum, the New York State Republican chairman, said that he had done "everything I could" to persuade county organizations to include women, minorities and youths in their local delegations.

However, even among the delegates at large who were selected by Mr. Rosenbaum, only 30 percent were women.

Enice B. Whittlesey, a vice chairman of the New York state committee and thus one of the top-ranking women party officials in the state, conceded that there were fewer

women in the New York delegation this year than four years ago, when there appeared to be greater pressure for representation outside the usual white, male, middle-class ranks.

She noted that in 1972 the delegation used the device of appointing many of the top male politicians as honorary delegates and designation women in many cases to replace them as delegates. There was no provision for honorary delegates this year, she said.

Katherine Neuberger, the New Jersey Republican national committeewoman, said with obvious exasperation, "we try and try and try."

The dominance of white, male professional politicians in the three delegations is clear.

In New York, for example, 98 of the 154 delegates are party leaders—25 of them county chairmen. There are also 22 public officials, 11 former party or public officials and 23 others, many of them major contributors to the party.

In New Jersey, 32 of the 67 delegates are party officials, 17 are public officials, 13 are former party or public officials and five hold no party or public posts.

The Connecticut delegation is composed of 20 party officials, 10 public officials and five former party or public officials.

One effect of the preponderance of political "pros" is that party officials can more easily control the delegations, which overwhelmingly support President Ford in the three states. There are only three Reagan delegates and three uncommitted delegates in New Jersey and 18 Reagan delegates in New York, while the Connecticut delegation is unanimously for the President.

The Democratic convention delegations in the three states were not so top heavy with party officials because there was a well-publicized effort to get women, minorities and youths into the delegation.

In addition, primary fights and at one time 10 competing Presidential contenders provided an opportunity for amateur politicians to seek delegate support. In contrast, Mr. Reagan made only a token effort in the three states to challenge the support of President Ford by the party apparatus in the three states.

صكنا من الامل

Schwelker Bids for Votes The 76 Black Delegates

By B. DRUMMOND AYRES Jr.
Special to The New York Times

CITY, Mo., Aug. 14 (UPI)—Richard S. Schwelker, a black delegate to the Reagan-Schwelker National Convention in St. Louis, said today that he would spend most of his time thus far helping set up the council.

One delegate to next week's convention, John McNeil of Columbus, Ga., said blacks had formulated no convention strategy to date because most had been "too busy."

"Whether we'll take advantage of the situation remains to be seen," he added. "I've had to spend most of my time thus far helping set up the council."

The council, which claims more than 2,000 members spread around the country, grew out of a 1972 decision taken at the Republican convention in Miami that year, to go after the black vote.

The so-called "Party of Lincoln" retained the allegiance of most blacks from the days of the Civil War to the days of the Depression. But the Roosevelt era, with its many innovative programs for the poor and dispossessed, changed that.

Today, most blacks are Democrats.

"What we hope to do in the future is go after the emerging black middle class," John Willis, the council's executive director, said. "The council represents the first institutionalizing of black presence in the party. We've never had an official black branch before."

Mr. Willis has spent the last several years setting up council chapters around the country. This weekend, some 300 members of those chapters gathered here to draw up a constitution and by-laws for the council, thus giving it formal existence.



Youthful demonstrators welcoming Senator Richard S. Schwelker at Kansas City International Airport yesterday

City of Cow Towns Embraces G.O.P. Delegates

in Page 1, Col. 7

and he has already put out feelers for an inside look at the convention proceedings.

While the convention is short on celebrities, Kansas City having neither Los Angeles or New York's resident brigades, the place is virtually crawling with old time movie stars. Pat Boone and Efron Zimbatist Jr. are California delegates. Bonita Grauvilla is an insider in the Donald Reagan camp. George Murphy, once a United States Senator from California, is billed as a consultant to the Republican National Committee.

The Donald Halls are having the luncheon for the diplomatic corps, which does not arrive until Thursday. With hotel space so tight, there was no way to house 126 ambassadors comfortably.

Mr. Uhlmann signed up to entertain scores of guests, not just at his office (where he will cook breakfast for Senator James L. Buckley of New York), his house and his clubs, but at Arthur Bryant's, the barbecue palace he refers to as "the shrine."

Minimum of 84 Parties

For a while, it looked as if Mr. Bryant would close down for the convention, the owner being not at all sure he could handle what has already become a stampede. But so far, both he and the rib supply are holding steady.

There was considerable bickering during some of the organizing sessions. Shouting matches disrupted several. Unfamiliarity with the rules of order and the workings of political conventions — some sessions were set up along convention lines — led to still more confusion.

During one roll call, the secretary, Brenda Perry of Chicago, blurted out in frustration, somewhere between New Jersey and Oklahoma:

"I may be out of order, but I've got to say something. We've got to do something besides sit here and be picky. We've spent too much time and money to come here and just bull."

Many of the disputes centered on how voting power was to be appointed among the blacks who had shown up for the organizing session.

Those representing Indiana and several other Midwestern states wanted votes to be based on physical presence. There were 61 Indians.

But the North Carolinians and representatives from a number of states on both coasts wanted the power based on membership in individual state chapters, regardless of how many members of those chapters might be present in Kansas City. They argued that travel expenses would tend to cut down on the number of representatives present from the most distant states. In the end, the North Carolinians and their allies prevailed.

Policeman Tickets Himself

COPPERAS COVE, Tex., Aug. 14 (UPI)—Patrolman Johnny Smith lost control of his car and it crashed into a ditch. He said he was going too fast and so he gave himself a ticket.

The policeman told Chief Bob McDonald that he was hurrying across town Tuesday to help other officers transport some prisoners when a dog ran out in front of him. He said he swerved and ended in a ditch.

DEAD VOODOO QUEEN ATTRACTS CULTISTS

NEW ORLEANS (UPI)—Hundreds of pilgrims travel each year to a crumbling tomb in St. Louis Cemetery to rub their feet three times in gravel and screw a red "X" in tribute to the leader they believe lies there—Marie Laveau, the voodoo queen.

Fading French words chiseled in the crypt mark the 80-year-old grave of Marie Philomee Glapion. To the faithful, it is the tomb of a witch queen who turned black African sorcery into an occult science. The faithful come to ask spiritual favors or to seek relief from curses.

"I doubt seriously she's really buried there," said Joseph Salbe, a voodoo priest from Mandeville, La. "But you'd be surprised to see the people who carry away bits of marble or gravel from the grave area."

Mr. Salbe says there are from 2,000 to 3,000 practicing voodooists in the New Orleans area. Most of the cultists, however, have abandoned the black-magic show business that was Marie Laveau's specialty.

In the 1830's, the voodoo queen made her money telling fortunes and casting spells and "gris gris" magic.

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CURTIS 25 W. 45 ST. JU 2-5110—Thurs. Eve.—Open Sat.

Party Platforms Show Sharp Contrast

in Page 1, Col. 7

law permitting the registration of voters by mail, while the Democrats supported such legislation.

Health insurance — The Republicans opposed compulsory national health insurance, while the Democrats supported "a comprehensive national health insurance system with universal and mandatory coverage."

Welfare — The Republicans advocated an overhaul of welfare but opposed "federalizing" the system. The Democrats said:

Excerpts from the proposed Republican platform will appear in tomorrow's Times.

that as an interim step the Federal Government should aid the welfare costs of localities with a phased reduction in state welfare costs.

Energy — The Republicans proposed an immediate end to price controls on oil and natural gas, while the Democrats favored governmental "tools" to prevent "arbitrary and excessive energy price increases."

Gun control — The Republicans opposed the Federal registration of firearms and advocated mandatory sentences for crimes committed "with a lethal weapon." The Democrats also supported mandatory sentences for persons convicted of committing a felony with a gun as well as stronger controls over handguns.

Defense spending — The Republicans advocated a "superior" national defense and "a period of sustained growth in our defense efforts." The Democrats said they could reduce present defense spending by \$5 billion to \$7 billion.

Weapons — The Republicans recommended the development of a new intercontinental ballistic missile, a new missile launching submarine force and "a major shipbuilding program" for the Navy. The Democrats recommended a "tough-minded" approach about new weapons

that added "only marginal military value" and no decision on the production of the B-1 bomber until next February.

FOREIGN POLICY

Soviet Union — The Republicans urged that United States policy be "based upon a realistic assessment of the Communist challenge in the world" and said that the United States should remain "firm in the face of pressure" while being willing to work on new reciprocal agreements toward peace and stability. The Democrats called for the establishment of relations "on a stable basis, avoiding excesses of both hope and fear."

China — The Republicans said that while normalizing relations with China, the United States "will continue to support the freedom and independence," and will keep its commitments such as the mutual defense treaty with Taiwan. The Democrats said that relations with China should include "early movement toward normalizing diplomatic relations in the context of a peaceful resolution of the future of Taiwan."

Panama — The Republicans said that any negotiations on the Panama Canal could not cede any rights or jurisdiction "necessary for the protection and security of the United States and the entire Western Hemisphere." The Democrats pledged support for a new Panama Canal treaty that "insures the interests of the United States," recognizes the interests of the canal work force, and has "wide hemispheric support."

Middle East — Both parties pledged support for peace in the area and a continued United States commitment to Israel. The Republicans said their administrations had improved relations "with the moderate Arab nations" and the Democrats said that "special relationships" with Israel did not prejudice improved relations with other nations. Both parties opposed boycotts.

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It's the start of something big and beautiful at Macy's...our new Fall line. Our fashion show of furniture from contemporary to the classics, to pieces with an Oriental flair. And it's all at Macy's, now. Here, just a sampling of what's in store for you, at our store.

Starting in the foreground:

Backgammon table. Torched bamboo table with recessed backgammon board. Measures 38"x38"x29" high...Sale \$550

Bamboo chair. Torched bamboo chair features high back and a cane seat...Sale \$300

(Table and chairs not in Huntington, South Shore Mall, Parkchester, Massapequa)

89" contemporary sofa and 66" love seat. Loose pillow-back, roll arm sofa and love seat are covered in a driftwood cable bergello knit. Sofa...Sale \$550; Love seat...Sale \$450

(Not in Parkchester, Massapequa.)

Occasional tables. Torched bamboo cocktail table measures 42"x42"x16"...Sale \$300 (Not in Parkchester)

Bamboo end tables; each measure 24"x20"x22"...Sale \$165 each

Bamboo chairs. Classic "Brighton" occasional chairs with knotted torched bamboo and cane seats...Sale \$225 each (Not in Parkchester)

Three-piece wall system. Contemporary olive ash burl wall system has lighted interiors and glass doors. Each piece measures 34"x19"x80" high. ...Sale \$1,150



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Flat styles:

Twin, if perf. 8.95 ea.	2 for 7.95
Double, if perf. 9.95 ea.	2 for 11.50
Queen, if perf. 15.50 ea.	2 for 17.00
King, if perf. 18.50 ea.	2 for 19.50

Fitted styles:

Twin, if perf. 8.95 ea.	2 for 8.50
Double, if perf. 9.95 ea.	2 for 12.00
Queen, if perf. 15.50 ea.	2 for 18.00
King, if perf. 18.50 ea.	2 for 20.50
Standard case, if perf. 3.75	2.50 ea.
King case, if perf. 4.25	3.00 ea.
Ruffled pillow sham, if perf. 10.00	5.50 ea.

save on wamsutta's white, no-iron 200-thread supercale plus irregulars (not shown)

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Double, if perf. 11.00	5.99
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King, if perf. 18.00	10.99

Fitted styles:

Twin, if perf. 9.25	5.25
Long twin, if perf. 11.25	6.25
Double, if perf. 11.25	6.25
Queen, if perf. 14.00	9.50
King, if perf. 18.50	11.50
Standard case, if perf. 3.00	2.25 ea.
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"YSL Solid Darks", our Yves St. Laurent design for Ullica® Fine Arts by J.P. Stevens. Covered with lustrous cotton and polyester sheeting and filled with extra-plump Kodol® Tri-F polyester. Rich tones of brown, navy, or rust.

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Double, reg. 30.00	22.00
Queen, reg. 35.00	28.00
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Ruffled Pillow Shams:

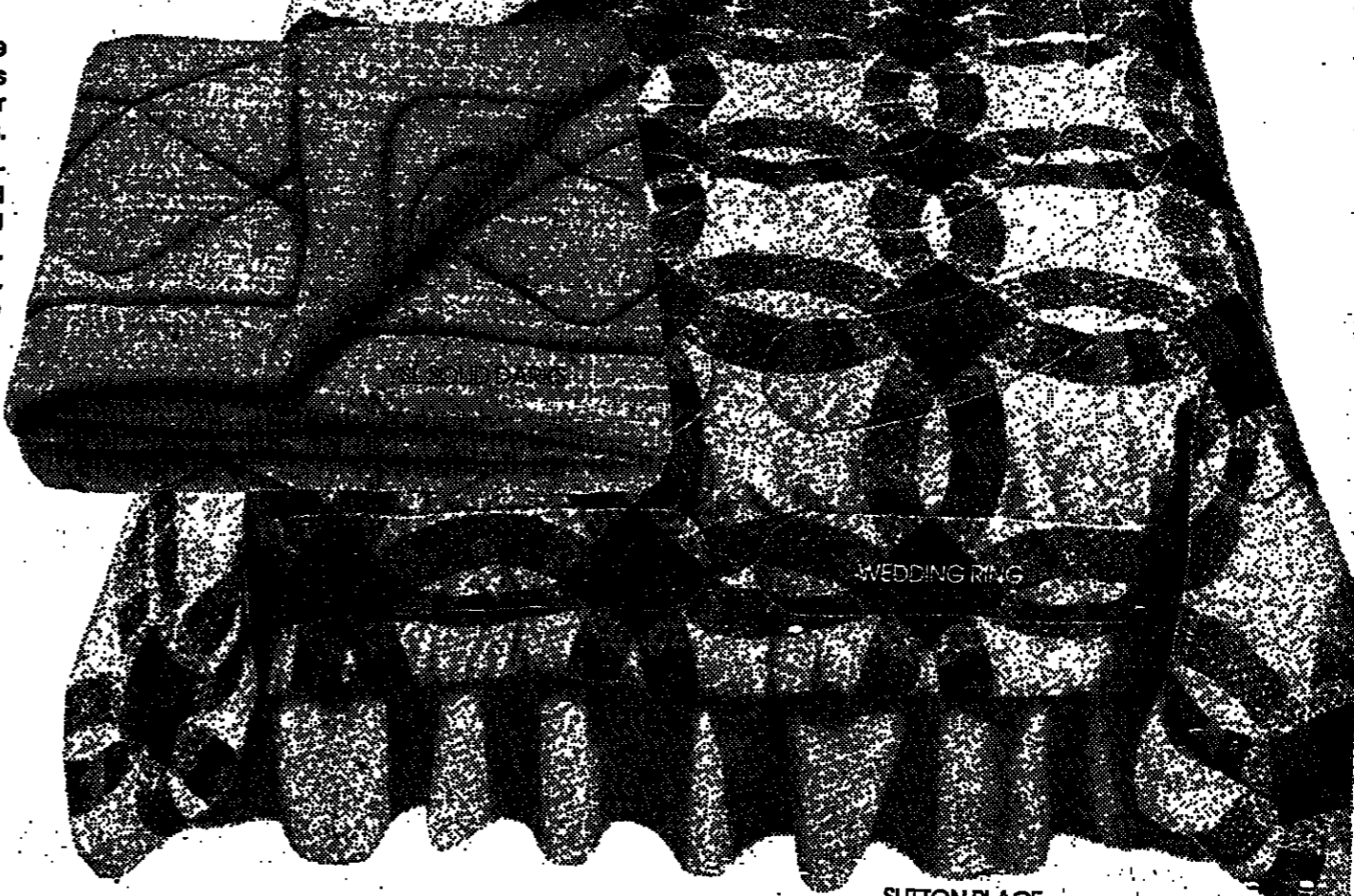
Standard/Queen, reg. 15.00	12.00
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Boudoir/Baby, reg. 11.00	9.00
Neckroll cover, reg. 11.00	9.00

"YSL Solid Darks", (not shown), dust ruffles and pillow sham match the comforter in luxurious fabric and dramatic colors.

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Ruffled pillow sham for standard and queen size pillow, reg. 15.00 12.00



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CHESAPEAKE BAY FACES POLLUTION

River Study Finds Kepone Is 'All Over the Place'

WASHINGTON, Aug. 14 (AP)—The Chesapeake Bay faces long-term environmental dangers as contamination from the pesticide Kepone spreads throughout the estuary, according to the chairman of a Government study group.

"The stuff is all over the place," said Dr. Jack W. Blanchard, head of the Environmental Protection Agency's Kepone task force, which was set up to investigate contamination of Virginia's James River.

The pesticide, used domestically to control ants, roaches and fireants and abroad to fight the banana root borer, has caused tremors and impairment of sight in persons exposed to it. In addition, tests conducted for the National Cancer Institute linked the pesticide to liver cancer in rats and mice.

Given the spread of Kepone in the James River over the last year, there is no doubt that it will move within the bay itself, Dr. Blanchard said in an interview yesterday.

"Within three to five years, the contamination could spread from the lower bay north into the upper portions of the bay," he said.

The problem will be long-term in nature, he said, and added:

"It's an exceedingly persistent compound. About the only step that can be taken is to dredge out contaminated sediment. But it will be some time before we realize any beneficial aspects of that."

Variables Are Cited

The extent and speed of the pesticide's spread northward in the bay will depend on such physical variables as water movement and salinity, and such biological variables as the kinds of aquatic life being affected, he said.

"For example, bluefish have great ranges and great appetites," Dr. Blanchard said, and because Kepone has an affinity for fatty tissue, it could be expected to accumulate in the bluefish. Contaminated bluefish have been detected in samples taken from markets in Baltimore, Norfolk and elsewhere.

Dr. Blanchard said that the Virginia authorities had found traces of Kepone in flounder, bluefish, sea trout and croakers in the lower Chesapeake Bay.

The Food and Drug Administration said Thursday that its samplings of fish being sold in northern markets would be stepped up because of the Kepone findings.

Kepone is not likely to be found in significant levels in the bay's oysters, since they have a type of natural flushing action, Dr. Blanchard said.

But the chemical is expected to accumulate to high levels in crabs, the bay's most significant fishery resource. The bay's Atlantic blue crabs spawn in its lower reaches, which is where Kepone contamination is now the greatest.

River Was Closed

"I don't think there will be a problem in terms of the complete wiping out of aquatic life," Dr. Blanchard said. "What's going to happen is that most species will begin showing up with traces of Kepone in them."

Last December, Gov. Mills E. Godwin of Virginia closed the James River to all fishing because of Kepone contamination.

A grand jury has indicted officials of the now-defunct Life Sciences Company of Hopewell, Va.: the city of Hopewell, Allied Chemical Corporation and several individuals for Kepone contamination.

Life Sciences made Kepone for 16 months for Allied, until it was closed in July 1975 by the state after many of its employees came down with illnesses diagnosed as Kepone poisoning.

Kepone found its way into the James River from the city's sewage system, it was charged.

UNIFORM LAW URGED FOR BANKRUPTCIES

ATLANTA (UPI)—How much money and property should a person be able to keep to start a new life after filing for bankruptcy?

Many state laws reflect the days when the average American was a farmer. Spinning wheels and beehives are mentioned.

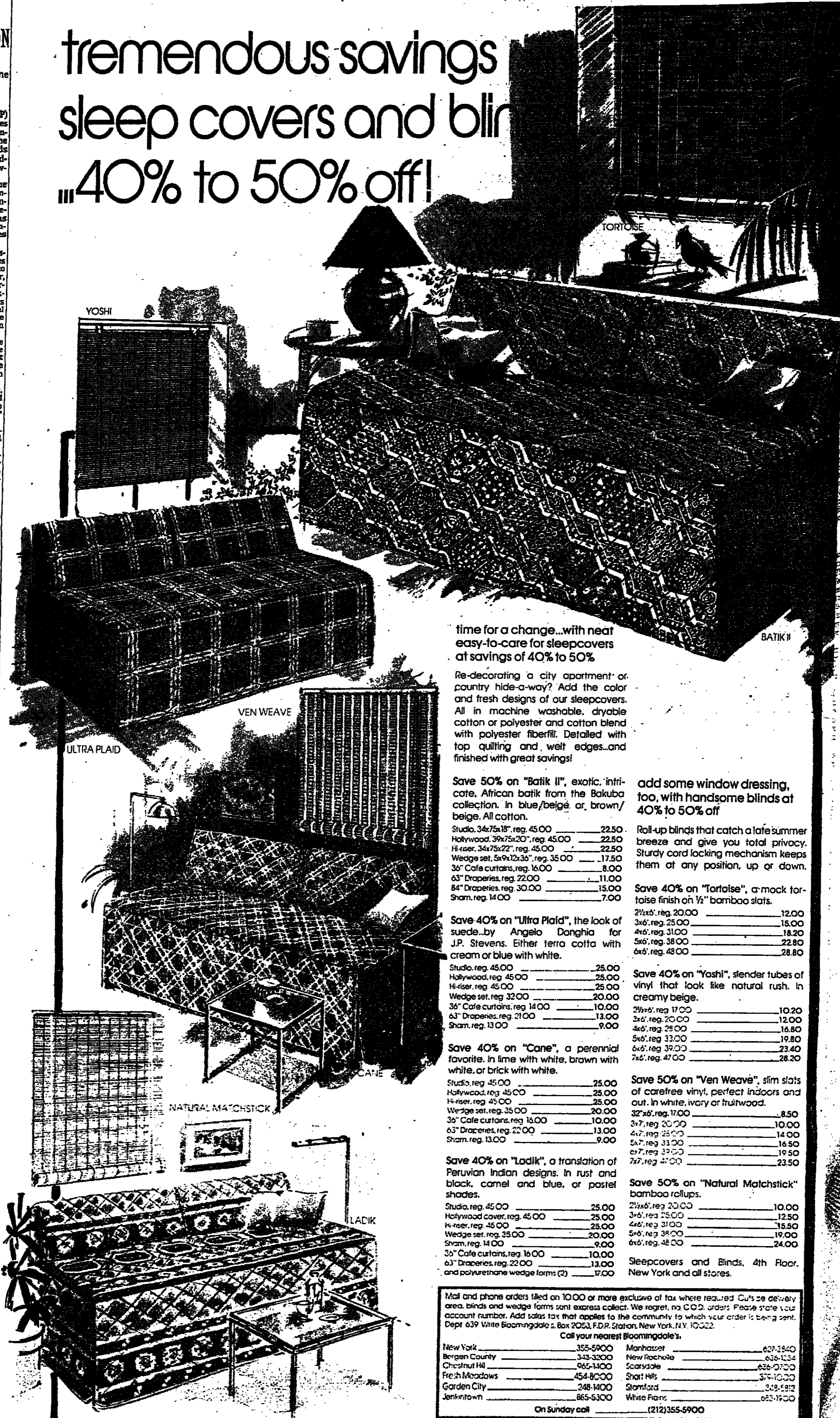
The National Conference of Commissioners on Uniform State Laws has been studying the situation for several years and has approved a uniform act that it hopes all states will pass.

The act aims to protect the debtor's right to shelter, clothing and other necessities while removing "shelters" that protect him at the expense of the people he owes. It allows a \$10,000 interest in a home, with a maximum of \$20,000 if the property is owned jointly. The home can be a cooperative apartment or a mobile home as well as a single family dwelling.

If the person has no home-stead, he can keep up to \$1,500 in cash, securities, vacation pay, tax refunds and the like. A person claiming a home is allowed only \$300 in liquid assets. Certain exemptions are provided.

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Save 40% on "Cane", a perennial favorite. In lime with white, brown with white, or brick with white.

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36" Cafe curtains, reg. 16.00	10.00
63" Draperies, reg. 22.00	13.00
and polyurethane wedge forms (2)	17.00

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Save 40% on "Yoshi", slender tubes of vinyl that look like natural rush. In creamy beige.

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Goldin Says City Lags in Collecting Its Water Bills

By EDWARD RANZAL

Comptroller Harrison J. Goldin reported yesterday that his auditors have discovered a number of costly leaks in the collection of water bills by the city.

For instance: for five years water bills for One Lincoln Plaza, a 40-story apartment house opposite Lincoln Center, were mistakenly sent to the nearby city-owned Dante Park. Addressed to "City of New York Park, One Lincoln Plaza," the bills were delivered to the park, whose supervisor turned them over to the Parks Department, which apparently discarded them. Result: the apartment house owes the city \$193,753 for water.

"It's nice to have a Dante Park," Mr. Goldin said. "But we don't have to make a comedy out of our water billing. The park is where Columbus Avenue and Broadway intersect across from Lincoln Center."

The building at One Lincoln Plaza does not have a meter, but is billed a frontage charge, which is usually assessed against residential buildings because they do not, as a rule, have meters. This charge is based on a formula calculated on the size of the building, with water consumption estimated on experience with such structures.

"We Intend to Pay"

The auditors said the One Lincoln Plaza management should pay about \$38,000 a year for its water.

Paul Milstein, whose family owns One Lincoln Plaza, in addition to 20 other buildings in the city, said that "it's true" that no water bills had been sent until "last June—I think they asked for \$190,000."

"We certainly intend to pay the bill," he said, "as soon as we have received a breakdown by years and have agreed on an amount."

The auditors' report cited a number of instances in which water meters have been functioning in buildings for long periods without the knowledge of

the city's Bureau of Water Register, allowing water to be used without charge.

For another example, they said that the 31-story office building at 440 Park Avenue had consumed \$74,049 worth of water since 1971, for which it has not been billed.

The reasons for this, the auditors said, were "incomplete records and inadequate controls in the Bureau of Water Register which result in underbilling."

In a processing plant, not identified, the Comptroller's inspectors established that the use of water was at the rate of \$78.50 a day. Because of the bureau's infrequent meter readings, billings have produced only \$23.50 a day.

The auditors concluded that the meter was making complete revolutions between readings, and then starting over at zero. Thus, when the reading was finally taken, it represented a far lower figure for water consumption than was actually true. This, the auditors estimated, cost the city \$117,320 over the last four years.

The report said there often were long delays, from an average of 22 months to four years, for the commencement of billings when a new building was completed. A building completed in 1972 was not billed for water until this year, by which time the charges had reached \$41,755, according to the report.

Mr. Goldin concluded that although the bureau is working hard to overcome the effect of personnel cutbacks, this audit of its Manhattan office reveals missing records, weak controls and inadequate coordination with the City Collector—all of which are costing the city millions in revenue.

Mr. Goldin estimated, on the basis of his sampling, that the revenue lost to the city from Manhattan was \$3.5 million and projected that if similar conditions existed in other boroughs the citywide loss was \$17.5 million.

In fiscal 1975-76, the city

got \$229 million from water charges, he said, adding that a detailed inspection of 122 Manhattan meters by his auditors showed underbilling of more than \$132,000 a year. There are 52,000 water meters registered in Manhattan.

Although he acknowledged there were a number of weaknesses in the Bureau of Water Register, Robert A. Low, the city's environmental protection administrator, took issue with the statistical validity of the

method used by the auditor to determine the estimated annual loss from no billing.

"While we acknowledge errors," he said, "we think that a sample size of 0.2 of one percent of all meters is too small a sample to be used to estimate billing loss. It should be pointed out further that the sample was only from newly-billed accounts, and therefore is a biased sample not representative of all accounts existing in this bureau."

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Panel's Proposal to Merge State U. and City U. Causes New Disagreement

By JUDITH CUMMINGS

A debate has developed between the State University and the City University over a suggested merger of the two systems as a solution to the City University's continuing financing problems.

The disagreement was exacerbated late last week with disclosure that the chairman of a special panel of State University trustees had suggested a merger that would group the senior colleges and

of higher education in the state. The five members of the commission were to be appointed shortly by Governor Carey. The merger question, which has been discussed intermittently for several years, gained new currency last spring when the city announced its attention to end its \$140 million financing of the City University's nine senior colleges by July 1978. Anthony D. Knerr, vice chairman of City University for budget and planning, remarked

when the Fleischmann recommendation was reported to him, "I don't think it's a very good idea." He declined to comment further. The university chancellor, Dr. Robert J. Kibbee, who was away and unavailable for comment, has opposed complete merger on the ground that, with more than 500,000 students, the institution would be unmanageable. He has also argued that the special problems of an urban university demand a local policy-making body.

Mr. Fleischmann, who in an interview described the recommendation for a merger at "tentative" and "one of many," said that a merged system would require a trustee board "greatly increased in size" from the 15 who now direct each of the universities. He also hinted that such a panel might take over many of the responsibilities of higher education now held by the State Board of Regents. He also reaffirmed his public po-

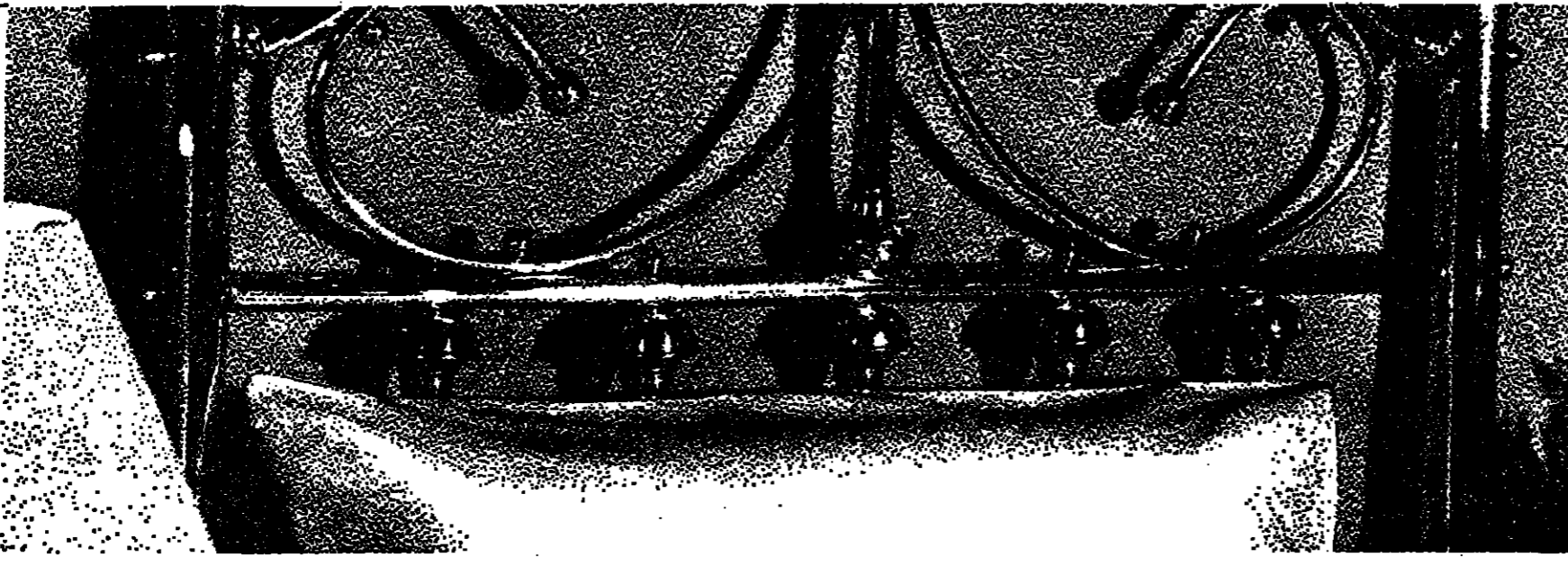
sition that the power to appoint the Regents be transferred from the Legislature to the Governor. Several members of the special panel said that the Fleischmann proposal had been well received. However, Robert R. Douglass, a New York City lawyer, was among those who stressed the preliminary nature of the discussion.

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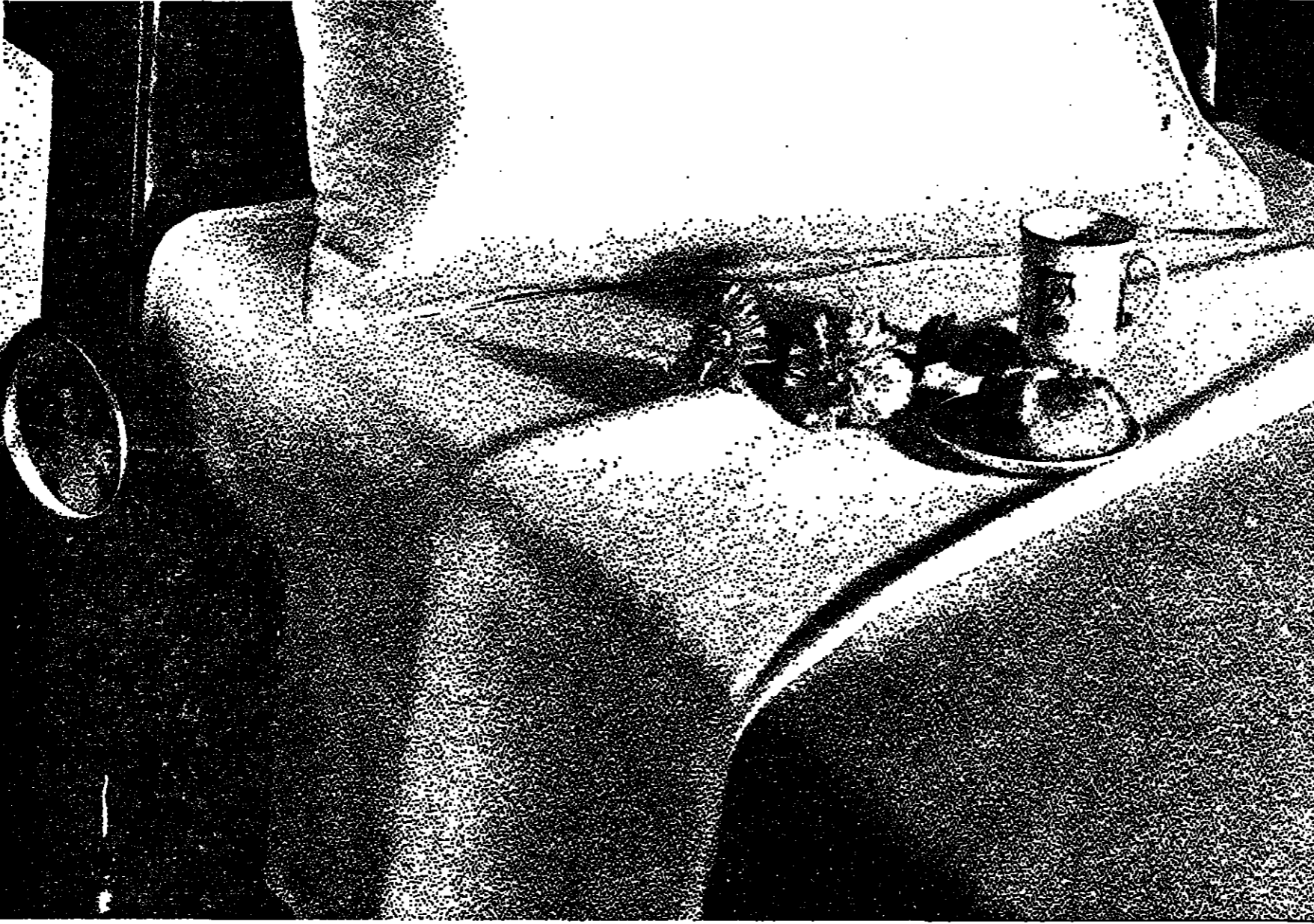
SCRANTON, Pa., Aug. 13 (UPI)—Two key figures in the Government investigation of Patricia Hearst's kidnapping refused to testify before a Federal grand jury Friday, and United States Attorney John Cottone asked a judge to cite them for contempt. Jay Weiner, 21 years old, of Philadelphia, a former Temple University journalism student, and Phillip K. Shinick, a teacher at Rutgers University

in New Brunswick, refused to cooperate with the panel. Miss Hearst said in a robbery trial in San Francisco that she had met Mr. Shinick at a house in New Canaan where she and other members of the Liberation Army took refuge in the summer of 1974. The grand jury is expected to return indictments against Miss Hearst and her associates, William and Wendy Zog



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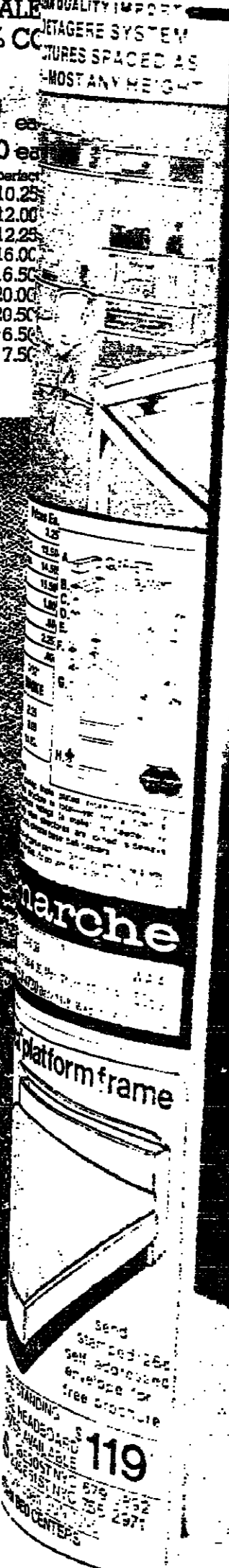
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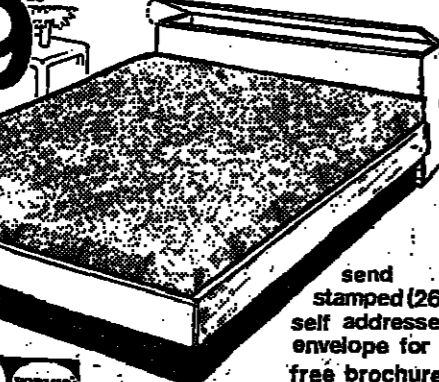
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New Brown President Met by Faculty and Strikers

PROVIDENCE, R.I., Aug. 14 (AP)—Dr. Howard R. Swearer, the new president of Brown University, arrived at the Ivy League school's campus here today and was greeted by university officials and striking employees.
About 30 to 35 school employees who have been on strike for more than a month picketed outside Brown's administration building as Dr. Swearer formally accepted his appointment and addressed faculty members.
"Brown has been noted as a school that has a great deal of controversy and debate," the 44-year-old political scientist told a group of 200 faculty members. "I think Brown's better for it."
But Dr. Swearer, who is now president of Carleton College in Northfield, Minn., said that

he sensed "a strong sense of willingness to come together and work together."
"Brown is in better shape both inside and outside than many may think," he said.
Outside, members of striking Local 134 of the Service Employees International Union shouted slogans criticizing the school. "We want a contract, Brown's unfair," the picketers chanted.
Brown officials said that they had begun hiring temporary replacements for about 330 striking employees, a move that the school said was needed for an orderly start of the new school year.
Dr. Swearer asked faculty members today for their cooperation in strengthening Brown's academic programs.
"The role of the president is not to bog the university down with dictum," Dr. Swearer said. "I hope to ask questions and that you—the faculty and students—can come up with the answers."
Dr. Swearer, who received a master of arts and doctorate from Harvard, said that he hoped to complete his duties at Carleton by January and then begin his transition to the Brown presidency.
Brown Chancellor Charles C. Tillinghast Jr. said the 56-member Brown Corp. selected Swearer on the unanimous recommendation of a trustee selection committee from 600 candidates interviewed in the last year. Swearer becomes the 15th president in the school's 213-year history. He succeeds Donald F. Hornig, who resigned last June 30.
Mr. Hornig announced his resignation last summer about two months after students conducted a one-week class boycott to protest budget cuts and about 40 black students occupied the administration building.
lines established in last month's ruling on capital punishment. However, it was doubtful that it would satisfy last December's stricter State Supreme Judicial Court ruling on the same subject.

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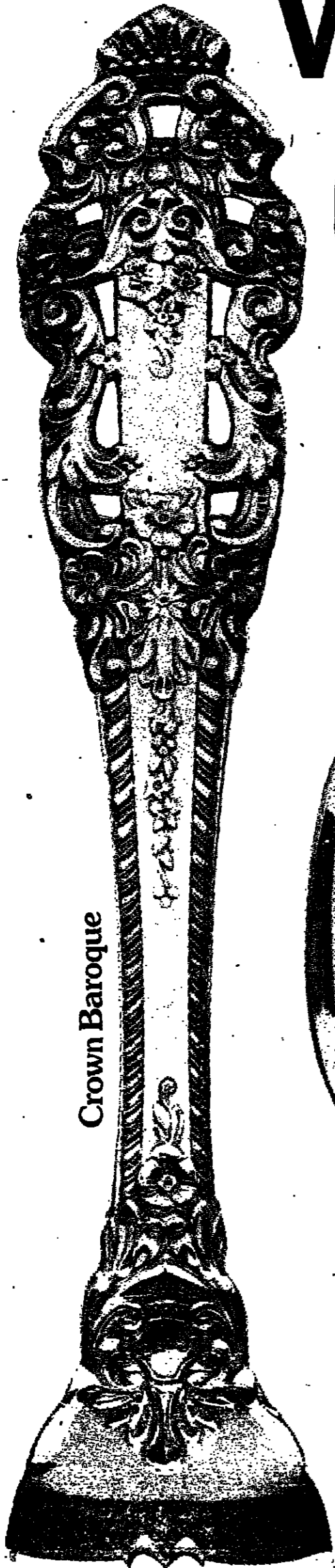
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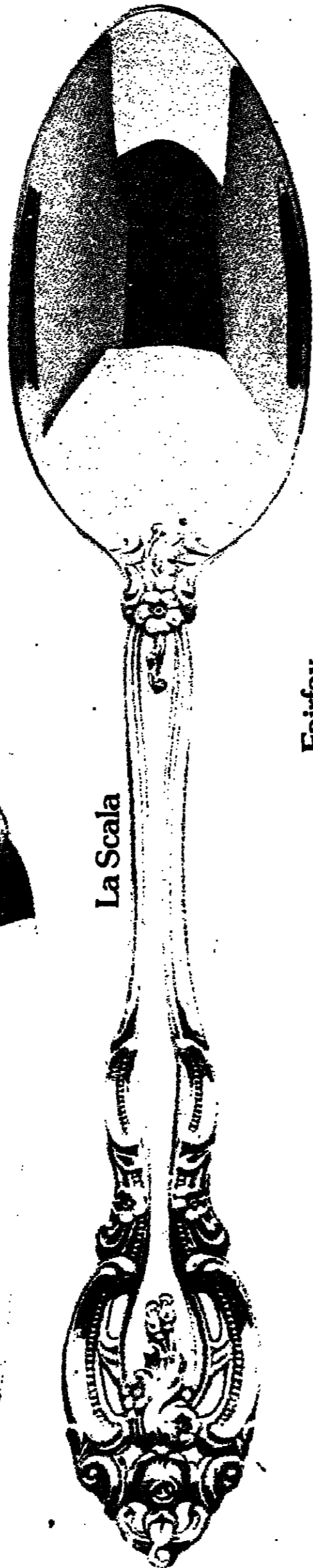
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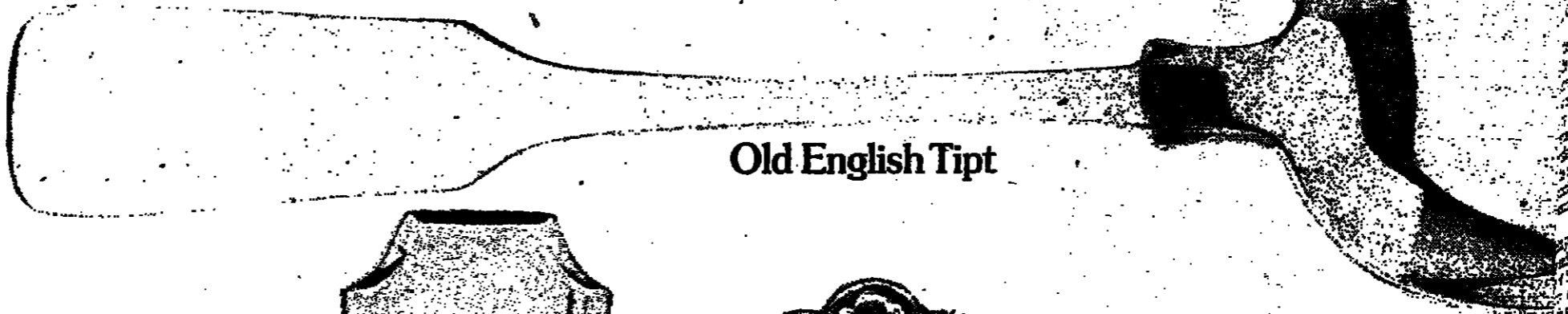
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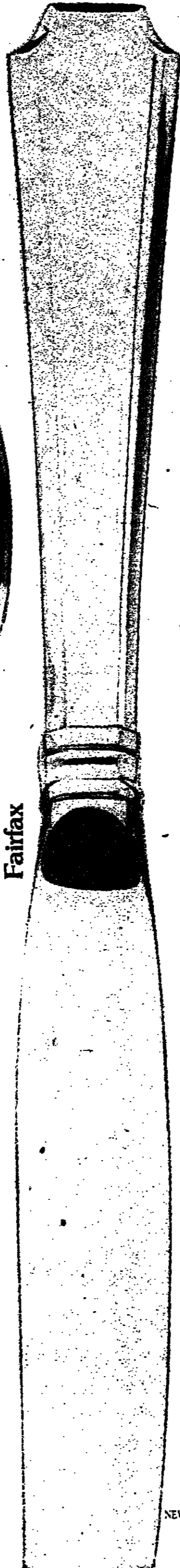
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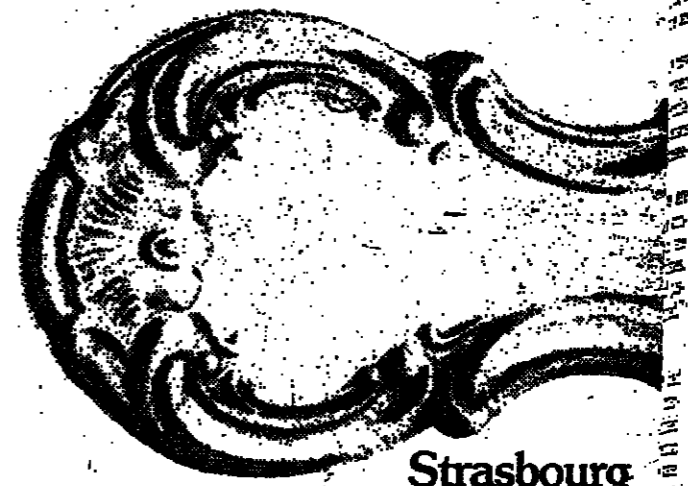
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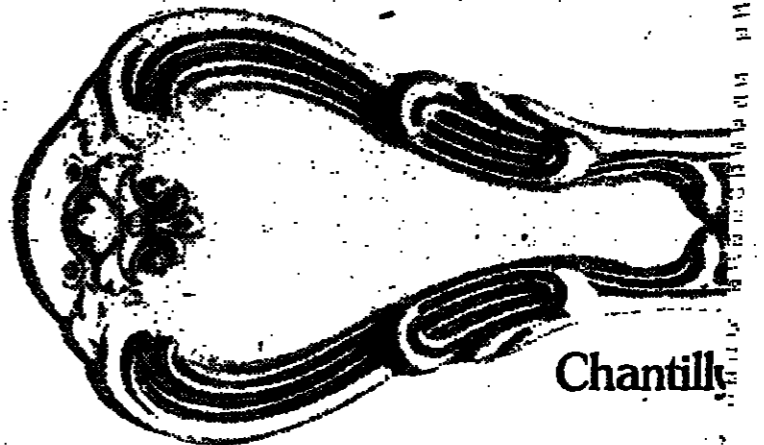
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NEW YORK PLANS NEW PRISONS

Albany Outlay to Ease Crowding

Gov. **W. SHEPPARD Jr.** plans to open five new facilities and hire 1,000 correction officers by part of a \$6.7 million to ease overcrowding in its 28 penal institu-

tion facilities, which include a former monastery, the Office of Drug Control buildings closed last year, and a newly constructed facility will provide quarters for inmates. In addition, the state has contracted for 12 more inmates in Nassau County.

Gov. Sheppard said the new facilities would enable the state to handle the population at West Meadow maximum-security prisons by 300, though it remained to be seen whether the transferred inmates would be sent to the new maximum-security institutions. He said the action was necessary because of the mandate of his predecessor, Gov. Rockefeller, "to study all responsible alternatives to incarceration, including parole and probation."

Gov. Sheppard said this new program is a result of projecting prison population with no indications in the foreseeable future.

He said that if we are going with a continuation of the current facilities, the criminal justice system must be examined, he said.

Prison Created
Gov. Sheppard said he had a special interest in the correctional system of the state — to develop an administration that would address the total system.

Those who must be incarcerated, however, I want to see that incarceration is not an unnecessary longer period of time required to meet the needs of the general public," he said.

The facilities include the newly constructed Tapscott, which will provide 500 new beds and an educational center; the new facility in Albany, which will provide 500 new beds and an educational center; the new facility in Westchester, which will provide 500 new beds and an educational center; the new facility in Orange, which will provide 500 new beds and an educational center; and the new facility in Sullivan, which will provide 500 new beds and an educational center.

The new facility in Albany, which will provide 500 new beds and an educational center, is the largest of the new facilities. It will be built on a 100-acre site in Albany and will cost \$1.5 million. The new facility in Westchester, which will provide 500 new beds and an educational center, is the second largest of the new facilities. It will be built on a 100-acre site in Westchester and will cost \$1.5 million.

The new facility in Orange, which will provide 500 new beds and an educational center, is the third largest of the new facilities. It will be built on a 100-acre site in Orange and will cost \$1.5 million. The new facility in Sullivan, which will provide 500 new beds and an educational center, is the fourth largest of the new facilities. It will be built on a 100-acre site in Sullivan and will cost \$1.5 million.

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FRESH A KID FRESH AIR FUND



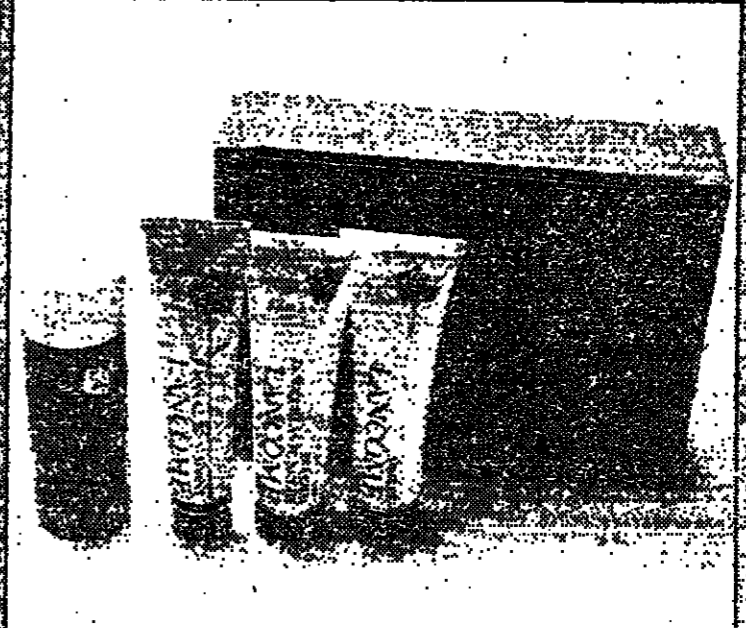
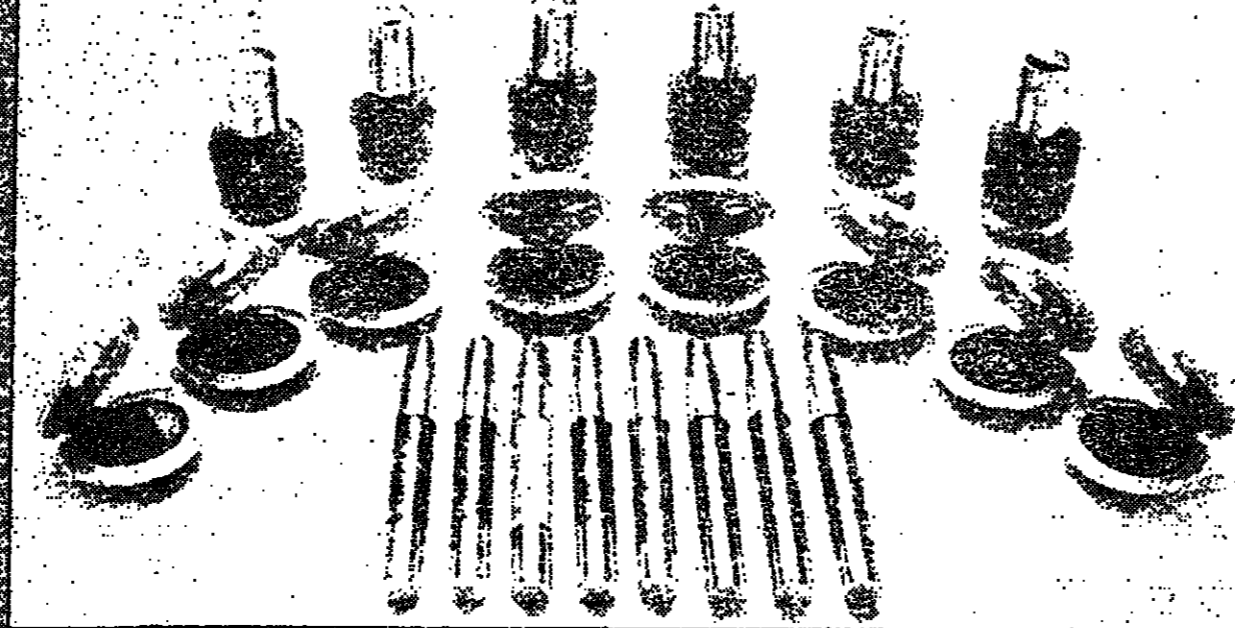
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Need for Second New York State Women's Prison Debated at Bedford Hills Facility by Inmates and Officials

Special to The New York Times
BEDFORD HILLS, N.Y., Aug. 14—The state's only prison for women is almost completely full, and there has been talk of opening a second facility, but several inmates of the prison, the Bedford Hills Correctional Facility in Westchester County, say that overcrowding is not a problem.

They say that a larger staff of counselors and more responsive correction officers would do away with the need for a second prison.

A Westchester County grand jury, in a report issued two weeks ago, recommended that another women's prison be built in the Buffalo-Rochester area. A second institution, the report said, would allow the Department of Correctional Services to transfer "incorrigible" prisoners out of Bedford Hills.

But, according to four inmates who were interviewed, the women who fight or incite fights in the prison number only 10 to 15 out of the total population of about 400.

The superintendent, Frances Clement, who was interviewed about prison problems in her office, agreed.

"The majority of women here are trying to do their time and get out," she said. "There are just a small percentage who are having problems."

And one inmate said, many violent situations could be prevented if officers interceded when they sensed that tensions were high.

"You can tell an officer that you think there's a problem, but they don't respond," the inmate said. "They let women have the fight, and when it's broken up, they lock them up. They can see signs that a woman is upset, but they don't deal with it. They wait until something happens."

3 Counselors on Staff

There are only three counselors on the staff at the prison, and the women said they may have to wait weeks or even months before the counselor answers their requests for an interview.

"When she finally calls you down it's been so long that you've forgotten what your problem was, or you've solved it yourself," one woman said.

The prison is a cluster of modern red-brick and old stone buildings on a hilly, barren campus in a residential area of northern Westchester. The complex is surrounded by a steel mesh fence topped with slanting rows of barbed wire.

The four inmates who were interviewed, wearing blue and green prison jumpers, sat in the administration building at one end of a long table in a room that is usually reserved for parole board hearings.

One woman, Sandi Thom, of North Tonawanda, who is serving a sentence of two to four years, wrote a letter to the Westchester District Attorney, Carl Vergari, on March 22. She

contended that the prison's administrators had not punished a group of women who had entered her room several days earlier and beaten her, she said.

The beating was the result of a complaint about loud radios in her living unit, said Miss Thom, who has been a prisoner at Bedford since last January. Her letter led to the grand jury investigation.

The other women who agreed to talk about the prison were Theresa Simmons, from New York City, who has served nine years of a life sentence; Susan

Hallett, from Buffalo, who has been serving a 25-year-to-life sentence since 1974; and Carol Crooks, also of New York City, who has served four and one-half years of two consecutive sentences of up to 15 years and two-to-four years.

The women said that the tension of life in prison often leads to isolated arguments and fights between prisoners.

"Once you get in jail it seems like everyone becomes more petty and materialistic," Miss Simmons said. "A can of Spam can seem to be worth \$50."

Tensions and frustrations always increase when everybody is jam-packed," Miss Clement said. "Little things become large things."

But when a prisoner wants to talk to her counselor, she has to make her problem sound very large, the women said. To some counselors, only a death in the prisoner's family is considered an emergency, Miss Hallett said.

She added: "But if your child is in a foster home and you get a letter telling you that she is being beaten, I consider that an emergency."

The counselors and the administrators "are up on a mountain and we're in a valley and there's no communication," Miss Crooks said.

With better communication, more counselors and group therapy sessions where prisoners and guards could "talk things over" there would be no need for a second prison, the women said.

"I think they need a work release facility upstate, but not a general confinement prison," Miss Hallett said. "I feel they

want someplace they can use as a threat. It's another form of behavior modification."

But Miss Clement emphasized that the handful of disruptive prisoners might be helped by a move to new surroundings.

Now, prisoners found guilty of infractions of prison rules are housed in a segregation unit in a building at the center of the prison complex. Work is now being done on the building to add "more safety features," Miss Clement said.

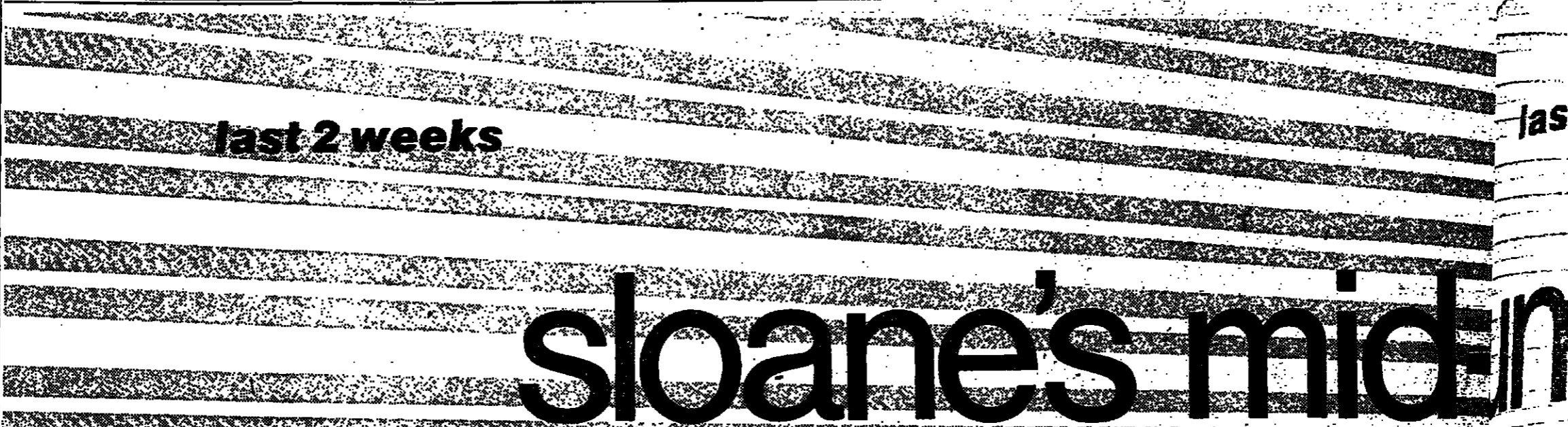
had been in segregation or involuntary protective custody at Bedford were transferred to a wing of the Matteawan State Hospital at the Fishkill Correctional Facility in Beacon.

According to the executive deputy commissioner of correctional services, Lewis Douglass, the wing will be used to house certain Bedford inmates during the time that they have been sentenced to segregation.

The lawyer for the inmates, Stephen Lachner, has filed an order in Federal court saying that the conditions at the Mat-

teawan wing denied the equal protection of 14th Amendment and constituted cruel and punishment.

The 10 or 15 assaulters should not be red, but should be given counseling," Miss Simmons said. "I don't want to see them go to another jail," she said. "The problem has to be solved. They have tried to see what woman want to join other woman. They tried to treat that anyone else."



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LESS GROWTH NOTED IN CITY EMPLOYMENT

WASHINGTON, Aug. 8 (UPI)—City governments grew by only six-tenths of 1 percent last year, the smallest expansion in municipal employment in 14 years, the Census Bureau said today.

However, municipal payrolls continued to expand significantly, the bureau said.

From October 1974 to October 1975, the standard 12-month period used by the bureau to measure municipal employment growth, the country's cities got 15,000 new employees, bringing the total to 2,506,000. Of these, 468,000 were part-time workers.

This slight increase represents the smallest such expansion since 1962, when the rate grew by only four-tenths of 1 percent, the bureau said.

The slowdown reverses a trend established in late 1960's and early 1970's. From 1965 to 1970, city governments expanded by an average of 3.3 percent a year. In 1973, they grew by 4 percent.

But municipal payrolls continued to increase. In October 1975, payrolls were up 7.3 percent, \$2.1 billion over the previous October.

Since 1946, municipal employment has risen from 1.2 million to 2.5 million. Payrolls have risen from \$206 million to \$2 billion.

Work Set for L.I. Parkway

MINEOLA, L. I. (UPI)—Two of the three northbound lanes of the Cross Island Parkway in Elmont between Elmont Road and Linden Boulevard will be closed on Tuesday for resurfacing, the Nassau County police announced today. The police said if it rains on Tuesday, the work would be done on Wednesday.

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 This is a correction of today's drama section page 27

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ner Job Program for Youths Stirs Hope, After Violence of '75, but Criticism Continues Over Nation

larger urban homesteading project of the People's Development Corporation that she hopes will make the deteriorating area in which she has to rear her child come alive again.

And Mr. Leonard, a slim 21-year-old journalism major, said he "just lucked out" in getting the job with the Pittsburgh Parks and Recreation Department that will help pay his living expenses and tuition in his last year at Point Park College.

The enthusiasm of these young people is in marked contrast to the attitudes of many of last year's program participants, whose anger over long delays in getting paid led to sporadic outbreaks of violence.

While no such problems have plagued this year's program because of the earlier planning, not everyone is happy. Some local program officials continue to complain that their money came too late while others say they did not get enough money and could not employ enough people.

Some officials also complained that many young people still employed in "make-work" jobs such as raking leaves, mowing lawns and picking up trash.

But many local officials around the country, expressing cautious optimism, agreed with James Gardner, the Labor Department official in charge of the program, who said that there was evidence that the program was changing its focus.

The summer program has been nothing more than an extension of the welfare program, Mr. Gardner said in an interview. "This is not fair to the kids or the taxpayers."

But this year, he said, "more of the prime sponsors have used this extra time to find better jobs. And there is a lot more positive about the program."

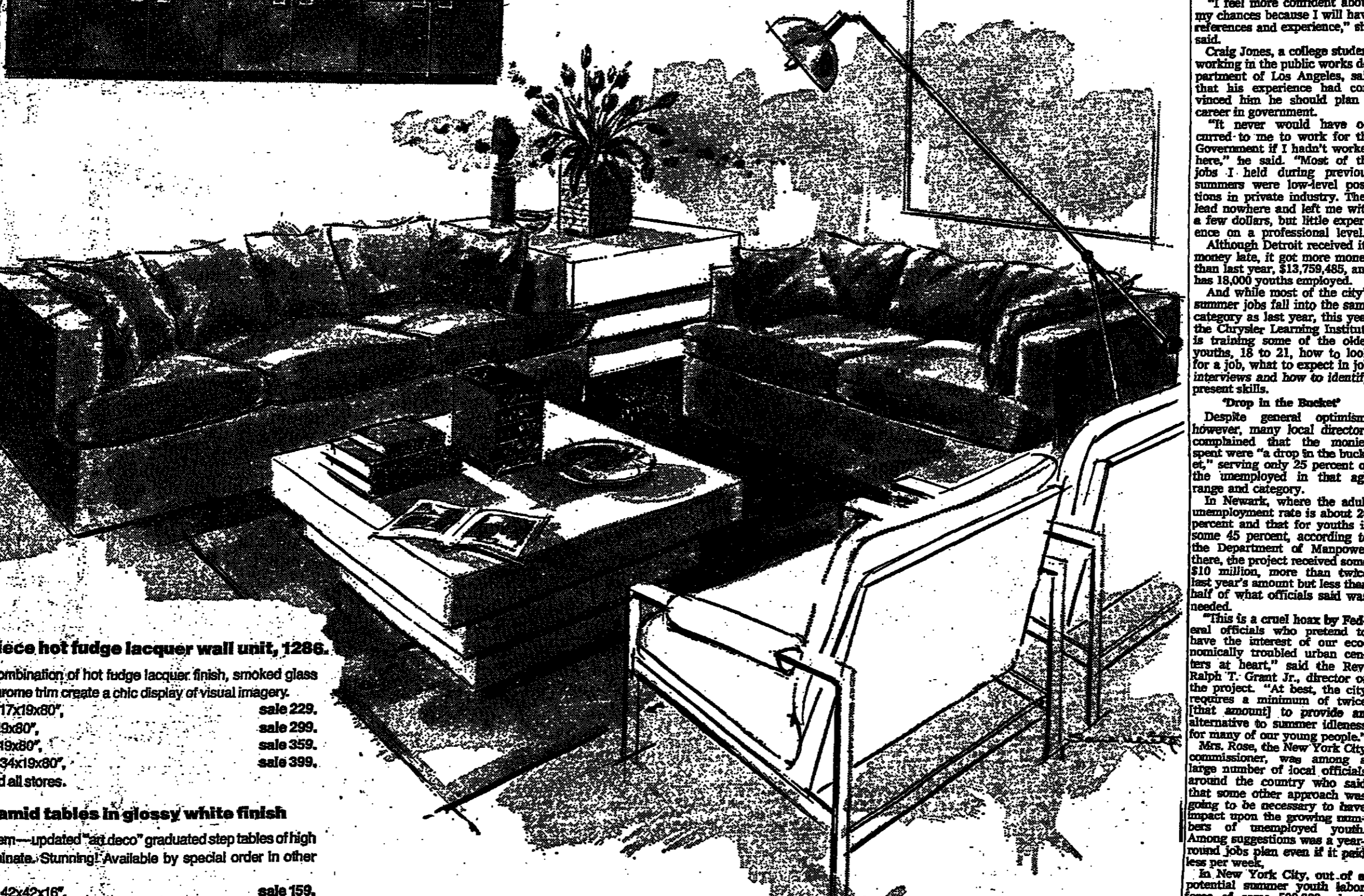
The Youth Employment Program, formerly known as the Neighborhood Youth Corporation, is administered under the Comprehensive Employment and Training Act and is specifically designed for youths whose family income is \$5,500 or less.



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doing business totally by telephone," he said, adding: "You've got to get out and explain to people what you are doing and what you have to offer in the way of employees. And we got a lot better feedback from agencies this way. Next year, we hope to do even better."

In Atlanta, which received \$2.6 million for 5,000 jobs—an increase of some 800 jobs—Terry Allen, the jobs coordinator, said that the early release of funds allowed the program to place fewer participants in maintenance work and more in job fields such as health.

A "Meaningful Experience" "Young people really don't learn about the world of mowing grass," he said. "We want to get them in jobs where they can get a more meaningful experience."

Georgia Beasley, a supervisor at Teen Post, a program that employs 620 of the 18,000 summer workers, called the \$9 million program "a foothold on the job ladder."

Craig Jones, a college student working in the public works department of Los Angeles, said that his experience had convinced him he should plan a career in government.

Although Detroit received its money late, it got more money than last year, \$13,759,485, and has 18,000 youths employed.

"This is a cruel hoax by Federal officials who pretend to have the interest of our economically troubled urban centers at heart," said the Rev. Ralph T. Grant Jr., director of the project. "At best, the city requires a minimum of twice that amount to provide an alternative to summer idleness for many of our young people."

In Newark, where the adult unemployment rate is about 20 percent and that for youths is some 45 percent, according to the Department of Manpower, there, the project received some \$10 million, more than last year's amount but less than half of what officials said was needed.

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Roberts and Nadjari Clash at Cornell

Special to The New York Times
ITHACA, N. Y., Aug. 14—Justice Burton B. Roberts of the State Supreme Court charged here today that corruption in the state's court system existed only "in the file headlines of the media" and in the minds of "young and inexperienced prosecutors."

The justice, a former District Attorney of the Bronx, made the charge during an exchange with Maurice H. Nadjari, who had been the special state prosecutor on corruption in the criminal justice system until his removal at the end of June by Attorney General Louis J. Lefkowitz under pressure from Governor Carey.

The two men were participants in a week-long institute on organized crime, sponsored by the Cornell University Law School, which attracted 102 prosecutors from 23 states, Canada and New Zealand.

Also participating in today's concluding panel discussion on the role of the organized-crime prosecutor were Frank J. Rogers, New York State Commissioner of Criminal Justice Services, and Terry Lenzner, former assistant chief counsel for the Senate Watergate Committee and now a Washington lawyer in private practice.

The presence of Mr. Nadjari and Justice Roberts at the same table virtually assured a clash between the man who mounted a strong attack on the state's judiciary and a man who has vigorously defended his colleagues against those attacks.

Justice Roberts suggested several times during the course of the two and a half hour discussion that Mr. Nadjari had played upon what he called "the blood lust of the public and the media."

He also argued that the special prosecutor's office was unnecessary, that its work could have been done for less money and more judiciously by the city's District Attorneys.

Mr. Nadjari challenged that, arguing that his office had been created precisely because the district attorneys had not been doing their jobs.

Earlier, Justice Roberts had denounced Mr. Nadjari for his investigation that succeeded in bringing an indictment of Patrick J. Cunningham, former state Democratic chairman.

"The finest political leader this state has ever had has been ruined by you," Mr. Roberts said. "You have spent \$15 million, five times what it takes to support all the District Attorneys' offices in New York and what have you done? How many judges have you convicted?" Mr. Roberts asked.

"There have been 15 judges indicted, and 13 of them have been fighting going to trial," Mr. Nadjari replied. "The two that have allowed themselves to be brought to trial were acquitted."

One step toward eliminating judicial corruption, Mr. Nadjari said, would be to take judgeships out of the electoral process and make them appointive, on the recommendation of a blue-ribbon panel composed of bar association, legislative, executive and judiciary representatives.



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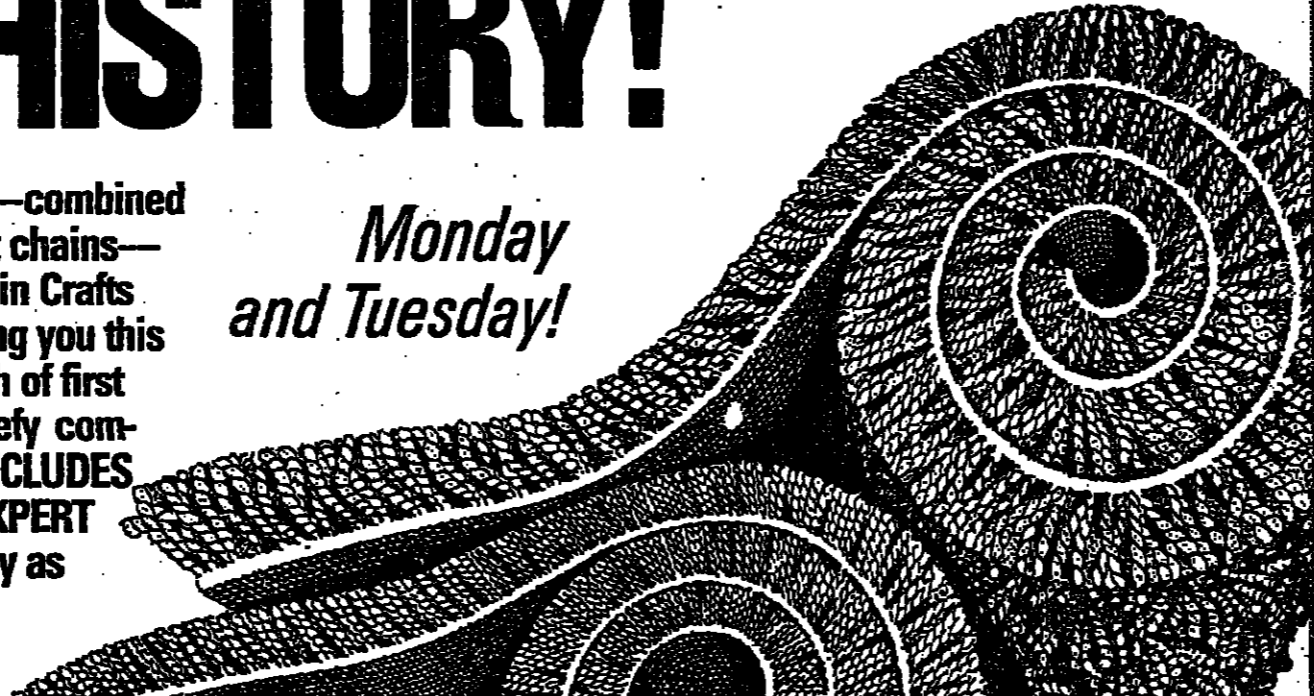
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Forest Hills 110-79 Queens Blvd. at 79th Ave.
Jamaica 89-45 165th Street
Jamaica Warehouse Store 90-10 Van Wyck Expwy. Jct. Jamaica & Atlantic Aves.
- LONG ISLAND**
Inwood Warehouse Store (Far Rockaway)
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Westbury Warehouse Store Glen Cove Rd.
between Roosevelt Pk. & Korvette
Massapequa 5066 Sunrise Highway
Valley Stream Sunrise Highway next to Green Acres Shopping Center
Bay Shore 1636 Sunrise Highway opposite South Shore Mall
Muttontongue Rt. 110 opp. Wal-Mart
Smith Haven 3170 Middle Country Road opposite Korvette
- CONNECTICUT**
Bridgeport 4430 North Main Street
Westport 1325 E. Boston Post Road
NEW JERSEY
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Woodbridge U.S. 1 Cor. Ford Ave.
Union 275 Rte. 22 next to Robt. Hill
Little Falls Rt. 45 opp. Valley Fair
Middletown State Highway Rt. 35 between Sears & Two Guys
- * East Rutherford 375 Rte. 10 one mile West of Livingston Traffic Circle
* Succasunna 151 Route 10 across from Ledgewood Mall
* Somerville Route 22 next to Sully's II
Briarcliff Rt. 70 (opp. 2 Guys)
Cherry Hill 340 Haddonfield Road Trenton Rte. 1 near Quaker Bridge Mall
WESTCHESTER
Yonkers 2345 Central Ave. opp. Cadiz
* White Plains 177 Martine Ave. near Macy's
ROCKLAND
Haworth Rt. 59 opp. Korvette

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GAME CUTS LING BOARD

Control Panel Objections Over of Proposal

N. R. WEISMAN
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FRESH AIR FUND



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Use of Charter Revisions Worries Some Councilmen

By MARY BREASTED

Some members of the City Council are attempting to block one of the charter revisions passed by the voters in a referendum here last November and to reshape the implementation of another such charter revision. The Councilmen see them as a threat to their power and perhaps to some members' survival in office.

Councilman Howard Golden, a Brooklyn Democrat who has been leading his colleagues in their revolt against the city's plans for implementation of the charter revisions, said that his only concern was "that we serve our constituents effectively."

But Councilman Henry J. Stern, a Manhattan Liberal who is Councilman at large and who frequently opposes the Council leadership, said that he believed the true reason for the revolt led by Mr. Golden was the fear that the charter revisions would diminish the power of Councilmen.

The two revisions of concern to Mr. Golden and some of the other Council leaders would do the following:
 Require the City Council to appoint a nonpartisan commission to reapportion Council districts lines before the 1977 elections.
 Require the Board of Estimate to pass a plan, submitted by the Mayor, for "coterminous" districts for community planning boards and police and sanitation services. The Mayor's plan for these districts must go to the Board of Estimate by Oct. 1, and the Board of Estimate must pass the final plan by next Jan. 1.

Other Requirements

The second charter revision would also require that the new community planning boards be made up of members appointed by the borough presidents, with half of the members drawn from a list of nominees submitted to the borough presidents from each of the local councilmen. Each community planning board would then be empowered under the law to appoint a salaried district manager to process all local service complaints and perform other functions the community board might assign to him.

Since processing service complaints has traditionally taken a major portion of City Councilmen's time and has also kept them in the good graces of their constituents, the Councilmen who are worried about the "coterminality" charter revision are most concerned that the new district managers feel accountable to them. And the key to this accountability, the Councilmen believe, is going to turn on the way the community district lines are drawn.

Mr. Golden explained his colleagues' worries: If Councilman X's district contains portions of five of the new community planning board districts, then Councilman X would have to deal with five different district managers to help make his constituents' complaints known. As Mr. Stern explained his interpretation of the Councilmen's concern, Councilman X would have much stronger influence over the selection of district managers if the community planning districts were neatly contained within his own district—because then Councilman X would pick half of the members of each community board within his councilmanic district.

Tentative Proposal

Last June, the Charter Implementation Committee, a group appointed by the Mayor, released a tentative proposal for a map of the new coterminous service and planning districts throughout the city. (The Queens map was not included in that proposal, but it has since been drawn up by the committee.)

The Brooklyn Councilmen were not pleased with the proposed map. Howard Golden's councilmanic district contained portions of several of the new planning districts. Leon Katz's councilmanic district, also in Brooklyn, contained portions of five of the new planning-board districts.

Victor Marrero, the Chairman of the City Planning Commission, who has been involved in the designing of the Charter Implementation Committee's "coterminality" map, said that his major concern had been to design districts that "the Police Department and the Sanitation Department could live with."

The Brooklyn Councilmen said that they could not live with the proposed lines for their borough, however, so they asked the Charter Implementation Committee to go back to the drawing board and draw planning-district lines that were more harmonious with councilmanic lines.

Police Balk at New Lines

The Implementation Committee drew up new lines that were more pleasing to the Brooklyn City Councilmen and made some adjustments on its lines for other boroughs where individual councilmen or community groups had complained. But the Brooklyn changes were boroughwide, and when the Police and Sanitation chiefs saw the revised lines, they balked at accepting them.

The whole matter has now gone to Deputy Mayor John Zuccotti, who has scheduled a meeting next week with all the interested parties, the Brooklyn

councilmen and representatives from the Police and Sanitation Departments.

In the end, the Mayor can submit the plan he wants, whether the City Councilmen like it or not—and the Board of Estimate will have the final power to design the lines. But the objections by the Brooklyn City Councilmen have been taken seriously by the Mayor's office and it has held up the completion of his citywide plan.

Funds Applied For

Last January, the City Council did apply for funds to set up its nonpartisan commission on reapportionment. But later in the year, the Council leadership decided, according to Councilman Edward L. Sadowsky of Queens, that reapportionment next year would be a futile exercise and a waste of money, "since we would be using the same 1970 census figures that we used in 1973 when we reapportioned our districts."

This spring, the Council leadership asked the State Legislature to pass a bill that would cancel the charter revision calling for Council reapportionment in time for the 1977 elections.

Mark Allen Siegel, a Manhattan Assemblyman and Democrat-Liberal who sits on the Assembly's Cities Committee, said that he considered it "disgraceful" that the City Council wanted to cancel a charter revision that had been passed by popular mandate. He raised objections to the bill—which would put off Council reapportionment until 1981—and together with his colleagues on the Cities Committee, he was able to kill the bill for the session.



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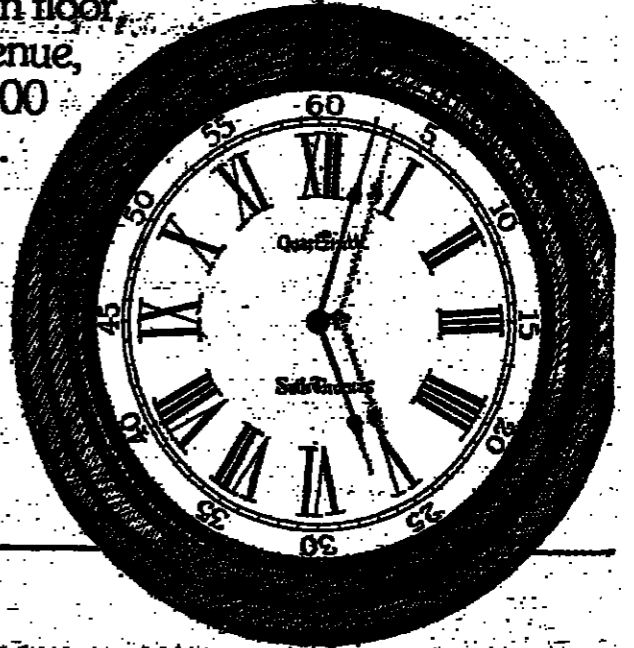
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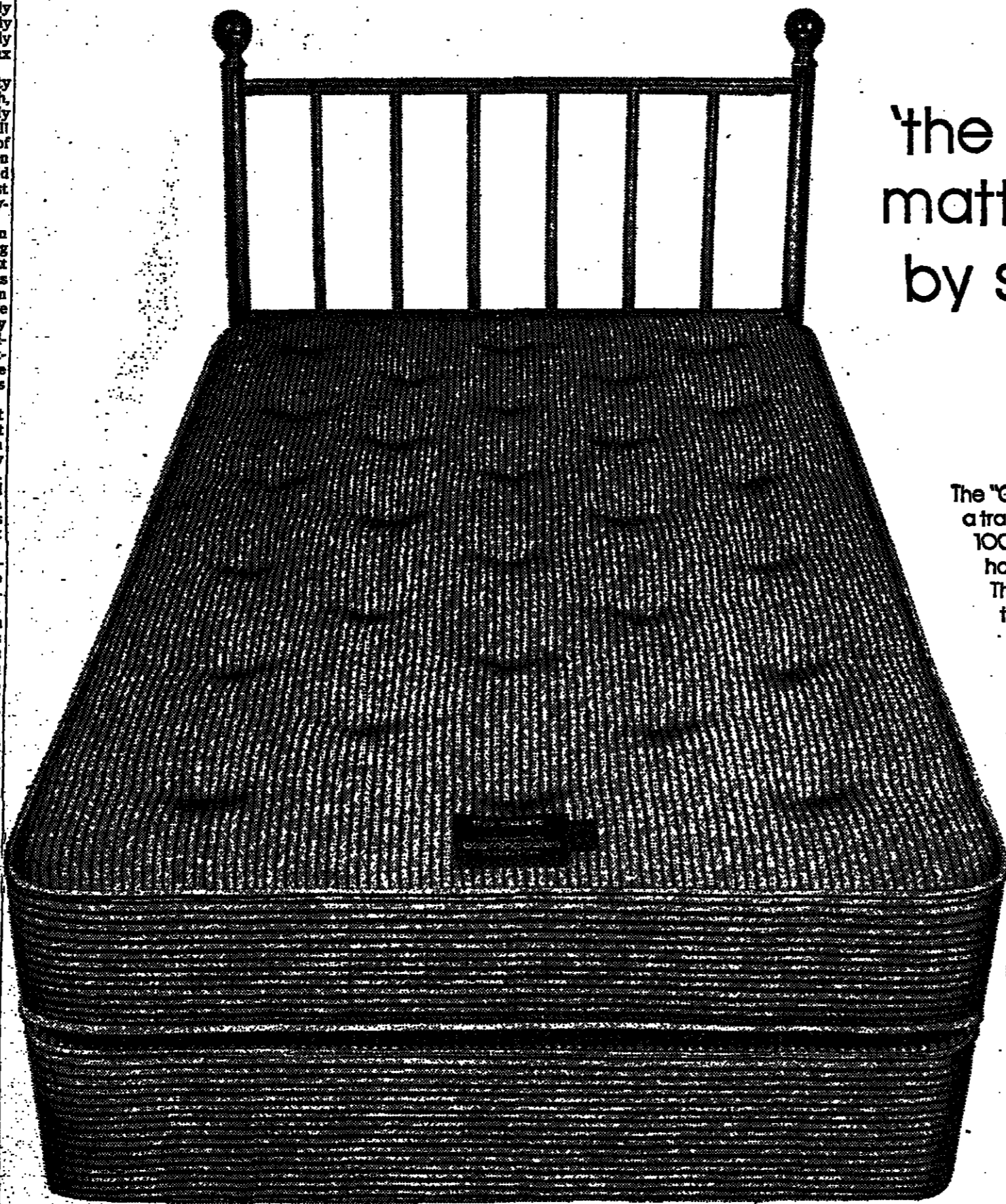
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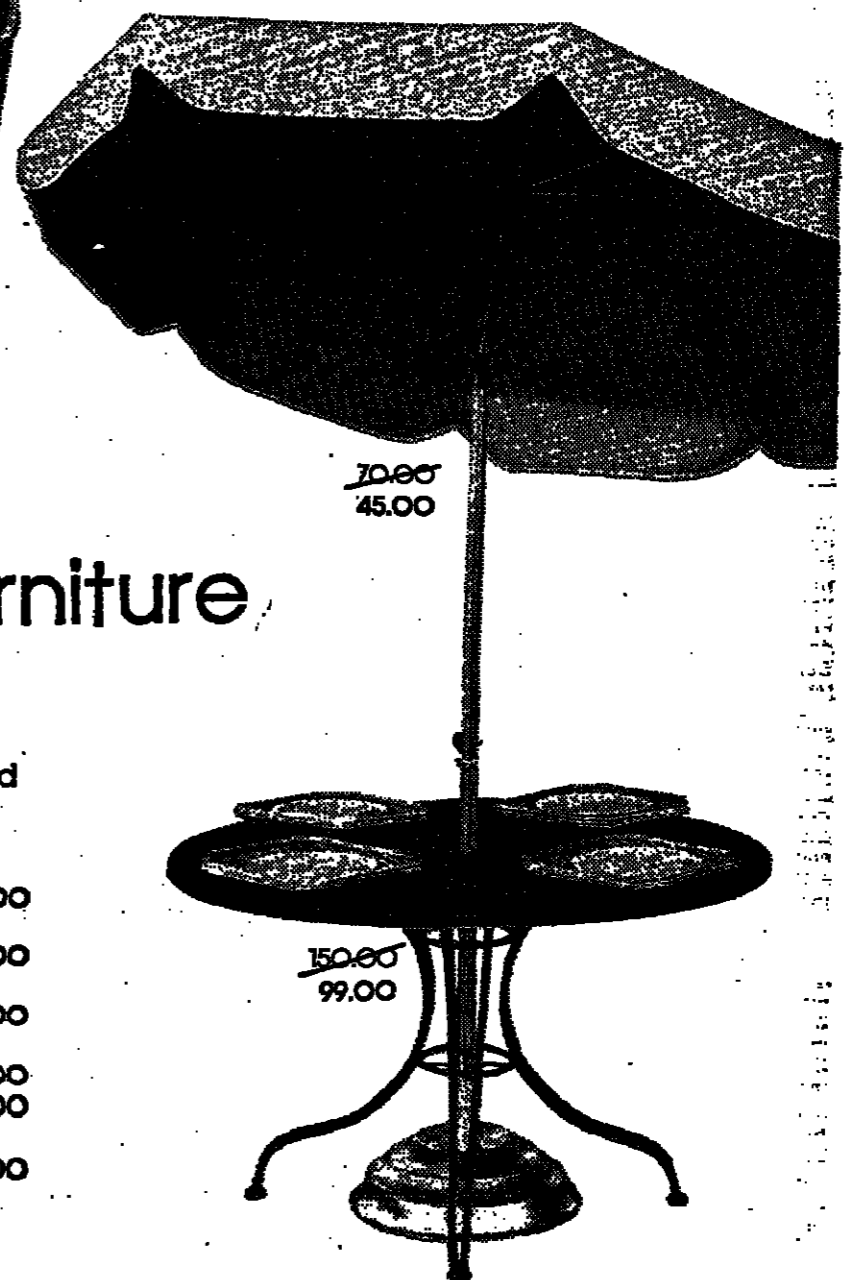


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| Shown: | White aluminum side chair, midnight blue lacing, reg. 73.00 36.00 |
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| Garden umbrella, yellow with white trim, reg. 70.00 45.00 | Wrought iron mesh loveseat in antique green, reg. 90.00 69.00 |
| Not shown: | Wrought iron chaise in antique green with white pad, reg. 175.00 129.00 |
| Dark brown wrought iron chaise, white cushion, reg. 145.00 95.00 | Wrought iron mesh bistro chairs, reg. 40.00 25.00 |
| White aluminum spring chair, white lacing, reg. 120.00 79.00 | Teak wrought iron nest of tables, reg. 45.00 30.00 |

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The Revenues Listed
Ever Be Collected

GLENN FOWLER
New York City has failed to
on its tax rolls thou-
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Mr. Levitt conceded that in
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Mr. Levitt argued that many
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Mr. Levitt's approach to what
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Mr. Levitt said the value of taxable real
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Mr. Levitt complained that
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Chid Bat Attacks

NEW YORK CITY, Aug. 13
The State Bureau of
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seven reported at-
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Attacking F.B.I. Author's Ouster

NEW YORK, Aug. 14 (UPI)—
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News Herald reported
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Bahamas Group Is Planning Casino in Atlantic City

From Page 1, Col. 7

res next year.

Mr. Davis, president of International, said the company had casino operations in Puerto Rico, the Philippines, Mexico, Yugoslavia, but that the "financial aspects" seemed less favorable in New Jersey.

International had not been in the outcome of a New Jersey referendum that authorized the establishment of state-operated casinos throughout New Jersey.

Mr. Davis said that the referendum would be held in the next legislative session on hours and procedures that the establishment of state-operated casinos would be subject to a referendum.



Associated Press
Albert A. Marks Jr., the treasurer of Atlantic City's convention bureau.

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failure to buy tax stamps and pay taxes on a multimillion illegal United States bookmaking business.

Mr. Chesler testified that Mr. Ritter had taken him to see Mr. Lansky in Florida for advice in operating the casino.

Robert Pelouquin, the Justice Department's lawyer who went to the Bahamas to investigate the situation at the time, said in a recent interview in his Washington office that Mr. Lansky had suggested that Mr. Chesler hire Lansky men, and Mr. Chesler did so.

They included Lansky lieutenant George Sado and Dino Cellini. They and several others at the casino were eventually deported.

In 1967 the scandal toppled the Government of the United Bahamian Party, run by Sir Stafford and other lawyers, merchants and bankers, called the Bay Street Boys.

Two years later, in 1965, the year after the Groves casino opened, Mary Carter retained Sir Stafford and paid him \$240,000 in legal fees to assist them in purchasing Paradise Island, just off Nassau, from Huntington Hartford, the A & F heir.

Bahamian Club Purchased

Mr. Hartford decided to sell because he had been unable to get a casino license. Sir Stafford presented the case for Mary Carter to the Government council, and Mary Carter got an exclusive license for Nassau in January 1966.

The arrangement Sir Stafford made was that the Groves interests, in the name of Mrs. Groves, would hold the license and operate the casino in a company owned five-ninths by Mary Carter and four-ninths by the Groves interests.

Until it could build its own casino, Mary Carter bought a private club, and used the license there, running it with

gan hearings two months later. With the sanction of the new Government, he said, Mary Carter bought the Groves interest in the Carter casino two months after the hearings began. Five months later Mary Carter hired Mr. Pelouquin to provide advice on casino security.

Mr. Pelouquin said he advised that Mr. Cellini be retained to manage the new Paradise Island casino that Mary Carter was about to open. It opened in December 1967, with Mr. Cellini as manager. Mr. Pelouquin said:

"I told the company to keep him as manager because I knew nobody to substitute for him who had adequate experience. At that point, a decision was made to give our security operation a veto over anything the casino management did. It put him under our surveillance."

"He undoubtedly worked for a casino in Cuba run by Lansky," Mr. Davis said, "but only as a dealer. A dealer is not a decision-maker than a bartender."

Even so, he was removed and sent to Miami two years later, Mr. Davis said, because of "the pressure of publicity" about him.

In Miami, Mr. Pelouquin said, Mr. Cellini collected debts to the casino and invited "high rollers" to Paradise Island as guests of the casino. Later he became a casino owner in Ecuador.

Mary Carter sold its paint division in 1968 for \$9.9 million and changed its name to Resorts International.

In 1972 Resorts planned to sell its casino and hotel operations in the Bahamas to Robert L. Vesco, the fugitive financier, for about \$75 million, Mr. Davis said, but did not do so "because we couldn't get the sanction of the Securities and Exchange Commission."

personnel sent by the Groves casino.

Managing the Bahamian Club was Edward Cellini, brother of Dino, Edward was a dealer in Cuban casinos while Mr. Lansky was a gambling kingpin there under Fulgencio Batista.

On Jan. 18, 1966, Mr. Pelouquin reported to the Justice Department that he had found an "atmosphere ripe for a Lansky skim" at the Mary Carter casino.

Commission Begins Hearings

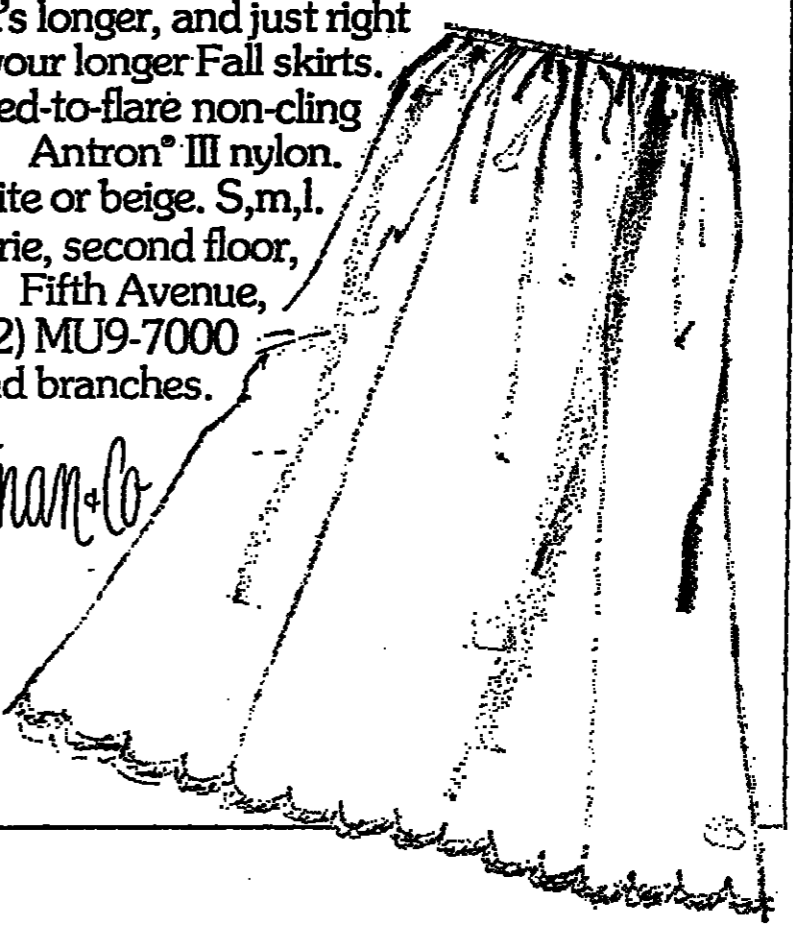
Campaigning on charges of irregularities in licensing and operation of casinos, the all-black Progressive Liberal Party beat the white minority government in an election on Jan. 10, 1967, and Sir Stafford moved to Spain.

Mr. Davis said Mary Carter did not become aware of the charges of organized crime infiltration at the Freeport casino until the royal commission be-

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Snowmobiles Banned In State Park in Maine

AUGUSTA, Me., Aug. 7—The Baxter State Park Authority has voted to ban snowmobiles in the 200,000-acre park, which is in northern Maine.

Maynard F. Marsh, Commissioner of Maine's Inland Fisheries and Wildlife Department and chairman of the three-member authority, said Tuesday that the body had "no choice but to accept the legal opinion of the state's Attorney General."

Attorney General Joseph E. Brennan, who is also a member of the park authority, earlier this year said that snowmobiling violated the wishes of the donor of the land, the late Percival B. Baxter, former Governor of Maine. Governor Baxter, in donating the vast wilderness area to the state, had stipulated that the land be kept "forever wild."

John Walker, Director of Forestry for Maine, agreed with Mr. Marsh and Mr. Brennan in making the decision Tuesday.

3 Are Indicted

Mr. Groves's attorney in the negotiations for the casino license was Sir Stafford Sands. Testimony before a royal commission of inquiry in 1967 disclosed that on the day approval of the license was announced, the Groves-Chesler interests paid Sir Stafford \$1,091,900.

Sir Stafford testified that he had turned down a \$2 million offer from Mr. Lansky for a license. From the Groves's interests, he said, he received not a bribe but legal and consultant's fees.

Mr. Chesler testified that he had hired Frank Ritter, Max Courtney and Charles Brudner to help run the casino. That fall the three men were indicted in Federal Court, for the Southern District of New York for

Bahamas Amusements was formed in 1963 to own and operate the first casino in the Bahamas, which opened in the new Lucayan Beach Hotel at Freeport in 1964. Canadians received the license—a certificate of exemption from the Bahamas's prohibition of gambling—because Americans were barred from licenses.

Soon after the Monte Carlo Room in the Lucayan Beach Hotel opened, there were reports that many underworld figures from the United States were involved in the casino operation and that the notorious Meyer Lansky was getting a share of the proceeds and using them to finance organized-crime operations in the United States.

Among dozens of companies formed by the Grand Bahama Port Authority were the Grand Bahama Development Company and a subsidiary, Bahamas Amusements Company, Louis A. Chesler, a Canadian financier and gambler, was president of the land-sales concern and shared control of the subsidiary with another Canadian, George Groves, wife of Wallace Groves.

Mr. Groves, a former Wall Street stock promoter who had served a Federal prison term for using the mails to defraud, was to figure prominently in the paint company's coming venture into gambling.

Concern Branches Out

Mr. Murphy is a director of Resorts. James Crosby, one of four sons of the Crosbys, is chairman.

In 1961 the Federal Trade Commission charged Mary Carter with deceptive advertising practices, and the courts upheld the charge.

By 1963, Mr. Davis said, the company decided that its future in paint was limited. It decided to branch out with land development.

Mr. Davis said that the company had casino operations in Puerto Rico, the Philippines, Mexico, Yugoslavia, but that the "financial aspects" seemed less favorable in New Jersey.

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now 29.75. F. "Tower Blue" or "Tower Pink", a scenic landscape, reg. 27.00

now 18.90. 5-pc. setting: dinner, salad, bread-butter, cup, saucer.

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Unexpected Woes Slow Beame Plan for Economic Recovery

Continued From Page 1, Col. 5

the city need to sustain its government, and would a policy of no-growth kill us, or might it, by cutting the need for services, even serve the city well?" Lloyd Kaplan, chief aide to First Deputy Mayor John E. Zuccotti, asked as he listed some of the policy alternatives being debated at City Hall.

Mr. Kaplan and others involved in writing the strategy said they also were struggling with such questions as these: "What would be the better spur to economic development—a cut in the heavy taxes now levied on business or selective increases in city services that would improve the quality of New York life?"

"With the city's middle-class population continues to decline, as it has been through the 1970's, no matter what the city does, or would creating the conditions for a business expansion help to hold such people here?"

"Would it help the economy more to upgrade the local work force through better schools or to improve the public transportation system?"

"If the city cuts its taxes, will the Sun Belt competitors that have been luring away New York companies and jobs be more competitive than it is now?"

"Are drastic remedial measures needed to halt the city's private-sector jobs losses—600,000 since 1968—or will this trend end without much intervention from government?"

"No one has enough information to answer questions like these, but they must be considered, and they require us to make judgments that could affect the future of New York for years to come," said Gail Schwartz, director of economic planning and development for the City Planning Commission.

"Anyone who thinks this is easy should try it," Mrs. Schwartz said in a wry comment on why the strategy document was taking so long to produce.

Those involved in the effort, besides her and Mr. Kaplan, are other members of the Planning Commission staff; Victor Marrero, the chairman of the commission; Mr. Zuccotti, and a small cadre of private economists, lawyers and businessmen who have been asked for counsel on specific problems.

The focusing of this work in the commission and in the Deputy Mayor's office rather than in the Economic Development Administration is seen at City Hall as an implicit recognition of the weakness of the Economic Development Administration staff.

"They just don't have the people who can do this kind of thing," said a City Hall aide close to the work.

It also is seen as the inevitable result of the appointment of Mr. Zuccotti, himself a former chairman of the Planning Commission, as Deputy Mayor, putting him and his aides at the center of policy-making for the Beame administration.

By the time he resigned in June, Mr. Eisenpreis and his staff were no longer being consulted on the direction economic policy should take. If a new administrator were in office now, he would be involved in the planning, but so far Mr. Beame has not been able to find a candidate strong enough to command respect in the business community who would be willing to take the job.

Advisers to the Mayor who have been involved in the search said one difficulty was the short time—only 18 months—Mr. Beame's term in office has to run. This is thought to be too little time for anyone serious about the job to make an impact on the city's monumental economic problems.

Business Tax Cuts Urged There also is uncertainty among candidates about how high a priority Mr. Beame is prepared to give economic development in the fierce competition now going on for scarce public dollars. Though the Mayor has said that rebuilding the economy was going to be "paramount in city policy," doubts persist, because he has refused to end the deep cuts in business taxes recommended two months ago by a Municipal Assistance Corporation task force as a necessity for economic revival.

Such tax cuts could force the city to ask the municipal employees' unions to accept further layoffs and deferrals of wage increases, steps Mr. Beame might be reluctant to take if he decides to run for re-election next year. The unions were a major part of the constituency that elected Mr. Beame two and a half years ago.

The present structure of the Economic Development Administration also is a deterrent because it includes the troubled Department of Ports and Terminals, whose lease arrangements in the Hunts Point and Bronx Terminal markets have been subject to widespread criticism. Candidates for the administrator's job have advised City Hall they would not take the post unless this department was separated from the Economic Development Administration.

Terminals away from the administration, but leaves open the question of whether it should be an independent agency, be put under an enlarged Department of Marine and Aviation, or turned over to the Port Authority of New York and New Jersey.

Also under discussion is a proposal to take the city's federally financed on-the-job program away from the development agency and put it under the Department of Employment headed by Commissioner Lucille Rose. Mrs. Rose's department has been more successful in deploying Federal funds for manpower training than the development agency's program, which is led by Assistant Commissioner Edward H. Jones.

With these functions stripped away, the Economic Development Administration would be free to do the work considered most essential for rebuilding the local economy—marketing New York's continuing strengths through imaginative promotional programs; cutting red tape and solving problems for the business community; packaging the Federal, state and city incentive programs that can encourage new investment here, and serving as advocates for the changes in Federal policies needed to spur development in the Northeast.

Bases for Strategy Because the development agency itself is changing, Mr. Beame is looking for a new kind of administrator to lead it. Though he may not be able to find such a man, he is seeking a senior executive who has made an outstanding success in private business, preferably in advertising or marketing; someone who could bring managerial vigor to the running of the agency; who would be believed when he promised improvements in the city's business climate; who would respect in the corporation board rooms where business location decisions are made, and who could articulate eloquently the city's economic interests and needs.

The job pays \$45,418 a year. The effort to draft a new economic strategy, which began in January, arose from three perceptions at City Hall that New York's fiscal problems were in large measure caused by the decline of the economy; that the city's old agenda for economic development was failing to arrest the decline, and that almost no capital funds would be available in the next few years for such traditional programs as building industrial parks, piers or markets.

Early drafts of the new strategy suggest efforts to help these sectors of the economy that seem to have the greatest growth potential. Among these are the "high services" sector (banking, law, advertising, accounting, management consulting, corporate headquarters);

which could be helped by tax reductions; the visitor industry, which could be helped by building a convention center and by increasing the promotional budget of the New York Convention and Visitors Bureau, and the arts sector, which could be helped by seeking more support from foundations.

One proposal for increasing employment that is being considered would give business tax credits of \$2 each permanent employee add. Another would cut the 4 percent city sales tax levied on machinery, materials and equipment, materials bought by manufacturers even with such steps strategy drafts suggest would take a national economic expansion—much more than any now anticipated start the city's economy again.

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Book Thieves and Medicine

UPI—The merry Association estimates that more than \$20 million in book thefts are committed each year, and future doctors have been called the worst offenders.

Mr. Gurr attended the 1,000th installation of 3-M's tattle-tape book detection system at the Carter Woodson Regional Library, the second-largest of Chicago's public libraries. The system involves the insertion of magnetism tapes into the library books. People leaving the library with books that are not properly checked out set off an alarm and lock the check-out gate.

stalled at the Naval War College in Rhode Island and in at least one police academy, which was not identified. In the public libraries, the most common books stolen concern current religious and cultural, auto manuals, antiquing and gardening books and do-it-yourself manuals.

FIRE CHIEF RECEIVES PENTAGON APOLOGY

WASHINGTON, Aug. 14 (AP)—Prodded by Senator Edward M. Kennedy, Democrat of Massachusetts, the Pentagon has formally apologized for an official's remark about a request for help from a Massachusetts fire chief to Defense Secretary Donald H. Rumsfeld.

chief told Mr. Rumsfeld in a letter. Pentagon officials said they were puzzled over what kind of help the chief wanted, and one official quipped: "If he's asking us to tell the services not to crash any more of their helicopters there, we'll be glad to oblige."

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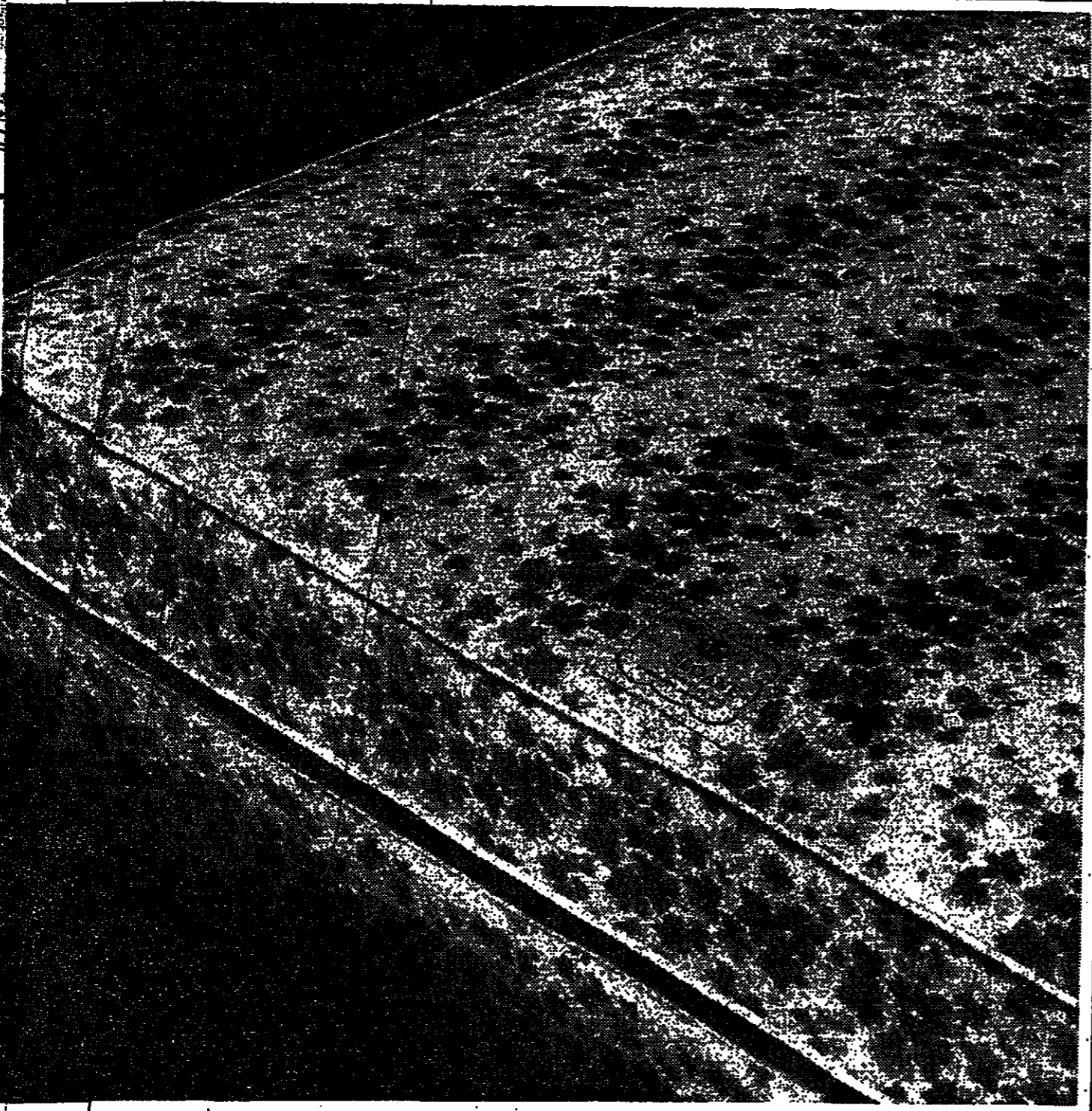
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- not shown: **EXTRA-FIRM OR SUPER-FIRM, DAMASK, QUILTED**
Twin mattress or box spring, ea. reg. 130. sale 99. Full mattress or box spring, ea. reg. 150. sale 119. 2 pc. queen set, reg. 400. sale 329. 3 pc. king set, reg. 580. sale 479.

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هل تذا من الامم

Inquiry Begun on Official Version of a Fatal Shooting in Bronx by a Policeman

By PRANAY GUPTA
The Bronx District Attorney's office is investigating reports that the off-duty policeman who shot and fatally wounded a man near Yankee Stadium last week was intoxicated and that he ignored pleas by the man not to shoot.

Such accounts were reported by nearly 15 people, including an off-duty detective, who said they were eyewitnesses. Two of these persons said yesterday the accounts were initially given to policemen from the 48th Precinct in the Bronx.

An official in the Bronx prosecutor's office said that some of these accounts had been furnished to his office after it began investigating the incident, which occurred late last Wednesday evening, shortly after a Jets-Giants football game.

That game had been attended by the off-duty policeman, James Higgins, of the 81st Precinct in Brooklyn, and by the man who was killed, José Antonio Marrero, 28 years old, of 1704 Morris Avenue in the Bronx. Officer Higgins, who is 31 years old, had accompanied relatives, while Mr. Marrero had gone with friends.

According to the police account of the incident, Officer Higgins left Yankee Stadium at the conclusion of the football game at about 11:30 P.M., when near Walton Avenue and 149th Street, he saw five men harassing a group of four youths who were getting into a car.

The youths had driven to the stadium from their homes in Westchester County, the police said, and Officer Higgins saw Mr. Marrero smash the windshield of the car. The policeman then intercepted Mr. Marrero, the police said, and the latter swung a metal paddle-ball at him.

Officer Higgins pulled out his .38 caliber revolver and fired one shot that pierced Mr. Marrero's stomach, the police reported. The wounded man was taken to Lincoln Hospital where he died within minutes of arrival.

However, the version offered by the people claiming to have up

been eyewitnesses appears to differ from the police account. One of these, Hector Ramos, said in an interview yesterday that Officer Higgins was with the Westchester youths during the ball game and that these youths had heckled and harassed Mr. Marrero's group.

Mr. Ramos, who lives at 711 Walton Avenue—near the scene of the shooting—said he had left the game a few minutes before Mr. Marrero did. Shortly after 11:30 P.M. one of the group who had been to the game came running to the Ramos home and said that the youths from Westchester had beaten hands were high above his head when Officer Higgins fired the fatal shot," Mr. Galber said, adding that these witnesses included an off-duty detective who was a friend of Mr. Marrero.

Such testimony will be reviewed by a grand jury that is being convened to consider the matter, Officer Higgins, who has been on the force for seven years and has been decorated 10 times for bravery, will not comment on the matter and neither will the Police Department, according to an official spokesman.

The policeman, who lives on Long Island, will continue on active duty pending the grand jury investigation.

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Songs of Neil Diamond Popular After Hiatus

NEIL ROCKWELL Diamond began a three-out stand at the Madison Square Garden Stadium in New York City on Friday. In so doing, he reopened the open-air facility for the Side Tennis Club concerts after a five-year hiatus but he also was to the city of his first concert here since 1972.



Neil Diamond

It seems odd for a performer in his mid-30's to be more and more popular. Diamond performs the need to pursue private lives and to their creative... Diamond that this year seems to have moved smoothly into the 1972 model. Mr. Diamond for all the bluesy lyrics of some of his songs never fully assumptions of... Instead, he sticks to the safe of the late 1960's pop craftsman Pan Allevy.

through the textures abrasively toward the end of the two-hour show. And his stage manner, too, was generally friendly, despite an occasional tendency to chatter on and to bask nervously in self-congratulation. But for all his gifts as a performer, it is Mr. Diamond's songs that are the center of his act, and it is his ability to write them that immediately lifts him above the category of simple performer. Mr. Diamond's material is full of talent, and at his best he cruises through songs like a limousine in overdrive, grand and expensive. But for this taste it is still too unabashedly pop to provide more than a faint passing pleasure.

Music

Ellington Sung at Cleo by Hazel Scott

Across Lincoln Plaza from the New York State Theater, where the Alvin Ailey City Center Dance Theater is presenting two weeks of dances celebrating the music of Duke Ellington, Hazel Scott is having a small Ellington celebration of her own at Cleo, a restaurant at Broadway and 63d Street.

Turning away from an electric piano that customarily occupies part of her attention, Miss Scott concentrated on acoustic piano accompaniment as she sang a more adventurous choice of Ellington material than she normally hears. "Jump for Joy," "Want Something to Live For," "Rockin' in Rhythm" and "Come Sunday," in addition to the more usual "Sophisticated Lady."

JOHN S. WILSON

Dance: Louis Johnson

Choreographer's Company Presents 'When Milindy Sings' at Mall

Every choreographer does an "old reliable" at some point in his career, and "When Milindy Sings" is that ballet for Louis Johnson. In his career he has many good works to his credit, but this one's blend of folksiness and show business is a dependable crowd pleaser that looks as if it will go on forever.

Mr. Johnson celebrates five talented singers in as many solos interspersed with the reading of Laurence Dunbar's poem that gives the piece its name. Lavern Howell-Reed as Lena is flashing-eyed. Meachie does a sultry Roberta and Muriel Burwell reads an energy-filled and glittering Aretha.

Phoebe Redmond as Miss Price occupies the "art spot" and gracefully moves from one elegant pose to another. Sylvia Irvin's Nina is one

of the most intricate solos as it combines a sense of African folk roots and the gloss of Broadway. Miss Irvin passes fluidly from the arm-pumping crouch to an up-right series of tight turns that glitter. They all unite for the finale in easy unison and give capsule glimpses of their special characters. "Moods Three," which opened the program, places the Misses Irvin, Redmond and Howell-Reed in a collection of short episodes, first showing a classically calm trio moving more and more spiritedly but with assured dignity. In the second section Miss Redmond's solo is reminiscent of sculptural designs touching the humorous and the sad. Miss Howell-Reed's vigorous solo has the drive of contemporary rock music, and the three close together as gracious women bowing to their audience.

"Lament," the earliest of the pieces on the program, is earnest, anguished and rather confusing as a story, but Mr. Barrett as the boy and Meachie as the girl show baffled tenderness as Miss Irvin, Mr. Kingsbury and Mr. Goring bedevil them for obscure reasons.

No matter what the mood, though, the company's enthusiasm never diminishes. The program is repeated tonight. DON McDONAGH

Ballet: 'Black Kings'

Present Work to Music of Ellington Presented by Ailey as a Tribute

New York presents "Ailey Celebration" season at the New York State Theater by the Alvin Ailey Dance Theater. It was Mr. Ailey's work, "Three Kings," of course, music, which, like Ailey's recent work, is rather stronger than in invention. It is derived from King Balthazar—g of the Nativity and the Rev. Luther King Jr., friend of Ellington's widow. Co. g. made a brief speech on the impressive King Solomon— at stressed Solo— a man of love wisdom. It was sensuously danced by Clive Thompson and Tina Yuan.

The ceremonial of the magi played well by Elbert Watson had its stately grace, and there was an affecting joyousness to the Martin Luther King episode with Dudley Williams and Estelle Spurlock.

Also of particular interest was the participation of American Ballet Theater in Mr. Ailey's "The River," a work to Ellington music that he had made for the company many years ago. This must be one of the first times that two companies have appeared on the same stage on one night—though there was once a somewhat similar combined night with New York City Ballet and the Dance Theater of Harlem.

The two companies went perfectly well together and Ballet Theater—in this odd guest spot—danced most exuberantly.

Idaho Kidnap Victim Flees After Abductors Run Away

NAMPA, Idaho, Aug. 13 (UPI)—A warehouse foreman kidnaped while making a delivery escaped unharmed early today after a routine police call scared away his abductors.

James Cole, 24 years old, said that his two kidnapers had become frightened about midnight yesterday by police investigating routine disturbing-the-peace calls in a Nampa apartment building where they were holding him.

He said they drugged him and then zipped him into a sleeping bag and fled. He awoke several hours later and went to a motel where he called the police.

Mr. Cole vanished in Boise early yesterday after delivering a tractor to the Pacific Fruit and Produce Company and beginning the mile-walk back. Later, a phone caller demanded \$200,000 ransom from his employer.

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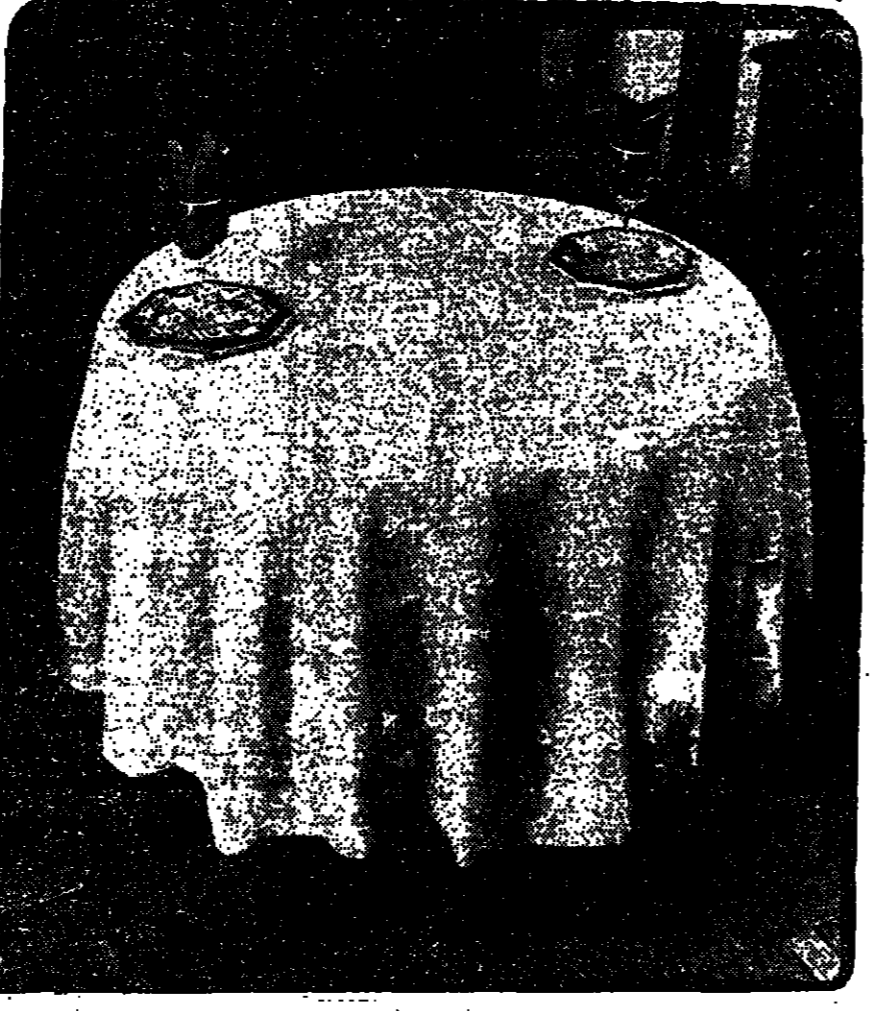
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Metropolitan Briefs

4 Held in Nassau Burglaries

The Nassau County police said they had solved 14 burglaries in Plainview and Bethpage, L.I., during the last two months with the arrest of four teen-age boys. The youths, detectives said, stole several thousand dollars in cash, jewelry, rifles, ammunition and household items. Only a small amount of the loot has been recovered. The police said more arrests were expected.

Michael Daley, 16 years old, of 122 Haypath Road, and Scott D. Johns, 17, of 523 Central Avenue, both of Bethpage, were charged with third-degree burglary. The two other suspects, 14 and 15 years old, were not identified because of their ages. Both were booked on charges of juvenile delinquency.

Police Auxiliaries' Action Defended

The lawyer for the Auxiliary Police Benevolent Association criticized the Police Department for beginning an investigation of three auxiliary officers who did not intercede when they saw three uniformed officers being harassed last Wednesday by an irate crowd in Astoria, Queens. James Egan, counsel for the auxiliary officers, said at a news conference that the auxiliaries rendered for police assistance when they saw the incident. He said that was all auxiliary officers were permitted to do under Police Department regulations.

Youth Gangs Decline to Yield Weapons

A police spokesman at the Fifth Precinct, which includes Chinatown, said that no weapons had been turned in yesterday by members of youth gangs in that area. On Friday, Capt. John W. Ferris, the precinct commander, said at a news conference that he understood that members of youth gangs who had been in street fights in the lower Manhattan neighborhood wanted to give up their weapons. He said that for the next 10 days the department would accept guns and knives from youths and extend immunity from the usual charge of illegal possession.

72% of World Population in Developing Countries

WASHINGTON, Aug. 14 (UPI)—Underdeveloped countries, particularly in Africa, Latin America and Asia, contain 72 percent of the world's population, according to a Government study.

Over the last 25 years, the study by the Census Bureau reported, the world population has expanded from 2.5 billion to almost 4 billion, with most of this increase in the underdeveloped—also called developing—countries.

In 1950, such countries accounted for 66 percent of the population. Surges have occurred in Latin America, whose populations grew by 9.9 percent; Africa, up 12.4 percent; and in India, up 15.9 percent.

At the same time the populations of North American countries advanced only 4.8 percent while Europe expanded by 5.8 percent, the study said.

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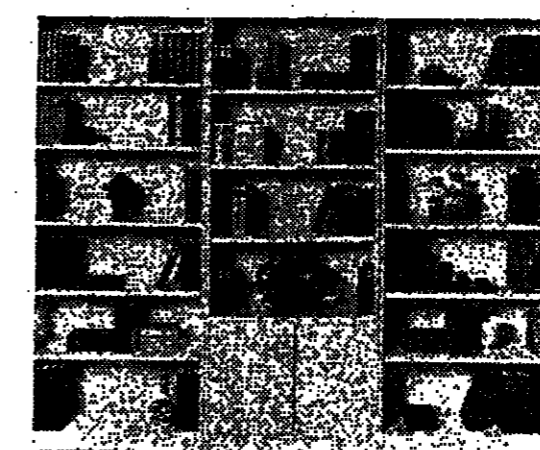
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Fred Smith, 88; Radio Pioneer Helped Create 'March of Time'

Fred Smith, a pioneer broadcaster and one of the creators of "The March of Time," died yesterday in St. Luke's Hospital after a brief illness. He was 88 years old and lived at 545 West 111th Street.

Mr. Smith, whose full name was David Frederick Smith, began his radio career at station WLW in Cincinnati in 1922 as a director and chief announcer. In 1941, he became director of the College of Music in Cincinnati, a post he held until 1956. In the last two decades of his life, he wrote books and magazine articles.

In radio Mr. Smith was involved with early innovations that later became routine in American broadcasting.

In 1923, he wrote one of the first, if not the first, play especially created for radio broadcasting, "Capricious Mary." This play and other dramas he wrote were broadcast on WLW during his five years there.

As a news broadcaster, he closed his evening programs with a distinctive "Good Night" which appealed to WLW's listeners. In 1928, while still at WLW, he asked Roy E. Larsen, Time magazine's first circulation manager, for permission to use ma-

terial from the magazine on his broadcasts.

The permission was granted. Later, Mr. Smith and Mr. Larsen developed Time's own radio program, which they called "Newsacting." Eventually, "Newsacting" developed into "The March of Time," a program that included, at Mr. Smith's suggestion, the "10 radio actors," an "announcer extraordinary," a "splendid orchestra" and a "clever director."

The program re-enacted news events and was first broadcast on March 6, 1931. The March of Time's development into a news and entertainment program received an Academy Award for "revolutionizing the news."

Mr. Smith was born in Clarksburg, Ind., and attended Franklin College. After leaving college he lived in Europe for eight years and returned in 1925 to write articles about European radio for Americans and to discuss broadcasting in this country with Europeans. He was referred to as America's first ambassador of radio.

Mr. Smith is survived by his wife, the former Marjorie Garrique, a concert pianist; a daughter, Marjorie Smith Mendel, a concert violinist, and five grandchildren.

LUIGI GORINI, 72, MICROBIOLOGIST

Harvard Professor Battled Fascism in Italy in War

BROOKLINE, Mass., Aug. 14 (UPI)—Luigi Gorini, an award-winning microbiologist who battled the rise of Fascism in Italy during World War II, died yesterday at Beth Israel Hospital. He was 72 years old.

The former American Cancer Society professor at Harvard University was known for his work in microgenetics and microbiology.

His work in the Italian underground began when he was thrown out of the University of Pavia in 1931 for refusing to take an oath of allegiance to the Fascist government.

On April 25, 1945, he transferred to Selvia, a summer colony in the Italian Alps, from a camp for the children of Fascist Italian emigrants.

He was honored in Israel in

March 1976 for his activities in Italy from 1944 to 1945.

Professor Gorini left Italy after Mussolini's death to teach at the University of Paris, where he received the Krauss Prize in 1949 from the Sorbonne Faculty of Science.

In 1955, he became visiting research professor at New York University and in 1957 he joined the Harvard faculty.

On April 25, 1945, he transferred to Selvia, a summer colony in the Italian Alps, from a camp for the children of Fascist Italian emigrants.

He was honored in Israel in

HELEN CLARKE MOORE

Helen Clarke Moore, chairman of the vocal department of the New York City High School of Music and Art from 1936 to 1949, died Wednesday in Aultman Hospital in Canton, Ohio. She was 88 years old.

She was a graduate of Montclair College, Montclair, N.J., and also of the Institute of Musical Art, the predecessor of the Juilliard School of Music. There are no immediate survivors.

Deaths

ANNEMANN—Henry A. On Aug. 12, 1966, of cancer, formerly of Rochester, N.Y., son of Mrs. Carl Ann and Donald S. Annemann, and brother of Mrs. Helen Annemann, died at St. Vincent's Hospital, New York City, at 11:30 P.M. Burial at St. Vincent's Cemetery, New York City.

BARNON—Harry. Deceased husband of Sarah, second wife of Alfred, Gene, and Ruth, died at St. Vincent's Hospital, New York City, on Aug. 12, 1966, at 12:30 P.M.

BERENSON—Edward. Suddenly, on Aug. 9, 1966, at his home, 100 West 111th St., New York City, at 10:30 P.M.

BENKELMAN—Alice. Deceased wife of the late Benjamin, died at St. Vincent's Hospital, New York City, on Aug. 12, 1966, at 11:30 P.M.

COOPER—Samuel. Deceased husband of the late Sarah, died at St. Vincent's Hospital, New York City, on Aug. 12, 1966, at 11:30 P.M.

COOPER—Shelton. Deceased husband of the late Sarah, died at St. Vincent's Hospital, New York City, on Aug. 12, 1966, at 11:30 P.M.

COOPER—Samuel. Deceased husband of the late Sarah, died at St. Vincent's Hospital, New York City, on Aug. 12, 1966, at 11:30 P.M.

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Deaths

FRIEDMAN—Edith. Deceased wife of the late David, died at St. Vincent's Hospital, New York City, on Aug. 12, 1966, at 11:30 P.M.

FRIEDMAN—Phyllis. Deceased wife of the late David, died at St. Vincent's Hospital, New York City, on Aug. 12, 1966, at 11:30 P.M.

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Deaths

KUSHNETZ—Louis. Deceased husband of the late Sarah, died at St. Vincent's Hospital, New York City, on Aug. 12, 1966, at 11:30 P.M.

LEVINTH—Jack. Deceased husband of the late Sarah, died at St. Vincent's Hospital, New York City, on Aug. 12, 1966, at 11:30 P.M.

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Deaths

ALTMANN—Henry A. Deceased husband of the late Sarah, died at St. Vincent's Hospital, New York City, on Aug. 12, 1966, at 11:30 P.M.

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Deaths

WOLFF—Joseph. Deceased husband of the late Sarah, died at St. Vincent's Hospital, New York City, on Aug. 12, 1966, at 11:30 P.M.

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Memorial Services

SHENLEY—Mary J. Memorial service will be held on the anniversary of the death of Mrs. Shenley, 215 East 19th St., at 2:15 P.M. August 16th.

YORSHI—Martha W. Memorial service will be held on the anniversary of the death of Mrs. Yorshi, 123 East 19th St., at 2:15 P.M. August 16th.

ZEPFUS—Harold. Memorial service will be held on the anniversary of the death of Mr. Zepfus, 123 East 19th St., at 2:15 P.M. August 16th.

In Memoriam

BARABAS—Michael. Died 1946 under the name of Michael Barabaz. He was a devoted husband and father. Memorial service will be held at St. Vincent's Hospital, New York City, on Aug. 15, 1966, at 11:30 P.M.

BROWN—Ray. Happy birthday in Heaven today. Memorial service will be held at St. Vincent's Hospital, New York City, on Aug. 15, 1966, at 11:30 P.M.

CHAIKIN—Isaac M. In cherished memory of our dear father, Isaac M. Chaikin, who passed away on Aug. 15, 1966. Memorial service will be held at St. Vincent's Hospital, New York City, on Aug. 15, 1966, at 11:30 P.M.



Protesters demonstrating yesterday on the Avenue of the Americas at Waverly Place against the recent wave of police harassment.

PEDDLERS A PROTEST

Americas March Police Crackdown

Protesters demonstrating yesterday on the Avenue of the Americas at Waverly Place against the recent wave of police harassment.

Some of the people who are arrested by the police are peddlers who are selling goods on the street. They are protesting against the police crackdown on the "Americas March" which is a protest against the Vietnam War.

The police have been cracking down on the peddlers who are selling goods on the street. They are protesting against the police crackdown on the "Americas March" which is a protest against the Vietnam War.

The Fresh Air Fund Experience Leads Many to Adopt Rural Life

Sometimes the Fresh Air Fund can lead people to spend more than a summer in the countryside.

George J. Gorodensky, for example, was a 3-year-old boy when he went away to Lancaster County, Pa., under the auspices of the fund and left behind for several weeks the life he had known in Yorkville and the Bronx.

He had spent his boyhood "looking sharp to keep up with it." "You had to stay on your toes, otherwise they'd be crushed. You had to know the way of the streets," he said.

He spent 11 summers in Lancaster County with a Fresh Air Fund host family, Mr. and Mrs. James Supple of Intercourse. Today, at 33, he is a sergeant on the Lancaster police force, living in that town.

"I always say I'm the classic example of what the Fresh Air Fund can do. My family never had much money, so I never had the chance to get away. But a few weeks every summer changed my life," he said.

The program has sent underprivileged children out of the city to summers in the country for almost 100 years.

What Sergeant Gorodensky remembered best was the people and the land of Lancaster County.

"It was just great," he said. "It felt great," he said. "There was room to roam, fields to run in. It was just great. The people were wonderful, too—the lack of the criminal element I had been exposed to in New York."

In 1966, Sergeant Gorodensky was discharged from the Lancaster police force and made his home in the land he had found as a boy.

He now works with the Fresh Air Fund representative in his area, has taken four children into his home during past summers (although this year he cannot), and he hopes to bring more children to Pennsylvania in the future.

"They did pretty well, and that's one of the things I'm proudest of," he said. "I had a chance to get a better education."

To help send more children out of the city for a summer, contributions, which are tax deductible, may be mailed to The Fresh Air Fund, 300 West 43d Street, New York, N.Y. 10036.

J&D BROWN

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CLEARANCE

10% to 40%

of the people who are arrested by the police are peddlers who are selling goods on the street. They are protesting against the police crackdown on the "Americas March" which is a protest against the Vietnam War.

The police have been cracking down on the peddlers who are selling goods on the street. They are protesting against the police crackdown on the "Americas March" which is a protest against the Vietnam War.

A CALIFORNIA MOTEL BOARDS HORSEY SET

RED BLUFF, Calif. (UPI)—Eddie James decided to give up ranching four years ago and start a motel, but his guests are different. Most of them are horses.

The Bar-3 Horse Motel is used mostly for overnight guests rather than for long-term boarding. Accommodations include stereo music and heaters in the stalls, and fenced paddocks for recreation.

"I also take dogs in," Mr. James said. "On weekends it's hard to get into a kennel. Also, I take show cattle once in a while."

Demand for space at the five-acre Bar-3 has increased 200 percent since the motel opened, Mr. James expanded it from 15 to 15 stalls. Rates are \$6 a night for a box stall, and \$5 with the door left open to the paddock.

He is also installing an intercom system to alert him to problems among the guests, which include thoroughbred race horses, show horses and polo ponies.

The motel, near busy Interstate 5 midway between the southern California and Northwest horse riding circuits, is a convenient place for owners to board their horses overnight.

STANLEY J. HARRIS

Greensboro, N.C., Aug. 14 (UPI)—Stanley J. Harris Sr., credited with organizing the first Boy Scout troop in the United States, died yesterday. He was 93 years old.

Mr. Harris was told in 1908 that he did not have long to live, so he said, he organized a Boy Scout troop to have someone to go hiking with him while "getting back my strength."

The doctor, he said, "told me to die peacefully and I told him I never did anything peacefully."

Mr. Harris, who founded the troop in Frankfort, Ky., in 1908, died in his sleep at Wesley Long Hospital. Funeral services are scheduled for tomorrow.

AT WALTER B. COOKE, IMMEDIATE CREMATION SERVICES CAN BE ARRANGED FOR \$235.

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Dancer's Life: Starving Herself While Keeping Her Strength Up

There are two schools of thought about dancing. The first, the "dance-is-hell" or "Red Shoes" school, holds that the sensitive young girl who goes into ballet is certain, after a life of torn muscles and bruised bones, to end in madness or suicide, just as Moira Shearer did

in the movie "The Red Shoes." Even worse awaits the sensitive lad. Then there is the "Romance of Dance" school. Every dancer is Foutayn or Nureyev and at the very least it's all swans, princes, bouquets and thunderous applause. The reality lies somewhere

between those poles, according to Elizabeth Ashton, Cynthia Harvey and Susan Jones, three young dancers of the American Ballet Theater. "Dancing isn't a career, it's a way of life," Miss Jones said in a recent interview, over morning coffee at Miss Ashton's sunny apartment on the West Side of Manhattan.

"But I wouldn't like a 9-to-5 job at a typewriter at all," Miss Harvey countered. Instead, she puts in a 12-hour day that most 9-to-5ers would be hard pressed to match, and she thrives on it. It deprives her, however, of many things other women her age enjoy as a part of normal daily life: friends outside her profession, dating, even time to run errands.

Little Free Time

When the company is appearing in New York, as it did recently at the New York State Theater, the dancers spend most of their time inside the theater. They rarely go out during the day.

"You usually have only an hour free, and it's hardly worth leaving the theater for that," Miss Harvey explained. "When it's two hours, I go to a health club where you can swim and use the sauna."

Miss Jones doesn't even bother with lunch. "I eat two meals a day," she said, "orange juice and an English muffin for breakfast, and a light meal of fish and vegetables before performance. It's habit. It's better not to eat afterwards. That's when you gain weight. If you do it steadily. And we all watch our weight."

"We all starve," Miss Ashton groaned. "But you have to eat well for the highest nutrition. Things like meat, cheese and vegetables. And every once in a while you get that ice cream urge."

The three say that dance students still tend to get neurotic about what they eat, although fad diets are no longer fashionable among them. The one holdover fad is an esoteric regime followed by several other company members. "It's a special diet, and you get some kind of shots," Miss Ashton said, wrinkling her nose.

Miss Harvey is especially careful about eating because she recently had mononucleosis. She became ill during the seven weeks of vacation that the company receives each year.

'I Forgot to Eat'

"I was taking a lot of classes from different teachers and going to the opera and Broadway shows, trying to get it all in during lay-



Elizabeth Ashton, Cynthia Harvey and Susan Jones, three young dancers with American Ballet Theater, at Lincoln Center, where they put in a 12-hour day during the sea-

off," she said. "I forgot to eat. So there I was, wasting three weeks of my life sitting staring up at the sky."

"Getting it all in" is a real problem. Dancers live in practice clothes, such as leotards, tights, hair jags, warmers and the assorted T-shirts and sweaters worn to keep off chills. All must be washed steadily, and the three sometimes find themselves doing laundry late at night, after performance.

"If you're desperate, you just wash what you need for the next day," Miss Jones said with a sigh.

Often they feel too tired to do more than go to bed or, on a day off, to rest.

"I hit the ballet when I can," Miss Harvey said. "And if I know I don't have to be at the theater early, I'll stay out later at night. I try to lead a normal life."

"We tend to live in our own little world, though," Miss Jones added. Miss Ash-

ton nodded. "I try hard to educate myself by going to the theater," she said. "But you get so tired of being in the theater that you don't want to go back in your free time, so I read and look out the window a lot. Sometimes I see friends."

Read and Hear Music

Reading and listening to music are favorite occupations, with nonballetic classical music and nonfiction leading the lists. Miss Jones reads and collects old fairy tales and Miss Harvey prefers "music that doesn't get me stirred up." "Rock makes me crazy," she said.

The fact that the three spend part of their professional lives in extravagant costumes and makeup has not influenced their choice of clothes and cosmetics in private life. "Traveling with the company has made me more conscious of dress, though," Miss Ashton said. "You meet

a lot of people who really dress well."

She prefers below-the-knee hemlines and particularly enjoys buying old dresses at boutiques such as Shady Lady on Broadway at 78th Street.

Miss Harvey looks for suits with clean, classical lines. "Halston is a favorite," she said. "If I could afford to buy his stuff, I'd buy the whole line."

Miss Jones's first concern, however, is comfort. "I think twice about buying something that's not comfortable," she said. "I don't like to feel restricted. Stage makeup can blemish young skin, but her own complexion is creamy and she prefers not to wear makeup offstage."

Limited Acquaintanceships

Their busy schedule limits the number of people they see outside their profession. "I'm dying to meet other people," Miss Jones said. "That's the only thing about

dance that makes me restricted. I like dancers. I want to know other people, and talk about things."

Miss Harvey lugs "When you get out of it at 11, the only places to meet people are the bars."

"Once a month, you hello to your boyfriend passing," Miss Ashton said. "And then there's always phone."

It was time for the class of the day, and three ambled to the Theater with that spunk that dancers have: backs straight and pointed out at ob- angles. The stage loomed ahead.

"Ballet Theater was I dream when I was up in San Francisco," Ashton said, a little drolly.

So much for "The Shoes."

A Razor for Ecologists

By LAWRENCE VAN GELDER

There's nothing like it under the American sun—and very few elsewhere.

But thousands upon thousands may be just over the technological horizon, perhaps arriving sometime next year to usher in a new dawn in shaving.

It's the electric shaver. But it is as far removed from the electric shavers of the thirties as the Concorde is from what the Wright brothers flew at Kitty Hawk.

What's coming up is the solar-powered shaver, the successor to both the electric shaver with a cord and the rechargeable shaver with removable cord. One of the prototypes, developed by N. V. Philips of the Netherlands, whose electric razors are marketed here under the Norelco brand name, is already in the United States.

The razor itself, with the three adjustable rotary shaving heads familiar to legions of shavers here and abroad, is in all respects identical to Norelco's conventional rechargeable razor. The difference is in the case.

Set into the exterior of the lid are nine solar cells, each resembling a dark lens roughly the size of a 25-cent piece, framed in plastic. Also on the lid are a small green button and a tiny red light.

Leading out of the inside of the lid is a short cord and plug. If the green button is pressed and the red light fails to glow, the razor needs a charge. Then the plug is placed in the base of the razor and the closed case is exposed to the sun or to an electric light. Exposure for 24 hours to the sun or to a 100-watt light is sufficient to charge the razor for three weeks of shaves.

At the present time, the only one of the solar cell razors in the United States is at the offices of the North American Philips Corporation at 100 East 42d Street.

According to Robert Moes, manager of Norelco's Personal Care Divisions,

the energy crisis of a few winters ago impelled N. V. Philips to intensify research into solar energy at its extensive research laboratories. Solar cells, he said, lent themselves to use in razors because razors require little energy, and rechargeable razors had already proved popular.

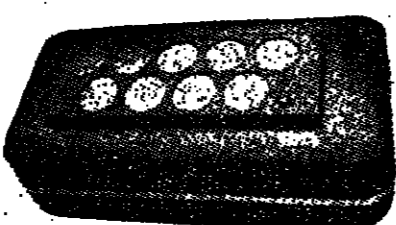
What is inhibiting commercial production of the solar cell razors is the cost of the cells. The nine cells in the prototype are valued at nearly \$120 and the razor itself at about \$30 more. Normal retail markups would probably more than double the price.

But, Mr. Moes said, it is hoped that economies will bring down the price of cells, in much the same way that transistors and other electronic devices became less expensive after their original development.

If all goes well, he said, by Christmas of 1977 the sun's energy may be in widespread use in obliterating 5 o'clock shadow with razors priced around \$100.

As for anyone who's been wondering through this what it all means to the electric bill, the answer is: not much.

According to Consolidated Edison, the price of running an electric razor for a year comes out to a hair less than 4 cents.



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Carrington Miss Ware Wed in Fall

Mrs. Merrill Ware, daughter of historic president at the National Endowment for the Arts in Washington, plans to be married on Sept. 25 to Teal Carrington, a correspondent for *Artists Week*, a McMillan publication. The wedding will take place in the Episcopal Church in New York, where Miss Ware is a member of the congregation. The announcement of the engagement has been



Merrill Ware

Mr. and Mrs. Wil Woodcock of Lloyd Huntington, L. I., and mother of the bride, who also is the mother of the late Thomas Ware. Her fiancé is of Mr. and Mrs. Carrington Jr. of

are known as Mersted from the Ethel school and from university. Her father is president and of the brokerage firm Dodge & Comstock, an investment consulting firm. Carrington graduated from Christopher's School of Business at the University of Virginia. Her father is secretary of the firm of Michaux, a dealer in Rich-

Rose Bride

Jean Rose, daughter of Mrs. Chester of New Canaan, married yesterday to Peter Charles of Mr. and Mrs. F. Butt of Georgetown. The Rev. Carl in performed the ceremony in Zion's Hill Methodist Church in

Rose was maid of her sister, and Mr. as his son's best

is a 1975 graduate of the University of Ontario, where, in a physics major, she is to be graduated. Her father is the for the Union Pa-nation, a holding

groom's father is Sage Paper Com-ortstown.

Morris Wed Pierre Tariot

Wedding of Alice ris, daughter of Mr. Robert B. Mor-at Neck, L. I., to son Tariot, son of Mr. Jean-Noel Tariot, Mass., took place yesterday evening at of the bride's par-ri Eugene. Lippas-asset, L. I., per- ceremony.

ie and her husband are students at the of Rochester Medicine. She is an Brown University and is a Phi Beta aduate of Amherst

le's father is a vet-in Roslyn, L. I., other is a psychia-reat Neck, practicing the name of Dr.

groom's father is rman of the Inco-oration in Natick.

Gibson Wed Muel Robinson

Crafton Gibson, of Mr. and Mrs. win Gibson of Way-a, was married afternoon to Samuel Robinson, son of Mrs. J. Courtland, of Stevenson, Md. Samuel Shoemaker of Christ Episcopal in Detroit, a cousin degroom, performed ony at the home of degroom's grand- Mrs. Samuel Moor-er, in Stevenson. Husband, Canon r, was rector of Episcopal Church in k. degroom is a great- of the late Senator nder Smith of New



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- E. 20" carry-on, reg. 37.50 30.00
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Frances Collins Is Wed To George Stillman Jr.

Frances Ellsworth Collins, daughter of Phyllis Dillon Collins of Far Hills, N. J., and Mark McCampbell Collins of New York, was married yesterday afternoon to George Schley Stillman Jr., her classmate at Middlebury (Vt.) College.

The ceremony in Dark Harbor, Me., was performed in Christ Episcopal Church by the Rev. Benedict Williams, assisted by Thomas Oates, who will be ordained an Episcopal priest next month.

A reception was held at the home of the bride's grandfather, Clarence Dillon, the 94-year-old founder of Dillon Read & Company, bankers, of which the bride's father is senior vice president and her grandfather, Douglas Dillon, is former board chairman. The younger Mr. Dillon was Ambassador to France from 1953 to 1957 and Secretary of the Treasury from 1961 to 1965.

Laura Pollock was maid of honor and her twin, Deborah Pollock, Darcey Dreyer, Mary Clark, Janet Stickley and Constance Stillman, the bridegroom's sister, were bridesmaids. James A. Carpenter was best man.

Princess Charlotte of Luxembourg was flower girl and her brother, Prince Robert, was ring bearer for their cousin. They are the children of Prince Charles of Luxembourg and his wife, the former Joan Dillon.

The bridegroom is the son of Mrs. Stanley Rand Miller Jr. of Old Saybrook, Conn., and the late George Schley Stillman, an architect who was secretary of the Museum of Modern Art. He is an alumnus of St. Paul's School in Concord, N. H. He and his



Mrs. G. Stillman Jr. was Frances Collins

wife have completed their sophomore year at Middlebury and plan to spend the next year in New York, where Mr. Stillman will attend the School of Visual Arts and the bride will study at the New School.

Mrs. Stillman, an alumna of the Girl-St. Bernard's School in Bernardsville, N. J., is the granddaughter also of Mrs. Dillon of Far Hills and of Mrs. Francis J. Collins of Dennis, Mass., and the late Mr. Collins. Her mother owns Piccolo Boutiques in Bedminster, N. J.

The bridegroom is the grandson of the late Mr. and Mrs. Bland Winburn Mason of Richmond, and the late Mr. and Mrs. Walter Stillman of New York, where Mr. Stillman was senior partner of Stillman, Maynard & Company, investment securities.

Miss Allen and S. E. Carlson Are Married in New Haven

Trinity Episcopal Church-on-the-Green was the setting in New Haven at noon yesterday for the marriage of Catherine Ann Allen, daughter of Mr. and Mrs. John Marshall Allen of Woodbridge, Conn., to Steven Edward Carlson, son of Mr. and Mrs. M. Edward Carlson of Summer, Md. The Rev. Andrew Fiddler performed the ceremony. A reception was held in the President's Room at Woolsey Hall, Yale University.

Mrs. John Keeney was matron of honor for the bride, who also was attended by Frances McManey, Mrs. James Ravens and Mrs. William Duggan Jr. Bradley Carlson was his brother's best man.

The bride graduated in 1972 from St. Mary's College in Notre Dame, Ind., and received an M.A. degree in Italian in 1974 from Yale, where she is a doctoral candidate. She is a member of the Junior League of New Haven.

Her father is a chemical engineer and research associate at Univoyal's corporate headquarters in Oxford, Conn. Mr. Carlson, who graduated from the Deerfield Academy and magna cum laude from Yale in 1973, is a Stone



Mrs. Steven Carlson, was Catherine Allen

Scholar at the Columbia University School of Law and editor in chief of The Columbia Journal of Transnational Law. His father is manager of international programs for the Honeywell Aerospace Division.

Kate Underhill Is Wed to Publisher

Kate Howell Underhill was married yesterday morning to James W. Kerwin, publisher of Sports Car News magazine.

The Rev. Thomas Truscott performed the ceremony in the Westhampton (L.I.) Presbyterian Church, where the Rev. George Rozycki, a Roman Catholic priest, assisted.

The bride is the daughter of Cynthia Lovejoy Robinson of Westhampton Beach and of Jacob Berry Underhill 3d of New York City and Sag Harbor, L.I., executive vice president of the New York

Life Insurance Company. She is a cum laude graduate of Springfield (Mass.) College.

Mr. Kerwin, a magna cum laude graduate of Boston University, received a master's degree from Fairleigh Dickinson University and is continuing his studies at Rutgers University Law School. He is the son of Mr. and Mrs. Robert B. Kerwin of Parsippany, N.J., where the bridegroom's mother, a teacher, is also known in the school system as Betty Kerwin. His father is with Rowe International in Whippany, N.J.

Sarah Liberman Married to Mark Ash

Sarah Ivy Liberman, daughter of Prof. and Mrs. Alvin M. Liberman of Mansfield Center, Conn., was married yesterday afternoon to Mark Alan Ash, son of Martha C. Ash of Louisville, Ky.

Dr. Fred Cazel, a professor of history at the University of Connecticut and Justice of the Peace in Storrs, Conn., performed the ceremony.

The bridegroom was graduated cum laude last year from Harvard and is a second-year student at the University of Virginia Law School. His mother is a teacher in the Louisville public schools.

Miss Altamore Wed To Ricardo J. Davila

Annette Altamore and Ricardo J. Davila, graduates of Georgetown University, were married yesterday afternoon in St. Patrick's Cathedral, where the Rev. Charles Mahoney performed the ceremony and celebrated the nuptial mass.

The bride, daughter of Mr. and Mrs. Benjamin Altamore of Short Hills, N. J., will start work next month toward a civil-engineering degree at George Washington University. Her husband will complete studies at the Georgetown University Law Center. He is a son of Mr. and Mrs. Ricardo G. Davila of Hato Rey, P.R. He is a certified public accountant with Touche Ross & Company in Washington.

Miss Tomasetti Is Wed

Lillian Tomasetti, daughter of Mr. and Mrs. Dominick G. Tomasetti of Bayside, Queens, was married there yesterday afternoon to James S. Ditucci, son of Mr. and Mrs. Frank Ditucci of New York City. The ceremony was performed in the Roman Catholic Church of the Sacred Heart by the Rev. John J. Cuff. Patricia A. Tomasetti was her sister's maid of honor and James T. Moore was best man. The bride is a legal secretary in the law department of Este Lauder Inc.

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Bruce Mosbacher

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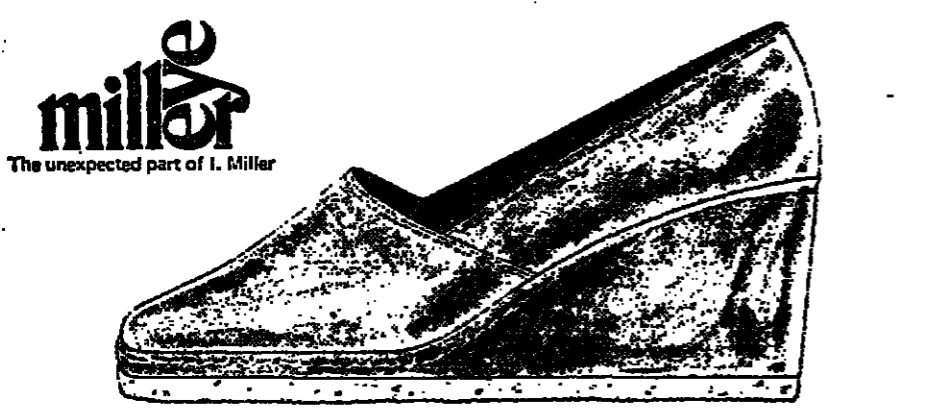
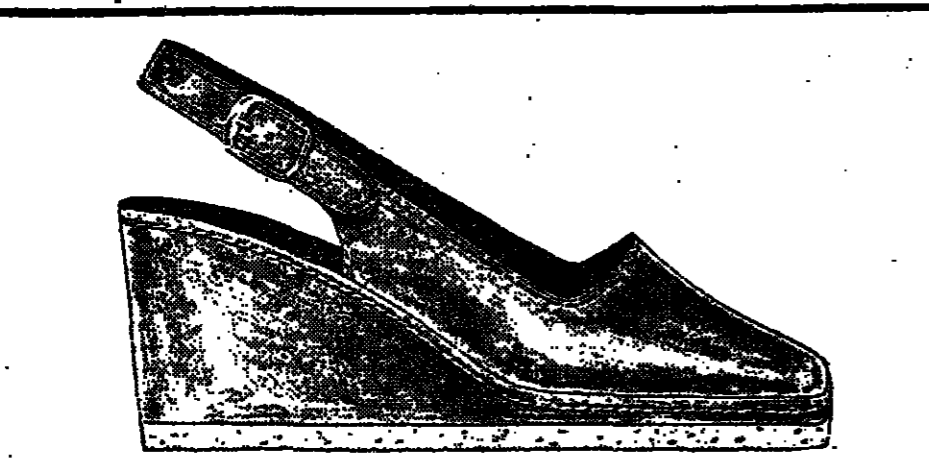
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Dr. Janice Ancired, Medical Student Wed

...to Wed Bonn Consul

صکنا من الاصل

Jane Ditz Is Married to R. Bruce Mosbacher

Jane Ditz and R. Bruce Mosbacher, who graduated with the class of '76 from Stanford University, were married in Atherton, yesterday afternoon.



Mrs. R. B. Mosbacher, nee Nancy Jane Ditz

Sarah Ditz, sister of Jane, was maid of honor. The ceremony was held at the home of Mrs. John Adams.

Kinnon Jones, L.V. Farrar Jr. Have Nuptials

The marriage of Kinnon Jones, daughter of Mr. and Mrs. James E. Jones of Mount Kisco, N.Y., to Louis V. Farrar Jr., son of Mr. Farrar of Katonah, N.Y., and Emily Farrar of Weston, Vt., took place in Bedford, N.Y., yesterday afternoon.



Mrs. L.V. Farrar Jr., nee Kinnon Jones

The bride, who teaches first grade at the Milton (Mass.) Academy, is an alumna of the Ciscqua School in Mount Kisco, Rosemary Hall in Greenwich, Conn., and Skidmore College.

Meredith Uhl Becomes Bride

Meredith Louise Uhl, daughter of Dr. and Mrs. Henry Stephen Magraw Uhl of Asheville, N.C., was married yesterday evening to Richard William Conley, son of Shirley Conley of Denver and Dr. Francis William Conley of Clarksburg, W. Va.

The Rev. Fredrick H. Dennis performed the ceremony in All Souls Episcopal Church in Biltmore, Asheville.

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Marie Fahey Married to Banker

Marie Fahey, daughter of Mr. and Mrs. Joseph F. Fahey, and Michael Staplebaugh, son of Mr. Peter Paul Cavanaugh, were married yesterday in Stamford, Conn.



Mrs. M.S. Cavanaugh, nee Marie Fahey

The Rev. Henry W. Tuttle, a Congregational minister, performed the ceremony at the home of the bride's parents.

Linda Diethelm Wed in Alabama

Linda Lane Diethelm, a staff nurse at the New York Hospital, and William Long Holman, who is in his third year at the Cornell University Medical College, were married yesterday afternoon in Birmingham, Ala.

The bride is an alumna of Pine Manor Junior College and Cornell's School of Nursing. Her father is professor and vice chairman of the surgery department at the University of Alabama Medical Center in Birmingham.

Judith McGeehan Wed in the United Methodist Church of Babylon, L.I., yesterday afternoon. Judith Ann McGeehan, daughter of Mr. and Mrs. John R. McGeehan of West Islip, L.I., was married to John Boller Henderson, son of Mr. and Mrs. James T. Henderson of Rochester. The Rev. Jack E. Savage performed the ceremony.

Bonnie Pell Is a Bride

At the South Huntington (L.I.) Jewish Center last night, Bonnie Hillary Pell, daughter of Mr. and Mrs. Coleman Pell of Deer Park, L.I., became the bride of Ira Philip Lisogorsky, son of Mr. and Mrs. Sam Lisogorsky of Brooklyn.

Shrady to Wed Bonn Consul

The engagement of Maria Shrady to Bernd von Wallow, son of Gisela von Reinbek, West and the late Fried-Waldow, has been announced by the future bride, Mr. and Mrs. Shrady of Monroe.

Mr. von Wallow is a consul with the West German Consulate General in New York. He attended the Universities of Göttinger and Kiel in West Germany. His father was a farmer.

deVenoge, E. M. Ceccarelli Wed

Dorina deVenoge, daughter of Mr. and Mrs. P. deVenoge of Manhattan, was married yesterday afternoon to Edward Ceccarelli, son of Mr. and Mrs. Albert Ceccarelli of Park N.Y.

Mr. Ceccarelli was graduated magna cum laude from Fordham University and last May from the Fordham Law School. He studied also at the London School of Economics and the Fletcher School of Law and Diplomacy at Tufts University.

Ochmiansky Comes a Bride

Dr. Janice H. Axelrod, daughter of Mr. and Mrs. Louis Axelrod of Bayside, Queens, was married there yesterday evening to Yisroel Isaacson, son of Rabbi and Mrs. Irwin Isaacson, also of Bayside. The bridegroom's father performed the ceremony in the Oakland Jewish Center, where he is the spiritual leader.

The bride, a resident in obstetrics and gynecology at Kings County Hospital in Brooklyn, was graduated magna cum laude from Queens College and from the Albert Einstein College of Medicine. Her father is editor of The Fishing Newsletter, a monthly publication of the Postal Service.



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M. S. Snyder, Medical Student, J.D. Quinn 3d, Is Engaged to Bettina C. Bryan Eileen Garrity

Mr. and Mrs. David Johnson Bryan of Locust Valley, L. I., have announced the engagement of their daughter, Bettina Clara Bryan, to Michael Sheldon Snyder, son of Mr. and Mrs. Frank Vreeland Snyder of Greenwich, Conn. A December wedding is planned.

The prospective bride attended the Buckley Country Day School in Roslyn, L. I., and graduated from Friends Academy in Locust Valley, Pine Manor Junior College in Brookline, Mass., and last January, from Marymount Manhattan College.

Her father is a vice president of Faulkner, Dawkins & Sullivan, brokerage house in New York.

Miss Bryan is a granddaughter of Benjamin B. Bryan of Lake Forest, Ill., a retired partner in Logan & Bryan, which used to be a brokerage firm in New York and Chicago; the late Mr. Bryan, and of the late Mr. Kurt K. Pahl of Berlin, where Mr. Pahl was chairman of the board of Diamant Gasgluehlicht, importer and manufacturer of special commercial light bulbs. Mr. Pahl was a ranking German chess player.

Mr. Snyder, a second-year student at the Cornell University Medical College, is an alumnus of the Hotchkiss School in Lakeville, Conn.,



Bettina Clara Bryan

and Williams College. His father is a partner in Moore & Mungler, a commodities-marketing firm in Stamford, Conn., and chairman of Stratton Ski Area in Vermont.

The future bridegroom is a grandson of Frances T. Penney of Locust Valley; the late Paul C. Penney, who was a partner in the law firm of White & Case, and the late Mr. and Mrs. Edward P. Snyder of Smithtown, L. I. Mr. Snyder was a partner in Moore & Mungler.

Have Nuptials

Eileen Garrity, daughter of Magistrate John Bernard Garrity of the United States Southern District of New York, and Mrs. Garrity of Poughkeepsie, N.Y., was married there yesterday afternoon to Joseph Dennis Quinn 3d, son of Judge Joseph D. Quinn Jr. of the New York State Court of Claims, and Mrs. Quinn of Hyde Park, N.Y.

Msgr. Mathew J. Cox, the pastor, performed the ceremony in St. Mary's Roman Catholic Church.

Mary Ellen Garrity was maid of honor for her sister, and C. Wanton Balis 3d served as the best man.

The bride holds an A.A. degree from Immaculate College and a B.A. degree from Dumbarton College, both in Washington.

She is an account executive with Caside Communications Corporation, Poughkeepsie.

Mr. Quinn, an alumnus of the Millbrook (N. Y.) School and the Cambridge School in Dorset, England, also attended Union College. He



Mrs. Joseph D. Quinn 3d, who was Eileen Garrity

served for three years with the United States Army and is with Rymph Feeds, a Poughkeepsie agricultural supply, grain and pet-foods concern.

The bridegroom is a grandson of the late Surrogate Frederick S. Quintero of the Dutchess County Surrogate Court, and the late Mrs. Quintero of Poughkeepsie.

Jane Willis Taylor Is Married To Richard Salem, a Student

In the Larchmont (N.Y.) Yacht Club yesterday afternoon Jane Willis Taylor, daughter of Mr. and Mrs. John C. Taylor 3d of Mamaroneck, N. Y., became the bride of Richard Mark Salem, son of Mr. and Mrs. Eugene L. Salem of West Newton, Mass.

Justice Isaac Rubin of the Westchester County Court performed the ceremony.

Anne Holliday Taylor was her sister's maid of honor, and David A. Salem served as best man for his brother.

The bride, an alumnus of Smith College, also attended the University of Geneva in Switzerland. Her father is a partner in the New York law firm of Paul, Weiss, Rifeind, Wharton & Garrison.

She is a granddaughter of Mrs. Mark A. Sunstrom of Pompano Beach, Fla., and the late Mr. Sunstrom, who was a vice president of the International Telephone and Telegraph Corporation, and of Mrs. John C. Taylor Jr., of Clearwater, Fla., and the late Mr. Taylor, who was president of American Houses Inc., prefabricated housing concern in New York.

Mr. Salem was graduated last January from Brown University. He will attend the Amos Tuck School of Business Administration this fall.



Mrs. Richard M. Salem, formerly Jane Taylor

His father is president and chief executive of Eastern Uniform Company, Cambridge, Mass., manufacturer and distributor of uniforms.

The bridegroom is a grandson of Mrs. Max Garelick of Chestnut Hill, Mass., and the late Mr. Garelick, who was president of Max Garelick Inc., Franklin, Mass., real estate and livestock company.

Miss Roemer Becomes Bride

Victoria Lane Roemer, daughter of Mr. and Mrs. Henry Conrad Roemer Jr. of Winston-Salem, N. C., was married last night to Dr. Alfred James Cianfocco, son of Mr. and Mrs. Daniel James Cianfocco of Erie, Pa.

The Rev. Charles A. Taylor Jr. performed the ceremony in St. Paul's Episcopal Church in Winston-Salem. Mrs. Mark Joseph Warburton was matron of honor. Dr. Roger Lee Royster was best man.

The bride, whose father is a vice president and general counsel of P. V. Reynolds Industries, graduated last year from Wake Forest University and is a member of the Winston-Salem Junior League.

Her grandfather, the late Henry Conrad Roemer of New York, was a vice president of International Telephone and Telegraph Company.

Dr. Cianfocco, a cum laude graduate of John Car-



Mrs. Alfred Cianfocco, former Victoria Roemer

roll University, received medical degree last from the Bowman School of Medicine at Forest and will serve internship at the Cleveland Clinic. His works for the Erie District.

Jill Casner Is Married to James L.

Jill Regan Casner and James George Lotto, graduates of Johns Hopkins University, were married yesterday morning in Millbrook, N. Y., where the Rev. Dr. Peter Samson of the White Plains Community Unitarian Fellowship performed the ceremony at the Alhambra Inn.

The bride, who will keep her maiden name, is daughter of Dr. and Mrs. Daniel Casner of Newburgh, N. Y. Dr. Casner is a supervisory psychologist at the Ulster County Health Clinic in Kingston, N. Y., and the bride's mother, Freda Casner, is vice president of the Dutchess County Board in Poughkeepsie.

The bride received her degree from the School of Journalism, Northwestern University, Evanston, Ill., a graduate student of landscape architecture at Cornell University. Her father is the son of Mr. and Mrs. Edward Lotto of Union, L. I. His father is a teacher at the Hazletine.

Joan Musler Mar... The marriage of Musler, daughter of Mrs. George F. Musler, Valley Stream, L. I., and Richard Hoencke Spaw Jr. of Houston, Texas, was celebrated yesterday morning at the Houston.

W. H. Cleckner 4th Weds Miss Cusack

Pamela Cusack, daughter of Mr. and Mrs. George C. Cusack Jr. of Pelham Manor, N. Y., was married yesterday afternoon to Lieut. William Henry Cleckner 4th, who is serving with the Army's 82d Airborne Division at Fort Bragg, N. C. He is the son of Mr. and Mrs. Cleckner 3d of Camp Hill, Pa.

The Rev. Joseph Curley performed the ceremony in the Roman Catholic Chapel of the Most Holy Trinity at the United States Military Academy at West Point, N.Y.

R. C. Kemper 3d Weds Kate B. Gill

Kate Bowen Gill, daughter of Mr. and Mrs. Brendan Gill of Bronxville, N. Y., and Norfolk, Conn., was married yesterday afternoon to Rufus Crosby Kemper 3d, son of Mr. Kemper Jr. of Kansas City, Mo., and Cynthia Warwick Kemper of Malibu, Calif.

The Rev. Bruce Anderson performed the ceremony in the Congregational Church in Norfolk.

Rosemary Vashti Gill was maid of honor and Waring Streiberg served as the best man.

The bride's father, who is theater critic for The New Yorker magazine and the author of novels and biographies, is chairman of the Municipal Art Society and the Landmarks Conservancy, and a member of the Commission for Cultural Affairs of New York City.

Mr. Kemper's father is chairman of the board of United Missouri Bancshares Inc., and trustee of the Rufus Crosby Kemper Foundation

in Kansas City, which gave its name to the city's Crosby Kemper Arena, where the Republican National Convention will be held this week.

The bride, a contributing editor for Harper's Weekly, was graduated from Sarah Lawrence College last year when the bridegroom received a bachelor's degree from Yale. He is writing a book on American film directors.

Christine Perry Wed to Lawyer

Christine Perry, daughter of Mr. and Mrs. Alan Stoddard Perry of New Canaan, Conn., and New York, was married yesterday afternoon to Peter Russell Erikson, son of Mr. and Mrs. Viben Peter Erikson of Huntington, L. I.

The Rev. Charles Crawford Smith performed the ceremony in the Congregational Church in New Canaan.

Michele Ann Perry was maid of honor for her sister, and William Erikson was best man for his brother.

The bride, until recently a teacher in Weston, Mass., received a B.A. in 1973 from Skidmore College, where she was elected to Phi Beta Kappa. She will begin studies toward a master's degree in social work at Syracuse University next month.

Her father is a vice president and New York manager of the Institute of Outdoor Advertising.

She is a granddaughter of the late Mr. and Mrs. Fletcher Van Wie Blood of Amsterdam, N. Y., where Mr. Blood was the founder and president of the Amsterdam Textile Company. Her maternal grandparents are Mrs. Marysper Perry of Barnstable, Mass., and the late Howard S. Perry.

The bridegroom received a B.A. in 1969 from St. Lawrence University and a law degree in 1973 from the Syracuse University School of Law. He is a deputy county attorney for Onondaga County in New York and a former senior staff attorney with the legal Aid Society of New York. His father is a sales representative with the Belden-Stark Brick Corporation, her sister's maid of honor.

Mr. Muchmore, a graduate of the Morrisstown School and of Curry College in Boston, is a sales engineer with North Jersey White-Ampcar Inc., Mountainside, N. J., of which his father is president.

Both the bride and bridegroom have been previously married and divorced.

Elizabeth Lane Is Bride

The marriage of Elizabeth Josephine Lane, daughter of Mr. and Mrs. John Dennis Lane of Washington and Newark, Conn., to Bret Anthony Brown, son of Mr. and Mrs. Ralph H. Brown of Potomac, Md., took place yesterday evening in the Roman Catholic Church of the Annunciation in Washington.

Miss Hoenemeyer Wed to Student

Mary Lynn Hoenemeyer, daughter of Mr. and Mrs. Frank J. Hoenemeyer Jr. of Madison, N. J., and North Chatham, Mass., was married yesterday morning to Thomas Burke O'Connor, son of Mrs. Daniel J. O'Connor Jr. of New Vernon, N. J., and the late Mr. O'Connor.

Msgr. Vincent E. Puma performed the ceremony in the St. Vincent Martyr Roman Catholic Church in Madison, where he celebrated the nuptial mass with the Rev. John F. Corr.

Cheryl Ann Hoenemeyer was maid of honor for her sister. Their sister-in-law, Mrs. Frank J. Hoenemeyer 3d, and Janine Safer were other attendants.

Daniel J. O'Connor 3d was best man for his brother. Their father was a former executive vice president of the American Cyanamide Company, and their grandfather, Daniel J. O'Connor, was a co-founder of the Formica Corporation, now part of Cyanamid.

The bride, whose father is an executive vice president and director of the Prudential Insurance Company of America in Newark, is an alumna of the Oak Knoll School of the Holy Child in Summit, N. J., and graduated cum laude in May from Swarthmore College. Mr. O'Connor, an alumnus of the Delbarton School in Morristown, N. J., and Workshop College in England, is a junior at Colorado College.

from Columbia University. He is a senior accountant with Arthur Young & Company, where his bride is an editorial assistant. She graduated from the Oak Knoll School of the Holy Child in Summit, N. J., and attended Rosemont (Pa.) College and Marymount College of Virginia. Her father is president and owner of Eastern Packaging Industries of Orange, N. J.

Mr. Steinemann's father is president of Jonas Aircraft, exporters of airplanes.

Mr. Bahoooh, a student at Fairleigh Dickinson University, is an alumnus of Morris County College in Morristown, N. J. He is with the Chase Manhattan Bank, N. Y.

His bride graduated from Marymount College of Virginia and the University of Dayton.

Mr. Steinemann, an alumnus of Friends Academy and Trinity College in Hartford, has M.A. and M.B.A. degrees

and the Rev. Harold Burkhardt, a Presbyterian minister, officiated.

The bride attended the Loomis-Chaffee School and Franklin and Marshall College and was graduated last year from the University of Rochester School of Nursing. She will join the nursing staff at Children's Hospital of Philadelphia next month.

Her father is a surgical oncologist in Hartford and a past president of the Connecticut Division of the American Cancer Society.

She is a granddaughter of the late Bishop R. E. L. Strider of the Episcopal Diocese of West Virginia and a niece of Dr. Robert E. L. Strider 2d, president of Colby College.

Mr. Noll, a second-year medical student at the Philadelphia College of Osteopathic Medicine, attended Wheaton College in Illinois and was graduated from Franklin and Marshall. His father was an osteopathic physician.

Julie Preston Is Bride

Julie Macon Preston, daughter of Mr. and Mrs. Macon A. Preston of Rochester, was married there yesterday to Thomas Edward Smith, son of Mr. and Mrs. Russell Smith, also of Rochester. The ceremony was performed in St. Paul's Episcopal Church by the Rev. William H. English. The couple are students at Monroe Community College, where the bride's father is an instructor in computer sciences.

Mr. Muchmore, a graduate of the Morrisstown School and of Curry College in Boston, is a sales engineer with North Jersey White-Ampcar Inc., Mountainside, N. J., of which his father is president.

Both the bride and bridegroom have been previously married and divorced.

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The marriage of Elizabeth Josephine Lane, daughter of Mr. and Mrs. John Dennis Lane of Washington and Newark, Conn., to Bret Anthony Brown, son of Mr. and Mrs. Ralph H. Brown of Potomac, Md., took place yesterday evening in the Roman Catholic Church of the Annunciation in Washington.

Mr. Schrot, an alumnus of Wayne State University, received an M.B.A. degree from Toronto. He attends the Detroit College of Law and is adjunct lecturer at Walsh College of Accounting in Troy, Mich. His father is a purchasing agent for the Ford Motor Company.



Mrs. Thomas O'Connor, was Mary Hoenemeyer

Kathy Maxwell Is Wed to Dr. Hicks

Kathy Maxwell, daughter of Alice Maxwell of Phoenix, Pa., and H. Lee Maxwell of Louisville, Ky., was married yesterday morning to Dr. Edward Livingston Hicks, a Philadelphia psychiatrist.

The Rev. Dr. William S. Ackerman, a Presbyterian minister, performed the ceremony at the home of the bridegroom's grandparents, Mr. and Mrs. Robert Winthrop Kean of Livingston, N. J. Mr. Kean, a Republican, is a former United States Representative from New Jersey's 12th Congressional District and the son of the late Senator Hamilton Fish Kean of New Jersey, who served in the Hoover Administration.

Alice Maxwell was maid of honor for her sister, who received a bachelor's degree in mental-health technology from the Hahnemann Medical College in Philadelphia and will do graduate work this fall at Temple University.

Stephen Winthrop Hicks was best man for his brother. They are the sons of Mr. and Mrs. Edward L. Hicks 3d of Greenwich, Conn., where Mr. Hicks retired as a teacher and administrator at the Greenwich Country Day School.

The bridegroom, who has degrees from Yale University and Georgetown Medical School, completed a three-year residency in psychiatry at Hahnemann, where he is on the staff. He also has a private practice and works with disturbed children and adolescents.

J. M. Croop Weds Miss Van Sciver

Kathryn Thalia Van Sciver, daughter of Dr. and Mrs. Alan Edwin Van Sciver of Larchmont, N. Y., was married there yesterday in St. John's Episcopal Church to James Merrill Croop, son of Dr. and Mrs. Edward Croop of Pittsburgh. The Rev. John Covington performed the ceremony.

The bride, who will use the name Van Sciver-Croop, was graduated this year from the University of Pennsylvania and expects to begin studying painting in the fall at the Pennsylvania Academy of Fine Arts. She is a member of the Larchmont Assembly.

Her father is on the staffs of the New Rochelle Hospital Medical Center and the United Hospital in Port Chester, N. Y.

Mr. Croop, a Phi Beta Kappa graduate of Pennsylvania, is a third-year student there at the School of Medicine in a combined M.D.-Ph.D. program. His father is a chemical engineer with Westinghouse Research and Development in Pittsburgh.

Miss Minor Bride Of Bruce Maisch

Lesley Karen Minor and Bruce Arthur Maisch, graduates of Hiram (Ohio) College, were married last evening in the Princeton University Chapel by the Rev. Frederick Fox of the United Church of Christ. He was assisted by the Rev. Charles Weiser, a Roman Catholic priest.

The bride is the daughter of Mr. and Mrs. Hugh Calvin Minor of Miami, where her father is a vice president of Texaco Inc.

The bridegroom, who is with the New York Life Insurance Company in Buffalo, is the son of Mr. and Mrs. Charles Leon Maisch of Clarence, N. Y. His father is sales manager of the Dexter Corporation in Buffalo.



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Social Announcements

Births
Sharon and Irving announce the birth of Erica's brother, Gabriel David, on June 11, 1978. Proud parents are David and Gertrude Kowalski.

Engagements
Klein
Sueh and Douglas Klein arrived August 3, 1978.

Weddings
Barratt-Meyer
Mr. and Mrs. Leonard Meyer, 100 West 11th St., New York, N.Y., announce the marriage of their daughter, Susan Barratt Meyer, to Dr. George Schreiber, son of Dr. George Schreiber, 17, 1978 at Temple Beth-El, Great Neck, N.Y.

Engagements
Dembowitsch-Elsdorfer
Mr. and Mrs. Stanley Elsdorfer of the Bronx, announce the engagement of their daughter, Paula to Alan Steven Dembowitsch, son of Mr. & Mrs. Harold Dembowitsch of Brooklyn, N.Y., on August 6, 1978.

Schneider-Frankel
Mrs. Sarah Rose is happy to announce the marriage of her daughter, Jane to Dr. George Schreiber, son of Dr. George Schreiber, 17, 1978 at Temple Beth-El, Great Neck, N.Y.

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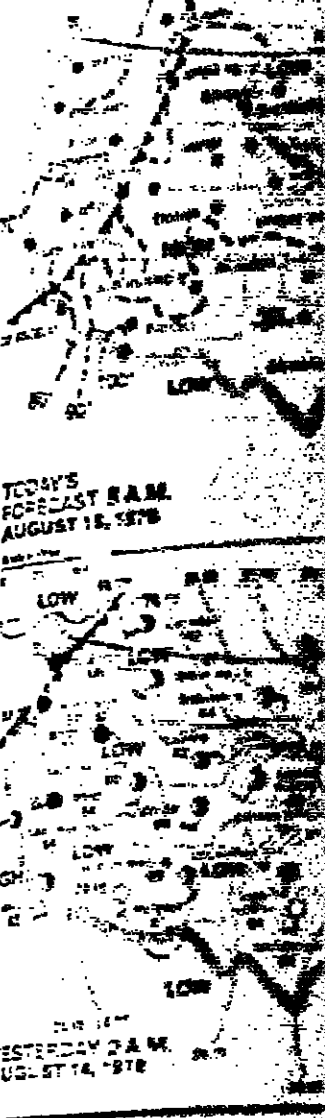
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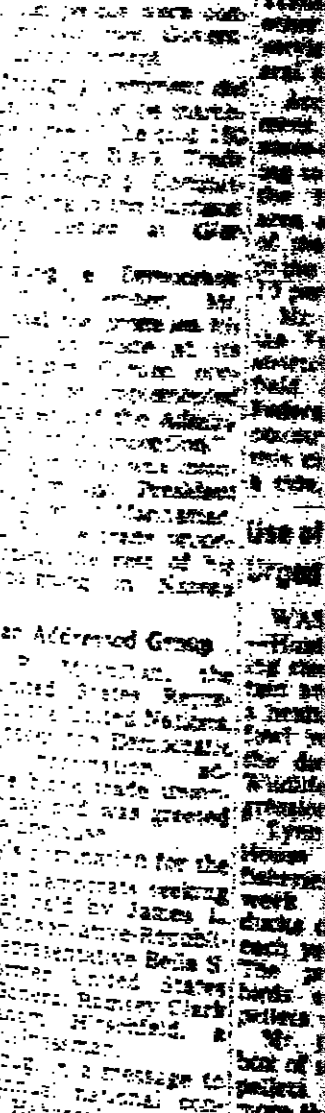
Weather Report



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Weather Report



Weather Report



سكان من الاعمال

CHILDREN'S ABUSE TARGET OF DRIVE

U.S. Agency Offers Training on Signs and Prevention

By BARBARA CAMPBELL

The National Center for Child Abuse and Neglect has developed a million-dollar training program to instruct 5,000 educators, doctors, nurses, child-welfare workers and law enforcement officers throughout the country next year in the detection and prevention of

child abuse and neglect, according to the center's director, Douglas Besharov, the director of the two-year-old Federal agency, reported Friday during a conference at the United Neighborhood Houses, 101 East 15th Street, that the training curriculum would be made available to all states.

"One in seven children in this country is abused or neglected," Mr. Besharov said. He added that the Federal Government had been a "little late" in recognizing the mistreatment of children. He noted that the Federal Child-Abuse Prevention and Treatment Act was passed in 1974.

Among those who participated in the conference were

Representatives Herman Badillo and Edward I. Koch and Assemblyman Alfred Dellibovi. Mr. Besharov said community people who come in contact with children most often, such as teachers and child-welfare workers, would be the first to receive the training.

The training curriculum, Mr. Besharov said, consists of tapes, films and slides. He added that his agency was spending \$1 million to test the program.

States involved in the testing, he said, are using different methods of training. He said New York State received \$65,000 on June 28 to begin testing.

James Cameron, the director

of the State Bureau of Child Protective Services, who participated in the conference, said a closed-circuit television system, with studios in the World Trade Center, would be used by the state to train doctors, nurses, educators and law enforcement officers in the city and in Nassau and Suffolk Counties.

Newspaper Building Ruined
LISBON, Ohio, Aug. 13 (UPI)

The Buckeye Publishing Company Building, housing The Lisbon Morning Journal and a county sheltered workshop for the retarded, was destroyed by fire early Friday.

TV BY PHONE LINE ENVISIONED IN 1991

Study Sees A.T.&T. Getting Exclusive Rewiring Right

CAMBRIDGE, Mass. (AP)

In the future, television stations may go off the air and deliver their programs to viewers over telephone lines instead, a Government study speculates. The report envisions the American Telephone & Telegraph Company winning the exclusive right from the Government to wire every home and

business with new cables that provide both phone and TV service. The speculation is contained in a study prepared by Arthur D. Little Inc., a consulting company, for the White House Office of Telecommunication Policy.

It fantasizes about developments in telecommunications over the next 15 years. The report is made up of scenarios. They are not outright predictions, just possibilities of what could happen if events continue the way they are headed. The television scenario envisions the passage of the Communications Act of 1991.

"The act provides for the telephone companies to assume

an exclusive franchise to provide common carrier local distribution service to all homes on a schedule beginning Jan. 1, 1992, and to be completed by the end of the year 2007," the scenario says.

During this time, it says, all traditional phone wire is replaced with optical fiber cables—wires that can carry large numbers of both phone and television signals. Instead of transmitting over the air, TV stations would channel their signals over land lines to telephone company operating centers. Cable television, which provides programs from distant stations, and pay TV would share the phone lines.

"A. T. & T., its subsidiaries

and other phone companies would buy the obsolete transmitting equipment and hit the TV stations and cable vision companies. With TV doors off the air, the Communications Commission would reassign their frequencies to mobile radio services.

Asked about the scenario, James M. Mundis, an A. T. & T. spokesman in Washington, said, "I don't know how you comment on something so ponderable. They ignore economy and the state of art. There is no meeting between reality and fantasy. The report, however, traces a path of evolution of the broadcast industry."

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Left: Natural chevron wool blazer, \$81, slim skirt, \$38. Brown velveteen vest, \$46. Cream colored blouse, \$33.
Right: Brown velveteen blazer, \$86. Natural chevron wool pant, \$42 and vest, \$44. Brown and bone striped shirt, \$30.
Better Sportswear, Third floor

"Her baby flapper nostalgia gone hay... says George Burns... Carol Channing, who he teams tomorrow at the Westbury M...
stein—The Cul...
house on the Po



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LEISURE
Bridge 26
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GARDNER

is sends a verbal
Carol Chan-
a big little girl
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grin, puffing
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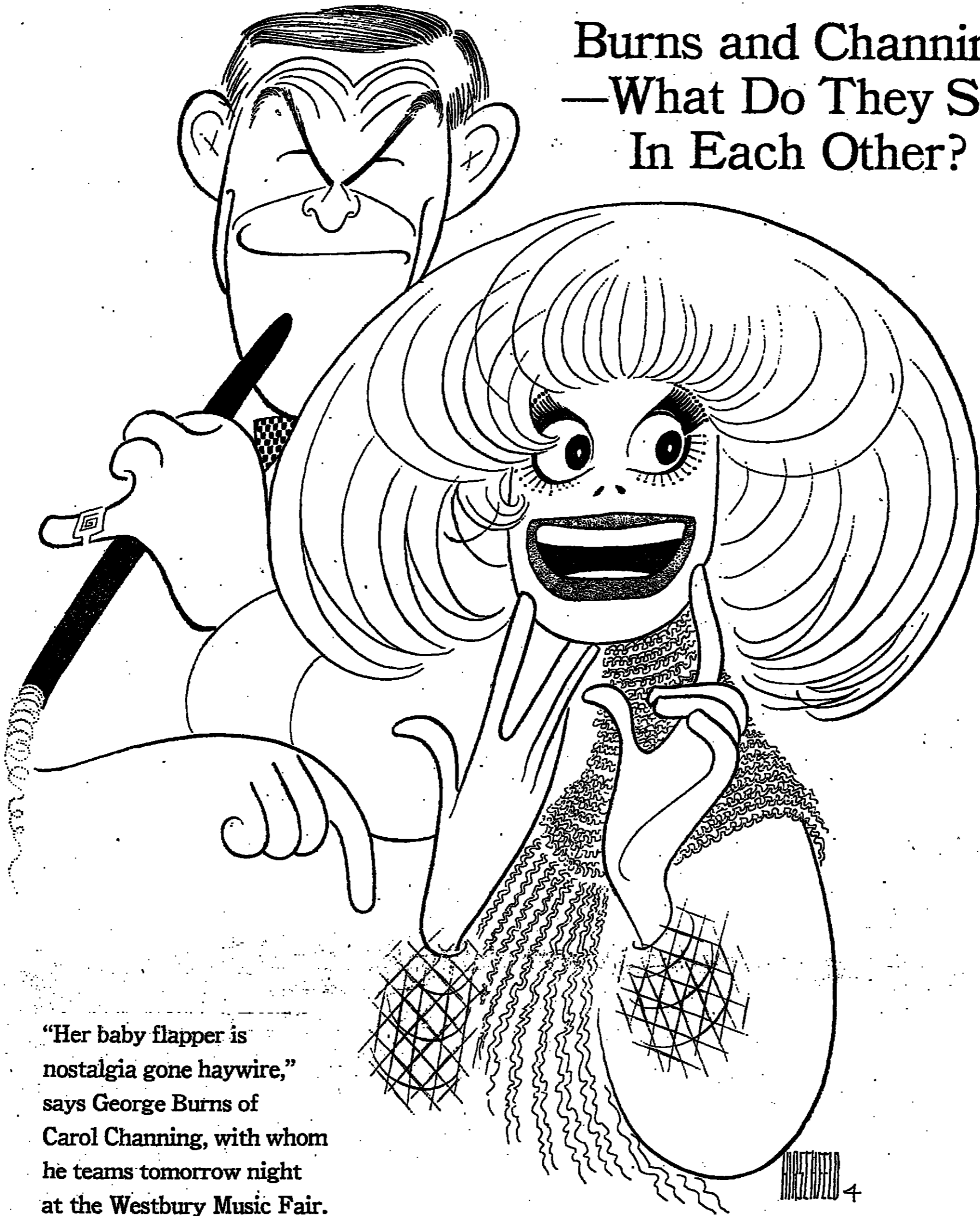
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I haven't fin-
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"You take it
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as appearing
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is martini and
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e the bar. An
Allen Show is
rerun. He gives
his divided at-
does that guy
: when I don't
here I am? Do
akes her head,

er is a freelance
specializes in
arts.



Burns and Channing —What Do They See In Each Other?

"Her baby flapper is
nostalgia gone haywire,"
says George Burns of
Carol Channing, with whom
he teams tomorrow night
at the Westbury Music Fair.

no, she hasn't the foggiest.
George insists that he can
smell salt water taffy.

"Then I think we're near
Atlantic City," Carol offers
helpfully, "but, oh my, it's
so dark in here, I can't tell."

This isn't the first time
Burns and Channing have
toured. They teamed up once
before, in 1962, after Gracie
Allen, Burns' wife and part-
ner for 38 years, retired.
"Gracie didn't want me to
spend my days on the golf
course. Anyway, I was too
young to play golf. When I
was 65, I still had pimples.
Yeah, I know it's an old joke
—" a supremely nonchalant
pause — "but I still have
'em."

He tramped in Vegas, as
well as some of the more tol-
erable asylums, with Dorothy
Provine, Jane Russell and
Connie Haines, but the pres-
sure cooks best with Carol
Channing. Their personalities
bounce off each other—even
visually, since she's about
one foot taller than he. The
lopsidedness is compliment-
ary. Miss Channing plays the
chorus cutie who knows
where all the diamonds are
stashed, and how to get them
without making too many un-
pleasant compromises, and
Burns is the ageless Good
Humor Man, who can make
a double-entendre as mild as
a mild shake.

Miss Channing opens the
show, with her "Diamonds"
and "Dolly" vamping, and
impersonates Marlene Die-
trich posturing in "The Blue
Angel" by assuming positions
on an itty-bitty chair that
suggest she's practicing for
the Olympic gymnastic team.
Burns, in the second half,
beaming at the world through
not-quite rose-tinted specs,
relates his autobiography
which is a smooth blend of
myth, invention and reality.
Miss Channing then joins him
for some nostalgic Burns and
Allen routines, like the one
about putting salt in the pep-
per shaker, because people
are always reaching for the
wrong one and now when
they're wrong, they'll be
right. Burns calls it "the logic
of illogical logic."

"I get first billing, because
I'm older," explains the 80-
years-plus George Burns.
"Besides, Channing's name is
longer and has more syl-
lables."

"Yesssss. Isn't that won-
der-ful? And, George, don't
I also have a diphthong?"

Burns, swallowing a smid-
gen of egg, chews silently, his
eyes fixed again on Carol in a
stern, steely stare. "Don't
ask me," he says finally, ami-
ably. "You're the one who
went to Bennington."

George Burns has almost
finished his ham and eggs,
and the martini. When a

Continued on Page 5

Feinstein—The Cultural Powerhouse on the Potomac



Impresario Feinstein with Makarova

By WALTER TERRY

"Want to stay your baby,"
the cable stated, "and author-
ize you to negotiate 1977
U.S. tour." It was from Dieter
Graefe, the manager of the
Stuttgart Ballet, and was ad-
dressed to Martin Feinstein,
executive director for the
performing arts at the Ken-
nedy Center in Washington,
D.C. The wording of the cable
was both flip and authorita-
tive. Its breeziness, however,
symbolizes a fresh wind of
change blowing in the field
of concert presentations—one
which appears to be strength-
ening the importance of
Washington, D. C. in the cul-
tural affairs of the United
States. And that could have
considerable significance for
opera, symphony and ballet
patrons.

Before taking a close look
at Martin Feinstein and the
Kennedy Center, it is neces-
sary to explain some recent
developments in the field of
concert presentation. Since
the heyday of the great im-
pressario Sol Hurok, who
died in 1974, costs have sky-
rocketed. Production and

Continued on Page 10

Walter Terry, the dance
critic, is the author of "Red
Shawn: Father of American
Dance."

By STEPHEN FARBER

Half a dozen sample ads
for "Marathon Man," the
movie version of William
Goldman's novel about a for-
mer Nazi dentist tracking
down a cache of diamonds
in New York, are spread out
on the floor of producer Rob-

Stephen Farber, who lives
in Los Angeles, often reports
on the Hollywood scene.

Robert Evans's Rise From Grade-B Actor to A-Plus Producer

ert Evans's office at Para-
mount Studios, Evans scruti-
nizes them carefully, decides
that Laurence Olivier's eyes
are too prominent and Dustin
Hoffman's figure too static,
and he instructs the artists
on how to revise the draw-
ings.

Then Evans bounds over to
the back lot where director
John Frankenheimer is shoot-
ing "Black Sunday," the

Continued on Page 13



Producer Evans and director Frankenheimer editing "Black Sunday"



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Arts and Leisure Guide

Edited by ANN BARRY

Highlights & Index to Listings

Table with columns: Theater (3, 16), Films (16, 18), Music (18, 20), TV-Radio (18, 21, 22), Art (20), Photography (20), Children (20), Miscellaneous (20), Dance (16)

ater... way... SOGAR... THE MAGIC SHOW... ME AND BESSIE... MY FAIR LADY... PAL JOEY... BOY MEETS BOY... THE FANTASTICS... THE RUNNER STUMBLER... SAME TIME, NEXT YEAR... SHEARADOO... THE THREEPENNY OPERA

VERY GOOD EDDIE... THE WIZ... LET MY PEOPLE COME... OFF BROADWAY... KINGDOM OF EARTH... THE CHERRY ORCHARD... THE COLLECTOR... THE DANCE OF MARTA HAAS... GREEN FIELDS... HOPE FOR LIFE... THE BIRTHDAY PARTY... TUSCALOOSA'S CALLING ME... THE BIRTHDAY PARTY... TUSCALOOSA'S CALLING ME

Unless otherwise noted, the critical judgments in this Guide reflect the published views of Times critics. THE CHERRY ORCHARD... THE COLLECTOR... THE DANCE OF MARTA HAAS... GREEN FIELDS... HOPE FOR LIFE... THE BIRTHDAY PARTY... TUSCALOOSA'S CALLING ME

standing in line and the second on the... MAJOR BARBARA... MIND-BENDING... A NIGHT AT THE BLACK PIG... THE NIGHT OF THE IGOUANA... NIGHT OVER THE TIBER... LOS PROCERES... SIX CHARACTERS IN SEARCH OF A PLANT... A TIDE OF VOICES... WAITING FOR GODOT... AMERICAN SHAKESPEARE THEATRE... DAY LATE SPRING... INFINITY... THE CASE AND TRIAL OF JOHN PETER ZENGER... THE LATE LATE SHOW... THE LESSON... LINE AND SHOOTING GALLERY

Advertisement for Robert F. Kennedy Pro-Celebrity Tennis Tournament, Saturday, August 28, Forest Hills, 10am to 5:30pm. Includes names of participants and contact information.

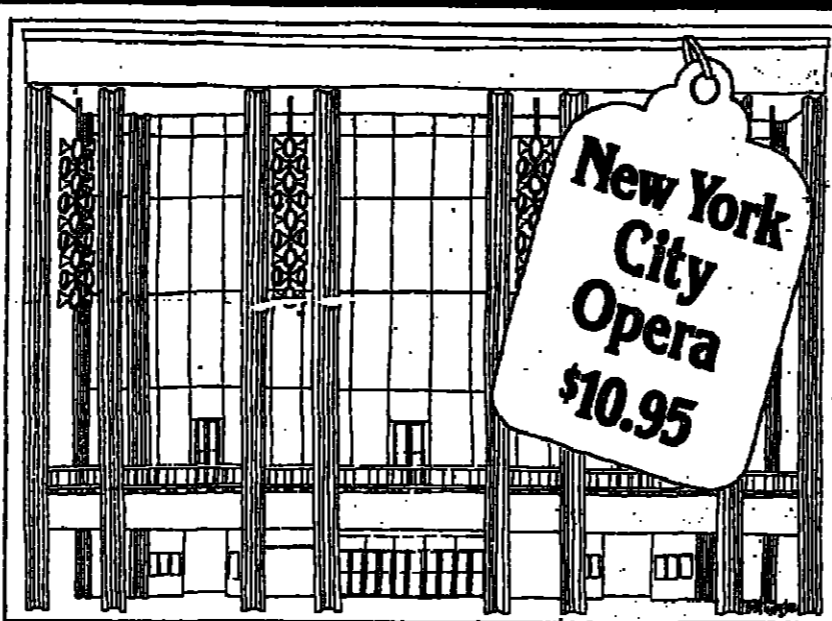
Advertisement for The American Shakespeare Theatre, presenting a special theatrical event with Christopher Plummer and Zoe Caldwell in 'Love and Master Will'. Includes showtimes and ticket prices.

Large advertisement for The Paris Opera at the Metropolitan Opera House, featuring 'Le Nozze di Figaro' and 'Otello'. Includes performance dates, times, and conductor information.

Vertical text on the left margin: 'MAIL ORDERS NOW', '3:00 PM', 'E.V.G. 5:30 PM', '30 PM'

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WED. EVE. OCT. 13	8:00	LUCEZIA BORGIA Orch., 2nd, 3rd, 4th Rings available
THURS. EVE. OCT. 14	8:00	LA BOHEME Limited Orch., 2nd, 3rd, 4th Rings available
FRI. EVE. OCT. 15	8:00	CARMEN Limited 4th Ring available
SAT. MAT. OCT. 15	2:00	LUCEZIA BORGIA All prices available
SAT. EVE. OCT. 16	8:00	THE FLEDERMAUS Orch., 2nd, 3rd, 4th Rings available
SUN. MAT. OCT. 17	1:00	H.M.S. PINAFORE Orch., 2nd, 3rd, 4th Rings available
SUN. EVE. OCT. 17	7:00	RIGOLETTO Orch., 2nd Ring; Limited 3rd Ring; 4th Ring available

TUES. EVE. OCT. 19	8:00	LA BELLE HELENE Limited 4th Ring available
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FRI. EVE. OCT. 22	8:00	UN BALLO IN MASCHERA All prices available
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SAT. EVE. OCT. 23	8:00	THE MARRIAGE OF FIGARO Orch., 2nd, 3rd, 4th Rings available
SUN. MAT. OCT. 24	1:00	LA BOHEME Orch., 2nd, 3rd, 4th Rings available
SUN. EVE. OCT. 24	7:00	IL BARBIERE DI SIVIGLIA Orchestra, First & Second Rings at Benefit Prices through New York City Opera Guild; balance of theater at regular box office prices.
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THURS. EVE. OCT. 28	8:00	CARMEN All prices available
FRI. EVE. OCT. 29	8:00	LA BELLE HELENE Orch., 2nd, 3rd, 4th Rings available
SAT. MAT. OCT. 30	2:00	IL BARBIERE DI SIVIGLIA Limited 4th Ring available
SAT. EVE. OCT. 30	8:00	UN BALLO IN MASCHERA Orch., 2nd, 3rd, 4th Rings available
SUN. MAT. OCT. 31	1:00	RIGOLETTO Limited-view seating available
SUN. EVE. OCT. 31	7:00	PELLEAS ET MELISANDE Orch., 2nd, 3rd, 4th Rings available
TUES. EVE. NOV. 2	8:00	CAVALLERIA RUSTICANA/PAGLIACCI Orch., 2nd, 3rd, 4th Rings available
WED. EVE. NOV. 3	8:00	IL BARBIERE DI SIVIGLIA Orch., 2nd, 3rd, 4th Rings available
THURS. EVE. NOV. 4	8:00	RIGOLETTO Limited Orch., 2nd, 3rd, 4th Rings available
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Theater

"Every dramatist, no matter how experienced, feels himself a trembling novice as he advances upon new material." (Walter Kerr)

STAGE VIEW

WALTER KERR

Easy Does It Playwriting Comes of Age

think I'll stop feeling sorry for playwrights. Altogether, I've felt sorry for them in stages over the years, adding a tear or two each decade because it was clear—each decade—that the going was getting tougher. You see, playwrights have always faced one particular hazard. As I have used to point out, the fact that a man has just a successful, thoroughly workable, play doesn't tell the single thing about writing his next.

Mostly playwrights had to work as though everything beginning with Aeschylus had been scrapped. *Sui generis* from top to bottom, and bring your own modeling kit.

A harrowing proposition, quite deserving of sympathy. If I have at long last decided to hold back my remaining tears, it's simply because I now notice that new and presumably young playwrights don't seem to feel at all intimidated by the task. Just back from vacation, I've been dropping in on things I'd missed, Off Broadway in general and "Vanities" and "Sexual Perversity in Chicago" in particular.

1906 in her father's company, Jacob Adler's Yiddish Theater, then as a member of the Group Theater in the 1930's, and since 1949 as head of her own acting studio in New York City.

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Acting teacher extraordinary Stella Adler demonstrates for her students

response was enor-mous. Applications came in from California. One in a deposit for e from Ohio. Irene id Ron Burrus, the charge of applica- tions set up auditions e students down to ble number.

application blank a question: "Where hear about Miss Typical answers

What Do They See in Each Other?

waiter first asked y eggs he wanted, dared in his usual onomie. "I'd like But the waiter shed — "crestfall- ed Burns, "a word n romantic novels." pped him heartily c. "Now, kid, just o eggs." His blunde ordered nothing, s a tough girl to go th, "George warns, a very unusual gives her hand a pat. "But, Carol, — I'm glad to re've off bear meat." s, that's true," she a nod, rummaging table. She surfaces alky silver packet,

swathed in a silk smoker, explained the basics of her comedy. "Gracie always played to me. The audience didn't exist for her, even when we had one. But that isn't Carol's style. She plays directly to an audience. I don't think Carol has looked at anyone in the last 20 years, except an audience. When she goes to the bath- room, she makes an Exit. When she returns, she makes an Entrance. With Carol, the performance is bigger than life.

wire. And the sophisticated provincialism you see in Dolly Levi is a contradiction that zaps the audience like benzadrine. Then, when Carol does a burlesque, a low comedy routine, she adds an exaggerated innocence that makes you laugh without feeling naughty. Who else could do a take-off on Bardot —with that umbrella mouth —or Dietrich, wrapping those swell legs around a chair, backwards, and not bring out the vice squad? Carol is a comic creation of her own. But what else could that girl do in life? Can you imagine Carol Channing running an elevator? She'd get stuck between floors."

ready to make the stage yield to them, rather than the other way around. "Vanities," dramatically the stronger of the two and an evening I heartily recommend, splits its stage, its time and its people into three equal portions. A trio of high-school girls, cheerleaders all, sit at their dressing tables applying the wigs, eyelashes and lacquer that may just constitute all they ever get out of their ardent, funny, ultimately empty lives. Cheerleading is a very serious business; it is difficult for these girls to imagine people coming to the game just for fun. In a college sorority house, five years later, they are still pretend-innocents (one, furiously a virgin, is determined that the Kappas will open their doors to "no flower children, no drugs, no git-tar players"). The future, however, is beginning to look as though it had fissures in it and you realize that the exuberantly animated girl who has organized her life about her ever-present notebook will fly apart like unlocked looseleaf the minute it is taken from her.

A last meeting, with six more years gone, is brittle, bitchy, caustically amusing and surprisingly touching. Shril greetings, simultaneous sighs that sound like doorbell chimes, and the great terrible eyes of actress Jane Galloway—they seem to have been scraped from an Etruscan frieze—combine in an oddly ebullient requiem, bleakness and champagne on the rocks. The characterizations are naturalistic enough; but author Jack Heifner has evolved a format that will tell us only so much as he wishes to—obliquely, in passing, by refraction. It's enough.

David Mamet's "Sexual Perversity in Chicago" (preceded on the bill by a two-men-on-a-park-bench play, "Duck Variations") makes its shape out of the way words are used, out of an over-arching cadence that replaces the structural authority of an over-arching would once have imposed. Narrative here is elliptical, unimportant, not much more than lightning-flash glimpses into the sexual enthusiasms and hostilities briefly generated by two young men, two young women. But the language in which real and imagined relationships are boasted of, regretted, mocked, makes use of rhythms that are self-starting, then stop, finally overriding. You can't fight with an express train.

Continued on Page 14

calls her "the greatest teacher of acting in America." Miss Adler, who lives and works in New York City, goes to Hollywood most summers to teach, and is welcomed there like a queen by her admirers. Her classes in California this summer provided an opportunity to witness her technique.

One girl said, "But when you told me to imagine a lake in Switzerland, I couldn't help but remember a real lake I had seen in Switzerland."

"Then put your lake in Morocco," said Miss Adler. "You must get away from the real thing, because the real thing will limit your acting and cripple you. To think of your own mother's death each time you want to cry on stage is sickness."

He doesn't twitch, he hardly moves. He is the stand-up comedian. George always says, "If I'm sweating, I know I lost the audience." But he leads the audience with his wry modesty, patience and tolerance. Comedians usually rely on the slow burn or the comedy of insult. Not George. He doesn't put down anyone. He keeps his cool head while the world crashes around him. He's Samson. Nothing bothers him. George is an innocent who has outlived all surprises. Basically his humor is rooted in "situational" material. Like he tells about his struggle for survival in the theater—the time his pants fell down on-stage or he was mistakenly booked as a dog act. He invites us to share these experiences and laugh at them. He doesn't make smart in-jokes. We're all allowed in when he admits pouring a drink down Warren Beatty's cumberbund at a party. We believe that story, and all the others, like admiring the ruby in Zsa Zsa's belt when it was really the cherry that fell out of his drink. He can make us believe anything. And George understands women. They're on a pedestal but he knows

how to make them funny—I mean, Gracie, her sister and mother, and me—by listening, patiently to their problems. He doesn't answer back with one-liners. His softness is masculine and cuddly-funny, not bitchy.

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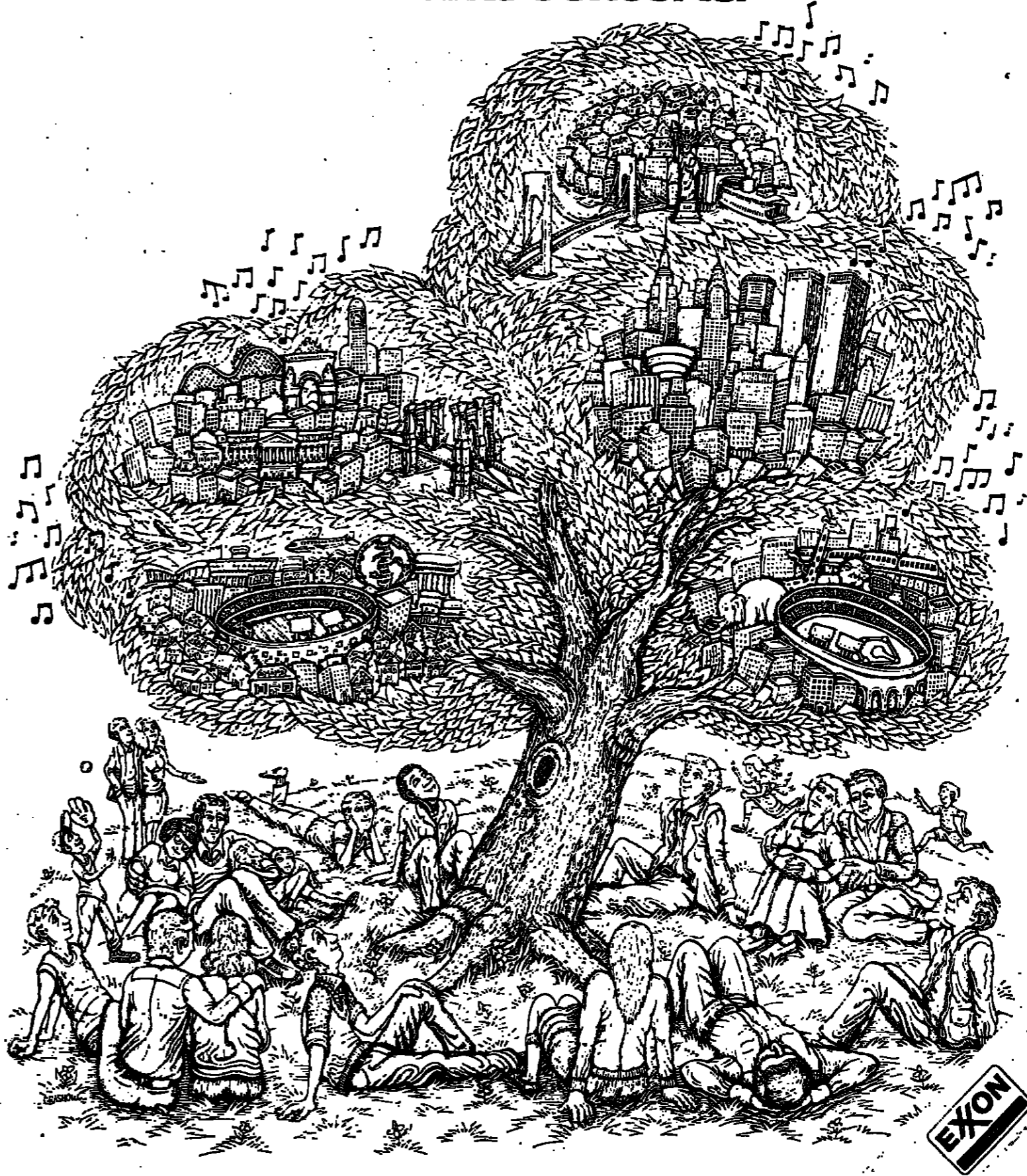
سكان من الامم

Charles Chaplin
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Arthur Miller
Barry Goldwater
Golda Meir
Andrei Sakharov
Theodore C. Sorensen
Bill Moyers
Henry Steele Commager
Philip Roth
David Rockefeller
Richard Schlesinger Jr.

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These are just some of the people who have voiced their opinions on the Op-Ed Page of The New York Times. There are many more plus dozens of lesser known, but equally fascinating, spokesmen. Weight and depth like this, month after month, makes this page the most stimulating forum in print today. Meet the great and near-great every morning opposite the Editorial Page.

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 Friday, August 20, 6 PM
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CINEMA 5 THEATRES

THE RITZ
12, 1:35, 3:15, 4:55, 6:35, 8:15, 10

CINEMA I 2nd Ave. at 69th St.

COUSIN COUSINE
12:50, 2:40, 4:30, 6:20, 8:10, 10

PARIS (French) 68th St. W. at 5th Ave.

THE MAN WHO FELL TO EARTH
11:30, 1:30, 3:40, 5:45, 7:50, 10

PLAZA 10th St. E. at Madison

1:35, 3:40, 5:50, 7:50, 10

MURRAY HILL 2nd Ave. at 29th St.

SILENT MOVIE
12, 1:35, 3:15, 5, 6:40, 8:20, 10

CINEMA II 2nd Ave. at 69th St.

12, 1:35, 3:15, 5, 6:40, 8:20, 10

PARAMOUNT 61st St. and 7 Ave.

FACE TO FACE
12, 2:20, 4:45, 7:10, 9:40

BECKMAN 85th St. at 2nd Ave.

THE LONG GOODBYE
12, 2:20, 4:45, 7:10, 9:40

HEAVY TRAFFIC
1:55, 5:20, 8:40

SUTTON 57th St. at 2nd Ave.

MURDER BY DEATH
1:20, 3, 4:45, 6:30, 8:15, 10

ART 8th St. East of 5th Ave.

THE OMEN
2, 4, 6, 8, 10

8th ST. PLAYHOUSE (W. of 5th Ave.)

ALL THE PRESIDENT'S MEN
2, 4:30, 7:05, 9:40

BRAMERCY 23rd St. near 1st.

"DELICIOUSLY FUNNY... ZANY MADNESS..."
—*Edmund Carol, New York Daily Mirror*

"UPROARIOUSLY FUNNY..."
—*Vincent Canby, New York Times*

"WICKEDLY FUNNY!"
—*Christopher Lasch*

"Hilarious. A delightful comedy."
—*Janet Maslin, Newsweek*

"CHAOTIC HUMOR."
—*Parsons Bennett, The New Yorker*

General L. Wolf presents a film by **PETRO GEMELLI**
UGO TOGNACCI - GASTONE MOSCHINI
BENIAMINO - ADOLFO CELI in
My Friends

2nd month
85th St. Playhouse
2nd Ave. at 85th St. NEA-6332
12, 2, 4, 6, 8, 10 English Subtitles

SURVIVE!
A Paramount Release
A Paramount Picture
A Paramount Release
A Paramount Picture

2nd SHATTERING WEEKEND

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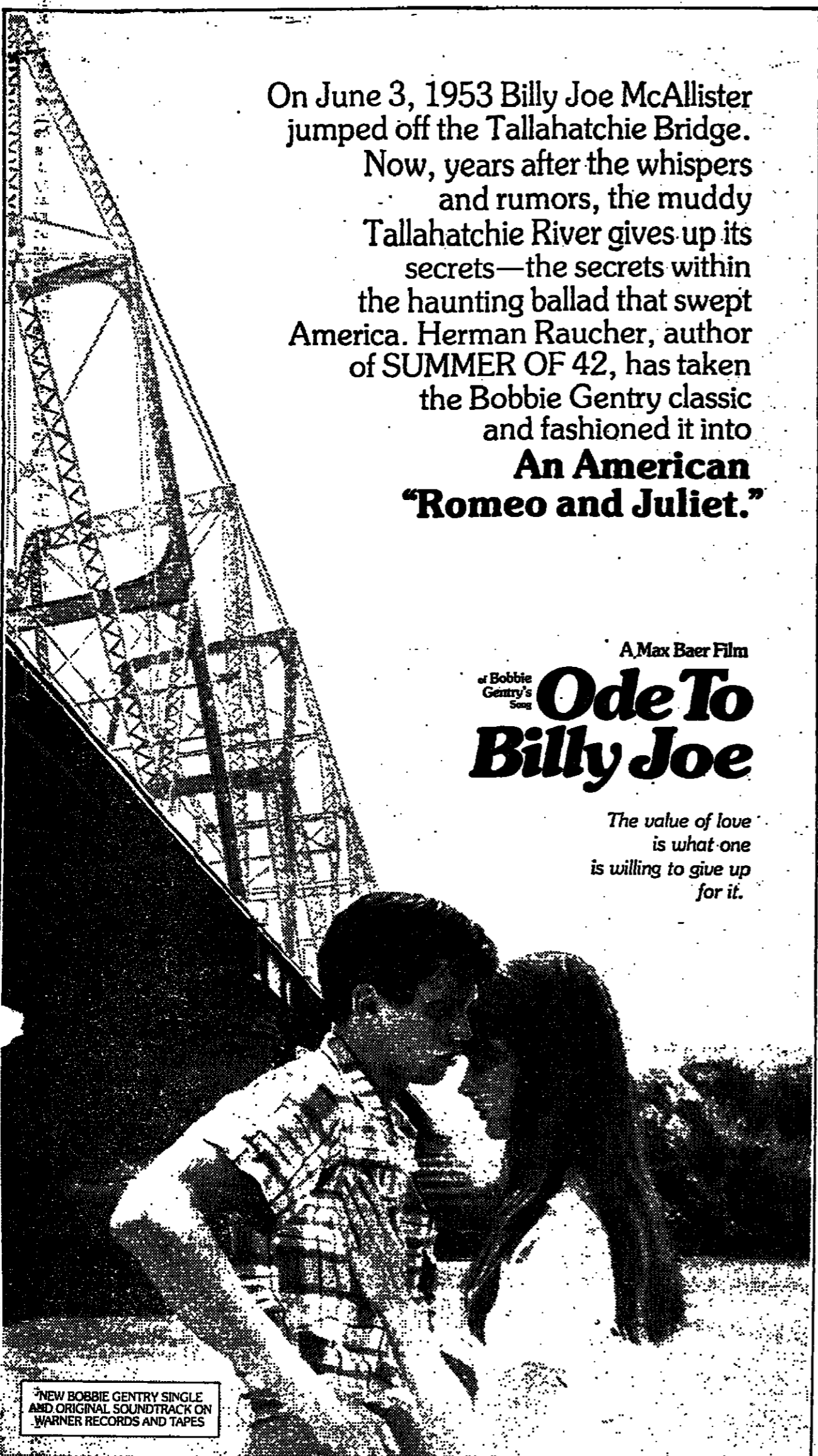
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Harris in goes more thing to...



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FILM VIEW

RICHARD EDER

'here's a Great Deal More Acting Than Making Faces

Movie is such a tangled entity—direction, writing, camera-work, acting, editing—that there are many ways to dissect it. It's possible to be aware of superior photography in an otherwise leaden movie, but often it simply adds to the pain: visual magnificence draped over a script that is a tangled mess of a terrible script? Or can a good film be made from a script which is as good as dead? A screen actor is vulnerable to bad lines than a stage actor, a mumble or throw them away. Screen mumble is the category of a grand directorial effect, almost never thrown away.

When Mr. Harris, still back in England, wants to convey the notion that he is musing about his memories of his first visit to the Indian tribe, he applies musing like make-up. When he comes upon the ruined remains of his tribe's settlement, he applies horror. In a critical situation he casts his eyes upward.

example, take last week's long and thoroughly entertaining "The Outlaw Josey Wales." The script, between the whimsical and the portentous, casts Josey as an archetype of romantic heroism. He fights a last-ditch stand against the victorious Union, and retreats to live side by side with the Indians in the southwest.

failure-by-insufficiency can be seen in the screen performance of Terrence McNally's "The Ritz." There is a great deal of "The Ritz," even though it has a lot of funny scenes. I would mention the performance of Jack the garbage man from Cleveland who takes the bathhouse full of manic homosexuals.

and foolishness of most movie scripts are partly responsible. Excessive acting is less common nowadays, but two examples of it can be seen in "The Return of a Man Called Horse." I liked a good deal in this movie about an English gentleman who goes to live and fight with a tribe of Indians. Irving Kershner, the director, sought to emphasize the mystical and ritual aspects of the Indians' life. Although it is overlong and overblown—the Parsifal-like music is unbearable—I believe Mr. Kershner has often succeeded extraordinarily well. The opening massacre is a heart-rending masterpiece. The director concentrates on the fleeing, terrified women and children, on the smoke and confusion; and brings back memories of the most tragic Vietnam War footage.

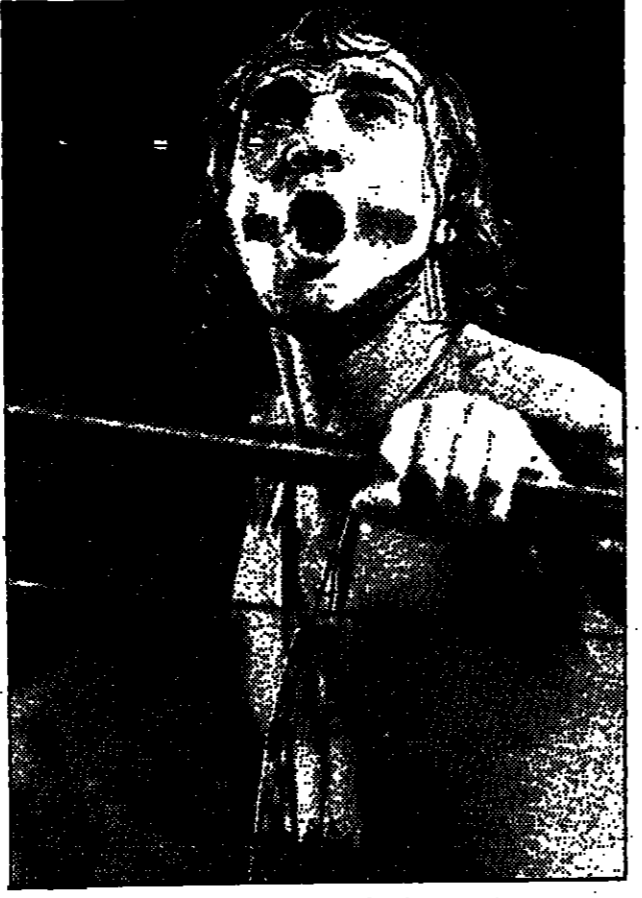
Mr. Kershner's camera draws strength from its long meditations on the faces of the Indians. Not, though, from the faces of the two principal actors, Richard Harris and Gale Sondergaard. Miss Sondergaard is cast as an old Indian squaw. It is not that she is a bad actress, but in trying to catch the slow impassivity possessed by the real Indians in the cast she forces her face in a fashion a camera will not tolerate. Her mouth wants to move, she compresses it, we see the compression; the effect is that of a jawful of novocaine.

The bad actor is Mr. Harris, and his badness does more than any other single thing to spoil the movie. His error is doing too much, screwing his face up into expressions that might have projected across the stage but overjaded the screen.

Instead of simply feeling things, he instructs his face to react to them. We see the instructions. The long initiation scene is hard to bear, but not mainly because of the ritual mutilation. (This, I thought, was handled well. It was painful to watch but it was gratuitous.)

It is Mr. Harris's mutilation of his own features that hurts: he bulges his eyes, he lets his mouth gape open. Mr. Harris doesn't know that a large part of human pain is borne with a still face, not from bravery but from weariness. But the camera knows it, and tells us.

Vincent Canby is on vacation.



Harris in "Horse"—"His badness does more than any other single thing to spoil the movie."

Continued from Page 1

thriller about an Arab terrorist plot to blow up the Super-bowl. Back in the office, he fields calls from Warren Beatty, an attorney who reports on the progress of Evans's lawsuit against a Hollywood gossip columnist and an agent from William Morris who is bickering over a contract for one of his clients. Bob Evans is unquestionably one of Hollywood's busiest, most successful and flamboyant independent producers, one whose shrewd commercial instinct and consuming passion for movies set him apart from most of his fellow producers. At the moment he is putting the finishing touches on two movies that could well be the blockbusters of the coming season.

Today, directors and actors have more power, and producers have been relegated to a distinctly secondary position. Most present-day producers are former agents, and therefore adept at making deals, calculating salaries and percentages, but they have little competence outside this financial realm. Generally speaking, as soon as they set the deal, they go to work on their next project.

Evans is one of the few contemporary producers who has worked in the film industry in any kind of creative capacity. He started out in radio as a child actor, and he got his first movie role when Norma Shearer spotted him at the Beverly Hills Hotel and recommended him for the part of her late husband Irving Thalberg, the legendary head of M-G-M, in "Man of a Thousand Faces."

After playing a few more unmemorable supporting roles, Evans decided he was not making sufficient progress, so he gave up acting and returned briefly to his family's clothing business. But he feels that his acting experience gave him a greater sympathy for filmmakers than many other contemporary producers have.

However, when Evans first went to work for Paramount in 1966, his acting background made him the butt of many industry jokes. "People said, 'That B-actor is suddenly becoming an executive,'" he recalls. "When I came into Paramount, they thought I'd last six months." Instead, thanks to successes like "Love Story" and "The Godfather," Evans had a longer tenure than most of his rivals at other studios; he was production chief at Paramount for over eight years. But he was not satisfied.

Evans says now, "I would get very involved with just a few pictures, and I let a lot of other things pass. I was lucky, because at least the pictures that I got involved with ended up being successful. But I realized in the last couple of years that my interest was not in sitting down with agents or packagers all day and making deals. I wanted to be in the cutting room, working on the scoring; I wanted to be more fully involved with the making of the film."

Last year, after producing "Chinatown," Evans decided to give up his job at Paramount and become an independent producer. He has an exclusive contract with Paramount, and he insists that the studio has approved all of the projects he has produced. The only conflict, he says, is that "they would like me to make more films, which I don't want to do. They send me things all the time, which I turn down. I want to make fewer pictures, not more."

Film

From B-Actor To A-Producer

Evans asked that the release be delayed until October, because he and the director John Schlesinger wanted more time to work on the editing. "Paramount had the best theaters in the country," Evans says. "It was the hot picture for summer release from the exhibitors' standpoint. And when I told them I wouldn't have the picture for summer, Paramount had to give back something like \$15 million in exhibitors' guarantees. There was chaos at the studio, and if I hadn't been in such a strong position, I may have had to acquiesce. But I held my ground, because I didn't want to turn in a film that didn't get all our efforts to make it as good as possible. I

wait, waits to see an official at the Veteran's Administration office and finally explodes in frustration at the bureaucracy. "I have a different ending that I want in the scene," Evans explains. "As Frankheimer filmed it, Dern throws yogurt in the secretary's face. The way it was in the book, he walks over to the desk, and their eyes meet, and he takes all the papers on the desk and throws them off. John likes it better with the yogurt, and he may very well be right, but I want to have an opportunity of seeing it the other way. I think in Frankheimer's version, the moment went by too quickly; I think there was more to milk out of it. The agreement



Robert Evans feels that he can be of special help to "Marathon Man" star Dustin Hoffman because of his own experience as an actor.

would not rush the picture. Time is probably the greatest asset a film has, unlike television, where you have only 12 or 18 days to shoot. You need time in making a film. I think the big mistake we made with "Godfather II" was to rush it out. If we had had three months to edit it, the picture would have been at least 25 per cent better for audiences."

David Picker, president of Paramount, explains why the studio agreed to delay the release of "Marathon Man": "In order to get the best possible 'Marathon Man,' we had to delay the release. When you are dealing with certain kinds of exploitation films—what I call commodity films—you might be willing to rush them out in less than perfect state. But not with filmmakers of this caliber."

Evans works on his films from the script stage all the way through the preparation of the foreign-language version. Before shooting, his main concern is to choose the right people for the project. One of his favorite strategies is to hire directors usually associated with art films to work on pulp material; he selected Roman Polanski for "Rosemary's Baby" and "Chinatown," Francis Ford Coppola for "The Godfather," and John Schlesinger for "Marathon Man."

"Marathon Man" could have been a potboiler," Evans concedes. "But to get a John Schlesinger and a Dustin Hoffman and a Laurence Olivier gives the movie a texture that this kind of genre film has never had before. When you get that kind of talent to do a large audience picture, that's when you have a chance at something special."

that John and I have is that if I don't like something, he'll do it the way I want, we'll look at both versions and decide. I have the same relationship with Schlesinger."

According to Schlesinger, Evans's main contribution is made during the editing stage. One of his concerns in post-production is the music. "I'm a music freak," Evans admits. "I'm rather fanatical. I put people's noses out of joint many times and hold up the picture to get the right score. On 'Love Story' I threw out Jimmy Webb's score, and I went over to Europe and spent the entire summer with Francis Lai working on a new score. And if it weren't for his theme, the picture wouldn't have worked. Francis Coppola and I had terrible fights on 'The Godfather.' He wanted to use Nino Rota's music in many places where I wanted to use American music. I won my point."

Evans contends that this kind of friction with directors is healthy: "Too many directors are surrounded by sycophants, yes-men, people who are always telling them, 'That's brilliant, that's great.' That's not productive. The healthiest thing is to have conflicts."

The directors who are working with Evans now agree with him about the value of a vigorous collaboration. Schlesinger says, "I need a producer, because I get too close to the film, and I need an objective eye. The director-producer relationship can be very productive. I've worked with three very strong producers—Joe Jann, Jerry Hellman and now Bob Evans." Frankheimer concurs: "I try to surround myself with people who will be honest with me to the point of pain. If two people agree about everything, one is unnecessary. I want a genuine collaboration, and for that you need a strong and creative producer like Evans."

to value his contributions. "Although you would not think so from the way he dresses or from his life-style, Evans actually has very good taste." Dustin Hoffman comments slyly. "He has a fine sense of detail. I've seen him looking at rushes, and he picks up if a shot is just a little too bright or too dark. I have not worked with many other producers who are that meticulous. His nose is very commercial, but this can be valuable, because he keeps the film from becoming pretentious. He just wants the movie to reach people."

Nevertheless, Hoffman and the other people who have worked with Evans admit that there are definite limits to what he will attempt. Jack Nicholson says, "Bob has less esoteric taste than I do. He's not interested in specialized films at all. There are certain films that would interest me that he would never even consider." John Schlesinger adds, "Bob would have rejected 'Sunday Bloody Sunday.' He was implacably opposed to 'Day of the Locust.' He couldn't understand why anyone would want to do such a depressing story. His taste is popular, but that is perfect for a thriller like 'Marathon Man.'"

The films that Evans has planned for the future do not represent much of a risk. He seems to want to make genre films on subjects that have already demonstrated strong commercial potential. For example, he is now preparing "White Dog," a horror film about a vicious dog that has been trained to kill blacks and is later retrained to kill whites, and his plans to make a disaster movie called "Blizzard." Robert Towne is writing a sequel to "Chinatown" for him, and Evans also wants to do a remake of Hitchcock's "Notorious" if he can find a contemporary approach to the story.

Obviously, Evans sees himself as an entertainer. Unlike some of the producers of the past, he has no burning social concerns. "I just want to do pictures that are captivating to an audience. I have no message."

But in a film like "Black Sunday," which deals with the Arab-Israeli conflict, is it possible to avoid a political statement? "It's difficult to avoid," Evans replies, "but I think we have lessened it. We're making it as apolitical as possible."

Although the films that Evans is now preparing are all action-oriented, violent films, his real obsession is to find another romantic film like "Love Story." In a gas reel filmed during the making of "Marathon Man," Dustin Hoffman does a delightfully funny imitation of a burnt-out Evans in 1966, going on national television and pleading with the public to "send me a love story—a good man-woman story."

"I don't want to do the macho thing because I think that's been overdone. Now I'd like to find a real romantic story to tell, but writers are not writing love stories. One reason is that it's difficult to write women today. Men are easy to write. They have a lot of props you can play with—guns, cars, boats, horses, gymnastics, every kind of fight. With women, you really have to get under the skin. That's difficult writing. Also, I think people are less romantic today. There's less romance and more sex. But I think there's a huge demand by the moving picture to see a man-woman story."

"I remember audience reaction to 'Love Story.' The movie became a great aphrodisiac. Guys went back to see the picture seven or eight times and brought a different girl every time, because when the girl walked out of that picture, for the next few hours she was in love. I think there was more sex that came from 'Love Story' than from any porno film. I went to Paris for the opening, and it just impressed me so much that I went to eleven theaters, and at every theater, the boys and girls would walk around kissing. They went home and made love after seeing that picture. What a great thing to make a turn-on like that. I think that's an exciting thing to try to repeat. I'd rather see that than see a building on fire."

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SATURDAY, SEPTEMBER 11
SPOHR Double Quartet in D Minor, Op. 65, DEBUSSY Sonata for Flute, Viola and Harp, RAVEL Introduction and Allegro for Harp, Flute, Clarinet and String Quartet, SPOHR Songs for Contralto, Piano and Clarinet, MENDELSSOHN Octet in E-flat Major, Op. 20.
Miss Forrester, Messrs. Druzinsky, Perlman, Pommier, Rampal, Rose, Steinhardt, Stern, Stoltzman, Zukerman and the Guarneri Quartet.

SUNDAY, SEPTEMBER 12 AT 3:00
MOZART Duo for Violin and Viola, DVORAK Terzetto for Two Violins and Viola, Op. 74, WOLFF Italian Serenade for String Quartet, TCHAIKOVSKY String Sextet, Op. 70.
Messrs. Laredo, Perlman, Rose, Steinhardt, Tree and the Guarneri Quartet.

MONDAY, SEPTEMBER 13
ALL-SCHUBERT: Fantasy for Flute and Piano, Lieder, Piano Music for Four Hands, "Trout" Quintet.
Miss Forrester, Messrs. Levine, Pommier, Rampal, Rose, Serkin, Stern and Zukerman.

SUNDAY, SEPTEMBER 19 AT 3:00
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THURS AUGUST 19
8:15 PM
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EUGENE ORMANDY, Conductor
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WED AUGUST 18
8:15 PM
The Philadelphia Orchestra
EUGENE ORMANDY, Conductor
"A LITTLE AFTERNOON MUSIC"
Program: The Beethoven Piano Concerto in G major for Violin and Piano, Op. 59, No. 2
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FRI AUGUST 20
8:15 PM
The Philadelphia Orchestra
EUGENE ORMANDY, Conductor
"A LITTLE AFTERNOON MUSIC"
Program: The Beethoven Piano Concerto in G major for Violin and Piano, Op. 59, No. 2
WOLFGANG AMADEUS MOZART: Piano Concerto in G major, K. 455
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SAT AUGUST 21
8:15 PM
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DANCE VIEW

Savoring Vintage Years

Continued from Page 10

But it had fantastic dancers, probably the best at the time in American ballet. It was led by Alicia Alonso, Mr. and Mrs. Eglevsky. But there were also some very character dancers in the troupe. For example, Michael and Jerome Robbins. People tend to forget what a good dancer Robbins was. I have never seen a better dancer and as the Third-Seller in his own "Fancy Free" and solo from "Interplay" the man was unsurpassable dancer, he had a special quality that could be seen elegantly when he did the Youth in Agnes de Mille's "Virgins and a Devil."

But then there were also two other equally good elements in that first Ballet Theater company, Antonio and Hugh Laing. Neither of them was a technical although they were both well schooled in the Cecchetti yet they had a presence on stage that was incredibly yet they had a presence on stage that was incredibly to make you gasp. And Tudor's choreography was, in my opinion, the key to the success of the company.

During this 30-year span, there were certainly when I thought the company was in bad shape. No, it has its own momentum. It has great stars, some of the best in the world. Admittedly, it lacks a major choreographer, working with it. Yes, there is still Tudor, and, unexpectedly, almost, he came up with a lyric masterpiece "The Leaves are Falling." Yet, Tudor currently is that creative, and Ballet Theater's other choreographer, Agnes de Mille, Robbins and Elliot Feld (for a brief have not worked much with the company. This however, De Mille did emerge with an absolutely original character piece called "Texas Fourth," which had right elements to it.

Today the impact of Ballet Theater is basically through its dancers than through its ballets. The work bears quite a similarity to where it was 30 years ago. De Mille, Robbins—their works are still maintained dancers, of course, have changed. I believe the company who was on stage in 1946 and is still performing Lucia Chase, the company's director. Back then she was dancing the Waltz in "Les Syphides" and the Ball "Petrushka"; today she is the Queen Mother in "Swan Lake."

Although the dancers have constantly been changing they have constantly been exciting. There have been performers imported—some stars, such as Carla Fracci, some, possibly stars in their own country, who work way up, such as Denmark's Erik Bruhn. It has been a strong company of dancers. Next season the soloists will be promoted to the principal level: M. Tcherkassky, Clark Tippet and Charles Ward. They, with such artists as Gelsey Kirkland and Fernando are the new generation of Ballet Theater.

This is a very different company from the one encountered 30 years ago. Yet, it has continued to change style—a certain aggressiveness, a certain certain grace. It has remained an astonishingly company. Astonishing? Yes, because we are not used to the Russians or the Poles who do have a readily recognizable image.

In 1946 Ballet Theater was a gorgeous company, all the changes, it still is. I suppose this has been a love affair. And, for me, it couldn't have happened a nicer company.

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STAGE VIEW

Easy Does It Playwrighting Comes of Age

Continued from Page 5

his companion's responses are not the responses of who is listening. They are the quick, liquid, uninitiated assents of a dummy sitting on a ventriloquist's knee, the story-teller who is dictating the questions he is asked. And, behind him, Mr. Mamet, controlling the everyone's tongue, orchestrating the sounds that men lap, make chords.

Out of the tumble some outrageously funny thing wide-eyed, apparently serious Jane Anderson tells secrets to the man sharing her sheets, solemnly in him that girls really have their menstrual periods and conscious control" and make use of the control to drive crazy; energetic, overly imaginative James Sutorius with philosophical approval to a voice-over sermon that, if he has ever, ever, ever paused in the midst of intent, to thank his Creator for the experience.

And there is at least one sound, one stance, astonishing in its defiance. The exemplary Miss Anderson does it, and I'm not going to try to describe it to you. I'd rather you felt its force. Let it suffice to say passage has to do with a mother and a cookie that she turned into a hug, and that it is not sentimental.

"Sexual Perversity" overlaps its hand slightly, peating its rejections and comings-together once to and the curtain-raiser, "Duck Variations," does not me much of an advance—if any—on what William would have done with two old coats firing Weber at non sequiturs at each other to pass the useless time. But Mr. Mamet, like so many other of our newcomers, doesn't mind not having a convenient shoebox into to tuck his assorted magic-tricks. He'll manufacture a bit out of thin air, thank you—or, rather, out of his own best gifts.

God may take care of babies and drunks, but play it seems, are able to take care of themselves.

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Music

MUSIC VIEW
DONAL HENAHAN

Ruptured Duck That Just Will Not Fly

If you were ever young, which is probable, and in the armed forces, which is possible, you wrote letters home. If you have been particularly fortunate, they were lost or discreetly mislaid. Few experiences in this life are more mortifying than coming across one of the mauling notes that while in the grip of military indoctrination. ("The over again last night. I can hardly wait to finish we can get at the dirty Japs.") Did we actually things? Or has someone craftily forged our hand-

our brain sent out washed in undiluted Clorox, as neatly folded for the duration of our service? If specific, could Marc Blitzstein have been thinking when he composed "The Airborne Symphony"? bouquet of corn flowers, tossed to us from a sent time, can be caught now in all its high-flown thanks to a new Columbia recording, part of American Music Series. Leonard Bernstein con- New York Philharmonic and Orson Welles narrates, res the project's authenticity; they took the same premiere on April 1, 1946. "Open up that second up that second front" the chorus pleads. "We a tyrant's smile, and from his throat his insane We will bomb him, bomb him from the earth, gather, anger and the bomb—and bombs away!" is much more in that antique vein, most of which sounded perfectly reasonable to any patriot of

it really the slang of the period that makes a piece "airborne" impossible to understand today, however. actually say "safe," "gold brick," "hurry up and "this is it!"—and not only the Andrews Sis-



"The Airborne Symphony," now on records, "from a more innocent time."

FRANK FLEMING

you pick the best an outdoor festi- ing on good weath- are Leonard de- dunder of Lincoln ut-of-Doors, which Tuesday, you fall your experience as dr. dePaur flies in time, and turned to aviation weather- icalitions to deter- years ago, that the st/early - Septem- d has the best no- nd. The charts paid r points out, with a wood, that there n remarkably few since the festival in 1971. Which mean that outdoor t's hazardous occu- his year, with occa- sacular explosions emanating from the ction of Avery Fish- dePaur has, as he een "making deals construction people siver the sheet metal a tender passage in

mers, for their part- ling to take their . The Cleveland Qu- arch plays this Wedne- a rained out, once last- t worries more about a rain: direct heat is commended for the of fine old Italian in- ts. But first violinist Wellerstein remarks quartet has already d the heat of a sum- tival in Texas, and 'ork does not intimi- im. Besides, by 6:15, e temperature is on down. sychoridist Frances

by Fleming is the ed- Musical America.

Music Notes: Taking a Gamble On the Weather

Cole has a hotter slot (7:15) next Thursday, but her main concern is simply "that a harpsichord is a harpsichord, and amplification can make it sound like a can of sardines." Amplification is something she lives with, however; a recent performance for 6,000 listeners at Chautauqua required it, as do some indoor performances in big halls. "You miss the intimate beauty of the instrument," she says, "but then, so many more people get to hear it. It's a double-edged thing."

One performer who is perfectly happy about his amplification is Leonard Raver, who plays the Rogers Royal V electronic organ on Aug. 23. He found last summer that the three 1,200-pound tone generators hooked up to speakers, hung under the pyroscenium of the Vivian Beaumont Theater facade, sent some beautiful sounds out over the hard surface of the reflecting pool in the North Plaza. "Even some of my stuffy colleagues were impressed."

Lincoln Center Out-of-Doors is financed by grants from the National Endowment, the New York State Arts Council, and Exxon.

Trio of Quartets

The 50th birthday season of Hans Werner Henze, celebrated last month with the

ters, either. "O.D." no longer means olive drab in all quarters of our society, but then Shakespeare's obsolete vocabulary does not bother us too much. There are footnotes and variorum editions to clarify things, when needed. But nothing dazes so surely or so quickly as propagandistic art, and the survival of an occasional "Alexander Nevsky" or "Guernica" merely stresses that. The Blitzstein symphony was commissioned by the Air Force, which was a strike against it immediately, but it also grew out of the composer's fealty to the Communist party and to the Soviet Union. In the early 40's Blitzstein, like every right-thinking democrat, was rooting for the Russians and hoping for the second front. Hitler had to be defeated, and the Russians were the heroes of what was then called with some reason "the free world."

But the patriotic music of the 40's not only has dated, which is understandable, but has become a national embarrassment. Samuel Barber's Symphony No. 2 (1944), also an Air Force commission, originally used a recording of the radio beams that flared followed in navigation. The composer later eliminated that bit of literalism from the score, and he probably doesn't mind that his other Air Force commissions such as "Commando March" (1943) do not turn up on programs much nowadays.

There is, in fact, something about sitting down to write propagandistic music that seems to turn a composer's brain to jelly. Can any reasonable listener accept the fact that Beethoven composed the "Battle" Symphony? Could the same Prokofiev who wrote the Third Piano Concerto really have produced "The Story of a Real Man"?

No, banality and self-deception are so integral a part of patriotic music that even in the few successful examples of the genre we must learn to avert our ears in embarrassment at times. Aaron Copland's "A Lincoln Portrait" has survived for more than 30 years, mostly on the merit of a text that is mostly by Lincoln, but the score has a terribly hollow ring that reminds us how easy it is to produce empty rhetoric when propaganda is the muse. There is, of course, great art that starts out to work for the state or some other noble cause but somehow goes astray. The "Erica" apparently was intended as a tribute to Napoleon at one point, to mention the most imposing example.

The "Airborne," however, does not go astray, not for a moment. The music is a patchwork recalling Prokofiev, Mahler or Shostakovich as well as Copland and other thirtyish models. And it drapes itself clumsily over some of the worst poetry ever committed to paper. The overall theme, which may be identified as the Jonathan Livingston Blitzstein theorem, is that flying equals freedom. The work's tone is radiantly inspirational, circa 1945, and its eyes are clearly fixed on the wild blue yonder. It is difficult to imagine anyone but a specialist in World War II antiques listening to the piece straight through its two record sides, but it must be preserved as a curio of that era, just as you might save a can of Spam or a "ruptured duck."

The effects of ideological indoctrination do not wear off quickly, and often stay in the bloodstream for life. Long after World War II had ended, composers such as Shostakovich could not shake off its paralyzing banality.

Along with many others of the Blitzstein generation, Leonard Bernstein might be cited as an example of a composer whose music has never lost a 40's flavor. It vacillates between ground platitudes and Stage Door Canten breeziness. Even 20-odd years later in his Mass, a brave attempt to come to terms with another time and aesthetic, he cannot resist getting down on all fours to sing propagandistic babytalk to his audience, the message this time being youth-serving clichés of the 60's. His lighter stage works have never moved much beyond the 40's, of course.

But the Bernstein/Blitzstein rhetoric, with its stress on readily absorbed messages, is not peculiar to them by any means. An entire generation of American composers was infected. One has only to think of representative works by Samuel Barber, Morton Gould, Norman Dello Joio, Paul Creston, William Schuman or Aaron Copland to see that they share, in spite of differing talent and training, a way of approaching music that may be called public, for lack of a more precise word. They all wrote, in their own ways, equivalents to Copland's "Fanfare for the Common Man." A few wrenched themselves clear of this public style, sometimes at a high price. Copland adopted serial techniques in the 60's, as Roger Sessions had done in the previous decade. Elliott Carter, whose first successes date from the war period, decided to write the most complex music he knew how, and thus avoided being trapped in any sort of widely understood idiom. But all felt the 40's' powerfully and either embraced that time or ran from it in fear.

A few sons of the 40's, such as John Cage, do not seem to have been aware that there ever was, in the phrase of the day, "a war on." They armored themselves against the seriousness and solemnity of the time with oriental detachment, wit and calculated nonsense. And yet no artist escapes entirely from the grip of his generation. It is entirely possible even in the extreme instances of John Cage that an attic trunk will be opened one day and out will fall a cantata in praise of the Flying Fortress or Major Dick Bong. Every composer has at least one "Alexander" or "Battle" symphony in him, if he looks shallowly enough.

leagues hadn't yet played it but that "from what I can tell by looking at it, it seems tragic and dark and tightly put together."

Duo of Orchestras

The New York Philharmonic's next music director will have his hands full on the 25th of this month, when the Los Angeles Philharmonic and the Israel Philharmonic join forces in the Hollywood Bowl, 200 strong, to perform Berlioz's "Symphonie Fantastique." Zubin Mehta, who is at present music director of the first orchestra and music advisor of the second, will surpass even Berlioz in terms of numbers: the composer managed to muster only 130 players for his abortive first attempt to perform the work in Paris in 1830. Ernest Fleischmann, executive director of the Los Angeles Philharmonic, is ever so slightly apologetic about the fact that there will be four harps instead of six, but in general he looks forward to the "kind of performance Berlioz dreamed of." He also looks forward to the estimated quarter-million dollars the concert will raise for the orchestra's pension fund.

Mehta, according to Fleischmann, is faced with one problem that will require the "judicial powers of Solomon" to solve: the distribution of Israeli and Los Angeles players in first-chair positions. Each nationality will be highly visible, since the local players will wear white coats and the visitors black. But at the concert's opening each orchestra will play the other's national anthem, and no one doubts that good fellowship will reign.

RECORDINGS VIEW

PETER G. DAVIS

Pre-Baroque Instruments Can Sound Spicy

Ancient musical instruments are a mystery to most music lovers. Even so erudite a music critic as George Bernard Shaw failed to catch a veiled musical insult when he once received an unflattering letter addressed to Mr. G. B. Shaw. (His wife enlightened him—a shawm, she informed the great man, is an obsolete wind instrument.)

A generation ago, only scholars of Medieval and Renaissance music had any real knowledge of such arcane and long forgotten instruments as the shawm, sackbut, crumhorn, regal, rebec, serpent and rackett. In these retrospective times, however, as more and more early music groups spring up, the unique sounds of these instruments and the music written for them are once again catching the fancy of audiences. Certainly one of the most popular ensembles, on disks at least, is the Early Music Consort of London directed by David Munrow (who, sad to say, died last May), and their latest recording serves a very practical need: a survey in sound of over 70 pre-Baroque instruments accompanied by a lavishly illustrated 98-page book by Munrow explaining their history, construction and usage.

The format of the two records is simplicity itself. One disk is devoted to the Medieval era and another to the Renaissance, while the musical examples group the instruments of each period into families of woodwind, keyboard, brass, strings and percussion. The book follows a similar arrangement so the listener may read the background material and study the pictures before hearing each selection.

It's a fascinating journey back into time, conjuring up the unfamiliar sounds of an age that most of us know only visually, through paintings and books. Virtually all the instruments played on these disks are in some ways ancestors of what can be heard today in a modern symphony orchestra. Munrow rightly cautions us not to think of them as primitive forerunners. Although they may lack the power, range and mechanical precision of present-day instruments, each one has a very special timbral characteristic which composers used singly or in combination to produce tonal blends that cannot be achieved with modern counterparts.

"There is no orchestral instrument as strident as the shawm," notes Munrow, "as sweet as the gamsorn, or as hollow as the panpipes, nothing to compare with the nasal edginess of the rebec or the biting rattle of the tromba marina, nothing to match the vocal timbre of the cornett or the rich buzz of the crumhorn and regal. . . . The people of the Middle Ages and Renaissance liked gorgeous colors in their clothes, sharp contrasts in their paintings, and highly spiced dishes at their table. The characteristics of their musical instruments were equally individual and uncompromising."

It would be impossible to detail all the wonderful, "highly spiced" sounds to be heard on these disks, so a few samples must suffice. The very first selection is clearly designed to set one's ears ringing (Munrow was a good showman as well as a musicologist): an anonymous 14th-century Italian saltarello featuring the piercing shrieks of an oriental shawm in duet with the brilliant clarion voice of a six-foot medieval trumpet, accompanied by the pulsating beat of makers, tabor (varieties of small drums) and the tambourine. This is wildly extroverted outdoor music recalling the near-Eastern origins of the shawm, a double-reed parent of our comparatively gentle oboe. Doubtlessly the aggressive combination of shawm, trumpet and drums was first heard by Europeans when the Crusaders came face to face with a Saracen military band in the 12th century.

Despite its suggestive name, the rackett produces a soft buzzing tone, "almost as if one were blowing through a comb," according to "Syntagma Musicum." Michael Praetorius's Renaissance treatise on the instruments of his day. A consort of four racketts makes an especially beguiling combination on "Caro Ortolano" by the 16th-century composer Giorgio Mainerio. Plucked string instruments were legion during the years before 1600 and the examples here cover a wide range: harp, lyre, psaltery (plucked strings over a square soundboard), dulcimer (an ancestor of the cimbalon), lute, mandora (a smaller, more compact type of lute), gittern (a prototype of the guitar), cittern (a metal-string variation of the lute) and other related instruments such as citterone, orpharion, bandora and penorcon.

From such a rich palette of sounds, composers could construct an almost endless variety of courtly entertainments. Even so, it must be kept in mind that the voice was still the king of instruments throughout these years and the most profound musical statements were always made in this medium. Instruments accompanied singers, provided light dance music or added an extra measure of pomp and circumstance to ceremonial functions. Munrow fully notes this in his introduction and points out how all Medieval and Renaissance instruments were measured by their capacities to imitate different facets of vocal timbre.

In this respect the performances by the Early Music Consort are quite staggering. Not only do the musicians com-



Top: Modern version of soprano shawm; bottom: three crumhorn players.

mand complete technical mastery over these often intractable instruments, but they gracefully voice each line and phrase. A specialist in taming the intonation difficulties of ancient woodwinds, Munrow himself plays some two dozen instruments with assured virtuosity, overruling all four parts in a consort of shawms on one selection. It is just possible that everything may sound too suave and that the rougher, more raucous approach of another English old music group, Musica Reservata, comes closer to actual Renaissance performance practice (Munrow, interestingly enough, was a member of Musica Reservata before starting his own ensemble).

Another quibble concerns the layout of the book. Munrow's text is lucidly written and crammed with valuable information, but the design is confusing as the four-column type threads its way around pictures, charts and captions in a rather haphazard fashion. (The book, by the way, is published separately by Oxford University Press and may be purchased on its own for \$12.95; Angel's complete package with the two records costs \$20.98.)

Anyone who samples this instructive and entertaining pair of disks will undoubtedly wish to explore the vast territory of pre-Baroque music in greater detail. Sticking with the Early Music Consort there are numerous fine disks to choose from. The complete Renaissance band in full cry may be heard on Angel's "Pleasures of the Court" containing 16th-century dances by Susato, Byrd, Dowland, Nicholson and Morley, while the group offers a selection of Praetorius's delightful "Terpsichore" dances on another Angel disk together with several of the composer's sacred motets. The Consort provided the authentic background music for the two popular television series "Elizabeth R" and "Henry VIII and His Six Wives"; compositions used in the latter film are on Angel SFO 36895.

Another "Pleasures of the Royal Courts," a new Nonesuch release, features the sweetly modulated counterpoint of James Bowman with the Consort in love songs by anonymous 13th-century trouvères and composers-in-residence at the courts of Philip the Good (15th-century Burgundy), Maximilian I (16th-century Germany), the Medici (16th-century Italy) and various Spanish rulers during the early 16th century. It is music of more depth and substance on a recent Seraphim disk, the Consort gives a luminous reading of the Missa "Se la face ay pale" by Guillaume Dufay (1400-1474), one of the great masters of his or any other musical era and a fascinating link between the Medieval and Renaissance ages.

With David Munrow's death, the future of the Early Music Consort is doubtful. Most groups of this nature depend on the vision and enthusiasm of a single individual (the New

Continued on Page 17



An old woodcut shows riders playing shawms (left) and rauschpfeifen.

Arts and Leisure Guide

Continued from Page 3

LIVINGSIDE—State Theater. Galters. Today, Thurs. and Sat.

MAMARONECK—Easton Theater. Sand Castle and This is the 21st Century. Today, Wed. and Sat.

MONTICELLO—Delano Playhouse. A Shot in the Dark. Tues.-Sat.

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PRINCETON—Summer Intimate. Picnic. Today, Thurs. and Sat.

SMITHVILLE—Smithville Theater. Show Boat and Ann Blythe. Mon.-Sat.

SOMERSET—Wilder's Barn Theater. The Road to the Grassmarket. The Secret of the Cross. Today.

WASHINGTON CROSSING STATE PARK—Old Air Theater. The Desert Song. Tues.-Sat.

Pennsylvania

ALLENTOWN—Guthrie Playhouse. Cedar Crest. The Philadelphia Preacher. Wed.-Sat.

BOALSBURG—Boal's Barn Playhouse. State Park. Today, Thurs. and Sat.

BILLINGS SPRINGS—Athena Inn & Playhouse. Today: The Most Happy Fella. Tues.-Wed. 7:30, 9:30, 11:30. Thurs. 7:30, 9:30, 11:30. Fri. 7:30, 9:30, 11:30. Sat. 7:30, 9:30, 11:30.

CANONSBURG—Little Late Dinner Theater. Today: Good Housekeeping (new by William McCloskey). Tues.-Wed. 8:00. A Girl Could Get Lucky.

EAST STRAUSSBURG—Legend Art Theater. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

FAYETTEVILLE—Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

JENKINTOWN—Mountain Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

LATROBE—St. Vincent Summer Theater. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

LORETTA—Crown Lake Playhouse. South Pacific. Tues.-Sat.

MANSFIELD—Mansfield Festival Theater. Mansfield State College. You're a Good Man, Charlie Brown. Today, Thurs. and Sat.

MOUNT GRETTA—Tavern Playhouse. Mansfield State College. You're a Good Man, Charlie Brown. Today, Thurs. and Sat.

PHILADELPHIA—La Salle College Music Theater. The Fantasticks. Today, Wed.-Sat.

Rhode Island

HOPKINTON—Herfman Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

MATTAPUSETT—Theater by the Sea. Centello. Today, Thurs. and Sat.

PROVIDENCE—Ivoryton Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

Westerly

BRADFORD—Bradford Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

BURLINGTON—Chapel Hill Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

Dorchester

DOVER—Dorchester Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

KILLINGTON—Killington Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

MARLBOROUGH—Marlboro Gull Theater. In the Year of the Dragon. Today, Thurs. and Sat.

PITNEY—Pitney Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

STURGEON—Sturgeon Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

CONNECTICUT

BRIDGEPORT—CIRCA '76 Theater. U. of Bridgeport. One Flew Over the Cuckoo's Nest. Thurs.-Fri.

DANBURY—Danbury Playhouse. The Fabulous Filles. Today, Fri.-Wed. Sat.

HARTFORD—Citation Musical Theater. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

EAST HADDAM—Goodwood Opera House. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

EAST WINDSOR—Cochran Dinner Theater. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

IVORYTON—Ivoryton Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

NEW HAVEN—Theater in the Park. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

HORWALK—Horwalk Summer Theater. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

SHARON—Sharon Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

SOUTHBRURY—Southern Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

STAMFORD—Kew-Forest Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

STORRS—Storrs Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

WESTPORT—Westport Country Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

MAINE

BERWICK—Blackburn Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

BRUNSWICK—Brunswick Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

MONMOUTH—Monmouth Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

SCOWHEGAN—Lakewood Theater. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

SOMESVILLE—Acadia Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

SOUTH CASCO—Thomas Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

MASSACHUSETTS

BEVERLY—Beverly Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

CAMBRIDGE—Cambridge Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

CHATHAM—Chatham Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

FALMOUTH—Falmouth Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

FITCHBURG—Fitchburg Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

GLOUCESTER—Gloucester Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

GREENFIELD—Greenfield Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

GRANTON—Granton Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

HANDOVER—Handover Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

HARTFORD—Hartford Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

HAMPSHIRE

HAMPTON—Hampton Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

HANOVER—Hanover Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

KEENE—Keene Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

MILFORD—Milford Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

NASHUA—Nashua Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

NEW LONDON—New London Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

NORTH CONWAY—North Conway Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

PETERSBOROUGH—Petersborough Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

SALMON FALLS—Salmon Falls Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

TAMMUNTH—Tammunth Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

WOLFEBORO—Wolfboro Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

PORTSMOUTH—Portsmouth Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

NEW JERSEY

LINCOLN—Lincoln Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

MADISON—Madison Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

MIDDLESEX—Middlesex Playhouse. Today: The Most Happy Fella. Tues.-Wed. 8:00. A Girl Could Get Lucky.

Films

This is a select list of films showing in the New York metropolitan area and in the northeast region. It incorporates both critical comments and the ratings issued by the Motion Picture Association of America. Explanations for the rating symbols follow:

G General audiences. All ages admitted.

PG Parental guidance suggested. Some material may not be suitable for pre-teens.

R Restricted. Under 17 requires accompanying parent or adult guardian.

TV No one under 17 admitted. (See limit on TV-14 in certain areas.)

Opening This Week

THE GUMBALL RALLY—A comedy-adventure in which the heroes are a group of young people who go to New York City to find a missing girl. (PG) Opens Wed.

ODE TO BILLY JOE—Max Baer's film takes off from the popular song by Bobby Darin. (PG) Opens Wed.

Current

THE PRESIDENT'S MEN—William Goldman's screen adaptation of the book by Carl Bernstein and Bob Woodward in which the Washington Post reporters tell of their investigation of the Watergate scandal. Directed by Alan J. Pakula. (PG) Opens Wed.

LET'S ALL GO DOWN THE RIVER—Lisa Let's All Go Down the River is a comedy about a group of young people who go to New York City to find a missing girl. (PG) Opens Wed.

ALPHA BETA—A film of E.A. Whithead's contemporary British play about the struggles of a working-class marriage. Directed by Anthony Page. (PG) Opens Wed.

THE BIRTH OF A NATION—A historical epic about the American Civil War. (PG) Opens Wed.

Spectacles

HOLIDAY ON ICE—With Patsy Fleming. Madison Square Garden, Seventh Ave. and 34th St. Wed. 7:30, 9:30, 11:30. Fri. 7:30, 9:30, 11:30. Sat. 7:30, 9:30, 11:30.

Dance

ALVIN AILEY CITY CENTER DANCE TROUPE—Today: "The Most Happy Fella." Tues.-Wed. 8:00. A Girl Could Get Lucky.

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Jonathan Livingston Seagull

including: Be/Lonely Looking Sky/Dear Father Anthem/Fight Of The Gull/Skybird

Serenade. Includes: Longfellow Serenade; I've Been This Way Before; Lady Magdalene; The Last Picasso; Reggae Strut.

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Radio

Today: Leading Events

7:30-8:55 A.M. WABC: Message of Peace "A Different Kind of Day."
8-9 A.M. WJTV: Mellow Cal. Children's songs and stories.
10:30-10:55 A.M. WNYC-AM: Richard Kluge interview. **Richard Morgan,** professor of government, Bowdoin College.
11-11:30 P.M. WBAI: In the Spirit. Religious program (R).
12-1:30 P.M. WNYC-AM: World of the Little Magazine. Guest, **Benny Rubin** from Cincinnati Magazine.
12:30-1:00 P.M. WQXR: Community Chorus of New York.
1:00-1:30 P.M. WNYC-AM: Opera. **Max Rudolph,** conductor of the Metropolitan Opera.
1:30-2:00 P.M. WNYC-AM: Visitors from the Other Side. Guest, **Richard Barlow,** producer of public television affairs programming at Channel 47.
2:00-2:30 P.M. WNEW-AM: Baseball. Mets vs. Cincinnati Reds.
2:30-3:00 P.M. WNBC: Baseball. Yankees vs. Minnesota.

2:30-2:55 P.M. WNYC-AM: The Changing World of Women. Guest, **Charlotte Anthony,** folk singer.
3:30-3:55 P.M. WNYC-AM: Overture to Women. Guest, **Dr. Dika Newlin,** composer.
4:30-4:55 P.M. WNYC-AM: United Nations Habitat Conference. "Consumers Union."
4:55-5:15 P.M. WNYC-AM: Republican Convention Preview.
5:15-5:30 P.M. WNYC-AM: Mystery Theater (R).
5:30-6:00 P.M. WNYC-AM: Welcome to the Machine. Discussion of the economic basis of technology.
6:00-6:30 P.M. WNYC-AM: Julian Schlossberg. **Tony Randall,** the actor.
6:30-6:55 P.M. WNYC-AM: News. **Cleopatra.**
6:55-7:30 P.M. WNYC-AM: Optimum in Music. Guest, **Dr. Rollo May,** psychiatrist.
7:30-8:00 P.M. WNYC-AM: In the Public Interest.
8:00-8:30 P.M. WQXR: For Players Only.

Interviews with jazz musicians and composers.
9:30-9:55 P.M. WNYC-AM: Poems 76. "Historical Reenactments."
10-11 P.M. WJTV: Mellow Magazine.
10:30-11 P.M. WINS: News Conference.
11-11:30 P.M. WNYC-AM: Everywoman's Space. Women's Issues.
11:30-12:00 P.M. WNYC-AM: Eternal Light. Guest, **Dr. Robert Gordis.** "Judaism and Other Faiths."
12:00-12:30 P.M. WNYC-AM: Let's Find Out. Interviews.
12:30-1:00 P.M. WFUV: Diploma City. Comedy.
1:00-1:30 P.M. WNYC-AM: Adress. **11-Midnight, WFLI:** A Woman's Place. Discussion. Guests, **Angela Davis,** **Bill Bradley.**
11:30-12:00 A.M. WBAI: Radio Unamenable. Talk, music.
12:00-12:30 A.M. WFUV: On the Edge of Night.
12:30-1:00 A.M. WFLI: Where's the Action? Interview with **John J. Williams.** **WNYC-AM:** Night Talk. Discussion.

The Week's Concerts

Today

6:30-7:00 A.M. WNYC-FM: Choral Festival. I Will Magnify Thee, Handel; The Apostles (Part 1), Elgar.
7:00-7:30 A.M. WQXR: Sonata No. 2 for 2 trumpets and strings, Biber; Symphony No. 1, Tchaikovsky; Overture to Oedipus at Colonus, Saccchini; Piano Concerto, Schumann; Legend No. 5, Dvorak; Ballet from Petruska, Debussy-Busser; Overture to The Tempest, Locks; Allegro Appassionato for Cello and Orchestra, Saint-Saens; Church Windows, Respighi.
7:30-10:30 P.M. WQXR-FM: Concerto No. 1 for Flute, Strings and Cello, Beethoven; Concerto in F major, Chopin; Andante Spianato and Grande Polonaise Brillante, Chopin; Sonata for Two Clarinets, Goldman; Symphony No. 9, Beethoven-Liszt.
10:30-11 P.M. WQXR: Music of Fafiz. **Messa di Gloria** Part 2, Rossini.
12:45-2 P.M. WNYC-AM: Concerto for Harpsichord and Cello, Stravinsky; Waltzes from "Der Rosenkavalier," Strauss; "Sinfonia in C," Beethoven; Fantasies for Flute, Schumann; Quartet No. 13, Shostakovich; Minstrel Music, Anon; Violin and Guitar Sonatas, Paganini.
1:30-2 P.M. WQXR: On Wings of Song. Cantata for Children and Adults, a program of Jewish Historical Music.
2-3:30 P.M. WNYC-FM: Quartet in D minor, Schubert; Music for Chamber Orchestra, Strindberg.

10:30-11 P.M. WNYC-FM: Copland: Guitar Concerto, Prelude; Sonata for Violin and Cello; 2nd Mvt. from Divertissement on a Theme of Haydn, Joplin.
10:30-11 P.M. WQXR-FM: Contrasts for Violin, Clarinet and Piano, Bartok; Concerto in F minor, Reger; Symphony No. 3, Liszt; Trumpet Concerto, Brant.
7:30-8:00 P.M. WNYC-AM: Divertimento No. 6, Haydn; Piano Concerto No. 5, Chopin; Symphony No. 2, Schubert.
7:30-8:00 P.M. WNYC-FM: Wednesday Night at the Opera. Lucio Silla, J. C. Bach.
8:00-8:30 P.M. WQXR-FM: Suite in F sharp minor, Dohnanyi.
8:30-9:00 P.M. WQXR-FM: Blind Men, Reynolds; Symphony No. 4, Liszt; Excursions, Barber; Diagonale, Hindemith; Chamber Symphony, Blackwood.
9:00-9:30 P.M. WNYC-AM: Composer's Forum. Evocations of Slovakia, Piano Sonata No. 2, A. Dvořak.
9:30-10:00 P.M. WQXR-FM: Valse No. 6, Schubert; Sentimentales, Ravel; Cello Concerto, Dutilleul; Symphony, Franck.
10:00-10:30 P.M. WNYC-FM: Peacock Variations, Kodaly; Horn Concerto in E flat, Strauss; Symphony No. 3, Keresteš; Rumanian Rhapsody No. 1, Enesco.
10:30-11 P.M. WQXR-FM: Symphony Hall. Concerto in F major, Beethoven; Biber; Symphony in C, Dukas.
10:30-11 P.M. WQXR: Vocal Scene. With George Jellinek, host. **Due Foscari,** Verdi.
11:00-11:30 P.M. WNYC-FM: Piano Concerto in E. Gershwin; Hamlet, Tchaikovsky; String Quartet in E minor, Elgar; Brandenburg Concerto No. 4, Bach.
11:30-12:00 A.M. WQXR: Artists in Concert. (LIVE)

7:30-8:00 A.M. WNYC-FM: Concerto Grosso No. 3, Scarlatti; Piano Sonata No. 34, Beethoven; Flute Sonata, No. 6, J. C. Bach; Two Oboes, Flute, Strings and Cello, Telemann; I Puritani, Bellini; Variations on a Theme by Tchaikovsky, Aramjev; Prelude, 7:30-8:00 P.M. WQXR-FM. Images, Debussy; Suite No. 2, Shostakovich; Trio, Bassett; Circles, Berio; Poem for Flute and Orchestra, Griffes.
9:00-10:00 P.M. WQXR: Piano Personalities. Garrick Olsson and Pascal Roge, Polonaise Nos. 1 and 2, Chopin; La Tombeur de Comperin, Ravel.
10:00-11:00 P.M. WQXR: The Listening Room. Robert Sherman, host. **12-1 P.M. WNYC-FM:** Bassoon Concerto in F major, Schumann; Symphony in D, Cherubini.
1:00-2 P.M. WQXR: Adventures in Good Music. With Karl Haas.
2-5 P.M. WNYC-FM: Lachian Dances, Liszt; Ballade for Piano, Faure; Symphony No. 3, Gliere; String Trio No. 2, Beethoven.
3:00-4 P.M. WQXR: Duncan Pirnie. Batailla, Biber; Grand Military March, Hummel; Prelude and Cascardas from Bank Ban, Soriano.
7:30-8:00 A.M. WNYC-FM: Italian Concerto, Bach; Sonata for Violin and Harpsichord, Corelli; Marcello; Harpsichord Concerto, Falla; Triosone Concert, Rameau; Divertimento in D, Mozart.
7:30-8:00 P.M. WQXR-FM: Concerto for Flute, Violin and Cello, Telemann; Constellations, Norgard; Concerto No. 1, Carter; Variations for Orchestra, Tansman.
9:00-10:00 P.M. WNYC-AM: Piano Personalities. Walter Hautzig and Hans Kann. Suite No. 7, Handel; Tema con Variazioni in E flat, Czerny.
12-12:30 P.M. WNYC-AM: Bassoon Concerto in F major, Stanzani; Symphony in D, Cherubini.
12-1 P.M. WNYC-FM: Flute Concerto in D, Boccherini; Also Sprach Zarathustra, Strauss.
1-2 P.M. WNYC-FM: Pierre Perleot, organ.
1-1:30 P.M. WNYC-AM: Tatrai Quartet.
2-5 P.M. WNYC-FM: Ballet Suite from Les Indes Galantes, Rameau; Violin Concerto No. 3, Mozart; Symphony No. 102, Stravinsky.
3:00-5 P.M. WQXR: Montague, Duncan Pirnie. Overture to The Trojan Women, Verdi.
3:00-3:30 P.M. WQXR-FM: Prozesion, Stockhausen; Fortuna Triennale, Blomdahl; Prelude, Chorale and Fugue, Franck; Cycle for Nine Instruments, Custer; Psalm 150, Bruckner.
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11-11:30 A.M. WNYC-FM: Passion selon Saint-Mathieu, de Louvois; Fantasy in C, Schumann; Symphony No. 41, Mozart; Violin Concerto No. 2, Paganini.
12:00-1 A.M. WQXR: Artists in Concert. (LIVE)

Monday

7:30-10:30 A.M. WQXR-FM: Falstaff, Elgar; Divertimento for Strings, Bartok; Piano Sonata, Ludwig; New England Favorites; Porter; Wind Quintet, Elgar; Suite for Wind Quintet, Crawford.
8:30-10 P.M. WQXR: Piano Personalities. Emil Gilels, Piano Sonata No. 26, Beethoven.
10:00-12 Noon, WQXR: The Listening Room. Robert Sherman, host.
10:00-12:00 P.M. WQXR-FM: Bach's Lament, Monday Morning at the Opera. Ruzhicka, Dargomizsky.
12-12:30 P.M. WNYC-AM: Roman Carnival Overture, Berlioz; Festive Symphony, Smetana.
1-1:30 P.M. WNYC-FM: Famous Artists Collegium Con Basso.
1:00-2 P.M. WQXR: Adventures in Good Music. With Karl Haas. George Jellinek, guest.
2:00-3 P.M. WQXR: Music in Review. With George Jellinek, host.
3:00-5 P.M. WQXR: Montague, Duncan Pirnie. Overture to The Cenci, Rossini; Excerpts from The Tempest, Mendelssohn.

7:30-8:00 A.M. WNYC-FM: Sullivan; Suite from Things to Come, Bliss.
8:00-8:30 P.M. WQXR-FM: Cello Sonata No. 1, Faure; Symphony No. 2, Sibelius; Sonata for Two Pianos, Poulenc; Dream, Cage; Saxophone Sonata, Creston.
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Tuesday

7:30-8:00 A.M. WNYC-FM: Symphony No. 5, Boyce; Kinderkonzert, Schumann; Sonata for Recorder and Continuo in A minor, Vercelli; Violin Concerto in D, Fasch; Madrigal; Westcott; Sinfonietta for String Orchestra, Roussel.
7:30-10:30 P.M. WQXR-FM: Uirapuru, Villa-Lobos; Symphony No. 7, Sibelius; Piano Concerto No. 2, Rachmaninoff; No. 4, Ives; Four Pieces, Berg.
8:00-10 P.M. WQXR: Piano Personalities. Dame Myra Hess and Egon Petri. Piano Sonata No. 25, Beethoven; Fantasia Contrapuntistica, Busoni.
11-11:30 P.M. WNYC-AM: Concert No. 5 from Pieces de Clavecin en Concerts, Rameau; Plaudes, Jastrow; Lily; Organ Chaconne in G minor, Couperin; Dances from Tempechore, Praetorius; Sinfonia for Cello and Harpsichord in F major; Brandenburg Concerto No. 2, Bach.
12-12:30 P.M. WNYC-AM: Night of Bald Mountain, Mussorgsky; Concerto in G minor, Couperin; Brandenburg Concerto No. 2, Bach.
12-1 P.M. WNYC-FM: Organ Concerto in B flat, Albrechtsberger; Symphony No. 3, Schubert.
1-1:30 P.M. WNYC-FM: Famous Artists. Rudolf Fricsky, piano.
1:30-2:00 P.M. WQXR-FM: Music for a Great City, Copland; Trio in G minor, Elgar; Trio, Korem; Violin Concerto, Imbrie; Variations on a Theme by Mozart, Malcolm.
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7:30-8:00 A.M. WNYC-FM: Le Baiser de la Fée; First and Second Telemann; Stravinsky; 12 Variations on La Bergère Cellamano, Mozart; Concerto for Flute, Violin, Cello and Continuo in G minor, Bach; Ballet Suite No. 3, Shostakovich.
7:30-10:30 P.M. WQXR-FM: Music for a Great City, Copland; Trio in G minor, Elgar; Trio, Korem; Violin Concerto, Imbrie; Variations on a Theme by Mozart, Malcolm.
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Arts and Leisure Guide

Continued from Page 16

THE MAN WHO FELL TO EARTH—(In Ross's 20th film) about an extraterrestrial visitor from another planet, played by Peter Dinklage. "It's a story about a man who falls to earth, about being a man... it's a first-rate achievement, based on stunning performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

MURDER BY DEATH—Well known story of a murder mystery in which two men detectives have been invited to a dinner and a murder. Directed by Robert Altman. **James Frawley** and **David L. Lander** star. **David L. Lander** stars in the cheerful conclusion of a man who more often than he should be a detective. "It's a first-rate performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

MY FRIENDS—An Italian comedy about four men friends who, on an occasional basis, meet to discuss their lives, their loves, their problems. Directed by Mario Monicelli. **Philippe Noiret** and **Renzo Montalani** star. "It's a first-rate performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

OBSESSION—A mystery about a young New Orleans businessman who is killed by his wife and her lover. Directed by Robert Altman. **James Frawley** and **David L. Lander** star. "It's a first-rate performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

PETER FONDA IN "FUTUREWORLD"—Peter Fonda stars in "Futureworld," a science fiction film about a futuristic world where robots are indistinguishable from humans. Directed by Paul Verhoeven. **James Frawley** and **David L. Lander** star. "It's a first-rate performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

THE ONE-A-POUNCE—A comedy about a man who is one-inch tall. Directed by Richard Donner. **James Frawley** and **David L. Lander** star. "It's a first-rate performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

ONE FLEW OVER THE CUCKOO'S NEST—A film about a mental hospital. Directed by Michael Crichton. **James Frawley** and **David L. Lander** star. "It's a first-rate performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

THE OUTLAW JOSEY WALES—A film about a man who is a outlaw. Directed by Clint Eastwood. **James Frawley** and **David L. Lander** star. "It's a first-rate performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

RAPE OF INNOCENCE—A movie about the lynching of an Arab construction worker by a mob of white supremacists. Directed by Yves Boisset. **James Frawley** and **David L. Lander** star. "It's a first-rate performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

THE RETURN OF A MAN CALLED HOOPER—A film about a man who is a outlaw. Directed by Clint Eastwood. **James Frawley** and **David L. Lander** star. "It's a first-rate performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

THE RETURN OF THE TALL BLOND—A film about a man who is a outlaw. Directed by Clint Eastwood. **James Frawley** and **David L. Lander** star. "It's a first-rate performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

THE RITZ—Richard Lester's film based on Terrence McNally's Broadway comedy, about a sanitation company worker who is a outlaw. Directed by Richard Lester. **James Frawley** and **David L. Lander** star. "It's a first-rate performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

THE SAILOR WHO FELL FROM GRACE—A film about a man who is a outlaw. Directed by Clint Eastwood. **James Frawley** and **David L. Lander** star. "It's a first-rate performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

SILENT MOVIE—A film about a man who is a outlaw. Directed by Clint Eastwood. **James Frawley** and **David L. Lander** star. "It's a first-rate performance by Peter Dinklage, but by Cande Carroll, at his address." (Eder) (R)

SQUIGGLE—A film about a

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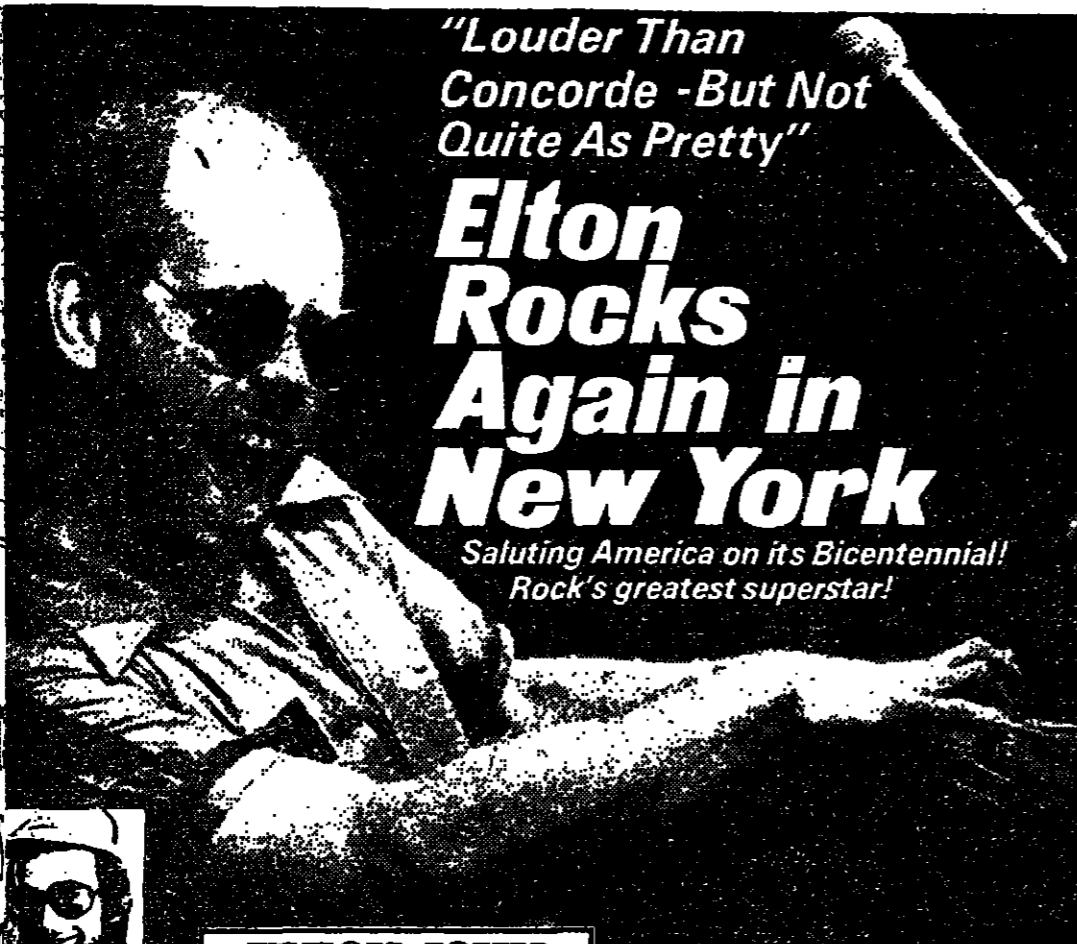
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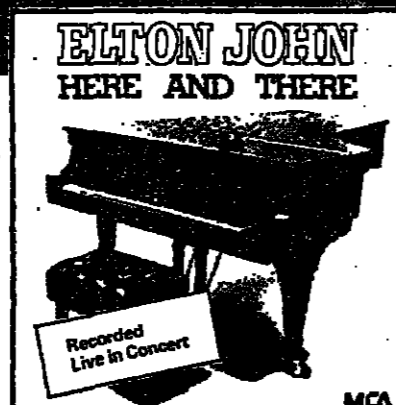
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Now... A Hit Album! STARBUCK "MOONLIGHT FEELS RIGHT"



The exciting debut album that starts with STARBUCK'S smash hit "MOONLIGHT FEELS RIGHT" and keeps going with more great songs and more of that solid STARBUCK sound! The incredible seven-man group that has created a new music identity for today!

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Just released! A 3 LP Record Set on Casablanca featuring

KISS

The albums that touched off a Rock & Roll explosion! "Kiss," "Hotter Than Hell" and "Dressed To Kill!" Complete in one De-luxe Package! Contains a booklet and photographs!

\$7.94 complete set

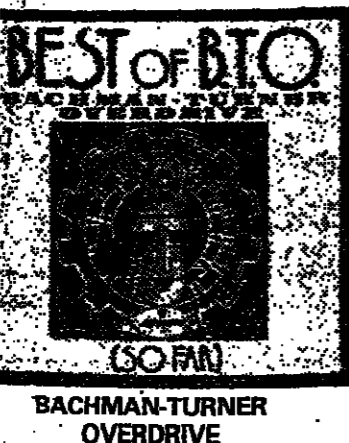


New release from CHOCOLATE CITY and OASIS!



series 698 **\$3.97** ea. LP

BLACK SMOKE A new group with a super disco sound!
ROBERTA KELLY Trouble Maker A new voice destined for greatness!



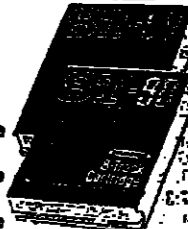
Best of B.T.O. (so far) on Mercury

Includes the big smash hits: Let It Ride; Takin' Care Of Business; You Ain't Seen Nothing Yet; Roll On Down The Highway; Hey you; Lookin' Out For No. 1; Blue Collar; Take It Like A Man; Gimme Your Money Please.

Specially Priced! **\$3.64** LP

FUJI Blank cassette and 8-track tape!

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| <input type="checkbox"/> 90 minutes playing time | \$4.20 ea. Tape | <input type="checkbox"/> 60 minutes playing time | \$3.50 ea. Tape |
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Arts and Leisure Guide

Continued from Page 18

ALBERT DALEY—After service with the U.S. Army in the Korean War, Albert Dailey has settled into a steady Sunday afternoon attraction at Park City, 120 W. 52 St.

BARONELLE—A pianist who has taught at the Juilliard School and who sings with the vocal group of Lee Wiley, a hard combination to beat. Park City, 120 W. 52 St.

FRANKIE DASH AND HIS ALL STARS—The All Stars include Clarence Hudson, the clarinet star of the Casa Loma Orchestra; Gene Goland, once a Stan Kenton trombonist and arranger; and Jimmy Workman, a drummer who has not been heard much in recent years. Park City, 120 W. 52 St.

FRANKY DAVEN AND BOB WILBER—With Sonny Seaman. Eddie Condon's 144 W. 54th St. Today.

DOROTHY DONAGAN—Ten of the fabled and sprightly liars in the West (or Florida) and who sing with a variety of styles, including blues, jazz, and country. 120 W. 52 St.

ELTON JOHN—Most popular of all the current rock stars, perhaps he has long since sold-out performances at the Garden, the longest run anyone has ever done there. Madison Square Garden, Today-Tues.

PEARL MURRAY—Folk concert, Pitt Colson, Church of St. Paul and St. Andrew, 203 W. 50th St. Sat.

CHARLIE O'BRIEN—English folk songs and sea shanties. With Brian Brooks and Dan Miller. Bells of Hell, 185 W. 12th St. Wed. 9:30.

SCHAEFER MUSIC FESTIVAL—Mus. 6:30; Eddie Palmieri/Hector Lavoe and Orchestra/Pala "El Conde" (Bach's Goldberg Variations). 6:30; Bonito Ball, best of the white women blues singers, and Moody Waters, one of the finest of the black blues singers. Fri. 4; Arlo Guthrie, Sat. 8:30; Chuck MacLean, power jazz. Wednesdays, Steinway Rink Theater, Fifth Ave. and 29th St. Sun-Sat.

SOUTH STREET SEAPORT MUSEUM—2:30; Susan Quera Strim Band. Tues. 7:30; David Van Horn and the 75-member New York City Brass Band. Thurs. 7:30; McLean Family Band. Pier 15 and Polton St.

GENESIS, 41 E. 57th St. Through Sat. 11.

GETLER/PALL, 20 W. 57th St. Through Sat. 2. Closed Sun.

HAMMER, 51 E. 57th St. Through Wed. Closed Sat.

JASPER, 42 E. 57th St. Through Sat. 10:45.

FACE, 32 E. 57th St. Through Sat. 24. Closed Sun.

PORTROY, 56 W. 57th St. Concepts in Art. Through Sat. 11.

RENE, 4 W. 57th St. Through Mon. Closed Tues.

Galleries SoHo

(The following galleries are holding group shows, including mostly member artists.)

CASTELLI, 409 W. Broadway, Through Aug. 31. Closed Sat.

In the Clubs

SHIELY BROWN—Singer, saxophone, 140 E. 74th St. Wed-Fri.

FLYING SURVIVOR BROTHERS—Bosnian blues and jazz. 140 E. 74th St. Wed-Fri.

MIKE CHRISTY AND DARYLEK—Shoelace's Drags Hotel, 508 St. Sat. 7:30.

DOROTHY COLLINS—The "Miss Muffet" singer, a recent star of "Follies" on Broadway, singing songs from both sides of the street. Village East, 218 W. 79th St. Thurs. 8:30.

TOMMY FURZADO—Jazz singer, with the Tommy Furzado Trio. 121 E. 54th St. Tues-Sat.

MORTY QUINCY AND JARVIC HARPER—Baltimore folk, Redcliffe Center, Man. Sat.

IAN MATTHEWS—"I MOTION"—Bosnian blues and jazz. 140 E. 74th St. Mon-Tue.

NOVELLA NELSON—Folk singer, 128 E. 20th St. Tues-Sat.

DEAN PITCHFORD—Singer, Baltimore. 140 E. 74th St. Mon-Tue.

Other

BILL RUSSELL—Piano and singing that includes writing including "The Sound of Silence." Jazz and blues-vocal community space. Cedar's, 145 Second Ave. Tues.

HAZEL SCOTT—Singing the classics, the blues and the songs of the piano, and singing songs of the blues. 140 E. 74th St. Tues-Sat.

NEVA SMALL—And Scott Kover. 840 7th St. Tues-Sat.

JANE WHITE—Actress turned singer, with Steve and the Meters. 140 E. 74th St. Tues-Sat.

RONNY WHITE—Folk singer playing and singing from a broad and inventive repertoire. La Cava Verdi IV, 227 E. 20th St. Tues-Sat.

Museums

AFRICAN-AMERICAN INSTITUTE, 830 United Nations Plaza, First Ave. at 47th St.—"African Art Today," a display of African art from the 19th century to the present. Through Aug. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

AMERICAN MUSEUM OF NATURAL HISTORY, Central Park W. at 79th St.—"A new permanent Hall of Minerals and Gems," "American Today," the history of the United States from the late 18th century to the mid-20th. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

BROOKLYN MUSEUM, Eastern Parkway and Washington Ave.—"Gorelick Collection of over 1000 American and foreign paintings from the New East from the late 18th century to the present." Through Dec. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

FRICK COLLECTION, 1 E. 70th St.—"A new permanent collection of 19th-century French Impressionist paintings." Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

GOUGHEN MUSEUM, 1071 Fifth Ave.—"The Goughen Museum Collection: Paintings, 1880-1925," a collection of about 200 paintings from the era of Impressionism to the dawn of the 20th century. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

METROPOLITAN MUSEUM OF ART, Fifth Ave. at 101st St.—"The Power of the Stone," a show of works on paper in the style of the 19th century. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

MUSEUM OF AMERICAN FOLK ART, 49 W. 53d St.—"The Power of the Stone," a show of works on paper in the style of the 19th century. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

Revue

"ALL THAT JAZZ" THEATER CABARET—Song and dance with Grand Funk, Bobby Ray, George Darr, Frank Master, Trixie Smith, and others. 14th St. Tues-Sat. 10:30 and midnight.

Art

(All galleries, unless otherwise noted, are closed Sundays.)

Galleries Uptown

MARCEL APPEL—Oils from 1942, also later paintings in acrylic and collage. Grand Central, 1040 Ave. of the Americas, 7th St. Through Sat. 11. Closed Sun.

FINOLAY, 17 E. 57th St. Through Sat. 11. Closed Sun.

GIAMPEL, 1040 Ave. of the Americas, 7th St. Through Sat. 11. Closed Sun.

GRANBY, 1051 Mad. Ave. at 78th St. Through Sat. 11. Closed Sun.

KRAUSHAR, 1055 Mad. Ave. at 80th St. Through Sat. 11. Closed Sun.

LARCADA, 21 E. 67th St. Through Sat. 11. Closed Sun.

PHOENIX, 929 Mad. Ave. at 74th St. Through Sat. 11. Closed Sun.

SELECTED ARTISTS, 655 Mad. Ave. at 69th St. Through Sat. 11. Closed Sun.

WEINTRAUB, 922 Mad. Ave. at 77th St. Through Sat. 11. Closed Sun.

Group Shows

(The following galleries are holding group shows, including mostly member artists.)

ACA, 22 E. 72d St. Through Aug. 31. Closed Mon. and Sat.

ACQUAVELLA, 18 E. 79th St. Through Sat. 11. Closed Sun.

FINOLAY, 17 E. 57th St. Through Sat. 11. Closed Sun.

GIAMPEL, 1040 Ave. of the Americas, 7th St. Through Sat. 11. Closed Sun.

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Galleries 57th St.

PAUL GEORGES—Political paintings. P.O. Box 29, 57th St. Through Sat. 11. Closed Sun.

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Group Shows

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Photography

DON BRIGGS AND PAUL CHESLEY—Photographs of Colorado's Grand Canyon by the former and of mountainous regions of the Western United States by the latter. 140 W. 54th St. Through Sat. 11. Closed Sun.

QUEENS MUSEUM, Flushing Meadows-Corona Park, Flushing—The new art in New York in Revolution, a show of art from the 1960s to the 1970s. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

SOUTH STREET SEAPORT MUSEUM, 16 Fulton St.—"Perspective in Old-Earth New York in Revolution," a show of art from the 1960s to the 1970s. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

TIBETAN ART CENTER, 238 Littleton Ave. S.E.—"The Tibetan Art Center," a show of art from the 1960s to the 1970s. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

U.S. CITYMUSEUM, Bowline Green—A landmark building in neo-arts style architecture, containing sculpture by Donald Judd, French and modern by Bernardini. Through Sat. 11. Closed Sun.

WITKIN, 41 E. 57th St.—"Nineteenth-century British photographers," including William Henry Fox Talbot, Robert M. D. O'Neil, and others. Through Sat. 11. Closed Sun.

Tristate Region

ALDRICH MUSEUM, 225 Main St., Westfield, Conn.—"Contemporary American Art," a show of art from the 1960s to the 1970s. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

HUDSON RIVER MUSEUM, 571 Westchester Ave., Yonkers—"The Hudson River School," a show of art from the 19th century to the present. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

KATONAH, 28 Bedford Rd., Katonah, N.Y.—"The Hudson River School," a show of art from the 19th century to the present. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

NEUBERGER MUSEUM, 1000 Park Ave., New York—"The Hudson River School," a show of art from the 19th century to the present. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

VALLEY UNIVERSITY ART GALLERY, New York—"The Hudson River School," a show of art from the 19th century to the present. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

Miscellaneous

10TH STREET THEATER—"The Sound of Silence," a musical comedy. 10 W. 10th St. Through Sat. 11. Closed Sun.

NEW YORK HISTORICAL SOCIETY, 170 CPW. at 77th St.—"Contemporary photographs from 1839 to 1976," a show of art from the 19th century to the present. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

SOUTH STREET SEAPORT MUSEUM, 16 Fulton St.—"Perspective in Old-Earth New York in Revolution," a show of art from the 1960s to the 1970s. Through Oct. 31. Mon-Fri. 10-5. Sat. 10-5. Sun. 11-5.

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For children

CHILDREN'S THEATER—Shows with puppets, marionettes, and other children's theater. 140 W. 54th St. Through Sat. 11. Closed Sun.

CHILDREN'S MUSEUM, 120 W. 52nd St.—Shows with puppets, marionettes, and other children's theater. 120 W. 52nd St. Through Sat. 11. Closed Sun.

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Television

Channel Inform

Today-Sunday, Aug 15-16

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Television This Week

OF SPECIAL INTEREST

Today

(4) MEET THE PRESS. In a one-hour edition, John P. Campaign director for Ronald and Vice President Nelson A. ler will be interviewed.

SUES AND ANSWERS. In an one-hour program, there separate interviews with Sena-ud S. Schweiker of Pennsylvania vice-presidential running Ronald Reagan, and with porters of President Ford—Robert Dole of Kansas, Sena-ud H. Baker of Tennessee and Robert D. Ray of Iowa.

Monday

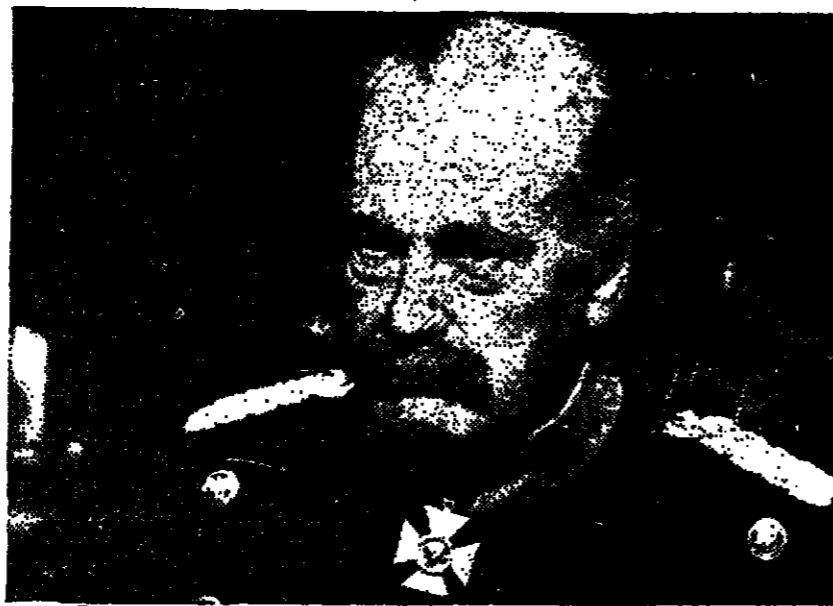
(2) CAMPAIGN '76: THE RE-PUBLICAN NATIONAL CONVEN- TION. NBC-TV begins its "compre- coverage, with Walter Cron- anchorman, and Eric Sev- Bill Moyers providing com-

'S REPUBLICAN NATIONAL TION. NBC-TV's gavel-to- coverage, with John and David Brinkley as

'OLITICAL SPIRIT OF '76— BICAN NATIONAL CON- ABC-TV begins its selec- of the convention; with opher and Howard K. Smith men, and with Senator Govern as guest commen-

Tuesday

E PHIL DONAHUE SHOW. edition of a syndicated



Curt Jurgens plays Otto Von Bismarck in the first segment of a new historical series, "The Fall of Eagles," which will begin tonight at 9 on Ch. 5.

weekday interview program that will premiere on Aug. 30th. Tonight's sole guest is film actor John Wayne.

Friday

8 P.M. (9) "ALL THE KING'S MEN" (1949). The screen adaptation of Robert Penn Warren's Pulitzer Prize-winning novel about the rise to power of a corrupt Southern governor, starring Broderick Crawford, John Ireland and Joanne Dru. (To be shown without commercial interruptions.)

Saturday

7:00 P.M. (4) CHALLENGE . . . WITH MR. WIZARD. A half-hour special

featuring the teacher who uses magic tricks and dazzling experiments to introduce youngsters to the world of science; with Don Herbert.

7:30 (2) WHEN I GROW UP I WANT TO BE AN ENGINEER. A half-hour children's special about railroads and what it is like to operate a train.

8:00 (13) THE GREAT AIRSHIP ADVENTURE. The history of the zeppelin shown through historic film footage, including newsreel coverage of the 1937 explosion of the Hindenburg over Lakehurst, N.J.

8:30 (2) IVAN THE TERRIBLE. The premiere of a late-season half-hour comedy series, starting Lou Jacobi as the headwaiter at a Moscow hotel. 12:45 A.M. (13) **AT THE TOP.** This segment of the jazz series focuses on William "Count" Basie and his band.

Channel Information

35 Channel 9 (WOB) Channel 11 (WABC) Channel 12 (WNET) Channel 31 (WNYS)

ing schedules from 6 P.M. following UHF stations are h day's listings.

1W—Garden City, L. I. Long and Council School and PBS Long Island news. Weekdays, Saturday from 9 A.M. Sun- 1.

Channel 25 (WNYS)—Board of Education. New York City School programs and public television repeats. Weekdays from 9 A.M., Saturday from 4 P.M., Sunday from 9 A.M.

Channel 41 (WXTV)—Paterson, N.J. Films. Spanish series. Weekdays from 4:30 P.M., and Sunday from 5 P.M.

Channel 47 (WNJU)—Newark, N. J. Mostly series and variety programs in Spanish and Italian. Weekdays from 4:30 P.M., Saturday from 2:30 P.M., Sunday from 2 P.M.

Channel 50 (WNJM)—Little Falls, N.J. New Jersey Public Broadcasting. Mostly local

New Jersey news, sports. PBS programs. Weekdays from 9 A.M., Saturday and Sunday from 5 P.M.

Channel 68 (WNEB)—Newark, N.J. Financial news, variety and religious programs. Weekdays from noon, Saturday from 2:45 P.M., and Sunday from 7:45 A.M.

Details received too late for this schedule are on the Weather-Index Page in today's main news section.

● Notable Shows (R) Repeat (P) Premiere

TODAY—SUNDAY, AUGUST 15

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DOTRALL: New

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(Exhibition game)

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noon

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(1952). The Bos-

ery Boys. If this holds you, anything can

(7) Eyewitness News Conference. Police Commissioner Michael Codd

(8) Hour of Power

(13) Lilius, Yoga and You

12:25 (2) News

12:30 (2) Public Hearing

(9) **MEET THE PRESS:** President Rockefeller and John P. Sears

(7) Like It Is: The future of this methadone program; musical selections by Camille Yarbrough (R)

(13) **BLACK PERSPECTIVE ON THE NEWS:** Rep. Yonnie Burke of California

1:00 (2) **MOVIE:** "Dragon Seed" (1944). Katharine Hepburn, Walter Huston, Turhan Bey. Chinese village. Japanese Vols. Strong, often gripping. Best scene: Kate and the poison, almost a Hitchcock

(8) **MOVIE:** "Lafayette Escadrille" (1954). Tab Hunter, Erika Chourasou. A World War I mess that goes against all night

(9) **MOVIE:** "The She-Wolf of London" (1946). June Lockhart, Don Porter. Ye gods—again? The hide's wearing off?

(13) **ERICA (R)**

1:30 (4) **THE GOVERNOR REPORTS:** Governor Byrne of New Jersey

(7) **ISSUES AND ANSWERS:** Senator Richard Schweiker, Senator Robert Dole, Senator Howard Baker, Governor Robert D. Ray

(13) **WOMAN:** "Nora Ephron on Everything" (R)

1:59 (8) **BASEBALL:** Mets vs. Cincinnati Reds

2:00 (4) **MOVIE:** "Mutiny" (1952). Mark Stevens, Angela Lansbury. A reasonable War of 1812

(13) **Tennis:** The \$125,000 United States Clay Court Championships (semi-finals)

2:15 (11) **BASEBALL:** Yankees vs. Minnesota Twins

2:30 (7) **PEOPLE, PLACES AND THINGS:** "This Year in Jerusalem" (Part I). Geraldo Rivera, narrator (R)

3:00 (8) **MOVIE:** "Confidential Agent" (1945). Charles Boyer, Lauren Bacall, Wanda Hendrix, Keirna Paxson, Peter Lorre. Solid Graham Green suspense, fine Boyer, bewildered Bacall

(7) **High Rollers**

3:20 (4) **Jerry Vitz:** Lee Grant, guest

(7) **Go! National Open Long Driving Championship**

4:00 (2) **The Trenton 300 USAC Race:** Live, from Trenton International Speedway

(13) **Water World (R)**

(7) **GOLF:** PGA Championship (final round)

(8) **The Man Who Made Omelets**

4:30 (4) **Cooking by Countries**

(11) **Kinor's Korner**

(11) **Abbott and Costello**

5:00 (4) **BICENTENNIAL—A BLACK PERSPECTIVE:** "We Shall Overcome" (8) **1973 A.F.C. Championship:** Miami Dolphins vs. Oakland Raiders (11) **MOVIE:** "McHale's Navy" (1964). Ernest Borg-

ny power struggle between Kaiser Wilhelm and his son Prince Frederick Wilhelm of Prussia and Chancellor Otto Von Bismarck

(7) **MOVIE:** "Paint Your Wagon" (1956). Jean Seberg, Lee Remick. Clint Eastwood. Watch your step. Squatty Western with nice music. Clint sings like a rooster

(8) **MOVIE:** "Panic in the City" (1958). Howard Duff, Linda Cristal, Anne Jeffries. Spies and a Los Angeles hotel menage

(11) **Black Pride**

(12) **"MASTERPIECE THEATER":** "Shoulder to Shoulder" (R)

(21) **MOVIE:** "The Astonishing Case of the Perfect Darling" (1950). Noel Coward, Margaret Leighton (47) **La Inconquistable:** Virginia Orquerra

(58) **Jennie Lady Randolph Churchill** (88) **Tokyo TV Magazine**

9:20 (11) **Focus: New Jersey**

10:00 (2) **Cannon (R)**

(4) **PRE-CONVENTION SPECIAL**

(8) **The Puerto Rican New Yorker**

(13) **JENNIE LADY RANDOLPH CHURCHILL: "A Perfect Darling" (1950)**

(11) **Encounter**

(58) **Polish Program**

10:20 (8) **Sports Extra**

(11) **Suburban Closeup**

(31) **Brooklyn College Presents**

47) **La Salud y Usted**

11:00 (8) **GAME**

(9) **MOVIE:** "The Hunchback of Notre Dame" (1899). Charles Laughton, Maureen O'Hara, Cedric Hardwicke. Laughton goes to town, and church

(13) **Flash Gordon's Trip to Mars: The Black Sapphire of Kaiti**

(8) **Video and Television Review**

11:30 (4) **Sammy and Company:** Richard Pryor, Minnie Riperton, Roger Moore, Rod McKuen, guests (R)

(5) **DAVID SUSKIND:** "The Epic World of Gypsy" (R)

(11) **Burns and Allen Show**

(13) **AT THE TOP (R)**

(47) **Ante La Presa**

11:40 (2) **Name of the Game**

12:00 (11) **Perry Mason**

12:45 (7) **MOVIE:** "The Young Lawyers" (1962). Jason Evers, Lonnie Latham. A student group

1:00 (4) **MOVIE:** "Assignment to Kim" (1958). Patrick O'Neal, Joan Hackett. Swick espionage

1:20 (2) **MOVIE:** "Strange Cargo" (1940). Clark Gable, Joan Crawford, Jan Hunter, Albert Dekker. Peter Lorre. Pearl Island escapes.

(5) **DRAMA:** "McHale's Navy" (1964). Ernest Borg-

Morning

6:10 (2) News

6:15 (7) News

6:20 (5) News

6:27 (5) Friends

6:30 (2) 1976 Summer Semester

(4) Knowledge

(5) Goliath

(7) Listen and Learn

7:00 (2) CBS Morning News

(4) Today

(7) Good Morning America

(11) Pope and Friends

7:05 (13) Yoga for Health (R)

7:30 (8) Bugs Bunny

(9) News

(11) Felix the Cat

(17) The Electric Company (R)

8:00 (2) Captain Kangaroo

(5) Filofones

(9) Connecticut Report

(11) Magilla Gorilla

(13) Vegetable Soup (R)

8:30 (5) Rin Tin Tin

(9) Joe Franklin Show

(11) The Little Rascals

(13) Mister Rogers (R)

9:00 (2) To Tell The Truth

(9) Not for Women Only: Barbara Walters, host. "New Musical Comedy" (R)

(2) Dennis the Menace

(7) AM New York

(11) The Musters

(13) Sesame Street (R)

9:20 (2) Pat Collins Show (R)

(4) Concentration

(9) Green Acres

(11) The Beverly Hillsbillies

(17) The Addams Family

10:00 (2) The Price Is Right

(9) Sanford and Son (R)

(13) That Girl

(7) **MOVIE:** "David and Bathsheba" (Part I) (1952). Gregory Peck, Susan Hayward, Raymond Massey, Kieron Moore. One of the better Biblical dramas. Literate, well-played, imaginative. Best moment: David at the rock, the sound of battle

(9) Romper Room

(11) Gilligan's Island

(13) The Electric Company (R)

10:30 (4) **Celebrity Sweepstakes**

(5) **Andy Griffith**

(11) **Family Affair**

(13) **Zoom (R)**

11:00 (2) **Gambit**

(4) **Wheel of Fortuna**

(8) **Bewitched**

(9) **Straight Talk**

(11) **Courtship of Eddie's Father**

(13) **"A FAMILY AT WAR"** (R)

11:30 (2, 4) **THE REPUBLICAN NATIONAL CONVENTION:** Live coverage from the Kenilworth Convention Center, Kansas City, Mo.

(6) **Midday Live!**

(8) **Happy Days (R)**

(11) **Contemporary Catholic**

Afternoon

12:00 (7) **Hot Seat**

(9) **News**

(11) **700 Club: Rex Humbert**

(13) **MASTERPIECE THE-**

12:55 (4) **NBC News:** Edwin Newman

1:00 (2) **Tattletales**

(4) **Somerzet**

(8) **MOVIE:** "My Girl Tisa" (1948). Lilli Palmer, Sam Wanamaker. Turn-of-the-century immigrants. Lilli is excellent

(7) **Ryan's Hope**

(9) **MOVIE:** "The Master Race" (1944). George Cour-les. Des Moines Nazi plotting World War II. Excellent

(11) **Puerto Rican New Yorker**

(17) **MOVIE:** "Torrent" (1947). Mal Zetterling, Sig Jarrel, Alf Kjellin. A triangle. Daring then but squaky as an old Swedish shoe now. Dig the writing credits

(21) **Sesame Street**

1:30 (2) **As the World Turns**

(4) **Days of Our Lives**

(11) **Fun Feud**

(13) **News**

2:00 (7) \$20,000 Pyramid

(11) **Hazel**

(13) **Mister Rogers**

2:30 (2) **The Guiding Light**

(4) **The Doctors**

(7) **One Life to Live**

(11) **The Magic Garden**

(13) **Erica (R)**

2:55 (5) **News**

(9) **Take Kerr**

3:00 (2) **All in the Family (R)**

(4) **Another World**

(9) **The Lucy Show**

(11) **Felix the Cat**

(13) **Crockett's Victory Garden (R)**

(31) **Casper Citron**

3:15 (7) **General Hospital**

3:30 (2) **Match Game '76**

(5) **Mickey Mouse Club**

(9) **Magilla Gorilla**

(11) **Hodgepodge Lodge (R)**

(13) **Lee Graham Presents**

4:00 (2) **Diab!t**

(9) **Celebrity Sweepstakes**

(11) **Family Affair**

(13) **Zoom (R)**

4:30 (5) **The Monkees**

(7) **MOVIE:** "The Night of the Generals" (Part I) (1967). Peter O'Toole, Omar Sharif, Tom Courtenay, Joanna Pettet, Philippe Noiret. Intriguing, stylish, often gripping account of Nazi Occupation and after-years. Best acting: young Courtenay and O'Toole

(11) **The Lone Ranger**

(13) **Sesame Street (R)**

5:00 (2) **Mike Douglas**

(6) **News: Two Hours**

(8) **News: One Hour**

(11) **The Musters**

Evening

6:30 (2, 7) **News**

(9) **Bewitched**

(9) **The Avengers**

(11) **Star Trek**

(13) **Villa Alegre (R)**

(21, 50) **Zoom**

(41) **Reporter 41**

(68) **Uncle Floyd**

6:30 (5) **Partridge Family**

(17) **The Electric Company (R)**

(21) **El Espanol Con Gusto (R)**

(41) **Lo Imperdonable**

(47) **Sacrificio De Mujer**

(58) **Journey to the Center of the Earth**

7:00 (2) **News: Walter Cronkite**

(6) **News: John Chancellor, David Brinkley**

(9) **Andy Griffith**

(7) **News: Harry Reasoner**

(9) **It Takes a Thief**

(11) **Dick Van Dyke Show**

(13) **The Romagnolis' Table**

(31) **On the Job**

(41) **Edios Musicales**

(58) **Robert MacNeil Report**

(68) **Peyton Place**

7:30 (2, 4) **THE REPUBLICAN NATIONAL CONVENTION:** Live coverage continues

(5) **Adam-12**

(7) **BASEBALL**

(11) **MOVIE:** "The Impressario" (1959). Michael Caine, Nigel Green

(13) **ROBERT MACNEIL REPORT**

(21) **Long Island Newsmagazine**

(31) **News of New York**

(41) **Walter Mercado**

(58) **Solero y Sin Compromiso**

(68) **New Jersey News**

(88) **Wall Street Perspective**

8:00 (2) **The Crosswits**

(9) **Movie: "Brotherhood of Satan" (1971). Strother Martin**

(13) **Tennis: The \$125,000 United States Clay Court Championships (final round)**

(21) **Solar Energy (R)**

(31) **Frontline N.Y.C.**

(47) **El Show De Iris Chacon**

(58) **Evening at Pops**

(68) **Paul Harvey Comments**

8:45 (68) **Wall St. Perspective** (Continues)

8:50 (5) **Mary Griffin**

(7) **Masterpiece Theater (R)**

(11) **Mary Griffin**

(41) **Barata De Primavera**

(68) **The King is Coming**

9:00 (47) **La Otra**

(7) **Masterpiece Theater (R)**

(68) **Masterpiece Theater (R)**

9:30 (21, 31) **The Life of Da Vinci (R)**

(41) **Las Mascaras**

10:00 (5, 11) **News**

(2, 4, 7) **THE REPUBLICAN NATIONAL CONVENTION**

(9) **STEVE ALLEN'S LAUGHBACK:** Foster Brooks, Joyce Meadows,

Evening

(31) **Book Beat**

(31) **The Filatones**

(47) **Lucetta**

(58) **New Jersey News Report**

(68) **Eleventh Hour**

10:30 (21) **Long Island Newsmagazine (R)**

(31) **News of New York**

(41) **News: "The Star Tonight"**

(58) **Consumer Survival Kit**

11:00 (2, 4, 7) **The late-night schedules for these stations are indefinite and depend upon the adjournment of the Republican Convention**

(9) **Mary Hartman, Mary Hartman (R)**

(11) **The Homeycomers**

(13) **A Family at War (R)**

(21) **Lilius, Yoga and You (R)**

(41) **Hugo Leonel Vaccaro**

(68) **Wall Street Perspective**

11:30 (2, 4, 7) **News (Time approximate)**

(9) **MOVIE:** "Cry Wolf" (1947). Errol Flynn, Barbara Stanwyck, Geraldine Fitzgerald, Richard Basehart. A thriller, including melodrama. Stanwyck-Flynn combo fine

(9) **Movie:** "Welcome to Hard Times" (1977). Henry Fonda, Janis Rule, Aldo Ray, Janis Paige. A burned town and four survivors. Hard-bitten, anticlimactic

(11) **Burns and Allen Show**

(68) **Paul Harvey Comments**

(88) **Wall Street Perspective (Continues)**

12:00 (2, 4, 7) **THE REPUBLICAN NATIONAL CONVENTION:** Live coverage continues

(5) **Adam-12**

(7) **BASEBALL**

(11) **MOVIE:** "The Impressario" (1959). Michael Caine, Nigel Green

(13) **ROBERT MACNEIL REPORT**

(21) **Long Island Newsmagazine**

(31) **News of New York**

(41) **Walter Mercado**

(58) **Solero y Sin Compromiso**

(68) **New Jersey News**

(88) **Wall Street Perspective**

12:30 (13) **Captioned ABC News**

1:00 (6) **MOVIE:** "The Kill or Cure" (1963). Terry-Thomas, Mollie Keen, Redmond Miles. Little Ben's room at a health spa, nice work by T-T and that Peko (Time approximate)

1:17 (3) **Jack Benny Show**

1:30 (7) **MOVIE:** "Julia" (1962). Tom Poston, Julia Meebs. Of! Dreadful! (Time approximate)

(9) **Joe Franklin Show**

1:52 (8) **Hitchcock Presents**

2:00 (2) **MOVIE:** "The Kid's Pet" (1958). Clark Gable, Doris Day, Gig Young, Marnie Van Dorn. Crackers and a dog. Best: Family editor and jargonist teacher. Swell, all the way (Time approximate)

2:15 (9) **News**

2:30 (5) **News (Time approximate)**

3:15 (7) **News (Time approximate)**

3:52 (2) **Pat Collins Show (Time approximate)**

TUESDAY, AUGUST 17

Morning

6:10 (2) News

6:15 (7) News

6:20 (5) News

6:27 (5) Friends

6:30 (2) 1976 Summer Semester

(4) Knowledge

(5) Goliath

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7:00 (2) CBS Morning News

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(7) Good Morning America

(11) Pope and Friends

7:05 (13) Yoga for Health (R)

7:30 (8) Bugs Bunny

(9) News

(11) Felix the Cat

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8:00 (2) Captain Kangaroo

(5) Filofones

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(11) Magilla Gorilla

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(7) AM New York

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(4) Concentration

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(8) **Bewitched**

(9) **Straight Talk**

(11) **Courtship of Eddie's Father**

(13) **"A FAMILY AT WAR"** (R)

11:30 (2) **Love of Life**

(4) **Hollywood Squares**

(5) **Midday Live!**

(7) **Happy Days (R)**

(11) **Equal Time**

11:55 (5) **CBS News:** Douglas Edwards

Afternoon

12:00 (7) **Hot Seat**

(9) **News**

(11) **700 Club: Rex Humbert**

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(8) **News: One Hour**

(11) **The Musters**

Evening

6:30 (2, 7) **News**

(9) **Bewitched**

(9) **The Avengers**

(11) **Star Trek**

(13) **Villa Alegre (R)**

(21, 50) **Zoom**

(41) **Reporter 41**

(68) **Uncle Floyd**

6:30 (5) **Partridge Family**

(17) **The Electric Company (R)**

(21) **El Espanol Con Gusto (R)**

(41) **Lo Imperdonable**

(47) **Sacrificio De Mujer**

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(6) **News: John Chancellor, David Brinkley**

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(7) **News: Harry Reasoner**

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(11) **Dick Van Dyke Show**

(13) **The Romagnolis' Table**

(31) **On the Job**

(41) **Edios Musicales**

(58) **Robert MacNeil Report**

(68) **Peyton Place**

7:30 (2, 4, 7) **THE REPUBLICAN NATIONAL CONVENTION:** Live coverage continues

(5) **Adam-12**

(7) **BASEBALL**

(11) **MOVIE:** "The Impressario" (1959). Michael Caine, Nigel Green

(13) **ROBERT MACNEIL REPORT**

(21) **Long Island**

Television

"After the blaha, 'Saturday Night Live' resembles a whoopee." (John Leonard)



MAIDEN VOYAGE—The Captain and Tennille, the popular recording duo, will co-skipper their first musical-variety special Tuesday evening at 8:30 on ABC.

By ANDY MERTON

BOSTON
The young Englishman spoke calmly yet assertively: "Michael, I wish to commission the design of an atomic weapon, and then take it to Sweden to have it tested."

The speaker was not a terrorist or a representative of an aggressive third-world nation; he was John Angier, a producer of "Nova," the scientific documentary series mounted by WGBH, this city's public-TV station. "Michael" was Michael Ambrosino, then executive producer of "Nova." The conversation took place in August 1974, in Ambrosino's office at the headquarters of WGBH, looking out on Harvard Stadium and the Harvard Business School.

Michael Ambrosino is a peaceful family man. He knew that the idea of a public-TV station sponsoring the design of an atomic bomb would present certain delicate legal, ethical, moral and political questions. He nonetheless approved the project.

Angier crossed the Charles River to Cambridge, where he recruited a 20-year-old M.I.T. chemistry student who, using only unclassified source materials, researched and designed an atomic weapon within five weeks. Angier's Swedish experts concluded that the student's bomb might, indeed, work, and that if it did work, it would produce an explosion small by nuclear standards but devastating by most other standards. The result was "The Plutonium Connection," which aired nationally in March 1975 and was the single most successful "Nova" show to date in terms of critical and audience response.

That such a project was dreamed up and carried out at WGBH should not surprise regular viewers of public television, who frequently see the station's call-letters receding into an electric blue background during any given week. According to Anders Yocom, program coordinator for the Public Broadcasting Service (PBS) in Washington, WGBH provides more hours of network programming than do any of the other 40 odd program-producing member stations of PBS. Furthermore, in the past half-dozen years, WGBH-produced programs have won 12 Emmys, 3 Peabody Awards and numerous other citations for excellence, as well as consistent critical acclaim.

What accounts for this particular station's superiority in not only quantity but quality of public-TV programming? Who provides the inspiration behind such innovative productions?

According to Sylvia Davis, the creative director for WGBH, the station's success results from an atmosphere that fosters innovation, combined with an ambitious fund-raising arm. "People are able to shape themselves here," she said recently. "There is a respect for eccentricity here that encourages people like Julia Child [of 'The French Chef'] to develop. It is not as though we sensed a great need for a cooking show—but here was this potent woman with an obvious need to share her talent."

Miss Davis also credits the station's general manager, Michael Rice, with "encouraging us to take chances." She adds, "Mike is supportive when you're leaping into a void—and when you are

Andy Merton is in charge of the Journalism program at the University of New Hampshire.

What Makes WGBH Crackle With Creativity?

highly competitive, as we are, that's a major asset." In addition to "The French Chef," these leaps have resulted in numerous highly popular series, including "Crockett's Victory Garden," a how-to gardening show; "Erica" (instruction in needlework); "Joyce Chen Cooks" (Chinese cooking); "Theophile" (Greek cooking); "Making Things Grow" (mostly indoor plants); "Romagnoli's Table" (Italian cooking); "Evening at Pops," featuring Arthur Fiedler conducting the Boston Pops; "Evening at Symphony," with the Boston Symphony Orchestra, usually conducted by Seiji Ozawa; "Maggie and the Beautiful Machines" (with exercise therapist Maggie Letvin) and "Zoom." (After a year of reruns, the popular audience-participation show "Zoom" is again in production with a new cast of rugby-shirted pre-teen-agers; another children's show, "Rehop," a new series of 10-minute documentaries about youngsters of various ethnic backgrounds, will make its debut this fall.)

In addition to its regular series, WGBH steadily churns out short series and one-shot programs on everything from sports ("Grand Prix Tennis," with Bud Collins) to politics (a 1975 dramatization of the Watergate cover-up trial). "Arabs and Israelis," a seven-part series that attempted to explain the Middle East situation in human terms, was aired early last year following numerous problems in

but says it is unavoidable in economic terms: "We're working on a project now to dramatize Hawthorne's 'The Scarlet Letter.' It's a six-part series, and it will cost \$500,000 per episode. But we can buy British productions like 'Madame Bovary' for \$15,000 to \$30,000 apiece. Why should our donors, like Mobil, pay \$3 million for six episodes of 'The Scarlet Letter' when something like that is available?" Nevertheless, he says, work on "The Scarlet Letter" is going forward.

Not all WGBH productions are that costly. The budget for this year's surprise hit, "Crockett's Victory Garden," runs about \$3,000 per half-hour show. And each show is done on location—location in this case, being a 75 by 75 foot square of dirt carved out of the WGBH employees' parking lot. "The soil," says Jim Crockett, the 60-year-old host of the series, "was the world's worst—blue clay that had become nearly as hard as concrete."

When he began digging in April 1975, Crockett soon discovered that before it had been a parking lot, his garden plot had been a town dump; cultivation yielded all sorts of broken glass, twisted metal, and a whole, if rusty, automobile muffler. Nonetheless, by November of last year, Crockett had grown what he estimated to be \$700 worth of groceries—and that doesn't include the roughly 30 cantaloupes which grew near the fence and were stolen right off the vines in

'There is a respect for eccentricity here that encourages people to develop.'

production; everything in the series had to be approved by both an Arab and an Israeli producer. Other more recent specials have included "Beyond the Sand Dunes," an exploration of the ecology of Cape Cod, with Thalassa Cruso; "Growing Up Female," a show exploring those forces that influence and shape women in their formative years; and "Dying," a wrenching study of death, produced by Michael Ambrosino and directed by Michael Roemer, that was five years in the making.

WGBH is also responsible for the network showing of a number of other productions that the station purchases and distributes to PBS: "Classic Theater" (television adaptations of dramatic works by authors ranging from Shakespeare to Bernard Shaw); "The Ascent of Man" (Jacob Bronowski's wide-ranging anthropological and historical survey); "Masterpiece Theater" (an umbrella title covering a number of dramatic series, including "Upstairs/Downstairs," and "Shoulder to Shoulder"); and "Monty Python" (a potpourri of zany slapstick humor), among others. Most of these acquisitions come from the British Broadcasting Corporation, and they give the network a distinctly British and, some say, elitist tone. Henry Beaton, a young, reheaded lawyer who oversees cultural programming at WGBH ("cultural" meaning everything except public affairs), regrets this dependency on the BBC

mid-August. (Security has since been tightened.) "Crockett" blossomed from an idea of Russ Morash, who had produced "The French Chef" and other how-to shows for WGBH. Morash, 40, is an often frustrated amateur gardener who craved professional advice, and who imagined that there were millions of viewers like him. He was right. WGBH now airs "Crockett" Wednesdays at 7:30 P.M., with repeats on Saturdays at 7 P.M. Together the two broadcasts have more viewers than WGBH's number one half-hour series, "Monty Python," which follows "Crockett" on Wednesday nights.

A large part of WGBH's continuing success is due to the fund-raising ability of the station's 32-year-old general manager, Michael Rice. Over the past five years, the budget at WGBH has nearly tripled, from around \$5 million to over \$14 million. And Rice is currently working full-time on an ambitious fund-raising drive called "Project Independence" aimed at amassing more than \$12 million for programming and new equipment. The goal is to ensure that WGBH will not be completely reliant upon the two primary sources of public-TV programming seed monies: PBS and the Corporation for Public Broadcasting, which is controlled by Congress.

WGBH's aggressive fund-raising efforts have allowed the station to expand to three buildings and to support an experimental television

workshop in neighboring Waterstown. But most of the new money has gone toward programs that are produced with the network in mind. For a while, this resulted in tensions within the station: people working on programs intended for only local showing—most notably local news and public affairs programs—complained that they did not receive the same kind of treatment that network-minded employees were getting.

"They were never quite serious, somehow," says Diane Dumanoski, a staff writer with the weekly Boston Phoenix newspaper who left WGBH in 1974 after working for three years on "The Reporters," a news show that had been underwritten by the Ford Foundation and specialized in coverage of neighborhood events. "There was never a real commitment to local news," she says.

Miss Dumanoski accuses the station's president, David Ives, and Michael Rice, among other WGBH executives, of "chronic dilatorism": "There was a tremendous amount of agonizing over the purpose and mission of the station, but a tremendous lack of connection with the community. They might ask us to do a piece on blue-collar workers, not because blue-collar workers were doing anything noteworthy, but because they were trendy at the moment. And then they would lose interest."

David Ives, the tough, dry Brahmin who is president of WGBH, acknowledges that Dumanoski may have a point. "But it is not a matter of attitude," he claims. "It's a practical matter of who's got the dough. We don't do any programming except that which we believe will make local programming better."

Both Ives and Rice deny that the station's management has an elitist attitude. As Ives puts it, "By broadcasting concerts, plays and other cultural events, we are making available to the general public events which until recently were available only to the top income brackets."

According to Rice, the station is "first of all, a community broadcast service. When we come up with a new program, it is for our own audience. But because Boston is so rich in resources, the things that we develop become useful to people around the world." He cites the station's close relationship with various nearby cultural institutions, notably the Boston Symphony Orchestra, and with Harvard, M.I.T., and other area universities.

There are some nagging worries at WGBH. Austin Hoyt, who produced the conservative-oriented half of "The Advocates," a public affairs show with a debate format that aired nationally from 1969 to 1974, is concerned that in the future it may become more and more difficult for WGBH to pry money from the PBS cooperative to do public affairs programming.

In the early days, according to Hoyt, WGBH was "like a freewheeling band of brothers playing stickball along the Charles"—an atmosphere that encouraged improvisation and creativity. But, he says, mounting labor and money problems could divert creative energy away from where it should be.

Yet, for the present, WGBH continues to produce an impressive array of programming. As "Nova" producer John Angier says, "It is quite a flexible place, one that keeps up with changing demands and changing ideas. And management is not unresponsive to change."

TV VIEW

JOHN LEONARD

Vidcult—When Video Becomes Our Culture

We were sitting around the other night with our thumbs bleeding because of tab-top beer cans and our minds uneasy because of Richard Pryor. We were listening, you see, to Richard Pryor on a long-playing record. Mr. Pryor, as anybody who has seen such movies as "Uptown Saturday" "Bingo Long and the Traveling All-Stars" and "Will Tell You, I'm a Very Funny Man," he also used a scary man, a black Lenny Bruce, before telehim clean up his act. His career is doing nicely movies, although not on television. He was, if television, at least misplaced: his flow was cut up his language—the dirty words and the multiple rences—was taken away from him, and so the was gone. There is simply no way a routine like listened to on the long-playing record—a conven- a wine and a junkie, with Mr. Pryor talking— would have been tolerated on television. And yet was an amazing piece of craft, a short story in and painful with a subtext of anger, we were a tragedy.

antizing, a laundering of the self until it shrinks a size of family entertainment, is of course one of al social purposes of television. If reality smells, t. (A side-effect is the feeling of liberation a per- sences when he graduates from television to the vies, and not very daring ones at that, suddenly n a whole planet of possibility when compared to ophobia of bits on the box. The shrunk self flaps Tins, for example, Woody Allen with all that and screen-space to occupy, fills them up with . We watch him pumping away at the inflation of and wish him the best, even though a certain lts, as if his cameras were lost and trying to find ack to an intimacy.) A frightening comedian need to prime-time, however appropriate he or she may world we live in.

Bruce? Well, there are too many assistant pro- Lenny Bruce running around these days for me to anything heretical about him; they club you with But he was on the home-screen briefly a week or s was an old film-clip, a young Bruce, before he with the rest of us to waste himself. The occasion :Allen's Laughback" (Monday nights at 8 on Chan- in New York). He looked like an incipient bruise.

the clip, Lenny Bruce was discussed by Mr. Allen (viable piano), Jayne Meadows, Mort Sahl, George Frank Gorshin—not very intelligently, although was affectionate. But what a collection of comed- many and varied the TV styles. Several styles were machine for dispensing one-liners, like Bob Hope o Marx; a pratfaller above and beyond the call of like Milton Berle or Jerry Lewis; someone who are about visual comedy, like Ernie Kovacs.

a broad enough representation to think about the a comedy of topical comment, of self-deprecation, of interpersonal abuse; shaggy, lewd, milit-

ant, blasphemous, cornball, ad hominem, ad absurdum, ad nauseam and let stew—and the cooling of television. We've come a long, alienating way from vaudeville and the desperate desire to please. Instead of keystone, it is snow-come comedy now. A certain invulnerability is required, a dissociation from your own material. (Somebody else wrote it, and if it isn't getting any laughs, you ad-lib against the writers, or against the studio audience, and somebody else wrote the ad-libs, too). There are, to be sure, throwbacks like a Carol Burnett or a Flip Wilson, but no sweat is the general rule. If this doesn't work, let's try that, it's all the same to me, life is a spectator-sport, you know Sport, he follows our band, hi Sport, you old athlete's foot, we lost another war today, if anybody finds it please call toll-free unless New Jersey . . .

I suspect this technical manipulation of the self, this protective and defensive cool, is a consequence of trying to work out a relationship with the medium. There is a studio audience, seen, and an audience at home, unseen. To which do you play? You are manufacturing your own authenticity. What a bind. Why not play them off against each other? Folks, I'm an innocent bystander, at the scene of an accident. Life is an anecdote that happened to somebody else. Blame it on Ed McMahon.

Then something odd happens to the material. The material becomes television itself, not the discrepancy between what ought to be, or what was expected to be, and what actually is in the culture at large, but the discrepancy between what television is and what we are while we are suspiciously or mindlessly, watching television. Television becomes the culture. Remember how often commercials are parodied, and soap operas, and Westerns, and cop shows. After limiting itself to exclude the anger, pain, streets and sweats of a Pryor or a Bruce, TV then proceeds to parody only what it has already deemed acceptable. It is safe to make fun of all which has been previously decided to be safe. Reality is made small; criticism of reality—a comic business—becomes smaller still. How interesting to have a parody of a culture without having much of a culture. We tickle one another inside a straitjacket.

Which brings me finally to NBC's "Saturday Night Live." I admit addition. Surprise is a trip. But Chevy Chase and friends—have you ever thought about the concept of a "guest host"?—are too much congratulated. Their let's-see-if-we-can-get-away-with-this impertinence, their scrumming and prep-school smart, looks good only by comparison with what we've come to expect. After the blaha, "Saturday Night" resembles a whoopee. Bravely, the thick skull of Gerald Ford is thumped, the teeth and accent of Jimmy Carter bolstered. So much for two-party politics. A farce is institutionalized, not criticized.

And the material is entirely TV culture, or vidcult. The press conference, the news broadcast, the satirizations of commercials, even the loving pan to the cameras lovingly panning the studio audience in search of a grinning jerk whose mug-shot will be captioned as though he or she were on the precipice of winning three years of linoleum or Monty Hall's cheeks, whichever comes first—all is vidcult. What are we laughing at? At that which we have been instructed it is permissible to laugh about because it is unchangeable.



Ives and Rice at taping of "Crockett's Victory Garden"—"Not unresponsive to change"

Art

ART VIEW

By JOHN RUSSELL

A Tantalizing Glimpse of German Art

What's so special about German art? Why don't the Germans let more of it out? Are we missing something really great, or needn't we care?

These questions are raised by the arrival at the Metropolitan Museum of four early German paintings from the Alte Pinakothek, in Munich (They will stay here for two years, as part of an agreement by which the Alte Pinakothek plays host to three French Impressionist paintings from the Met.)

The pictures in question were painted during the lifetime of Albrecht Dürer. They are: "Two Wings from an Altarpiece" by Barthel Bruyn the Elder (1493-1555); "Two Wings from the Altarpiece of St. Gercon" by Anton Woensam von Worms (Before 1500-1541); "The Lamentation over the Body of Christ" by the Master of the Holy Kinship; and "St. Christopher with the Christ Child" by the Master of St. Christopher with the Devil.

The name of Bartel Bruyn has magic, in this context. No one who has been to the Wallraf-Richartz Museum in Cologne will forget the outrageous festivity of his "Three Kings." Kings were kings, in Bartel Bruyn's view, and he dressed up his three in the very height of fashion. Nothing was too good for their visit to the Infant Jesus. Silks, furs and velvets abound. Embroidery runs riot. As for the traditional manger, nothing of it remains but a bundle of straw which looks as if it had been tied up by the Yves St. Laurent of the day.

But—and this is the point—not everyone has been to the Wallraf-Richartz Museum in Cologne. And the only way to know German painting and German sculpture is to go to Germany. (It helps to know German, too: barely one in a hundred of the relevant books is available in English.) It isn't even a matter of going to three or four key museums: Nuremberg, Cologne, Munich, Dresden, Frankfurt, Berlin. Germany has to be covered town by town and village by village before we know what we are talking about.

In the course of that tour the enquiring visitor will find



Diptych by Bruyn

himself in places known to very few foreigners: Bückeburg, Insterburg, Eckernförde, Wolfenbüttel. Many of them have other claims on our attention—it was in Wolfenbüttel, for instance, that the semi-colon was invented—but the first fact about them is that painting, sculpture and architecture are integrated into the local life in ways that cannot be paralleled in a museum. (And what spectacular country too! No one forgets the drive toward the ancient town of Coburg, at that moment in high summer when the flat-topped acropolis of the Veste seems to lift off in a haze of heat.)

No one small loan can take the place of these investigations. Nor can give it any idea of the panoramic richness of the German achievement in painting and sculpture between, let us say, the birth of Dürer in 1471 and the death of Caspar David Friedrich in 1840. If anything, it may emphasize the gap which divides us from the Germans who were trying to come to terms with the idea that an individual human being may—just may—be the most important thing there is.

This really put them in a terrible bind. The Church was still the Church, yet the climate of the times in the Cologne School (to which three of the four artists belonged) was toward a high degree of individualization. Bartel Bruyn was one of the great portraitists of all time. For the most part he worked with ill-favored captains-of-commerce, and yet he managed to discover in each of them an inner glow. Some glows are more alluring than others, of course, and when Bartel Bruyn was faced with an irredeemable brute there wasn't much that he could do. But he managed to ally the humane study of individual physiognomies to the demands of the Church: no small feat, that.

Cologne at that time was one of the great cosmopolitan cities of the West. But the paintings at the Met retain certain specifically German traits—some of them seductive, some of them not. The woodcut was at the basis of much of German art at that time, and the woodcut is necessarily a linear art. Anton Woensam mastered the art of the woodcut better than almost anyone, and his two scenes from "The Martyrdom of the Theban Legion" prove that he could carry over from woodcut an ideal lucidity of statement and the command of detail which we expect from a great Chief of Staff.

It does leak out, however, that as a man he was rather creepy. Agreed that in a scene of martyrdom people have to get their heads cut off, but there is in Anton Woensam's account of the tribulations of the Thebans a most unlikable relish. Admiring as we may be of his organizational skills, we can't help noticing how that mailed fist grinds into the eyes of that severed head.

So these in many ways are disquieting pictures. From the refusal to idealize, for instance, we can well understand how generation after generation of foreign connoisseurs was disconcerted by the terrible bluntness of German painting. The ecstatic lyricism of Dürer was one thing, but the grimness of his contemporaries! The acidity of their color! The piling-up of fact after unpalatable fact!

Foreigners couldn't come to terms with it—and just as well, too, since the Germans didn't want to let the pictures go.

This is one aspect of the "true German art" of which Hans Sachs has something to say in the last scene of "Die Meistersinger." It isn't the whole of German art, and it is not entirely likable. But it is part of the history of European awareness. People painted these pictures in order that other people should understand their own natures. That is the highest function of art, and it is fulfilled with a rare perseverance in these loans from Munich.

Hilton Kramer is on vacation.



"One of the great portraitists"

The Fine Points of Pen Collecting

is a renaissance for the human

PHOTOGRAPHY VIEW

GENE THORNTON

Were the Photo-Secessionists Truly Avant-garde?



Käsebier's "The Picture Book"—"an otherworldly atmosphere"

Why is it that an approach to picture making condemned as conservative if not reactionary in painting is praised as progressive if not avant-garde in photography? I am thinking of the works of the Photo-Secessionists whose pictures were reproduced by Alfred Stieglitz in his celebrated publication, Camera Work, along with drawings, paintings and sculptures by such French modernists as Picasso, Matisse and Brancusi. I am thinking particularly of the photographs of Gertrude Käsebier and Clarence White, currently on view at Helios Gallery.

This exhibition perfectly exemplified the kind of photograph that was reproduced in Camera Work from its founding in 1903 almost to its demise in 1917. The tone is set by Käsebier's "The Picture Book," which Stieglitz selected in 1902 to appear in Camera Notes, the predecessor to Camera Work. Under a tree in a meadow sits a young woman in a long white dress, her long hair falling in two strands over her shoulder. Beside her sits a small child, a boy I think, absorbed in a book, and she is pointing out something in it. The picture is steeped in a soft, dreamy, otherworldly

atmosphere. The sunlight on the meadow and the shade of the tree indicates a pleasant summer day, but otherwise no clue of costume or setting tells us where we are or when. We are, in fact, not in the real world at all but in Storybook Land.

The same is true of picture after picture by Clarence White as well as Gertrude Käsebier. Storybook costumes and storybook settings and poses predominate. Languid ladies in vaguely Grecian or medieval dress wander through orchards or meadows or sit at windows gazing at crystal globes. Very young boys with grape leaves in their hair play pan pipes or wrestle nude in sun-dappled forest glades. The pictures are beautifully composed and lighted, and the high artistic aspiration of their makers is evident. However, they resemble the works of academic conservatives such as Thomas Dewing, Kenyon Cox or Abbott Thayer, or even popular illustrators such as Maxfield Parrish, far more than they do the work of the School of Paris modernists. Indeed, they represent all that French and American modernists are usually presented as having revolted against.

The exhibition at Helios includes photogravures from

Camera Work, Camera Notes and elsewhere, as well as platinum and glycerin prints by White and Käsebier. The focus is soft, the values are close, and the artistic influences are the fashionable ones of the pre-modern era: Pre-Raphaelite, Japanese, Whistlerian. Käsebier's portraits of children, for which she was famous, frequently portray them in vaguely Holbeinesque costumes and poses for which she was also famous. She even composes sentimental genre pictures of little old white-haired ladies who look pensive and resigned.

All this is charmingly done, and no one would wish it undone or otherwise done. But to think that it was avant-garde even in its time is to ignore everything else that was being done at the time. What the Photo-Secessionists actually did was to translate into photographic terms a number of different ways of picture painting that were already widely accepted in the early 20th century. These ranged from anecdotal genre and Old Master imitations to—at their most advanced—the atmospheric tonalism of Whistler, which had so shocked Ruskin 25 years earlier in 1877. The Photo-Secessionists were not the only photographers doing this, either. The same kind of photographs were being made by all the other photographers who exhibited in the flourishing photographic salons of the era.

The technical procedures they sometimes adopted were the only thing the least bit avant-garde about the Photo-Secessionists and other early 20th-century salon photographers. In the current exhibition, there are several glycerin prints of Käsebier that have been worked over by hand to make them look more like etchings or drawings, and in numerous pictures by both Käsebier and White the camera's natural tendency to record a wide range of grays has been deliberately thwarted, resulting in pictures of an unnaturally (but artistically) limited range of grays. In the 1920's and 1930's, young photographers such as Paul Strand and Edward Weston considered these practices old-fashioned and unphotographic; but when they were first introduced around the turn of the century, an older generation of photographers considered them outrageously new-fangled and unphotographic. Except for these technical procedures, however, the only thing that was avant-garde about the Photo-Secessionists was their name.

So why are the Photo-Secessionists thought to be avant-garde today? Partially it is because of their association with Alfred Stieglitz. Stieglitz did indeed introduce and promote many avant-garde painters and sculptors in his various galleries and publications, and even when his artists were not avant-garde, he operated in such an atmosphere of exclusiveness and "higher meaning" that they came to seem special to his devotees. As a result, posterity tends to think that all the artists he favored were avant-garde even when, like White, Käsebier and all the older Photo-Secessionists, they were not.

In addition, the Photo-Secessionists have maintained a reputation as avant-garde because most people judge photographs and paintings by different standards when they should judge them by the same standard. By this I do not mean that a photograph should be judged by its success in imitating brushwork or other effects peculiar to painting, nor do I mean that a painting should be judged by its success in achieving the detailed illusionism of a photograph. However, paintings and photographs are both pictures, and in any given period there are stylistic and iconographical standards that apply to all pictures however made.

This is what people forget when thinking about the Photo-Secessionists. Most critics, curators and collectors know perfectly well what is and is not avant-garde in painting in any given era. They know, for instance, that in the first decade of the 20th century, when Picasso was painting "Les Femmes d'Alger," soft-focus paintings of languid ladies in orchards and meadows were not avant-garde. When they come to photographs, however, they forget this. In their haste to recognize photography as a fine art, they gather up everything with any claim whatsoever to any kind of attention. Thus, the Museum of Modern Art has in its collection fine photographs by Gertrude Käsebier and Clarence White, but nothing by the contemporary painters who were depicting the same subjects in the same mood and style. It is as if photography itself is now considered avant-garde—the medium itself, regardless of what is done with it.

LETTERS

On 'Counterfeit'

To the Editor:

Hilton Kramer's attitude in his article "Our Museums Are Flooded with Counterfeit Art" [July 25] typifies the arrogance with which the museum-going public is treated by art critics. Reproductions help us recreate in our imaginations the spirit, the anguish and the beauty of an original work. To insinuate that a 10-cent reproduction sates our appetites for beauty is to imply that the public lacks all esthetic and emotional sensibilities.

DEBBIE SOLOMON
New Rochelle, N. Y.

To the Editor:

Cheers and cheers again for Mr. Kramer's superb essay on the "Our Museums Have Become Flooded with a Niagara of Counterfeit Art."

It would take a real optimist (which I am not) to believe that even this statement may halt "the numbing abundance, etc." that is diverting attention "from the experience of art." But how much this needed saying in a strong, loud voice!

LOUIS ZARA
New York, N. Y.

To the Editor:

At one time, when museums served a small, well-educated elite, that "private communion" between audience and art work extolled by Hilton Kramer may indeed have taken place without any intermediaries. Today, however, the museum hosts a much larger, and far more motley group, even as it displays a far greater variety of works. It is no more realistic to expect the variegated works in the museum to speak directly to museum-goers than to expect all listeners to respond intelligently to a new composition by Stockhausen, all readers to comprehend Joyce's later writings, or, for that matter, all those trained in classical Western painting to be moved by Chinese silk scrolls or the latest multi-media presentation concocted in the lofts of SoHo. For these unsophisticated, but well-intentioned, audience members, the intermediaries furnished by artistic institutions serve a genuine need. It would be a pity to sacrifice their legitimate needs, and the significant steps taken by many museums to meet them,

to Mr. Kramer's vi-
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To the Editor:
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and Hilton Kramer
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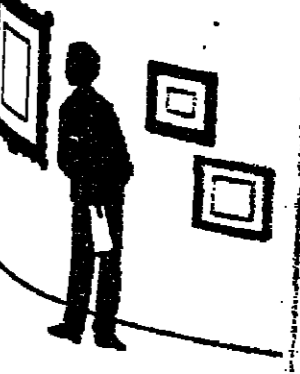
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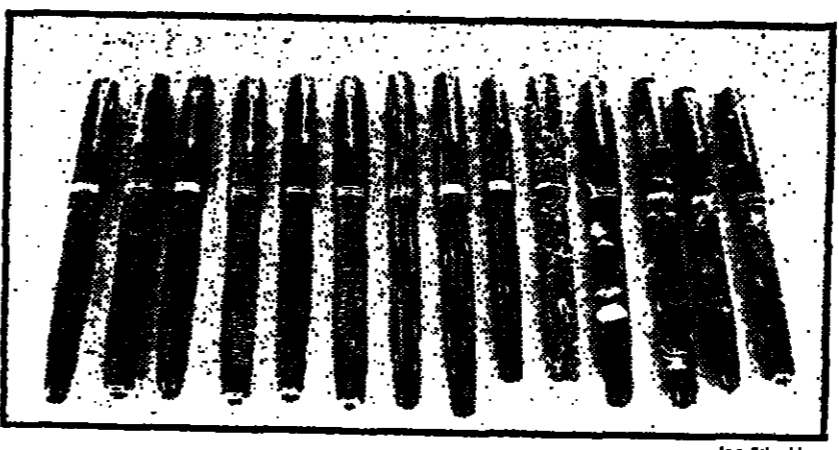
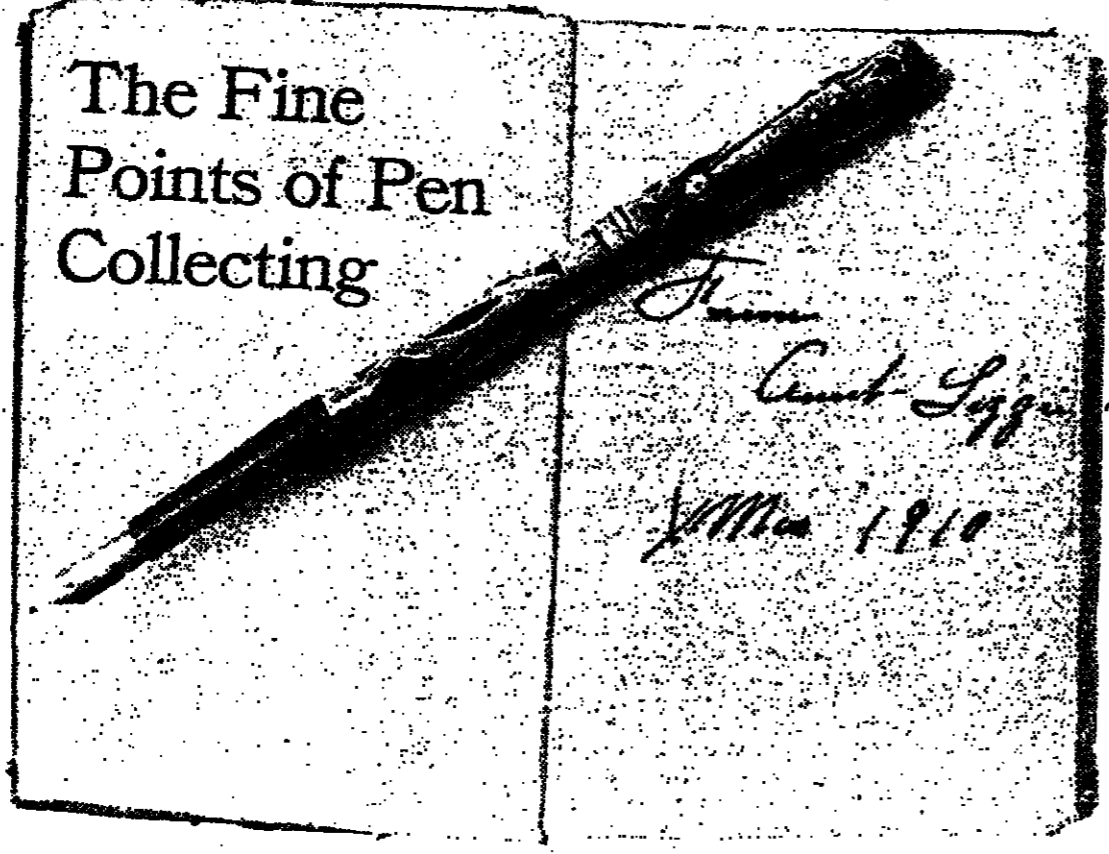
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How to have an art-full weekend

New York Times



صبراً من الامل



There is a renaissance for the humble fountain pen—for both those who write and collectors, too.

By ROBERT EDISON
Nearly a century after Louis E. Waterman conceived of the fountain pen, and some 30 years after it was driven into near-oblivion by the ubiquitous ballpoint, his splendid invention is once again finding favor...

grown up in a ballpoint world are discovering the pleasures of writing with a finely crafted instrument that can impart new character to one's handwriting. In fact, some teachers have begun recommending fountain pens to their students as a way of improving penmanship.

it for the world. It still writes like a dream."
Writer Barbara Ziegler becomes almost misty-eyed at the mention of her three modest Esterbrooks, which she purchased in a drug store during the 1950's.

toned ripple motifs; conservative mottled browns and vivid garden yellows; gleaming deep-sea green marbles; and rich, hand-finished wood grain effects magically created in hard rubber...



were the rage). This penchant for pen jewelry has caused one New York collector to come up with a charm bracelet for his young daughter which has dangling pen points of various sizes serving as charms.

How to Repair Ceramic Tile

By BERNARD GLADSTONE

Although ceramic tile normally needs little or no maintenance, even after years of scrubbing and hard wear, there are times when repairs are required. This may happen when individual tiles work loose, when grout joints crack or become so badly stained that regrouting is required...

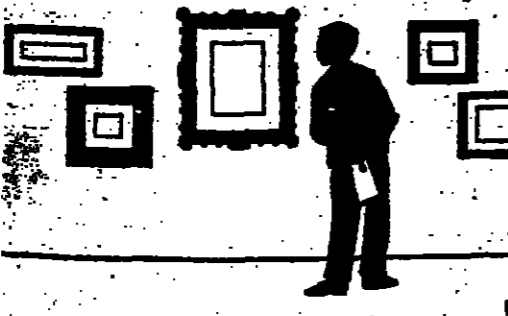
ART

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Tree Peony Expert Shares Some of His Trade Secrets

Smirnow has been a love affair with tree peonies for most of his adult life. He has seen them, grafted them to them to customers the world.

year, the American Society bestowed upon him the honor. He was the "Mr. Tree Peony" for his devotion to the art and promotion of his favorite flower.

Louis Smirnow said at his Brookville, L.I. home the unknowing eye might see a grassy area as a grassy area, but to the peony lover it is a garden.

peonies are there, in a small nook, just until next May.

Smirnow property, a royal courtyard of literally hundreds of peonies, the bloom in late May, around Memorial Day, is the best known. The garden, the peonies are down every fall, weather turns cold, peonies are something to bloom earlier—about three weeks earlier—the name earned the name because the plants are rublike with woody stems and do not die down in fall.

ers are breathtaking—12- to 14-inch crepe-paper-like flowers in a panorama. There are varieties of every shade of color, except possibly white.

peony's ancestry goes back to the ancient Chinese and the flowers are depicted in art as the focus of attention.

on for the off-season, the famous Smirnow garden was to the trade secrets, peonies are grafted, special techniques by growers to their stock. And now is one who knows and knows how to do it.

the procedure, w set up an old in the cool shade

of his garden where the lawn is a lovely green carpet. The lesson began. "There are two parts to the puzzle," Louis Smirnow explained. "The root (understock) upon which the tree peony (scion) is grafted comes from the herbaceous peony. Experience has shown that the double roots provide the best thick roots. I like to use plants at least four years old. The root pieces should be four inches long and a half-inch thick."

The pieces were trimmed from several root clumps that had been dug up earlier in the day. Shorn of leaves, they were just heaped in a small bunch looking so much like a bunch of garden discards.

The next step was to obtain the scion. The variety to be propagated that day was *Arctic Star*, a Lutea hybrid with pale yellow single flowers. Mr. Smirnow chose a vigorous growing upright branch and checked it to see that it had two nodes. These are tiny nubs that were beginning to form at the axil, where the leaf blade joins the stem.

When he was satisfied that he had selected a good scion, he used a single-edge razor blade to make a clean slanting cut. And with the same blade, he knicked off the leaves. What appeared to be just a stick was actually a future tree peony.

The marrying of the graft and scion is the trickiest part according to Mr. Smirnow. The graft must be a tight fit. He shaped a V notch at the top of the understock to match the size of the wedge-shaped end of the scion. When he inserted the scion into the notch in the rootstock, he was pleased to see he had a perfect fit.

With plastic tape, the graft was wrapped tightly, like a bandage so that all exposed areas were protected. Then it was secured with a tie-wrap, and the label attached.

Tree peonies are grafted in August, Mr. Smirnow said, because the buds for the following season are just starting to form. The Lutea hybrids, with mainly yellow flowers, are grafted the first part of the month while the larger flowered Japanese hybrids are grafted later.

When completed, the grafts are stored in the coldframe and there they will remain until April. Rooting media



Scion of tree peony is inserted into notched understock, wrapped and set into a coldframe. Young plants will bloom in their third year in May.



Louis Smirnow, tree peony fancier, uses herbaceous roots understock for grafting.

is a six-inch layer of sand. "On top I use a three-inch layer of Cornell potting soil formula, sold now commercially as Jiffy-Mix. It contains perlite, vermiculite and peat moss with nutrients," he said.

The grafts are set deeply into this rooting media and completely covered by it, and watered. Later in the fall, a three-inch layer of wood chip mulch goes on top and just before real cold weather, a plastic tarpaulin plus another two inches of bark mulch is used to keep the grafts protected through the winter months.

"The normal 'take' for grafts is anywhere from 30 to 50 percent. That's pretty good. Last year I had a 70 percent take and I was beginning to think I was a genius," Mr. Smirnow added.

Next April when the weather begins to settle, Mr. Smirnow will uncover the coldframe gradually. This is the thrilling part for him when he sees what actually has happened to the hundreds of grafts he made the year before.

"Some of them can be transplanted into nursery beds. Or some can remain in the coldframe. A few young plants may flower in 1978 but most of them will not blossom until 1979 when they are three years old. That's the age I sell my plants." Japanese hybrids are about \$9 a plant while the Luteas are anywhere from \$12.50 to \$15. Mr. Smirnow publishes a full color catalog of his tree peonies for \$1 refunded with orders, available from 85 Linden Lane, Glen Head P.O., Brookville, N.Y. 11545.



The New York Times/Sereno Silverman

Louis Smirnow was won over by tree peonies 40 years ago when he and his wife, Anna, bought their first house in the Sheephead Bay section of Brooklyn for \$6,100. He wanted to do what he saw his neighbors doing in their yard, gardening, so he paged through a nursery catalog and selected tree peonies. He ordered three plants.

"That was the beginning," Mr. Smirnow said, "in my tiny 10 by 20 garden. Later I joined the American Peony Society, read, and learned all I could. The society encouraged me to go public, into commercial business, because there were so few enthusiasts for tree peonies in those days."

Going public for Mr. Smirnow merely meant spending more of his free time in the

garden for his business career was already established as a credit manager in the men's wear field.

When he reached retirement age, Louis Smirnow was not ready to quit and tree peonies were not filling that much of his schedule. He went back to school to brush up on his knowledge of finance and gained a license as a stock broker. He is now with the Locust Valley office of Sterling, Grace and Co.

The shipping season will start soon for this modest one-man nursery business. "I have a good time filling out the orders in the basement. There may be 300 to 400 to fill, involving several thousand plants. But it's not too much work for a man my age," Mr. Smirnow said. "I'm just 80." JOAN LEE FAUST

AROUND THE Garden

JOAN LEE FAUST

Week: It is time to work on lawns following the deluge. Get and keep them trimmed. Last call to plant cool, beets, carrots, salad crops for late harvest. roses again for black spot and mildew; use such as phlox or benomyl.

A Wounded Tree
Belle has left its mark along the eastern seas were split in half, huge limbs came crashing one oldies were toppled over.
he badly damaged trees are ruined beyond repair tificed to the chain saw. Many can be rescued to a ripe old age with proper attention. The Service has published a dandy well-illustrated "For Wounded Trees." It tells the inside story pens when a tree is wounded and explains how decays can be arrested and corrected. It shows to prune and prevent future tree wounds and homeowners to be careful with mowers and to avoid mechanical bark injury. The booklet: AIB-387 and is part of a new series on tree n research by Dr. Alex L. Shigo, plant pathologist st Service. The booklet is \$1.35 per copy and n the Superintendent of Documents, U.S. Govern- g Office, Washington, D. C. 20402.

and Hornets
ben a good summer for those fierce insects, wasps Any disturbance of their tranquility by an unse- lener or picnicker sends them off into a rage and their stingers into the skin with a vengeance. Co- tension in the metropolitan region has sent out a all who work or play outdoors to be wary.

cts are found in many sizes and shapes. Most of ds of wasps. Where they build their homes is the) their identity. The cicada killers build nests in y digging holes, about a half-inch across. Flies of d soil are near the opening. Yellow jackets live ow ground. Hornets nest in trees, shrubbery and n nests made of a papery substance; they sug- s. Polistes, another kind of wasp with a spindle- en, black with yellow markings, build paperlike at they suggest honeycombs. Mud daubers make : their names under eaves roof overhangs or they ckle a sheltered spot behind the shutters.
able insects are no fun around a home or a recre- They can be sent elsewhere to live but it takes l doing. The first rule is to be calm, to keep their va. The insects are most relaxed in the cool of v their dinner hour, and yours, just when it begins

erosols available labeled specifically for wasp- control and the directions on the cans are easy to r long sleeves and work quickly. Be sure the sim- is direct, right onto the nest area, in fact shoot ance hole. Those aerosols containing Sevin (car- to do the best job.
round nesting wasps, an insecticide dust is best. ng Sevin, 5 percent. Use a hand duster and again, terial into the nest opening and then cover it a shovelful of soil.

And it practically goes without saying, once the aim into the insect's home is taken and the shots fired, run quickly for cover.

Rose of Sharon

Maybe everyone has noticed; this is a fine year for rose of Sharon. With flowers resembling the old-fashioned hollyhocks and oval leaves with delicate notches, what could be handsomer. The nice thing about this shrub, it chooses to flower in that summer hiatus, after the opulence of spring and before the autumn colors.
The similarity of rose of Sharon flowers and those of hollyhock isn't too off base, for both plants belong to the Malvaceae family. The rose of Sharon is actually one of the hibiscus (*H. syriacus*) and is sometimes called by another common name, shrub althea. The Sharon part of the name refers to the plain of Sharon, near Palestine. The shrub is believed to have been introduced to the Middle East over the old trade routes from China.

Not to add to the confusion, but just to keep the record straight, there is yet another plant known as rose of Sharon, a low growing evergreen form of St. John's-wort (*Hypericum calycinum*).
Hibiscus syriacus is a relatively simple shrub to grow. It thrives in average soil and does well as a screen planting from neighboring properties. The trick is to keep the plant shapely by pruning. Since it blooms on wood that grew this spring, pruning for shaping should be done next winter or in early spring as soon as it's comfortable to work outside. Some like to prune these plants hard for a tight compact, floriferous display. Others just trim them to keep them tidy and to prevent them, from overgrowing their bounds.

There are many cultivars (cultivated varieties) available now. Their colors range from laundry perfection white to soft pinks, deep reds and on to purples and blues. Flowers may be the large old-fashioned singles, by far the most interesting, or the doubles and semi-doubles which often look like so much crepe paper.

Now while these shrubs are in their finery, the differences in flower form and color can be sought out and particular favorites can be selected for planting later this season. Gardeners who are near the salty breezes of the ocean and Long Island Sound have found that this one is a decorative plus for their grounds. Just be sure to keep them watered in dry weather and be patient for a few years until the young plants get their roots settled down.

Answers/Questions

WINDOWBOX ANTS (Aug. 1)
E.R.N., New Haven, Conn. transplanted flowers from their garden to an apartment window box and with them transported a colony of ants. He wondered if the ants will be destroyed by the cold weather or if the colony will survive to next summer. We checked with Prof. William L. Brown entomologist at Cornell University who said that the answer depends on the particular kind of ant. It is not likely that winter will kill the colony. The best solution would be to scoop the soil out of the window boxes at the end of the growing season and spray a household insecticide into it, mixing well, or baking the soil in the oven at a low temperature for about an hour to sterilize it.

PALM FLOWERS (Aug. 1)
L. H., Brooklyn, N. Y., has a 22-inch palm growing under fluorescent lamps. It flowers every two months and he asked if he can propagate from these flowers. The palm flower is rather inconspicuous and a mature seed pod would have to develop before any form of propagation could be carried out. According to Taylor's Encyclopedia of Gardening, "Because few greenhouse palms ever produce either flowers or a trunk

their exact identification is most difficult. The technical characters in this family are mostly in the flowers and fruit, neither of which is normally produced until the plant has grown a trunk." Ed.

EGGPLANT (Aug. 1)
C.M.W., Pleasantville, N.Y., asked if anyone could explain why his first-year eggplant leaves were wilting and browning. Eggplant belongs to the same family as tomato which is susceptible to soil-borne fungus diseases verticillium and fusarium wilt. If tomatoes were grown previously in the same soil where the eggplants are now growing, the tomato wilts may be affecting the eggplants. The solution would be a new site for the eggplants next year. Ed.

MORE ON WOODCHUCKS (Aug. 1)
Here are two more ideas on the question from Dr. Z.I., Orangeburg, N.Y., how to conquer woodchucks. Mrs. Francis H. Horan, a Connecticut reader, suggests, "Plant heebalm (Monarda). Let it spread through the flower garden and not just in proper clumps. I have it in scarlet red, magenta pink and light pink. It even works in beans. Incidentally, this remedy will not deter rabbits. I also have a dog." And from Mrs. William Roach Jr., a New Jersey reader, "The only method that has worked for me is that of filling in regularly and thoroughly the main entrance of their burrows. They are near the edge of cleared land, frequently on a bank behind a tangle of brambles. The entrance must be filled in every time he or she reopens it. It may take a week of daily attention. Eventually the woodchucks get the idea that the neighborhood is deteriorating and they move along to forage elsewhere."

Newspaper Mulch, a Simple Solution for An Old Problem

By LILA COHEN
Our formal education having included certain courses in logic and philosophy, we have always liked to think that there exists in the universe a natural system of checks and balances; that for every reaction, there is an action.
When we laid out our first vegetable garden, we tilled, we fertilized, we marked on our calendar certain dates taken from last year's collection of gardening pages. We made what we hoped would be a happy home for two praying mantises ordered from a catalog. Then, confident that we had done our part, we left the second stage to Mother Nature.
Mother Nature had apparently been liberated since we left school. She did not lift a finger toward her share of the work. It was small solace
Lila Cohen grows her garden in Connecticut.

JACK-IN-THE-PULPIT (Aug. 1)
Mrs. J.S., Bangor, Maine, had a jack-in-the-pulpit flower this year with two pulpits. She asked if this is unusual and how to go about propagating the wild flower. Graham Purdy, a New York State reader, writes, "Jack-in-the-pulpit seeds will grow if there is enough coarse mulch, at least a half-inch. Cocoa hulls are the right texture. I have had about a dozen growing in an area three-feet square."

FOUR-LEAF CLOVER
Q: Why is the four-leaf clover considered lucky and how can I successfully grow them? G.J., New Rochelle, N.Y.

BROWNEED IVY
I planted English ivy around the base of our street tree and some of the edges of the leaves have turned brown. Does anyone know why this is happening and the solution? M.F., Manhattan.

SOFTENED WATER
Can anyone tell me if it is safe to use water that goes through a water softener on plants? Or how do I filter it for garden use? D. L. U., Akron.

MAPLE SEEDLING
Last year a maple seedling took root in my perennial border. I let it remain for a year and now I would like to transplant it. Can anyone tell me when and how? Mrs. R.B.R., Kendall Park, N.J.

The above questions and answers are provided by readers. Contributions to this column should be addressed to Garden News, The New York Times, 229 W. 43d St., New York, N.Y. 10036. Please include a stamped, addressed envelope.

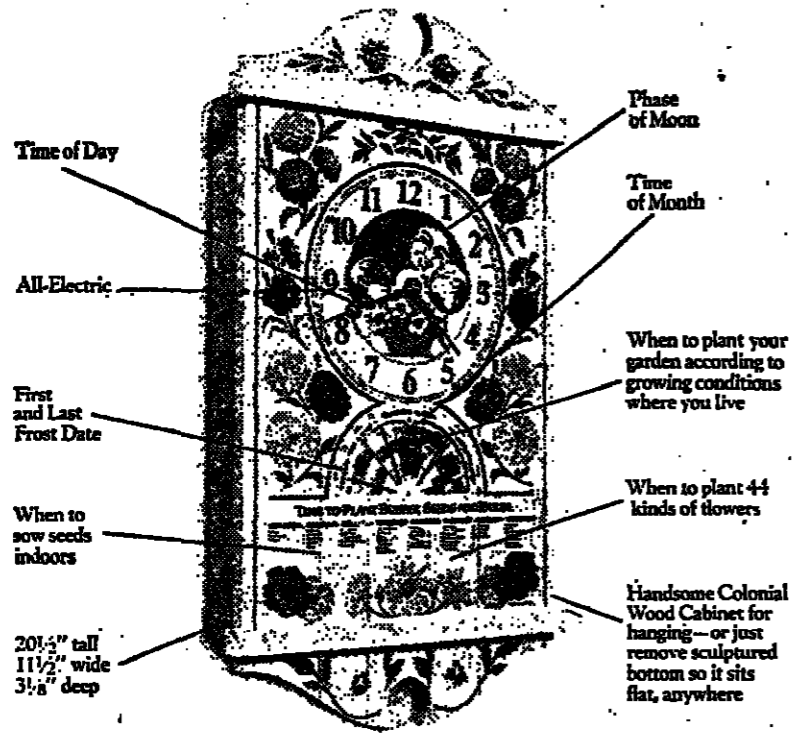
began the era of the newspaper mulching at Mortgaged Manor.
Newspaper mulching is simple: plant, cover all unplanted areas with newspapers, weight the papers down with stones (we grow stones in our garden).
After each mowing, layer the clippings over the newspapers until there is a good thick layer of clippings on papers. Periodically, check for any weeds that might grow in the small open areas around each plant; curse them solidly and pull them out.

Then, find a tree with a large shadow, put a chair into that shadow, and put yourself and a drink and a book into that chair and spend the afternoon watching neighbors sweat and strain.
Ecologically, newspaper mulching is ideal: when tilling, till the papers into it and the next garden is richer for the woodpulp. Using newspaper instead of plastic, curbs the spread of plastic-wrap.
Our nextdoor neighbor, who does his lawn with manicuring scissors laughed at our first attempt at newspaper mulching. "You're going to have the only literate plants on the block!"
And, "When are you getting library cards for the zucchinis?"
Our garden does look different. Ours is the only one in the development that looks gift-wrapped. It is also the only one that is both in color and in glorious black and white.
Our neighbor is a wonderful man. We don't really mind that when he has parties, he arms his guests with a copy of the Sunday paper when he brings them out to see our garden. But if this summer is as stormy as last summer, I hope we don't have to keep hearing him sing, as the newspapers rise and fall in the wind, "Nearer, My Sod, to Thee."

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How to Repair Ceramic Tile

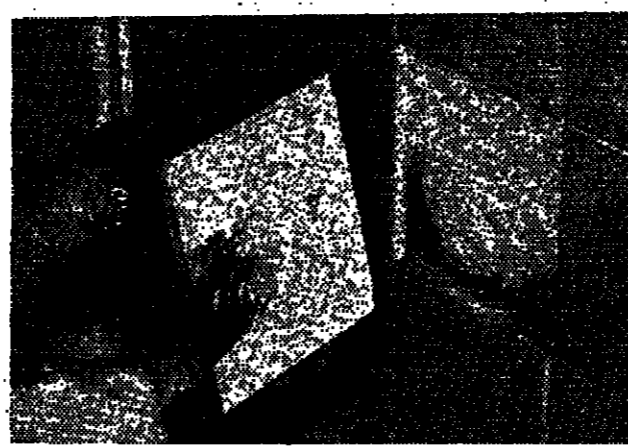
Continued from Page 25

and clean off the back of the tile. If adhesive was originally used, scrape off as much residue as possible, and make certain there is still a solid backing in place against which the tile can be cemented.

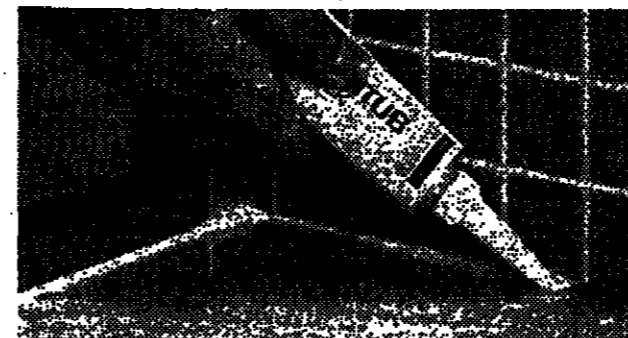
Sometimes when tile has been applied with adhesive over gypsum board the board will be soft because water has entered, and thus will no longer be able to support the tile even if cemented back. In this case it may be necessary to remove several tiles over an area large enough to permit fitting in a new piece of water-proof plywood or gypsum board, after which the tiles can be cemented back in place. Another trick that sometimes works is to first create a backing by forcing some wire mesh into the hole. Cover this with a layer of vinyl concrete patching cement, but be sure to allow for the thickness of the tile, plus a layer of adhesive on back. When this cement hardens, the tile can be set in place over it with the tile adhesive.

After the back of the tile is relatively clean, and all loose material has been scraped out of the hole where it fits, the tile adhesive is smeared over the back of the tile in a thick layer. The tile is then pushed into position until it sits just level with the surface of the tiles next to it. Any excess material that squeezes out around the edges should be wiped off before it hardens by using a pointed stick or a rag wrapped around the point of a pencil.

After the adhesive has hardened, the joints around the edges are filled with grout. This is a special type of white cement that can be purchased ready-mixed in paste form, or as a powder which is mixed with water. Either way, the grout is smeared over the joint with a fingertip and packed in firmly. A damp cloth or small sponge is then used to



Adhesive can be spread onto back of tile with putty knife.



Caliking is best for joint between tile and tub.

wipe off the excess, leaving a slightly concave, neat filling that will match the other joints in the wall.

Soap dishes or toothbrush holders that come loose can be replaced in much the same manner as a loose tile. They usually are the same size as a tile (some are the size of two tiles), so that they fit in the same size opening.

If the cement or mortar behind the soap dish is still sound, and if the depression left is fairly shallow, then the strongest repair can be made by replacing the soap dish or holder with a two-part epoxy cement, rather than tile cement (epoxy will hold better in thin layers). If the hole that must be filled is sizable, use one of the putty-type epoxies; if the hole is shallow, use one of the semi-paste or liquid compounds.

After spreading the epoxy cement or tile adhesive on the back of the holder, it is pressed into place so that its base sits level with the surrounding tiles. To hold it in place while the adhesive sets, long strips of adhesive tape or masking tape should be used vertically and horizontally. The tape should be left in place for 24 hours, after which it can be removed and the joint around the dish or holder grouted as previously described.

When a tile breaks or is missing, then the only choice is to try and buy one or two matching tiles. Since this is not always possible, the next best bet is to buy one or two patterned tiles in a color that will blend or harmonize with the existing tiles (patterned tiles are available at all tile dealers).

In the case of a broken soap dish or toothbrush holder, if no pieces are missing, the unit can be glued back together with epoxy cement. However, if patching is impossible, then it may be necessary to buy a new one, but make certain it has the same size base. If the color cannot be matched, then it's best to buy one in a contrasting or harmonizing color.

When it is necessary to cut tiles to fit—for example, when half tiles must be re-

placed in a corner or near the floor—the simplest method is to first score the tile on the glazed side with a glass cutter. Then place the tile face up over a large nail or small metal rod and press down hard on both sides of the cut (by stepping on it, or by pressing with the palms of the hands). The tile should break neatly along the line scored.

For curved cuts (to fit around large pipes, etc.), score with the glass cutter first, then "bite" off the waste by using the tip of a pair of pliers or a pair of end cutting pliers (called nippers).

A frequent problem on ceramic tile walls in or near showers and tubs is a darkening or discoloring of the grout joints. If this is merely dirt then scrubbing with a strong detergent and a small, stiff brush should remove it. However, in some cases it is mildew, rather than dirt, and detergent will not remove this. In this case the joints should be scrubbed with a toothbrush dipped in fresh laundry bleach mixed half and half with water. After each section is done, it should be flushed off with plenty of clean water. In extreme cases where no amount of scrubbing will remove the discoloration, the only other solution is to scrape out some of the old grout with a pointed tool (the edge of a chisel or a beverage can opener) to a depth of about 1/4 inch, then apply fresh grout as described above.

When joints keep opening around the top of the tub where it meets the tile on the walls, then the best bet is not to use a regular grout since this may just crack out again. Instead, use a flexible calking compound or sealant that is sold for this purpose in all hardware and paint stores. Various types of sealants are available in tubes, but the longest lasting variety is one of the silicone rubber brands. These come in a choice of colors, as well as white, but to insure a good bond they should only be applied to a clean dry joint which has most of the old grout removed.

Home Clinic

Q: We put an addition on our house and when we had the shingles and building paper from the old walls we found a large infestation of carpenter ants. We treated it with chlordane, but find they are still with us. We see in the kitchens near where the old shingles were removed a white powder coming down from between ceiling trim and door trim. We tried spraying in areas reachable, but with little success in getting rid of them. Can you recommend anything we can do?—D.N., Ridgewood, N.Y.

A: To get rid of ants it is necessary in most cases to locate their nest or colony, then spray this thoroughly with an insecticide such as chlordane or Fozzone. Carpenter ants do not eat wood the way termites do, but they chew it and hollow it out to create a nesting spot like dampness, so they will often build their nests in leaky pipes or gutters, or near the bottom of a hollow post that stays damp most of the time. For this reason this colony must be located and treated—even if it means ripping some walls open. A professional exterminator should be able to locate and treat the nest if you cannot yourself.

Q: My house has a flat roofing which is of built-up construction and bubbles have now developed in the roof. You know of any coating that can be applied over the old roof, and how should the bubbles be treated?—J.A.H., Boonville, N.Y.

A: You can recoat the roof with an aluminum roofing using an ordinary large paint brush or the roofing brush. It comes in regular or fibred, the fibred being much thicker for those cases where there are cracks or defects that need filling in. If the bubbles are not cracked—and there are no leaks—leave them alone. If the roofing is cracked or dried-up in these places, or if you suspect leaks, then the roof should be slit down the middle and roofing cement underneath. Then nail the cut edges down and place a patch of cement covered with roofing felt on top. Finish by applying a top coat of fibred roofing.

Q: The finish on the inside of my wood casement is fading out and turning black in places. Can you recommend a procedure for restoring these?—M.D., Steelton, Pa.

A: Though you don't say, I assume the finish on it is varnish or other clear finish. The blackening is caused by water, which darkens wood when it gets a chance to soak in. The only sure method is removing all the sanding the wood clean till all the black is gone, then staining. If sanding won't take out the black spots, you have to use a wood bleach.

Questions about home repair problems should be addressed to the Home Improvement Department, The New York Times, 212 West 57th Street, New York, N.Y. 10019. Only those questions of general interest will be answered here.

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epublican convention opens with its main business un-

a rarity in American politics, the betting favors Gerald

contest with Ronald Reagan

Republican nomination is as

ever has been.

Reagan is doing everything he

can to get out of getting

at delegate votes he needs

tally, here is how the delegate count

stood: Of the 1,130 needed to nomi-

nate, Mr. Ford had 1,118, 11 short;

of those 367 are legally bound. Mr. Rea-

gan held 1,034, or 96 short; 571 are

bound. Uncommitted are 106.

What is happening this week. The

official events are the keynote address

on Monday, the procedural and plat-

Mr. Smith's regime has been crit-

icized by its more extreme white

supporters for what they see as a "no

win" strategy of trying to curb guerril-

la activity inside Rhodesia, without

hitting at the guerrillas' training bases

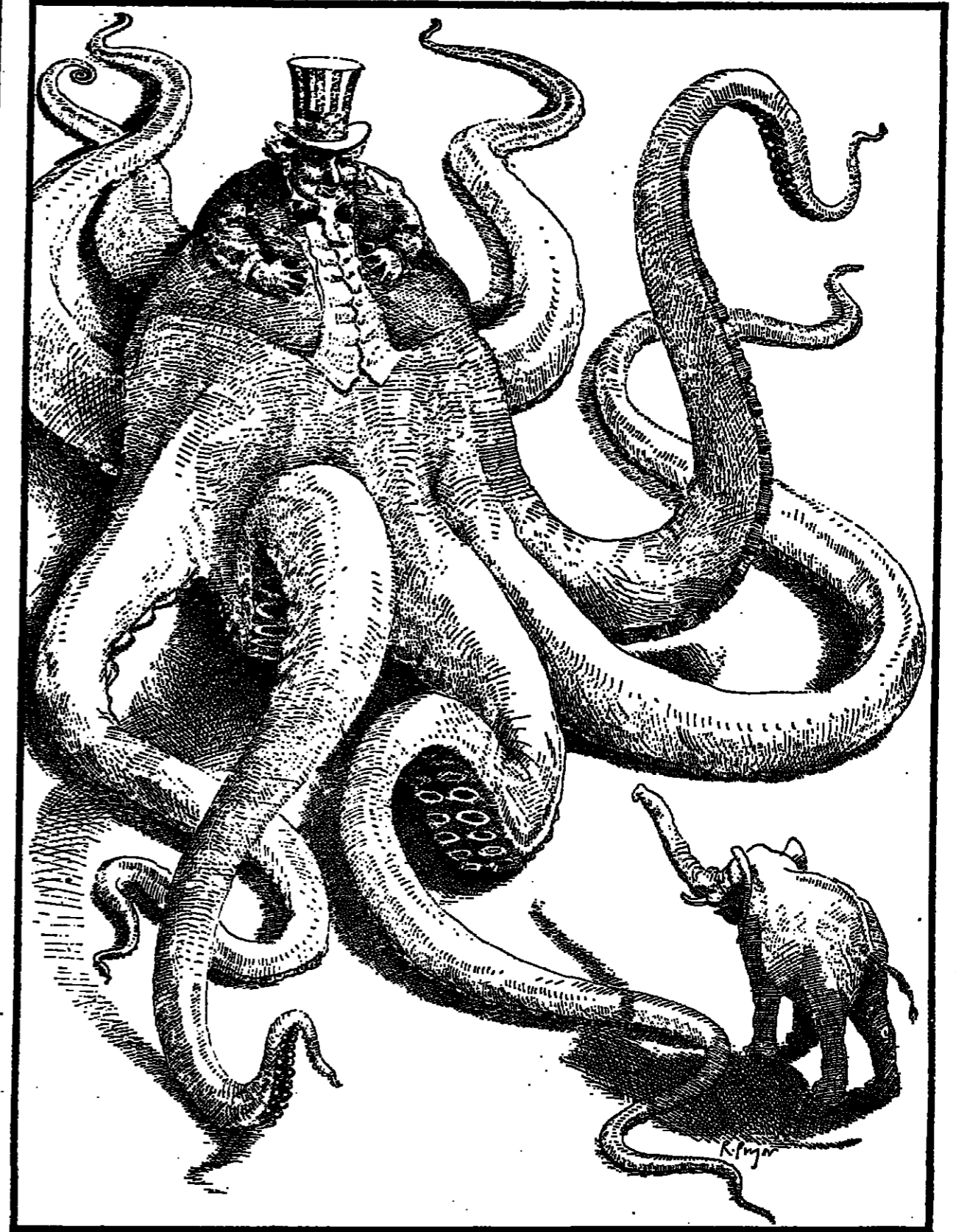
in Mozambique and other neighboring

black nations. White morale has been

deteriorating in Rhodesia; there is a

high level of white emigration.

They See the Bureaucracy as an Insatiable Octopus



Robert Pryor

Republicans Are Together— In Fear of Big Government

By JOHN HERBERS

Despite the fact that they are almost evenly divided over

a Presidential nominee, almost all the Republicans who are

gathering in Kansas City this week do, in fact, share a

philosophic position that makes it possible to answer the

question: What is the Republican Party?

The essence of the answer is that it is the gathering place

for those who are concerned about big government.

Long before Jimmy Carter rolled out of Georgia to capture

Senator Barry Goldwater of Arizona is quick to point out

Jimmy Carter's campaign against the Washington establish-

ment and its bureaucracy is viewed as counterfeit.

And there is a difference. Mr. Carter, for example, is more

liberal than President Ford in his willingness to assign the

Government a larger role and spend more for health insur-

ance, emergency jobs and other programs. Beyond that are

the basic differences in philosophy of government. When the

Democratic Party controls the White House the people who



Libya's Muammar el-Qaddafi has the strength of fanat-

icism and money. P. 2.

The World	2	The Region	5
The Nation	4	Ideas & Trends	6

The Escalating Violence in Southern Africa

A significant increase in violence by

both whites and blacks has raised with

seeming new urgency the question of

how long the white supremacist for-

ces of Rhodesia and South Africa can

South-West Africa

In addition to its dissension at home

and its important peripheral involve-

ment in Rhodesia, South Africa faces

difficulties over South-West Africa, or

Namibia, the former German colony

that was placed under Pretoria's con-

trol by a League of Nations mandate.

Rhodesia

In reprisal for an earlier attack by

Rhodesian black nationalists based in

Mozambique, in which five white Rhod-

esians were killed, Rhodesian troops



Cape Town police arrest a young demonstrator.

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The World

In Summary

War Is Forcing DeFacto Partition In Lebanon

After a murderous seven-week siege, the Palestinian Tell Zatar camp in Beirut has fallen to right-wing Christian forces, removing the last Palestinian-levite enclave in Christian-held territory and moving Lebanon a decisive step toward de facto partition or even more deadly civil war.

Publicly, leaders on both sides of the civil war declare that they want to preserve Lebanon's status as a combined Christian-Muslim nation. But in actuality the country is now divided into three segments. One is a Christian region in eastern Beirut and along the Mediterranean shore and in the mountains east and north of the capital. The Moslem-leftist-Palestinian alliance controls Lebanon south of Beirut along the Mediterranean. Syrian forces dominate more than half of the country, including the fertile Bekaa Valley.

While the national Government still nominally led by President Suleiman Franjeh exists in name, leaders of the factions in the separate zones already have taken limited steps to establish their own public services and administrations. The Syrians came into Lebanon seeking to preserve its cohesiveness as a nation. But during their presence the partition lines have hardened and they have seemed unable to reunite the country.

The Syrians originally intervened when it seemed that the alliance of leftists, Moslems and Palestinians was about to triumph over the Christians. Since then, however, the tide of battle has turned decisively. Now the Christians, especially with the removal of the Tell Zatar enclave, have secured their hold on their quarter of Lebanon and the Syrians have been fighting their former allies, the Palestinians.

This animosity was believed behind Syria's action last week in imposing stricter regulations for travel between Lebanon and Syria. The effect was virtually to close the border between the two countries, which could provide a cover for the movement of more Syrian troops into Lebanon in case of further fighting with the Palestinians. The capture of Tell Zatar, from which thousands of civilian refugees poured out to safety after the Christian forces burst in, was the rightists' greatest victory in the 16-month civil war. No one knows for sure how many persons died in fighting for the camp but even for the Lebanese war, which has taken an estimated 30,000 lives, the toll was obviously high.

A New Attack on An Israeli Plane

Gunmen claiming to be Palestinian guerrillas trained in Libya attacked passengers waiting for an Israeli airliner in Istanbul last week, apparently as a reprisal for Israel's daring rescue of 100 hostages in Uganda last month.

Palestinian officials denied any connection with the attack. But Israel's Prime Minister, Yitzhak Rabin, said that Israel would pursue air pirates to any country harboring them, including Libya.

According to Turkish officials, the two terrorists captured after the Istanbul attack, in which four persons were killed, said they had flown from Libya via Rome with smuggled weapons. They were in a transit lounge supposedly awaiting a flight to Baghdad while the El Al flight was loading. Unable to hijack the tightly guarded Israeli plane, they apparently wished to do, they opened fire on the boarding passengers. Turkish police returned the fire and subdued the terrorists.

Mr. Rabin's tough response to the incident—"We won one battle but the war continues," he said—carries important implications if the threat against Libya is carried out.

The Palestinian terrorists' base in Lebanon has been imperiled by the civil war in that country. Syria, Egypt and other Arab countries near Israel now impose strict curbs on Palestinian activities.

Only, Libya ruled by Col. Muammar el-Qaddafi, a strident foe of Israel, remains as a possible base of operations. But even though Egypt and other Arab countries have their own reasons for disliking the Libyan regime, any Israeli attack on Libya could renew inter-Arab solidarity. And that could upset the tenuous modus vivendi that prevails between Israel and its neighbors.

His Peers May Judge Qaddafi

The Arab League and the Organization of African Unity are considering a joint investigation into charges by the Sudan and Egypt that Col. Muammar el-Qaddafi of Libya has gone beyond the point of political rivalry and is now actively trying to sabotage the Governments of the two nations.

President Gaafar al-Nimeiry of the Sudan blamed Libya directly for aiding a sizable force of rebels who tried

unsuccessfully to overthrow him last month; he also implied that he thought the Soviet Union might have been involved as well. Since Russia's relations with Egypt have cooled, its ties with Libya have warmed. The Soviets supply arms to Libya and have access to bases there.

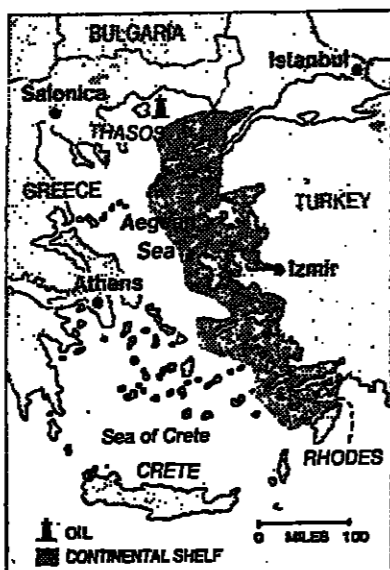
Cairo says that an Egyptian recently arrested for bombing a government building admitted he had been paid by Libya.

Colonel Qaddafi, a fervent Moslem, espouses the pan-Arab ambitions enunciated by his hero, Gamal Abdel Nasser, and once hoped to unite his country with both the Sudan and Egypt. But President Nasser's successor, President Anwar el-Sadat, has become so disenchanted with the mercurial colonel that he refers to him publicly as a "lunatic." Last week, it was reported that Egypt had moved troops, tanks and other weapons to reinforce its border with Libya.

Despite the attraction of Libya's oil wealth as a means of financing domestic development in the Sudan, President Nimeiry has also quarreled with Colonel Qaddafi. Their differences have shown since 1972 when Khartoum refused to allow a Libyan Army contingent to be airlifted across the Sudan to Uganda, where President Idi Amin, a Qaddafi ally, was fighting Tanzania.

After last month's attempted coup in Khartoum, the Sudan and Egypt signed a new defense pact. Both countries deny that they will use it to overthrow President Qaddafi with whom they share membership in the Arab League and the Organization of African Unity. "We are not going to do anything," President Nimeiry said. "We are sure that the people of Libya are going to overthrow him, and we are going to work with the people of Libya to show him his faults."

Greek-Turkish 'War' Is Verbal



The Greek-Turkish war of words over rights to resources under the Aegean Sea is continuing at the United Nations and elsewhere, but the threat of war between the two ancient enemies seems to have subsided as tentative steps for negotiation of the dispute have been taken.

Secretary of State Henry A. Kissinger met yesterday with representatives of the two countries to try to get the negotiations started.

The present friction stems from the voyage of a Turkish survey ship near Greek islands. Greece claims the voyage infringes on its rights to the seabed area; Turkey says the Greek claim to the seabed is invalid. The potential prize is a domestic oil supply for two oil-poor nations: Greece has already found oil in the area near Thasos.

Greece has asked the International Court of Justice at The Hague for an advisory opinion and has also taken its case to the United Nations Security Council. The United States and other allies in the North Atlantic Treaty Organization, to which both Greece and Turkey are connected, welcomed the decision to argue the matter out in the international forums. That was preferable to the armed conflict that seemed at least possible as Greece and Turkey, their relations already strained by Cyprus, each made military preparations.

Have-Nots, and What They Want

The radicalism of many of the participants makes it likely that the fifth conference of more than 100 non-aligned nations, which opened last week in Colombo, Sri Lanka, will adopt aggressive positions seeking to implement the meeting's theme: "A new economic order for the world."

The participating nations are, in the main, the same countries that make up the membership of other international groups of developing nations. But since the nonaligned body defines itself as consisting of nations not belonging to defense agreements with the great powers, it excludes major developing countries like Iran and

Pakistan. There are others such as Venezuela, who, while not official members, play an important role off-stage with "observer" status.

The United States has no formal representation at the conference but for the first time has sent a special envoy to monitor the talks. As one State Department official said: "We haven't paid too much attention in the past and that was probably a mistake."

The importance of the meeting to the United States and the rest of the industrialized world was evident in the preliminary sessions last week.

Four major issues are likely to dominate the conference: the demand for a commitment by industrial nations to reschedule the debt of poor nations—give them more time to repay—as a form of development aid; the establishment of an international fund to sponsor domestic development and stabilize export earnings without requiring the poor nations to borrow annually from industrial ones; the transfer of technology to poor nations in a way that gives the most benefit of the activities of multinational corporations.

There is not total agreement on all issues. Disagreements, perhaps public, are possible on some matters, including the division of the former Spanish Sahara between Morocco and Mauritania, which Algeria has strongly opposed; the future of France's last African colony, the Territory of Afars and Issas; and the future of Timor, the former Portuguese colony in southeast Asia.

Selling Atoms, a Tricky Business

The sale of nuclear plants to developing countries, a profitable enterprise for industrial nations, has also led to conflict among them; the latest is a dispute between France and the United States. Though the sales are intended to enhance industrial capacity there is by now ample proof that they can also contribute to the spread of nuclear weaponry.

Secretary of State Henry A. Kissinger, in the course of an official visit to Pakistan last week, voiced opposition to France's intended sale of a nuclear reprocessing plant to Pakistan. Mr. Kissinger reportedly suggested that unless Pakistan backed out of the deal, the United States might not sell it conventional weapons and might even cut off all aid except food.

American sensitivity on the subject may have been heightened because, as Washington conceded last week, it is probable that material supplied by the United States and Canada for a similar plant enabled India, Pakistan's enemy, to become the world's sixth nation to explode a nuclear bomb. (India, like all other receiving nations, had promised it had only peaceful uses in mind.)

The French Government had agreed to cancel a sale to South Korea in January after American protests but it seems determined to go ahead with the Pakistan contract and privately made clear its "irritation" at Mr. Kissinger's comment.

Pakistan has one small reactor now, built with Canadian help, but it plans to build 24 more nuclear plants, costing \$1 billion apiece, and the French would like to supply them.

As a safeguard, the United States wants Pakistan to agree to use internationally supervised reprocessing centers for the reactors' spent fuels from which plutonium for atomic weapons can be produced. Mr. Kissinger said that Pakistan and the United States had agreed to seek a compromise.

Soares Gets His Opportunity

Portugal's National Assembly has passed the new Socialist Government's program for reviving a troubled economy and providing the basis for a stable and democratic political life. Success would be a major achievement, since the nation is poor in resources and its political past is one of dictatorship and, since the revolution in 1974, turmoil.

The program of Prime Minister Mario Soares requires that industries and firms already nationalized will continue to be state-owned, but attempts will be made to make them viable. Agrarian reform, the code phrase for annexation of Portugal's old estates, will be continued in a legal framework, with compensation and the return of land illegally expropriated in the first flush of the revolution. The Government also plans to implement a national health service, extensive public housing programs and improvements in education for a country where most students have not gone beyond the fourth grade.

The program also sets out rules governing freedom of the press and for worker control of factories. However, its passage was somewhat overshadowed by the return from exile, the arrest and then release of former President Antonio de Spínola.

Mr. Spínola, now officially deprived of his general's rank, fled Portugal after a right-wing coup failed in March, 1975. In exile he was accused of being the mastermind of the clandestine Portuguese Democratic Liberation Movement, disbanded in May but which sought to seize power to avert a Communist takeover in Portugal. When the former general returned to Lisbon, he was arrested, but two days later he was released unconditionally. No reason was given. Mr. Spínola is an old friend of the new President, António Ramalho Eanes, and other Government figures.

Thomas Burton and Bryant Rollins

Few Friends Among the Arabs



Qaddafi Has The Strength Of Fanaticism And Money

By EDWARD R. F. SHEEHAN

What is the world to do about Muammar el-Qaddafi? More to the what are the Arabs to do?

The Libyan leader stands accused of sponsoring an abortive coup in the early July that killed hundreds of people. He perseveres in his plots, the Government of President Anwar el-Sadat of Egypt. He has contributed the carnage in Lebanon by providing Moslems with immense amounts of money and guns. The kings of Saudi Arabia and Morocco hate him because, he has tried to overthrow them. He has helped to foment rebellions in Chad, Eritrea, the Philippines, Northern Ireland and elsewhere, not to mention his patronage of hijackers. This past week, the Turks accused Libya of being the gunman who killed four Israel-bound passengers in Istanbul.

What are Colonel Qaddafi's motivations, and what is he trying to achieve?

Colonel Qaddafi is a Bedouin, born in the desert, perceives the world beyond in terms of absolute good and evil. Born in 1942, he reached adolescence just as Abdel Nasser was ascending the summit of his success in Egypt and the Arab world. Day by day, the Voice of the Arabs broadcast invectives against Western imperialism and conservative Arab governments, and Arabs everywhere to overthrow regimes that resisted Nasser's policies. The ascetic Libyan schoolboy was enchanted.

The young Qaddafi entered the army, and—at age 20—overthrew Libya's decadent monarchy in 1969. He flew to Cairo to meet President Nasser, his idol, for the first time. He was confused. The Nasser he confronted was not the exalted revolutionary of the 1950's but a disillusioned survivor of the disastrous Six-Day War with Israel. When the Libyan expatriated on President Nasser's revolutionary principles, the Egyptian smiled, told Qaddafi "you remind me of my youth," and suggested emigration.

Colonel Qaddafi was not deterred. He returned to more avid than ever to accomplish Arab unity and gave his militant, puritanical definition of Islam. For he said in an interview several years ago, "is a civil and a pervasive moral structure. It exists to organize aspects of life and society. More extensive and more than any other religion, it is a self-generating revolution."

Inside Libya, the colonel's revolution, seeking a path between "exploitative capitalism and blasphemous Communism," imposed an austere, almost mystical, regime. Foreign languages, alcohol, and prostitution were prohibited; the bureaucracy was assailed for inefficiency and sloth; an Islamic "cultural revolution" was proclaimed. The Libyan poor unquestionably benefited as, expending vast petroleum revenues, Colonel Qaddafi hastened to build houses, hospitals and schools. Moreover, he achieved standing success by forcing foreign oil companies to raise prices, pioneering the price rises of the Organization of Petroleum Exporting Countries.

In Quest of Arab Unity

Outside Libya, Colonel Qaddafi pursued his vision of unity with ever greater ardor. At various junctures he forged confederations with Egypt, Syria and the Sudan for a day or two it appeared that Libya and Tunisia might amalgamate. No other Arab leader, however, could match the colonel's version of the Kingdom (or Republic) on earth. Angered, he descended on Cairo and peered on street corners, then dispatched a multi-million Libyan civilians across the Egyptian border to force President Sadat's hand. All of which seemed to go for naught. When President Sadat waged war with Israel in 1973, Colonel Qaddafi sent some arms to Egypt but otherwise abstained. He preached a much grander enterprise, which the whole "Arab Nation"—thousands of tank aircraft, at least two million soldiers—would mount in a sive onslaught to reconquer all of Palestine from Israel.

Colonel Qaddafi's recurrent frustrations inside and outside of Libya have marked the man. He has on several occasions announced his distrust of Arab leaders, his own bureaucracy and his own people, then fled to the desert to brood to come back again resolved to carry on. Persuaded that he cannot create Arab unity through Arab governments, he has reverted to the early methods of Nasser: appeals now to the Arab peoples over the heads of their own governments to rally to his vision. Subversion, assassination, attempted coups—also old Nasser methods—Colonel Qaddafi has made his own. Cost is not an obstacle. In 1973, Libya's oil revenues were about \$2 billion; today they exceed \$7 billion.

Colonel Qaddafi seeks and finds justification for all his policies in the Koran. In 1971, justifying his policy of expelling Jews from Arab lands, he quoted a verse from that sacred book: "God will not prevent you from fighting those who have chased you from your homes."

President Sadat and other Arab leaders have perceived Colonel Qaddafi a "lunatic"—but much depends on one's definition of lunacy. The man may be many things, but above all he is consistent. Everything he does is in the vision he proclaimed to the world when he proclaimed the advancement of Arabism and Islam no cost, in keeping with the voices of the early Nabians of the Holy Koran and of those in his own head. He is a man, a "true believer" doing his duty as he believes ordained to do it. Furthermore, it would be a mistake to underestimate him. On one level he is a visionary, but on another he is shrewd, very cunning, terribly intelligent.

President Sadat speaks of overthrowing him, of a coup against him mounted by the Libyan people. Colonel Qaddafi today controls Libya more tightly than ever. Moreover, neither the Egyptians nor their President are loved in Libya. Colonel Qaddafi is popular with the urban and rural poor who fancy—not only in Libya but in Egypt itself—that he might do more for them than President Sadat has ever done.

The fall of Colonel Qaddafi seems improbable in the future, unless he is vanquished by his own frustrated and thwarted on all fronts that he retreats to the desert and does not return. Perhaps only Qaddafi could overthrow Qaddafi.

Edward R. F. Sheehan, is a research fellow at the Center for International Affairs, whose latest book is "Arabs, Israelis, and Kissinger."



Libya's President Qaddafi addressing his own people (top); at a meeting of Moslems in Pakistan (middle); praying in the desert with an aide.

World Continued
West Africa
ria Can No

It Is Using

Qaddafi. Strong

صكنا من الاصل

السودان الآن

Qaddafi
The Son
Of Fama
And Mo



Soldiers in training camp at a Windhoek army base.

The World / Continued

South-West Africa, an Orphan Pretoria Can No Longer Keep

By JOHN F. BURNS

PRETORIA—Like a balloonist whose craft is sinking, Prime Minister John B. Vorster moved last week to the westward, to Rhodesia and South-West Africa in the hope of keeping apartheid South Africa

with an insurrection among the black population. Mr. Vorster had his lieutenants signal that he is supporting the American push for majority rule and to approve the installation of a multiracial government in South-West Africa, or Namibia as black all.

It was an act of realism or desperation, the support for the other two outposts of white rule in the continent was a remarkable break with the past. In the context of domestic politics, where Mr. Vorster is supported by a conservative Afrikaner constituency that is alarmed by swartgevoer, the black danger, the de-

cision to cast loose from South-West Africa was the boldest move by far. The territory, larger than Britain and France together, has been under Pretoria's rule for 56 years, during which it has become, in all but name, the fifth province of South Africa.

Colonized by Germany in 1884, the vast but sparsely populated region of desert and scrubland passed under South African authority in 1920, when the League of Nations entrusted it to Pretoria as a mandate. The mandate carried with it the obligation to promote the well-being and progress of the indigenous peoples, but in practice South Africa set out from the beginning to model the territory in its own image, with entrenched discrimination against blacks in every sphere.

In 1933, Pretoria sued for permission to incorporate the territory into South Africa, but the League refused. When the United Nations succeeded the League after World War II, South Africa, alone among the mandatory powers, refused to accept a trusteeship. From that point on the ter-

ritory's status has been a subject of international dispute, culminating in the vote by the United Nations Security Council to invoke mandatory sanctions against South Africa if it failed to accept a United Nations supervised election leading to independence by Aug. 31 this year.

With the deadline little more than two weeks away, there has been a rush of activity to arrange an interim settlement that will stave off sanctions, which the debilitated economy of South Africa could scarcely sustain. Nothing definite has been announced, but the outline emerging from statements in Pretoria and Windhoek, the territorial capital, is for a multiracial government to take over by June 30 next year, with the formal transition to independence either then or shortly after.

To guard against criticism at home and promote the notion of an untrammelled popular will working its way, South Africa has insisted that the final decisions will be made by a constitutional conference that has been at work in Windhoek since earlier this year. In fact, the comings and goings between the two capitals suggest that Pretoria still has a large hand in the affair, and will use its authority to see that the conference's decisions fit in within its predilections.

At this point, it is unlikely that free elections will be part of the package. Mr. Vorster is reported to feel that it will be five years, at least, before the territory is mature enough to risk a free vote. In the meantime, the formula is likely to be a broadly-based coalition representing each of the tribal groups, with a white prime minister, probably Dirk Mudge, the chairman of the constitutional conference, and a black head of state, Clemens Kapito, head of the Owambo delegation to the conference, which represents the dominant tribe.

A Doubtful Formula

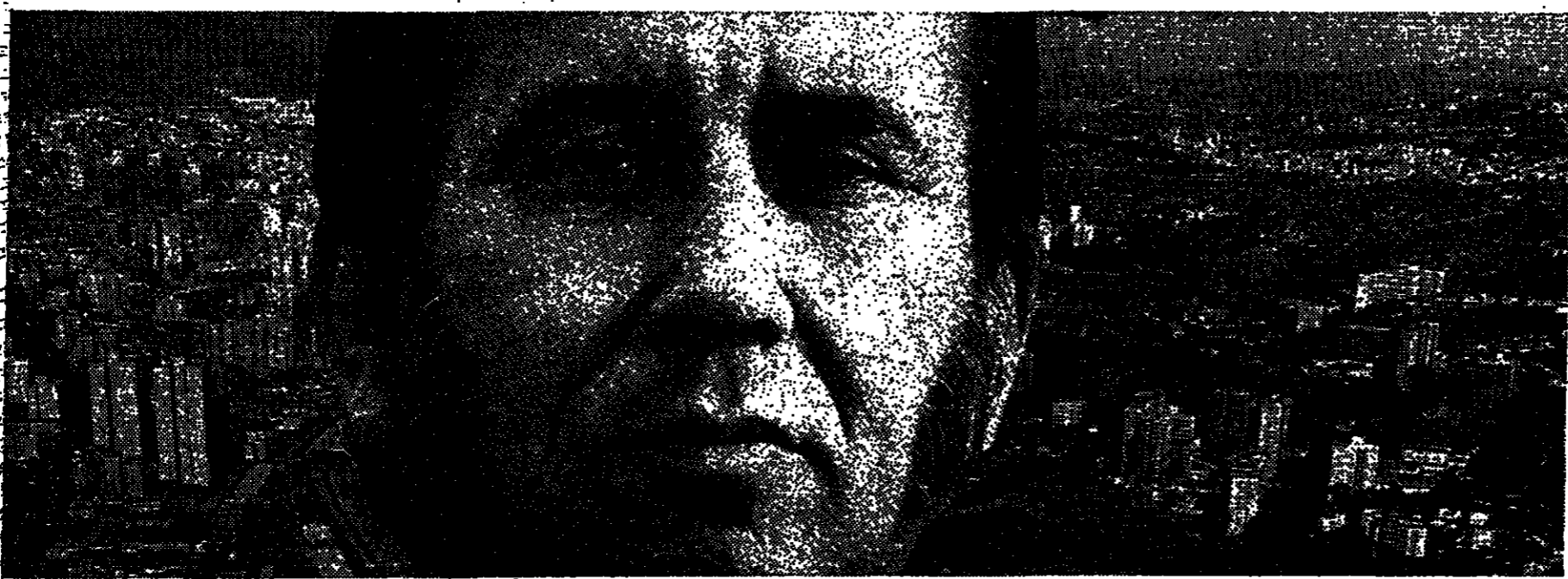
The formula has almost no hope of acceptance at the United Nations, which has approved the South-West Africa People's Organization, excluded from the Windhoek conference, as the sole authentic representative of the territory's people. Mr. Mudge and a number of tribal leaders at the talks have suggested that the People's Organization be invited to join the interim government, a bid that the group's representatives abroad have contemptuously rejected.

Inadequate as it may be in the eyes of South Africa's critics, acceptance of multiracial rule in a unitary state is a quantum leap from the position Pretoria was taking only a few months ago. Then, the inclination encouraged by pressure from the territorial government, which is in the hands of South Africa's ruling Nationalist Party, was for a modified form of apartheid, with the whites' interests secured by a constitution dividing the country into homelands, or Bantustans. In effect, the 90,000 whites would have continued to dominate the 710,000 blacks, Bushmen and "coloreds," or people of mixed descent.

In fact, the multiracial government now envisaged would almost certainly be beholden to Pretoria for many years. As long as the People's Organization refuses to join the coalition, the territory is likely to have a major guerrilla war on its hands, fought by People's Organization guerrillas based in Zambia and Angola. The war, already 10 years old, has tied down thousands of South African troops, whom the territory is in no position to replace. Furthermore, its economy, based almost entirely on the mining of diamonds and copper, will continue to require the large infusions of money—\$75 million this year—that Pretoria provides, and which can scarcely be procured elsewhere so long as the United Nations enforces a policy of non-recognition.

John F. Burns is a correspondent for The New York Times, based in Johannesburg.

It Is Using Its Oil Wealth to Back Its Policies



Venezuelan President Carlos Andrés Pérez; behind him, the Caracas skyline.

Venezuela, Strong Voice of the World's Poor

By JOSEPH MANN

S. Venezuela—After decades as a silent walk-on in international affairs, Venezuela in the last two years has transformed itself into a leading actor. Its new stature in international organizations such as the Organization of Petroleum Exporting Countries and the International Monetary Fund has partially overtaken the traditional prominence of Mexico, Argentina in Latin American affairs.

The world recognizes the change is evidenced by a number of distinguished foreign visitors to the country in the last two years. They include Marshal Tito of Yugoslavia, the Shah of Iran, Prime Minister Pierre Trudeau of Canada, Secretary of State Henry A. Kissinger, and the former West German Chancellor, Konrad Adenauer. Carlos Andrés Pérez has traveled extensively in

Latin America. Manuel Pérez Guerrero, is co-chairman of the Conference on International Economic Cooperation this week. Mr. Pérez Guerrero, Venezuela's representative to the International Economic Affairs who has played a key role in the conference, is also Venezuela's special diplomatic envoy, and is also Venezuela's representative to the conference of nonaligned states in Sri Lanka. While not an official member of the group, Venezuela holds "observer" status.

The dramatic change in Venezuela's international status, since the Pérez Administration took office in 1974, came about partly by chance and partly by design. A result of higher petroleum prices since 1973, the Government, which receives the benefits of the most sophisticated oil industry in Latin America, has become a rich neighbor in a poor corner of the world. The not only factor that gives Venezuela an important voice in international assemblies. More than that, it has been the sympathetic foreign policy fashioned by Pérez, Foreign Minister Ramon Escobar Salomón, and Pérez Guerrero. While the Government is implementing a \$54 billion domestic development plan aimed at increasing national wealth and reducing dependence on oil exports, it has also committed \$3 billion, or

10 percent of its gross territorial product, to loans and other assistance to Latin America, the Caribbean and international organizations.

At the same time Mr. Pérez, in voicing his own country's complaints to the industrialized world, embraced key issues affecting most developing nations. As a country receiving the bulk of its income from petroleum and iron ore exports, and depending heavily on industrial goods imported from the United States and other developed nations, Venezuela is vulnerable to price changes in either of these categories.

Mr. Pérez has repeatedly called on industrialized nations to pay "just" prices for the nonrenewable natural resources that the developing nations sell as their chief source of revenues, and has staunchly defended oil price increases. He has maintained that these exports are undervalued by the industrialized nations and that poor nations will never be capable of establishing alternate sources of income if their prime exports are sold at unremunerative prices. He has argued that the developing world is a key market for farms and factories in Europe and North America. But price increases for food, tractors, heavy machinery and other essential imports to Venezuela remain far ahead of increases made in raw material exports.

The Government has moved to control its own chief source of income, up until 1974 in the hands of foreign concerns. The Pérez Administration nationalized American petroleum and iron-ore mining companies valued at \$5 billion, but carried out the takeovers peacefully. Nationalized firms were compensated, and representatives of the foreign enterprises are still working with the Government as technical and marketing advisers.

The Pérez Administration's relations with Washington have always been friendly, despite concern in the United States over the newly nationalized Venezuelan oil industry, a principal supplier of American markets. Venezuela insists that it will remain a faithful source for its most important customer.

Mr. Pérez, however, has not remained silent whenever he felt that Washington was treading on his country's sovereign toes. He has contradicted Washington pronouncements that oil prices are too high. He and his officials have criticized Washington for tariff restrictions included in the Trade Act of 1974 which affect Venezuela even though the provisions were intended to chastise Arab oil

producers who participated in the 1973 oil embargo. Venezuela not only declined to participate in the embargo, but voluntarily increased petroleum exports to the United States. The tariff restrictions were viewed here as one more callous act carried out by a government that apparently paid little attention to, and cared even less, about Venezuela.

The Pérez Administration has also called on the United States to turn over control of the Panama Canal to Panamanians. Mr. Pérez meets regularly with the Panamanian strongman, Gen. Omar Torrijos, and has called the canal the single most important issue in relations between Washington and Latin America.

Venezuela supports the elusive goal of Latin American economic integration. Mr. Pérez has thrown his Government's support behind the Andean Pact, which includes Bolivia, Chile, Colombia, Ecuador, Peru and Venezuela. But the group's inability to agree on means for implementing fundamental economic aims has been disappointing.

As one of the few remaining democracies in a region dominated by military dictatorships, Venezuela would seem to be in a position to preach the virtues of freely elected government. The Pérez Administration, however, is careful not to criticize any governments directly. But when a woman seeking political asylum at the Venezuelan Embassy in Montevideo was reportedly dragged from the embassy grounds by Uruguayan security police, the Caracas Foreign Ministry announced that it was severing diplomatic ties with Uruguay.

The Government is expected to continue following foreign policy lines traced out during the first two years of President Pérez's five-year term. Two principal goals are most conspicuous: removal of the vexing restrictions laid down by the United States Trade Act, and grouping together Latin states in order to form an effective economic and political bloc representative of regional interests.

The first goal can probably be achieved after the United States Presidential elections. But the second will not be easy. The notion of a united Latin America has been the unfulfilled dream of statesmen here since the time of Simón Bolívar.

Joseph Mann, a journalist living in Caracas, writes frequently for The New York Times.

Libya Blamed This Time

The Sudan, Where Coups And Violence Are Endemic

By JOHN DARNTON

KHARTOUM, the Sudan—On July 4, after two days of vicious street fighting, the forces of President Gaafar al-Nimeiry beat back an insurrection that, it is now clear, was fomented by neighboring Libya. The rebels were a well-armed but ragtag troop of exiles, zealots and mercenaries that somehow managed to trek 1,000 miles across the desert undetected.

Despite President Nimeiry's claim that 80 percent of the invaders were foreigners, it appears that most were Sudanese emigrés, most of them adherents of a fanatical Moslem sect. While the attack could not have been mounted without Libya's support, it could not have been conceived without the home-grown animosities that have bedeviled the Sudan since it gained independence in 1956.

From the brutal desert in the north to tropical rain forest in the south, the Sudan is a country of violence and mystery, as dark as the muddy waters of the White and Blue Niles. Of all the nations on the continent, only tiny Benin, now under a Marxist regime, has had a more bewildering array of coups and countercoups: Only Nigeria and Zaire have fought civil wars approaching the cruelty of the 17-year conflict between the Sudan's 15 million Arabs in the north and 4 million Christian and pagan blacks in the south. The war, in which 500,000 died, was a legacy of conflicts originating in the last century when the Arabs traded in southern slaves. As in other countries under British rule, such as Nigeria, the hostilities were exacerbated because the regions were administered separately.

One month after he seized power in May 1969, in a left-wing army coup patterned after that of Gamal Abdel Nasser's in Egypt 17 years before, then Colonel Nimeiry announced that he would negotiate an end to the war. Three years later he was able to do so, by granting the south regional autonomy. Reconciliation was rapid, but reconstruction slow.

President Nimeiry, who has moved his Government from a military regime to a one-party state with himself as President, has survived numerous assassination attempts, two coups that were uncovered before they were launched, and three that were tried but failed, including one in July 1971, in which President Nimeiry was held captive in the presidential palace for three days.

Only the 1971 coup attempt could be called political in the conventional sense. It was carried out by Communist officers, including three who had been dismissed from the governing Revolutionary Command Council, as President Nimeiry began moving away from a more radical program of nationalization.

The other insurrections have their roots in the Mahdist movement, a reactionary, mystical sect that traces its origins to Muhammad Ahmad. In 1881, claiming to be the Mahdi, a divinely inspired leader, he spearheaded the rebellion against Egyptian rule that ended in the capture of Khartoum, which was retaken by a British-Egyptian army under Lord Kitchener in 1898.

A Potent Minority

The worshippers of the Mahdi, the Ansars, have been a potent force ever since. They are strong in the western Sudan and constitute perhaps 20 percent of the population. After independence they shared political power through the Umma Party, which was liquidated along with other parties by President Nimeiry's take-over. They were driven to extremes by his Sudanese socialism, and rose up in 1970 in their stronghold of Aba Island in the White Nile; they were brutally suppressed.

The temporal leader of the Ansars, el-Sedik el-Mahdi, has admitted leading last month's rebellion. With deep-seated suspicion of Egypt, disdain for the Sudanese south, a mission to Moslemize and fanatical anti-Communism, he found a compatible personality and indispensable ally in Libya's Col. Muammar el-Qaddafi. Had the coup succeeded and Mr. Mahdi been installed as head of state, the south would undoubtedly have rebelled. Libya probably would have attempted to supply arms and Egypt would have been threatened since its lifeblood, the Nile, flows through the Sudan.

Ironically the attempts to seize power have come largely from reactionary elements at a time when President Nimeiry is moving the nation to the right. Following again in the footsteps of Egypt, he is aligning the Sudan with the West.

Last month's coup attempt occurred on his return from a three-week visit to the United States, where he met with President Ford, Robert S. McNamara, the head of the World Bank, and others to drum up capital and technological aid for agricultural development.

With Libya and Uganda as neighbors, the Sudan touches on two of the more unpredictable countries in the world. Its immense borders are almost unpatrolable but defense and security soak up over a quarter of the annual budget.

The Sudan is the largest geographic entity in Africa—almost one-third the size of the continental United States. Although conditions are grim, it seems on the threshold of economic take-off. Some statisticians calculate that 40 percent of the arable land in the Arab world lies within its boundaries, of which only 10 percent is under cultivation.

But whether or not that potential will ever be realized, in a country with external enemies, divisions between north and south, a dissident religious sect, and a history of political instability, is problematical.

John Darnton, a correspondent for The New York Times, recently was in the Sudan.



Sudanese President Gaafar al-Nimeiry.

The Nation

In Summary

A Minimalist Energy Bill Finally Passes

Congress has finally passed an energy bill, designed to reduce slightly the nation's increasing reliance on oil imports by deregulating the price of about 13 percent of the crude produced domestically. The very limited nature of the compromise legislation seems to insure that its inflationary impact will be virtually nil this year. President Ford is expected to sign the bill.

The price decontrol is expected to increase current daily production of 8 million barrels by about 5 per cent by the end of the decade, a far cry from the Ford Administration's goal of independence from oil imports. Before the Arab oil embargo began in September, 1973, 33 per cent of the oil consumed in the country was imported. During the first six months of this year, 39 per cent of the nation's oil came from foreign sources. The bill on Mr. Ford's desk would alter that figure only slightly.

The basic aim of the long-delayed measure is to provide domestic producers with an incentive to extract more oil from uneconomical existing wells by decontrolling its price; it could then be sold at the higher price brought by imported oil. The law would also encourage the use of expensive new techniques to get more oil from marginal wells.

The bill also includes provisions designed to encourage energy conservation in homes, businesses, apartment buildings and institutions through low-interest and guaranteed loans and direct grants.

Roselli Dies; Now There Are None

In the early sixties, the Central Intelligence Agency recruited two mobsters to act as middlemen in a plot to assassinate Premier Fidel Castro of Cuba. Now the second man, John Roselli, has been found dead, and as in the case of Sam Giancana 13 months ago, there is no explanation of his death.

Both men were murdered in classic gangland style. Mr. Roselli's body was found last week in an oil drum wrapped in chains floating in Dumbfoundling Bay, an arm of Biscayne Bay between North Miami and Miami Beach. Mr. Giancana was found dead in his suburban Chicago home, six bullets in and around his head.

There is no publicly known evidence that the two murders did or did not have a connection to the abortive plot against the Cuban leader. Mr. Roselli was a cooperative witness last year before a Senate committee investigating intelligence activities. Mr. Giancana was killed shortly before he was to testify. And during the period the two men were involved in the Castro plot, a young woman they knew well also had a romantic relationship with the late President John F. Kennedy.

Though authorities have not solved either mobster's murder, they say their belief is that Giancana and Roselli both were killed by other underworld figures. After several days of saying there was no reason for a Federal inquiry into a local murder, and after several requests from Congress that it do so, the Justice Department reversed itself and ordered the Federal Bureau of Investigation to take a look.

Hays Decides to Quit Entirely

The sex scandal that forced Representative Wayne L. Hays out of his powerful chairmanships in the House, has now forced him out of the House itself. The Ohio Congressman, who has served 28 years, said he would not seek re-election in November for reasons of health and for what he considered press "harassment."

Mr. Hays's decline began when a former secretary, Elizabeth Ray, charged that she had been put on the public payroll, at \$14,000 a year, solely to have sexual relations with him. While conceding a liaison, Mr. Hays denied that Miss Ray did no meaningful work. Colleagues nonetheless forced Mr. Hays to resign two important chairmanships.

The Representative's troubles are far from over. He faces investigations by both the House and the Justice Department, as well as a civil suit alleging fraud involving illegal payments to staff members.

Potential Conflict Almost the Norm

The General Accounting Office says there are broad patterns of potential conflict of interest in the Commerce Department, similar to those disclosed in the accounting office's investigations of a number of other Federal agencies.

In the Commerce Department, the accounting office found, a number of officials have financial interests in companies that do business with the

department or are subject to its regulation. It also found that existing conflict of interest rulings were frequently not enforced.

Under Federal law and Administrative order, employees and officials of Federal agencies are required to make personal financial reports to their superiors. Neither the law nor the order, however, specifies the form or extent of disclosure or what action superiors should take.

The Department has acknowledged that its system of collecting and reviewing financial disclosure statements, and acting on them, is faulty, and has promised unspecified corrective action.

The General Accounting Office is an investigative arm of Congress, which has its own problems with conflicts of interest. The House of Representatives, whose members are generally more visible than executive agency personnel, has been reluctant to consider a measure that would discourage potential Congressional conflicts by requiring complete disclosure of each Representative's assets and income.

Kelley Starts to Shuffle the F.B.I.

F.B.I. director Clarence M. Kelley has responded to the growing list of disclosures about the bureau's misdeeds by revising the way the bureau is organized. He also announced the retirement of Thomas J. Jenkins, one of the last members of the bureau's upper echelon said to be loyal to the practices of J. Edgar Hoover, Mr. Kelley's predecessor.

Whether the changes will de-Hooverize the Federal Bureau of Investigation will probably depend as much on the actions and enforced policies of Mr. Kelley and men he appoints as on the structural changes themselves. Mr. Kelley has so far filled two of the three top posts with younger men from the agency's branch offices who apparently do not have an institutional commitment to the old guard; a successor for Mr. Jenkins has not yet been named.

The primary practical effect of the restructuring is the abolition of the internal security section of the intelligence division, formerly responsible for the investigation of domestic radical and terrorist groups. Illegal and abusive conduct, including burglaries, by agents in that division is under investigation by the Department of Justice. Mr. Kelley also announced that he would form an independent internal unit to deal with allegations of misconduct. There has not been one before.

Angelinos Get Their Lane Back

A brave effort by the California Department of Transportation to alter driving habits in that state's car-worshipping culture has been suspended, at least temporarily, after producing minimal results but maximum controversy.

The department experimented not in some backwater but on the Santa Monica Freeway in Los Angeles, where (as elsewhere) for years the habit has been one Californian to one car. The experiment, designed to reduce the number of cars on the road by multiplying the number of people in each car, reserved the left-hand lane for buses and autos with at least three persons in them.

In five months, total traffic did decline slightly and public transportation did rise a bit, but for the most part not much changed. Last week, a Federal judge ruled that, meritorious or not, the plan broke the law because department officials had not filed a required environmental impact statement for the project.

Harris is Guilty

The trial of Emily and William Harris, members of the Symbionese Liberation Army, has ended in their conviction, but it produced little new public knowledge of either that small, violent radical group or its best known member, Patricia Hearst.

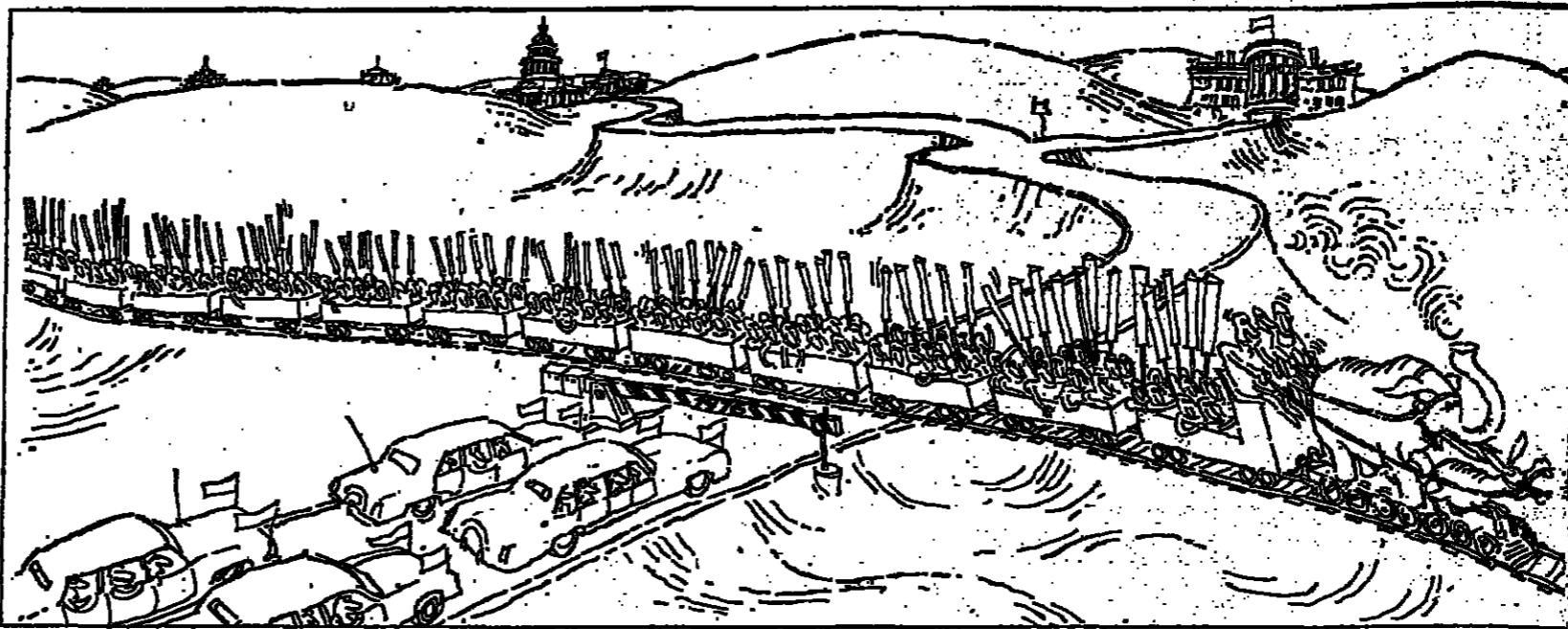
A jury in Superior Court in Los Angeles last week found the Harrises guilty of kidnapping, robbery and auto theft, but acquitted them of charges when Miss Hearst opened fire with a handgun in an incident in May 1974, an automatic weapon to help them avoid arrest.

The trial of the two surviving members of the S.L.A. who kidnapped Miss Hearst, added little to the public record about the group, or the 16 months during which the Harrises and Miss Hearst were fugitives, because the defense presented no witnesses, Miss Hearst, who had agreed to testify for the state, was not called.

Miss Hearst herself faces the same charges in a state trial next January. She is now undergoing psychiatric testing before sentencing on a Federal bank robbery conviction.

R. V. Denenberg and Caroline Rand Herron

A Lot of Public Business Is at a Standstill

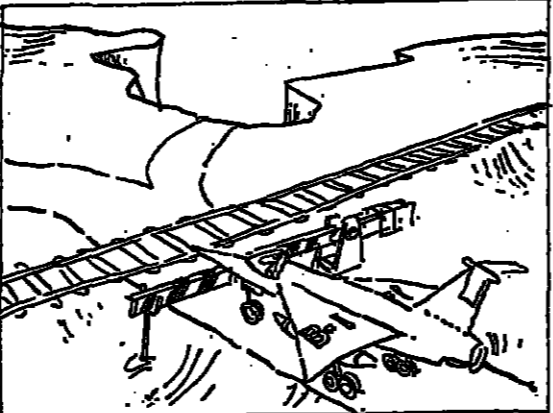


Political Fever Is Causing Washington Malaise...

By WARREN WEAVER JR.

WASHINGTON—Election years are popularly regarded as times of intense activity, when the leaders and candidates of the two parties, emboldened by beckoning political prospects, increase their efforts to impress the electorate with their achievements and govern with exhibitionist vigor.

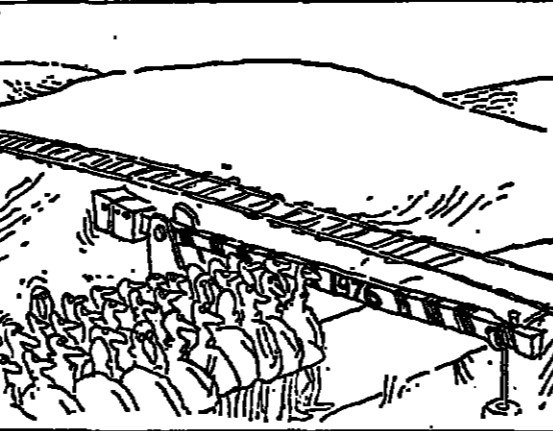
In fact, the years in which the voters choose their Presidents tend to be times when a number of things do not happen in Washington that very likely would have except for the national campaign. This week's



symbol could hardly be more explicit: Republicans will have absented themselves en masse to Kansas City and their nominating convention. The President, a candidate, left Washington early.

On the theory that a kind of historical pattern can emerge from the events that failed to take place in a given time as well as from those that do, here-with is a random sample of things that are not happening in Washington this year, particularly this fall.

At the State Department, efforts to normalize relations between the United States and the People's Republic of China are not proceeding. For many months, there has been general agreement among foreign policy experts in Congress and the Administration that such progress was not only inevitable but desirable. But President Ford is not about to make friendly gestures to the Communists—at least not until after the Republican convention. Even then,



...While Everyone Awaits Dr. Carter

By LESLIE H. GELB

WASHINGTON—Foreign policy in this city is now mostly living in the future. It is as if the diplomats, Administration officials, Congressmen and their aides and would-be Democratic office-holders have already bought stock in a Carter victory.

It is like the Middle Ages after the death of one Pope and before the selection of the next. Then, all law was suspended and nothing was considered a crime. Now, as the present Administration seems to fade and before the expected arrival of the new one, reality is being increasingly suspended. For those in waiting until next January, the void is filled with possibilities—for jobs, policy proposals and new negotiations.

For the leaders of the Ford Administration, there is mostly limbo. Secretary of State Henry A. Kissinger is trying to keep things moving, but with the possible exception of the Strategic Arms Limitation Talks, little is expected. It takes a lot of power to make things happen, and as the talk of the town centers less on Mr. Kissinger and more on his possi-



improving relations with Peking entails further alienating Taiwan, and there are many American supporters of Taiwan who vote.

Right now as steps are not being taken to resume the Strategic Arms Limitation Talks with the Soviet Union, that might be interpreted as evidence of international softness by the Republican Right. If President Ford wins the nomination, however, some observers speculate that new SALT initiatives could provide helpful autumn evidence of White House leadership for peace.

Until the primary season opened, the State Department was exploring a more even-handed approach to the Middle East, inevitably requiring increased pressure on Israel. But the Arab vote in the United States is barely discernible; the Jewish vote is substantial and active, in votes and campaign contributions.

Postponement of critical decisions in other areas until after the election also has become official Democratic policy. Congressional critics of the B-1 bomber, which has the endorsement of the Ford Administration, have argued that the next President, who may or may not be Mr. Ford, should make the final decision on such a costly commitment. The Senate passed a Defense Appropriation bill last week that deferred the \$1-billion purchase until after Feb. 1.

The White House's legislative proposal for executive reform of Federal regulatory agencies is not speeding through Congress. In a clear reference to the fact that Mr. Ford holds his office by appointment and succession, one House Democrat, Representative John E. Moss of California, said no action on the plan should be taken "until we can get the views of an elected President."

Congressional Democrats seeking stronger legislation to protect the public against wiretapping are not working for adoption of their legislation this year. They have tacitly agreed that prospects for an effective measure would be much brighter in a Carter Administration; if there is another Ford Administration, they will have lost nothing but time.

Appointments to vacant jobs in the Executive branch are not being speedily filled. Few men and women are anxious to break off private employment and move to Washington to accept a job that may vanish five months later. The reluctance has been particularly noticeable at the Pentagon, where important posts have remained empty for months.

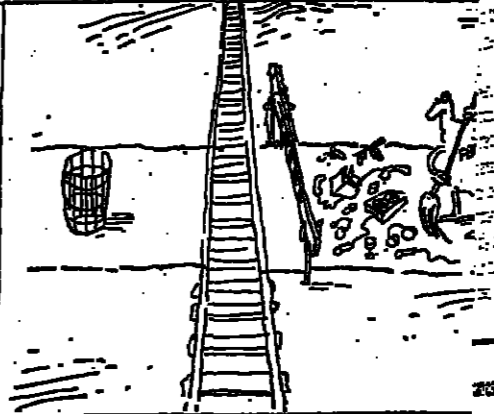
What is probably more politically significant is

that the White House is not pressing ahead to a new head of the Equal Employment Opportunity Commission, an agency that was in trouble. Its most recent chairman resigned three months ago. The commission is regarded as unpopular with employers, a number of whom are active Republican contributors.

Another agency employers consider a troublemaker, the Occupational Safety and Health Administration, decided just about the time the 1976 primaries began that it would not be able to promulgate new job safety regulations until after November. Many of these standards had been scheduled to take effect earlier.

Political coincidence or not, the Ford Administration has also chosen not to back deregulation of the cable television industry this year. The industry is strongly opposed by the rest of the broadcast industry, a bloc known to be influential with candidates.

The Capitol Hill timetable alone threatens to block a substantial number of bills will not be



laws this year, or at least not until after the election. Congress took a 10-day recess for the Democratic National Convention and is doing the same for the Republican convention. Then comes a Labor Day recess, mandatory in an election year. The least is presently aiming for adjournment by Oct. 1, allow incumbents time to return to their districts and campaign for reelection.

Among the measures that may not fit into the abbreviated fall work schedule is a proposed \$1-billion subsidy for the hard-pressed United States Postal Service, not a very popular political even in a non-election year. A more certain one is the reauthorization of the United States Code, a proposal so full with controversial provisions that all the considerable efforts to neutralize purely procedural reform have failed.

Early this year, Congressional leaders agreed there would be no floor action on like abortion and gun control. They are close too hot to handle when running for office. Leaders who are also candidates are acutely aware of recorded votes on such questions can only be at least one segment of the electorate, and they earn compensatory goodwill from others.

Now it appears possible that the nonvoter 1976 may include the Democratic Congress's approval of the Democratic party's keystone employment act. The House Democratic freshmen swept into office as bold reformers less than a year ago, voted 65 to 10 recently to ask leaders not to bring the measure to a vote. Supporting the bill, which could be a prelude to extensive federal spending, might endanger election prospects, some freshmen said.

Warren Weaver Jr. is a reporter in the Washington bureau of The New York Times.

ble successors, his power wanes. Before Mr. Carter names his top officials, everyone sees a chance. Ambitions and hopes, old networks, all long underground are being revealed. People let slip the titles of positions they will never hold.

The intricate game of positioning begins with finding out what Mr. Carter "believes." Foreign diplomats want to know in order to tell their Governments whether to stall or continue on-going negotiations with the United States. Diplomats from the developing world, for example, are saying they are prepared to sit tight on the North-South economic discussions, because they anticipate a better deal from Mr. Carter than Mr. Ford.

Those hoping for new power want to know what Mr. Carter believes to determine what they should "believe." Aides to Democratic Senators report telephone calls from the Pentagon and the State Department that are friendlier than ever before. As one aide put it: "They give more information more freely, and make more anti-Kissinger and anti-Defense Secretary Runnels remarks."

Neither the motives nor the process are entirely

cynical. Some see new opportunities for their—more nuclear weapons or less, more help for poor nations, less secrecy surrounding nuclear security decisions, bigger or smaller defense budgets. But the fate of these causes depends not on conviction, but on who will have power. So it is a time for rekindling old friendships and new ones.

There is no better measure of the Washington mood than the fact that bureaucrats are in about and already writing transition papers.

Mr. Kissinger, for one, knows all this, struggling to hold the threads. At frequent intervals he drops strong hints that if President Ford is elected, he would remain as Secretary of State; he still has to be reckoned with.

In the meantime, by all accounts, he has tied himself to little movement. It is, paradoxically, the Soviet Union, that he still looks for his chance of a pre-election success. The nuclear talks with Moscow have already reached agreement on all issues except what to do about the Argo cruise missile and the Soviet Backfire bomber. Kissinger is hoping that if Mr. Ford wins, the Republican nomination this week, the President will overrule the Pentagon on how to count the weapons systems, and thus virtually insure an arms accord with Moscow.

So far, the Russians have indicated they are willing to continue negotiations. By most reports cows feel more comfortable with Mr. Kissinger than they think they know, than with the taints of Mr. Carter. But even the Russians have been diligently finding out what Mr. Carter is speculating on Mr. Kissinger's successors, 1 to the future.

Leslie H. Gelb is a diplomatic correspondent in the Washington bureau of The New York Times.

the Region

Hurricane: Man Feared Not Enough

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The Region

Summary

The Hurricane: Less than Feared but Bad Enough

The hurricane that passed through New York metropolitan region last week, though severe, created far less destruction than had been feared, in part because every one saw it coming and prepared for it fully and in part because it had lost some of its power as it arrived on the shore of Long Island.

The winds had diminished from 110 an hour to 90, though well above 75 M.P.H. that certifies a storm hurricane.

The region's population was alerted in advance of the storm in a way could not have been possible 20 ago. More than 200,000 persons able to leave exposed beach areas ample time after their property had battered down or boarded up.

Knowledge of the development of hurricanes and forecasts of their movements in the last two decades meant a major saving in both and property. The greatest advance has been through weather satellites the first of which went into orbit in 1960. Satellites take photos and infrared heat measurements every 12 hours of virtually place on the earth. They have automated the warning system for storms.

As last week's hurricane was charted from its birth in the Atlantic, it developed the way hurricanes do. An area of low atmospheric pressure diverts the westward-blowing trade winds to the north and begin to pile up on one another. As warm air rises, torrential rains releasing heat that intensifies the storm.

Hurricanes Get Started

moist winds blowing west over ocean are diverted by a area of low atmospheric pressure.

winds begin to pile up on one another. Colder air forces the warm air to rise.

As the column of warm air rises, temperatures force the moist air to precipitate, and torrential rains begin to fall.

Earth's rotation imparts a twist to the column of winds, resulting in a whirlpool of air whose core is moving.

warm, moist air is sucked into the spiraling wind system, providing energy to the storm.

storm. The rotation of the earth imparts a twist to the column of winds; the result is a whirlpool of air whose cylindrical core is moving up rather than down. Warm, moist air is constantly sucked in, giving fresh energy to the spiraling wind system. As the storm moves over land, it loses its driving force and dies.

Last week's hurricane came pretty much straight up the Atlantic coast, scraped the New Jersey shore and then hit Long Island about midway. It crossed the island, constantly losing force, and Connecticut before dissipating as it moved northward. There was considerable flooding and electric power was cut off in many places as falling trees took utility lines with them; damage was in the millions. One person died, struck by a tree.

The Next Move Is the Hospitals'

The settlement that ended the four-day strike at New York City hospitals last weekend bought time for the workers and the city, and the prospect of hard times for the independent agency that supervises the hospitals.

The union representing 18,000 largely unskilled workers, prevented the dismissal of at least 1,000 people by relinquishing a cost-of-living increase.

But other, greater troubles lie ahead. The Health and Hospitals Corporation, which runs the city's 16 municipal hospitals, has been trying to wipe out an estimated deficit of \$104 million in its \$1.1 billion budget. The layoffs the workers struck over were only a fraction of all the planned cutbacks.

At the same time, the state has imposed new Medicaid reimbursement rates that will increase the hospitals' deficit more than \$20 million. The strike accord brought with it a reprieve for the hospital corporation to find new ways of saving money and increasing revenue.

But if the Emergency Financial Control Board, which monitors the city's fiscal affairs, finds that the required cutbacks have not been achieved, jobs may be in danger again.

A New Deficiency In Day Care

New York State auditors rechecking independent audits of New York City day-care centers have found much amiss, thus adding to the growing list of alleged wrongs in the city's day-care operations.

Auditors who work for State Comptroller Arthur Levitt say that the reports they examined were both flawed and incomplete, lacking documentation for the accountants' findings. The state auditors were particularly concerned with the accountants' failures to check whether people were drawing unearned salaries and possibly padding the city's day-care bill.

Theoretically the city's 370-odd day-care centers are all nonprofit operations. But state and city investigations of the 171 centers that are directly leased by the city (as opposed to those leased or owned by schools, churches and other groups) have revealed questionable, perhaps illegal, real estate deals, profiteering, bad management and a concentration of ownerships by eight or nine politically well-connected individuals or partnerships. Investigators are looking into the possibility of fraud and influence peddling.

N.Y. to 'Tax' Errant Drivers

New York State has announced plans to impose extra license renewal charges on drivers guilty of serious violations, with the intention of financing its remedial driving program by, in effect, taxing those who make the program necessary. The plan is similar in intent to the action taken this year by the Connecticut and New Jersey Legislatures, which imposed charges of \$10 and \$20 respectively for reinstatement of suspended and revoked licenses.

Under the New York plan, motorists with speeding and other moving violation convictions in the last three years will be charged double or triple the average \$4 and \$8 renewal fees. The resulting revenue, about \$2 million annually, would be used to pay for the state's driver improvement program, whose funding was cut by the State Legislature. About 110,000 drivers would be affected next month; eventually about 2 million, or a quarter of New York's licensed drivers, would pay the higher rates.

There is opposition to the increased fees, centered around the interpretation by the State Motor Vehicle Department of legislation authorizing it to impose charges to cover the cost of the driver improvement program. The department expects court challenges based on the argument that only the Legislature has the power to increase licensing fees.

Harriet Heyman and Milton Leebaw

The Search Has Been Brisk in New York and New Jersey

Hunting for Delegates By Building Up Egos

By FRANK LYNN

KANSAS CITY—National convention delegates are usually dealt with like sheep—in flocks rather than as individuals. Convince the shepherd (a governor, a senator, a county leader) and invariably the sheep will follow.

But not so for many of the sheep arriving here this weekend for the Republican National Convention, which will, perhaps appropriately, be within scent of the stockyards.

President Ford and Ronald Reagan have been forced to bargain with individual delegates on an unprecedented scale.

The New York and New Jersey delegations, for instance, are overwhelmingly pro-Ford, but the President and Mr. Reagan have nonetheless been put through the humbling experience of dealing at length with individual delegates.

Those efforts are typical of their activity in states where there are delegates who can be swayed. The

courting goes on at two levels. One is where governmental actions are promised or sought. President Ford has a distinct advantage at this level, and Mr. Reagan has already accused the President of using his official powers for political trading. The other level is more social—friendly phone calls from the candidate or cocktails with him—and aimed generally at enhancing the delegate's prestige at home.

The Connecticut delegation backed President Ford solidly, so there has been little wooing of the state's delegates by either candidate. But examples of retail campaigning or bargaining for votes in New York and New Jersey abound.

Richard M. Rosenbaum, the New York Republican state chairman who is now a key figure in the Ford campaign, began the bargaining on a large scale months ago when the New York delegation was still uncommitted. He shuttled to and from Washington for well-publicized meetings with the President and Cabinet officials to try to obtain additional Federal aid for New York and other uncommitted Northeastern states. He now claims credit for winning additional aid for mass transit in Buffalo and heading off the closing of part of the Griffis Air Force Base in the Utica-Rome area.

A Brooklyn delegate, Salvatore Scotto, switched from uncommitted to President Ford after a telephone call from Vice President Rockefeller, who set up a series of conferences for Mr. Scotto in Washington to discuss additional Federal aid for the Gowanus Canal cleanup and improvement. Mr. Scotto may be getting action. He was in Washington again last week for meetings with Federal officials.

Beyond this level of bargaining has been what even Mr. Rosenbaum referred to as "bizarre" dealings between the Presidential candidates and individual delegates. Edwin M. Schwenk, the Suffolk County Republican leader who is threatened by a revolt within his party organization, tried to strengthen his prestige locally by wrangling an invitation to the Oval Office for 10 minutes several days before his

seven-member delegation switched from uncommitted to the President.

Mr. Schwenk came dangerously close to implying vote trading when he said, in announcing the switch, that the President had agreed to look into the fiscal problems of the southwest Suffolk Sewer District.

Another delegate, Ralph DeBlasio of Manhattan, managed to squeeze from the Ford campaign three V.I.P. tickets aboard the aircraft carrier Forrestal to witness Operation Sail, and from the Reagan campaign a tape-recorded 15-minute interview with Mr. Reagan two weeks ago in Brooklyn.

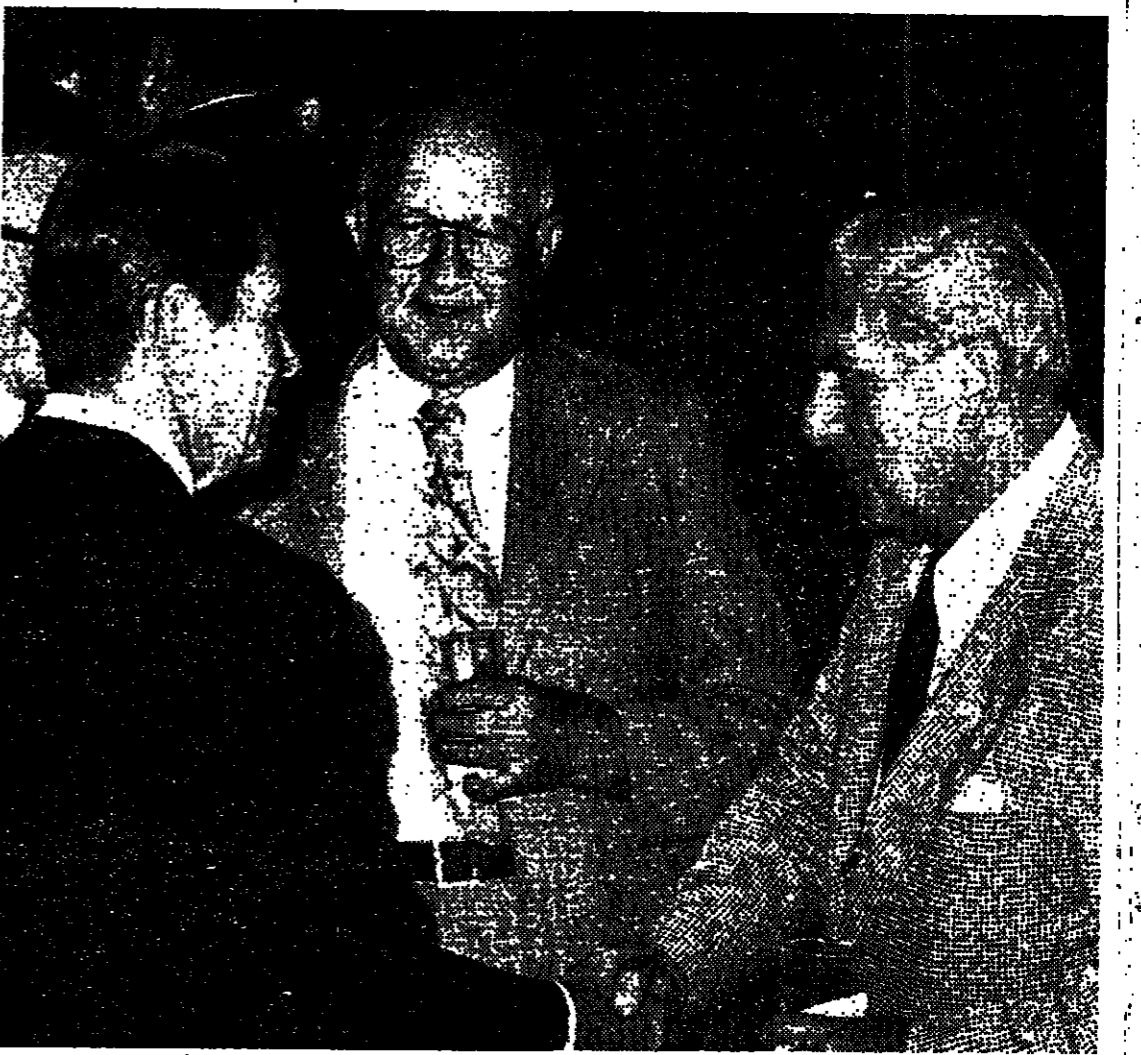
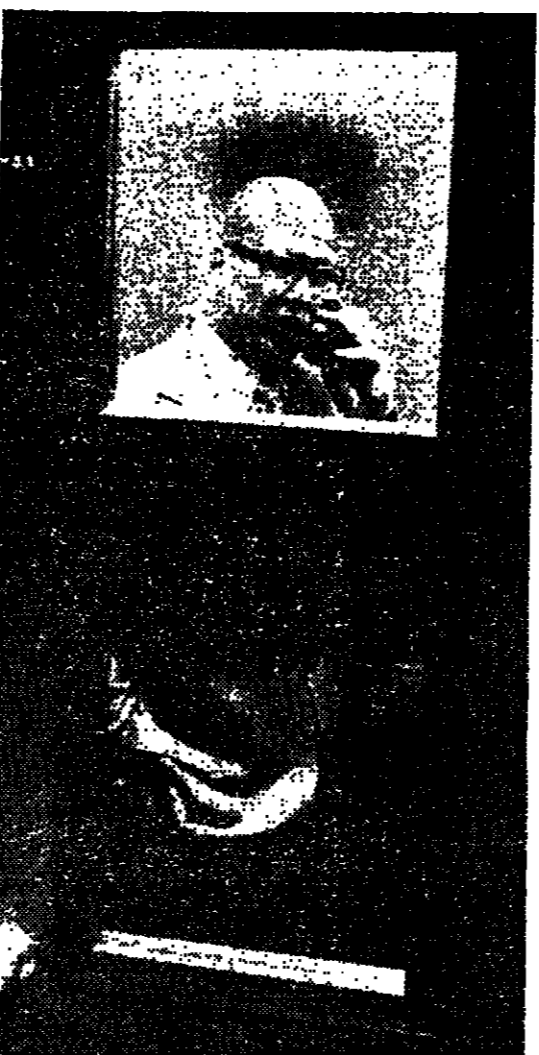
In New Jersey, eight delegates who were uncommitted, or leaning to Mr. Reagan, were wooed with dinner with Mr. and Mrs. Reagan at the Holiday Inn in Elizabeth. "We talked issues all evening," said one of the delegates, Mrs. Eudora Fike, vice chairman of the Middlesex County organization. Mrs. Fike was particularly interested in the deregulation of interstate commerce. Her husband is in the trucking business.

Obviously capitalizing on the tight race, another delegate, Daniel Fernandez, a Bronx district leader, switched from the President to uncommitted to the President to Mr. Reagan in 10 days.

Nevertheless, Mr. Fernandez got the royal treatment when he finally landed in the Reagan camp—a personal meeting with the candidate, a block-and-a-half limousine ride with the candidate and a crowded news conference where he basked in the television lights with the candidate.

Outright vote trading—I'll vote-for-you-if-you-do-this-for-me—is both a Federal and a state crime. The bargaining for delegate votes usually skirts that line. It is negotiation by implication—I'm uncommitted and -I- sure -would- like -to- see -you -do -something-about-this-matter. That's politics as usual.

Frank Lynn is a metropolitan political reporter for The New York Times.



Richard Rosenbaum (left), chairman of the New York delegation to the Republican National Convention, talks on the phone with Sen. James Buckley; Ronald Reagan hunts for support among the New Jersey delegates.

The Latest Investigations Involve Day Care Centers

The Poverty Programs: For Politicians, Too

By JOHN L. HESS

Once again, or still, the headlines recite the dreary litany of waste, inefficiency, and alleged corruption in the anti-poverty programs that were the proudest achievement of recent administrations.

In New York City, the current inquiries involve day-care centers, free lunches and the Headstart program, all designed to help the children of the poor. With only slight changes, the headlines could accurately refer to nursing homes, Medicaid mills or manpower training.

They could as well refer to other cities. A recent report by the General Accounting Office assailed the inadequacy of auditing of the \$6 billion of revenue-sharing funds assigned to 39,000 local governments—much as Arthur Levitt, the New York State Comptroller, last week criticized the city's auditing of day-care centers.

The repeated scandals have obscured the great need that produced these reforms, and the genuine relief they provided. By now it is a commonplace, even among many liberals, to say, "You can't solve a problem by throwing money at it." What the scandals suggest, however, is that a lot of the money was thrown, not at the problems, but at the politicians.

Because the need was great and immediate, the programs were initiated in haste and confusion, with little or no provision for auditing expenditures and effectiveness. Common abuses emerged within two or three years but by then those who wanted reform were confronted by entrenched industries involving billions of dollars and hundreds of thousands of jobs.

What cynics call "honest graft," the assignment of favors to friends, had taken hold. The big contracts often went to promoters linked to major city and state politicians. The lesser patronage was divided among district leaders.

The New York City day-care program, supposedly a "nonprofit" system, is a prime example. As early as 1971, city and state investigators complained without result that the Department of Real Estate had

signed long-term leases with a handful of promoters to build centers, without regard for neighborhood needs, without justification for rentals, without provision for negotiation, without supervision of construction.

Last November, State Senator Major R. Owens, a Brooklyn Democrat, began investigating the situation, with the help of social workers from the Bank Street Day Care Consultation Service. They found what Comptroller Harrison J. Goldin has now confirmed: Nothing has changed since the abuses were detected in 1971.

In fact, the Department of Real Estate had signed 33 more such leases, for a total of 171, and had actually amended at least 12 to increase the rents. The rents were so high that most promoters were able to get relatively low-interest mortgages that exceeded the cost of land and construction.

"A Developer's Dream"

Thus, the typical promoter started out with a net surplus, and no investment of equity. His only cost being the mortgage installments, the balance of the rent was clear profit, to which he added the tax shelter of depreciation and mortgage interest. Controller Goldin called it "a developer's dream."

The cheaper the construction, the greater the initial profit, so the program was plagued with leaks in buildings and other defects that made much space unusable. (Mr. Goldin's engineers have so far found 38 buildings in bad enough shape to warrant withholding the rent.) Most builders installed electric baseboard heating, the cheapest to put in but the most expensive to use—with the city paying the utility bills.

As a result, the housing cost of the 171 direct-lease centers (as distinct from the 200 that make their own housing arrangements) now amounts to nearly one out of every five dollars of total outlays for day care.

Ownership of most of the direct-lease centers has been traced to eight or nine individuals or partnerships. The Getz Construction Company obtained 10 of the first 15 awarded, and built 26 in all, most

of which were later sold to three groups. Getz was represented by the law firm of Leonard Simon, a Brooklyn Democratic Assemblyman and supporter of Mayor Lindsay. Another major operator, Euclid Avenue Associates, was incorporated by the politically influential law firm of Shea, Gould, Climenko, Kramer & Casey, and was partly financed by the scandal-clouded former Security National Bank. A principal in Euclid is N. Hilton Rosen, whose wife was a former Brooklyn councilman, and whose brother was a former Lindsay aide.

As a result of bad planning, the system as a whole operated at only 75 percent capacity, and some centers were never occupied. Then the city's financial crisis forced the Agency for Child Development to begin closing centers. But its first targets were not the costly direct-lease centers but the cheaper ones that provided their own quarters. The city's rationale was that it would have to pay the rent on direct-lease centers anyway; the suggestion that the leases be broken was ruled out.

The Roc-Somers Day Care Center in Brooklyn was an exception, for a time. A direct-lease operation costing the city \$134,000 a year in rent and taxes, it was closed Dec. 31 but reopened three months later under new sponsorship, headed by Councilman Sam Wright. Two day-care centers that occupied public buildings at no cost to the taxpayers were closed and the children assigned to the new Wright center.

A situation that could overshadow abuses in the day-care program concerns New York State's \$80 million summer lunch program for poor children, financed by the Department of Agriculture. Justice Department investigators have found indications of enormous waste. Sponsors, some of whom were already being investigated in connection with last year's program, had been granted contracts and huge advances without question. Their suppliers had billed for deliveries to nonexistent distribution points; at other sites, large amounts of food went unused.

The scandals sadden the city's social workers, who see the needy as the ultimate victims. They say the children need food, the handicapped need training, the working mothers need child care, and so far, it is the programs, not the abuses, that have been cut.

Senator Owens of Brooklyn summed it up: "Every social service has a built-in ripoff factor." To the many civil servants and professionals who are trying to do their jobs, the ripoff factor is politics.

John L. Hess is a metropolitan reporter for The New York Times.

Ideas & Trends

In Summary

A National Flu Vaccine Program Is Now Certain

The national swine flu immunization program, delayed for weeks because drug manufacturers were unable to get liability insurance, is under way again because of an unusual law, passed by Congress at the urging of President Ford. It provides that all suits for damages arising under the program are to be filed directly against the Federal Government, not against other program participants, whether state agencies, corporations or individuals.

The legislation extends, for the first time, the protection of the Federal Tort Claims Act to persons and corporations other than Government employees. The Tort Claims Act allows certain liability claims to be settled by administrative action rather than court procedures. In combination with other laws, it also provides that in case of liability suits in state courts against several classes of Government employees—including drivers, Veterans' Administration medical personnel and Public Health Service doctors—the Government rather than the individual becomes the defendant and the case is automatically removed to the Federal courts.

The new law does not, however, entirely exempt drug manufacturers, or other program participants, from all risks. If there is a successful suit against the Government, it is free to sue in turn anyone whose negligence was involved.

Congressional opponents of the bill claimed that relieving drug manufacturers from a normal risk of doing business was a dangerous precedent, but they were overwhelmed by proponents who maintained that without such a law there would be no immunization program at all.

Vaccinations are now scheduled to begin at the end of September, chiefly through state public health services. The public programs will be free; the vaccine will also be available to private physicians, who will be able to charge for giving the shot but not for the vaccine.

An estimated 120 million doses of the vaccine have already been manufactured, but even if a million shots a day are given after Oct. 1—a rate health officials hope to exceed—less than half the population will have been covered by Jan. 1, when the peak of the flu season normally begins. Efforts will be made to vaccinate elderly and high-risk persons first, and in fact the state programs in Massachusetts and Washington may be limited to such persons.

From Disaster To Case Study

In an attempt to learn more about environmental health hazards, medical experts are planning an extensive study of the effects that an agricultural contaminant has had on farmers in Michigan.

The contaminant is a toxic chemical called polychlorinated biphenyls, or PCB, which is a close relative to DDT, an industrial pollutant that, in heavily exposed people, causes liver and thyroid abnormalities, nerve damage, skin lesions, pregnancy problems and, in laboratory animals, cancer and growth retardation. PCB is stored in the body fat and can be passed on to succeeding generations.

Three years ago feed mills in Michigan accidentally mixed the chemical into animal feed. Before the accident was discovered, the meat, milk and eggs of tens of thousands of contaminated farm animals were passed on to consumers, and the bodies of many animals that had died mysteriously were used in protein supplements fed to livestock. Ensnaring developments have created a widespread controversy in the state.

Since the discovery, 538 heavily contaminated farms have been quarantined, more than 30,000 cattle and uncounted other farm animals have been destroyed and buried, and many of the farmers have been compensated by insurance companies for damages.

Other farmers claim that their animals have become sick and died as a result of PBB contamination at levels below the 0.3 parts per million that the United States Food and Drug Administration has set as fit for human consumption.

Some farmers say that since the PBB got into the products of their animals, they and their families have experienced strange symptoms, including extreme fatigue, menstrual problems, hair loss, inability to resist infections and digestive difficulties. The symptoms are the result, they believe, of eating foods that the state and the Food and Drug Administration say can be safely sold to consumers.

Dr. John Isbister, epidemiologist for the Michigan Department of Health, says studies have shown that low levels of PBB have no adverse effects on animals and that "a lot of the cattle symptoms look very much like the result of poor animal husbandry." He says that a survey of PBB farm fami-

lies turned up "no evidence of any kind of symptom complex related to PBB."

The basic question: Do the reported health problems occur more frequently in people who have consumed PBB than in people who have not?

In search of an answer, in October medical experts from the Environmental Sciences Laboratory at Mount Sinai Medical Center in New York will study farmers who have been exposed to PBB and also a control group from outside Michigan and thought to have had no PBB exposure. The findings will then be compared.

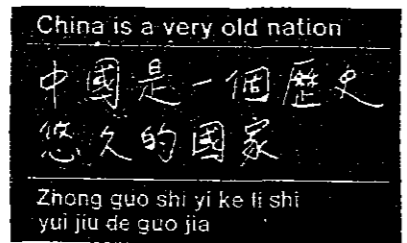
The experts say the conditions are almost ideal for studying the effects of an environmental pollutant because PBB was made for a limited time in only one place, and the contamination is still essentially confined to a relatively small area.

The legislation extends, for the first time, the protection of the Federal Tort Claims Act to persons and corporations other than Government employees. The Tort Claims Act allows certain liability claims to be settled by administrative action rather than court procedures. In combination with other laws, it also provides that in case of liability suits in state courts against several classes of Government employees—including drivers, Veterans' Administration medical personnel and Public Health Service doctors—the Government rather than the individual becomes the defendant and the case is automatically removed to the Federal courts.

China Tries Out Romanized Script

China's effort to simplify its language and make it a tool of mass education has progressed to the point where the first official use of romanized script has begun in one of the nation's 29 administrative regions. Formal use of the script in all of China is not expected for many years.

A three-part language plan, decreed by Mao Tse-tung 25 years ago, is an attempt ultimately to convert all written Chinese from a vocabulary of 50,000 different ideographs, or charac-



English, ideographic, and modern romanized versions of the same sentence.

ters, to a simple phonetic alphabet based on the Roman letters used in writing English.

The first part of the plan is simplification of the ideographs, which must be learned individually. The characters offer few clues to pronunciation, and some require up to 25 brush strokes to form.

The second part is standardization of the spoken tongue by popularizing the use of Mandarin, which is the Peking dialect. There are at least five major and up to 100 minor dialects in China. Standardization of pronunciation is a necessary step to phoneticization. The third part, Romanization, has not progressed as well as simplification and standardization, but last week the Chinese press agency Hsinhua reported that the new script had been made official in the northwest Sinkiang Uighur Autonomous Region. Government documents, textbooks and other books, newspapers and street signs will now be changed to the new form. As preparation, the romanized alphabet had been introduced on an informal basis in schools and some publications.

The Chinese Government sees the language plan as eliminating barriers to literacy and improving communications among the Chinese themselves and with the rest of the world. Romanization is also politically important, especially in border regions, as a means of adapting minority populations to the Chinese language and culture.

Viking Won't Say Yes or No

After nearly a month's accumulation of tantalizing but puzzling data, Viking 1 scientists are unable either to confirm or rule out the existence of life forms on Mars. The feeling is growing that the present exploration may not yield conclusive proof.

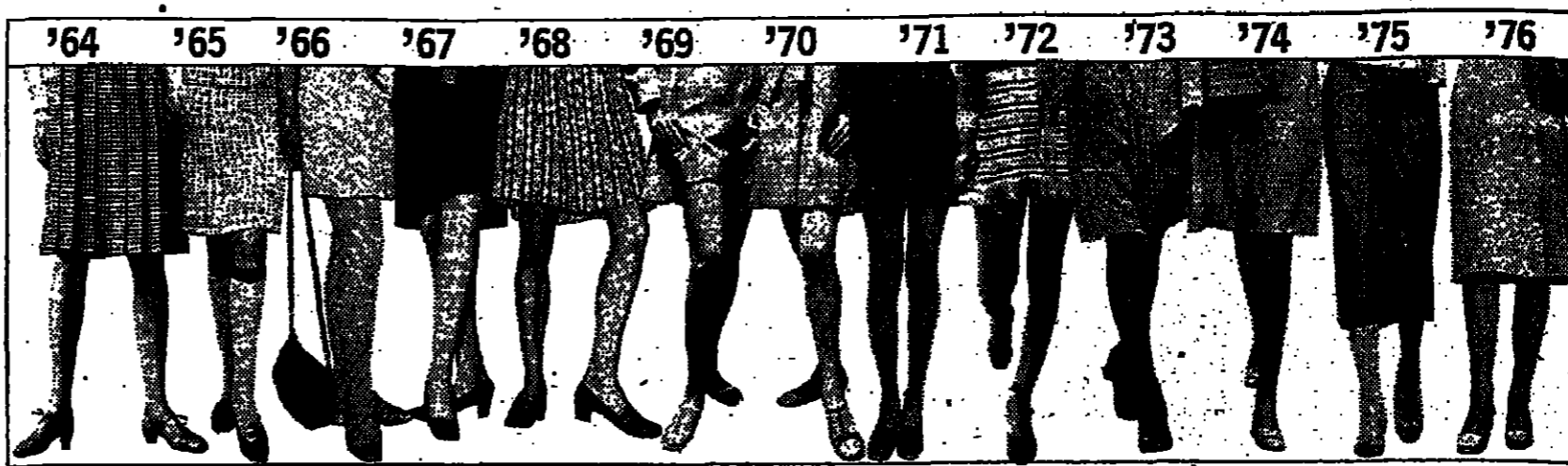
Biology instruments have sent back readings that show an active chemistry in Martian soil, but it is unclear whether the chemistry is the result of recognizable life forms or unusual inorganic processes. Scientists say that many living processes could be, in effect, mimicked by nonliving chemistry.

An organic chemistry analysis experiment, designed to search for compounds like those produced by Earth life, found mostly dry minerals in its soil sample.

The scientists hope to clarify some of the ambiguities with "control" experiments in coming weeks, but Dr. Joshua Lederberg, a member of the Viking project team, says that even then: "We may not be able to answer the question [whether life exists] with Viking."

Some scientists believe the answer, if there is one, will have to await future landers that carry more sophisticated laboratories and "rover" vehicles to sample many areas of Mars. The experiments of Viking 1, and those of Viking 2 scheduled to begin next month, are confined to areas adjacent to the landers.

Not to Mention the Fashionable Anti-Fashion Crowd



The Constant in Fashion Is the Constant Change

By MOLLY IVINS

"Fashion is as profound and critical a part of the social life of man as sex, and is made up of the same ambivalent mixture of irresistible urges and inevitable taboos."

RENE KONIG — "The Restless Image: A Sociology of Fashion."

Professor König, a German sociologist, may be right about fashion, but getting even people in the business to admit it these days is like trying to get a definitive Republican delegate count. Because one of the taboos of which Professor König speaks is what Tom Wolfe, the cultural journalist, calls "the anti-fashion taboo."

In many circles, it is considered gauche to admit that one is interested in fashion at all. So a young socialite assures Vogue magazine that she just slips into "something simple" at night, by which she means a black, floor-length gown by Mme. Gres with an emerald pendant.

Anti-fashion is what caused a whole generation of young people in the late 1960's to occasionally vary their jeans-and-tennis costume to Big Jim overalls with workboots. It was, after all, the fashion.

Just what is it that impels people to want to be in fashion, or even anti-fashion? What makes them rush about spending remarkable sums of money trying to look alike, and, more, alike in the latest way? Most people in the fashion industry are convinced that women no longer want to look alike. They want to look different in the latest way. And according to the fashion press and this newspaper, the latest way is St. Laurent's "peasant look." The peasant look has caused considerable excitement among the fashionable, and a like amount of puzzling among the anti-fashionable over why anyone would give a hoot.

June Weir, senior vice president at Women's Wear Daily, said, "Why do women pay attention to fashion? Because we all wear clothes, that's why!"

"Particularly in the 60's, a tremendous number of women were very status conscious—Vuitton bags and Gucci shoes and Hermes scarves. Women who didn't feel secure about themselves felt they needed that."

Blair Sabol, a sometimes fashion or anti-fashion columnist for The Village Voice, said, "I see it as being on three levels. There are people like me who really don't give a damn. Then there's the group that gives lip service to not giving a damn, but they've got the swift eye out. They're in Bloomingdale's every Saturday, slapping those racks, looking for the latest thing."

The third level is ladies with a lot of money and no taste. They all go to parties and look alike. They have no identity. They go to a designer like Halston or St. Laurent with no idea as to whether it looks good on them, but they know it's safe and in the height of fashion."

Professor of sociology Neil J. Smelser, in his book "Theory of Collective Behavior," says, "It is important to [style leaders] to be among the first in order to reap the psychological rewards of being in the forefront of fashion, and it is almost as important to flee from a new style when it is assumed by the masses. Further back in the procession, among the followers, the motivation is more purely sociable—persons adapt to styles to avoid being conspicuously traditional, rather than to be conspicuously original."

There are almost as many theories about why we dress the way we do as there are psychologists and sociologists who have written on the subject. With the possible exception of Benthamite Eskimos, few people seem to dress entirely for practicality and protection. Even among primitive peoples, such ornaments as pelt, skins, claws, hooves, teeth, hair, ears, brushes, feathers, bones, antlers and horns are used

both to denote status and for the sheer decorative joy of it.

J. C. Flugel, in his book "The Psychology of Clothes," gives an appropriately Freudian interpretation to the subject.

He writes, "The essential opposition between two motives of decoration and modesty is, I think, the most fundamental fact in the whole psychology of clothing. It implies that our attitude towards cloth is an ab initio ambivalent . . . we are trying to satiate two, contradictory tendencies by means of clothes; and we therefore tend to regard cloth from two incompatible points of view—on the one hand, as a means of displaying our attractions, the other hand, as a means of hiding our shame."

Flugel further concludes that using clothes resembles the development of a neurotic symptom.

It is certainly true that over the centuries as costumes have been designed to draw attention to the sexual parts of the body as have been designed to disguise them, whether coyly or no.

The anti-fashion taboo Mr. Wolfe writes of probably only an extension of a long-standing like of fashion by the Puritans of various times places. Moral criticism and the criticism of fast go hand in hand: Savonarola, the 15th-century Italian reformer, was anti-fashion. As Louis Auchincloss has observed, "at the core of fashionable society is the habit of judging human beings by stands having no necessary relation to their character."

But there is a sort of schizophrenia about fast that defies even that judgment. Many people dress in order to make their group identification plain—the country club-look, the suburban mid-look and the ultimate extension, the uniform. At the same time, for others fashion is an expression of individuality. While young writers were affecting pretend-prole style, their real profile—campy, young blacks, were dressing in such an array of colors, high heels, platforms and Superfly braids would shame a flock of peacocks.

The trouble is, once one has managed to achieve a style that indicates one's status, group and presses one's personality, then a whole herd of Bloomingdale rack-slappers comes along and copies it, and then one has to start all over.

Molly Ivins is a reporter for The New York Times.

Not Likely, Despite Its Use in Some Recent Cases

Will Hypnotism Entrance the Police?

By RICHARD M. RESTAK

These things have happened recently: • Franklin Edward Ray, the driver of the bus containing 26 children kidnapped last month in Chowchilla, Calif., was able, under hypnosis, to recall the license number of the kidnappers' van.

• In preparation for the raid on Entebbe Airport, Israeli intelligence officers allegedly hypnotized several previously-released hostages. One of them was able to give helpful physical details of the airport.

• A hit-and-run driver in New Jersey was apprehended by the use of information obtained by hypnotizing a policeman who had seen the accident.

Despite these examples of hypnosis as an information-gathering tool, scientists are far from agreeing on what hypnosis can do and whether it has any place in criminal investigation. Some scientists even disagree on whether or not hypnosis exists.

Still, there are some areas of agreement. First, hypnosis is generally described as a form of concentrated attention which enables a person to focus sharply on topics suggested by the hypnotist.

Second, hypnosis is not a state of sleep. Electroencephalographic tracings made during hypnosis show waking patterns, though so far a typical pattern has not been described for all hypnotized subjects.

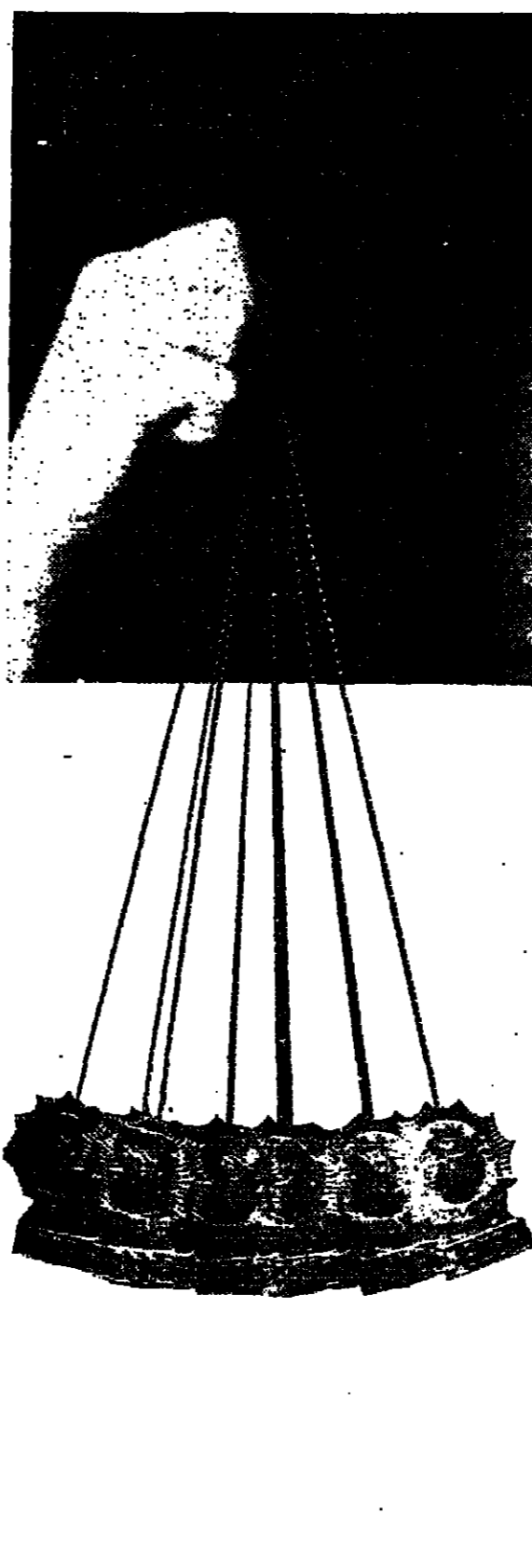
Finally, other scientific measurements have been equally unsuccessful in describing or detecting the hypnotic state. Dr. Martin Orne, director of the experimental psychiatry unit at the University of Pennsylvania, says "There is no technique known to medical science that can say with certainty whether a person is or is not hypnotized."

On most other aspects of hypnosis the experts are in disagreement. Traditionally regarded as an "altered state of consciousness" combining elements of both sleeping and waking, hypnosis has been alternatively described in terms of the attitudes, expectations and instruction surrounding its use; in essence, the "role playing" demanded between the hypnotist and his subject.

Such a view conveniently does away with the "hypnotic state" itself. "Since no test has been able to detect the existence of the hypnotic state, there is no reason to assume that such a state exists," says Dr. Theodore X. Barber, director of psychological research at Medfield Hospital in Massachusetts. "Anything obtained under hypnosis can also be gotten by suggestion alone, and in about the same proportion of subjects."

Some other traditional beliefs have also been challenged by recent investigations of hypnosis. For example, a person's hypnotizability, formerly regarded as a hit-and-miss proposition, is turning out to be predictable, testable and relatively stable over long periods of time. With the help of profiles drawn up at Harvard and Stanford, accurate predictions about hypnotic subjects are now possible. People with rich fantasy lives are especially favored, with the best subjects found among adventurers, sports enthusiasts and actors. An intriguing but so far unexplained finding is an association between punishment in childhood and later hypnotizability as an adult.

Such recent scientific inquiry into hypnosis has apparently helped lend it respectability and made easier its introduction as a tool in criminal investigation. But, as at Chowchilla and Entebbe, hypnosis



is at present restricted to use with cooperative witnesses who are having trouble recalling important information.

Information obtained by coercion is usually tortured and unreliable, according to Dr. Herbert Spiegel, associate clinical professor of psychiatry at Columbia University. "In contrast, information obtained from a volunteer under hypnosis is more likely to be accurate."

One danger of hypnosis in criminal investigation is the phenomenon of "memory contamination." Hypnotists have known for years that subtle implications in the questions asked during hypnosis be unconsciously incorporated into later testimony. In a heroin case in Connecticut, for example, a witness who had previously been unable to identify a suspect positively claimed, after hypnosis, he was now "certain" of the suspect's guilt. A re-run of the preceding hypnosis session revealed such gestures as "try hard now to remember the license number of Mr. Miller's car as he drove away," and the suspect's conviction was overturned.

Not only may hypnotic reconstructions be but there is evidence hypnosis can cause permanent alterations in the credibility of witnesses. "It is easy for the recall of witnesses to be completely hopelessly and permanently obliterated by the less use of hypnosis," according to Dr. Orne. "Use a hypnotized witness already knows or can what the authorities think about a crime. Since hypnotized subjects are notoriously suggestible, is more natural than for the hypnotized witness to relive the events according to police or defense beliefs? Worst of all, he's now no further up an objective witness since he now 'knows the facts' in criminal investigation, most experts are in favor of setting up stringent qualifications and trials on its use. "Any time a witness has been hypnotized the jury must be aware of the risks involved," says Dr. Orne. "In addition all data from the hypnosis session must be made available to the defense. It may be reviewed by other competent scientists. We must remember that hypnosis is a very easy way of getting helpful information, but the information may still be false. Witnesses may even lie under hypnosis."

The actual extent of current use of hypnosis in criminal investigation is hard to estimate. The Federal Bureau of Investigation, for example, has used "on occasion," and has found it "helpful," according to a bureau spokesman. Its use among trial lawyers, however, seems to be extensive enough already to support a symposium, scheduled for next month in New York, with lecture-demonstrations on such topics as "hypnosis and crime and criminal procedure" and "hypnosis in criminal defense."

Although no one is sure what role hypnosis will play in future criminal investigations and court proceedings, law enforcement experts doubt that it will be extensive. Gerald M. Caplan, director of the National Institute of Law Enforcement and Crime Prevention, says, "It might be useful for such things as terrorism—where every potentially useful technique needs to be brought into play—but for routine matters, it's too expensive and not sufficient proven."

Richard M. Restak is a neurologist in Washington, D.C.

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News & Trends/Continued

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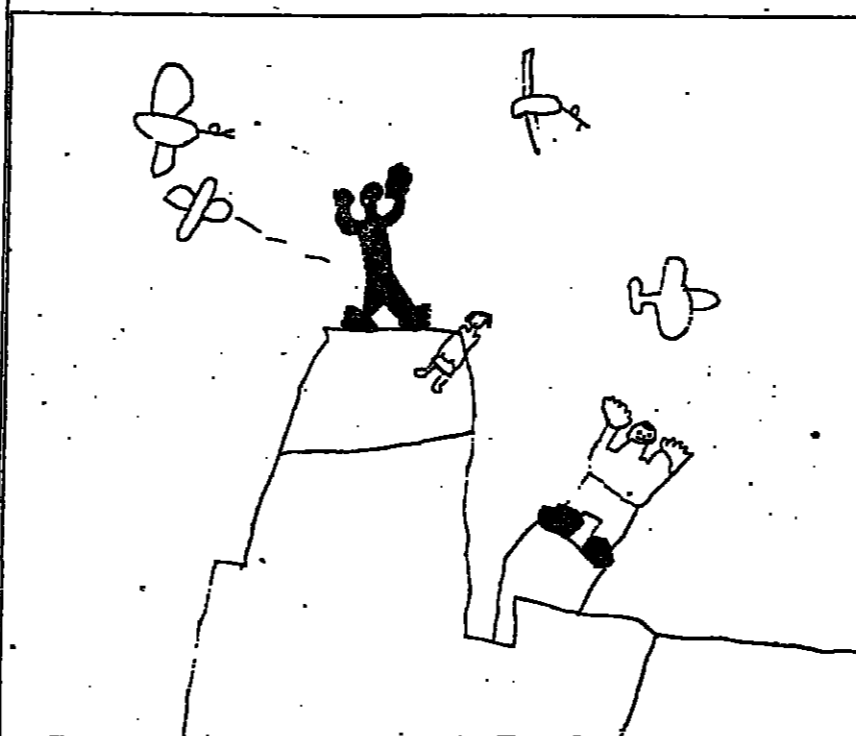
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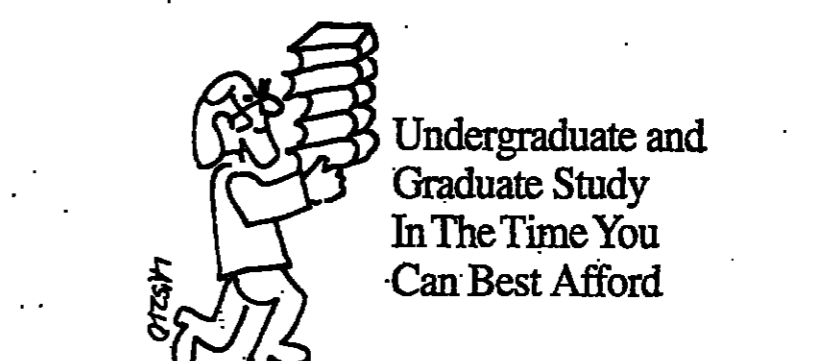
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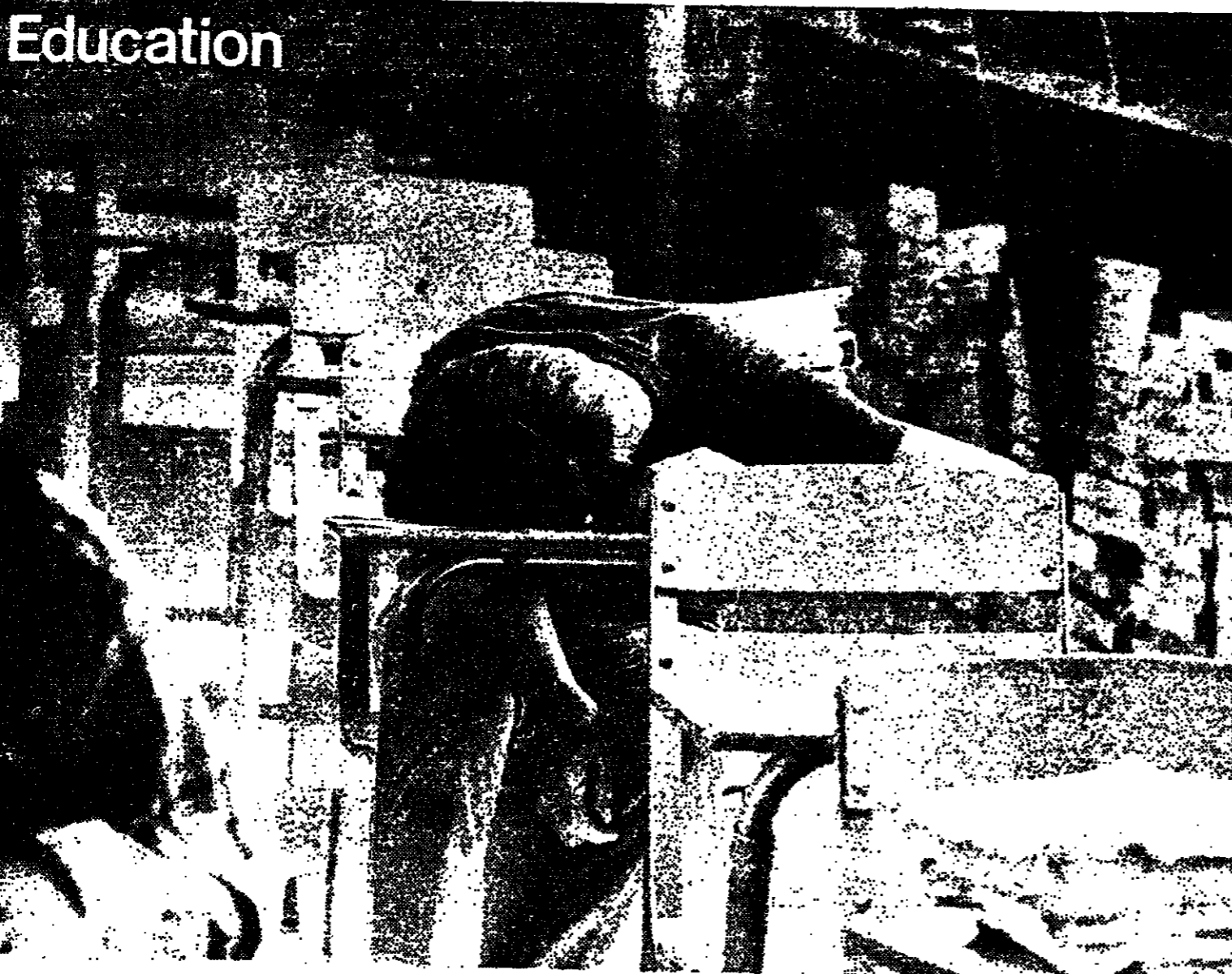
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Education



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Bad Teacher Is Hard to Define or Fire

By GENE I. MAEROFF

Most every parent of a school knows the problem: The child teacher who, the parent is obviously incompetent, but allowed to continue teaching. It is so difficult to get rid of a teacher?

The problem is pertinent right as school administrations on their faculties for the coming year, especially because of the young men and women have studied to be teachers. They cannot find jobs, even though qualifications appear to be better than those of some teachers in the field.

The explanation involves factors of tenure and the difficulty of actively evaluating classroom performance and accountability.

A recent report from the National Education Association said that last year, 192,700 new graduates were competing for 175,000 elementary and secondary teaching positions. The ability of able and willing replacements would be like a remedy for the difficult situation is more complicated than that.

In more than 30 states, it takes two to five years to get a job and removing them is slightly easier than getting rid of a picnic. Historically, tenured teachers are virtually immune from job protection.

Laws in most places allow for the dismissal of tenured teachers for incompetence, as well as for moral turpitude and other "just causes," but hearings are required and relatively few actions — perhaps fewer than a dozen in an entire state in a year — are pursued to conclusion. The statistics do not show the numbers of teachers who resign their positions rather than face formal charges of incompetence.

The growing influence and power of teacher organizations in protecting jobs is often cited as a reason why school districts retain teachers widely regarded as incompetent. Teachers have struggled to insure that the stripping away of tenure is a long and arduous process.

From the point of view of the teachers, tenure is essential to academic freedom because it protects them from dismissal for capricious reasons.

"It satisfactorily serves the purpose of protecting experienced teachers from unwarranted harassment and giving them due process when their employment is threatened," the New Jersey Education Association states in defense of tenure in a booklet published last year.

But everywhere that there is a tenure law, there is a prescribed process for removing teachers. Thus, part of the blame for permitting incompetent teachers to remain in their jobs must rest with the administrators and school board members.

"The problem is to get the people who run the schools to be willing to use the process," says Ralph J. Flynn, executive director of the California Teachers Association. "We think that school officials prefer to use tenure as a cop-out for doing nothing because they don't want to take the time to get involved and build a case against an incompetent teacher."

Mr. Flynn points out that hearing panels in California have sustained charges of incompetence against teachers in 80 percent of the cases that have been pursued.

School officials have apparently contributed to the problem in another way: They have permitted the tenuring of teachers who never should have been continued in their positions in the first place.

Teacher Evaluation

The granting of tenure is supposed to follow an evaluation process that occurs during the teacher's probationary period. All too often, educational observers maintain, the evaluations have been perfunctory or nonexistent. Teachers in some areas confide to having received tenure without anyone ever having visited their classrooms to observe their work.

The problem of haphazardly awarding tenure was compounded during the era of burgeoning enrollments, when teachers were needed desperately and short cuts were taken to obtain them. Enrollments are no longer growing, but diminishing.

It is estimated that because of the enrollment slowdown and the low turnover in the profession, 80 percent of the teachers who will be in the nation's elementary and secondary classrooms 10 years from now are already there.

Surely one of the reasons that so little has been done to get rid of incompetent teachers is the lack of agreement on what constitutes competency in teaching. It is more an art than a science. Much of what takes place in the student-teacher relationship does not lend itself to objective evaluation.

One problem is the difficulty of establishing a valid or reliable relationship between what teachers do and what students learn. Another is that different children learn in different ways at different rates.

"The whole process of teacher evaluation has to be improved immeasurably," says William H. Herbert, executive secretary-treasurer of the Massachusetts Teachers Association. "We need administrators with the courage to do something about evaluation."

Massachusetts has been a leader in developing a rigorous procedure for weeding out bad risks before they get permanent employment. A state law taking effect this year puts teachers on probation during their first two years and requires their evaluation by a team comprised of another teacher, an administrator and an appointee of the school board. Permanent certification will not be awarded in Massachusetts without a favorable evaluation.

There is also a national movement toward having certification based on performance. Under this system, aspiring teachers would be licensed on the basis of how well they do in their practice teaching, meaning that all education graduates would no longer be automatically certified to teach.

Gene I. Maeroff writes about education for The New York Times.

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Where We Stand

by Albert Shanker President, United Federation of Teachers

Wants 'Third Party' in Teacher Bargaining Critic Seeks to Complicate Negotiations

Teachers and school officials all across the United States are now engaged in collective bargaining. They are negotiating new contracts where their old ones have recently expired or are about to expire. The major issues which are subjects of negotiations are salary, hours, vacations, holidays, grievance procedures and working conditions.

Given the state of the economy, negotiators are having a hard time reaching agreement. Teachers, understandably, want to improve their lot or — at the very least — to keep up with increases in the cost of living. But with massive unemployment, there are billions of tax dollars lost; the unemployed not only do not pay taxes but must receive various forms of public assistance to stay alive. Fewer and fewer dollars are available for schools.

These are tough problems that place great burdens on the collective bargaining process. But there are efforts to complicate and encumber the bargaining process even more. The May 1976 issue of the *Harvard Educational Review* contains a lead article by Charles W. Cheng on "Community Representation in Teacher Collective Bargaining: Problems and Prospects."

Cheng describes the meteoric rise of teacher unions over the last two decades. As late as 1967 there were only 389 agreements covering 208,000 teachers. By 1973 these figures had grown to 4,200 agreements covering 1.4 million teachers. Cheng argues that this growth of teacher bargaining has had undesirable consequences. Public sector bargaining, Cheng maintains, includes not only salaries and working conditions but also matters of educational policy. The nature of the bargaining process is such that school boards hire negotiating experts to bargain with the negotiating experts employed by teachers. These specialists, together with mediators and arbitrators employed by labor relations agencies, negotiate agreements that determine policy, says the author. Thus, Cheng writes, "More and more educational policy matters are decided in the negotiating process by fewer and fewer people."

Cheng suggests a number of changes in the bargaining process:

- Encouraging unions and boards to seek community input in formulating bargaining demands;
- Establishing multi-level bargaining so that supplementary agreements to the main contract are negotiated with regional school boards;
- Allowing citizens to watch the negotiations in open bargaining sessions;
- Granting community groups observer status and allowing observers to report to the community;
- Having multi-party negotiations in which a third force would be formally recognized at the bargaining table.

With the current attacks on teachers, public employees and collective bargaining, we can expect that Cheng's article will be given wide circulation. That is too bad, since it is based on the false premise that educational policy matters are determined in negotiations. Cheng cites no evidence at all to show that such policy matters as which subjects to teach, the content of the curriculum, whether schools should adopt a more "progressive" or more "traditional" approach, whether students should be promoted automatically or left back if their work is inadequate — are decided in collective bargaining. The reason he does not cite the evidence is that there is none. Cheng's whole argument is built on sand.

It is true that teachers have long sought more of a say in matters that lie within their professional domain. But to acknowledge that teachers and teacher unions have sought such justifiable input is something quite different from alleging that they have in fact achieved it — and something quite different from attributing to the collective bargaining process that which lies predominantly outside it.

The rest of his argument is equally faulty. To Cheng, the elected leaders of teacher unions don't really represent teachers, and elected school boards don't really represent their communities. So we have to find a way to bring real representatives of people into negotiations. How is this to be done? Cheng writes: "Many parties — for instance, Leagues of Women Voters, Urban League chapters, block clubs, PTAs, child advocacy groups, elected officials, teachers' unions or school boards — could call meetings to elect third-party representatives. All but the last three groups mentioned could supply bargainers. The third-party bargainers could include a given number of parents and a given number of community representatives. This latter category may include non-parents, for example, neighborhood youth workers who counsel troubled teenagers, with interest in the local schools and the important perspectives." Is that clear? If so, there are at least a few questions that arise: If teacher union officials and school boards don't represent the people they are supposed to represent, how are we going to find "true" representatives of groups that are far less specifically defined — "the community," for example? And if we are to add layers of people to the bargaining process — difficult enough when it includes just labor and management — how are contracts ever to be achieved?

Cheng's criticisms and his proposals are not new. He is the most recent of a long line of radical critics of business, labor and collective bargaining. He wants to revolutionize the bargaining process so that it will not merely establish agreements on salaries and working conditions but, rather, promote alliances among parents, communities, teachers and students to oppose the status quo, authoritarian and hierarchical school systems.

It may be that some of the changes Cheng seeks are desirable, but to demand that collective bargaining solve all of the problems of education is to ask too much of it. Those who are attracted by Cheng's arguments should compare collective bargaining in America with the functioning of unions in many other countries. American unions have succeeded in obtaining both gains for their members and policy change by knowing the difference between what can be done at the bargaining table and what has to be accomplished through the ballot box. Those who have confused the arenas have rarely accomplished anything.

Mr. Shanker's comments appear in this section every Sunday. Reader correspondence is invited. Address your letters to Mr. Shanker at UFT. This column is sponsored as paid advertising by the United Federation of Teachers, Local 2, American Federation of Teachers, AFL-CIO, 260 Park Avenue South, New York, N.Y. 10010. © 1976 by Albert Shanker

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Assistant to the Dean

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The Ghost At The Party

By James Reston

most interesting ghost in the of the Republican convention is John—Silver John—Connally. Ford and Reagan may wreck temporarily with their factoring, but regardless of who nomination, Connally will still nd to inherit the wreckage.

is going on in Kansas City nly a battle for the Republican on the ballot, but the pre-kirminishes for the leadership arty in the coming four years. s the Republicans win in No- both Ford and Reagan, now middle 60's, will be finished nal party leaders, and some- e will have to speak for the e rest of the 70's.

Congress, this will probably or Robert P. Griffin, the Presi-addy from Michigan, and Mi-ader John J. Rhodes of Ari-ther of whom is likely to in-Republic, but Connally has a e cannon and, at 59, he is still nd brassy enough to dream of idential nomination in 1980.

s other formidable advantages dvantages. Either as a Vice- tal nominee or as campaign- after Labor Day, he has the e emerge as the most effective debater in the campaign.

a gifted illusionist, a powerful a political rallies, a suave and g talker in small groups, and r of all those psychological d demons that often pass for

WASHINGTON

n a distracted and cynical age, ecause of and despite this, he substantial following of both Reagan supporters. He is a pro in a party of amateurs, stist who knows the Republi- not win without raiding the ts and independents, a long- bler and attacker in a party g much on the defensive, and with a good chance of bring- state into the Republican n November.

Connally's disadvantages are obvious. He is a recent con- he Republican Party, stained past ties to both Lyndon and Richard Nixon, denounced liberal Republicans as an istic newcomer and by many s as an unreliable turncoat. diction and subsequent on charges of taking illegal from the milk producers are less important than his repu- a political adventurer who nothing for long except his itions.

he says he's not sure whether e accept the Vice-Presidential on if offered, he strains the on of even his most fervent s, and revives memories of n rhetoric people are trying

o, Big John has his uses in a hich is what this election to be, and the Republicans usily in trouble.

the 28 of the 56 years since n they held the White House, n't recruit and develop the iders of the rising generation, ow engaged in an old men's between Ford, 63, and 55.

file the Democrats have ver their old guard of Hum- uskie, and Jackson, left over ragedy of the young Jack s days, learned their lesson exclusive ideological politics McGovern campaign, and ac- Carter, an outsider at 51, he will of their most liberal

volves some risks, too—more Democrats are willing to Carter's weaknesses are that till comparatively unknown, eced in foreign affairs, and a oralist appealing to a largely ectorate in the urban North. ght be vulnerable to savage nd ridicule as a new boy who Democratic nomination by e against the Washington he to lead, and doing so with- addition to conservative Re- arguments.

r Gerald Ford nor Ronald is very good at this sort of attack. After they get through the Democrats as the party ig spenders who are soft on chiselers, they have little left. Connally is not an ideologue in the Republican tradition e stability." He is a political who looks and dresses like a et banker, and knows all the tic weaknesses.

uld be a long shot for Ford. Connally on the ticket and him on the low road to shoot ith Carter. And it might not ther, for Carter didn't come to e of Georgia politics and the sic Party by playing patzycake political allies.

the delegates in Kansas City ad to think that if Ford had all ch trouble edging out Reagan, need somebody on the ticket ing the campaign who packs ms than either Carter or Ford. ohn's name keeps coming up, ting knocked down, but in one e other, he's bound to be.

As the pros say, he's one guy, but he always seems to- ing or departing at the wrong ways in opposition and never

On Paying the Bill

By William L. Taylor

WASHINGTON—The center of the Democratic Party has held, and that is no mean feat. But what is at the center? Or, to put it differently, what is at the core of Jimmy Carter?

Few clues to this mystery have emerged from Mr. Carter's pronouncement. The question usually posed is, What can we expect from Mr. Carter if we give him our trust and our votes? Equally interesting is the question of what Mr. Carter expects of us.

On this the candidate has been virtually silent. In his acceptance speech at the convention, he portrayed us as decent folks who have been deceived and betrayed by our Government. The fault, he reassured us, lies not in ourselves but in our (incumbent) political stars. And clearly there is some truth to the view that we have been victims who deserve better at the hands of our Government.

But if Richard Nixon was a political accident that befell us, surely millions of Americans were guilty of contributory negligence. If Government officials have been bribed or subverted, private citizens must have been accomplices.

While millions have lost their jobs during the worst recession since the 1930's, tourism and other luxury trades have boomed and, from the vantage points of Montego Bay and Aspen, some Americans have complained of excessive Government expenditures. Surely waste and distorted priorities are not sins that have been specifically reserved to Government.

During these years when Government has been serving us ill, some of us Americans have been out on the streets chanting slogans of racial hatred. Others, from suburban sanctuaries, have been watching the cities rot and decrying the criminal tendencies of their inhabitants.

And what are we to make of the fact that the only unruly mob at the Democratic convention was made up of status-hungry luminaries angry at being denied access to the social event of the month hosted by the publisher of a sometime antiwar weekly? Liberals all, no doubt, who are still equally concerned about injustice to people other than themselves.

In short, model citizens that we are (as we and our new-political leaders keep assuring ourselves during this Bicentennial year) there may be a few minor flaws in our character that still need work. Certainly we need reassurance that we are good folks, but perhaps even more we need someone to tell us how we can be better.

Candidate Carter has told us that he would pursue tax reform, a perennially unsuccessful quest. One may wonder, however, how many of the cheering salesmen, executives, union officials and others at the convention who eke out a living on \$30,000-plus thought they were being promised something, not asked for a contribu-



John Charles Schmitt

A hallmark of American society on its 200th birthday is that even the affluent feel powerless and discriminated against. Given this, a little ambiguity on tax reform may be politically prudent even on the part of one who prides himself on candor.

Mainly, Mr. Carter treats us all as ultimate consumers, who deserve better government services, just as we deserve better color television sets. All we need do is give him our vote and he will guarantee us those services. We can depend on it.

We Democrats urgently want a change in January and the harmony exhibited at the big party in New York was a first step toward that goal. So perhaps it is carping to speculate on what the bill will be. But if we are truly interested in honest government, the cost may be not only participation and eternal vigilance, but the development of new codes of personal conduct.

And, if we are really a compassionate people determined to give everyone a fair chance, we will have to stop building walls around people

simply because they are poor, dark-skinned, old or handicapped. The price to be paid for that may be not only in our pocketbooks but in a willingness to disturb our comfortable lives and to take a few risks.

Then again, when we strip away the rhetorical wrappings perhaps all we will find is the status quo—in which event the price will be a continuation of the social and psychic costs we say we find unacceptable now. Either way, however, there will be a bill for the people to pay. You can depend on that, too.

William L. Taylor is director of the Center for National Policy Review at the Law School of the Catholic University of America.

The Reluctant Party

By Tom Wicker

KANSAS CITY, Aug. 14—Despite the narrow lead everyone concedes him for the Presidential nomination, Gerald Ford has been placed in a three-way bind by the proposed rules change that would require him to name his running mate in advance.

Ronald Reagan's forces here are planning to stage a floor fight on the rules change, which would require a candidate to name his Vice-Presidential choice by the morning before the Presidential balloting. Several elements of the situation suggest that the rules change conceivably could be approved.

For one thing, Mr. Reagan already has made his startling choice of the liberal Senator Richard Schweiker of Pennsylvania. For another, people generally seem more concerned these days about vice presidents, since so many have succeeded to the White House in recent years. Many conservatives, moreover, view Mr. Ford's choice with particular concern; if elected this year, Mr. Ford would be constitutionally ineligible to run in 1980, and his Vice President might well have an advantage in trying to succeed him.

More immediately, some Ford backers are concerned that his running mate will be too liberal, and some others fear he or she will be too conservative. If all of these factors worked together, the rules change could be approved, which would make it clear that Mr. Ford cannot control the convention.

On the other hand, even if the Ford managers here can stave off this Reagan challenge, it could be by such a close vote as to emphasize the President's weakness, and further alienate bitter-end Reagan men.

If the President should lose on the rules change, he would be in the worst position of all. In the speculation about Mr. Ford's choice that ripples through this convention, no one yet has come up with "the perfect name" that would please all factions. That might not matter too much after Mr. Ford's own nomination; but before it, for example, either to name or not to name John Connally of Texas, might well shake loose enough disappointed delegates to cost Mr. Ford his own nomination.

The effect of this three-way bind, like so many other factors in this strange convention—what other two-man race in either party was so lengthily and closely contested?—is to point up Mr. Ford's essential weakness within his own minority party. The platform is another example.

While both sides proclaim themselves basically satisfied with a document that either candidate could run on "without embarrassment"—although some skirmishing on the floor is possible—Mr. Ford did not send here and impose on the convention, as most Presidents could and would have, a platform written in the White House and tailored for his own candidacy.

Losing on the Equal Rights Amendment in a subcommittee, his forces pushed it into the platform in the full committee by only four votes. When the Reagan members wanted to come out against Federal aid to education, the best the Ford team could do was to water this down to a promise to study whether or not education aid ought to be eliminated and some new revenue source provided to the states.

The delegate count issued Friday by Mr. Ford's chief headhunter, James Baker, was another case in point. Mr. Baker claimed 1,135 committed delegates, enough to win the nomination on the first ballot—but by only five

IN THE NATION

votes. Other tabulations by impartial news organizations suggested that even this total was somewhat inflated. Both factors made Mr. Baker's announcement seem less a confident assertion of victory by an assured front-runner than another tactical move in the continuing war of nerves between the Ford and Reagan forces.

Mr. Ford's weakness among Republicans—even if they do nominate him Wednesday night—is due in part to right-wing dominance of the party since Barry Goldwater's conquest of it in 1964, and to the necessary departures from conservative dogma that Mr. Ford, as President, has had to make. In this respect, his choice of Nelson Rockefeller for Vice President may have been a real blunder.

The President is weak, too, because he was appointed Vice President, succeeded to the White House, and has never before run outside of a Michigan Congressional district; so he has less of an established national apparatus than an elected incumbent would have. In the long struggle against Mr. Reagan, finally, he has impressed few people as an exciting campaigner or a bold strategist.

Gerald Ford would clearly be the most reluctantly chosen major party Presidential candidate since Harry Truman in 1948, which is why so few here are yet willing to say that the President of the United States has his own nomination locked up.

Shifting Aegean Winds

By C. L. Sulzberger

ATHENS—The external dangers of the persistently ugly Turkish-Greek quarrel are blatantly obvious: a threat to world peace and to NATO unity as well as to the complex of United States relationships with the volatile East Mediterranean. But there is also something inherently sad about the fact that this problem, which is in truth so needless and, stripped of emotional aspects, so capable of solution, should be hampering democracy's impressive progress here.

Just over two years ago Greece was still in the straitjacket of military dictatorship imposed by a conspiracy of colonels in 1967. In the wake of that inept regime's effort to seize Cyprus by an abortive coup, Turkey invaded the disputed island. The junta collapsed and Constantine Caramanlis, a previous Prime Minister, returned from his self-sought exile in Paris and restored democracy.

As he himself recounts the record, within 10 months free national and municipal elections had been held, a plebiscite whose results were unchallenged decided on a republican form of government to replace the refrigerated monarchy, a progressive constitution was approved and a president chosen—all without bloodshed. Greece suddenly possessed Free Europe's only strong government dominated by one majority party in Parliament and public opinion. Everywhere else coalition or minority cabinets ruled.

The army—pampered by the colonels it produced—had inadequate weapons and was deeply involved in politics; today it is properly equipped and boasts good discipline and high morale. Those of its leaders who had seized national power have been purged and the social structure was not upset thereby.

The economy was hauled out of a morass. In 1974 the growth in the G.N.P. was minus 2 percent. Last year it was 3 percent and this year it is expected to be 5 percent. The Government estimates 1976 inflation at between 10 and 12 percent.

The balance of payments crisis has vanished and, despite heavy defense expenditures (in hard currency installments), Greece no longer has to borrow. Unemployment during this year's first quarter is 37.4 percent less than for the same period of 1975.

Moreover, Mr. Caramanlis has crossed the threshold of Greece's great European dream by gaining acceptance as a member of the Common Market. He estimates it will take two to three years for complete admission and the initial period, while this little

land's economy adjusts, will be difficult. Nevertheless, he says: "I have warned our industrialists and farmers: 'I am going to throw you into the sea and you will have to swim or sink.'"

This, then, is the picture as Greece teeters on the edge of fresh embroilment with Turkey in an argument that has persisted on and off for generations but was recently revived by the Cyprus and Aegean issues. The new political system is surprisingly stable, considering the volatile people it governs and its short duration.

The Republic's President has adequate executive powers—less than France's chief of state but more than West Germany's. He can exercise a veto, choose prime ministers, decide on plebiscites and influence long-range policy; he cannot intervene in day-to-day decisions.

The press, after seven years of dictatorial shackles, is free to de-

FOREIGN AFFAIRS

gree of licentiousness. Political opposition speaks out boldly, especially the talented parliamentary orator Andreas Papandreu. But the opposition is divided; its lack of unity and responsibility is if anything a special weakness of the existing system.

Just prior to the latest, ongoing, crisis with Turkey—this one over mineral exploration of the continental shelf beneath the Aegean Sea—Mr. Caramanlis had earned considerable acclaim by offering the tarnished Olympic Games a permanent, nonpoliticized home—ancient Olympia itself, where the whole idea began. Greece was ready to finance a major share of the costs, probably through a long-term loan serviced by quadrupled profits from the competition.

Now, suddenly—tragic, but far from unusual in this passionate, changeable land—the picture of happy, democratic health has altered. A few days ago Mr. Caramanlis was confident his national and parliamentary majority was greater than ever as the free-thinking, free-speaking Greeks savored the additional pleasures of prosperity spiced with liberty.

But if the current confrontation develops badly—and in this part of the world anything can happen with utmost abruptness—how will the nation react? Last week the Prime Minister would confidently have bet on greater support than at any time since his return. The Greeks seemed to show overwhelming confidence in his leadership. Next week—who knows? That is the danger of unpredictable Aegean political winds.

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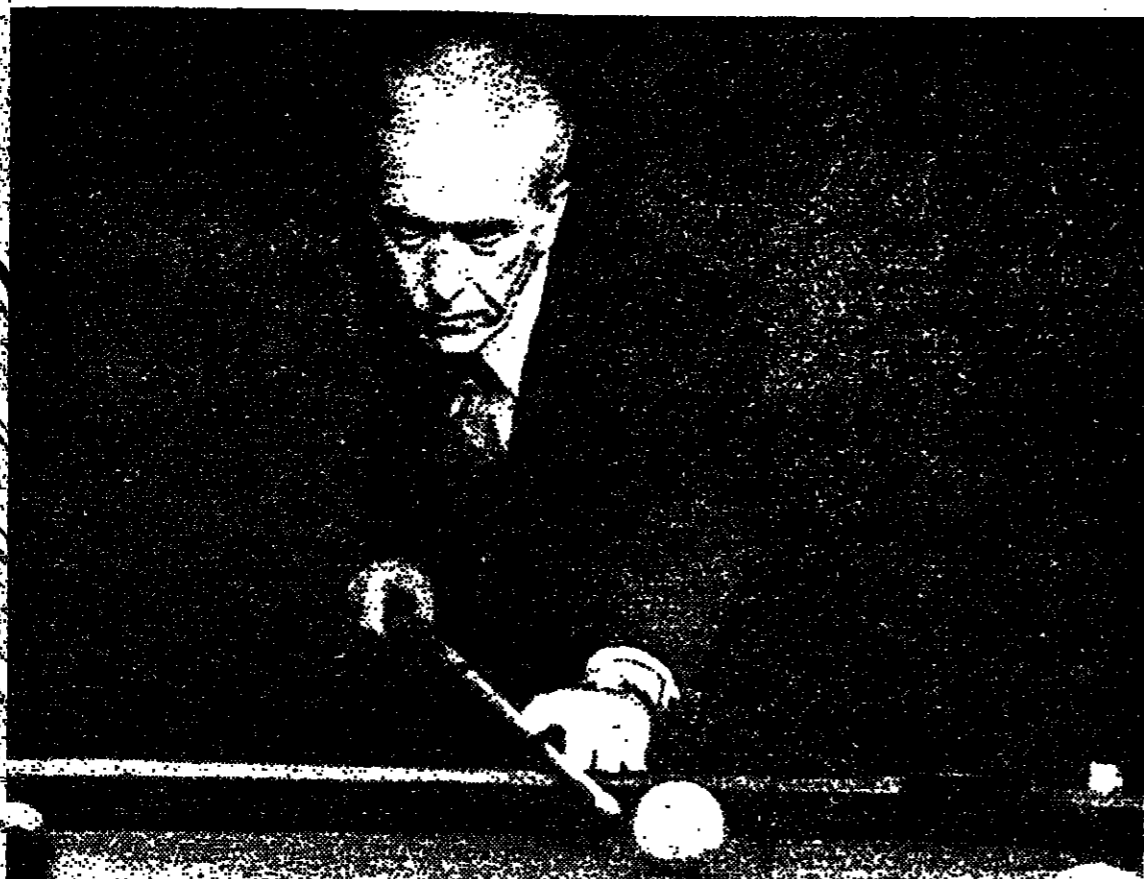
The New York Times

Section 5

SPORTS

Sunday, August 15, 1976

Automobiles, Boats
Cats and Other Pets
Reading Guide: Page 11
The New York Times Company



Crane of Rochester is one of the major attractions in the Professional Pool Players Association world open championship at Asbury Park, N.J. He is 62 years old and a seven-time world champion.

Pool Pros Hear Cue in Jersey

By PAUL L. MONTGOMERY
Special to The New York Times
ASBURY PARK, N.J., August 14—Despite the buffeting hurricane Belle and the competing lure of beach and walk, professional pool—pocket billiards to the fans—has taken up residence this week in this seaside town. The event is the first World Open Pocket Billiard Championship, a seven-day tournament that has attracted of the country's pool shooters to the green felt tables at Convention Hall. Its organizers hope ornament is a symbol of what is happening in sport.



Peter Margo of Staten Island is a founder of the new organization. His typical accouterments include white suit, white shoes and a \$150 snakeskin cue case holding a \$600 made-to-order cue.

Original Dispute Over Money
The Professional Pool Players Association appears to have won the battle of the big names with its rival Chicago. Among the 32 participants here are Steve Rak of Edison, N.J., four-time winner of the United States Open; Ray Martin, of Fairlawn, N.J., world all-time champion; Peter Margo of Staten Island, runner-up open last year; Jim Rempe of Scranton, Pa., a consistent high scorer, and the two best-known tournament players of the last few decades—Irving Crane of Rochester, N.Y., winner of seven world championships from 1942 to 1972, and Luther Lassiter of Elizabeth City, N.C., a four-time world champion in the 1960's.

Continued on Page 16, Column 1

Rain Suspends Play in P.G.A.; Two Are Challenging Morgan

Nicklaus, Coody Surge During Third Round

By JOHN S. RADOSTA
Special to The New York Times
BETHESDA, Md., Aug. 14—All but two of the leaders fell back in varying degrees today in the third round of the Professional Golfers' Association championship over the tough par-70 course of the Congressional Country Club.

The result was that the two challengers—Jack Nicklaus, the defending champion, and Charles Coody—were able to gain ground just by playing moderately well. A heavy rain, accompanied by lightning and thunder, suspended play at 5:11 P.M. and after an hour and seven minutes, P.G.A. officials decided the course was unplayable. The third round will be completed tomorrow morning beginning at 7:30.

Gil Morgan, the leader going into today's round at six under par, lost two strokes in the first four holes today, but he still maintained his position. At the end of nine holes today, 45 for the tournament, he stood at 171, four under par.

Tom Weiskopf, who had been tied for third, disappeared from the leader board after losing four strokes in the first eight holes. After 45 holes he stood at 178, three over par.

Nicklaus began at even par. He birdied the ninth hole for a 45-hole aggregate of 174. Coody held the same relative position, even par at the first tee and one under after the ninth. Coody went on to a birdie at the 10th hole.

Among the others who lost ground in the first half of today's round were Tom Kite, three strokes; Gary Player, two shots; Don January, one; Ray Floyd, one; Ben Crenshaw, one.

Scores at 45 holes were Nicklaus and Coody, 174; January, 175; Crenshaw and Player, 176.

Arnold Palmer, who has never won the P.G.A. championship, was the pleasant surprise of the day, turning in a two-under-par 68. It was the best P.G.A. 18-hole score he had shot since the final round of the 1966 championship at Firestone.

Morgan, who has a degree in optometry but does not practice, carded his first bogey on the second hole, where he took three putts. He also took a bogey 5 on the fourth hole, where his approach was bunkered.

For Weiskopf, it was not one of his better days. He three-putted the second for a bogey. On the third hole he shanked a shot across the fairway. On the fourth he pulled his drive under a tree, from which his only shot was a chip to the fair-

Continued on Page 16, Column 5



Cardboard periscopes were used by some of the fans in the gallery at Bethesda, Md.

Yanks Beat Twins, 5-4; Mets Win From Reds

By MURRAY CHASS
Special to The New York Times
BLOOMINGTON, Minn., Aug. 14—The Yankees overcame their most crucial injury of the season today and defeated the Minnesota Twins, 5-4, for their fifth straight victory.

For the most part, the Yankees have regained their health on this road trip, pulling out of their skid and ending talk of a collapse that might cost them their first title in a dozen years.

The pitchers in particular have blossomed again, with Ken Holtzman winning today and becoming the last of the five starters to atone for their pitching failures during the slump in which the Yankees lost 11 of 15 games. Dock Ellis started the winning streak last Tuesday and has been followed in victory by Doyle Alexander, Catfish Hunter, Ed Figueroa, and now, Holtzman.

Martin injured
But while all the players were getting healthy—Roy White, for example, rapped four hits today, giving him and Sfor-11 streak after an 0-for-12 slump—their manager was getting himself hurt. "I didn't have an X-ray," Billy Martin said, "but it's broke. I know it's broke."

Martin's left thumb was encased in a splint because last night he injured it on a line drive hit by Oscar Gamble during batting practice.

"The ball hit off my glove," Martin explained. "That glove of mine is getting as old as I am."

Someone suggested that it

American League

YESTERDAY'S GAMES
New York 5, Minnesota 4.
Oakland 7, Boston 3.
Chicago at Baltimore (2d. n.).
Detroit at Kansas City (n.).
Milwaukee at California (n.).
Texas 4, Cleveland 3 (10 inn.).
Standing on Page 6

National League

YESTERDAY'S GAMES
New York 2, Cincinnati 1.
Chicago 2, Los Angeles 0.
Pittsburgh 5, Houston 4.
St. Louis at Atlanta (n.).
San Diego at Montreal (n.).
San Francisco at Philadelphia (n.).
Standing on Page 6

was more likely that he suffered the injury in a fight, considering Martin's reputation. But the manager said, "I hit with my right hand, not my left. A good street fighter will grab with his right hand."

Fortunately for Martin, the Yankees made it easy for him to manage with his broken thumb. Holtzman, who had allowed 24 runs and 43 hits in his previous five starts, covering 23 2/3 innings, pitched well enough to win, scattering eight hits and holding off a belated Minnesota charge. Then Graig Nettles and White connected for home runs. White's blow in the sixth turned out to be the decisive run.

With everything working well enough, Martin's managerial maneuvers were reduced. He passed his first test when he made out his line-up card before the game with his right hand (he is a

By JOSEPH DURSO
"The question isn't whether our pitching can stop the Philadelphia Phillies or anybody else." Sparky Anderson of the Cincinnati Reds was saying yesterday at Shea Stadium. "The question is whether the Phillies can stop us."

The manager of the world champions of baseball raised and answered the question just before his army of all-stars lost a 2-1 skirmish to the New York Mets, who scored both runs in the first inning and then clung to their lead the rest of the afternoon.

It was seven weeks before the playoffs and eight before the World Series, and the defeat was only the third in Cincinnati's last 17 games. In fact, Anderson suggested from the driver's seat, the Big Mean Machine is bigger and meaner than even the one that swept everything last summer—108 games in the National League's West plus the playoffs and the series.

"Because of our hitting," Anderson said, sounding like a man who counts his blessings. "People don't think we can pitch. But we've been without Don Gullett most of the year and we're still leading the pack by 13 games. One way or another, we'll be there in October."

One way or another, the Reds were there yesterday, too, cruising along on top of their division, still the best in the business until the Phillies or Yankees or somebody can prove otherwise. They were batting .289

Continued on Page 6, Column 3. Continued on Page 6, Column 6

Flowing by Todd Causes Jets' Loss

By GERALD ESKENAZI
New York Jets have a future — and he is also healthy. So the Jets limped the team's training yesterday, Richard Todd led only a whirlwind debut. He had the sort of debut have dreamed about and "little boy in Missouri" where his first hero was Jot Na-

Raider that averages four quarterback sacks a game and hardly ever allows the opponents to complete 50 percent of their passes. Todd is used to getting pointed, though, coming from Alabama's wishbone offenses, in which he ran the ball more than he passed. He threw 35 times against Oakland and completed 18. He amassed 324 yards in the air with one touchdown. He also ran three times for 33 yards. He was daring and mobile and he also stowed his inexperience.

"I think that sometimes in too much of a hurry to get the play off," suggested James Scott, the wide receiver. "He likes those quick counts on the line and that doesn't give us time to read the defense. He throws a very very hard ball, and I

though the game got wild, a 41-117 rout of the Jets. Todd was the star against a tough

Continued on Page 4, Column 3



Joe Namath watching Jets lose to Raiders Friday.

Optimistic Gal 1st; Adios to 'Ranger'

By MICHAEL STRAUSS
Special to The New York Times
SARATOGA SPRINGS, N.Y., Aug. 14—The goal of having Mrs. Bertram R. Firestone's Optimistic Gal return to the winners' circle loomed as an easier one when two of the nine scheduled starters in today's \$75,000 added Alabama were scratched before the start of the day's program. Withdrawn from the 1 1/4-mile contest—on the main track—were Rokeby's Glowing Tribute, a grass specialist who had been second choice in the morning line, and El-mendorf's Queen to Be. Remaining to argue the issue with the Firestone color-bearer were such stalwarts as Cragwood's Javamine, William Helis Jr.'s Montez and Double L Stable's Three Colors. Optimistic Gal was first across the line, 16 lengths ahead of the 35-1 Dona Maya,

Continued on Page 8, Column 4

By The Associated Press
MEADOW LANDS, Pa., Aug. 14—Armbro Ranger, driven by Joe O'Brien, won the \$124,000 Adios Stakes for 3-year-old pacers today by a half-length in a stretch duel with Keystone Ore. The winning time of 1:56 equaled the world record for a five-eighths-mile track set an hour earlier by Keystone Ore, driven by Stanley Dancer, in the second elimination heat. Side by Side O'Brien stayed in the sulky with Armbro Ranger despite thigh and buttock bruises sustained when a horse he was driving went down in another race earlier in the day. In the first elimination heat, O'Brien drove Armbro Ranger to first place in 1:56 3/5. In the final, Keystone Ore and Armbro Ranger, starting

Continued on Page 8, Column 1



Pete Rose of the Reds batting against the Mets.

Inside Information

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- Red Smith on the meaning of 'bush' in Bronx. Page 3
- Tennis sex checks ordered for women in Open. Page 3
- Pro football torture rack: Training camps. Page 4
- Stephens's new cup yacht is winter-book choice. Page 5
- U.S. hockey stars gird for Canada Cup grind. Page 5
- Feeney-Busch rancor jars National League. Page 6
- Pocket-sized topography maps win cheers. Page 9
- For whom the Belle tolls: boat insurance. Page 15

If Tennis Pros Could Only Understand the Hackers

By J. D. SANDERSON

Every year, when my game falls apart and I start yelling and hitting myself on the head with my racquet, I decide maybe I need a little help, and I go to some professional or other for a couple of lessons. Last summer I even opted for major surgery and signed up for my first tennis camp.

There I had eight professionals attacking my problems. They were astute in the patience with me and 47 other hackers, and some of us actually began to return a third of our backhands and learned to toss the ball a little higher than our heads at service.

But everything the professionals taught us about strategy was wrong. These guys are too smart to know how dumb we play. Every pro who has ever given me a lesson assumed that

sooner or later I was going to be able to execute the strokes he was teaching me, and therefore his strategy for my game flowed from the belief that we all eventually wake up from a nightmare.

Unhappily, it has at last dawned on me that hackers keep dreaming, but no one of us is ever going to improve more than 10 percent. With the pro holding his arm a hacker may actually hit a few strokes right for a few days, but then he goes back to his wrong-footed, off-the-wood game. And even worse, if the professionals have convinced him to have aspirations, he loses all his matches with his hacker friends and begins to pine for the start of the bowling season.

The professionals just don't understand that there are two categories of people in the world—the tennis players and the hackers—and like Martians and ordinary earthlings we think and play differently.

For example, Nate, our head pro at camp, was a young, curly-haired blond

pass me at net and no way he can hit a deliberate backhand lob winner. He may lob me by accident, but more likely he will weakly pop up something. Whether I can then put it away is another question, given my savage flyswatter overhead, but at least I've got a fighting chance up there.

To a professional, backhands and forehands are equal. Some of them, you know, actually prefer to hit backhands—and that's weird.

Many people don't want to admit they are hackers (a word first applied to lousy golfers). Maybe you like to think of yourself as an intermediate player. An intermediate is anybody who ever picked up a racquet, learned how the scoring went and played one set.

The hacker or intermediate category, in fact, ranges all the way up to those presumptive souls who tried out for the school or club tennis team and didn't make it. So there are a lot of us out there, maybe about 98.2 percent of all the people on a tennis court.

So, let me give you my theory about hacker strategy, and how it differs from what those Martians do on TV.

First of all, you have to notice whether your opponent is right-handed or left-handed. It's amazing how many hackers never do figure this out until the second set. But if you don't know where his backhand is, how can you have any.

Then there is the serve. The professionals assume that it is a matter of holy writ that we should strike the ball and immediately charge toward the net breathing fire. But this is impossible. I've never yet known a hacker who didn't lose most of his service games if he tried to do it. Everyone tells us how important it is to seize the net, but

at the mercy of the receiver, who all the time he needs to wind up.

The professionals hit nice crisp, shots in returning serve, and these be volleyed using their own momentum to boondoggle even a first back so unevenly that it lands a right at the feet of the incoming se and even the professionals can't hit kind of a return too well.

Most hacker-servers are too of foot and short of breath to repeat reach even the back of the service c. On a hot day after a long rally whole idea is rather laughable.

Tennis players practice, but hack only warm up. No hacker any time place ever practiced his serve and ley. We don't even practice volleys at the net except when we have to in and pick up the balls and we're lazy to go back and hit baseline again. A hacker is there for a g so let's not waste any more time.

The answer, of course, is that hit your serve and just stand there the baseline waiting. If you get a v return you can manage you com to the net behind it. The professional insist that the serving side is doing attacking, but in hacker tennis usually just trying to survive.

The professionals do the best thing for us. They are more patient in their place. They've just got to understand that the game we play isn't tennis. It's more like big Ping-Pong, what the hell, we enjoy it, right?

J. D. Sanderson is a writer who just finished a book on raising child called "Adult at Eighteen." He says parents are hackers, too.

guy who had been a star at one of the Florida tennis colleges. I admired everything he taught us, even if I couldn't do it very well, but not until he let me play several games of singles with him did I realize that he, too, didn't understand.

"Why do you always hit to my backhand when you're coming up to the net?" he asked.

"Any hacker could have told him. If I hit a shot to my opponent's forehand as I'm coming up, anything may happen. But if I hit it to a hacker's backhand, there is practically zero chance he can

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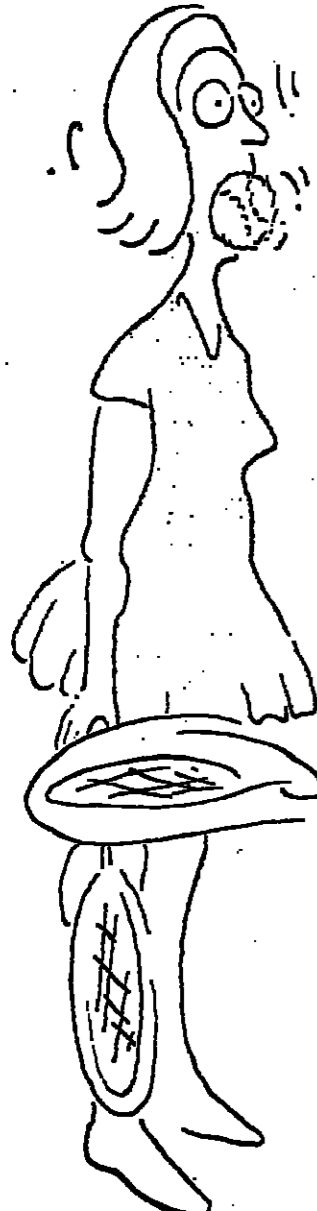
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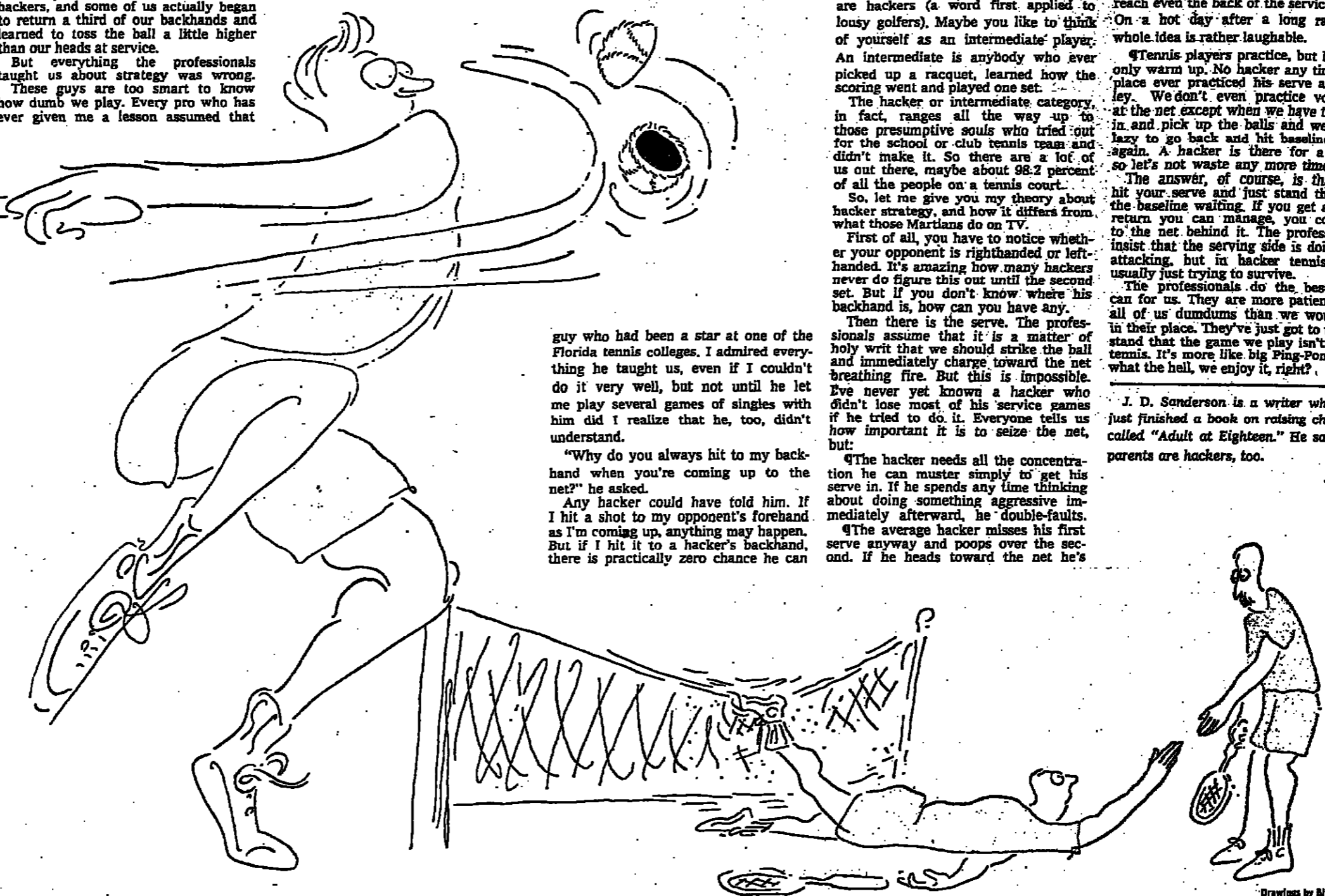
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'These guys are too smart to know how dumb we play.'



U.S.T.A. C

U.S.T.A. C

Sports Editor's Mailbox: No Love, No Soul and No Graciousness From Nadia

To The Sports Editor:

As one who is glad that human beings are imperfect, I would like to speak about Nadia Comaneci.

You called her "fearless and tireless." Those aren't the only human qualities that she lacks. As a matter of fact, she seems to lack all of them.

Once we added the dramatic music, the ballet and modern dance and Olga to women's gymnastics, it became, more than any other sport, a performing art. It is Nadia's drawback as a performer that she is perfect as a gymnast.

There is no performance with Comaneci. There is no love, no soul, the communication between spectator and performer is gone, and with it goes the heart of sports, particularly this one.

Sports are no place for perfection. Human beings aren't perfect. Neither should sports be. When I watch Comaneci I wonder what happened to the beauty, art and, moreover, the humanity that is usually so easily found in this sport. I realize that it is lost in perfection.

I am not asking for Olga Korbut's smile and charm. I am asking to see her soul. Ludmila Turisheva is brilliant. She is unsmiling and thoroughly professional. Yet, I can find joy in watching her because I believe her. I can see nothing from Comaneci but technical perfection.

The Comaneci article had the words at the top, "The Measure of Greatness." A truly great gymnast is more than an athlete; she is a performer. Nadia Comaneci is a perfect gymnast; she is not a truly great one.

Adam W. Redfield
New York City

Games Should Espouse Spirit of Competition

To the Sports Editor:

The article by Neil Amdur, "East German Women's Success Stirs U.S. Anger" (Aug. 1), does seem a clear case of "sour grapes" by United States women swimmers.

Americans accuse the East Germans of using drugs to achieve their performance and also point out the masculine appearance of these East German women. The first accusation seems to be a mud-slinging tactic of a loser; the second is a petty observation of a person not prepared to make the substantial sacrifices to attain that level of success.

In fact, American women do make

tremendous sacrifices to compete, and these types of remarks will only detract from the credit they should receive. Similar comments could be directed at the success of our male swimmers or our boxers by their disconsolate opponents. We would only condemn those remarks as being the gripes of losers.

Possibly, our women swimmers should look beyond the count of their medals to the ideal of the spirit of competition and friendship that these Games are to espouse. This ideal is tarnished by politicians and only a handful of egotistical athletes. The comments of our swimmers unfortunately place them in this group of gripers.

Many young Americans proved that our amateurs are able to compete successfully with the so-called amateurs of other nations. Those athletes who feel that the advantage of their opponents

is too great should stay home. There are others who would take their place and earn our admiration for their talent as well as our respect for their sportsmanlike qualities.

Daniel J. Mocarasi
Stamford, Conn.

A Call for Creativity In Uniforms' Design

To the Sports Editor:

Void of any and all imagination, lacking style and any element of pride in design, the men's and women's uniforms worn by United States track athletes were a disgrace to the team and an affront to the nation.

Wasn't it only four years ago that these same feelings were echoed by the athletes and American people alike? Wasn't it only four years ago that prom-

ises were made to correct this very situation?

I should temper my remarks because the people responsible had only four years to design a proper logo for sweat-suits. I should remember that the same people who need more than four years to design a decent sweatshirt logo petition shirt at the same time.

And the parade uniforms. They finally have perfected the 1952 image of what Americans wore then and what Americans should still wear, so why change a bad thing? Why? Because we looked like something out of a Life Magazine year-end pictorial, vintage 1952.

Neil I. Cohen
Athletic Director
Allegheny County Community College
Pittsburgh, Pa.

One Athlete's Nationalism Is Another's Patriotism

To the Sports Editor:

I agree with Red Smith in his 25 column that drastic changes needed for the Olympics. The elimination of all the accoutrements of nationalism and the affirmation of a Olympic spirit is certainly a goal whose time has come but one that suspect, will never be implemented.

For one, the United States never accept it. The Olympics are an arena for demonstrating the "superiority" of "the American Way." Desires the opportunity to advertise our do- neering presence, the Games would quickly be branded as meaningless to the media and others.

As it is, there is dismay in some circles that "we" are "losing ground" by scrapping the Olympics. True, the Soviets and their allies have a vast interest in seeing their athletes succeed as well but from my vantage point—in front of a TV—it is the Ugly American who is clearly evident at every Olympic One is led to believe that when "we" win it's because we're great, but when we lose it's because we were "robbed" or "they" cheat, or both. It seems, then, that American athletes feel obligated to act as Cold War ambassadors. And curious how when others display chauvinism we call it "nationalism" or "Americanism," but when we do it, "patriotism."

Let's stop blaming the Russians for this and the East Germans for that. "we" lose, maybe, just maybe, it's because "they" are better, or because our inadequate programs, as with women's sports in general. Let's stop being the biggest crybabies at the Olympics. The gold medal for sore losers: the thick and arrogant winners—is one the United States will win hands down (P.S. flags flying) every time.

R. S.E. Jr.
The Bronx

Good Performances Sometimes Ignored

To the Sports Editor:

Although I was enthralled by the grace of the young Rumanian and Soviet women gymnasts at the Olympics, I was as much appalled by their lack of graciousness to competitors other than those on their own teams. They appeared completely to ignore the beautiful performances of the others.

An example: When Nelli Kim of the Soviet Union needed, and performed well enough to get, a 10.00 score to win the gold medal in her event, a smile in her direction, or an appreciative handclap by Nadia Comaneci of Rumania would have been an appropriate, nice gesture of sportsmanship. Comaneci was out of contention at that time, so the cost to her of recognition of a competitor's great performance would have been minimal.

I can admire these young women as athletes, but I don't believe I would like them very much as people, were I to meet them. Perhaps someone needs to tell them what the Olympics are supposed to mean (if, indeed, anyone knows).

M. S. LUSTRADER
New York City

Jackie Robinson in Philadelphia: No Brotherly Love

By HAROLD PARROTT

I remember Branch Rickey, the Old Man, telling me to pick up an extension telephone in his Brooklyn Dodger office less than a week before we—Jackie Robinson and the other players to whom I acted as confessor, valet and nursemaid as the team's traveling secretary—were to make our first road trip of 1947.

We'd been looking forward to sleepy Philadelphia as a relief from the big-city pressure cooker that New York became when Robinson broke the color line.

After all, this was the city of Brotherly Love, wasn't it?

Nothing ever seemed to happen in Philadelphia, good or bad. The Futile Phillies, as the writers liked to call them in the quaint sports-page jargon of the day, had been the caboose of the National League for years—undistinguished and unnoticed, but quite necessary to fill out the eight-team league.

Robinson had never had any trouble when he played there before thousands of Negroes as the shortstop of the Kansas City Monarchs.

Even the Benjamin Franklin Hotel, the house the Dodgers had used for years, didn't figure to be a problem. They'd had my rooming list, with the black man's name on it, for almost a month, and they hadn't called me to complain. It all seemed to add up to a pleasant visit.

All these things were running through my mind as Rickey was motioning for me to pick up the extension phone.

"Herb Penneck is calling from Philadelphia," he whispered, holding a hand over his mouthpiece. "I want you to hear this..."

Penneck was the general manager of the Phillies.

"... just can't bring the nigger here with the rest of your team, Branch." I heard Penneck saying. "We're just not ready for that sort of thing yet. We won't be able to take the field against your Brooklyn team if that boy Robinson is in uniform."

"Very well, Herbert," replied the always-precise Rickey. "And if we must

claim the game, 9 to nothing, we will do just that, I assure you."

That was the official score of a forfeited game: 9 to 0.

When we arrived in Philadelphia and took cabs to the Franklin, I was bluntly told that there were no rooms for us.

"And don't bring your team back here," the manager snapped, "while you have any Nigras with you."

While the bellboys stacked our luggage on the sidewalk, I tried to call carpenter and Penneck to see if they had any pull at the other hotels in town. No answer on either line, the Phillies' switchboard said. No, sorry, they couldn't be found anywhere.

I very nearly didn't try the second hotel my cabbie took me to, because the fashionable Warwick looked too plush; but I braced it out and asked anyway, mentioning our problem. De-

lighted to have us, the manager told me. Of course the rates were almost twice those at the Franklin, but any port in a storm, no matter how expensive. We stayed at the Warwick for many seasons after that one.

That night, Penneck had the nerve to ask me if I'd found a hotel. I didn't tell him our good fortune, just to see if he'd come up with any helpful suggestions, but he remained silent. All the talking for the Phillies was done a few hours later by their Southern born and bred manager, Ben Chapman, and at no time in my life have I ever heard racial venom and dugout filth to match the abuse that Ben sprayed on Robinson that night.

Chapman mentioned everything from thick lips to the supposedly extra-thick Negro skull, which he said restricted brain growth to almost animal level compared to white folk. He listed the repulsive sores and diseases he said Robbie's teammates would become infected with if they touched the towels or the combs he used.

He charged Jackie outright with breaking up his own Brooklyn team. The Dodger players had told him privately, he said, that they wished the black man would go back into the South where he belonged, picking cotton, swabbing out latrines or worse.

Chapman sang this hate song almost alone at first, but soon he picked up an infantile chorus behind him on the bench. These were guys who had acquired some bravery after listening to their fearless leader clobber the defenseless black, and who now hoped to make a hit with the boss man by parroting his lines.

Years later, after I had written some of the details in The Sporting News, the paper sent a reporter to Chapman's home to check on the story. They couldn't believe it, I guess.

Ben denied nothing. Rather lamely, he pointed out that Robinson had been a rookie when they worked him over.

"We always gave rookies a baptism like that first time around the league, to see how they could take it. You wouldn't have wanted us to treat Robinson any different from the white boys, would you?"

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Jackie Robinson, left, and Ben Chapman, Phillies manager, in 1947 before Robinson's first appearance in Philadelphia as a major leaguer.

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Week Open

Week Open

RUMANIAN DOLLS: Nadia Comaneci at her home in Oradea.



Left and above, Dr. Richard Raskind in 1974. Right, Dr. Renee Richards after winning a women's tournament last month.

Sexed U.S.T.A. Orders Sex Test for Women

NEIL AMDUR
Dr. Renee Richards, a woman who has become a national sensation, recounted the latest in the controversy surrounding her. Dr. Richards, 37, is the first woman to play in the men's professional tennis tour. She is also the first woman to play in the U.S. Open, the most prestigious tennis tournament in the United States.

involved in the administration of sex tests similar to those utilized by the International Olympic Committee. The United States Tennis Association made it clear yesterday that a crash course in sex-checking is in store for the people who run Forest Hills.

Dr. Richards, the U.S.T.A. decided, must prove that she is genetically a woman or she will not be allowed to compete in the United States Open. That means a scraping must be taken from the inside of her cheek to determine whether she has male (XY) or female (XX) chromosomes. The test will be administered to all entrants seeking to compete as women in the Open.

Results Are Shown
The results speak for themselves: Attendance records were set on the tour last winter, the women outdrew the men on national television, corporations are pouring dollars into the sport faster than they can be absorbed, and more women than men are taking up racquets at the participant level.

as they filed a proposal for one of their pro to play an exhibition against Frankie Parker on his 60th birthday in Chicago last January. How would it look for a top 10 woman pro to be beaten by Dr. Richards, especially with corporate money trying to avoid controversy? The adverse effect on little girls taking up two-handed backhands is another position adopted by the women's circuit.

Tennis Week Open Has a History of Change

ORANGE, N.J. — It is 50 years since Edgson and Molla Mallory, seven times ladies champion, won the first Eastern tennis championship.

First, the name has changed, befitting the new era of professional tennis, to the Tennis Week Open, and the tournament, which starts next Saturday, now has a purse of \$80,000. And Tennis Week is no longer a grass event. Further, it will use the clay courts of last year but the newly installed Fast-Dri surface, similar to the Har-Tru claylike composition used at Forest Hills, in its stadium, where the seating capacity has been increased to 3,600.

named, traditionally seven days, has undergone change. It's now nine days, with the finals set for Sunday, Aug. 29. "This way we'll be able to accommodate two weekend crowds, people who are unable to make it during the week," said Gene Scott of New York, tournament promoter.

his women's field. Dr. Richards, who plans to compete as an amateur, is the former Dr. Richard Raskind, a New York ophthalmologist who underwent a sex-change operation a year ago.

Vitas Gerulaitis of New York third, and Tom Okker fourth. The rest of the top eight, in order, for the 32-player draw are Vijay Amritraj, Onny Parun, Dick Stockton and Buster Mottram.

May Final Clay

APOLIS, Aug. 14 — 14th-seeded Brigitte Masthoff, 17, beat Helga Masthoff, 15, in the final of the U.S. Open women's clay court championship. Masthoff, who won the title in 1974, is the first woman to win the U.S. Open clay court title since 1974. Masthoff, who won the title in 1974, is the first woman to win the U.S. Open clay court title since 1974.



RUMANIAN DOLLS: Nadia Comaneci, 14, Rumania's Olympic gold medalist in gymnastics, at her home in Onesti with one of her 60 dolls of various nationalities.

Sports Today

AUTO RACING
Trenton Times Auto Classic, 200-mile race, at Trenton International Raceway, Trenton, N.J., 1 and 4 P.M.
BASEBALL
Mets vs. Cincinnati Reds, at Shea Stadium, Roosevelt Avenue and 126th Street, Flushing Meadows, Queens, 2:05 P.M. (Television—Channel 9, 2 P.M.) (Radio—WNEW, 1:50 P.M.)
Yankees vs. Twins, at Bloomingdale, Minn. (Television—Channel 11, 2:15 P.M.) (Radio—WJVA, 2:10 P.M.)
FOOTBALL
Giants vs. Oilers, at Houston, Tex. (Television—Channel 11, 11:30 A.M.)
GAELIC FOOTBALL, HURLING
Limerick vs. Offaly-Wexford, hurling; Mayo vs. Laois, football, at Cusack Park, Broadway and 240th Street, the Bronx, first match, 3:15 P.M.
GOLF
National open long-driving championship, at Congressional Country Club, Bethesda, Md. (Television—Channel 7, 3:30 P.M.)
PGA championship, at Congressional Country Club, Bethesda, Md. (Television—Channel 7, 4 P.M.)
HARNESS RACING
Monticello (N.Y.) Raceway, 2:30 P.M.
POLO
Wanamaker Cup tourney, at Bethpage (L.I.) State Park, 3 P.M.
TENNIS
Nassau Invitation, men's singles, Valley Tennis Club, 1128 Northern Boulevard, Manhasset, L.I., 9:30 A.M.
\$125,000 U.S. clay-court championships, semifinal matches at Indianapolis. (Television—Channel 13, 2 P.M.)

Red Smith

'Bush' Means Without Class

In the years the Yankees dominated baseball, many adjectives were applied to them, not all complimentary. Depending on where the critic stood, they were mighty, arrogant, gifted, proud, magnificent, supercilious, splendid, smug, stately, pompous or grand. "How can you root for the Yankees?" an actor asked. "It's like rooting for United States Steel." But nobody ever called them bush. Not then. Not until now. In a game with the Orioles in Yankee Stadium, a decision at first base went against the home team and the home fans boomed. They boomed again watching instant replay on the peachy new scoreboard, and they boomed a third time when the names of the umpires were flashing on the board—Bill Kunkel, Dave Phillips, Rich Garcia and Lou DiMuro.



George Steinbrenner
His complaint was rejected

It would be gratifying to report that the last boos were directed at the busher who was trying to put the umpires on the spot, but of course they weren't. The crowd was being purposely incited, and it responded as crowds do.

Lee MacPhail, president of the American League, also responded, as a league president should. He slapped a \$1,000 fine on the Yankees for a bush performance and he rejected as unworthy of notice George Steinbrenner's telegram of complaint about the umpires. (The Yankees' chief owner, in his infinite wisdom, advised MacPhail not to assign DiMuro's team to "crucial" series such as the one in which Baltimore cut New York's lead to nine games.

A Team With Class
This country used to be populated by Yankee-haters simply because the Yankees won all the time. Their success aroused envy in other American League cities and even in the National League, though they used to beat up on the Nationals only in October. They were pictured as a swaggering collection of robots assembled by a cold-blooded and efficient business office that was accused—usually inaccurately—of buying pennants.

Yet nobody ever denied that they had class. They outclassed every other team in baseball, and they did not suffer bushers gladly. One day Willie Grieve called a case one at the plate against them in a game with the Red Sox as New York and Boston battled for the pennant. The winning run scored on the decision, giving Boston a one-game lead with a week to go. Naturally, the Yankees disputed Grieve's call hotly and, naturally, they lost the argument.

When it was all over a spare outfielder named Cliff Mages, who hadn't even been in the game, put in his bit. "How much did you have on the game, Willie?" he demanded of the umpire. Bush. Mages hung around another season or so and then was shipped to the St. Louis Browns, where he belonged.

Times have changed and so have the Yankees. The other day when MacPhail imposed the fine for a deliberate act intended to "produce fan reaction against the umpires," the Yankees accused him of a "cover-up" policy. Bush.

The Great Compromise

Unhappily, the same adjective applies to the decision to foul up the World Series by using designated hitters in alternate years. This is a corruption of the essential nature of the game. It was introduced by the American League as a gimmick to stimulate ticket sales, and there is no evidence that it has had that effect and the National League was flatly opposed to it. Bowie Kuhn broke

the deadlock by casting the commissioner's vote in favor.

The beauty of baseball is the exquisite balance of offense and defense achieved by the rules in a century of evolution. One of the qualities that distinguish a good manager is the ability to decide when to take out the pitcher. Needing a run late in the game with the pitcher coming to bat, he knows that if he uses a pinch-hitter in the ope of getting a run, he must lose the services of the pitcher. Situations like this are the very essence of the game.

With the designated hitter, the manager pinch-hits for the pitcher every time around and never as to pay the price. It is bush.

In 1972 American League attendance dipped to 11,438,538, which is still a record low for a 12-team league. On the basis of no evidence whatever, it was decided that more hitting would attract more customers and the way to get more hitting was to let somebody else bat for the pitcher. So the dh rule was adopted for 1973, and in the next three seasons it so stimulated ticket sales that American League attendance ran 10,583,805 behind the National with its stodgy old nine-man teams.

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Brand V (Filter)	11	0.7
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سنة الامن الالهي

Attack on Beck...



Associated Press
els had many uses in Philadelphia Friday night. a Jezek, above, wore one to keep warm at the four Athletic Union swimming championships. Montefusco and Mike Sadek of San Francisco is, right, soaked theirs with water to keep cool in their game against the Philadelphia Phillies.



What They Are Saying

Bruce Jenner, Olympic decathlon champion, who has an offer to play the lead in a Superman movie: "I'll have to see the script, though I think I can identify with the part."

John Matlack, Mets' left-hander, asked what kind of pitch Willie Stargell hit for a grand-slam homer: "Ask him, he saw it better than I did."

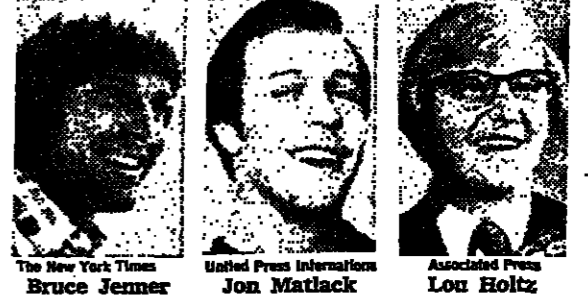
Coach Lou Holtz describes the Jets' two games in three days: "It'll be like playing a 120-minute game with a long half-time."

Bob Lemon at Hall of Fame induction ceremony: "I had bad days on the field. But I didn't take them home with me. I left them in a bar along the way home."

Randy Jones, Padres' left-hander, on his recent auto accident: "The telephone pole came right up into the car. I was only going about 50 miles per hour, about as fast as my fastball."

Bill Melton discloses how much the Angels disliked Manager Dick Williams before he was dismissed: "There were 25 guys wanting to kill him."

Nate Archibald, who wants the Kansas City Kings to trade him to Knicks: "I'd like to move to greener



pastures. It's not more money I want. I want to play for New York City, the Knicks. There ain't much green grass there but I want to play where I have my roots."

He Nastase, disenchanted with fans' behavior at World Team Tennis matches: "They don't come to party. They don't care." Asked if he'll return next year, he replied: "No, I won't. I mean, I don't want to see good tennis. They come to have a drink, have a You'll have to talk to my agent."

Knick, Ranger Tickets Available

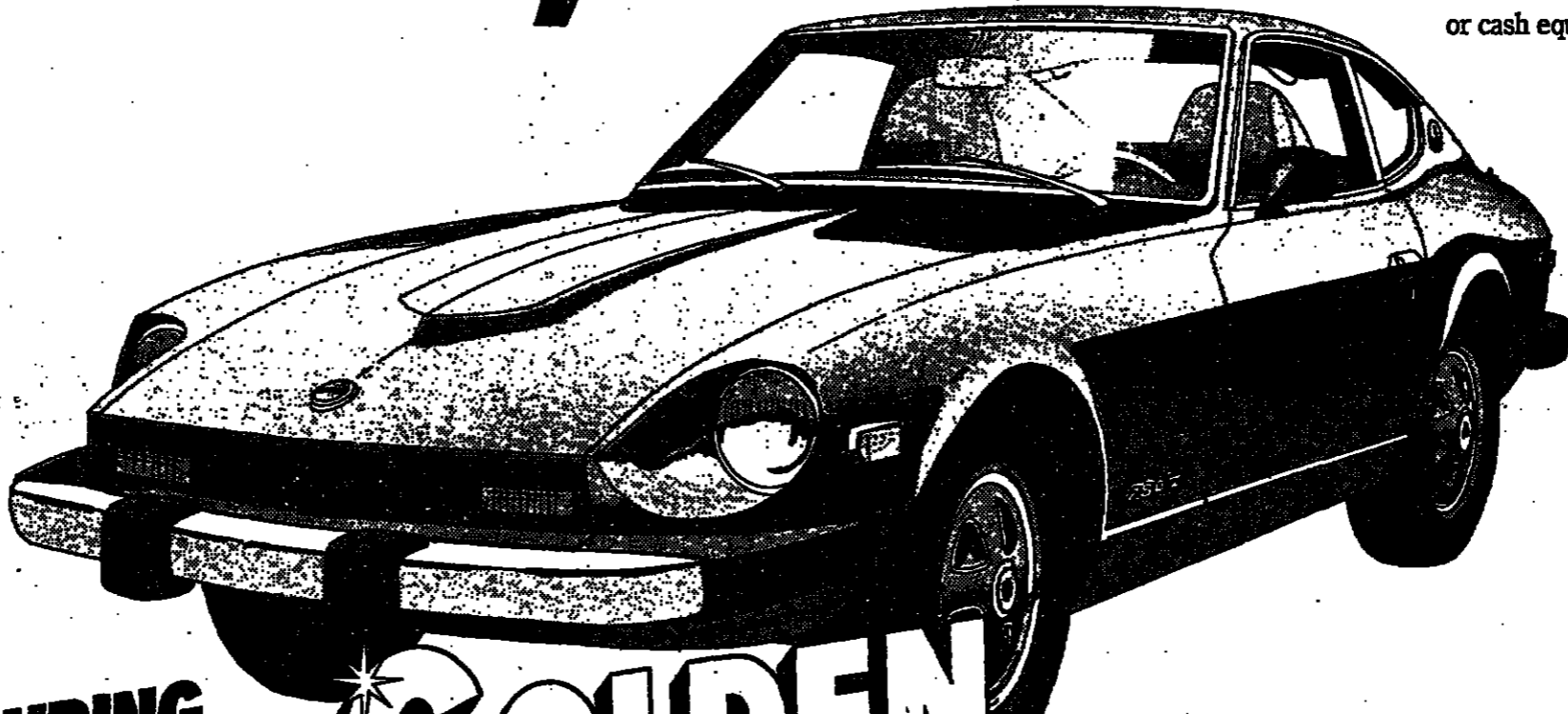
Madison Square Garden reports that some season tickets are available for Knickerbocker basketball and Ranger hockey games.

Knick seats are available in the end logs, the end court, corner areas in the first and second promenade sections and areas in the 300 series. Ranger seats are available in the 300 series and the mezzanine.

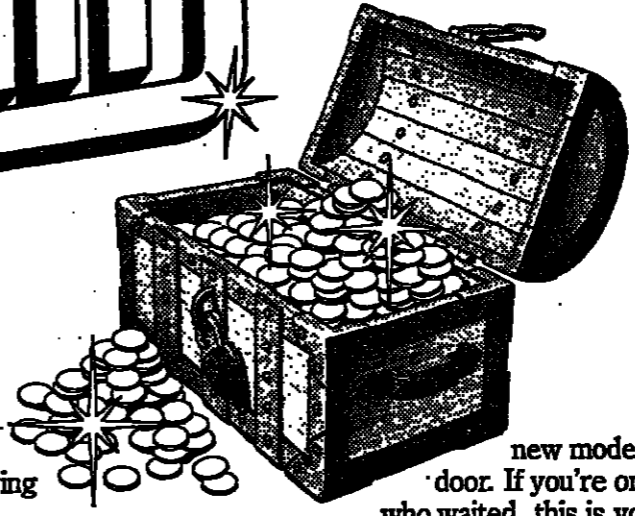
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Foreman Stops Le Doux

UTICA, N.Y., Aug. 14 (AP) — George Foreman, the former heavyweight champion, battered little-known Scott LeDoux mercilessly and knocked him out in 2 minutes 58 seconds of the third round of their scheduled 10-round fight today on national television.

Foreman started slowly, sizing up his smaller opponent, but landed several effective jabs in the first round. Foreman, aiming at a shot at regaining the title he lost to Muhammad Ali in Zaire two years ago, became more aggressive in the second round. Waving his right hand close to his chin, Foreman moved in on the 27-year-old LeDoux and wobbled him with a right-left combination. LeDoux managed to keep his feet during the second round but was bleeding from the nose.

Then, in the third round, Foreman began to pummel Le Doux with lefts and rights. LeDoux went down from a right uppercut, the first time the blond-haired LeDoux had ever been knocked out by his foe.

Foreman, at 229½, only 4½ heavier than he weighed for his fight against Joe Frazier in April, clearly was the stronger of the two fighters. LeDoux weighed 223.

The knockout was Foreman's 40th in 43 victories. His only loss came at the hands of Ali. It was the fourth loss for LeDoux against 18 victories and one draw.

Adios Pace Is Captured By 'Ranger'

Continued from Page 1
side by side, matched steps during the first quarter. Then Dancer, who had his pacer on the outside, dropped in behind Armbury Ranger for the next half-mile.

They headed into the last turn, again side by side, and they matched steps almost the entire length of the long stretch before Armbury Ranger pulled a half-length ahead at the finish.

Four lengths back was Richmond, who had finished second in the first heat. Delvin Miller, founder of the Adios, finished fourth with Beatron Hanover.

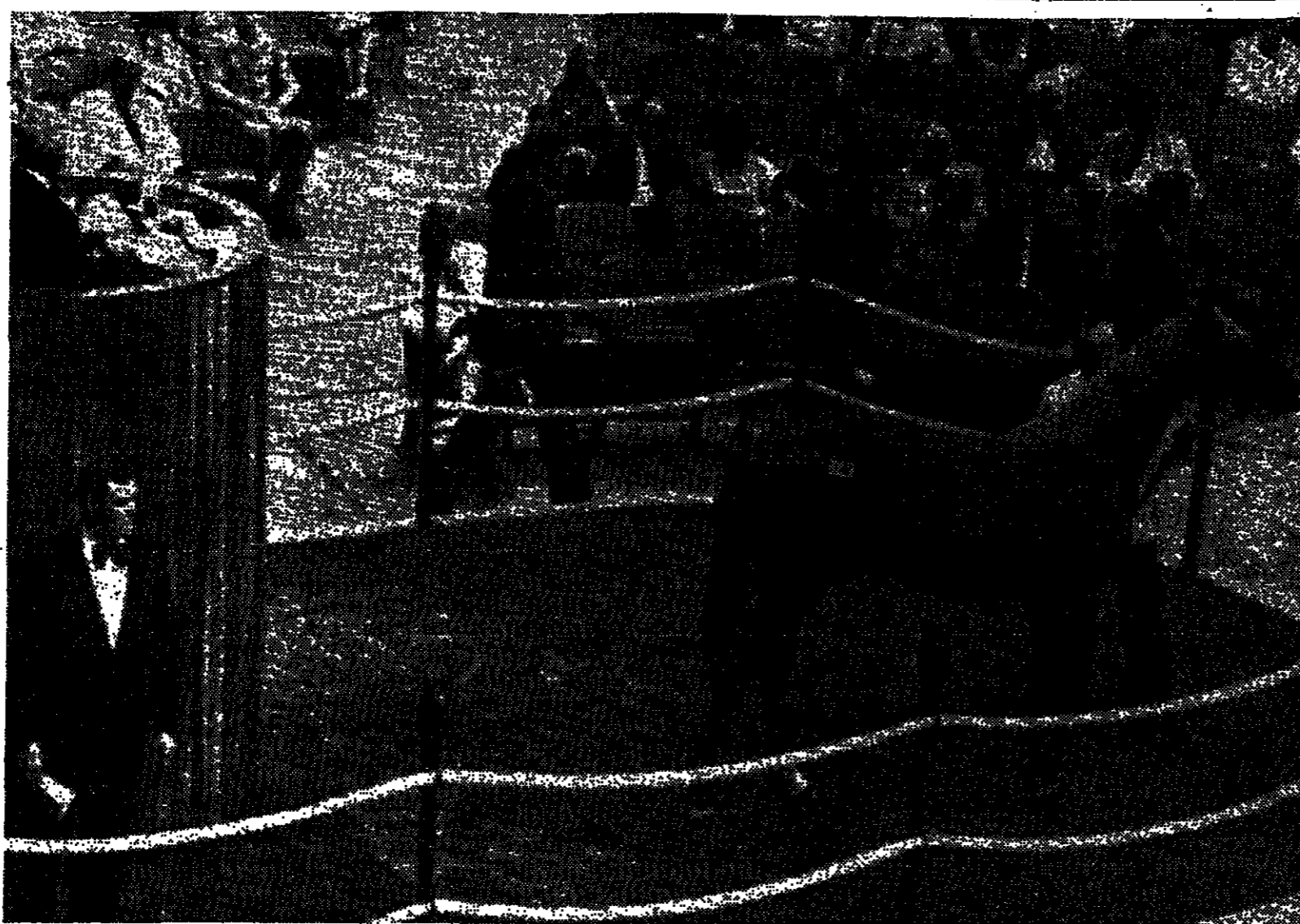
In the first heat, Armbury Ranger trailed Beatron Hanover for more than a quarter and then took command to stay in front the rest of the way.

Richmond, driven by Ken McNutt, came up from third in the stretch to take second from Beatron Hanover.

In the second heat, Keystone Ore, starting on the pole, was in front of the entire trip and finished 2½ lengths ahead of Raven Hanover, driven by George Shapley.

Drive In, with Keith Winkler, was third. O'Brien had been hurt when Victorious Beauty went down on the backstretch in a preliminary race on the circuit.

"I am very sore," he said, "but I will finish this race. I may have to cancel three days tonight at Scioto Downs [in Columbus, Ohio]."



YEARLING SALE FINALE: Hip-249, a chestnut filly by Dr. Fager out of Northern Willow, a Northern Dancer mare, at the closing session of the 56th annual Saratoga yearling sale yesterday. The filly was purchased by North American Bloodstock agency of Toronto for \$101,000.

Yonkers Results

FRIDAY NIGHT
(OTB events subject to 5% state tax)
1-Rabbi (C. G. Gentry) 4:30 2.30
2-Adios Pace (R. Gentry) 4:30 2.30
3-Adios Pace (R. Gentry) 4:30 2.30
4-Adios Pace (R. Gentry) 4:30 2.30
5-Adios Pace (R. Gentry) 4:30 2.30
6-Adios Pace (R. Gentry) 4:30 2.30
7-Adios Pace (R. Gentry) 4:30 2.30
8-Adios Pace (R. Gentry) 4:30 2.30
9-Adios Pace (R. Gentry) 4:30 2.30
10-Adios Pace (R. Gentry) 4:30 2.30

Horse Show Calendar

Today — Monmouth County, County Showgrounds, East Freehold Road, Freehold, N.J. Regular, green and non-thoroughbred working hunters; equitation. 8:30 A.M.
Aug. 17 — Catamount, Catamount Hunt Club, Route 202, Suffern, N.Y. Maiden, local, junior, non-thoroughbred and children's working hunters; equitation. 9 A.M.
Aug. 18 — Greenwich Riding and Trails Association, Lower Cross Road and North Street, Greenwich, Conn. Local and junior working hunters, pleasure, equitation. 9 A.M.
Aug. 18 — Suburban Essex, Woodland Avenue, West Orange, N.J. Non-thoroughbred, novice, limit and children's working hunters; adult horsemanship, equitation. 8:30 A.M.
Aug. 20-21 — Fairfield County, Fairfield County Hunt Club, Long Lots Road, Westport, Conn. Green, amateur-owner, junior and children's working hunters, amateur-owner and junior jumpers, ponies, equitation. 8 A.M. daily.
Aug. 21-23 — Coppage Farm, Lyons Road, Basking Ridge, N.J. Junior and children's working hunters; junior jumpers, pleasure, ponies, equitation. 8:30 A.M. daily.
Aug. 21-23 — The Knoll, Suffolk Avenue, Brentwood, L.I. Green, amateur-owner, special, non-thoroughbred, junior and children's working hunters; intermediate and junior jumpers, ponies, equitation. 9 A.M. daily.
Aug. 22 — Spruce Brook, Hillside Avenue, Chester, N.Y. Non-thoroughbred, local, suitable and children's working hunters; open jumpers. 8:30 A.M.

Favorite First at Saratoga

Continued from Page 1
with Javamine finishing third. Optimistic Gal returned \$4 for \$2 to win. After a stewards' inquiry, Dona May's was disqualified from second and placed fourth. Javamine was moved to second and Montee to third.

Elliott Burch, in removing Glowing Tribute from the contest — many consider it America's most prestigious event for 3-year-old fillies — offered a simple explanation. "My filly is not running in the Alabama because I don't think it's the right spot for her. I would add that she's in fine shape."

In contrast, John Campo had nothing to say in scratching Queen to Be. Trainers are not required to offer explanations to the stewards in removing representatives from stakes events.

Glowing Tribute's removal may well have been the result of second thoughts by Burch. His filly, who has won four in a row on turf — has triumphed only once this year on dirt. That happened at Hialeah last March.

Optimistic Gal was said to be in fine shape for today's stakes. "This talented daughter of Sir Iver had a six-race winning streak as she opposed seven rivals in last May's Acorn at Belmont Park. She stumbled at the start of that mile event and finished second."

Since that setback the Firestone filly has been to the races three times and, under the guidance of Braulio Baeza, failed to come home first. Her performance in the Acorn was followed by two more second-place finishes and a sixth.

Baeza enjoyed a busy day, appearing in seven races. He helped produce a daily double payoff of \$33 by scoring with Samuel Lehman's \$8,600 first-S2 Bollyrag in the second race. The opener was won by Alfred G. Vanderbilt's favored Something Rotten, with Robyn C. Smith up.

(Continued from yesterday's 11th edition.)
East Germans Set Mark
EAST BERLIN, Aug. 13 (UPI)—An East German team set a world record today in the women's 800-meter relay of 1 minute 32.4 seconds at an invitation track and field meet in Jena, the East German news agency, A.D.N., said Helga Behrend, Marlies Oelsner, Baerbel Eckert and EkRette Stecher chipped the mark of 1:32.6 set by an Australian squad

Saratoga Race Charts

© 1976, by Triangle Publications, Inc. (The Daily Racing Form)
Saturday, August 14th, 12th day. Weather, clear, track fast.

Attendance, 26,724.
Track pari-mutuel handle, \$2,490,029.
OTB handle, \$2,816,725.

FIRST—\$9,000, special weights, 2YO, mares, of winner G. Vanderbilt's race by National-Red of Thorne, Trainers, J. & J. Latta, Met. 55,400, Times—21.75, 45.3/5, 1:11.3/2.
OTB Starters PP 1/2 to Fin. Odds
1-G. Vanderbilt's Race 11 29 1/2 12 1/2 1.50
2-Something Rotten 11 29 1/2 12 1/2 1.50
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FOURTH—\$10,000, special weights, 2YO, mares, of winner G. Vanderbilt's race by National-Red of Thorne, Trainers, J. & J. Latta, Met. 55,400, Times—21.75, 45.3/5, 1:11.3/2.
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Sports News Briefs

Hunt Gains Pole in Austrian Race

ZELTWEIG, Austria, Aug. 14 (UPI)—James Hunt won the pole position today for the Austrian Grand Prix that will be run tomorrow over the 3.6-mile-Oesterreichring circuit. The 29-year-old Briton drove a McLaren over the course today in 1:56.85 but it was his clocking of 1:35.0 on the first of two days of practice-runs that gave him the top starting position. The 1983-mile Formula One race will be without Niki Lauda, who was seriously injured in the West German Grand Prix two weeks ago. Other Ferrari drivers will be absent because the team was withdrawn after disputes over the finishes in two races.

Rosmoe Peterson of Sweden, turned in the fastest practice time on the damp track today, clocking 1:54.40, but his best time yesterday of 1:36.34 gave him only third place on the grid. James Watson of Britain clocked the second fastest time in yesterday's training session in 1:35.84. He will have the other place in the first row alongside Hunt.

England Cuts West Indies' Margin

LONDON, Aug. 14 (Reuters)—Dennis Amis re-established his future as an international cricketer today with magnificent 176 not out as England halted to deny West Indies a victory in the fifth and final test at the Oval. Although his effort came too late to salvage the series, West Indies already holds a winning 2-0 lead—his blonings left England with a fair chance of saving the match. At the close of the third day's play, England was 304 runs for five wickets in reply to the West Indies first innings total of 687 for eight declared.

England still needed 184 to save the follow-on but with Amis going strong they were not without hope. The match was seen as the last chance for Amis to have his future as a test player after scores of 0, 0, 4, 5, 0 and 10 against Australia last year.

E. German Oarsmen Take 7 Titles

VILACH, Austria, Aug. 14 (AP)—East Germany almost made a clean sweep of titles in the world junior rowing championships today, winning seven of the eight final. The Soviet Union edged won the other event. In the lightweight championships, Austria, France and West Germany each won one of the races staged on Lake Ossiach. The East German did not enter the lightweight competition.

The best American showing was by the junior four with coxswain which finished second to East Germany. The Americans were clocked in 5 minutes, 2.82 seconds to that East Germans' 4:48.53. A West German crew was fifth in 5:03.13.

In the junior singles, Greg Montesi of Barrington, R.I., was third in 5:23.55 behind Peter Kersten of East Germany in 5:20.63 and Christian Kuhlmeier of West Germany in 5:21.79. In the lightweights, there were two third places for the Americans in the eights and the pair with coxswain, Larry Klecatsky of Pelham Manor, N.Y., was fourth in the single sculls, won by Raimund Haber of Austria.

Final Yearling Sales Total \$2,241,000

SARATOGA SPRINGS, N.Y., Aug. 14 (UPI)—The annual Fasig-Tipton yearling sales ended last night at Saratoga with the auction of 59 horses that brought \$2,241,000 for an individual average of \$37,983. Nine horses were un sold.

The two top sales of the night came from the Saratoga Canadian stables. A chestnut filly by Dr. Fager out of Northern Willow brought \$101,000 for E. P. Taylor's Winfields Farm of Willowdale, Ontario. The buyer was Northern American Bloodstock Agency of Toronto.

Windfields also sold a chestnut colt by Key to Mint out of Gay Meeting, for \$95,000. A Kingston, Ontario, Jack Pogue, purchased it. The third-highest sale was \$90,000 paid for a bay filly by Vaguelly Noble out of Gay Mirage. Bluegrass Farm, of Lexington, Ky., owned Nelson Bunker Hunt, sold her to Daniel M. Galbreath of Columbus, Ohio.

7-Horse Spill Kills Jockey in Australia

SYDNEY, Australia, Aug. 14 (UPI)—One jockey was killed and five others were injured today in a seven-horse fall at a race meeting in Grafton, 300 miles north of Sydney, race officials said.

Peter Schumacher, 28 years old, was riding in fourth place about 700 yards from the finish line when the leading horse stumbled and fell. Stewards reported Schumacher's horse ran into the fallen horse and the jockey was thrown head first to the turf.

Five other horses fell, one of them, Schumacher, who rode a brown neck and on the way to hospital, five injured jockeys were taken to a hospital, some fering from broken col bones, legs and concussion. A hospital official said there all in satisfactory condition.

Chart of The Alabama

© 1976, by Triangle Publications, Inc. (The Daily Racing Form)
EIGHTH—The Alabama, \$75,000, special weights, 2YO, mares, of winner G. Vanderbilt's race by National-Red of Thorne, Trainers, J. & J. Latta, Met. 55,400, Times—21.75, 45.3/5, 1:11.3/2.
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MONMOUTH RESULTS
By The Associated Press
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FOURTH—\$10,000, special weights, 2YO, mares, of winner G. Vanderbilt's race by National-Red of Thorne, Trainers, J. & J. Latta, Met. 55,400, Times—21.75, 45.3/5, 1:11.3/2.
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FIFTH—\$10,000, special weights, 2YO, mares, of winner

This Week in Sports

Baseball

Cincinnati Reds conclude their season today with a 2:05 p.m. game in Shea Stadium. Tomorrow, the Texas Rangers meet the Yankees in Yankee Stadium. On Friday, the California Angels play the Los Angeles Dodgers.

Softball

Harlem Professionals (Rucker League, featuring Nate (Tiny) Arch-dean Meninger, Harthorne Wingo, and Short and other National Basketball Association players) has moved from its High School to Intermediate 201, 127th Street and Madison Avenue. There will be a 7 o'clock double Friday night, no games on Saturday, and three games next Sunday beginning at 1:30 p.m.

playoffs in the I.T.T.-Rucker Me-schoolboy tournament continue today at four outdoor sites—Charles Young Park, 145th Street and Madison Avenue; Dyck-sones Monsignor Kett Playground, 113rd Street, and Riverside Drive Play-ground at 103d Street. The consolation championship games in all divisions played next Saturday and Sunday.

Football and Hurling

rick meets Offaly-Wexford in at 3:15 today, followed by Mayo Lais in a New York League Gaelic football playoff game at 4:30. Both will be played at Gaelic Park, 103rd Street and Broadway. Next Sunday, there are three matches: KIL-gallon against Clare in hurling at 3:15, and Tyrone against Donegal in a football playoff.

qualifying rounds for next United States amateur cham-pionship will start tomorrow at 7:30 a.m. in the Valley Country Club, Som-er, N.J., and 8:30 a.m. at Sands Point Club, Port Washington, L.I. The star qualifying begins at 7:30 a.m. at the Knollwood Country Club, Flushing Meadows.

Horse Racing

one Ore, Windshield Wiper, Armer, Richmond and Cloud cover the field at Yonkers Raceway 7 p.m. in the \$200,000 Cane racing leg of the triple crown for pacers. The Saturday program includes the \$75,000 Bronxville Pace, Rambling Willie, Shirley's

Beau, Handle With Care and Tarport. Post time is 8 p.m. daily.

Stanley Dancer and his wife, Rachel, will present a three-day, nonbetting meeting at their 1,000-acre Egyptian Acres racing farm in New Egypt, N.J. Races will start at 5 p.m. Thursday and Friday and at 2 p.m. Saturday. The cards will consist entirely of races for colts and fillies in the New Jersey Sire Stakes program. Visitors will be allowed to tour the barns before the races.

Polo

The Wannamaker Cup tourney will be held at 3 p.m. today at Bethpage (L.I.) State Park. Bethpage plays Brookville Saturday at Hickox Field in Old West-bury, L.I., and Westbury faces Mutton-town next Sunday at Bethpage State Park. Each match is at 3 p.m.

Soccer

The playoff dates for the New York Cosmos of the North American Soccer League and the New York Apollos of the American Soccer League revolve around action this weekend.

Tennis

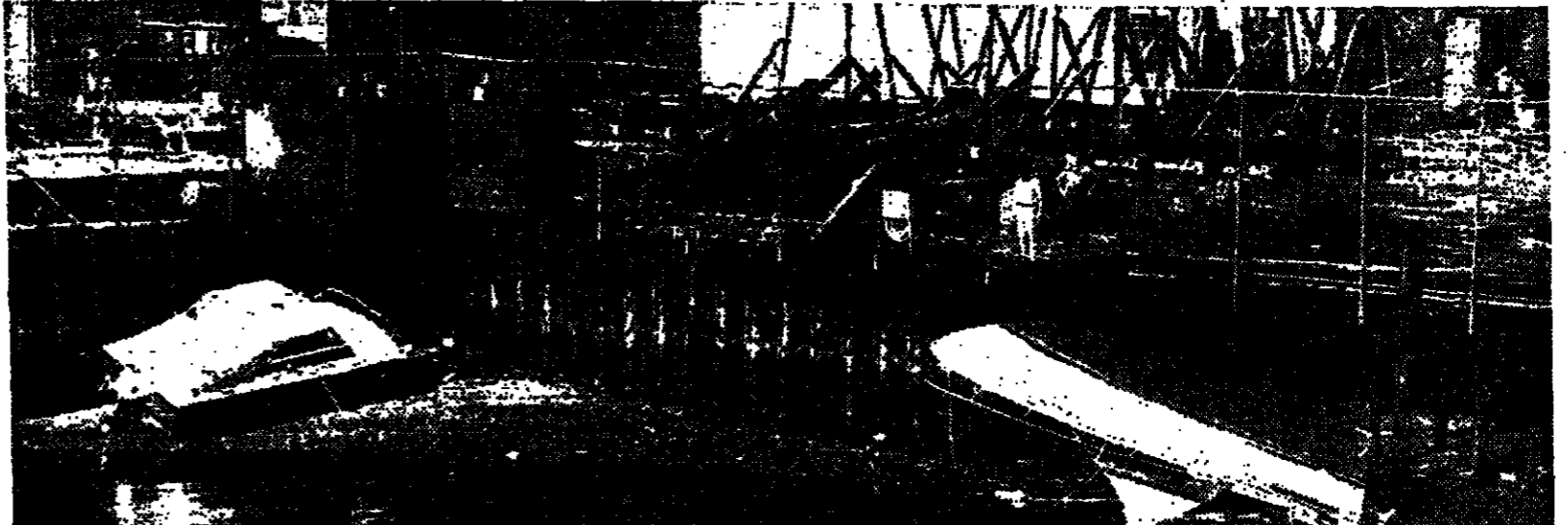
The Sets have clinched first place in the Eastern Division of World Team Tennis. They will open the playoffs on Tues-day against the Triangles at Pittsburgh. The teams will also meet at Nassau Coliseum on Wednesday and again on Thursday if a third match is needed to determine the East representative in the final.

The United States Tennis Association's 21-and-under national championships begin tomorrow and run into next week at Columbia University's courts behind Baker Field, 218th Street and Broadway. The top-seeded players are Bruce Manson and Bunny Bruening. Matches begin at 9 a.m. tomorrow through Friday and 11 a.m. Saturday and Sunday.

The Tennis Week open, with some of the world's leading players, begins at noon Saturday at the Orange Lawn Tennis Club, South Orange, N.J. Competition continues at noon next Sunday and at noon and 7:30 p.m. the rest of next week.

Thoroughbred Racing

The highlight this week at Saratoga Race Track is the \$100,000-added Traversers, for 3-year-olds, at 1 1/4 miles on Saturday. The nominees include Honest Pleasure, Majestic Light, Appassionato, McKenzie Bridge and Dance Spell. The \$35,000-added Adirondack, for 2-year-old fillies, will be run tomorrow, and the \$35,000-added Sanford, for 2-year-olds (including Banquet Table and Turn of Coin), on Wednesday. Post time daily is 1:30 p.m.



These powerboats were overturned last week during Hurricane Belle. The buildings in the background belong to Jakobson Shipyard in Oyster Bay.

Boating Insurance Coverage Should Be Evaluated

By JOANNE A. FISHMAN
Marine insurance specialists were deluged with calls last week from boatmen requesting new or increased coverage. But once Hurricane Belle's path was forecast, the prudent insurance persons stopped issuing binders and banded down the hatchets. Now is the time to evaluate your boat's insurance coverage, keeping in mind that, despite Belle, September is the traditional month for hurricanes.

Most policies for recreational boating provide all-risk coverage, explains David Van Iderstine, president of Marine Underwriters Agency, Inc., in Red Bank, N.J. Smaller boats, such as outboards under 16 feet, are generally covered under a "floaters policy" that is added to your homeowner's or tenant's policy.

Larger boats are covered under an "agreed value" policy. At the time the policy is taken out, the owner and the company decide on the boat's value and if the boat later is a total loss, the company must pay the full, agreed value.

In the "agreed value" policy, there are two key clauses, says Van Iderstine. The first is colloquially referred to as "new for old." It means repairs will be made without deductions for depreciation. For example, if one plank in your 50-year-old boat is stove in, it will be replaced at the going rate charged by yards. The only exception is sails, or any other canvas-like material.

The "patch clause" stipulates that if the hull is made of plywood or fiber glass, the insurance company is responsible for re-



The high tides caused by the hurricane damaged many pleasure boats. This one was washed onto Oyster Beach.

pairs made in a "professional manner." This means the company is not obliged to repair the entire side of a boat to fix a hole, nor is it required to paint the entire boat to cover a patch.

While the premiums for hull insurance are related to a boat's value, the liability premiums increase in proportion to a boat's length. Unlike automobile insurance, where a minimal liability insurance is mandatory, no insurance coverage is required for yachts.

"Eight out of 10 people make a mistake in thinking that they're not apt to have an accident with their boat, therefore they need little liability coverage . . . but if you are run over by a boat, you're not going to sue for any less than if you were run over by a car," says Van Iderstine, who recommends the same liability limit for both your car and your boat.

Fred Silberman, president of Inter Maritime Agency, Inc., in Port Washington, L.I., advises reviewing yacht coverage annually. Keep in mind such factors as the rising values of used boats, adding new equipment, or changing navigational limits.

To determine your boat's value, check with marine insurance specialists or a broker. Ask to see a current copy of the BUC Book, a listing of used boat prices similar to the Blue Book for cars.

And when the next hurricane starts its northward trek, remember that while you may not be able to obtain more coverage from your marine agency, you'll at least get some advice on how to protect your investment.

The United States Yacht Racing Union plans to save on overhead by moving its offices from midtown Manhattan to Newport, R.I., according to the executive director, Harry Anderson. The United States International Sailing Association will accompany the Union in the move, expected to be completed by the end of September.

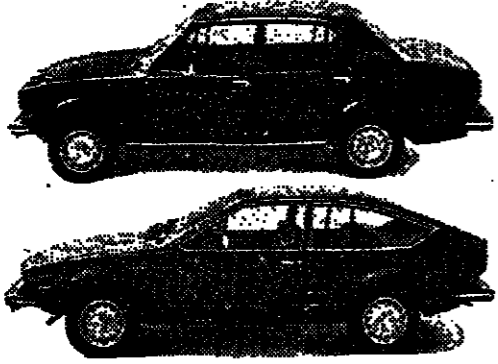
Then the Union's new address will be P. O. Box 200-Goat Island, Newport, R.I. The Yacht Racing Association of Long Island Sound, which has shared office space with the Union, will remain in the area. More than 100 boats are expected to compete in the National Sweepstakes Regatta on the Narrows River at Red Bank, N.J., next weekend. The Sweepstakes, the oldest and largest powerboat race in the East, also will include the Jersey Speed Skiff world championship.

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1974 450SL

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Porsche Audi Parsippany, N.J.

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MERCEDES BENZ

1974 450SL

1974 450SL

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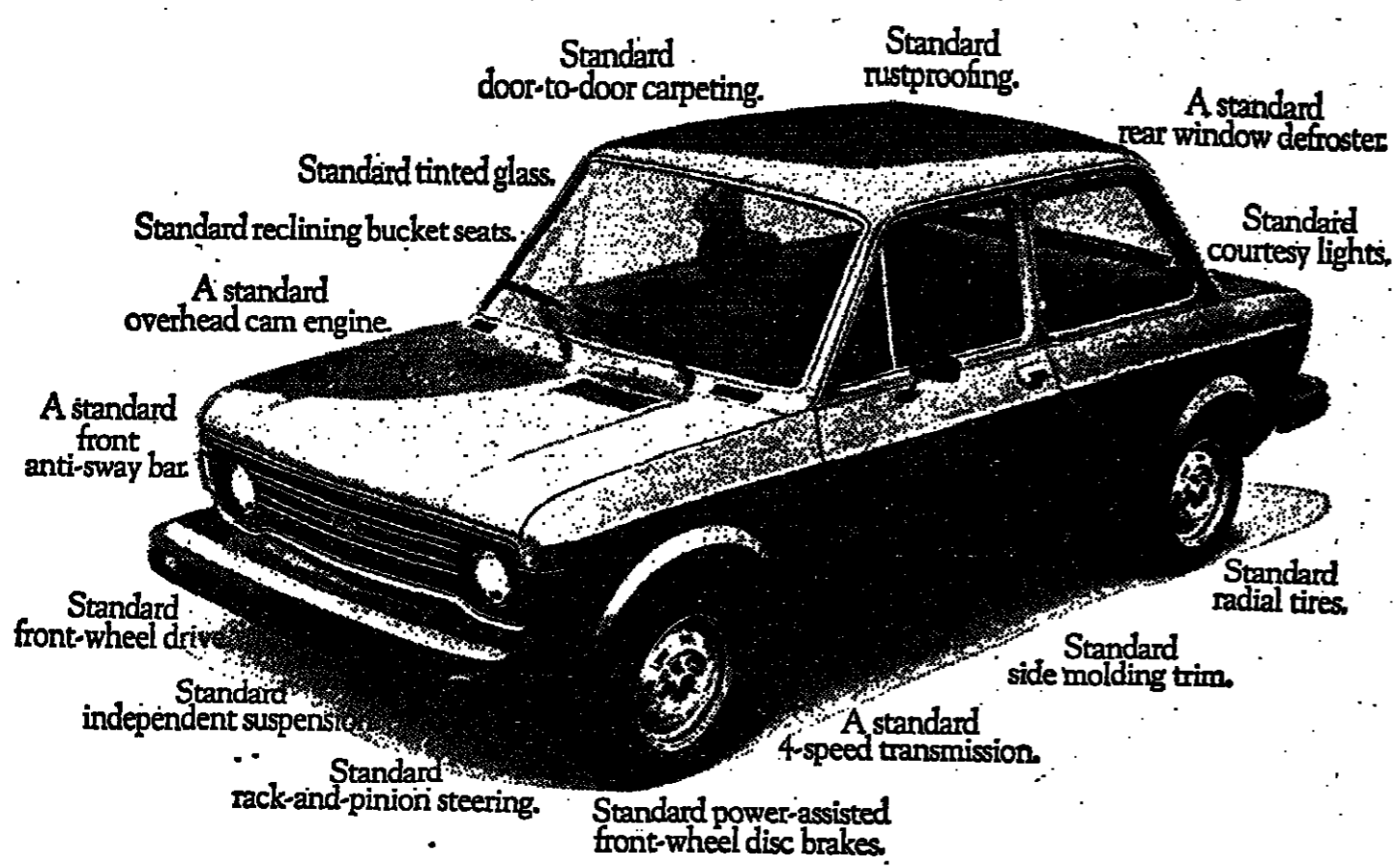
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*1976 Manufacturer's suggested retail price. POE, inland transportation, dealer preparation and local taxes additional.

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SHOPPING GUIDE ADVERTISING APPEARS TODAY ON PAGE 11

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'Something for Nothing'

The lure of "something for nothing" has often led consumers of all varieties into adventures of every description. But in no field have the offers been more frequent—or more tempting—than in travel. Two writers who recently took the lure report here on their very different experiences—one good, one bad.

Before the traveler tries his luck, he would be well advised to heed the following suggestions from the New York City

Department of Consumer Affairs:

- Read the small print in ads, letters and brochures. It may modify or negate claims made in the headlines.
• Verify prices and other pertinent data with the company involved. See if the company will provide the names of customers with whom you can speak.
• Check the reputation of the company with the local Department of Consumer Affairs or Better Business Bureau.



both American Colonial and French-chateau architecture.

The lobby, however, was unmistakably mod. The floor was covered with a white carpet splashed with giant purple, green and turquoise polka dots. From the ceiling hung a chandelier in matching colors.

In front of me at the reception desk were two grim-faced couples, arguing with a young woman clerk.

"But they promised three meals," said one of the men, who apparently hadn't read the promotional ad carefully enough.

The clerk insisted that only dinner and breakfast were offered with the mini-vacations. In fact, that's what the ad had promised. But the couples, unconvinced, stalked off.

The young woman behind the desk sighed with exasperation.

"\$14.95 and they want the world," she said.

I was subdued, as one always is on the heels of someone else's argument, so I didn't object when the prophesy about our room came true: It wasn't ready, wouldn't be until between 2 and 4 P.M.

This, we later learned, was standard operating procedure. Mini-vacationers are encouraged to come early to enjoy the sports facilities but the rooms are usually not available until mid- or late afternoon.

We were allowed to check in and were assigned a room number, handed dinner and breakfast vouchers and informed we would be awakened by a call at 8:30 the next morning for our tour of Shawnee Village.

What it was or what they wanted us to subscribe to, we still hadn't the foggiest.

Meanwhile, the desk clerk said, until our room was ready we could change for tennis in the downstairs lockers. I was feeling euphoric: it was shaping up.

Continued on Page 12



Congratulations: Are you in for a pleasant surprise! It is indeed my pleasure to inform you that your name has been selected by the computer of our consumer research company and you are to receive the following: A luxurious Family Vacation for Two with deluxe lodging paid-in-full at your choice of fabulous resort areas including Orlando, Florida. . . .

By DAVID C. BERLINER

The letter arrived late on the afternoon of Dec. 13, 1975, along with a handsomely designed, colorful packet of materials from the Columbia Research Corp. of suburban Chicago.

The proposition was simplicity itself. All I'd have to do was send in a \$15 one-time participation fee and pay for transportation and meals. Reservations, the invitation noted, were based on room availability, but since I was flexible as to timing, that seemed to be no problem. The pot was sweetened by the promise that, if I went along, the postman would soon deliver "a \$40 Gift Carton of brand name household and cosmetic products from big name companies. . . ."

All this, Columbia emphasized, because the "hotels, motels and business people from the resort areas that make these vacations possible" wanted to acquaint folks like my wife, Donna, and me with their goods and services. The implication, of course, was that we would enjoy ourselves, then return to the vacation spot in later years (on a paying basis) and encourage our friends to go and do likewise. The resort areas represented included Orlando (with Walt Disney World), Miami Beach, St. Petersburg, Tampa, Puerto Rico and Las Vegas, and the offer was good for four days/three nights, or three days/two nights, depending on the locality.

So I decided to take the plunge. Herewith, some key excerpts from my diary of the next several months:

Dec. 23, 1975: I write out a \$15 check to Columbia Research Corp. and send it off to Illinois. Maybe I'm wrong. Maybe this will work out just fine.

Jan. 13, 1976: No word, so I telephone C.R.C. long-distance. I want to ask some questions, but all I hear on the other end of the line is the clear, sweet, tape-recorded voice of "Judy Wilson." Without missing the chance to hand me a further sales pitch, she notes that "if only a fraction [of the thousands of selected recipients] phoned us with questions or problems, our phone lines would be hopelessly jammed." Please write, she suggests, ending with, "Bye for now." Later in the day I receive a postcard from the

DAVID C. BERLINER is a writer who lives in New York.

Something for nothing. Yet the facts of life ordain that about the only things you can get for nothing are headaches, heartaches and the sniffles. Convinced that I wasn't the only person blessed by the computer, I decided to investigate.

At the New York City Department of Consumer Affairs, I found that a news release was about to be issued warning local residents to keep an eye out for the Columbia letter. "This is an example of an offer that looks too good to be true," Commissioner Elinor Guggenheimer cautioned in the release, "and, in fact, turns out not to be true."

In short, as I discovered in checking with the Better Business Bureau of Metropolitan New York and other sources around the nation, the Columbia Research Corp. had what only charity could term a questionable reputation. (See box, Page 14.)

The reasonable reaction to the Columbia invitation, then, was to toss it in the nearest wastebasket. But it occurred to me that I might pursue the project, for personal and professional reasons. The personal: If things worked out as we hoped, Donna would become pregnant soon, and our opportunities to do any traveling would be sharply curtailed—and if the Columbia deal actually came off, it would give us a holiday we wouldn't take otherwise. The professional: Whether the junket worked or not, there might be an article in it for me.

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Columbia Research Corp. It seems I forgot to specify a resort in my original application.

Jan. 21: Donna takes a pregnancy test. We're going to be parents in September. There's plenty of time for us to make the trip.

Feb. 7: A letter from C.R.C. in pure computerese: "Dear D. Berliner. Miami Florida awaits you. . . . I must fill out an enclosed reservations request and mail it "no later than 20 days prior" to our anticipated arrival date. The request is to be sent—along with a \$30 deposit to be returned at check-out—directly to Resort-A-Rania in St. Petersburg. (In later exchanges, this company identifies itself as Reservation Services, Inc. and Resort Hosts International, Inc. As far as I could determine, it has no legal connection to C.R.C.) "Happy vacationing to D. Berliner," the letter ends. "P.S. Please allow 4 to 6 weeks for delivery of your extra bonus." The reference is to the \$40 gift carton of household and cosmetic products.

Also included with the letter is a form allowing me to invite relatives or friends to take advantage of this once-exclusive vacation bonanza. "The more the merrier," the form says. Feb. 18: I mail my \$20 deposit, asking for a room April 24 through 27. Those dates avoid a "seasonal service charge" in effect Dec. 20 through Easter.

March 3: The mail brings a prepaid confirmation for our room for the nights we chose. There are only two things askew. The room is in a hotel in Hollywood-by-the-Sea, not Miami Beach, which I had circled on the selection form. And, there it is—a "\$9-per-person-per-night seasonal charge." I write back the same day, thanking them for the reservation but noting that our dates lie outside of the pre-

Continued on Page 14

invite you to visit the fabulous facilities of Shawnee Village Country Club.

two days and one night, Sun-rough Friday, breakfast and included. Enjoy entertainment, room, indoor swimming pool, tennis, and scenic Shawnee Mountain ski area. . . . \$14.95 per couple.

PH BLUMENTHAL

had to be kidding. These days and of money barely pays for my club breakfast for two, much room, dinner and sports at a Pocono Mountains resort. There be a catch.

ality for this "limited first come, serve [sic] offer available on a first-come, first-served basis," the ad went on, "is required to tour delightful Shawnee Village."

I don't know what Shawnee Village is, why they wanted it toured, decided to take a chance—and I with an extraordinary holiday

ist, though, I was skeptical. "Please," said the woman who answered my call to the listed toll-free number, 800-233-8171. "I can't answer you until I have your name."

As of 150 new pieces of junk landed in my head, but I gave my name.

"You're sure there are no extra charges?" she said. "It's a promotion."

I noted the wording of the ad ("Stay in a room one night, Sunday through Friday. . . .") I concluded—err— that weekends were excluded from the deal. Later I found

PH BLUMENTHAL reports on vacation news for The Times.

out that Saturday-Sunday mini-vacations were available at \$5 more, or \$19.95.

My friend Debbie and I chose a Sunday-Monday combination. The woman on the phone said we could arrive anytime after 9 A.M. Sunday and get right out on the golf course, or, in the case of this nongolfer, the tennis courts.

Unfortunately, said the woman, there was no room left at Shawnee Inn. Instead, we would be put up at the Howard Johnson's motor lodge "adjacent" to the resort. Howard Johnson's! She assured me that was only for sleeping, that we would still have the full run of the resort during the day and evening. Still, we felt let down.

I sent in my check for \$14.95, and the Friday before the expedition a Shawnee representative called to confirm the reservation. Everything was set.

After a two-hour drive from midtown Manhattan that involved one inexplicable wrong turn—inexplicable, considering it's an arrow-straight ride about 90 miles west on Interstate 80 across New Jersey—Debbie and I pulled into the Howard Johnson's at Delaware Water Gap, Pa., at 11:15 A.M.

Waiting for us was some good news—and some bad news.

The good news: There was room at the inn after all. Sunday had proved a slower night than expected so we could drive right on to Shawnee.

The bad news: "You might have to wait before you can get into your room; the girls are cleaning it up."

We piled back into the car and from the "adjacent" Howard Johnson's drove about three miles along a thickly wooded country road to a stone gate marked "Fred Waring's Shawnee Inn"—a carryover from the days when the resort was owned by the celebrated leader of the mellifluous Pennsylvanians' chorus.

We parked in a lot crowded with the cars of golfers, some of whom were to be seen on the driving range to our left, smacking balls down a chartreuse expanse of meadow.

Ahead loomed the inn, a four-story elongated white building with a red pitched roof in a style evocative of

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By Stanley Carr
Mammoth Shore Dinner 7
By Roy Bongartz

- What's Doing In Niagara Falls 9
By John Brannon Albright
Encounter in San Remo 17
By John R. Lancellotti

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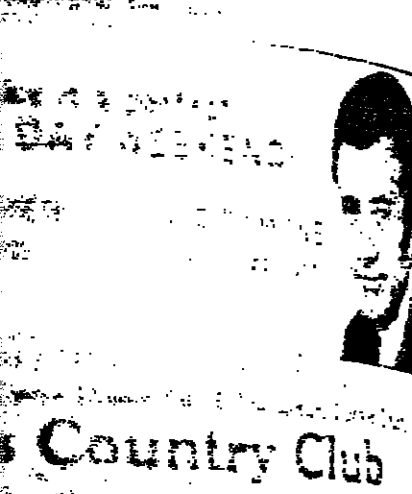
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Notes: U.S. Tourism Agency Urged

ANLEY CARR

Resolution passed unanimously at recent National Conference of State Governors, Congress was urged to consolidate all Federal tourist agencies and programs "into one" and develop a nationally coordinated program. The lieutenant governors, meeting in Newport, R. I., to set up their own tourism committee, headed by Lieut. Gov. Nigh of Oklahoma, to work implementing the resolution. The resolution was introduced by a suggestion by the vice chair, Holidays Inns, William B. Walcott, a Cabinet-level Federal department of tourism be established.

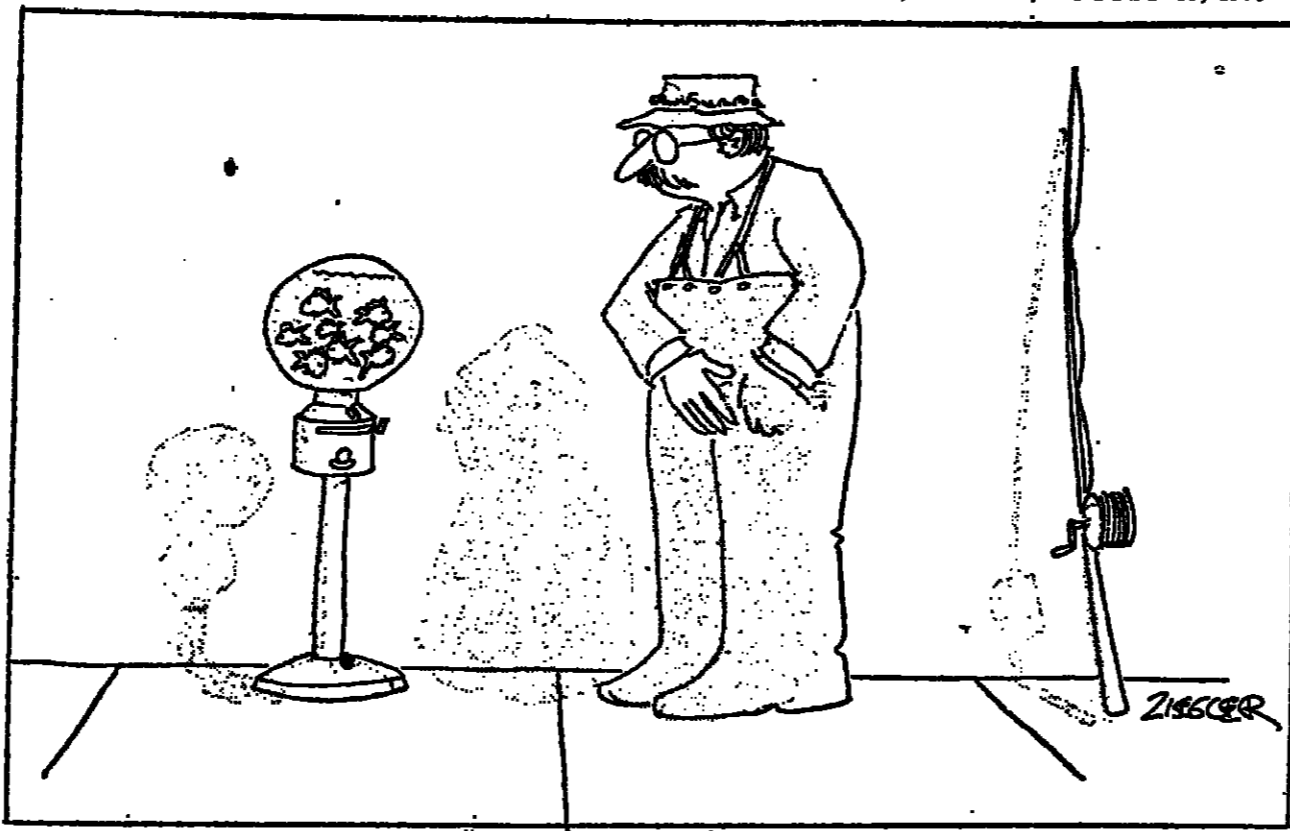
Walcott, who addressed the conference, emphasized the importance to many of what he called the "travel power." He said there are more than 100 governmental agencies related to tourism. "The formation of a Cabinet-level department," he said, "would consolidate these agencies and programs, eliminate duplication and reduce the bureaucracy that is affecting the growth of the nation's second-ranking industry." A single high-level agency for tourism, he said, would improve the country's image and employment picture.

At the conference, "There will be a real partnership between the government and tourism interests—airlines, bus companies, tourists, tourist attractions, food and facilities—until there is a coordination at the Federal level."

Walcott also made these points: 1. Of the 50 states tourism is the top three industries.

2. Government expenditures to promote travel in the United States are more than double those in other countries. About \$6.5 billion, he said, is spent in this country by tourists each year.

3. Tourism cannot be considered a non-industry in future energy planning. It employs 5.4 percent of the total work force and generates \$71 billion to the gross national product but uses only a little



Jack Ziegler

over 4 percent of the nation's energy supply. During the 1974 gasoline shortage, 90,000 of the industry's 4 million employees lost their jobs and \$717 million in tourism expenditures were lost.

In another resolution, the lieutenant governors voted by a margin of three to one to oppose the proposed Federal Energy Administration contingency plan that would prohibit the sale of gasoline from Friday noon to Sunday midnight.

The concept of a consolidation of Federal tourism agencies and a coordinated program on the national level drew an enthusiastic endorsement from Robert L. McMullen, president of the American Society of Travel Agents. Mr. McMullen has asked permission to appear before the platform committee at the Republican National Convention, opening tomorrow in Kansas City, to urge its inclusion in the party platform.

A SAVING IN FRANCE

Any traveler who is not French is entitled to a 25 percent discount on domestic air fares in France from now until Sept. 30, says Air France. Arrangements for reduced-fare flights can be made at Air France offices in the United States or in France. Two routes are excluded from the offer: Paris-Corsica and Paris-Nice.

PUSH-BUTTON HELP

Tourists in Connecticut are making use of "Magical Boxes" that have

been installed in the State Tourism Division's seven Highway Information Centers on major arteries. The boxes enable visitors to make free calls to Connecticut hotels and motels, restaurants, museums, golf courses, marinas, riding stables and charter boat operators. Nearly 1,000 of these facilities, listed alphabetically by towns, appear on each box, and the caller turns a dial to the name of the place to be contacted. When the caller picks up the Magical phone and pushes a button, the number is dialed automatically by an ordinary telephone to which the box is connected. The visitor can then request information or make reservations.

The Highway Information Centers, manned chiefly by college students, are open daily from 9 A.M. to 7 P.M. through Labor Day. A spokesman for the Tourism Division said it would like to keep the Magical Boxes in service after Labor Day if adequate security for them could be arranged.

TIP FOR SHOPPERS

A solution to the problem of grappling with bulky packages when returning from abroad with purchases is offered by the Travelers Report, a monthly newsletter that is issued to subscribing travelers. Smart travelers, it says, take along snap-on handles which, while rarely available in foreign countries, are often supplied in American stores—in either plastic or metal with sturdy paper grips. These handles, usually thrown away with the

wrappings after shopping, take up little space in travelers' bags and can prove invaluable when lugging cartons and other packages aboard planes or ships.

TOURS, TOURS, TOURS

A Scandinavian tour designed exclusively for ham radio operators is being offered in either one- or two-week form by Scandinavian Airlines. Participants will meet members of local ham radio clubs in Stockholm, Copenhagen and other cities. The two-week tour, covering Bergen, Oslo, Gothenburg, Stockholm and Copenhagen, departs New York Oct. 14, and the price of \$1,097 a person (double occupancy) includes accommodations in first-class hotels, continental breakfasts and some other meals. The one-week trip, leaving New York Oct. 21, takes in Stockholm and Copenhagen for \$789 a person. Gordon Broide (call sign, WA2DFR), an employee of the airline, will accompany the one-week group. More information is available from S.A.S., 638 Fifth Avenue, New York 10020 or, after 6 P.M., from WA2DFR.

A "Spiritual Journey to England" that will include a course in spiritual awareness and visits to a "healing sanctuary" and a "spiritual power center" is scheduled for Oct. 10-25. It will be led by Hilda Brown and Bryce Bond, who are both lecturers on psychic healing and healer members of the National Federation of Spiritual Healers of

Continued on Page 19

Letters: Calling Home From Hotels

To the Editor:

Having recently returned from 45 days of travel in Western Europe, I would like to bring to the attention of your readers a ripoff which appears to be frequent among hotel managements over there.

If you can help it, don't place trans-Atlantic telephone calls through your hotel switchboards; the hotels are likely to double or even triple the official long-distance rates on your bill. As a typical example: for a nine-minute call from Berlin to New York, which would have cost \$27 in New York, I was charged \$70 on my bill, and my protestations were of no avail.

It is possible to save oneself this wild overcharge by placing overseas calls at the post office; but unfortunately, most post offices are closed at the time of the night when trans-Atlantic calls are best placed to reach one's party in the United States during daylight hours.

Since one reaches the United States now in less than 30 seconds by direct dialing in one's hotel room, the expense to the hotel of handling such calls is negligible, which makes such surcharges outrageous and indefensible.

New York

FRITZ A. KUTTNER

[Ed Carr, of the Long Lines Department of the American Telephone & Telegraph Company, replies: A. T. & T. is well aware of the problem, which has long been annoying Americans traveling abroad, and it has been working on this with foreign hotel associations and travel boards. Customers in some European countries have found hotel surcharges on telephone calls ranging up to 300 percent. In April, A.T.&T. reached an agreement, called Teleplan, which substantially reduced and set limits on hotel surcharges for calls from Ireland and Israel to the United States, and it hopes to conclude similar agreements this summer with the Netherlands, the Scandinavian countries and Portugal.]

THE UNCROWDED WEST

To the Editor:

We happened to be on an airplane heading west on our first trip to Durango, Colo., when we read Grace Lichtenstein's article, "The West Without Crowds" (Travel Section, July 25) and the next day we took one of the auto trips she suggested.

We left Durango at about 10 in the morning, heading north through Silverton and Ouray. We stopped in

Telluride for lunch, turned south to Cortez, then headed east, back to Durango—a perfect trip and a perfect introduction to Colorado's magnificent mountain scenery.

Even though we circulated the "dog-eared" clipping of that article a week among our friends at the conference we were attending—and even though they too headed north for Telluride—those Colorado roads remained uncrowded. We can't wait to go west again and try those other itineraries suggested in the article.

MRS. WALTER M. KARRY

Kensington, Md.

To the Editor:

Grace Lichtenstein's article is an affront to anyone who can tell the difference between the Rockies and Coney Island. Picking a bouquet of wildflowers is misguided at best. First, wildflowers frequently will not grow the following season once picked. Second, many wildflowers are protected by law—picking them is illegal and subject to fines. Third, wildflowers are beautiful where they grow, but they make awful bouquets—they wilt.

Visit our mountains, enjoy the flowers and leave them for others to enjoy.

MERIL PENN YU

Denver

EXERCISES ALOFT

To the Editor:

The notes item (Travel Section, Aug. 1) describing Lufthansa's plans for exercises while traveling in an airplane for long periods of time brings to mind the fact that the late Dr. Paul Dudley White, the noted heart specialist, tried unsuccessfully to get the transcontinental and transoceanic airlines to install leg-exercising devices at each passenger seat on their planes.

It was Dr. White's writings that introduced me to the idea of doing leg exercises aloft, and I can attest to the fact that on an eight-hour flight, the bending of the knees is a fairly good substitute for walking and helps overcome travel fatigue.

HUGH HENEY

Randolph, Mass.

FLORENCE

To the Editor:

As one who has visited Florence, I enjoyed Herbert R. Lottman's article, "Capturing Florence in a Single Piazza" (Travel Section, July 25). However, in

Continued on Page 18

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Test for Gourmands: Rhode Island's Mammoth Shore Dinner

ROY BONGARTZ

A festive scene of medieval gutting tickets before entering this emporium of gutting (an old word meaning to stuff yourself while much enjoying it). A big sign warns: "People having chowder and clamcakes cannot be seated with people having shore dinners." The best that such divided families can hope for is an occasional encouraging wave across the hall, for all the shore dinner people are seated alongside the windows that look out on the bay, while the chowder and clamcake people are placed a bit farther inland. Another sign reassures shore dinner customers, however: "People having lobster dinners and regular shore dinners can be seated together."

There is a good deal to do at Rocky Point Park to help gourmands build up an appetite, including 31 attractions on the midway, a huge salt water swimming pool, miniature golf course, petting zoo, cocktail lounge and the Palladium ballroom, which frequently has evening dancing. The newest of the amusement rides is the German-built Musik-Express, in which cars whirl at 70 mph an hour in a sweeping, bouncing circle through a maelstrom of psychedelic lighting and rock music. As the passengers respond to all these kinetics, usually with shouts and screams, the operator adds a little more speed.

The 1898 carousel, the oldest ride, with its wooden horses and fancy carriages, is a favorite and there's an express train and bumper-cars. But the Sarsel Flume is the biggest feature at Rocky Point, providing great hollow logs for intrepid passengers to float along a sluiceway at a splashy clip. Do not wear clothing with colors that will run, and leave your camera with somebody safe on the ground, because everybody—especially the lead passenger—gets a soaking when the log, hauled up an incline to a height of 60 feet, is let loose to shoot down the water chute to a stretch of flat water way below. A brisk wind dried out my upper clothing within a few minutes after my first ride last year, and I was soon quite presentable—and ready—for the famous shore dinner.

The question of what officially constitutes a Rhode Island shore dinner is not taken lightly around Narragansett Bay whose shores in the 1850's were lined with dozens of these convivial clam, fish and lobster halls. Conrad Fera, the president of Rocky Point, has kept the hall's original menu which dates from 1847, when Capt. William Winslow built the bay's first eating emporium:

their members are not careful in buying tickets before entering this emporium of gutting (an old word meaning to stuff yourself while much enjoying it). A big sign warns: "People having chowder and clamcakes cannot be seated with people having shore dinners." The best that such divided families can hope for is an occasional encouraging wave across the hall, for all the shore dinner people are seated alongside the windows that look out on the bay, while the chowder and clamcake people are placed a bit farther inland. Another sign reassures shore dinner customers, however: "People having lobster dinners and regular shore dinners can be seated together."

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Tons of clamcakes, hundreds of gallons of chowder are consumed in the world's largest seafood hall. Midway rides whet appetites.

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- Relishes
- Queen Olives
- Cucumbers
- Famous Rocky Point Clam Chowder
- White and Brown Bread
- Narragansett Baked Clams
- Drawn Butter
- Famous Rocky Point Clam Cakes
- Baked Fish
- French Fried Potatoes
- Creole Sauces
- Baked Sausage
- Corn on Cob in Season
- Bolled Lobster
- Watermelon
- Indian Pudding

as the Rhode Island shore dinner must do so privately—preferably at night—in Massachusetts if possible.

The judge opined that such a transgressor "must not attempt to fool those from without the state and abuse those from within the state by offering such a second-string, injury-ridden team as clamcakes and chowder as a Rhode Island 'shore dinner'." The proper interpretation of shore dinner here in Rhode Island is the sum total of the various foods that comprise the dinner. It might be permissible to send chicken in to substitute for lobster, but beyond that simple act, man is creeping toward the outer edges of society." The Rocky Point management manfully faced the ruling in an ad two days later that quoted the clamcake-and-chowder decree, but tried to make up for it by offering "a miniature shore dinner" for 85 cents that added fish and french fries to the clamcakes and chowder. Mrs. Selwyn complained that this was in contempt—"both of Judge Cappelli's ruling and of Rhode Island shore dinners." Since then the menu has returned to the spirit of the 1847 original.

At the height of the resort era a



Photographs by Roy Bongartz

off, the boat passed the wharf at full speed and so closely that it struck the beams, shearing them off short. The owners then built a high fence of wooden pickets at the end of the wharf. But an opposition boat rammed the wharf and demolished the fence."

Later, railroad and trolley lines brought weekenders out to these seafood celebrations, but their number began declining with the advent of the automobile and now only Rocky Point and a competitor across the water, Crescent Park, operate on the bay.

In spite of the demise of the trolley car and bay steamer, Rocky Point's dinner hall still flourishes and serves around half a million people during the summer. (One hot day a total of 37,075 chowderhounds filed into the hall and ate all they could.) The clatter of crockery and babble of eaters is deafening, but your ears will already have been numbed by the assaults from the scores of tiny loudspeakers on the midway rides outside.

But it is hurricanes rather than noise that have dealt roughly with Rocky Point. One blew down the hall in 1938, and when it was rebuilt, it was destroyed by another storm in 1954—Conrad Fera was on hand to watch the whole roof fall off and land in the parking lot. The present building is constructed so that in hurricane winds the windows will blow out first and leave the roof intact. Fera, who has been at Rocky Point for 28 years, oversees a staff of some 300, including up to 150 waiters and scores of cooks in immaculate kitchens equipped for corn smucking, lobster steaming, melon chopping, sauce stirring, bread baking, fish broiling, clam steaming, clamcake canning and chowdermaking. (Rhode Island chowder, according to Rocky Point tradition, is made with tomato puree.) When Fera, a quiet-spoken, round-faced native of Sicily, goes out to dinner with his wife, he prefers a small restaurant with a capacity of, say, 24 instead of 3,000, and if it happens to specialize in Chinese cuisine, without a clam anywhere on the premises, that is just fine.

Rocky Point, which is in Warwick Neck, R.I., can be reached easily by car from either north or south via Interstate 95 by taking the exit at State Route 117 east, continuing east to Warwick Neck Avenue and south to the park and shore dinner hall. Buses leave every half hour from the Outlet store on Weybosset Street in downtown Providence. The shore dinners are served every day through Labor Day and then during the same hours (noon to 8 P.M.) on Saturdays and Sundays until the end of September.

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What's Doing in NIAGARA FALLS

By JOHN BRANNON ALBRIGHT

TWIN CITIES—On both sides of the Niagara River are cities named Niagara Falls. The larger is Niagara Falls, N. Y., with a population of 85,000. Niagara Falls, Ontario, has only 67,000 permanent residents but a more bustling business district filled with wax museums, pizza parlors, souvenir shops and tall observation towers. Linking the two cities is Rainbow Bridge, which crosses the Niagara River a few hundred yards from the falls. About five miles north is the newer high-level Lewiston-Queenston Bridge, which connects the Niagara Expressway (Interstate 190) with the Queen Elizabeth Way in Ontario. Between Rainbow Bridge and the Lewiston-Queenston Bridge is the Whirlpool Rapids Bridge, and about 25 miles to the south is the Peace Bridge, linking Buffalo and Fort Erie, Ontario. The toll on the first three bridges is 30 cents for car and driver and 10 cents for each additional passenger. The toll on the Peace Bridge is 35 cents for a passenger car regardless of the number of occupants.

HONEYMOON HAS BEEN—Jerome Bonaparte, Napoleon's youngest brother, and his Baltimore-born wife, Elizabeth Patterson, honeymooned at Niagara Falls in 1803. Railroads brought more couples later in the 1800's and the falls quickly became the No. 1 destination of honeymooners from the Northeast. But superhighways and highways have wrought changes. These days newlyweds are more likely to go to the Poconos or Florida; of the more than four million annual visitors to Niagara Falls, only about 100,000 are honeymooners. There are other changes as well at Niagara Falls, N. Y. The city is undergoing a \$250-million, 82-acre civic facelifting that has left the city temporarily ravaged. The few older buildings in the downtown section that have escaped the urban-renewal bulldozer stand stark and lonely, waiting for the day when the last of the concrete is poured, when the flowers and trees are in place, and the shops and stalls are open.

NATURAL WONDER—Niagara Falls is neither the highest waterfall in the world (that honor goes to Venezuela's Angel Falls) nor the widest (Khone Falls in Laos is), but it is one of the most durable and popular sightseeing attractions in the world. The falls, named American and Horseshoe Falls, are separated by Goat Island, which sits in the middle of the 26-mile-long Niagara River. They carry 750,000 gallons of water a second over a 200-foot rock face about three-fourths of a mile wide. The sight inspires awe whether viewed from the United States or Canadian side, but most observers concede that the broader sweep seen from Canada is more rewarding. Erosion and rock slides take a continuing toll, causing the falls to recede at the rate of about three inches a year. Several years ago the Army Corps of Engineers offered suggestions for retarding the erosion and asked for public comment. After studying the response, the International Joint Commission, which has jurisdiction over the falls, decided to let nature take its course and shelved all proposals.

SEEING THE FALLS—The motorist who wants to get a full view from the United States side is almost compelled to find a parking place and walk to the rim, for although the Robert Moses Parkway bordering the river is attractively landscaped, the roadway is too far from the falls for easy viewing. That's true, also, for almost all other roads in the vicinity except the Niagara Parkway on the Canadian side. A number of state-run parking lots are on the United States side; they all charge \$1.50 a car. Once on foot, the visitor can get an impressive view of the American Falls by paying 25 cents to enter the Prospect Point Observation Tower, where he has a choice of walking to the top or taking a free elevator. He can also ride the elevator to the base of the falls—and a souvenir shop. Another way to approach the cascading waters is aboard one of three steamboats, all named the Maid of the Mist, one of which is brand new this year. The boats go as close to the face of the falls that passengers are bathed in spray (raincoats and hats are supplied). Departures for the half-hour trip are scheduled about every 15 minutes from 9:15 A.M. to 8 P.M. Daily. The fare is \$1 for adults, \$1.50 for children (tel: 716-284-4233). For sightseeing on land in the vicinity of the American Falls, there is the Niagara Viewmobile, which carries passengers in covered, air-conditioned vans at a rate of \$1 for adults, 50 cents for children; riders can get on and off at will. More extensive motorized sightseeing is offered by a number of limousine operators. One, based on the United States side, is Sheldin Travel Bureau, 3480 Niagara Falls Boulevard, Tonawanda, N.Y. (716-694-3600). The fare for a three-to-four-hour tour is \$15.95 for adults, \$8.95 for children. On the Canadian side, two operators offering tours are Canadiana Scenic Tours, 1305 Murray Hill (416-354-4787) and G & G Line of Niagara Falls, Ontario, 5685 Falls Avenue (416-356-5467). Canadiana charges \$6 for adults, \$3 for children for a three-hour tour; G & G charges \$8.75 in the daytime, \$9.75 at night and throws in a pass to the Biblical Wax Museum. A 10-minute cable-car ride (five minutes in each direction) over the Whirlpool Rapids north of the falls is offered by the Niagara Spanish Aero Car, based on the Canadian side on Niagara Parkway North (416-354-5711). Built by Spanish engineers and opened on Aug. 9, 1976, the car this year is marking its 60th anniversary with a spokesman said, "a perfect safety record." The car operates about every 15 minutes from 9 A.M. to 9 P.M. daily; fare, \$1.60 for adults, 75 cents for children 7 to 14, 25 cents for children under 7 if accompanied by an adult. Daily helicopter rides over the falls are also available. One operator is Niagara Helicopter Tours, Victoria Avenue and River Road, Niagara Falls, Ontario (416-354-2751). Its rates are \$15 for one person, \$20 for two for an 8-to-10-minute ride. The helicopter is flown from 9 A.M. to 7 P.M. daily.

THE FALLS AT NIGHT—The daytime show is not too much changed from what the French missionary Louis Hennepin described in 1678 as a "vast and prodigious cadence of water." But at night the falls take on an entirely different look. With the help of 47 xenon lamps equipped with colored filters—red, pink, blue, green and yellow—the falls become a rainbow of changing colors. The hours of illumination vary depending on the time of year, but the lights are turned on for a portion of every evening. A different program is given every night, depending on the operator's mood. Should a firemen's convention be in town, red predominates; on St. Patrick's Day, green. Through Sept. 5, the lights go on at 9 P.M. and off at 12:30 A.M. During the rest of September and all of October the hours are 8 to 11 P.M.

RAINBOW CENTER—Centerpiece of the monumental urban renewal project in Niagara Falls, N.Y., is the completed Niagara Falls International Convention Center, commonly called Rainbow Center. Capable of seating 12,000 people and accommodating trade shows, sports events, concerts, ice spectacles, circuses, rodeos and conferences, it was designed by Philip Johnson to resemble the curve of a rainbow. The center's roof forms a 600-foot arch that spans not only such interior facilities as an arena, a ballroom, a theater and restaurant but a two-block stretch of traffic-carrying roadway as well. In front of the convention center is the E. Dent Lackey Plaza, a sunken park named for the former Mayor who initiated the development project. It contains an amphitheater, ice skating rink, fountains, trees and gardens. By next March the completed urban renewal project will include a wide, landscaped, partially covered pedestrian mall running for four blocks to within sight of the American Falls at Prospect Point. The aim is to link the natural phenomenon of the falls and the already landscaped parkland along the Niagara River to the convention center.

MARINE EXHIBITS—The history of the falls, which have a geologic age of about 12,000 years, is portrayed in exhibits and audiovisual presentations at the Schoellkopf Geological Museum three blocks north of Rainbow Bridge on the United States side. The museum is open from 10 A.M. to 5 P.M. daily; admission 25 cents, children under 8 free. Opposite the museum, at 701 Whirlpool Street, is the Aquarium of Niagara Falls, U.S.A., which uses "U.S.A." in its name to distinguish itself from the National Marine Aquarium at the Panamonic Attraction Center in Niagara Falls, Ontario. At these aquatic facilities performing dolphins are among the major attractions. The U.S.A. aquarium gives a 20-minute show every hour on the hour from 9 A.M. to 8:30 P.M. Monday through Friday and from 10 A.M. to 9:30 P.M. on Saturday and Sunday; adults \$2.50, children (4 to 14) \$1. The National Marine Aquarium is open from 9 A.M. to 9 P.M. daily and charges \$2.55 for adults, \$1.50 for students and 75 cents for children 12 and under. At the Marineland and Game Farm, 7657 Portage Road, Niagara Falls, Ontario, there is an aquatic circus as well as bears, buffaloes and lions within a 75-

acre area. It is open from 9 A.M. to 9:30 P.M. daily; \$3.25 for adults, \$1.50 for children. Views of the Niagara River rushing through its 350-foot-deep gorge, a mural by Thomas Hart Benton depicting the discovery of the falls and exhibits pertaining to the Robert Moses Niagara Power Plant can be seen free of charge at Power Vista, which is four and one-half miles north of the falls on the United States side. The glass-enclosed vista is open from 9 A.M. to 9 P.M. daily; free parking is provided.

THEATRE—Plays and musical comedies are offered at 8 o'clock four nights a week in the Parkway Ramada Inn in downtown Niagara Falls, N.Y. The current offering, scheduled to run through mid-September in the 110-seat theater, is "Camelot." Tickets are 35 on Wednesday, Thursday and Friday, \$6 on Saturday. A special dinner package is available. For \$2.95 (\$11.95 on Saturday), theatergoers are given a ticket to the show and dinner beforehand in the Ramada Inn with a choice of prime ribs, trout or smoked chicken breast. Reservations for both the theater and dinner can be made by contacting the inn, 401 Buffalo Avenue, Niagara Falls, N.Y. 14303 (716-285-2541). Across the river, the Canadian Mime Theater holds forth until Aug. 28 in the newly refurbished Royal George Theater in Niagara-on-the-Lake. A repertory of three works, "Old and

Handel on Aug. 29, and the season will conclude with a Native American Festival of concerts, theater works and powwow dancing from Sept. 1 to 6. Most performances take place at 8 P.M., except on Sundays, when the usual time is 2 P.M. Tickets to all performances are \$3 and may be obtained in advance from Artpark Ticket Office, Box 302, Lewiston, N.Y. 14092 (716-754-4375). The charge for parking is \$1.50 a car.

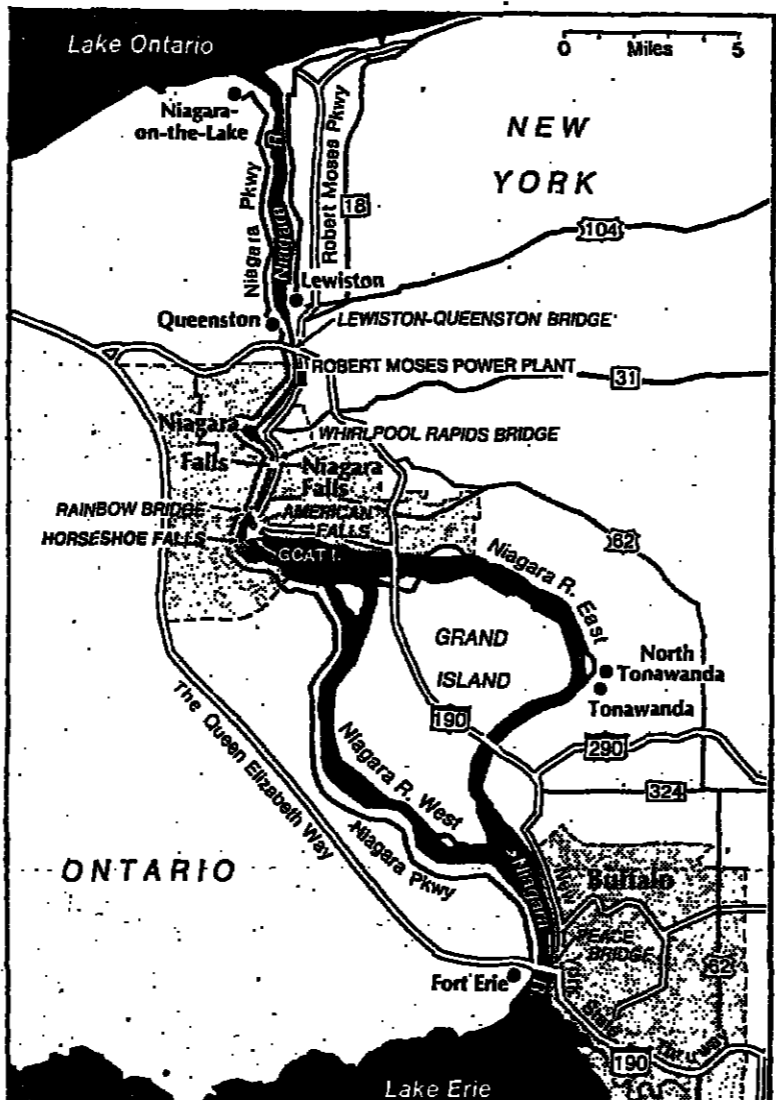
MELODY FAIR—Under a geodesic dome in Wurliczer Park on Niagara Falls Boulevard in North Tonawanda, N.Y., about 12 miles southeast of Niagara Falls, the 3,500-seat Melody Fair Theater offers a summer program of musicals and Las Vegas-style cabaret acts. Opening tomorrow and running through Saturday will be the Jim Nabors and Florence Henderson show. B. B. King, the singer and guitarist, will appear next Sunday, followed by Gabriel Kaplan, the comedian, from Aug. 23 to 28. Other featured performers are the Irish Rogers (singers) from County Cork, Aug. 29; Tennessee Ernie Ford, Sept. 6-11; trumpeter Doc Severinsen and his orchestra, Sept. 12; impersonator Rich Little, Sept. 13-18; comedian George Carlin, Sept. 19; Chuck Mangione and his orchestra, Sept. 24, and 25; Buck Owens and his country and western band, Sept. 26; Sammy Mathis, Oct. 8 and 9. Most performances are at 8 P.M., except on Saturdays when two shows are scheduled, usually at 7 and 10:30 P.M. Tickets range from \$5.50 to \$10. Parking is free. For a scaled program, send a self-addressed, stamped envelope to Melody Fair, Wurliczer Park, North Tonawanda, N.Y. 14120 (716-693-7700).

HOTELS—There are more than 5,000 hotel and motel rooms on both the United States and Canadian sides of the falls, priced from medium low to very high. The closer to the falls the steeper the rates. The 401-room Niagara Hilton at Fall and Third Streets in Niagara Falls, N.Y., is part of the Rainbow Center project and is connected by an underground passage to the Convention Center across the street. Geared to convention delegates, it can be noisy and hectic, but it is a good half-mile walk from the falls, but it has its own shops, restaurants and heated indoor swimming pool. Rates: \$27 single, \$33 to \$37 double; tel: 716-285-3361. Some other choices in downtown Niagara Falls, N.Y., are the 114-room Buffalo Avenue, \$35 single, \$41 double (716-285-2521); and the Parkway Ramada Inn, 401 Buffalo Avenue, \$39 single, \$44 double (716-285-2541). On U.S. 62, a major approach to the falls, motels are usually cheaper: Howard Johnson's Motor Lodge East, 6505 Pine Avenue, \$23 single, \$30 double (716-283-8791). In Niagara Falls, Ontario, more than 100 hotels and motels are concentrated within walking distance of the falls. At the Sheraton Roadhead Inn, for example, it is a good view of the falls are \$32.50 for one or two people. Rooms without the view are \$46.50; tel: 416-358-0111.

RESTAURANTS—On the United States side, almost all the motels and hotels have dining rooms or coffee shops. One that is situated close to the falls is the Red Coach Inn (716-285-3311). Weekly lunch buffet and \$2.25, plus \$1.50 beef sandwiches \$1.50 and strip steak sandwiches with french fries \$4.95. A specialty is hot apple pie with rum sauce (95 cents). Away from downtown the Italian-style Roma Restaurant at 114 Buffalo Avenue (716-285-9341), has good food, friendly service, comfortable surroundings and fairly reasonable prices (\$1.95 to \$5 for lunch; \$3.75 to \$11 for dinner). It is open from noon to 12 A.M. every day. In the north end of the city, the 100-room Speak Steakhouse with a 1920's atmosphere and chops and steaks priced at about \$3.75 for lunch. Open from 11:30 A.M. to 2 A.M. Monday through Friday and from 3:30 P.M. to 3 A.M. on Saturday and Sunday. The phone is 716-285-0824. On the Canadian side, a popular dining experience is the revolving restaurant at the Skyline Tower. Entrees include trout stuffed with crabmeat (\$7.50), prime ribs with baked potato (\$9.55) and baked lobster tail and rice (\$11.95). The view, if the weather is clear, is unobscured. Open from 11:30 A.M. to 10:30 P.M.; tel: 416-356-2651.

OUTDOOR RECREATION—The region surrounding Niagara Falls abounds in state and local parks. For swimming there are pools in Joseph Davis State Park, north of Lewiston, and Hyde Park, a city park in the heart of Niagara Falls, N.Y. For picnicking there are facilities in Whirlpool State Park, just north of the falls, Devil's Hole State Park, a little farther north, and Davis Park. Golf courses are scattered throughout the area, with 18-hole public courses in Hyde Park, at Willowbrook at Beaver Island and at River Oaks on Grand Island. The only state park in the region that permits overnight camping, however, is Golden Hill, on the shore of Lake Ontario, about 45 miles northeast of Niagara Falls.

CROSSING THE BORDER—Because of the Olympics Games that were held earlier this summer in Montreal, Canadian immigration officials have tightened security measures at the border. Whereas in the past Americans usually were asked only where they lived and what their nationality was, they are now being advised to carry proof of citizenship, such as a birth certificate, a passport, naturalization papers or a draft card. According to the Canadian Government Office of Tourism, the tightened security will remain in effect throughout the summer.



Map showing the Niagara River, Rainbow Bridge, and surrounding areas including Tonawanda and Buffalo.

New Faces—"Here Come the Clowns" and "The World of Mime," alternates with a children's show, "Red Nose." Regular performances are at 9 o'clock every night but Sunday and Monday; children's matinees are at 2 P.M. on Wednesdays, Saturdays and Sundays. Tickets are \$4.50 for adults, \$3 for students and the elderly (except opening nights and Saturday evenings). Prices for children's matinees are \$2.50 for adults, \$1.75 for children 14 years of age and under. Additional information and tickets are available from Canadian Mime Theater, Box 1102, Niagara-on-the-Lake, Ontario LOS 1J0 (tel: 416-468-3942).

SHAW FESTIVAL—In Niagara-on-the-Lake, about 15 miles north of Niagara Falls, Ontario, the annual Shaw Festival is in progress through Sept. 26. This year's repertory includes three Shaw works: "Warren's Profession," "Arms and the Man" and "The Apple Cart." J. M. Barrie's "The Admirable Crichton." In addition, a series of Sunday concerts takes place at the festival theater. Cleo Laine and John Dankworth and his ensemble, for example, will appear on Aug. 29 at 2 P.M. Regular festival performances take place at 8:30 P.M. with matinees at 2 P.M. on Wednesdays and Sundays and 2:30 P.M. on Saturdays. Tickets range from \$3 to \$10 and can be ordered from Shaw Festival Box Office, Box 774, Niagara-on-the-Lake, Ontario, Canada LOS 1J0 (416-468-3201). On the day of performance any available tickets may be purchased at half price by students and the aged.

ARTPARK—Alongside the Niagara River Gorge, about seven miles north of Niagara Falls, N.Y., is Artpark, the state's newest performing arts center. The park not only offers a stage for performers but also a summer home for painters, sculptors and other artists who take up residence, display their work and are on-hand to discuss their activities with visitors. From Wednesday through next Sunday the Murray Lucia Dance Company performs a circus-motif piece entitled "Hoopla." Erich Leinsdorf and Andre Kostelanetz will conduct the New York Philharmonic from Aug. 24 to 26, and Michael Tilson Thomas will lead the Buffalo Philharmonic Orchestra in two all-Gershwin programs and an all-Beethoven one from Aug. 27 to 29. The Tarack Chamber Ensemble will play works by

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Something for Nothing: A Stay in the Poconos

Continued From Page 1

ing up as a good deal. Unfortunately, the weather wasn't part of the bargain.

As we walked to the car for our racquets, the sky turned from azure to charcoal gray, unleashing a torrential downpour. We took refuge in the car as the storm lashed the Shawnee Inn. After 20 minutes the deluge ceased but tennis was now out—the six courts were soaked.

We explored the inn with an eye to its wet-weather possibilities. There were plenty of magazines at the lobby newsstand. There was a cavernous and rakish indoor pool, so we wouldn't be deprived of swimming, no matter what. And there was a game room lined with pinball machines around a pool table and Ping-Pong table.

We bought a table tennis ball from a machine for a quarter (tipping our outlay from \$14.95 to \$15.20) and played several hard-fought games.

Our appetite ignited, we wandered upstairs to the Indian-motif Totem coffee shop to partake of hamburgers, salad and sodas for a total of \$7—the only real meal we had to purchase on our own.

At 2 o'clock, the rain over, we strolled across the steamy grounds to check out the conditions of the courts. The pro was sweeping them off with a broom and we optimistically signed a reservation sheet for an hour of play at 4.

At 2:15 we checked to see if the room might be ready—it wasn't—and went to pick up our bathing suits from the car, which was turning into our hotel. This time we changed in the dressing rooms by the outdoor pool, a short walk from the driving range. The pool was vaguely kidney-shaped with a high diving board and children's pools and a snack bar nearby. On the far side was a screen of weeping willow trees and beyond the trees the Delaware River, smooth as a lake, meandered past the resort. We splashed around in the warm chlorinated water and sprawled in canvas sling chairs to soak up the sun's rays while they lasted.

Which was not for long. As storm clouds gathered, we jogged back across a quarter-mile expanse of meadow to the inn and settled ourselves in rockers on the long colonnaded porch, piled with the luggage of other mini-vacationers, who were also unable to claim their rooms.

A few chairs down, a woman with a gray poodle on a leash was telling a stranger: "If I had known we couldn't get right in, I wouldn't have brought him. He tied me down. I couldn't even go in for lunch."

3:15 P.M.—Our room was finally ready. It was a crisp, cozy place with walls of creamy gray, white ceilings, white and orange curtains, a kelly green carpet and a color TV. The windows overlooked the golf greens and gardens.

We changed again for tennis and went down to play on the children's swings and see-saw while waiting for the courts to get dry. They didn't. We walked back to the room for a nap before dinner.

Dinner was served from 7 to 8:30 in a barn-size, airy, turquoise chamber crisscrossed with large beams and hung with huge cauldrons streaming with greenery. A pianist and a bass player were plucking out soft rhythms for dancing between courses.

We ordered drinks (on us) and scanned the menu (on them), opting for a chicken liver pâté and shrimp and crab cocktail to start. The entrees included roast sirloin of beef with mushroom sauce, broiled pork chops, skewered chicken with spiced fruit,

duckling, cold crab, grenadines of veal and baked flounder. We went for the veal and flounder.

We were sipping our drinks and anticipating our food when—surprise—another couple sat down at our table.

"You'll have two joining you for dinner," said the hostess.

After we all overcame our embarrassment, we had a friendly chat. They were from New Jersey, were also mini-vacationers and also were wondering why they had asked us all here.

As for dinner—my veal was juicy and tender, Debbie's flounder somewhat bland, still, we knew we were far ahead of the game — \$14.95 wouldn't buy this meal anywhere. For dessert, we chose strawberry and creme de menthe sundaes. And when I asked to sample an extra, the waitress brought it cheerfully.

After dinner we wandered downstairs into the "Cartoon Room," so named for the original caricatures and



comics collected there by Fred Waring, a cartoon buff. Jazz had been advertised, but when we arrived, they were playing "Anniversary Waltz" and polkas.

"This is early skating rink," decided Debbie, who described the action on the dance floor as a "polyester riot." We danced one slow one, had a round of nightcaps for \$3.25 and left, ending the first day of our mini-vacation watching W. C. Fields and Mae West cavort in "My Little Chickadee" on the room TV.

The telephone rang us awake at 7:30 A.M., an hour earlier than the 8:30 call promised by the reception clerk at check-in.

"You're down for 7:30," the operator insisted.

Down for what? I wondered. We breakfasted sumptuously in the dining room of the night before from a long buffet table piled high with scrambled eggs, ham, sausage, bacon, French toast, hash, home fries, fruit salad and juices. A waitress brought buttered toast and coffee to the table, which this time we occupied alone.

After breakfast we surrendered ourselves to representatives of Shawnee Village, two young women, at a desk in the inn lobby.

Would they pressure us to buy property? A house? Join the country club? Pay more for our stay?

"I'm sorry we can't take you right now," said one of the hostesses. "Everyone's out. Can you come back in 45 minutes?"

We were back, anxiously, in 40.

This time, they were ready for us. They turned us over to a husky man in a brown jacket and open-neck shirt who was clutching a folder of papers and sipping coffee from a paper cup.

Explaining that he needed the coffee to wake up, he guided us downstairs to the Cartoon Room, where we sat at a table painted with a picture of the Phantom of the comics. Across the room, other mini-vacationers were huddled with other Shawnee representatives over other tables.

Our man asked us first whether we take vacations—of course we do, we

said—and he quickly sketched on a pad showing we easily \$2,000 for five years of one-week annual vacations.

For the same sum, he went, could purchase a lifetime of one vacations at a "time-sharing" minimum at Shawnee Village. The large, he explained, was a 128-unit condominium development cent to the resort grounds. You a unit, but only for a week a year. Other people "buy" it for weeks. Moreover, he added, to Shawnee Village was linked to 60 other time-sharing condos around the world, we could to week's vacation in a different each year.

"No gimmicks, no tricks, no is what he said. "What you see is what you get."

Of course, he added, there few extra charges and if we a prime summertime week and unit it wasn't \$2,000 anymore, \$5,200. But if we signed up spot, he would throw in a free club membership worth \$1,500 a year's free pass to resort, for another \$450.

He himself had bought a unit weeks, he said, and only was had money to buy more. He enthusiastic but not annoyingly I tried to look thoughtful properly attentive without war seem too encouraging. I said think it all over. He didn't object.

Next, he drove us over to condominium units in the vill the far side of the golf driving guiding us through one, and to room apartments in blond w snappily furnished with choic ored carpets, quilt-pattern bed slim modern lights and work places.

In between the low-key spiel aged, to get in some questions own and learned that the resort as a private estate of the C. thington family in 1910. In the Fred Waring (brother of Tom, er of the blender) bought it and it into a leading Eastern golf It was restricted, with a sign gate, according to our guide white Protestants only. Nowa course, it is open to all and blacks were among the mini-ers. Four years ago, Waring solne Inn for about \$4 million Hope, who is pressing its deve as a condominium complex.

Regular rates at the inn said: were \$80 per person a d meals and \$34 without. "We're ing \$138 on you," he told us point. He didn't say how they figure.

He also mentioned that 800 a week have been pouring in t the Shawnee Village since it w last year and that "one out sign up." This, I later calcula a mathematical unlikelihood there are no more than 6,85 available for sale in the 128 u by 52 weeks) and some are a and the mini-vacations are offered.

The last stop on our tour village office. Our guide led small room with a desk, left a pile of literature and asked think it all over. It didn't take We got up after a few minu told him we were not going any decision now. He didn't ar cheerfully drove us back to t

It was now 12:40 P.M. on 10 minutes after check-out t's no one at the reception desk o We checked out at 1 P.M.

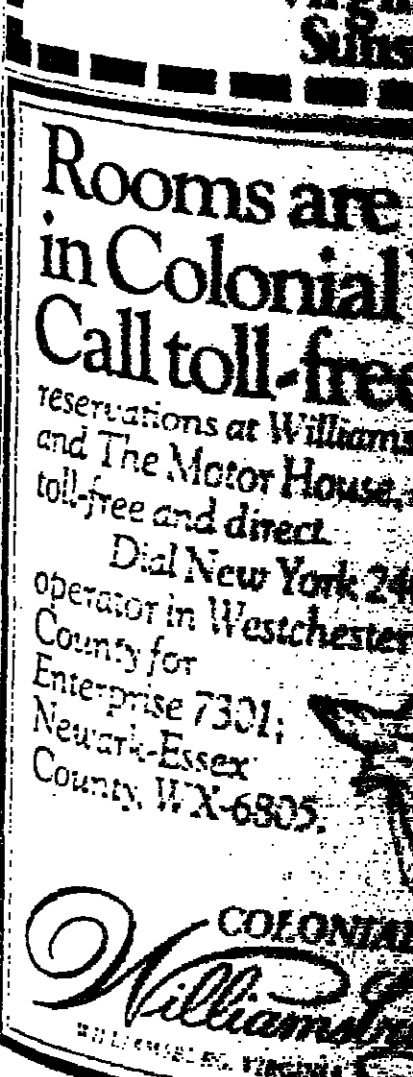
At the cashier's counter the clean, except for the few do drinks and lunch I had signed day before. Not counting the shelled out for the rental car toils and other small extras, the mini-vacation had been just th no one ran us off the place a checked out. We spent the ab leisurely strolling the ground of course, it began to pour. And no junk mall has arrive

the facts on cruises
We wrote the



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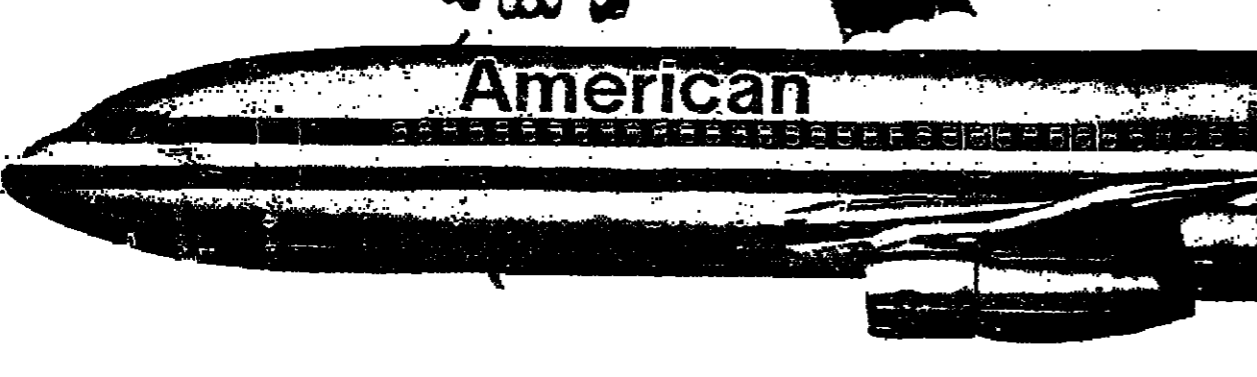
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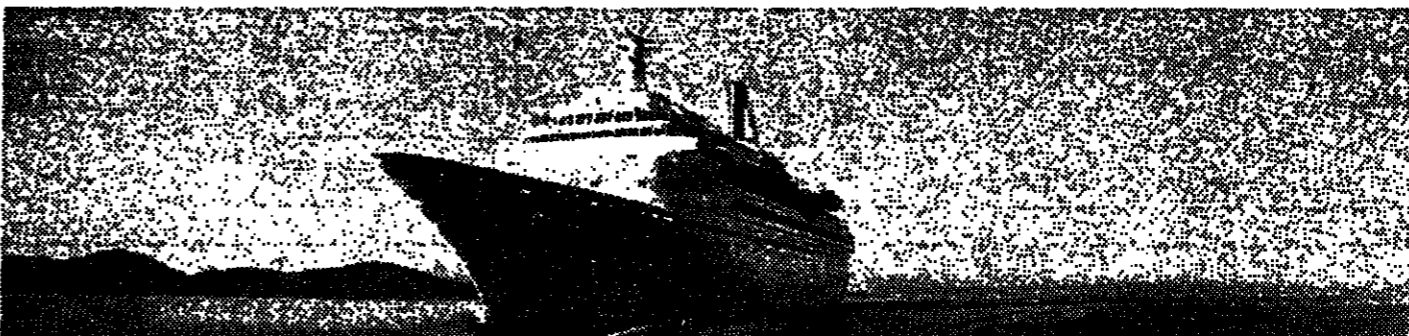
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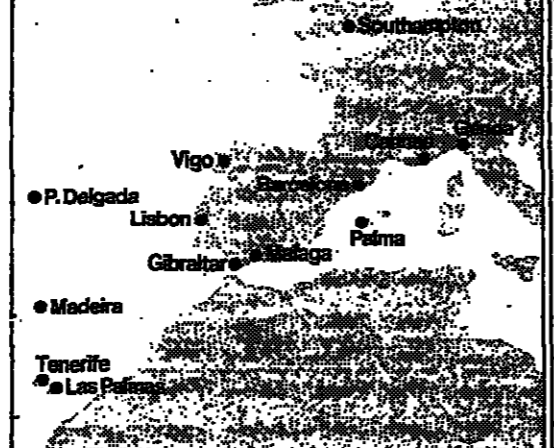
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R. LANCELOTTI

ENCOUNTER

'In Italy 20 Years Ago, Our Eyes Met'

San Remo in 1955 as a young sailor aboard a Navy ship called the Robert K. Huntington...

Lancelotti," he said in frustration his search finally turned you must speak Italian."

"I said, My parents, both born in the United States, spoke it at home. "I studied it," I explained, "but I remember little."

"do you remember?" he asked. "Dov'è il gabinetto?"

"means?"

"is the toilet?"

"are the interpreter," he said.

Police detail operated a tiny square near the heart of town...

...a church at one end of the square, and apartment buildings on the other three walls.

In the center a water fountain built some time in the 1800's.

The entrance was carved through one of the buildings.

The entire area was no larger than a basketball court, and it was always directly over the square with its rays.

My first day on duty, my wristwatch was running and I walked to the square to a watchmaker's shop opposite the police station.

"Buona sera," I said, "ma le parlo italiano?"

"Buona sera," he said. "Parla bene."

...him only a moment to fix it, but it was time enough that I was an American of decent and that I would be at the police station as an American.

My watch was fixed, I returned to the watchmaker's shop.

...slim and tall, with a full face that curved softly from her nose.

Her skin was fair, her hair falling across her shoulders, and her eyes were as dark as her hair.

Her right cheek, just next to her nose, there was a beauty mark, distinct even at a distance because of the fairness of her skin.

"I said to the police sergeant, "who is she?"

"The watchmaker's daughter," he said.

"Very beautiful."

"Yes," he agreed. "I would like to take her out. Would you?"

"I had a moment, weighing it in my mind, as I said, 1955. It was, as I said, 1955. It was, as I said, 1955.

...ible," he said. "Her father is an American and you are an American. I would not allow it. It could ruin your life."

"I only to walk with her. I was not from home and lonely in the brothels for a young man ready to love. But I knew enough to inherit a heritage to have learned from young girls and the wishes of their fathers. The rest of the week, I stood in the doorway of the police station.

LANCELOTTI is a news anchor on WCBS-TV.

This is one of a series of occasional articles describing uncommon moments in travel—those encounters with the unexpected that are, for better or worse, the most memorable adventures of any journey.

...looking across the piazza to where she was standing in the doorway of her father's shop. Our eyes met, and we smiled our daily greeting, but we never spoke.

Sunday was Easter and my ship was leaving the next day. I sent her flowers—an orchid corsage, delivered to her home, with a card: "Buona Pasqua... Happy Easter." That's all. No salutation because I didn't know her name. No signature because mine wouldn't have mattered. Just "Buona Pasqua," sent to her home on Easter Sunday morning.

That afternoon, the watchmaker's shop should have been closed, but it wasn't. The watchmaker's daughter had forced her father to open his store on that Catholic holy day and she was standing in the doorway, wearing my corsage—ready to smile when I arrived for work.

The next day I left San Remo and I've been telling that story ever since. Telling it, and remembering it, and cherishing it. And so it was only natural last year, when I visited Europe for the first time since 1955, that I return to San Remo, just to see.

It had changed very little. There were more cars than I recalled, more small pleasure boats in the harbor and more souvenir shops along the waterfront, but the only evidence of real change—of the passage of time—was in the gentle muddying of the pristine whiteness of a statue called Primavera—Spring—that stands guard at the entrance to San Remo's lido.

Time had also muddled my memory and my search for the piazza became an endless round of false starts down winding streets which seemed invariably to lead to still less familiar corners of town.

I stopped people on the street. "Venti anni fa," I found myself saying—"Twenty years ago..." They all found my Italian quaint and my story enchanting, but none remembered the piazza.

It was in total desperation that I stopped a lone policeman, patrolling one of the crowded streets leading to Piazza Cristoforo Colombo, the city's main square.

"Venti anni fa" I said, launching my tale of forgetfulness and woe. He was short and stout, standing almost comically with fingers interlaced and



"The day before my ship sailed she stood in the doorway wearing my corsage."

resting on the rise of a well-established paunch. "Mmmm," he said. "Andiamo"—"Let's go."

We walked quickly. I tried to make conversation, but he wasn't interested. We turned right... left... into a narrow street of apartment buildings and cobblestones... up a small hill through an archway chiseled through one of the buildings—and into my piazza. To the right, the church. To the left, the fountain.

I turned to thank my guide, to offer my hand, but he was already drawing his heels together, leaning forward on the balls of his feet, saluting.

"Grazie tanto," I said. "Grazie tanto." "Prego," he said, and vanished, leaving me alone in the piazza.

It had turned into a parking lot, jammed with small Italian cars. The police station had become headquarters for a veterans' association. And the doorway to the watchmaker's shop now advertised the services of a dressmaker. It took time to decide to go in. The changes frightened me and I paced

nervously for awhile, wondering whether I really wanted to know any more. But I had traveled more than 3,000 miles and the answers to questions that I was afraid to ask aloud seemed to lie just beyond one more door. I pushed it open and entered.

"Mi scusi," I began. "Venti anni..."

The dressmaker, a woman in her early 30's, remembered nothing, but an older woman being fitted for a dress stepped out from behind a curtain. "Io ricordo," she said. "Io ricordo..."

The shop had moved years ago, she said, to Piazza Cristoforo Colombo, only a few blocks away. I said thanks and left hurriedly. Several minutes later, I was in the square, standing at the door of the watchmaker's shop, looking in. He was standing at his workbench. She was behind a counter, scolding a teen-age boy.

Her hair was short and gray. She was not as tall as I remembered, nor was she as slim. The years had erased the accent between waist and hips;

she had become a matron. Only the mole on her face betrayed her identity. I walked into the shop and to the bench where her father was working. She glanced briefly in my direction but returned quickly to the discussion with the youth.

"Mi scusi," I said to him, "ma le parlo italiano povero..."

"Non fa niente," he said. "Parla bene. Parla bene."

"Grazie," I said. I asked whether he had been the proprietor of the tiny shop that once stood in the piazza just opposite the police station.

He had, indeed, he said. "Perché?"— "Why do you ask?"

"I've returned to say hello," I said. "Once, a long time ago, you fixed my watch. I remembered your kindness and just thought I'd drop in to see how you were."

"How nice," he said. "I'm fine, fine. How are you?"

"Bene," I said. "Molto bene." "Good," he said. "Good. Maybe we have something in the store that would keep you forever in your memory. Could

I interest you in a bracelet, or a wristwatch? Maybe a souvenir for your wife?"

Following his gesture, I noticed my reflection in a glass showcase, I had grown a beard since my first visit to San Remo. It had surprised me, growing in gray. My weight had climbed from 155 pounds in my Navy days to 225. And there was little doubt that I was 42 years old, going on 43.

"No," I said to the watchmaker. "I won't need a souvenir. I'm not married." I was still staring at the glass showcase, and I could see the reflected image of his daughter. She was still deep in conversation with the boy, not the least interested in me.

It didn't matter. We both had changed. "I think I'll be going now," I said to the watchmaker, turning to walk out the door. "Arrivederci."

"Arrivederci," he said. "Torna San Remo"—"Come back again."

"Thank you," I said. "That's very nice." But I knew I'd seen the last of San Remo.

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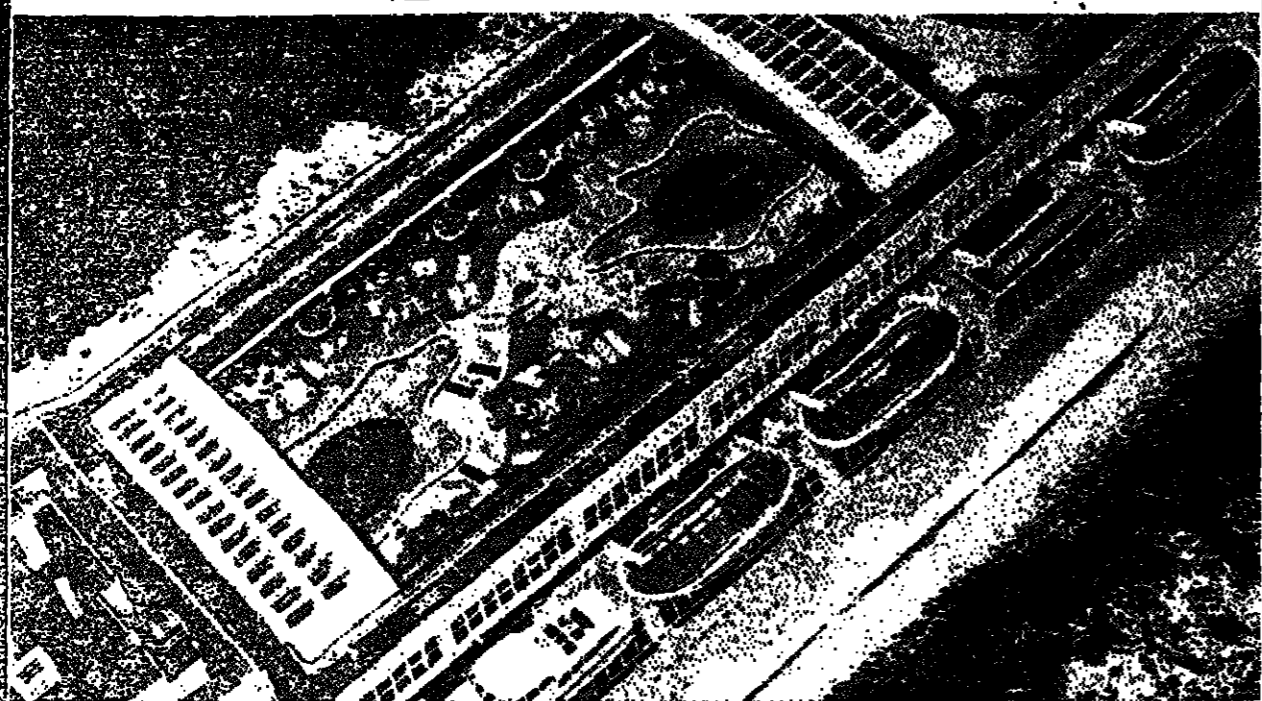
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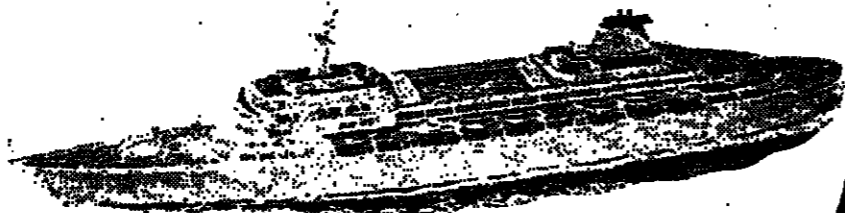
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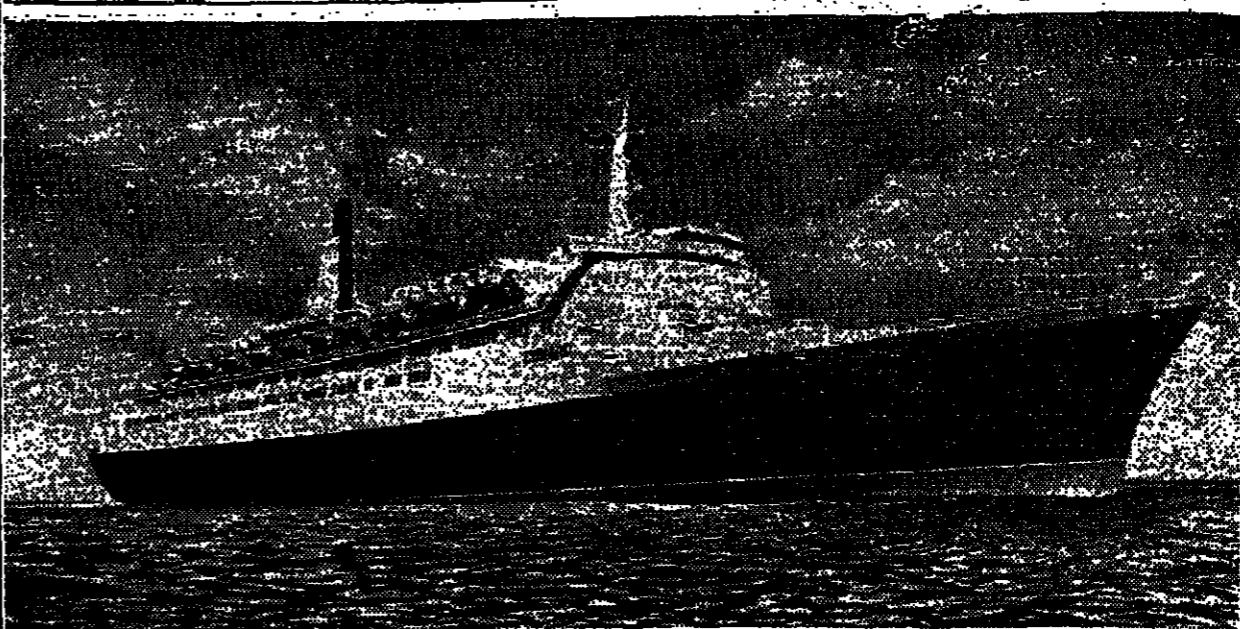


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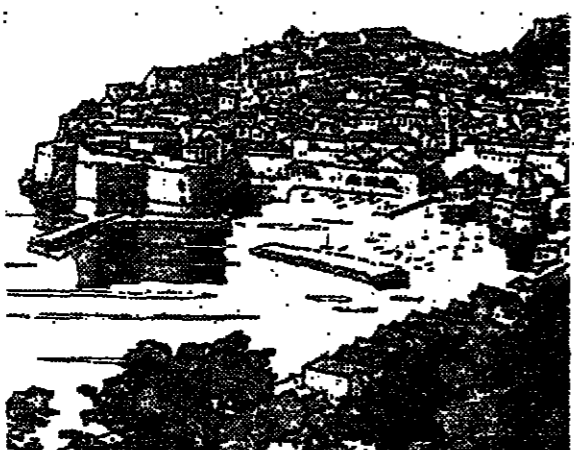
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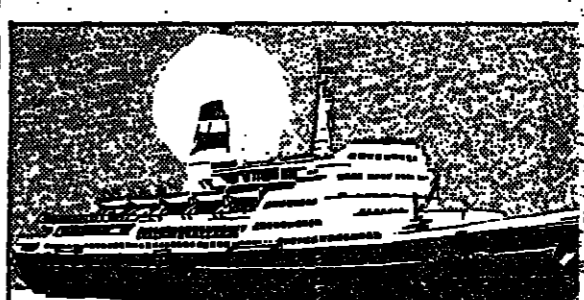
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by train and boat
into the old city
on and the Thous-
and area on the St.
River is to contin-
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July Tour, as the
which is spon-
Canadian National
called, runs every
Wednesday, Thurs-
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adults and \$9.50 for
the journey starts
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Toronto's Union
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miles northeast, where
double-decker bus
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Puerto Rico's free LeLoLai Festival will have you dancing in the plazas

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10 free attractions

1. **Free Bomba show.** To driving Afro-Caribbean rhythms pulsing from big bomba drums, dancers celebrate special moments in our village life, from a bountiful harvest to a joyous wedding celebration. During the show, you can join in and learn to do the Bomba.

2. **Free "sound and light" show**—at Fortress San Cristóbal which towers impressively over Old San Juan. Spectacle brings to glowing

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3. **Free round of golf.** Free greens fees at your choice of these famous 18-hole championship golf courses: Cerromar, Dorado Beach, El Conquistador, Hyatt Rio Mar, Palmas Del Mar, Punta Borinquen.

4. **Free tour and bottle of rum.** A guided tour of Bacardi®—world's largest rum distillery. You get a free rum drink and free bottle of smooth Bacardi Puerto Rican rum.

5. **Free cruise of San Juan Bay.** 1½ hours. A new way to see Old San Juan. Includes a view of awe-some Fortress El Morro from the

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6. **Free flamenco show**—in San Juan. This pounding, rousing, sensual dance to guitars and castanets shows off the strong influence of our island's Spanish heritage.

7. **Free LeLoLai fiesta.** This infectious show of mountain village songs and dance will have you joining in and dancing in our plazas. Fiesta includes arts and crafts fair and free rum cocktail.

8. **Free pava.** Puerto Rico's traditional straw hat for those lazy days under our Caribbean sun.

9. **Free discount shopping book.** Will make our bargains even more appealing. Includes discounts on special attractions.

10. **Free LeLoLai poster.** A tasteful graphic souvenir of the joy and fun you experienced during our LeLoLai Festival.

But that's not all. Here's something else to help celebrate.

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Thirty-three hotels in San Juan and "out on the island" are participating in our free festival. And now

they are offering special low season rates—from \$51* to \$60* for all six nights.

See your travel agent for And join us for our nonstop LeLoLai Festival. It will give you even to enjoy on our Complete Island.

We'll completely enchant you

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BUSINESS AND FINANCE

Section 3

Sunday, August 15, 1976



Nixon's Economic Policies Return to Haunt the G.O.P.

By PAUL LEWIS

WASHINGTON—Just five years ago today, Richard M. Nixon reversed the Republican Party's traditional commitment to a free market economy and tore up the postwar international money system with his economic "thunderbolts."

Wages and prices were abruptly frozen in an effort to reduce an inflation rate then judged unacceptably high at 5 percent. Simultaneously, President Nixon slapped a surcharge on imports and refused to change any more foreign-owned dollars into gold which forced other countries to revalue their currencies upward and make American exports more competitive on world markets.

The echoes of Aug. 15, 1971, will be audible over Kansas City tomorrow, when Republicans gather to choose their Presidential candidate, John

Connally, who could play an important part in the campaign, was part of that economic explosion. He was the Secretary of the Treasury then, a principal architect of the August thunderbolts, even once describing himself as "the bully boy of the well-manicured playing fields of international finance."

And there's little doubt that the economic divisions on the limits and direction of economic intervention between Democrats and Republicans will be a major issue in the coming campaign.

"We are all Keynesians now," Richard Nixon proclaimed early in 1972, acknowledging the bipartisan support his wage and price controls then commanded as an example of what the Government could and should do to reduce unemployment and curb inflation.

But opinions have changed since. President Ford and his rival for the G.O.P. nomination, Ronald Reagan, believe the Nixon controls were self-defeating and a betrayal of Republican principles. Today both stand committed to restore prosperity through policies that rely on free market forces with the

Paul Lewis writes on financial and international subjects for the National Journal in Washington.

Continued on page 6

P. Stevens: Labor's Big Domino

By A. H. RASKIN

They said, "We'll be right on from here to build the Textile..."
"..." said Del, "we're to bring solidarity to a whole South. We lose no time. We make a Union." Today, another chapter may be in the writing, one bearing the name J.P. Stevens & Company, the

declaration of faith from two routed pickets to conclude "Strike," her novelized account of a bloody 1929 textile strike in Gastonia, N. C., that left the union crushed and added a grim chapter to those of Homestead, Pullman and the Haymarket massacre in American labor folklore.

nation's second-largest textile producer. Labor's aim is to finally crack this citadel of the open shop, and to do so by taking the battle "away from the factory and into the nation" with a boycott campaign.

The "war of attrition" planned by the unions against the textile industry, and Stevens as its appointed representative, is expected to last five years or more.

The company is the target as unions hit the textile industry—the graveyard of dozens of earlier attempts to organize.

It has important implications for the future balance of strength between all American labor and management in a period when most of the nation's economic growth is concentrated in the Sunbelt states of the South and Southwest.

Its political implications may be equally consequential, especially if the winner in the November Presidential election is Jimmy Carter.

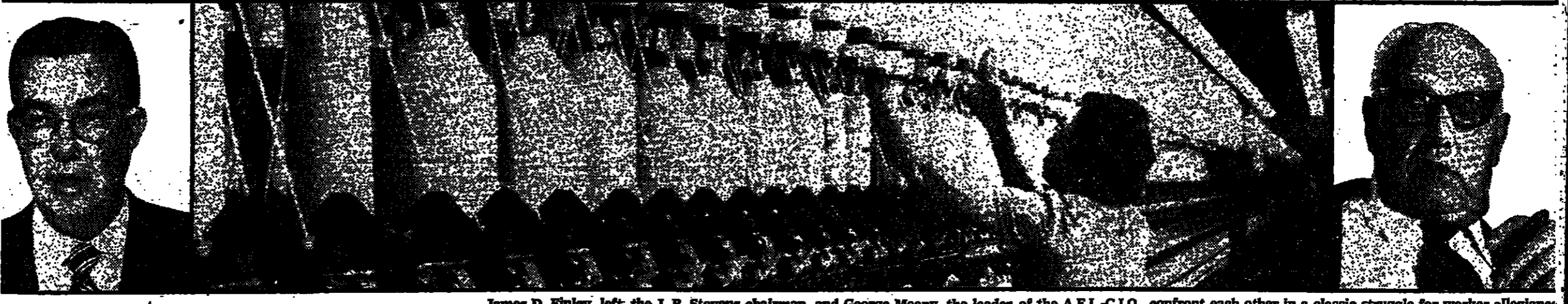
Designated by the Democrats as the spiritual embodiment of the New South, Mr. Carter could exert in the textile battle a major force on the pace and direction of the South's metamorphosis from the plantation mentality of an agricultural era to the rising expectations of an industrialized one.

Stevens, founded 50 years before the Civil War, now has more than \$1 billion in

annual sales and 44,000 employees in 85 plants, most of them in North and South Carolina. It takes precedence on the union hit list over Burlington Industries Inc., No. 1 in textiles, because its record of resistance to unionization is by far the longest in any industry.

The spearhead of the labor forces is the 500,000-member

Continued on page 11



James D. Finley, left, the J. P. Stevens chairman, and George Meany, the leader of the A.F.L.-C.I.O., confront each other in a classic struggle for worker allegiance.

Volkswagen's Problem Is Bigger Than Pennsylvania

By ROBERT IRVIN

Volkswagen has a problem it knows it. It is building its little car in Pennsylvania to solve it no matter how a tax break the state the German auto

problem is that Americans overwhelmed by Rabbit the successor to venerable Beetle. Just building an American alone is not going to it," admits Stuart Perkins, the handsome, British-born president of Volkswagen of America, the United States arm of the Wolfsburg company. "It will give price stability but our principal job is to better explain the kind of car we are now."

The Rabbit has been bed-mouthered across the country. Consumer Reports magazine rates it the number one small car but says "Rabbit owners have reported considerable troubles with their car." Road & Track magazine,

which praised the Rabbit before thorough testing—and still praises it—reported in a May article "36,000 Rabbit Miles—Woe at Wolfsburg" that between 35,000 and 38,000 miles "everything seemed to come apart at the seams," and in the September issue,

after 48,000 miles concluded "an excellent concept but lacking in reliability." "If you're handy, 25,000 miles worth of normal upkeep won't keep you busy one Saturday a month," one magazine said. "Mine is being sent to

Florida for dog bait with 16,000 miles on it," said Rabbit-hater Michael Nicoletta of Pittsburgh in a letter to Car & Driver, another widely read magazine.

The catalogue of testers' problems run from starting and stalling, to faulty tail-pipe mounts, headlight failures, carburetor trouble, poor quality ("We have a drawer full of little parts that have broken or fallen off," wrote Car & Driver after a long test) and mushy shifting ("Hunting for a gear is like stirring minestrone with a stalk of spaghetti," said the magazine).

Volkswagen says that the troubles were on early models and have been corrected at a cost of \$10 million. Mr. Perkins says "who can tell?" when asked if the troubles were hurting sales. "But I think we've gotten credit for stepping up to them on a voluntary basis. Now, we have the job of explaining our engineering of this car. We haven't done a good job of this yet."

It's no secret in Detroit, however, that a tarnished quality image is harder to repair than the cars; indeed,

V.W.'s latest advertising campaign, heavy display of satisfied owners, seems aimed at the trouble.

Bugs aren't unusual in new cars, but Volkswagen spent 25 years after World War II getting them out and improving Beetle quality. "Americans think they are built by elves in the Black Forest," V.W. officials used to say. That old image may make Rabbit defects even more noticeable. What's more, the new car carries the familiar "box on wheels" design common to many small cars, and lacks the design and engineering unsmugness of the old Beetle.

And, of course, the Japanese and Americans are offering more competition today in the minicar market. V.W. men at first blamed the sales slump or a scarcity of Rabbits, and when they were crowded out of the hutch they blamed revolt against small cars. But V.W.'s biggest competitors aren't slumping today; Toyota and Datsun now outsell the V.W. here and even the little Honda is creeping uncomfortably close to V.W.'s tail—and the three

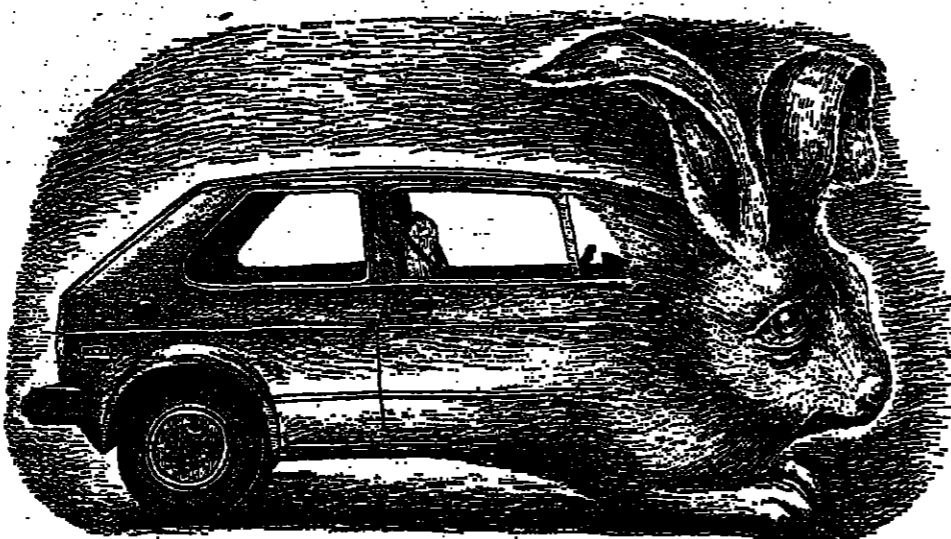
Japanese companies are reporting their small car sales here ahead of last year.

More recently, V.W. blames the price of their Rabbit for their problems.

Whatever went wrong, it's been devastating. V.W. sales in America collapsed from 570,000 cars in 1970 to 270,

000 last year—the Rabbit went on sale in January 1975—and are dropping another 25 percent to about 200,000 this year. For the last three months the Rabbit share of those sales has run about 5 percent or 8,000 a month (the

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Pat Wheeler

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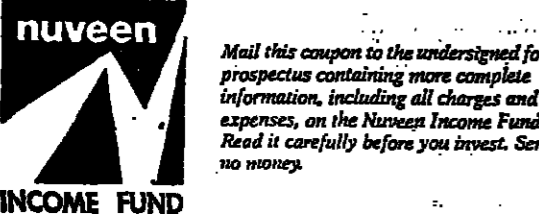
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The Bulls Are Coming!

Could It Be A Calvin Coolidge Rerun?

By VARTANIG G. VARTAN

The Republicans are setting out to have a lively time in Kansas City this week, picking their Presidential candidate amid hurrahs and promising victory at the polls on Nov. 2.

On Wall Street, expectations also are running high—not necessarily for a G.O.P. win (after all, Democrat Jimmy Carter leads in the public opinion surveys) but for a bull market to break forth very soon after a frustrating half-year of stalemated.

The trigger, says analyst Edson Gould of Anametrics Inc., an investment advisory concern, "just might be the forthcoming Republican convention." Back in 1924, after months of market dullness, stocks began to climb following the nomination of Calvin Coolidge by the Republicans, he notes.

Then again, Leon G. Cooperman, chairman of the investment policy committee at Goldman Sachs & Company, pins his hopes for a climbing market on another factor. "Between now and the election," he says, "there's very little any candidate can do to affect the favorable economic numbers for the balance of this year."

He points to steadily improving corporate profits and dividends, a forecast of 7 percent in real economic growth for 1976, stable long-term interest rates and the expectation of a relatively moderate 5½ percent inflation rate as measured by the Consumer Price Index.

At Argus Research Corporation, Joseph J. McAlinden sees the coming campaign months as a period when good economics will outweigh the politicking. "We would be inclined to be fully invested," he sums up. "We're looking for an upward move in stock prices at almost any time."

An additional prop to Wall Street's optimism is the belief that the opposing candidates will favor a generally conservative fiscal line. Mr. Carter simply does not inspire the sort of jitters touched off four years ago as Senator George McGovern sought the Presidency. Neither does either of the Republican hopefuls.

Politics aside, investors are pondering certain basic questions. What timing strategy should be employed in this election year? What stocks and groups of stocks appear most attractive? How high will the Dow industrials go?

Right now, the Dow is roughly nowhere. It finished on Friday at 990.19, up just 4.19 points for the full week and keeping to its rather trendless trading pattern. The replacement of Anaconda by Minnesota Mining and Manufacturing as one of the 30 Dow components was perhaps a highlight of its performance.

It's the view of investment advisor Charles E. Cain of the firm of Cain & Vale, Inc., that the bull market that began to stampele in late 1974, regrouped, ran again, and now, is milling about, has one more run to go.

His probability chart calls for another major upward leg in stock prices starting in a mid-August to late-September time frame (he tends to favor the autumn lift-off) and he's advising clients "to maintain cash balances on the order of 30 to 35 percent to be committed as the final breakout develops."

"If we get past the end of October and the upward trend has not been initiated," Mr. Cain declares, "I'd be very concerned."

As for the potential in the Dow, Mr. Cain offers two possible scenarios: a retracement first to the 950 area that could limit the upside potential to a maximum of 1,075—or a more severe decline, to perhaps Dow 900, that would shatter Wall Street's current complacency and, somewhat paradoxically, pave the way for a stronger, more explosive move to as much as 1,150.

For the final leg—Mr. Cain holds to the opinion that the bulls run on three legs in Wall Street—the investment advisor favors such groups as aerospace-defense (including Raytheon, Northrop and United Technologies), capital spending (Fokbro, Sunstrand, Babcock & Wilcox) and oil exploration (Hughes Tool, Schlumberger, Baker International).

At Goldman, Sachs, Mr. Cooperman advocates a "value oriented approach" with a diversified portfolio stressing stocks with low price-earnings ratios, good dividend returns and strong balance sheets.

For the individual investor now, he would advocate a portfolio with 15 percent in cash reserves, 25 percent in quality municipal bonds and 60 percent in selected equities. He's most positive on such groups as airlines, machinery, conglomerates, property and casualty insur-

ers, domestic and international oils, office equipment and banks.

"There appears to be no significant risk in the stock market between now and yearend," he states. Meanwhile, his forecast for the Dow is a high somewhere between 1,050 and 1,100 by the end of December.

Howard Stein, president of the Dreyfus Fund, doesn't make any precise forecasts for the Dow, but for all practical purposes his mutual fund, with assets of nearly \$1.6 billion, is fully invested.

In the second quarter, the fund made new commitments in such stocks as Aetna Life & Casualty, Baltimore Gas & Electric, First National Boston, TRW Inc., Fairchild Camera, Alcan Aluminum and Bucyrus-Erie, among others, as well as a sprinkling of Japanese issues.

"Why Japanese stocks? I don't know," Mr. Stein replied. "I've just always made money in them."

"I think we're going to see more of a slowdown in the economy this year than most people expect," he continued, but added that "such a development could be very positive for the stock market, with both interest rates and the inflation rate running below expectations."

William G. Garrison, who heads his own asset management concern, is less optimistic than some over the prospects for stock prices generally. "I can see the Dow in a 70-point trading range, staying between 960 and 1,030, from now until the end of the year," he says.

However, within this context, he retains a full-invested position for clients and favors such items as telephone utilities (American Telephone is a big holding) and insurance-oriented issues (Connecticut General, Frank B. Hall, Alexander & Alexander).

"You can't invest today for next year's market, because you don't know what Carter's going to do," he says, adding that "I think a Carter victory is terribly obvious."

"As we go into 1977, I might find myself building up reserves by selling off stocks."

Among interviewees covering a cross-section of investment professionals, the person most sanguine about stock prospects this year was a money manager who tends a diversified portfolio of more than \$600 million.

The record for this man, who prefers to remain anonymous, puts the performance of the big money-center banks to shame in recent years. In the first half of 1976, for example, his portfolio rose 25 percent in value, compared with a 15 percent advance for the Dow industrials.

"I think the next big move in the market is up," he said, "but I can't put a time frame on this feeling. I'm being paid for waiting, meanwhile, with rising dividends."

"I can see the Dow going to 1,200 perhaps by the end of this year. Why? Because too many people are afraid of inflation and that's the last war—the wrong war—to fight now. The pace of economic advance is slowing and interest rates are coming down."

What strategy, then, does he follow in picking specific stocks? "I think the basic industrial stocks—such as International Paper, Dow Chemical, U.S. Steel—still have the potential for going up another 20 or 25 percent."

"I don't like the traditional growth stocks, with the exception of I.B.M., because they are over-valued in terms of price. On the other hand, some of the smaller technology issues selling at lower price-earnings ratios can perform very handsomely in the next market upswing."

He, too, feels that the odds-on favorite to win the November election is Jimmy Carter, but he thinks that this already is factored into stock prices.

"If Ford wins the nomination and then takes the election," he declares, "you could see stock prices really skyrocket."



INVEST

Housing

To the Financial Editor:
 "How Government is Pushing Up the Cost of Housing" (July 18) quotes home builder Jerry Degan's angry remarks concerning government restriction and interference during construction of Lark Haven homes in San Diego.

I remember Mr. Degan as president of the American Housing Guild, one of the nation's largest builders, which, after Lark Haven was completed, started the Canyon Back project. I was one of the first buyers in that tract.

We were promised a community of some 300 homes. Only about 30 were built and the remaining lots in the first phase of 52 were sold off to another builder, who mixed smaller and less expensive homes with our original ones. We were promised a recreation area with tennis courts, a swimming pool and green belt. Those plans were cancelled.

In my experience, the enemy is not so much the government as the builder. People who build glass houses shouldn't throw stones. Yet at least Mr. Degan can measure his costs. Mine are incalculable.

M. P. SPRINGER JR.
 El Cajon, Calif.
 Aug. 2, 1976

The Fords

To the Financial Editor:
 The second Henry Ford's panegyric to the automobile ("Sci-Fi Missing the Boat in Automobiles," Aug. 1) was refreshing. At least, it refreshed my recollection that his grandfater had announced that "history is bunk" and escorted a self-appointed deputation to Europe on his peace ship to settle World War I which, notwithstanding, continued for two more years.

Seemingly, the grandson admits that history has a use, if only to assign the partition of the automobile industry to 1901. But if memory serves, 22 years after that the railroads had not been supplanted by car, bus or truck and rejoiced in power, prestige and prosperity.

In 1923, an instructor in freshman economics at Princeton advised against investing in railroads since at

best they were only permanent. I repeated opinion to the president of the [then] Standard Oil of the World, who years before had married the family. His response: "your teacher is an I-bank heaven! I've Yale."

Possibly because it went there, the prose Ford seemingly conceded a knowledge of history inform environmental economic forecasting. history repeats itself, a generation may moon automobile as a mem this one runs the pass the steam locomotive.

ADOLF G. ROSENKRANTZ
 Way
 Aug. 6

The financial editor comes letters from re preferably of no longer 300 words. All letters subject to editing. Letters include the writer's name and telephone number.

LETTER

FORTUNE MAGAZINE'S TOP 1000 now includes

APL CORPORATION

Category	Average Return or Rate of APL	Of All 55 Fortune Paper, Fiber and Wood Products Companies, APL Ranked	Of All Fortune 2nd 500 Industrial Companies, APL Ranked	Of All Fortune 1000 Industrial Companies, APL Ranked
Ten Year Average Earnings Per Share Growth Rate (1965-1975)	22.5%	2	28	49
1975 Total Return to Investors (Price appreciation plus dividend yield*)	217.8%	1	41	42
Ten Year Average Annual Return to Investors (1965-1975)	8.4%	12	77	184
Net Income as a % of Stockholders' Equity	17.7%	6	92	150

*The current annual dividend rate of NYSE listed APL Corporation is \$1.00 per share and is payable on a quarterly basis.

The above figures are derived from Fortune Magazine, May and June, 1976.

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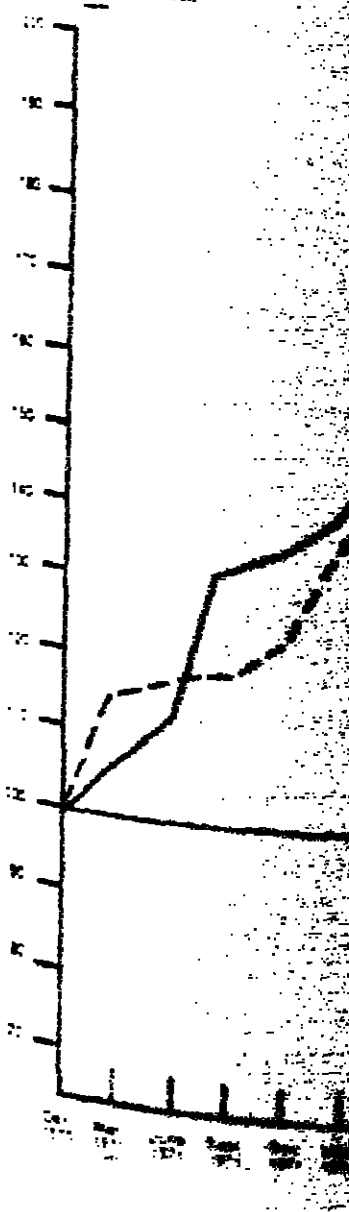
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Does This Insurance Company Have an Identity Crisis?

HARD A. PHALON

There have been times over the years or so when as though the Continental Corporation was through an identity crisis.

A cluster of troubled and casualty insurance companies, an awkwardly assembled financial conglomerate, a kind of fund, or, as one analyst put it last year, "a search for a chief executive."

Mr. Ricker Jr., who as chief executive of the 1.7 billion complex is ago, hopes to end the uncertainties by Continental in a clear, by the way, line for the top sort of haphazard approach, inside very much central blms.

its enormous caprices (some of the hares of the Inter-Business Machines in its \$2.7-billion portfolio were ears ago at \$4 a by the company is by serious under- problems, a costly program that quite jelled, and ment vacuum which writes analysts feel company without direction.

of those same an- ever, are bullish on pany's long term Although Conti- with the rest industry—has been heavy underwriting has also been stit- ever-broadening premiums into its streat portfolio.

one of the reasons ph H. Dowling, an analyst at Drexel & Company, is con- hat property and carriers should be more like "lever- ment trusts than companies."

investors, in fact, urchase company

away into earning power. Though the underwriting problems are of comparative recent vintage, at least one former Continental officer thinks that many of its other woes can be traced to the iron hand with which J. Victor Herd ran the Continental group from 1957 until his retirement in 1970.

He was "virtually autonomous," the former official recalls, at the end even finessing the company's mandatory retirement-at-65 policy with two overage extensions. "It was like working in a mom and pop store, only pop did all the talking," the former officer says.

Herd's hand picked successor, Nathan H. Wentworth, very much under the Herd shadow during his own tenure as vice-chairman—was left with the job of cleaning up some of the fall-out from his predecessor's diversification program.

As of 1968, Continental became a holding company, adding a flurry of holdings to its basic line and continuing to write insurance under its own name and those of a series of subsidiaries and affiliates.

Mr. Herd pumped part of Continental's investment income—mightily augmented by a generally rising stock market—into such acquisitions as the Diners' Club Inc. and a major investment position in the Franklin Life Insurance Company.

There were other purchases, all aimed at turning Continental into a full-line financial services company on the model of the Transamerica Corporation—an amalgam of insurance and lending outlets that would profit from the "synergism" of similar markets and combined sales forces.

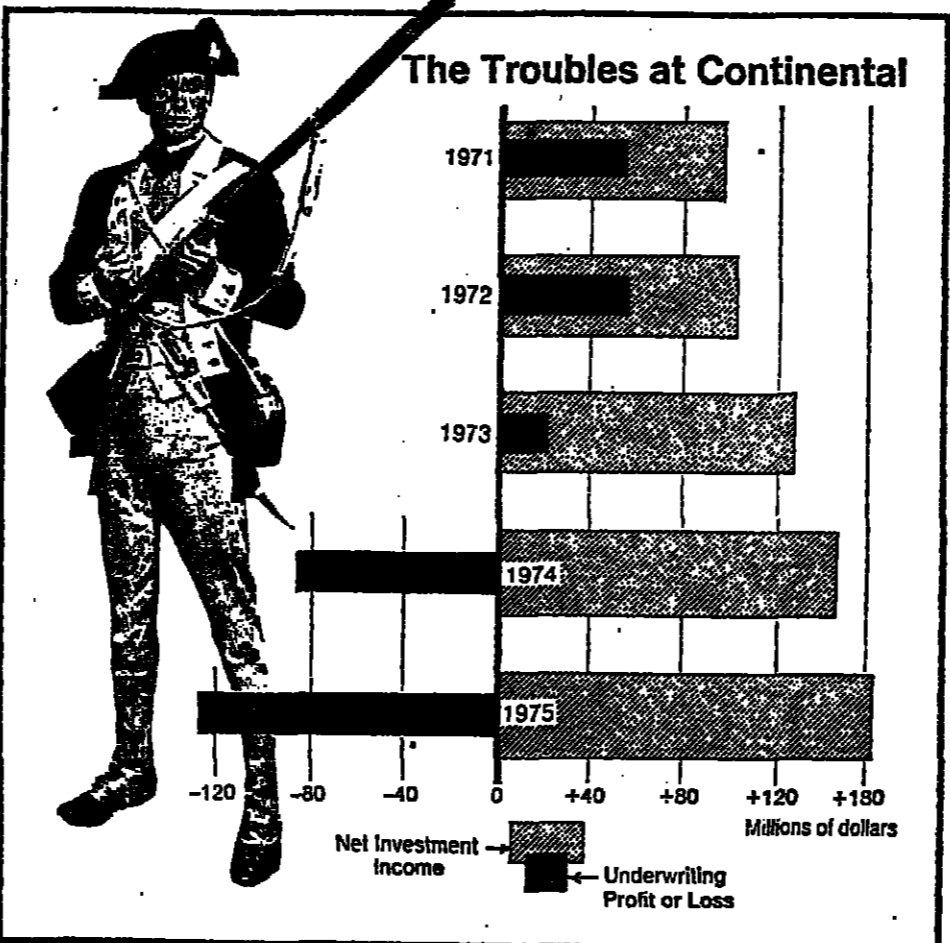
The hard realities were not long in surfacing. It turned out that there was no way of meshing the Franklin Life and Continental distribution set ups, and Diners' Club was in far worse shape than anyone had dreamed.

"It was so bad that we found unpaid receivables tucked away in boxes in a warehouse," the former Continental official recalls.

The Diners' Club investment—and the subsequent rehabilitation that absorbed much of Mr. Wentworth's time—cost Continental well over \$90 million. Diners' Club is now turning a small profit, but Mr. Ricker unabashedly admits that he'd be delighted to sell off both Diners' and the Franklin Life investment.

All he wants, probably a big order, is buyers "at the right price."

Some of Continental's internal problems may be easier to resolve. With the help of a management consulting firm's study, Mr. Ricker has consolidated Continental's 30 subsidiaries into four operating divisions.



In effort to pinpoint responsibility, he is busily redistributing the awesome authority that has accreted over the years to the chairman's office.

"When I first started, there were too many people reporting directly to the chairman," says Mr. Ricker. "I never did get a chance to count them all, but they tell me it wasn't

less than 25, I whittled that down to seven and I'm trying to get it down to six."

"That way," he adds, "everybody will get answers to their questions in a couple of days instead of weeks, and they'll get quality answers."

Mr. Ricker, born in Augusta, Ga., in 1917—the Bible and peanut belt—he calls it—has been in the in-

urance business himself ever since 1938, when he was graduated from Southwestern College with a degree in economics.

He remembers every detail of the first sale he made after signing on as a special agent with the Cotton Fire & Marine Underwriters in Memphis, Tenn., at a salary of \$100 a month. ("I also got a car and expenses," Mr. Ricker recalls.)

It came off in Dell, Ark. "On a Saturday afternoon," recalls Mr. Ricker, "I left my date—at a soft drink stand down the road and I sold this old cotton farmer who ran a warehouse."

C.F.&M.U. is now part of Continental, and one of the things that tickles Mr. Ricker most is the fact that his first policy is still in the house.

"It's bringing in premiums of \$10,000 a year," he says.

Including a four-year hitch in the Navy during World War II, Mr. Ricker spent 24 years with the C.F.&M.U., ultimately as manager of the company at a salary of \$24,000 a year and with an itch to move on.

The move was to a new job as executive vice-president of a comparatively small Continental subsidiary, the Marine Office of America.

Then—as now—property and casualty insurance accounted for the bulk of

Continental's revenues, but Mr. Ricker made the marine office hum.

"They'd gone flat on sales because they were afraid we'd lose profits. I had to convince them we could have profit and growth," recalls Mr. Ricker. "I even had a stamp made with the letters 'CP' and 'M' on it and I began stamping papers all over the place with it."

There was profit and growth for Mr. Ricker, too. The marine business went great guns in a period when not many Continental's other managers could point to rising sales—or earnings—curves.

Mr. Ricker was rewarded first by being made chairman of the Marine Office—and then an executive vice-president of Continental Corporation, the parent company.

Mr. Ricker parsed that last promotion as a "signal" that he might be headed for bigger responsibilities. So did other officers of the company.

That possibility, however, according to Mr. Ricker, was never explicitly broached by Mr. Wentworth.

"They just told me I had a desk over here and left me alone," says Mr. Ricker.

In the 15 months between the date on which he was named president and the date on which he became chairman and chief executive officer (made room for by Mr. Wentworth, who remains on the board) Mr. Ricker spent much of his time on the road, talking to officers of Continental's noninsurance subsidiaries.

"I'd go into Chicago or Denver and get them all together and try to get them to realize they were all working for the same company," says Mr. Ricker.

Was that peripatetic, glad-handing pattern better preparation than an immersion in the day-after-day responsibilities of the top job he seemed to be slated to inherit?

"It wasn't the best way," says Mr. Ricker. "A relief should get a really good grounding."

"I probably knew better than anyone what was going on in the subsidiaries and affiliates but not so much what was going on in insurance," he continues. "But I grew up in the insurance business, and it doesn't take long to pick up what's going on there."

His own experience at Continental reminds Mr. Ricker of a story that sounds almost like a scene from "Mr. Roberts." In 1942, Mr. Ricker was a freshly minted ensign, a "90 day wonder" assigned to a submarine chaser in the Caribbean. He'd been on the ship only a short time when he was suddenly ordered to take over as skipper.

"For heaven's sake," Mr. Ricker remembers telling his departing commanding officer, "I've never even taken the ship away from the dock."

"That's okay," came the response. "Come on, we've got to top up the tanks. Take it over to the fuel dock."

"I got it over there somehow," recalls Mr. Ricker, but "I must have slammed into that dock at about six knots. There was no damage, but it taught me quite a lesson—always make sure you've got a qualified relief working behind you."

3 mos. ended June 30	1976	1975
Net premiums earned.....	\$489,000,000	\$403,600,000
Underwriting income.....	(37,695,000)	(23,801,000)
Investment income.....	38,391,000	31,330,000
Net income.....	19,850,000	25,400,000
Earnings per share.....	72¢	86¢

Year ended Dec. 31	1975	1974
Net premiums earned....	\$1,652,097,000	\$1,398,762,000
Underwriting income.....	(126,900,000)	(98,200,000)
Investment income.....	163,991,000	147,441,000
Net income.....	86,563,000	54,673,000
Earnings per share.....	\$3.29	\$3.24

Assets, Dec. 31, 1975	\$4,774,208,000
Stock price, Aug. 12, 1976, N.Y.S.E. consol. close.....	50 1/2
Stock price, 1976 range.....	50 1/2 — 40 1/2
Employees, Dec. 31, 1975.....	20,100

Continental Corporation — at a Glance

3 mos. ended June 30 1976 1975

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Stock price, 1976 range.....50 1/2 — 40 1/2

Employees, Dec. 31, 1975.....20,100

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Caa /	10,000	NEW YORK CITY	3.50%	10/01/80	15.00%	5.33%	12.87%
	10,000	MUNICIPAL ASSY. CORP.	9.00%	2/01/85	10.07%	9.57%	9.95%
B / Aa /	170,000	MUNICIPAL ASSY. CORP.	9.25%	2/01/80	10.21%	9.94%	10.15%
B / Aa /	80,000	MUNICIPAL ASSY. CORP.	10.00%	2/01/80	9.20%	9.80%	102
B / Aa /	20,000	MUNICIPAL ASSY. CORP.	11.00%	2/01/83	5.52%	10.28%	107
	25,000	INDENTURED USED 10 (SUB.)	2.50%	10/01/77	4.50%	3.90%	4.36%
Aa /	75,000	TUCUMACHE (WEST.)	8.00%	8/15/78	5.10%	7.58%	105 1/2
Al / Aaa /	40,000	N.Y.S. TOWN OF ALBANY	2.75%	10/01/78	5.75%	2.67%	5.04%
Al /	20,000	HILLTOPPEY CSD N.Y. (ORANGE)	3.00%	12/01/79	5.50%	3.20%	5.25%
Baa /	5,000	CHESTERMONGA N.Y. (EXCE.)	3.60%	1/01/80	6.25%	3.91%	5.68%
Baa /	15,000	YORSHAM CSD (ST. LAW.)	3.50%	2/01/80	6.75%	3.88%	6.05%
Baa /	10,000	IND. HOSPITAL USED (IND.)	1.10%	1/15/82	7.75%	5.01%	7.11%
A /	20,000	UTICA (OHIO) INT. CMA 6/77	7.70%	6/01/83	6.40%	6.11%	107 1/8
A /	50,000	NASSAU COUNTY	1.25%	5/01/84	7.80%	4.39%	7.02%
A / Aa /	20,000	NEW YORK STATE REC'D.	3.00%	3/25/85	8.10%	4.35%	7.27%
A / Aaa /	30,000	NEW HAVEN (ORANGE CO.)	7.375%	2/15/87	7.00%	7.18%	102 3/4
A / Aaa /	30,000	"	7.375%	2/15/82	7.25%	7.29%	101 1/4
A / Aaa /	205,000	"	7.375%	2/15/85	7.375%	7.375%	102
A /	55,000	SUFFOLK CO. DTD 8/1/76	8.00%	4/01/89	7.79%	7.86%	101 3/4
A / Aa /	75,000	NEW YORK STATE	4.60%	2/01/90	7.55%	6.11%	7.22%
Al / Aa /	10,000	NEW YORK STATE	2.50%	4/01/92	8.20%	4.97%	7.55%
	15,000	CHICAGO, ILL. ED. OF ED.	4.10%	7/01/81	5.70%	4.39%	5.38%
Al /	20,000	BARRE VERMONT S/D	3.20%	8/01/83	5.75%	3.74%	5.27%
Aaa / Aaa /	15,000	ILLINOIS, STATE OF	6.00%	5/01/83	4.55%	5.53%	108 1/8
Al / Aa /	15,000	INDENTURED, STATE OF	6.00%	12/01/88	5.15%	5.57%	107 3/4

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20 NYC	3.25%	11-3-80	10 NYC	3.00%	5-1-97	25 NYC	7.00%
25 NYC	3.50%	1-1-84	100 NYC	3.40%	4-1-13	60 NYC	7.50%
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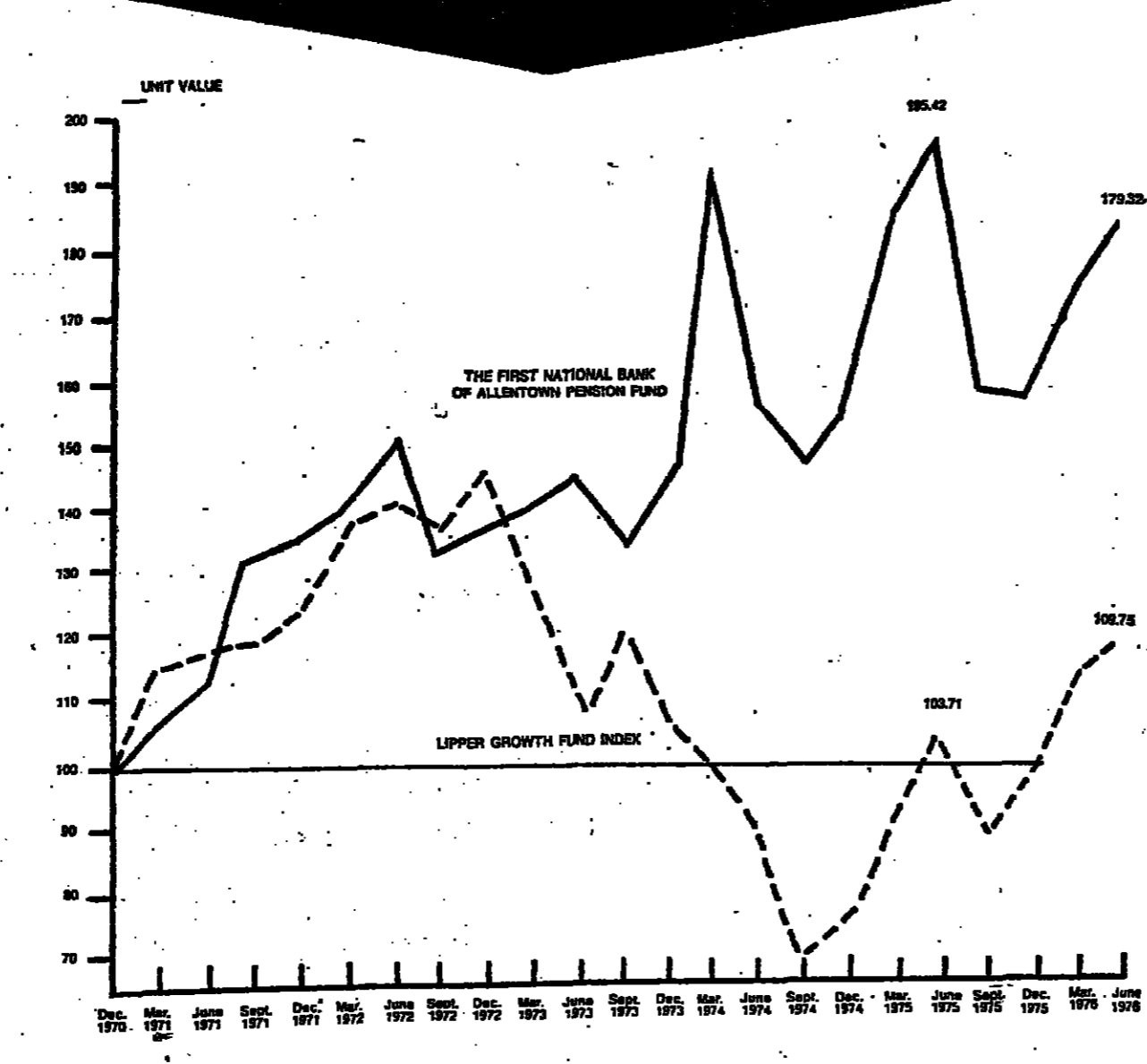
would look a lot of course, without the f those underwriting

The problem is that, taining to write a lot business, in lines that isically unprofitable, ntal seems to have ure-five way of pling- more of those losses.

Ricker is convinced end will be reversed end of the year, but group of securities s little comfort re- when he told them ntal would have to e raising its so-called reserves" because settlements are con- to outrun estimated ts.

Increase, of course, the result of inflation arly the result of a ny-wide audit which is inching its way h Continental's 120 offices — also eats

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Consolidated Trading for N.Y.S.E. Issues

WEEK ENDED AUGUST 13, 1976

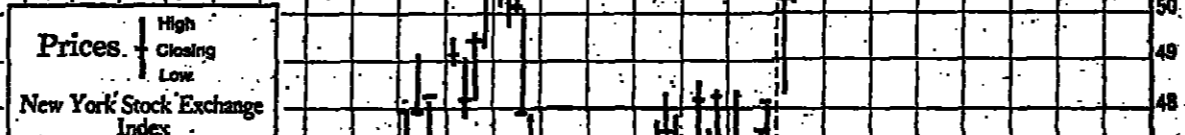
The figures for the most active stocks and the market breadth (on the left below) pertain to the consolidated tape for all activity in stocks listed on the New York Stock Exchange. The week's market averages and volume (right) pertain only to transactions on the Big Board itself.

MOST ACTIVE STOCKS

Table with columns: Company, Volume, Last, Net Chng. Lists top active stocks like Coca Cola, Dow Chem, Am Tel & Tel.

MARKET BREADTH

Table with columns: Issues Traded, Advances, Declines, New Highs, New Lows.



STOCK VOLUME

Table showing stock volume for Monday through Friday, with columns for 1974, 1975, and 1976.

WEEK'S MARKET AVERAGES

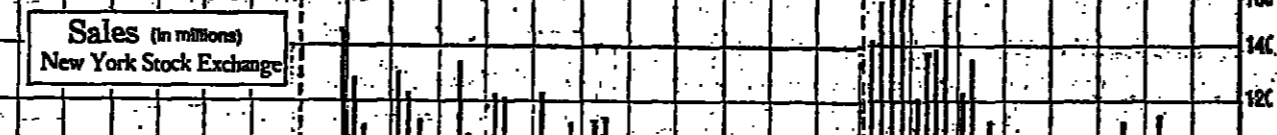
Table showing market averages for Industrials, Transp., Utilities, Finance, and Composites.

Standard & Poor's

Table showing Standard & Poor's averages for Industrials, Transp., Utilities, Finance, and Composites.

Dow Jones

Table showing Dow Jones averages for Industrials, Transp., Utilities, Finance, and Composites.



Sales (in millions) New York Stock Exchange

1976 Stocks and Div. Sales High Low In Dollars P/E Ratio's High Low Last Chg.

Main table of stock listings with columns for company name, price, volume, and change.

Advertisement for Fidelity Equity-Income Fund, featuring an image of a car and text about income and growth.

Form for Fidelity Equity-Income Fund, including fields for name, address, and phone number.

Advertisement for Johnston Mutual Fund, A NO-LOAD FUND, with text about capital and income growth.

Advertisement for Energy Fund, featuring the text 'There is only one Energy fund.' and details about the fund's investment strategy.

Advertisement for Rowe Price New Income Fund, Inc., with text about high interest rates and a free booklet.

Advertisement for CAN-AM CON INVESTMENTS, featuring a circular logo and text about earning 50% and more.

Large advertisement for ICAHN & CO. with the headline 'SAVE UP TO 60% ON COMMISSIONS' and details about execution capability and safety.

Advertisement for 'To The Investor Who Wants Powerful Leverage' with text about commodity options and protection against margin calls.

Advertisement for International Trading Group Ltd. with text about commodity options and a free booklet.

Advertisement for Equitable Federal Savings, featuring a 'LIMITED OFFER' and details about savings plans.

Handwritten text at the bottom of the page: 'سكنا من الاجل'

SPOTLIGHT

His Town Is Kansas City



The New York Times/William H. Beaton

er Nichols, chairman of J. C. Nichols of Kansas City. Behind is a section of Country Club, which the Nichols Comy started in 1922, the first pping center in the nation.

by JEAN CHRISTENSEN

S CITY, Mo.—Unless Republic out in the stockyards, where antion starts tomorrow, they a hard time leaving this city reading on ground owned or by the J. C. Nichols Company, what means Miller Nichols, the chairman and chief execu- as three decades ago it meant the late Jesse Clyde Nichols, hols is a believer in real estate rty values, clean streets, hard d Right-to-Work, and he's got zma boosterism that to some d as coray as Kansas in Au-

ve created a city that is an place to live and conduct busi- would anybody ever want Kansas City? Kansas City is close to heaven as most of s get," he says. thousands of Republican dele- the cream of the nation's do indeed find Kansas City t place, Miller Nichols is one sons why.

pany's \$4 million in revenues income of \$2.6 million. Last t one of the nation's largest s developers, as well as one st. Nichols owns and manages centers, 52 residential sub- 20 apartment projects, office (including ownership of 49 e the Kansas City Board of ree hotels (Ronald Reagan's ers will be Mr. Nichols's Plaza), and just about every- one hotel (the Raphael in San), is around Kansas City.

ve passed up many opportuni- id outside of Kansas City," Real estate is like a milk cow, milk it in the morning and g," and that means keeping r own barn. e not involved in the philoso- e last few years of overdevel- too much debt for the amount—that got so many companies . There is a limit to what real nies can do. With too much ny can't take care of detail," e inherited the "stick to ing" attitude from his father led the company in 1905 and foresight to begin housing uts on the Kansas side of e Road more than a half cen- Today many of the area's mid- and wealthy suburbs are there n County, Kan.

were bad feelings between the cause of the Civil War," recalls ols. "People who lived and in Kansas City, Mo., thought ould ever live in Kansas." d the capacity to dream and dreams come true," he says ber.

Nichols company's best known t the Country Club Plaza, start- 2, the nation's first shopping

center to be built exclusively for people with automobiles. Today the Plaza with its restaurants and bars and newer hotels is the center of the conventioner's Kansas City rather than the older downtown.

The company also is known for its early work in community planning, re- jecting, for example, the old grid pattern of Kansas City's streets, and building winding roads instead. It also originated the concept of private building restrictions on the dead a buyer gets with his property (those early deeds also in- cluded restrictions against Jews and blacks, one home owner recalled), set up home associations to enforce restric- tions, and has been putting sculptures and fountains outside its property for four decades.

"It's always been my father's and my philosophy that people can buy paint- ings and sculpture and put them in a gallery, but we like putting them out where people can live with them."

"My business philosophy is that I

J. C. Nichols Company at a Glance		
	1976	1975
3 mos. ended June 30		
Revenues	\$10,689,000	\$8,267,000
Net income	1,079,000	648,000
Earnings per share	\$5.41	\$2.32
Year ended Dec. 31		
Revenues	\$34,006,000	\$29,720,000
Net income	2,804,000	2,045,000
Earnings per share	\$13.07	\$10.25
Assets, Dec. 31, 1975	\$94,780,000	
Stock price, August 7, 1976	1976 O-T-C bid close—100	
Stock price, 1976 range	100-120	
Employees, Dec. 31, 1975	1,100	

care," he says. "I commit funds to the success of the business and the community in which we operate. I believe in the development and ownership of real estate. We own these buildings and expect to continue to own them, and are not engaged in the business simply for tax benefits and to sell them."

He is also a cleanliness fanatic. Every morning at 6 A.M. (7 A.M. on weekends) he and a bank president friend take an hour-long walk, and while exercising pick up about 2,000 beer and soda cans a year.

"Cleanliness begets cleanliness and trash begets trash," he says. He also has a strong dislike of labor unions, spurred by strikes that stretched the completion time on his Alameda Plaza to 50 months from the projected 24 months. He's a member of the Associ- ated Builders and Contractors, the na- tion's construction organization that's

caused an uproar in the building trades around the nation.

"Many workmen want to work where their own skill and productivity are recognized in their paychecks. They don't want to be hampered by restric- tions like not being allowed to pick up and carry things. The regulations and restrictions are why we complain about the high prices" of building, he says. His company also contributes to the legal defense fund of the National Right to Work Committee. "They're doing a tremendous job," he says.

Booster that he is, Mr. Nichols has been a strong supporter of the expansion of the University of Missouri branch here, and he was finance chair- man of the bond campaigns for the new international airport and the football and baseball stadiums, and he is a planner of a \$1,000-a-plate Republican reception that President Ford (whom he supports) and Mr. Reagan (whom he would like to see as vice president) are expected to attend Wednesday. He sees events like the Republican National Convention starting here tomorrow as a plus for the Midwestern city.

"The important thing is that people will look at our city and go away with a favorable impression of the city," Mr. Nichols says. "They will plan to come back for conventions and to stay in the hotels and patronize our businesses and take vacations here. They will bring money into the community." Mr. Nichols, who graduated from the University of Kansas with a degree in economics in 1934, has always been in his father's business. "I've worked here since I was a kid. I was never interested in anything else."

He and his wife, Catherine, live in Mission Hills, Kan., one of the wealthy suburbs across the state line the Nichols company pioneered. They have four grown daughters and one grandchild. Mr. Nichols says his hobbies are the business and the community and his ranch in Colorado which the family visits several times a year.

"I go out there and work. I have 400 head of steer. All the family like to get involved. We get on a horse and go up the mountain to check a fence or irrigate or check cattle. It makes it more fun to go back there than if it was just a place to go and sit on the patio."

A tall, white-haired man, he speaks proudly of his father's work, the company and his vision of Kansas City's fu- ture, all of which are intertwined to him. He turned 65 last month, but didn't mark the occasion with any fanfare.

"I don't believe in celebrating my anti- quity," he said, and he also says he's not slowing down. "I like my job and I like what I'm doing, and I'd rather do this than anything I can think of."

"I don't like sitting on the patio as much as I did building the patio."

Jean Christensen is a reporter on the Kansas City Star.

Which of YOUR stocks are now working AGAINST you?

Just for example, Value Line currently rates HALF this "portfolio" as likely to give worse-than-average price performance in the year ahead. (Value Line Investment Survey July 30, 1976.) Which five stocks do you think may be the "enemies within"?

- AMERICAN BRANDS
- AMER. TEL. & TEL.
- DR. PEPPER
- EASTERN AIR LINES
- FAIRCHILD CAMERA
- GULF OIL
- INLAND STEEL
- METRO MEDIA
- OVERSEAS CORNING
- RCA CORP.

These are all excellent companies, but don't confuse a company with its stock. If five of the stocks were liquidated, we'd give this "portfolio" a much bigger chance of achieving better than average performance in the next 12 months.

If you have trouble sorting out the potential "drag-down" stocks in the list above, it may be even tougher with your own portfolio, where real dollars—and possibly your emotions too—are involved.

Yet identifying stocks which may be working against you is no less important than pinpointing those which may work most strongly for you. And you need to be able to do this on a continually current basis. Here's how Value Line helps:

RANKING 1600 STOCKS
Every week of the year, The Value Line Investment Survey, using computer-based programs developed over years of testing, ranks 1600 stocks relative to all the others—for Probable Highest Performance in the Next 12 Months, as follows:

- 100 of the 1600 stocks are ranked 1 (Highest)
- 300 of the 1600 are ranked 2 (Above Average)
- 800 are ranked 3 (Average)
- 300 are ranked 4 (Below Average)
- 100 are ranked 5 (Lowest)

The ranks are designed to measure probabilities. We expect higher-ranked stocks to go up more in a rising market—or down less in a market drop—than lower-ranked stocks. And conversely...

We expect the 400 stocks ranked 4 or 5 for Performance to go DOWN MORE or UP LESS than all the rest of the 1200 stocks within the 12 months immediately ahead.

The presence of any of these low-ranked stocks in your portfolio will probably do some damage to your overall results in the next 12 months. We urge you to check your holdings at once against Value Line's current Performance ranks for 1600 stocks. A quick and easy way to do this is given below.

GETTING BETTER ODDS

Note: Not every stock will always perform in accordance with its rank. But it is a fact that favorably ranked stocks, as a group, have outperformed poorly ranked stocks with remarkable consistency since the ranking system was introduced in 1955.

While past performance can never guarantee future success, this record of more than a decade of successful discrimination strongly suggests that you can

tilt the investment probabilities in your favor by using the Value Line ranks.

Even if your primary objective is yield, or safety, or long-term appreciation, we suggest you stay away from stocks ranked 4 or 5 by Value Line for next-12-months Performance. You do not have to settle for below-average 12-month price prospects to get good yield and safety and long term potential which are other attributes that Value Line also evaluates for you systematically every week. Indeed, we suggest that all investors, as far as possible, stick with stocks ranked 1 or 2 for Performance in the next 12 months.

UPDATED EVERY WEEK

Every week—for EACH of 1600 stocks—The Value Line Investment Survey in its Summary of Advices and Index presents the up-to-date...

- a) Rank for Relative Probable Price Performance in the Next 12 Months—ranging from 1 (Highest) down to 5 (Lowest).
- b) Rank for Investment Safety (from 1 down to 5).
- c) Estimated Yield in the Next 12 Months—(100 stocks offer yields of 8.6% and up—Value Line July 30.)
- d) Estimated Appreciation Potential in the Next 3 to 5 years—showing the future "target" price range and the percentage price change indicated. (100 stocks are in the 230% to 515% range—Value Line July 30.)
- e) Current price and P/E, plus estimated annual earnings and dividends in current 12 months.
- f) The stock's Beta.
- g) Very latest available quarterly earnings results and dividends, together with year-earlier comparisons.

In addition, each of the 1600 stocks is the subject of a comprehensive new full-page Rating & Report at least once every three months—including 23 series of vital financial and operating statistics going back 10 years and estimated 3 to 5 years into the future.

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The Holt Investment Advisory discusses...

How Much Longer Can the Market Stay Flat

And how sharp is the next major trend likely to be

Confounding bulls and bears alike, the market has trended neither upward nor downward for more than half a year. History suggests, however, that such a horizontal pattern can't persist very long. At some point, the averages will break out of their narrow trading ranges. Chances are, the subsequent market move will be quite sharp.

That major trend, we believe, will be pointing downward. Billions of dollars of stocks have obviously been bought in anticipation of an "inevitable" election-year boom. But as recent retail figures suggest, the business recovery may actually be faltering. And with the election less than three months away, time is rapidly running out for politicians to create the much-expected boom.

Bear Market Strategy

But a bear market is nothing to fear, as long as you don't "freeze" and ride it all the way down. Indeed, to many innovative investors, sharp market movements—down as well as up—represent unusual capital-building opportunities.

Moreover, even in a bear market, some selected stock groups and non-equity issues will probably push ahead. Very often, in fact, the more the general market declines, the more these contra-cyclical issues appreciate.

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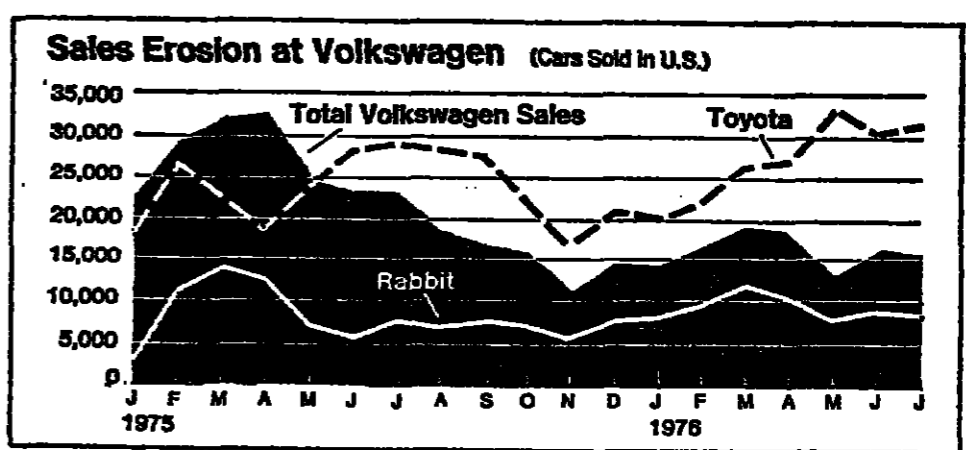
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Consolidated Trading for N.Y.S.E. Issues

Table with columns: WEEK ENDED AUGUST 13, 1976, Stocks and Div. Sales, High, Low, P/E, 1975 High, Low, Last, Net Chg. Includes various stock listings like IBM, GE, and Ford.

V.W.'s Rabbit Troubles

Continued from page 1. remainder are V.W. Beetles and higher-priced Dashers and Scirocco models. While about 2,000 Beetles still are sold a month, it's the Rabbit that Volkswagen counts on and the car destined for American production.



"We made a mistake and didn't advertise the new cars enough last year. We lost our momentum and blew our inventory," says Mr. Perkins. There's general agreement that the Rabbit has price problems. Even small American cars are priced below the V.W. "I have to think their cars are overpriced now," says Robert O. Link, sales manager for Nissan Motor Corporation which sells the Datsun cars.

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DREYFUS Liquid Assets, Inc. 600 Madison Avenue, New York, N.Y. 10022. Includes contact information and a coupon for more information.

"I paid \$4,200" says W. C. Foote of Detroit, who likes his green four-door Rabbit, but says "you can almost buy an Oldsmobile Cutlass for that."

V.W. advertises that it's the best car in the world for under \$3,500, (the suggested retail price for the lowest price model is \$3,499), but it's doubtful that anyone in America drove one out of a dealer's door at that price this month.

At Bristol Motors Inc., a V.W. dealer in Manhattan, for example, a two-door Rabbit with automatic transmission (\$250) and some trim lists \$4,352.55, without the 8 percent sales tax. A manual with some trim but no shift lists at \$4,522.55. The sales tax would push it close to \$5,000.

The dealer force has declined from 1,130 to 1,060 in the slump, and others have taken on competitive makes to sell alongside V.W. in the same showroom. But "there is growing optimism among them," he says, and some dealers agree.

"Business has been a lot stronger the last 30 to 60 days. People are beginning to realize that we really do have a good value in the car despite the price," says Donald Wood, a Detroit Volkswagen dealer.

Flagship Factors Corporation is liquidating all assets of the Goldmaster Corporation, Florida's largest jewelry manufacturer. Includes details about the liquidation sale and contact information.

Household repair problems? Help is no farther away than next Sunday. Every Sunday, you'll find Bernard Gladstone's expert advice, instructions and answers to reader questions on the Home Improvement Pages of the Arts & Leisure Section in The New York Times.

It's not too early to SAVE on '76 TAXES. In fact, it's just the right time because opportunities are presenting themselves now, that may not occur later. Includes contact information for Gibraltar Securities Co.

Inter-American Development Bank

Table with columns: High Low, Sales in \$1,000, High Low Last, Net Chg. Rows include various bank bonds.

WORLD BANK BONDS

Table with columns: High Low, Sales in \$1,000, High Low Last, Net Chg. Rows include World Bank bonds.

Corporation

A.B.C.D.

Large table listing various corporations and their bond offerings, including columns for High Low, Sales, and Net Change.

N.Y. Stock Exchange Bonds

WEEK ENDED AUGUST 12, 1976

BONDS (PAR VALUE)

Table showing bond sales and net change for the week ended August 12, 1976.

1975-76 High Low Sales in \$1,000 High Low Last Net Chg

Main table for N.Y. Stock Exchange Bonds, listing various bond issues with columns for High Low, Sales, and Net Change.

1975-76 High Low Sales in \$1,000 High Low Last Net Chg

Table listing bond issues for the week ended August 12, 1976, continuing from the previous table.

1975-76 High Low Sales in \$1,000 High Low Last Net Chg

Table listing bond issues for the week ended August 12, 1976, continuing from the previous table.

Chicago Board Options Exchange

WEEK ENDED AUGUST 12, 1976

Options Sales Open High Low Last Net Chg

Table listing options trading data for the week ended August 12, 1976, including columns for Sales, Open, High, Low, Last, and Net Change.

Options Sales Open High Low Last Net Chg

Table listing options trading data for the week ended August 12, 1976, continuing from the previous table.

Handwritten text at the bottom of the page, possibly a signature or stamp.

Mutual Funds

Table of Mutual Funds with columns for Fund Name, High, Low, Bid, Ask, and Change.

Over-the-Counter Quotations

WEEK ENDED AUGUST 13, 1976

Main table of Over-the-Counter Quotations listing various stocks and their prices.

Quotations, supplied by the National Association of Securities Dealers, are representative of the inter-dealer prices. They do not include retail mark-up, markdown or commission.

Consolidated Trading for N.Y.S.E. Issues

WEEK ENDED AUGUST 13, 1976

Table of Consolidated Trading for N.Y.S.E. Issues, divided into sections for 'Continued From Page 7' and 'U.V.W.X.Y.'.

Industrials

Table of Industrials with columns for Stock Name, High, Low, Bid, Ask, and Change.

Handwritten Arabic text: صكنا من الاجل

Partial view of another page from the New York Stock Exchange, showing 'American Stock Exchange' and 'U.V.W.X.Y.' sections.

N.Y. Stock Exchange Bonds

Labor's Big Domino

Table of N.Y. Stock Exchange Bonds, Week ended August 13, 1976. Columns include Bond Name, Price, and Change.

Continued from page 1

Amalgamated Clothing and Textile Workers Union, formed only two months ago through a merger of the weak textile union with its bigger and stronger brother in men's clothing, the Amalgamated Clothing Workers.

By union standards, the Amalgamated itself ranks as big business. In addition to conventional responsibilities as joint administrator of employer-financed pension and welfare funds, it operates a commercial bank in New York, an insurance company and several housing developments and health centers.

George Meany, president of the American Federation of Labor and Congress of Industrial Organizations, has promised "complete, total, all-out support" for a nationwide consumer boycott of Stevens towels, linens, pajamas and other products.

A pledge of support on a worldwide basis — Stevens has operations in Canada, Mexico, France, Australia, New Zealand and Japan — has already come from the Brussels-based secretariat of the International Federation of Textile, Garment and Leather Workers.

The Southern textile industry is the graveyard of dozens of union organizing drives, the most ambitious of which was a \$2 million campaign launched in 1937 under the auspices of the Committee for Industrial Organization as part of its otherwise highly successful effort to organize the mass production industries.

Southern textile manufacturers that Stevens is their prime bulwark against engulfment in a union tide that would undermine their freedom to manage their businesses and wreck profitability.

Robert E. Coleman, for one, chairman and chief executive officer of the Riegel Textile Corporation, most of whose 8,500 employees are in Carolina plants, feels that "the conflict at Stevens was the first shot in a much broader conflict that is going to affect us all."

"We're running scared," said Mr. Coleman, who is also the current president of the South Carolina Textile Manufacturers Association. "It happens to think that unions are archaic, that the bulk of management people recognize the necessity for

treating their workers with fairness and dignity just as a matter of good bottom-line business. But I tell all my associates that they'd better not dare think they're insulated from the union threat. That's when you're most vulnerable."

One shield from the boycott campaign on which Stevens is counting is the bewildering range of brand names under which Stevens products are sold — Tilia, Mohawk and Beauline in sheets, for instance, Gullistan carpeting and Fruit of the Loom hosiery — to say nothing of the many items that leave its mills with no name a consumer can identify.

Inferential endorsement of that view is contained in the latest of the National Labor Relations Board complaints against Stevens, issued last month and spurred by the two-year contract delay at the Roanoke Rapids plant.

The complaint, scheduled for hearing Nov. 1, accuses the company of having engaged since mid-1963 in a "massive, multistate campaign" to deny its employees their legal rights to organize and bargain collectively.

The board has found the company guilty in 15 cases of illegally discharging or intimidating workers or of refusing to negotiate in good faith. In court, Stevens has lost 11 appeals against these decisions. It has paid \$1.3

million in back wages to workers fired or otherwise harassed in violation of the Taft-Hartley Act. It paid another \$50,000 to the union in 1974 in out-of-court settlement of a suit over bugging the South Carolina motel room used as headquarters for an organizing drive at two Stevens mills.

Six weeks ago a Federal judge in North Carolina ordered the company to end racial bias in employment after finding that it had relied on the subjective evaluations of white personnel officers to keep blacks out of relatively well-paid clerical, supervisory and skilled jobs.

"We look at this as not just a question of unionization but of the basic principles of this country — a struggle for industrial democracy, a fulfillment of the civil rights revolution, a moral issue," said Jacob Shelkman, secretary-treasurer of the merged union. "The processes of law are proving too slow so we are taking our fight to the public."

But to James D. Finley, chairman and chief executive officer of Stevens, the union is "deliberately ruthless and without mercy trying to destroy" both the company and the jobs of its workers.

Stevens views the boycott as an improper ganging up against it by many unions, the kind of attack that would be illegal under the antitrust laws of Sweden's Vokor and other companies in a comparable effort to coerce a third party.

The company takes the union's defeat in all but one of the 14 elections held at union request since 1963 as "irrefutable evidence" that the vast majority of Stevens employees do not want outside representation.

The union vehemently rejects that conclusion, arguing that the company's wholesale violations of the labor laws in the last 13 years have poi-

soned the climate in a manner that bars genuine freedom of choice.

Stevens is the graveyard of dozens of union organizing drives, the most ambitious of which was a \$2 million campaign launched in 1937 under the auspices of the Committee for Industrial Organization as part of its otherwise highly successful effort to organize the mass production industries.

Overall, only about 10 percent of the 700,000 textile workers in the eight Southern states hold union cards today, and the only union election victory of any dimension in recent years was at Stevens, where workers voted 1,685-to-1,448 to unionize the company's Roanoke Rapids, N.C., complex two years ago. The union has been trying unsuccessfully ever since to get agreement on a contract.

Stevens insists that its pay scales match or exceed community standards in the mill towns in which it operates. But the weekly wage for textile workers, nationwide, still averages only \$145, against \$208 for all factory workers and more than \$200 for auto and steel. The gap is even wider when pension and other fringe benefits are thrown into the equation.

An influx of new plants, often representing higher-paying industries, is exerting some upward pressure on wages in the South. This has become increasingly noticeable in the last year or two with the arrival of European multinationals — Sweden's Volvo car maker, for example, and France's Michelin tire company.

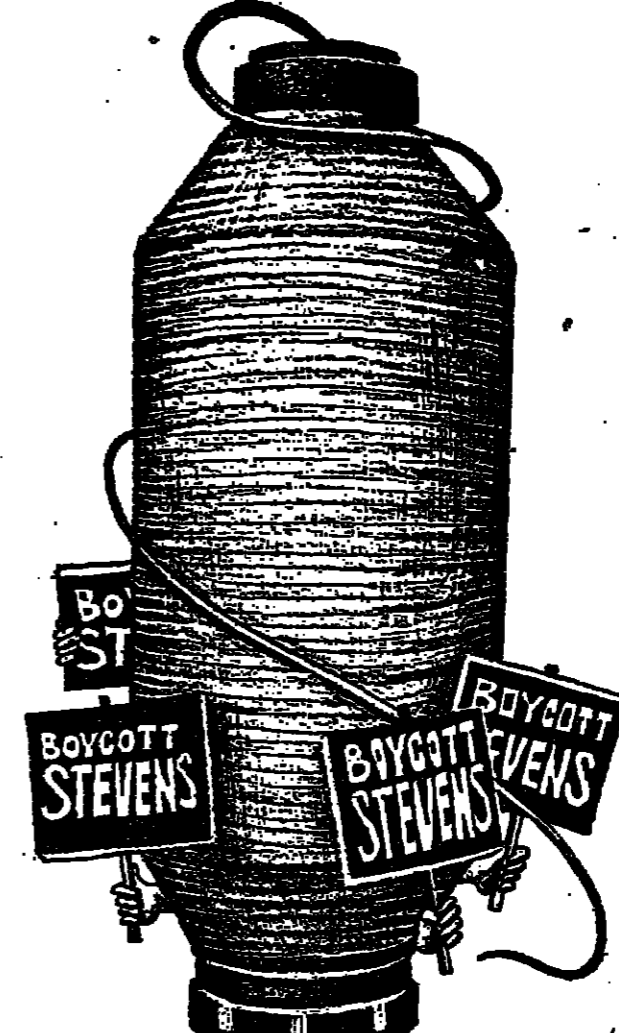
But the union obviously feels this is not enough. "We look at this as not just a question of unionization but of the basic principles of this country — a struggle for industrial democracy, a fulfillment of the civil rights revolution, a moral issue," said Jacob Shelkman, secretary-treasurer of the merged union. "The processes of law are proving too slow so we are taking our fight to the public."

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Michael Horvitz

American Stock Exchange Transactions

Table of American Stock Exchange Transactions, Week ended August 13, 1976. Columns include Stock Name, Price, and Change.

Continued from page 1

treating their workers with fairness and dignity just as a matter of good bottom-line business. But I tell all my associates that they'd better not dare think they're insulated from the union threat. That's when you're most vulnerable."

One shield from the boycott campaign on which Stevens is counting is the bewildering range of brand names under which Stevens products are sold — Tilia, Mohawk and Beauline in sheets, for instance, Gullistan carpeting and Fruit of the Loom hosiery — to say nothing of the many items that leave its mills with no name a consumer can identify.

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The Boycott Pace-Setter

The pattern-setter for the union-planned consumer boycott against J. P. Stevens & Company was the boycott the Amalgamated Clothing Workers directed against the Farah Manufacturing Company during a 22-month-long strike. The company, one of the country's biggest pants makers, with plants in El Paso and San Antonio, was headed by Willie Farah, a rugged individualist, who warned that he would let his machinery rust before he surrendered to unionization.

The conflict between Mr. Farah and 3,000 Mexican-American strikers polarized El Paso before the company chief agreed, under pressure of not only the boycott but also the diocesan bishop of

the Roman Catholic Church, to recognize the union and reinstate the strikers.

In the two-and-a-half years since that settlement, the union reports, the removal of the workers' sense of powerlessness has helped bring them into the mainstream of community affairs. "These Chicano workers have learned English under union auspices and are more active as citizens as well as workers," says an Amalgamated spokesman.

On the corporate side, however, things have not been going well. A steady stream of profits (\$5.6 million in 1971) was interrupted in 1972 with an \$8.5 million loss. There followed a token, \$43,000 profit in 1973, a \$2 million loss in 1974 and, last year, a profit of \$1.4 million. In the company's latest fiscal quarter, ended April 30, there was a loss of \$4.7 million. A year earlier, the company had had a profit of more than \$1 million in the period.

In March, a management shakeup reportedly engineered at the instigation of the company's bankers, resulted in Mr. Farah's replacement as chief executive officer, though he remains as chairman and principal stockholder.

Mr. Farah denies that anything is amiss. "We love everything that's happening," he said. "I'm happy as a devil."

The union says none of the company's troubles are attributable to the strike or to the damage done by the boycott. It says the sources support its contention that "mismanagement" is at the root of the current problems, specifically ill-timed decisions by Mr. Farah on expanding into leisure suits and other new product lines.

Whatever the facts behind the profit problems, however, the end result is hardly likely to heighten the receptivity of Southern textile manufacturers to unionization.

A. E. RASKIN

Table for JP Stevens at a Glance, showing financial data for 3 mos. ended May 1, 1976 and May 3, 1976, and for Nov. 1, 1975 and Nov. 2, 1974.

U.V.W.X.Y.Z.

Table of U.V.W.X.Y.Z. transactions, Week ended August 13, 1976. Columns include Stock Name, Price, and Change.

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Irony Behind Those Big Oil Profit Gains

By CHARLES T. MAXWELL

It may seem peculiar for a security analyst to feel gloomy just after his industry reports earnings gains 25 percent above last year's, as the oil companies have done in the second quarter recently ended.

But this immediate good news for the investor is based on some of the same factors that bode ill for the nation over the long term, namely the increasing demand for gasoline and other oil products.

The terrible irony is that oil company profits are up just when the conservation ethic is down. The conclusion is inescapable that the United States is moving toward an "Arab solution" of its oil problems. We are more vulnerable to a cut-off of foreign oil supplies now than we were before the 1973 embargo. Unless current trends are reversed or sharply checked, we will be dependent on foreign sources for two-thirds of our oil within the next decade, with more than one-third of all supplies derived from the Middle East.

There have been a number of recent indications that this country's energy problems are becoming more critical: lower domestic oil and gas production, higher crude oil imports, balance-of-payments deficits, tight gasoline inventories and rising prices, and, at the end of July, a tripling of interstate natural gas prices by the Federal Power Commission. Improving oil industry profitability against the background of gradually declining domestic production and rising costs to the consumer can be expected to become an issue of increasingly heated debate.

For the moment, the financial position of the oil companies is showing significant improvement. Exploration and production budgets for oil and gas in the United States are beginning to move up again after a hesitation in 1975. The oil companies are also spending heavily on coal and nuclear development. A continuation of improving earnings is likely, with rates of gain trending only modestly lower from a projected 22 percent increase over the whole of 1976 to 16 percent in 1977 and averaging 15 percent over the last three years of the decade for the domestic companies. (The international companies, owing to slower economic growth abroad and nationalization problems, are projected at a lower series: 14 percent for 1976, 12 percent for 1977, and 11 percent averaged over the last three years of the decade.)

The issue will now be joined on whether a current loosening of government price controls on refined oil products, and rising profit margins in natural gas, will spur large increases in capital expenditure by the industry and at the same time lead to greater public and industrial energy conservation as a consequence of higher prices. That would be an ideal sequence of events.

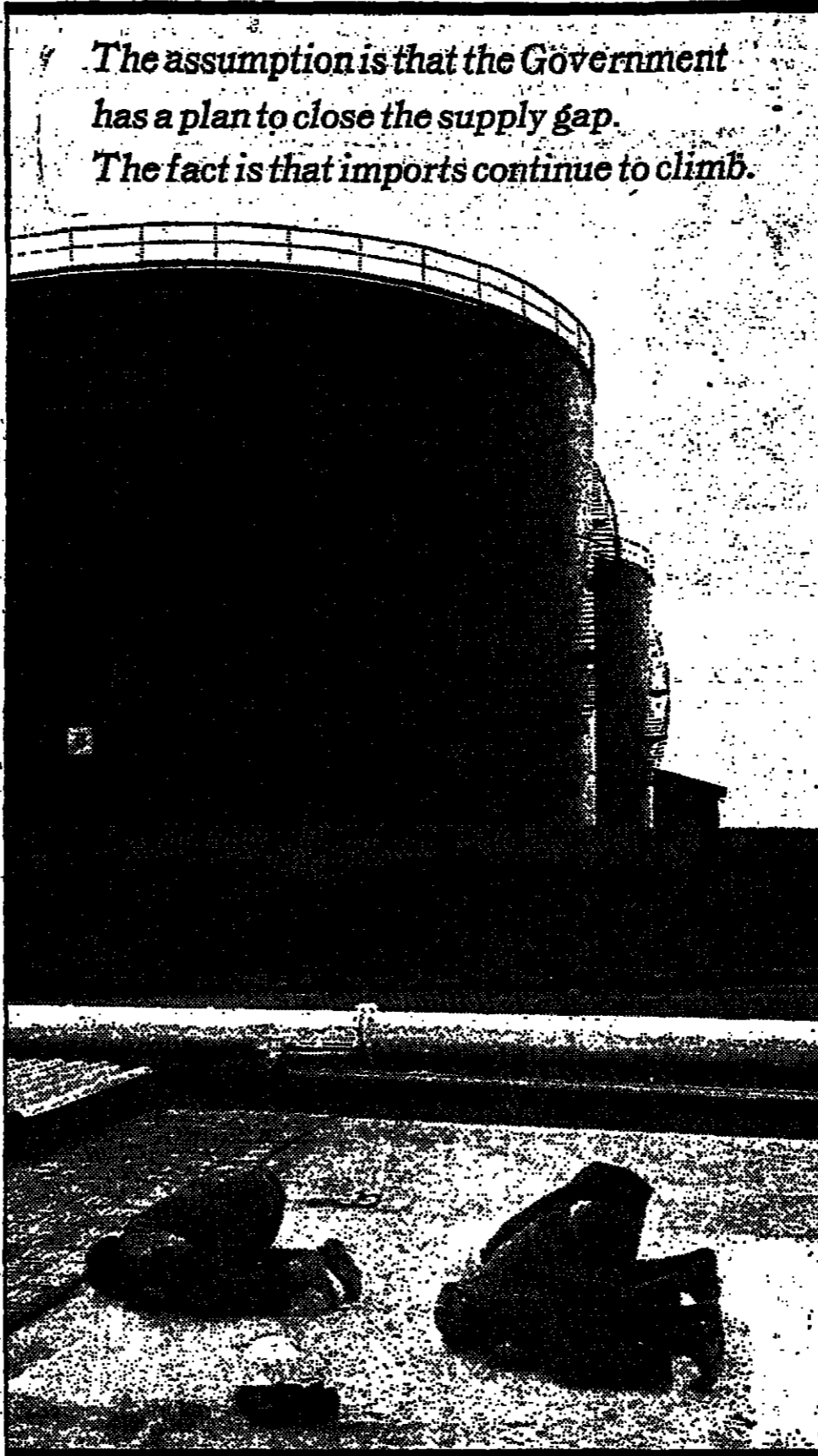
The first question, then, is whether such a trend will be approved by the political process. If it is, the next question is whether these actions will be sufficient, and in time, to ward off the energy problems bearing down on us in the late 1970's and early 1980's. So far, the political necessity of re-election has led the government to artificially hold down prices for oil products, giving the United States close to the lowest energy costs of any major industrial power. But the piper must eventually be paid.

The shape of the "crisis" that could occur is now becoming clear. Demand for oil is rising faster than expected; domestic production continues to fall; and the gap between them, representing imported barrels, is widening every year.

Energy planners are currently predicting that consumption of refined products in the United States will grow in the period of 2 1/2 to 3 1/2 percent annually for the period 1976 to 1980. Our calculations indicate that a 4 1/2 percent growth is more likely.

Reasons for the relatively strong growth of oil relate in the first instance to slowing gains for competitive fuels.

Failure of Congress to approve price deregulation combined with environmental and regulatory restraints on increased exploration and production activities have created an increasingly serious supply problem in gas that is not likely to be turned around over the next five years. Coal, for its part, has been restricted in its expansion by environmental, financial and transportation problems that will continue for some time. Nuclear power in the next five years will probably be slowed more by technical and environmen-



The assumption is that the Government has a plan to close the supply gap. The fact is that imports continue to climb.

tal problems with existing plants than by the broader issues of safety and pollution control now being fought out in the national forum.

The second reason for the growth of oil above expectations derives from the early abandonment by both government and public of the energy conservation ethic.

For example, the Administration inveighed against the overall effect of the Energy Policy and Conservation Act of 1975 in its early stages of formulation, but ultimately the President signed the bill. While it did contain some useful longer-range conservation measures, the new law also reduced the price of United States crude oil to an average of \$7.66 a barrel, thus bringing down the cost of oil to the consumer and, among other things, helping to underwrite the current boom in gasoline usage. With supplies once again available, higher prices being taken in stride by a public intent on getting back into the driver's seat, and the government taking no action to restrict rising demand, it is not surprising that the sense of urgency on conservation has evaporated.

Turning to the supply side, oil production from domestic sources is currently on a downward course, dropping some 3 to 4 percent each year. Critics have questioned how this can happen in a period of generally higher oil company profits. However, the reasons are persuasive.

The domestic companies' exploration and development budgets have nearly doubled over the past five years. They now constitute some two-thirds of total company expenditures, and in aggregate were larger than profits in 1975. Nevertheless, they could have been substantially higher if the government had not cut back industry cash flows by eliminating statutory depletion and foreign tax credits, if margin freezes on petroleum products had been released when other industries were freed, if natural gas prices had been decontrolled, and if continued Congressional attacks on the industry had not created a climate of uncertainty concerning future returns on investment.

General public indifference to the problem of gradually-increasing foreign oil dependence now that the more dramatic period of the embargo and large international price increases has passed, may be partly premised on the assumption that our government has a working plan to deal with the widening domestic supply gap.

However, that plan, Project Independence, is now reduced to a set of theoretical guide-

lines and objectives lacking teeth. Political support for it has never developed. Meanwhile, in 1975, some 37 percent of our domestic oil consumption came from foreign sources, 11 percent of the total from the Middle East. We anticipate a two-to-three-year respite after 1977 as North Slope oil from Alaska comes onstream. However, the level could reach 50 percent by 1980 on "oil and Middle East oil might represent 25 percent of total United States consumption.

In the mid-1980's, when Project Independence was scheduled to have reduced imports to the 10 to 20 percent range, we would estimate that the United States will be 60 to 65 percent dependent on foreign oil sources, with about 35 percent of all supplies derived from the Middle East. Obviously, new initiatives must be taken.

One such move was announced at the end of July. The F.P.C. handed down a ruling that permitted interstate prices for natural gas on-stream after Jan. 1, 1976 to rise from \$0.52 to \$1.42 per thousand cubic feet, with additional escalation over time. While in principle this was a sharp move, controlled interstate prices generally remain above the new \$1.42 rate, and the price of natural gas on a comparative thermal basis is still only 70 percent of the current value of newly found oil. Nevertheless, oil companies now have substantially higher revenue support and improved margins by which they can justify expanded gas exploration programs in areas served by interstate pipeline connections.

An important follow up to the F.P.C. action would be final approval by President Ford of an energy bill approved by Congress last week that would decentralize the price of oil from strip-to-wells and establish energy conservation programs involving changes in building codes and government loans for residential and industrial installation of energy-saving equipment and insulation.

Concerning the effectiveness of capital expenditures being made today it is generally realized how long the lags are before the commitment of funds results in new facilities coming on-stream, particularly relating to delays from the regulatory process: White Environmental Protection Agency, Federal Energy Administration and Interior Department approvals—plus those of state and local authorities as well as the F.P.C.—it will have taken nine years to obtain the first oil from the North Slope. A typical Gulf of Mexico offshore field requires five years to come on production. The same time lag applies to the construction of a grass roots refinery.

Not only are vast amounts of capital tied up for many years without being able to add to production, but also projects become more vulnerable to the effects of inflation because of delays. The North Slope line, for instance, was originally projected at \$900 million in 1968. We have recently estimated it at \$3.5 billion for 1977 completion. The average investment cost to bring on a new barrel a day of crude oil production in the United States was approximately \$3,800 in 1970; it's \$6,500 today. On the processing side, one barrel a day of refinery throughput carried a price of \$1,400 in 1970. Currently, it is between \$3,000 and \$3,500.

Thus even the oil companies' rising profits have been unable to compensate for cost escalation in their principal areas of operations. The net result has been to slow the drive towards greater energy self-sufficiency at an earlier date.

We are forecasting that the oil industry will maintain relatively strong earnings growth through the next five years to 1980. While political attacks involving threats of a return to more regulation, divestiture, higher taxes and so on will doubtless be a regular feature requiring constant accommodation, we also believe that demands for the continued expansion of our economy will make mandatory a greater concentration on potential energy problems that could hamper growth.

Only the skilled management and technical teams offered by the large integrated energy companies, with all groups paramount among them, can hope to make reasonable progress against long-standing problems of this magnitude. They will therefore need to be given reasonable scope and encouragement to get on with the job.

Charles T. Maxwell is senior energy analyst and a director of Cyrus J. Lawrence Inc., stockbrokers. These comments are adapted from a report to clients.

Books: Was That All There Was to Revson?

FIRE AND ICE, THE STORY OF CHARLES REVSON—THE MAN WHO BUILT THE REV-LON EMPIRE, by Andrew Tobias, William Morrow and Company, New York, 282 pages, \$10.

By MARYLIN BENDER

The long-awaited biography of Charles Revson, the late and only king bee of the beauty industry, is an indication of how far and at what angle the genre of business biography is traveling these days. Andrew Tobias's "Fire and Ice" is a long distance from Alfred H. Sloan's "My Years With General Motors" and it veers in the direction of Judith Campbell Erner.

The dirty gossip school of history that has overtaken the United States Presidency seems to be moving in on the businessman. Formerly regarded as a crashing bore by all but the muckraker, the businessman has caught the attention of the general interest book publisher. Unfortunately, there seems to be a case of mistaken identity here.

Almost every working business journalist had been approached by a publisher to do a Revson biography before Mr. Tobias, a business-savvy writer for New York Magazine, took it on.

Judging from the way the assignment was usually described, the book publishing crowd had been taken in by

gossip column accounts of Mr. Revson's yacht-and-triplex style of living and by the legend of his irascibility. It was obvious that he was being confused with Aristotle S. Onassis although, truth to tell, even the shipping magnate was far more significant as a specialist in leverage and tax avoidance than he was as a collector of beautiful women.

Publishers ought to take notice that one of the few corporate biographies to climb the best-seller list was Anthony Sampson's "The Sovereign State of I.T.T." which painted an incisive portrait of a company and its mastermind without once following Harold S. Gensem into his bedroom.

Early in "Fire and Ice," Mr. Tobias seems to have assessed Mr. Revson accurately.

Whatever else he was—brilliant, crude, lonely, vile, brilliant, inarticulate, lustre, generous, honest, ruthless, complicated—Charles Revson was a man of single-minded persistence and drive, entirely dedicated to his business," he writes.

As for his the famed Revson "perfectionism," Mr. Tobias says that was really a fear of making decisions. He makes Revlon Inc. appear to be the result of an accident.

If Mr. Tobias denigrates Mr. Revson's strengths, he is inconclusive about some of the ugly aura that clung to Revlon for so long, including

orgies. He seems to believe they really had something to do with building a company that last year had revenues of \$750 million and net earnings of \$62.6 million. A likely story.

Every chapter contains a putdown. "Charles never innovated anything but color. He stole everything," says an unidentified advertising man. This dubious source relates how Mr. Revson would pick up something developed by a small, innovative outfit, copy it and market it with all of Revlon's promotional batteries behind it.

Mr. Tobias makes that sound sinister. But isn't that the American way? Small innovators usually go broke or are bought out. Big companies generally wait for someone else to test a new idea. Then they take it and make it a success. The formula is, don't be first but don't be third, either.

Mr. Tobias acknowledges that Charles Revson was a pretty good salesman once, but he gives the impression that the skill was confined to seducing cosmetics buyers.

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The late Charles Revson with the model-actress Lauren Hutton

reports of strong-arm tactics applied to drugstore owners to make them take the Revlon franchise. Did Mr. Revson have a hand in the rigging of "The \$64,000 Question," the TV show of the 1950's that did so much to vitalize Revlon earnings? After reading "Fire and Ice," one still doesn't know.

For years, Wall Street was suspicious of Revlon Inc., partly because of the gangster manner of some of its senior officers (it wasn't just the black suits and ties dic-

tated by the chairman) and partly because of its fancy accounting. Was Mr. Revson, through his accountants, stretching the rules laid down by the Securities and Exchange Commission?

That question is never asked in this book, more's the pity. For what book publishers ought to realize when commissioning business biographies is that the "secrecy" of the topic really lies in the money that was made and how it was done.

"Fire and Ice" is billed as an "unauthorized biography" which might be regarded as an advantage inasmuch as the subject, as so many business biographies are, lacks both interest and credibility. However, Mr. Tobias's chief sources appear to have been one ex-wife and many former employees. "Three magnificently pampered days" spent on the Revson yacht when Mr. Revson was terminally ill were, alas, not enough to remedy the imbalance.

Sea Ships by the Se...

Reagan's Quiz Kid E...

ing in the Left Hand

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the prospect fundamental seems likely to than usually of the Treasury Secretary's new Reagan's The reason is carry that cut to those who some special of that their total would, somewhat held out to see there is room and the economy net reduction is seems unlikely two years of it goes well, the of a major tax rate slows down rate slow down desirable work of relatively a tions. Then there is Who would pay more? The Treasury closed that in studies are in assumption that and ought to be Some people's brackets would each broad a would continue same share of burden. When "Sun" started talking basic tax reform hope that will rules, changing

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BUSINESS ROUNDUP

Sells Sea Ships by the Seashore

That is a young girl like... they ask Cathy... she answers...

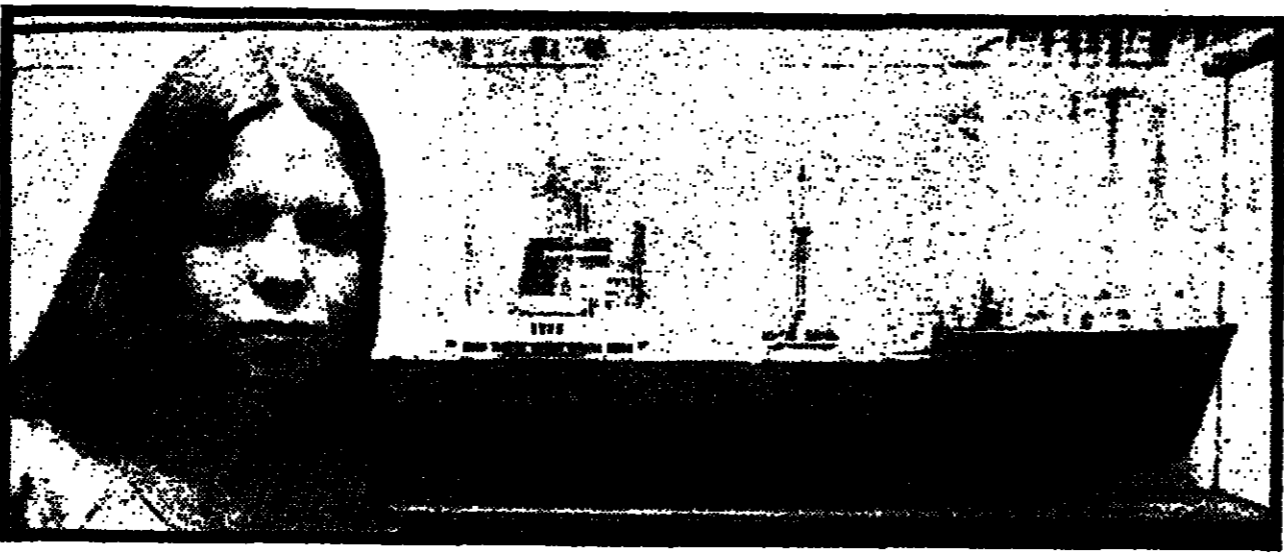
of a 268,000-ton tanker and... \$23.5 million containership...

York after World War II... So far she is on salary only...

The business is conducted... on a highly personal and... sometimes informal basis...

phone conversation or after... a handshake at lunch, with... formal sales contracts...

not only know the needs of... his clients, but also the per-... formance record of major...



old Reagan's Quiz Kid Economist

Anderson is the... self-proclaimed economist... inner circle of Ronald...

him "the quiz kid of the... White House staff," a designation...

this week, "in the sense that... I'm not sitting there advising...

of professional ignorance and... his refusal to specify suitable...

Arthur Burns, Alan Green-... span, and William Simon, who...

Rush It

Speed is the spur for the... fast-moving courier business...

ging in the Left Hand to Audit the Right

sent years, most pub-... lic companies have...

made illegal payments and... contributions, audit commit-...

April 1975, is that stock-... holders will do a better job...

a bank executive and an... outside director of the company...

that Chatterm hire a per-... manent internal auditor...

I know of," says Mr. Guerry... "It's been good. A good...

everyone Talks About Tax Reform; But...

LEEN SHANAHAN... WASHINGTON—When two... as far apart on the...

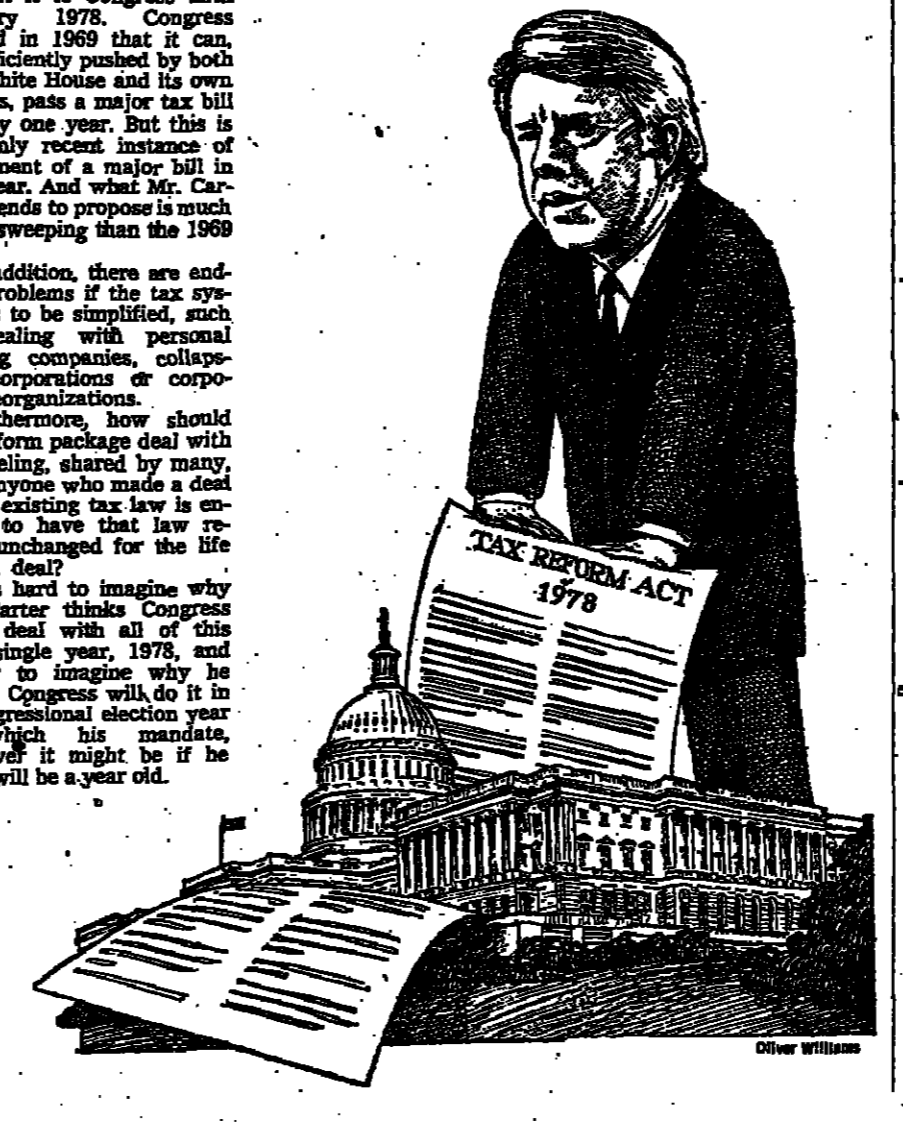
the prospect for achieving... fundamental tax reforms...

income tax rates could be... reduced from today's 14 to 70...

present it to Congress until... January 1978. Congress...

In addition, there are... endless problems if the tax...

Further, how should... the reform package deal with...



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THE ECONOMIC SCENE

Corn, Kansas and August

By JOHN M. LEE

NELLIE FORBUSH was understandably giddy when she first sang a generation ago that she was as corny as Kansas in August. Kansas is the largest producer of wheat, not corn (that's Iowa). But everybody knows there is a lot of wheat and corn somewhere out there in the American heartland. This week, the Republicans are there too and the corn is indeed as high as an elephant's eye (that's "Oklahoma"). In short, it's another great agricultural summer in America, and that's a matter of worldwide importance.

Agriculture, alone among the major productive industries, is still capriciously dependent upon the weather, and this year has seen a crazy-quilt pattern that has overturned some of the fears and assumptions of the past few years.

Northern Europe has suffered one of its worst droughts in a century. France, which normally produces two-fifths of the Common Market's wheat, has been hardest hit. West Germany's agricultural losses have been estimated at \$2 billion and in Britain, cattle have been sacrificed as fodder prices doubled. On the other side of the world, Australia has been parched and wheat acreage cut in half.

As serious as the situation is, the drought is not expected to have a major effect on world food supplies this year. Ironically, the worst drought areas of a few years ago have improved markedly. Along the southern edge of the Sahara, where starvation provoked a world outcry in 1972-74, adequate rains have brought good African harvests. Normal monsoon winds have returned the rains also to India, Pakistan and Bangladesh, and farm conditions have improved there and in Southeast Asia.

But the balancing act in world agriculture is still performed by the United States and the Soviet Union and fortunately, the enormously efficient American farm machine can produce enough for both.

Last Thursday, the Agriculture Department estimated that the total wheat crop this season would be a bountiful 2.1 billion bushels, just 2 percent shy of last year's record. With export orders slack—hunger and drought notwithstanding—prices have dropped to about \$3.25 a bushel, compared with \$6.50 in 1974.

Although wheat is crucial and two-thirds of the crop is turned into export dollars, corn is the archetypal American produce. This year, the corn farmers of Iowa, Nebraska and all the rest (including Kansas in 8th place) have outdone themselves. A record harvest of 6.2 billion bushels, up 7 percent from last year's record, is expected.

Demand has been heavy for this feed grain, which influences the price of pork, poultry and beef, and largely as a result of exceptional Russian demand for last year's crop, reserves have been run down. But huge new supplies are expected to replenish the larder. Prices have already

been pushed down to \$2.80 a bushel. The record high was \$4 in 1974.

Soybeans, the third major cash crop, are also having a good year, with the third largest harvest forecast—1.3 billion bushels, down 13 percent from last year. Prices are up from their lows of the year, but at \$6.48 a bushel, they are less than half the \$13 peak of 1973.

Fortunately, American affluence offsets Russian shortcomings, whatever the reason for them. The Russian grain crop, including everything from rice and oats to wheat and corn, is estimated by the Agriculture Department at 195 million tons this year, a big improvement from 1975's disastrous 140 million tons but still below Soviet goals and records of recent years.

The Russians have already served notice they will be buying more than the minimum required under a long-term purchase agreement negotiated last year. The agreement, which is intended to stabilize erratic Russian entries into the American market, was reached after President Ford temporarily embargoed exports because of a political outcry over the effect of such exports on American food prices.

The increased Russian buying intentions are good news for farmers and merchants who now hold surplus stocks for sale both here and abroad—rather than the Federal Government as in years past. One of the achievements of the Republicans, now convening in the Farm Belt, has been the withdrawal of the Government from the grain storage and subsidy business and the inauguration of full-production policies.

When full production depresses prices and politics limits sales abroad, the farmers get unhappy. So far, free-market prices have boosted farm income. But the mood in the farm states appears somewhat apprehensive, and if a wheat glut drives prices down sharply, the Republicans could pay the price this fall.

On a worldwide basis, the American bumper crops suggest a period of market stability, with adequate export supplies, no panic buying and a fairly equitable price trend. The inflationary thrust of 1973-74 is gone. But higher processing and marketing costs are expected to keep pushing prices up moderately for the consumer. The Agriculture Department has forecast a "modest uncreeper" of 3 to 4 percent in retail food prices this year, about half the rate of 1975.

A larger question is whether the success of this year's harvest will produce complacency on the long-range prospects of world food supply. The World Food Conference in 1974 established a World Food Council and set out to achieve greater food security, including emergency food reserves and Government stockpiles to stabilize prices. But little progress has been made. A \$1 billion international fund to spur production in poorer countries is also facing delays.

Perhaps it would be helpful to recall an old farm proverb: Make hay while the sun shines.

MARKETS IN REVIEW

Dow Gains 4.19 In Slow Trading

The stock market wound up the week with a small gain as investor concern over the economy dulled interest. The widely-watched Dow Jones Industrial average closed on Friday at 990.19, up 4.18 points for the week.

Turnover on the New York Stock Exchange, still in the summer doldrums, last week fell to 76.59 million shares, from 82.42 million shares in the preceding week. On Monday, trading was cut by 1 hour to a 3 P.M. close because of Hurricane Belle.

Some analysts cited last Tuesday's report that retail sales fell 1.2 percent in July, from June, the second significant decline in retail sales in the last two months, as contributing to market weakness. They viewed the disappointing sales as an indication that the economy was not improving as much as had been expected.

Also, many Wall Streeters now believe that earnings statements of retailers for their fiscal second quarter, which will be released in the next few weeks, will be below earlier predictions in many cases.

Investors mostly ignored a report, issued by the Labor Department on Thursday, that the wholesale price index rose only 0.3 percent in July, slightly less than the 0.4 percent rise in June.

One analyst expressed the view that investor concern over the Presidential elections coupled with the market's technical deficiencies "are preventing stocks from responding to the positive fundamental news."

One of the most actively-traded issues last week was American Telephone which traded at a nine-year high of 60 on Wednesday. It closed Friday at 59 1/2, up 1/4 for the week.

Prices in the credit markets were sharply higher last week helped by the report of the slim wholesale price gain. The Federal Reserve report of an increase in the money supply was largely ignored.

ALEXANDER R. HAMMER

HIGHLIGHTS OF THE WEEK

WHOLESALE PRICES ROSE 0.3 PERCENT in July, matching the May increase and just under the 0.4 percent gain in June, the Labor Department reported. The July rise was led by a 0.7 percent increase in industrial commodities, but was kept down by a 0.3 percent decline in processed foods and feed. . . Firestone Tire & Rubber and the United Rubber Workers reached agreement on a 36 percent wage increase over three years, ending a 16-week strike in the rubber industry. . . Manufacturing and trade inventories rose \$3.3 billion in June to a seasonally adjusted \$275.57 billion, the sharpest rise since the end of 1974.

ESTIMATES OF CORN AND WHEAT PRODUCTION were reduced by the Department of Agriculture by 6 percent and 3 percent, respectively, from July projections. . . Improvement of weather conditions in the Asiatic regions of the Soviet Union could mean an improvement in Soviet grain prospects but Agriculture Department said it would not raise its estimate for that nation's crop yet.

THE NATION'S MONEY SUPPLY ROSE TO \$305.5 billion currency in circulation plus checking account balances in the latest reporting week, up from \$304.8 billion a week earlier. . . Gold closed in London on Friday at \$113.40 an ounce, up from \$112.80 an ounce a week earlier. . . The French franc fell to its lowest level in 30 months, to the point where it took just over five francs to buy one dollar.

NATURAL GAS PRICES MAY BE RAISED, a Federal Court of Appeals ruled, if producers agree to refund any money later found to be unlawfully collected. . . The House passed the long-delayed energy bill allowing price increases in domestic oil prices to stimulate production. The bill is expected to cost consumers \$1 billion a year in higher gasoline and fuel oil prices. . . Shell Oil increased the wholesale price of gasoline by 1 cent a gallon. . . U. S. Steel plans to raise the price of sheet and strip products by 4.5 percent, effective Oct. 1.

OUTPUT OF OIL BY ORGANIZATION OF PETROLEUM EXPORTING COUNTRIES was up 10.9 percent in June from year-earlier levels at 29.92 million barrels a day, according to reports from the Middle East. . . Amed Zaki Yamani, Oil Minister of Saudi Arabia, said his country would increase the price of crude oil in 1977, but would oppose a drastic rise. . . The United States Government has asked the big four car producers here to provide projected costs, profits and sales figures on 1977 model cars. . . Aeronautics Ford Corporation is expected to build the new, larger generation of global communication

satellites to be launched in 1979. . . The Boeing Company and Japan's official transport development company are to jointly develop a mid-range jet airliner. . . McDonnell Douglas and Aerospatiale and Dassault-Breguet of France plan to develop a medium-range jet liner for the 1980's.

THE JUSTICE DEPARTMENT IS SUING HENRY KEARNS, former head of the Export-Import Bank for allegedly making a personal profit of \$325,000 from a stock sale made possible by his Government position. A suit also filed against Don P. Bostwick, former executive vice president for a profit of \$26,000.

Meanwhile, Citibank sued the Ex-Im Bank and its agent, the Manufacturers Hanover Trust Company, charging that Ex-Im had attempted to arrange a preferential repayment facility on loans to Zaire. . . Judge M. Joseph Blumenfeld of the Hartford Federal District Court has rejected a proposal for settlement of a stockholders suit against International Telephone & Telegraph over its 1970 acquisition of the Hartford Fire Insurance Company. . . United States Attorney Samuel K. Siskner has appointed a special unit to investigate allegations of market fixing by traders at the Chicago Board of Trade and the Chicago Mercantile Exchange.

THE SECURITIES AND EXCHANGE COMMISSION has accused E. T. Barwick Industries of fraudulent inflation of earnings and concealment of loan defaults going back to 1969-1975. . . Xerox said it made "questionable" payments in relation to foreign operations of \$100,000 between 1971 and 1975. . . Twentieth-Century-Fox and Schering-Plough were also cited for foreign payments by the S. E. C. . . The Harris Corporation and Dynallectron said they made questionable payments overseas in recent years.

MERGERS: Dentsply International has increased its exchange offer for AD International of London to \$35 million in cash and securities. . . White Motor is to sell its White Engine subsidiary to the CLR Corporation for undisclosed sum. . . Penzoil's Duval subsidiary is selling its Canadian potash mine for \$128.5 million to the Saskatchewan Government.

EARNINGS: Grand Union Company quarterly net \$4.38 million vs. net loss of \$2.45 million. . . L.T.T. quarterly net \$1.59 a share vs. 80c. . . CBS Inc. \$1.67 vs. \$1.19. . . Allegheny 45c vs. 34c. . . J. M. McDermott \$2.37 vs. \$1.12. . . Consolidated Foods \$1.24 vs. 50c. . . Handy & Harmon \$1.23 vs. \$1.69. . . Times Mirror 55c vs. 30c. . . Oscar Mayer, 85c vs. 88c. . . Norton Simon 55c vs. 49c. . . El Paso 25c vs. 16c. . . Grumman \$1.00 vs. 71c

N.Y. Stock Exchange Bonds

WEEK ENDED AUGUST 13, 1976

Table with columns: High Low, Sales in \$1,000, High Low Last, Net Chg. Lists various bond issues like 1084 100% Tntic 6/20/80, 1085 100% Tntic 6/20/80, etc.

U.V.W.X.Y.Z.

Table with columns: High Low, Sales in \$1,000, High Low Last, Net Chg. Lists various bond issues under U.V.W.X.Y.Z. categories.

Foreign Bonds

Table with columns: High Low, Sales in \$1,000, High Low Last, Net Chg. Lists various foreign bond issues like 1084 100% Tntic 6/20/80, etc.

FOR SALE OR LEASE IN WHOLE OR PART former RCA INDUSTRIAL COMPLEX 415 South Fifth Street, Harrison, New Jersey. Includes aerial view of the complex and descriptive text.

Every Wednesday in The New York Times REAL ESTATE MART. Featuring news and display advertising of commercial real estate. Published on the pages directly preceding the Classified pages. Don't miss it.

Vertical sidebar of advertisements including: Professionals in these Disciplines, Consumer Promotion Development, GENERAL FOODS CORPORATION, Pro Development Eng, CRYO, VSI SY PROGR, Search Consultant, and APPLICATION.

Handwritten Arabic text at the bottom of the page.

Stock Exchange

Handwritten Arabic text in a box.

Professionals in These Disciplines:

- Accountants & Auditors • Controllers & Financial Analysts • EDP-Programmers & Analysts • Industrial & Labor Relations • Marketing Managers & Sales Reps. • Engineers (Elect., Mech., Indus.) • Chemists, Scientists & Physicians • Mathematicians & Statisticians • Technicians & Tech. Writers • Designers • Planners • Production Managers • Recent College Graduates

It Would Cost You Over \$300 To Send Out 2,000 Resumes

Do It More Efficiently For Only \$15

MINORITIES FEMALE MINORITIES 20000 Professionals Offered By Major Firms

Send us your resume in complete confidence. To start, all we need is basic information, including: salary history, degree, year, college attended, G. P. A., dates of employment, company names, job titles, summary of experience in product, and responsibility for all positions held, height, weight, marital and citizen status, if you'll travel or relocate.

We rewrite your resume professionally, the way employers want it, and assign it a resume number. We delete your name, sex, and name and address of your present and past employers. We then present your capabilities to over 2,000 employers (many in your area), including all "Fortune 500" companies. Even if you could do this personally, it would cost you \$200 in postage stamps alone, plus your other mailing costs.

All employer inquiries will be forwarded to you for reply. Employers inquire by resume number. Your identity is protected only by you. We advise you of the companies' interest, position, location, salary and person to contact.

The Best Time To Explore Job Opportunities Is When You Don't Need A Job. NO OTHER FEES TO YOU OR EMPLOYER (Not an Employment Agency)

The Professional Connection™ Akron Savings Building Akron, Ohio 44308 Employer Inquiries Invited

Consumer Promotion Development

We are seeking an individual with 3-5 years experience in the development and execution of consumer packaged goods promotion programs.

Ideally the candidate will have a thorough knowledge of basic promotion tools and techniques as well as their consumer and trade effectiveness. Also essential is the ability to develop strategically sound promotion ideas and concepts that are consistent with the overall marketing objectives. A college degree in a related discipline plus strong communication and administrative skills are required.

Starting salary will range from mid-teens to low twenties depending upon experience.

Submit complete resume, including salary requirements, to Personnel Manager W-1.

GENERAL FOODS CORPORATION 250 North Street, White Plains, N.Y. 10625 An equal opportunity employer m/f.

REGIONAL MANAGER POS TERMINALS

Field Service and Repair

Due to rapid growth and planned, continuing expansion, several management positions are available in Field Service/Repair function management within our successful company.

Management experience in the retail point of sale business is an essential requirement. Ideal qualifications will include at least 7-10 years of electronics field service experience with minimum of 3 years in managing, preferably of 50 or more people. A proven management track record is required. Regions with openings:

- MIDWEST—Chicago Base NORTHEAST—New York City Base SOUTHWEST—Dallas Base MID-ATLANTIC—Washington, D.C., Base NORTHWEST—Seattle Base

An attractive compensation package is offered, and very favorable career outlook. Please send resume in confidence, including salary history and outstanding accomplishments to:

Box NT 1584, 810 Seventh Ave., New York, N.Y. 10019 An Equal Opportunity Employer M/F

A large multi-national service company is expanding its midtown data center requiring two (2) highly experienced EDP professionals. These long-term career openings providing ground-floor data processing opportunities are for a Senior Systems Analyst and a Software Specialist who will also supervise the programming staff.

SR. SYSTEMS ANALYST

Background should include:

- 7 years' solid experience in systems design and implementation, particularly in the financial areas with a college degree preferably in accounting Excellent communication skills for written and oral reports Substantial knowledge of COBOL and Data Base systems such as TOTAL, DL/1 or DBOMP Working experience with IBM 360 equipment

SOFTWARE PROGRAMMER SUPERVISOR

Background should include:

- 5 years' hands-on experience with DOS in a multi-programming environment with data communications and/or line inquiry capability Data Base administration with working knowledge of TOTAL Ability to develop programming standards and estimating procedures Ability to implement structured programming techniques Knowledge of COBOL, FORTRAN and RPG II

Salary and benefits are excellent in an environment requiring creativity and significant opportunity for increasing responsibility. Send resume including salary requirements in confidence to:

X 8454 TIMES Equal Opportunity Employer M/F

Excellent Investment Opportunity in Apartments

Department of Housing and Urban Development invites bids for the following properties

Britain Way Apartments, Irving, Texas

Seventeen two-story walk-up buildings containing 168 units plus two accessory buildings, located at 1954 Shoaf Drive.

MINIMUM PRICE: \$585,000 TERMS: All Cash Net to HUD REQUIRED DEPOSIT: \$30,000 with Bid, Balance at Closing

Also... Two commercial buildings containing approximately 15,600 square feet located at the above address.

MINIMUM PRICE: \$146,500 TERMS: All Cash Net to HUD REQUIRED DEPOSIT: \$10,000 with Bid, Balance at Closing

Separate bids must be submitted for the residential and commercial space.

Tamaras Park Apartments, Las Vegas, Nevada

MINIMUM PRICE: \$1,217,000 TERMS: All Cash Net to HUD

REQUIRED DEPOSIT: \$50,000 with Bid, Balance at Closing

Eight two-story walk-up buildings containing 108 units plus a community building located at 1600 University Avenue.

ADDITIONAL MULTIFAMILY PROPERTIES ARE OFFERED. A mailing list is maintained for investors having a nationwide interest strictly in Multi-family Properties. As soon as a property becomes available, the Prospectus is automatically mailed to you. To have your name placed on this mailing list, write on your letterhead to the address shown below.

OBTAIN PROSPECTUS FOR ADDITIONAL INFORMATION. All bids must conform to prospectus issued by the Department. Mail coupon for prospectus.

SEALED BIDS WILL BE RECEIVED AND PUBLICLY OPENED AT 11:00 A.M. LOCAL TIME SEPT. 15, 1976 AT ADDRESS SHOWN BELOW.

HUD Mail this coupon today to obtain prospectus. Send me immediately without obligation a Prospectus for (Name of Property) Name Address Office of Property Disposition Housing Management Room 9282, 451 7th Street, S.W. Washington, D.C. 20413 EQUAL HOUSING OPPORTUNITY

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INDUSTRIAL



REAL ESTATE ART

COUNTY SUPERVISOR... seeking an individual with a minimum of 4 years of accounting experience...

DEPARTMENT OF MEDICINE & HEALTH SERVICES... seeking a Process Development Engineer...

GROUP ASSISTANT CONTROLLER... seeking a highly motivated individual with a minimum of 5 years of experience...

SEARCH ASSISTANT... seeking a highly motivated individual with a minimum of 5 years of experience...

ADDITIONAL MANAGER... seeking a highly motivated individual with a minimum of 5 years of experience...

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Process Development Engineer CRYOVAC, a leading manufacturer of plastic packaging systems, has an opening for a Process Development Engineer at its R&D Center near Greenville, S.C.

INSURANCE SURETY UNDERWRITING SPECIALIST CRUM & FORSTER INSURANCE COMPANIES THE POLICY MAKERS

MANAGER SYSTEMS DEVELOPMENT AND DATA PROCESSING Immediate opening for highly knowledgeable and capable manager to supervise systems development and programming in an existing IBM 370 installation.

WAREHOUSE MANAGER Nestle makes the very best... Nestle Company Inc., a leading manufacturer of consumer products, is seeking a qualified Warehouse Manager for a rapidly expanding plant facility located in the Northeast.

VSI SYSTEMS PROGRAMMER City National Bank has available an attractive growth position, at its Trumbull Operations Center for an OS/VSI Systems Programmer with solid SYSGEN and system modification experience.

MARKETING MANAGER (Latin America Region) The export sales division of a prestigious FOREST PRODUCTS company offers an exceptional opportunity for personal growth and professional development.

PORT CAPTAIN Independent, marine transportation company located in Mid-Atlantic port (not New York City) has established a Port Captain position to be involved with the operation of domestic and foreign fleets.

CASH MANAGEMENT \$35,000 Well-known, diversified New York City firm seeks Financial Executive with strong cash management experience.

APPLICATIONS ENGINEER RIS is looking for a career oriented individual with BSEE and familiar with electric utility industry. Duties include marketing power transducers and other power measurement and control instruments.

CHEMICAL ENGINEER A major diversified corporation seeks a B.S. or M.S. Chemical Engineer with a proven track record for one of its petrochemical operations in Central New Jersey.

ASSISTANT CONTROLLER Multi plant listed corporation seeks experienced accountant for controller's staff. CPA and some Big 8 experience a plus. Interesting and varied exposure to all phases of corporate accounting.

OPERATIONS MANAGER QUALITY CARE, a leader in the expanding home health care field, requires an experienced "shirt-sleeve" individual to direct its wholly-owned and franchised service network.

ENGINEERS

ME, CHE, EE, IE, CE, NUCLEAR, CERAMIC, Others
All levels of experience

You are invited to attend an
**Equal Opportunity
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August 27, 28



This program, hosted by Lendman Associates, will be held at a major New York metropolitan hotel in Northern New Jersey, beginning Friday evening, August 27. Select and in-depth interviews can be scheduled with more than 25 companies, some of which are Babcock & Wilcox, Colt Industries, Corning, Envirotech, Exxon, Ford, Johnson & Johnson, Lehigh Portland, Philip Morris, Powers Regulator, Union Carbide, Western Union. Specifications of some of these affirmative action companies are:

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World-wide expansion has created new opportunities in corporate Manufacturing and Engineering Division. Positions, initially in New York State, other future career opportunities company-wide. Engineering positions available at the BS/MS/PhD level. Project & Process: Ceramics, CHE, Material Sci. & CE Machine & Equip. Design-ME, EEE, Aero/Control Systems-EE, Digital & Analog, DEC Statistics-Applied Statistics

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Growth opportunities available in a key division developing new techniques and processes for energy and environmental systems in wastewater treatment, solid waste and coal conversion. Positions are available in design, development, applications and project management for experienced CHE's and ME's.

western union

The leader in domestic Satellite communications. Opportunities for: EE's - In Microwave Transmission, Switching, Voice & Digital, PROGRAMMERS/SYSTEMS ENGINEERS: Software, Realtime, Message Switching, related scientific applications.

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To apply for an invitation to this unique COST-FREE Conference (never a fee or obligation), please mail four copies of your resume to be confidentially screened, to:

AN EQUAL OPPORTUNITY EMPLOYMENT SERVICE

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Rapidly Growing, Major Company in

TRANSPORTATION

Offers Attractive Career Prospects

Your abilities can find encouragement and reward within this vigorous organization. We value particularly the person who can get the job done, find ways of doing it better, and in general accept responsibility and prepare to assume more.

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Heavy claims handling background in P & I necessary with some knowledge of HULL and machinery claims preferred. Supervisory experience a plus. Broad familiarity is desired with all claim regulations and procedures and good communications abilities. Salary high teens, low 20's.

DATA PROCESSING SUPERVISOR

SECOND SHIFT — 5 PM-12:30 AM (System 3, Model 15)

Take charge of all equipment and personnel on your shift; with full supervisory responsibilities. Duties require familiarity with all aspects of design, programming, and maintenance of software and establishing of software standards. Good knowledge of RPG II and COBOL is required.

A degree is desired, with 5 or more years of DP experience of which at least 2 have been in operations. Supervisory skills in planning, scheduling, and handling staff must be well developed. Initial salary will be in the mid-teens.

We offer pleasant and attractive working conditions, and an outstanding benefits package, with much opportunity to move ahead. Please forward a detailed resume including salary history, in confidence to:

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bloomingdale's operations-security

Challenging opportunity for an aggressive individual who has a solid background in retail management to assume the responsibility of Security Manager-New York Store.

Experience in security is not necessary but candidates for this position must have knowledge of retail operations, budget control and be capable of training and managing people.

We are offering an attractive salary and benefits package. If you are a take-charger person with an interest in the Security field; send your resume and salary history to:

BLOOMINGDALE'S
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New York, New York 10022

We will contact those persons only who are selected for further consideration.

An Equal Opportunity Employer M/F.

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CAPITAL GOODS

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We are a major utility/industrial equipment supplier based in an attractive East Coast Suburban area achieving significant well planned expansion. We can offer a career-minded candidate a growth opportunity in either of these two key positions.

ASSISTANT CONTROLLER

You must be able to assume a position second in command responsible for accounting functions for a 40 million division reporting directly to V.P. Your success as a candidate will be evaluated by your depth in capital goods and the strength of your job costing background. A minimum of a BS Degree in Accounting and 6-8 years of experience with either an engineering consultant or a "BIG TICKET" capital goods manufacturer and the ability to deal effectively with our management and our clients. A prime area of responsibility will be supervision of all contract billing and contract accounting. A minimum of a BS Degree in Engineering or Business plus 6-8 years of experience required. Some travel will be expected.

CONTRACT ADMINISTRATOR

You'll be a key member of management evaluating and making final recommendations on utility contract terms and conditions. Essential to your success is experience with either an engineering consultant or a "BIG TICKET" capital goods manufacturer and the ability to deal effectively with our management and our clients. A prime area of responsibility will be supervision of all contract billing and contract accounting. A minimum of a BS Degree in Engineering or Business plus 6-8 years of experience required. Some travel will be expected.

These positions offer excellent base salary, outstanding corporate benefits, and a real career opportunity. Inquire in confidence with resume stating position of interest to: Dept. H-8, P.O. Box 544, Phila., Pa. 19105.

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Metallurgical Field QA Engineer

ITT Grinnell, a leading manufacturer and distributor of power piping, has a unique position open at a nuclear field construction spot in the Northeast. To fill it, we seek a growth-oriented individual with a BS in Metallurgy or Metallurgical Engineering.

Responsibilities include inspection of incoming materials and proper documentation; review of completed field work; preparation of reports of acceptance, rejection or deviation . . . and presentation of inspection data to customers and NRC.

Successful candidate will have a minimum of 3 years experience in Quality Assurance related to nuclear power plant products and should be able to operate independently.

Attractive starting salary and solid benefits package. Please forward resume detailing education, work and salary history, to: Mr. Stan Straube, ITT Grinnell Co., Inc., 260 West Exchange St., Providence, R.I. 02901.

ITT

Wherever Piping is Involved

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Public Relations Manager

Can you create great publicity in this lively, sophisticated milieu where the role of public relations is maximized and totally integrated into the company's merchandising, promotion and advertising program?

Thorough professionalism combined with superior taste, presence and verve are the keys to this fine career opportunity at the New York headquarters of a well known fashion related company. The post offers great visibility, working closely with top echelon management of a firm whose worldwide leadership is founded on creativity. Your background may be in cosmetic, fashion, publications, retail or similar fields, but must include demonstrable success in dealing with all media and the ability to write with genuine flair. All replies will be held in strictest confidence. Our employees are aware of this position. Please send details of your background with present base salary to:

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Growing with the leader in a growing new field.

Dynamic expansion has created immediate career opportunities at the Florham Park, N.J. EDP Computer Center of Wydec, Inc.—leading manufacturer of equipment for the vigorous new high-technology field of word processing.

The professionals we seek must have 3-5 years applications experience in areas such as order processing, inventory control and material requirements planning. Knowledge of PL-1 and BAL plus experience with Burroughs or Hewlett Packard 3000 computers desirable.

Initial salaries commensurate with experience and abilities, the benefits excellent growth potential. Send resume in confidence, including salary history and position desired, to: Ms. Carol Connolly.

WYDEC
AN EXXON AFFILIATE

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I'm looking for a super-star.

Last week, unfortunately one of our very best, most talented copywriters passed away from a fatal disease. The chair is vacant.

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Earl Littman, president,
Goodwin, Dannenbaum,
Littman & Wingfield, Inc.,
Box 2221,
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(713) 622-8800.

CORPORATE FINANCIAL MANAGER

Are you interested in moving to a growth industry? We are seeking an individual with a strong accounting background to be responsible for consolidation activities, including reporting to top management of a multinational corporation.

To qualify you must possess 5 years or more of progressively responsible experience in accounting, including management experience, consolidation accounting and a working knowledge of EDP systems.

Our Corporate Finance Division is a large and dynamic organization and we offer other career opportunities for persons with strong accounting backgrounds who do not meet the experience requirements listed above.

Send your resume and salary history to:

NCR Mr. Thomas A. Payne
Corporate Recruitment
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Textile Marketing Exec

Leading consultant (ACME) seeks knowledgeable textile executive to join its General Management & Marketing staff.

Ideal candidate has 5-10 years experience in marketing textile products, preferably woven, with total product management responsibilities (marketing, merchandising, sales, costs and pricing.)

A good communicator, who enjoys tackling constantly changing problems, likes people, and doesn't mind travel, should send full details of employment history to: Robert Messinger

Kurt Salmon Associates, Inc.
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electrical engineers

- RADAR SYSTEMS DESIGN
- RADAR SIMULATION
- CIRCUIT DESIGN—Analog & Digital

1-5 years work experience in these areas.

We are a leader in the design, development and manufacture of sophisticated electronic systems. Continued growth has created a need for qualified professionals to work at our Long Island Corporate Headquarters.

These positions offer excellent salaries, company-paid comprehensive health care program, pension plan and tuition assistance.

Interviews will be scheduled on receipt of resume.

Please send resume in confidence to: PERSONNEL DEPARTMENT.

Applied Devices Corporation
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DATA PROCESSING SALES

Let Steve Kudesh put his experience in hardware and software sales to work for you. For those people currently marketing computers or EDP related services seeking a marketplace in which to exhibit salesmanship to the fullest, Steve lends his knowledge with the expertise of source-ed, the largest professional recruitment firm dedicated solely to the computer field. The following 3 specific career opportunities offer you a chance to increase your income:

- Fast growing terminal vendor offers 3 seasoned salespeople a unique opportunity to earn in excess of \$35,000 as Area Managers.
- Mini-computer manufacturer needs technical professionals for lucrative New York and New Jersey territories with a package worth between \$30-\$40,000 first year.
- Well known computer service firm needs 5 Junior to Intermediate level salespeople with solid applications experience; base salary to \$20,000 + commission.

Call Steve Kudesh (201) 667-8700 or (212) 662-1160 or write in confidence to: source edp, 2444 Morris Ave., Union, N.J. 07083. Client companies assume all fees.

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We are a leading international - Consulting firm with immediate requirements for technical advisors:

- Port Construction Engineer**
Grad. Eng. - 10 years experience in all phases of port design and construction.
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Five years experience in operating materials handling lab for quality assurance of foundation materials, aggregates, concrete, etc.
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Five years experience in marine construction including dredging operations.
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Five years experience in heavy construction with other civil/structural background or electrical/mechanical.

Assignments are for 18 months provision for dependents. Excellent compensation package including airfare, housing, food, laundry and complete travel costs. Send resume & salary history to: Mr. James Fitzhugh

URS CORPORATION - NEW YORK
150 East 42nd Street New York, N.Y. 10017 (212) 933-6400
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SALES REPRESENTATIVES COMPUTER TERMINAL SALES

Our spectacular growth over the past year has created several career opportunities for professionals with data communications terminal sales experience. Our product line is from the leading terminal manufacturer's and is marketed to end user on either lease or sale basis. We also service our installed equipment and are being recognized as leaders in the industry. These positions are in New York area (Northern New Jersey Territory) and Washington, D.C. To qualify as an applicant you must have a college degree together with 2-3 years of successful experience selling in the same environment. Experience with a national company a plus. We offer an excellent compensation plan which includes generous base salary, open ended commission structure and full fringe benefits. For a confidential discussion of both company and opportunity, contact: Jim Shelly, at 212-682-6424 or mail resume with earnings history to: Selecterm Inc. 60 E. 42nd St. Suite 2208, NY, NY. 10017

SELECTERM

Technical Assistance Administrator

The National Clearinghouse for Criminal Justice Planning and Architecture (NCCJPA) currently seeks applicants for the position of technical assistance administrator under a program to coordinate and administer the delivery of technical assistance services on a national level to police, courts, corrections and juvenile units at the local and state level. Salary to \$28,000, commensurate with ability and experience.

Basic Requirements:

- Professional Degree in a Behavioral Science
- Minimum of five years experience demonstrating a history of progressive administrative responsibility preferably in a state-level criminal justice program with emphasis in correctional programming.

Applicants must respond by September 7, 1976, to be considered. Position is to be filled by October 1, 1976.

Direct Inquiry to: Joseph W. Marry, Associate Director
NCCJPA
University of Illinois, Urbana-Champaign
505 East Green Street
Champaign, Illinois 61820

The University of Illinois is an Affirmative Action/Equal Opportunity Employer.

PRODUCIBILITY VALUE ENGINEERS

Immediate need for degreed engineers experienced in the design and/or manufacture of military electronic equipment. Knowledge of value engineering techniques and principles desired. Experience in certain manufacturing areas such as PC board production, wiring and cable harness fabrication, and sheet metal fabrication—with the ability to monitor engineering drawings in order to obtain optimum production designs. Major company located in New Jersey suburbs. Excellent benefit package including savings and dental plan. In confidence, please send detailed resume including salary history to—

Y 7201 TIMES
An Equal Opportunity Employer M/F

TAX DIRECTOR

Major metropolitan retail firm based in Jersey City seeks a tax professional with significant federal consolidated return experience. Strong retail orientation preferred. ERISA background beneficial. Position includes supervision of state and local taxes. Tax planning will involve interaction with top management. Excellent company paid benefit program. Salary open. Please send resume with salary history in complete confidence to:

Box 416-BV, 2 Penn Plaza, Suite 2844, New York 10001
An Equal Opportunity Employer M/F

ASST CORPORATE CONTROLLER

The Controller of our \$200 million NYSE manufacturing corporation will be promoted in one year. We must have a talented executive to fill this key management position. Must be able to manage a staff of 40 in the areas of regulatory reporting, general accounting, systems, auditing and analysis. Should also be able to support division Controller and cost and inventory accounting. Compensation to \$35,000 plus incentive bonus and excellent benefit package.

Write Controller AP 1390 TIMES
Equal Opportunity Employer M/F

Fuel Purchasing Agent \$25,000

Major transportation company is seeking an individual with 3+ years of experience in product and/or crude purchasing or trading. An excellent opportunity for an aggressive original thinking business growth who is familiar with petroleum sources.

Position offers outstanding growth potential coupled with substantial fringe benefit program.
Please send resume including salary history to:
Management Consultant
420 Lexington Avenue, Suite 2114
New York, New York 10017

\$50,000 SALARY WEB OFFSET SALESMAN

Chicago-based company specializing in one and two-color offset work wants additional New York sales. If you can deliver now, this is a great opportunity.

Call Jim Cleary, Eastern Sales Manager
312-637-2911

PRODUCTION MANAGER

New Jersey
Metropolitan Area

A major Division of a prominent Fortune 500 Corporation has need for a Production Manager. We require a BS/EE degree or equivalent with 5 or more years experience at managing high volume electro-chemical assembly operations. Successful candidate should have the maturity, judgment and confidence necessary to effectively manage a large department and direct other supervisors as well as production line personnel. If you have the qualifications and can contribute professionally in a growth situation, we would welcome your resume. A liberal program of employee benefits is provided.

Reply in confidence including salary requirements to:

Y 7203 TIMES
An Equal Opportunity Employer M/F

EXECUTIVE TYPE SALES/ MANAGEMENT

We have an opening for a highly motivated individual college graduate or equivalent in experience. Liberal salary for those years plus excellent commission and bonus. Training program leading to executive positions. If you have the qualifications and can contribute professionally in a growth situation, we would welcome your resume. A liberal program of employee benefits is provided.

Send resume to: P.O. Box 1000
Grand Central Station, N.Y. 10017
An Equal Opportunity Employer M/F

CONTROLLER

Responsibility for the preparation and presentation of consolidated financial statements. Supervise a staff of 25 through an Assistant Controller. Will have total responsibility for general accounting, bookkeeping, payroll, and other financial operations. Must have a minimum of 5 years of experience in a similar position. Excellent salary and benefits. Please submit resume with salary history to: Y 7160 TIMES.

Y 7160 TIMES

PACKAGING ENGINEERING

For immediate consideration, we are seeking a Packaging Engineer for our New York office. The successful candidate will be responsible for the design, development and production of packaging systems for a wide variety of products. A BS in Mechanical Engineering and 3-5 years of experience in packaging design are required. Salary commensurate with experience. Please send resume and salary history to: Y 7161 TIMES.

Y 7161 TIMES
An Equal Opportunity Employer M/F

Paradise Manager SWEAR DIVISION

Paradise Manager SWEAR Division is seeking a highly motivated individual to join our team. The successful candidate will be responsible for the management and supervision of the SWEAR Division. A BS in Business Administration and 5-7 years of experience in a similar position are required. Salary commensurate with experience. Please send resume and salary history to: Y 7162 TIMES.

Y 7162 TIMES

FINANCIAL MANAGER

Senior electronics company seeks Financial Manager to join corporate staff. This is an ideal opportunity for a highly motivated individual with a BS in Business Administration and 5-7 years of experience in a similar position. Salary commensurate with experience. Please send resume and salary history to: Y 7163 TIMES.

Y 7163 TIMES
An Equal Opportunity Employer M/F

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ENGINEERING CAREER OPPORTUNITIES AT FAIRCHILD

...broad-based military and commercial requirements. Fairchild, an acknowledged leader in Aerial Reconnaissance Camera Systems, Electro-optical Imaging Systems and equipment, and RF Systems is seeking qualified persons for challenging positions. Excellent salaries and bonus company benefits go along with the positions. We invite you to explore the following immediate opportunities:

SOLID STATE IMAGING SYSTEMS

State Cameras employing Fairchild-developed Coupled Device Technology (CCD) has moved exploratory development to the application phase. Imaging Systems Division has several challenging positions for staff engineers in this area and is seeking persons with a minimum of BSCE and several years experience in the design of digital and analog circuits with or without necessary experience in the electro-optical field.

RF SYSTEMS OBJECT ENGINEERS

These positions require persons who can lead and participate in the circuit design of electronic warfare and communications systems. Candidates must have 5 or more years design experience in areas of HF/VHF Receivers, Synthesizers, Microprocessors, Jamming, ECM and ECOM techniques for communications, Microwave Receivers, Synthesizers and Filters. Experience should be heavy in the RF and must include a knowledge and appreciation for the field.

STAFF ENGINEERS

Minimum of 5 years experience in spread spectrum communications, system design and advanced signal processing. Degree: BSEE, Master's preferred to develop advanced communication system with detailed signal processing analysis. Circuit design and implementation, including transversal and FIR filters required. Position is for a creative engineer at the advanced mathematics of communications signal processing theory.

PHOTOGRAPHIC SYSTEMS

BS in Mechanical Engineering—advanced degree preferred. To perform mechanical engineering tasks such as basic design investigation, stress and dynamics analyses. Minimum two years experience in the application of basic mechanical analysis and mechanics of materials theory to test type control systems, precision gearing, film mirror mounts, sheet metal and casting structures, related equipment or devices.

QUALITY ASSURANCE

ENVIRONMENTAL TEST ENGINEER—Degree in Engineering or Physics. This position requires a highly motivated individual with the ability to take and manage major system test programs. Experience in environmental and development testing is desirable. Responsibilities will include environmental and system management, preparation of test procedures, supervision of technicians and liaison with testing, Management and customer personnel.

ELECTRONIC TEST ENGINEER

BSEE with 3-5 years experience in system test and troubleshooting of digital circuits. Qualified individuals will have ability to coordinate and supervise test efforts on so-called airborne A/D converter system test programs. Responsibilities will include supervision of technicians, analysis, system evaluation and product assurance.

For confidential consideration of your facilities please send your resume including salary history to Elaine Abrams, Personnel Manager, Fairchild, 2009 Broadway, New York, N.Y. 10023.

FAIRCHILD
COMMERCIAL AND INSTRUMENT CORPORATION
AERIAL AND DEFENSE SYSTEMS
Robbins Lane, Syosset, New York 11791
An Equal Opportunity Employer M/F

ULTIMACC

More and more companies, large and small, are turning to ULTIMACC, the customized turnkey business systems by STC SYSTEMS, Inc. Our continuous growth has created the following outstanding career opportunities for:

systems analyst

High visibility position in our Marketing Department, with senior level responsibility for designing minicomputer-based business packages and sales and customer service support. Requires BS degree in Computer Science, Business, or equivalent; knowledge of real-time operating systems and 2-3 years experience as a Systems Analyst. Experience should include package design (A/P, G/L, manufacturing, etc.).

programming specialists

Responsible for debugging and correcting program problems within existing customer software base. Requires 1-3 years experience writing ASSEMBLY Language programs on Data General minicomputers, and knowledge of BASIC and FORTRAN programming. Familiarity with system concepts and accounting principles desirable.

sr. field service engineers

Responsible for general service and preventive maintenance of our minicomputer-based business systems. Requires AAS degree or equivalent and 2-3 years experience servicing minicomputer-based systems, including hands-on experience with moving head disk drives, CRT's, tape drives, minicomputers, and line printers.

customer service representatives

Responsible for investigating program bugs within application software, testing software changes, and interfacing with our customers. Requires 1-2 years experience in customer service related activities, including systems analysis, programming and accounting. Must have neat appearance, good phone manners, and a positive attitude.

We offer competitive salaries and benefits, and numerous opportunities for career advancement. For prompt consideration, please send resume and salary history in confidence to: Mrs. Fran Teoriero, Personnel Manager

STC SYSTEMS, INC.

9 Brook Avenue Maywood New Jersey 07607

An Equal Opportunity Employer M/F



INTERNATIONAL TRAFFIC MANAGER

International division of a Fortune 500 southeastern Wisconsin machinery manufacturer needs a transportation professional experienced in all aspects of export traffic. Should be degreed and have a minimum of five years export traffic and supervisory experience, preferably within the heavy equipment industry.

Continued growth of international operations represents a challenging opportunity for an individual to expand his career development in this field. Salary and benefits among the best in the industry. Send Resume complete with salary history in confidence to:

Y 7131 TIMES
An Equal Opportunity Employer

PACKAGING ENGINEERING

POSITION REQUIRES B.S.M.E. or B.S.I.E. degree with 3 or more years experience in packaging or production maintenance, preferably in the pharmaceutical or a related industry.

Should have knowledge of capital appropriation, selection, purchase and installation of die or non-die filling, packaging and processing equipment through completion of start-up. Be capable of testing and evaluation programs.

Must have some supervisory experience, knowledge of cost maintenance credits, and be able to analyze special production problems.

We offer a salary commensurate with experience and an excellent benefit package. If you possess the qualifications we are seeking, we would welcome hearing from you. For confidential consideration, please mail your resume and salary requirements to: Personnel M/P, E.J. Squibb & Sons, Inc., P.O. Box 1, New Brunswick, New Jersey 08903.

EQUAL OPPORTUNITY EMPLOYER M/F
R. Squibb & Sons, Inc. (III)

Merchandise Manager - SPORTSWEAR ZODYS DIVISION

The Merchandise Division of our prominent West Coast chain of discount department stores seeks a seasoned professional to assume the position of Merchandise Manager. Heavy chain or department store sports apparel experience necessary, with extensive exposure to merchandising, buying, distribution and advertising.

Must have the drive, motivation and ability to become a team member of a merchandising sales company, you own it to yourself to talk with us. We offer an excellent salary coupled with incentive bonus, and a comprehensive benefit program.

Please send complete resume including salary history to: Director of Personnel, Hartfield-Zody's, Inc., 10001 North Ave., New York, N.Y. 10001
(No phone calls accepted)

Y 7161 TIMES
An Equal Opportunity Employer M/F

FINANCIAL MANAGER

North Jersey electronics company seeks Financial Manager to join corporate staff. This is an ideal opportunity to directly assist and advise divisional general management. Requires degree plus 3-5 years' experience, proven strength in budgets, controls and financial negotiations. Must be aggressive, self-motivated and able to professionally relate to all management levels. Send complete resume with salary history in confidence to:

Y 7161 TIMES
An Equal Opportunity Employer M/F

"MINI" GENERAL MGRS. FOR "PROFIT CENTER" OF IS-FORTY MAJOR LISTED COMPANY

\$22,000 to \$30,000

A very unusual opportunity exists for a "Profit Center" MGR who has some, but not all, of the following qualifications:

These positions require individuals who are "operable" in an unstructured environment.

Technical experience and application should be in the areas of BUDGET and MIS development.

People and Budget Agent experience is a must.

If you are 1 to 5 yrs out of graduate school and working in the high-tech or high-Turnover, this position could represent a "quantum" step in your career.

Positions located in NYC, Cleveland, Phoenix, Free

Interviews 9-11 by appointment only (absolutely necessary)

KEN RICHARD PERSONNEL CONSULTANTS INC. (Agency) 47 W 42nd NYC 10036 391-2730

NEGOTIATING PROFESSIONALS

FOR PER DIEM TEACHING.

Require practical experience and consultant or attorney or other professional with time to teach and ability to create negotiating course.

Y 7128 TIMES

sales manager

The sales pro with strong marketing background is needed to develop and implement a new product line. This is a key position in our growing business. You will be responsible for developing and implementing a sales strategy. Send resume to: Director of Personnel, 305 New York City Bldg. Send resume including accomplishments, availability, salary requirements, etc.

Y 7164 TIMES

SYSTEMS ANALYST

\$20-25K OVERSEAS POSITIONS

Dynamic computer firm is currently recruiting for its overseas office for a one to two year period. We are seeking a Systems Analyst with experience in automated Personnel or Financial Systems, and a Systems Analyst with experience in Data Base Systems. Company provides excellent fringe benefits plus overseas tax advantages.

Please send resume with salary requirements to: Box 581, Room 901 110 West 40 Street, New York, N.Y. 10018
An equal opportunity employer

DIRECTOR UNION ORGANIZING

An outstanding career opportunity is immediately available in Washington D.C. for a director of organizing with complete responsibility for formulating, planning, projecting and implementing the union organizing department and its programs. Heavy travel is required. Must be a self starter and most have an aviation background. Salary is commensurate with experience. Submit full qualifications and present earnings to:

Y 7202 TIMES
An Equal Opportunity Employer M/F

CORPORATE SYSTEMS SALES CONSULTANT

We are a progressive systems oriented sales organization looking for someone with a corporate systems and processes background who would like the challenge and opportunities that only a sales career can afford. You will already possess the conceptual knowledge of work-flow and office procedures coupled with the creative and imaginative abilities to transfer this information into concrete benefits for your client. If you are at a dead end in terms of earnings, opportunities, or appreciation in your current position and would like to review your background and experience with us, please send your background and resume to:

Y 7151 TIMES

ENGINEERING with MCGAW

Excellence-Integrity-Concern

A large and growing division of American Hospital Supply Corporation, we are continuing to extend the state-of-the-art in product and process development to provide the medical profession with health care products of the highest possible quality and integrity. Our sales have doubled in the last 3 years and we plan to triple in the next 5 years.

These are immediate openings in our new, ultra modern Southern California (Orange County) facility - designed to provide superb engineering and research capabilities as well as uncompromising quality in manufacturing. The individuals we seek must be aggressive and goal-oriented with management capabilities. A Bachelor's degree is required for all openings with an MBA desirable. You should have experience in chemical, hospital supply, pharmaceutical or food manufacturing fields, but it is not mandatory.

Industrial Engineering

The responsibilities will include capacity analysis, plant and production area layouts, cost reduction and improved material handling.

Chemical Engineering

Water Systems: Experience with stills, boilers, softeners and effluent control for EPA regulations.

Process: Must possess specialized chemical processing experience for pharmaceuticals.

ETO Sterilization: Requires experience in ETO handling systems and sterilizer equipment.

Mechanical Engineering

Blow Molding: This position requires experience in extrusion blow molding equipment including troubleshooting, equipment specifications and processing and tooling development.

Injection Molding: Must have experience in in-house and vendor related injection molding processes of high precision medical grade parts on materials such as ABS, PE and PVC.

We offer very competitive salaries, comprehensive benefits including company paid profit sharing and a continuing opportunity for significant contribution in a technology-oriented environment dedicated to people. Our business is excellence, our strategy is integrity. We save lives. Please send your resume to: McGaw Laboratories, P.O. Box 11887 (MD17), Santa Ana, California 92711.

We are an equal opportunity employer and encourage females and minorities to apply



Manager-General Ledger Accounting

This position, with a growing Westchester based division of a Fortune 500 company, will be of particular interest to the motivated accounting professional on the way up.

We seek the talents of an individual with a CPA (or studying for the final exam) and at least 3 years experience in public accounting. Responsibilities include supervising the maintenance of general ledger, preparing regular and special internal and external reports, and developing SEC and tax packages.

We offer a starting salary in the high teens, comprehensive benefits and ample opportunity to demonstrate your abilities in a progressive, achievement oriented environment.

Send resume in confidence including salary history to requirements to: X 7898 TIMES
An equal opportunity employer, M/F

Director of Manufacturing Specialty Chemicals and Polymers

This is a key position on the management level. Growth-oriented company with modern polymerization facility headquartered near Boston, Mass., has challenging and rewarding opportunity for top-grade individual with solid track record in chemical manufacturing. Responsibilities will include short and long term planning as well as management of scheduling, production, quality control, warehousing, coating, process improvement, and personnel relations functions.

Qualified candidates should have Ch.E. or Chemical degree, and at least 5-10 years or more experience in chemical or polymer plant manufacturing supervision. Compensation commensurate with qualifications plus attractive benefits. Interested candidates invited to reply with full specifics on qualifications and salary history. Replies held in strict confidence.

Y 7138 N.Y. TIMES
an equal opportunity employer

MANPOWER COORDINATOR CITY OF HARTFORD, CONN.

Salary \$18,265 to \$23,478
Reports directly to the City Manager. Supervises and administers \$10,000,000 in federal funds for large scale employment and training programs. Program serves a 26 town consortium. Major source of funding is the Comprehensive Employment and Training Act (CETA).

Bachelor's degree in Public Administration, Business Administration or a closely related field and 5 years successful and responsible experience in the field of manpower planning and development, and program administration, at least 2 years of which must have been in a supervisory and administrative capacity or in lieu thereof any combination of the above training and experience to a total of 9 years.

Applications may be obtained from the Personnel Department City of Hartford 550 Main St. Hartford Conn.
An Equal Opportunity Employer

DIRECTOR OF INTERNAL AUDIT \$21,024 to \$23,820

Bachelor's degree in Accounting required plus minimum of 7 years experience in accounting and/or auditing at least three years of which must have been in a supervisory position with substantial management responsibility. A CPA or Master's degree in Administration and audit experience in institutions of higher education a desirable qualification.

Closing date for receipt of application to September 9, 1976. Submit resume to: Director of Personnel, State University of New York at Albany 1400 Washington Ave. Albany, N.Y. 12222
An Equal Employment Opportunity/Alternative Action Employer

PURCHASING/GLASS BUYER

Consumer Beverages

Able Negotiator? You'll go far with this major company

Move immediately into a position of responsibility encompassing every aspect of your expertise in glass purchasing packaging and design—the very important function of your effective handling of national negotiations. Heavy related experience is required, preferably in the consumer beverage field. Position is based within the tri-state area and involves heavy travel.

Excellent salary, comprehensive benefits and plenty of room for advancement. Send resume including salary history and requirements, to: Y 7237 TIMES
An equal opportunity employer M/F

Manufacturing Executive

Well established consumer goods hardware manufacturer in Rockland County, N.Y. needs assistant to President. Will act as liaison with Production, Engineering, Purchasing, Planning and Computer Managers. Direct responsibilities: Management Planning and Reporting, Plant Systems and Manufacturing Budgets. Position can lead to Operations Manager. Experience in Engineering, Manufacturing, Administration, Cost Controls and Computer Manufacturing Applications. MBA or IE education. Send resume with complete work history and salary requirements to: Box EWT 1159, 18 E. 48 St., N.Y., N.Y. 10017
An Equal Opportunity Employer M/F

The Carborundum Company Insulation Division

Carborundum is a recognized leader in the development and manufacture of high temperature ceramic insulation. Our Division is Headquartered in Niagara Falls, N.Y. with a second manufacturing plant located near South Bend, Indiana. As a result of business growth, we are looking for innovative and achievement oriented people to fill the following professional positions:

Technical Development Specialist

The individual selected for this position will be responsible for supervision and development efforts to achieve improved fiber compositions and more efficient fiber forming methods. Will develop new product forms to specific and expanding market requirements.

The successful candidate will probably have a degree in Ceramic Engineering and/or experience with ceramic fibers as equivalent background. Will be based in Niagara Falls.

Senior Engineer

Will carry out development of improved fiber composition and more efficient fiber forming methods. Initial assignment will be in our New Carlisle, Indiana facility.

Successful candidate will probably have a degree in Ceramic Engineering and/or experience with ceramic fibers as equivalent background.

Industrial Engineer

Will be responsible for the development and installation of engineering standards, cost systems, process improvement, and preparation and justification of capital projects.

Requires an Industrial Engineering (IE/ME) degree or equivalent, plus 3-5 years experience in standards generation, process improvement and capital projects justification. Will be located in Niagara Falls.

Compensation includes . . . excellent benefit package, relocation expense and competitive salaries. If you are interested in a challenging position with a steadily growing company, send your resume, including past and current salary history, to Mr. Aris E. Madon, Personnel Manager, Insulation Division, P.O. Box 906, Niagara Falls, New York 14302

An Equal Opportunity Employer, M/F

CARBORUNDUM



Financial Analysis PAYMENTS PRODUCT INFORMATION OFFICER

Commercial Banking

Seek individual to develop and maintain a comprehensive base of financial and marketing information. You will work with and support Product Managers, and be responsible for developing and implementing systems for tracking and reporting product profitability, usage volumes, statistics and other financial marketing data; and perform various analyses of financial and market data to assist in the development of products volume forecasts.

REQUIREMENTS:

- Undergraduate degree, preferably with an emphasis in finance
- Minimum of 3 years experience in financial analysis with particular emphasis on product costing and profitability analysis
- Familiarity with analytic and forecasting tools employed in support of the product management function
- Working knowledge of commercial banking operations and the use of computers in the collection and analysis of management information (emphasis on commercial time sharing systems).

WE OFFER an excellent salary fully equated to the level of responsibility plus comprehensive benefits and ample opportunity for continued personal growth. Please send resume establishing qualifications and earnings history, in confidence, to:

Executive Recruiting PPIO, Chase Manhattan Bank, One Chase Plaza, New York, N.Y. 10015.



CHASE

An Equal Opportunity Employer, M/F

MATERIALS MANAGEMENT DIRECTOR

Hackensack Hospital, a 500-bed university-affiliated hospital in suburban New Jersey seeks a qualified professional to organize and expand present purchasing department into major materials management division. The ideal candidate will preferably have a degree in Business Administration and 4 years of progressively responsible experience encompassing purchasing, supplies, distribution and departmental management in a major organization. A knowledge of computerized inventory control and other materials management systems is required. This will be a senior management position. Demonstrated leadership, organizational skills and an ability to interface at all levels are essential. Send resume including accomplishments and salary history in confidence to: Ms. Virginia A. Brown.

HACKENSACK HOSPITAL

22 Hospital Place Hackensack, N.J. 07601

An equal opportunity employer



SCIENTIFIC PROGRAMMER ANALYSTS

PHARMACEUTICAL RESEARCH

These positions offer exceptional opportunities for individuals who are innovative and ready to assume significant roles with a company in the forefront of medical research.

DATA BASE SUPERVISOR

REQUIRED: Heavy data base, MIS background (IMS/DC experience) with an advanced degree in math or computer science. A minimum of 4 years relevant experience. DESIRABLE: TSO/WYLBUR and prior supervisory experience.

PROGRAMMER / ANALYST

REQUIRED: Degree or equivalent, with experience in PL/I, FORTRAN and OS/JCL (for use in scientific/statistical and data base/IMS applications).

DESIRABLE: COBOL and on-line applications experience.

If you are ready for an important step in your career and want to be associated with people worth your investment, send a resume to Manager of Scientific Employment, Schering Research Center, 60 Orange Street, Bloomfield, New Jersey 07003.

SCHERING-PLOUGH CORPORATION

WE ARE AN EQUAL OPPORTUNITY EMPLOYER M/F

College Graduates

Men and women of all races with business experience

EQUAL OPPORTUNITY CAREER CONFERENCE

Beginning Friday evening, August 27th, at a major NY metropolitan hotel, located in Northern New Jersey, meet and interview with recruiters from over 20 companies seeking to fill entry and middle-level positions in the Northeast and nationwide.

These are some of the many companies you'll have a chance to interview with:

- AMERICAN & WELLES FARM MOTOR
- AMERICAN ELECTRIC
- AMERICAN INSURANCE
- AMERICAN NATIONAL BANK
- AMERICAN NATIONAL BANK
- AMERICAN NATIONAL BANK
- AMERICAN NATIONAL BANK
- AMERICAN NATIONAL BANK
- AMERICAN NATIONAL BANK
- AMERICAN NATIONAL BANK

Positions at the GENERAL BUSINESS SESSION will be offered in: Sales/Marketing, Accounting, Finance, Operations, Production, Quality Control, Maintenance, and more.

To see if you qualify for an invitation, please send 2 copies of your resume, including salary history, to be confidentially screened. We would also like you to include this self-indicating your job objective by checking the appropriate box.

LENDMAN ASSOCIATES
P.O. Box 14027, Dept. NY-3
Norton, Virginia 22015
An equal opportunity employment service

JOB OPPORTUNITY OVERSEAS

Applications are invited for the following technical staff for a new GLASS FACTORY in GUYANA, South America

PRODUCTION SUPERINTENDENT
Must be a qualified Mechanical Engineer with knowledge of Electrical Engineering. Salary according to qualifications and experience.

GLASS PREPARATION ENGINEER
Must be a qualified Chemical Engineer with knowledge of Mechanical Engineering. Salary according to qualifications and experience.

QUALITY CONTROL ENGINEER
Must be a qualified Chemical or Industrial Engineer. Salary according to qualifications and experience.

MAINTENANCE ENGINEER
Must be a qualified Mechanical Engineer with knowledge of Civil Engineering. Salary according to qualifications and experience.

SHIFT ENGINEERS
Must be qualified Mechanical Engineers with knowledge of Electrical Engineering. Salary according to qualifications and experience.

Information about the Glass Factory together with a job description may be obtained from the Guyana Embassy, 2490 Tracy Place, N.W. Washington, D.C. 20008, U.S.A., where applications must be sent by the 15th September, 1976. No application forms issued.

Armak COMPANY PLANNING ASSOCIATES

Our Chicago based diversified chemical and industrial products company offers growth opportunities in its Planning and Business Development Group.

The successful candidates should have a technical undergraduate degree (most likely Chemistry or Chemical Engineering) plus an MBA or MS in Industrial Administration and 2-5 years industrial experience in business planning, market research, new venture planning or investment analysis. Send confidential resume and salary history to:

Industrial Relations Dept. A
ARMAK COMPANY
A PART OF ALZONA INC.
P.O. Box 1805 Chicago, Illinois 60690
An Equal Opportunity Employer M/F

METAL SALES

We require a talented individual with experience in industrial sales involving travel. A technical background with foundry or plastics molding experience would be ideal. Successful applicant will cover a three state area representing an industry leader in casting alloys.

This is a permanent career position offering an excellent salary, very complete benefits and a company car.
Please send resume to:
Y 7197 TIMES

INTERNATIONAL ACCOUNTANT

Fischer & Porter Company . . . an international leader in the manufacture of control instrumentation for the process industries . . . has an outstanding career opportunity available at corporate headquarters in suburban Philadelphia, Pa.

If you have a BS in Accounting or Finance, minimum of five years of experience in an accounting staff function . . . with a strong background in standard cost accounting . . . you're needed to assist the V.P.-International Finance, and implement a standard cost accounting system for our foreign subsidiaries.

A knowledge of French and/or German, previous international working experience, required. Extensive travel is involved.

We offer a highly competitive salary, professional working conditions, excellent benefits, an opportunity for significant advancement. If you are interested, please send your resume, including salary history, to: Mr. Tom Londergan, Fischer & Porter Company, East County Line Road, Warminster, Pa. 18974. We're an equal opportunity employer.

FISCHER & PORTER

SYSTEMS ENGINEER SOFTWARE

The promise of exceptional growth in a field recognized for its high potential is offered by the General Electric Drive Systems Department. Development of large-scale automatic controls for industrial drive systems — an area of GE leadership — continues as an expanding base of professional challenge, involvement and advancement.

To qualify, you will need a BS/MS, EE or Comp Science, with several years experience in real time assembly-level programming. The individuals sought will participate in the development of software for real-time process control systems, including such functions as task scheduling, I/O control, queueing, error recovery, analog and digital control algorithms.

A Team Leader position is also available. Salaries to \$21,000, depending on experience qualifications plus superior benefits package, location in the Blue Ridge mountain area of Virginia offers outstanding living attractions.

Please send resume, including salary history, in confidence, to: T. N. Troian, General Electric Company, 1501 Roanoke Blvd., Salem, Va. 24153.

GENERAL ELECTRIC
An equal opportunity employer, m/f

INDUSTRIAL RELATIONS COUNSEL

Manufacturing division of Fortune 500 company located in N.J. requires Attorney to personally handle all Labor Relations activities.

Reporting directly to V.P. Manufacturing, this important position allows the incumbent to define all relevant legal issues concerning the handling of grievances, arbitrations and all negotiations with three international unions. Admitted to first five states in all areas of Labor Relations. Responsibilities also include environmental protection, safety and training.

This is a demanding job with long hours requiring a self-starter approach. Qualified candidates must have a law degree and at least 3 years recent experience dealing directly with appropriate unions in a heavy manufacturing industry. Salary commensurate with experience, excellent benefits package. Please send complete resume, including salary history, in confidence to:

BOX 2773 IRC
Grand Central Sta., N.Y., N.Y. 10017
An Equal Opportunity Employer M/F

I want a super sales executive who still isn't satisfied with his lifestyle

Despite plenty of brains, energy and ambition, the person I'm looking for hasn't hit the right combination yet.

If you have confidence in your own skills and ability to build a career in the life insurance industry, we're interested in you.

I am ready to offer an executive sales opportunity in the field of life insurance sales to individuals and businesses.

Training allowances of up to (\$1200) a month plus opportunities for additional income if you qualify.

If this sounds like you, please call me, (Mar. Torjussen), 212-632-9500

REAL ESTATE MANAGER

for an aggressively expanding retail chain

NYSE listed, Dallas based company seeks individual with real estate background, retail chain store development, including market surveys, site selection and lease negotiations. Growth opportunity for person with good knowledge of store development who can produce in a result-oriented environment. Position reports to Vice President of Real Estate. Considerable travel necessary.

Send resume and salary requirements to:
X 7899 TIMES

PLANT ENGINEER

Small catalyst manufacturer with extensive R & D laboratories has an outstanding opportunity for a Mechanical Engineer with a PE registration. Minimum 5 years of hands-on experience preferably with a small general contractor and/or a chemical plant design and construction group are desired.

The individual will be responsible for design of new production and research facilities (drafting of layouts and structures, specification of equipment), supervision of construction and maintenance of plant. This position, with a stable employer offers an excellent salary, comprehensive fringe benefits program and good career potential.

Please send resume in complete confidence to:
MURRAY ROBBINS
CATALYST DEVELOPMENT CORPORATION
49 Industrial Avenue, Little Ferry, New Jersey 07643
An Equal Opportunity Employer M/F

DIRECTOR SYSTEMS DEVELOPMENT

Prime responsibility is the development and implementation of sophisticated distribution control systems throughout 8 of our subsidiaries. You'll be the liaison individual operating between our corporate MIS department and our subsidiaries. Responsibilities include the overseeing of the various EDP operations within the subsidiaries.

The successful applicant will have a strong background in systems analysis with noted success in financially oriented distribution or inventory control systems. This opportunity offers excellent starting salary, high visibility, and a unique opportunity for advancement.

We are an NYSE listed retail/wholesale company located in an attractive Great Lakes community. For further information please send detailed resume including salary history to:

Mr. David Coyle
Employment Manager
COOK UNITED INC.
16501 Rockside Rd.
Maple Heights, Ohio
An Equal Opportunity Employer M/F

PROGRAMMER ANALYST

Engelhard Industries has an immediate opening for a person having heavy COBOL experience in 370 DOS/VSE. Experience with CICS, VSAM and any Data Base language a plus. A degree in business or accounting preferred but will consider equivalent experience. Good salary and excellent benefits. Send resume and salary requirements in confidence to: Rose Daniele, Personnel Department. NO PHONE CALLS PLEASE!

ENGELHARD
INDUSTRIES DIVISION
430 Mountain Ave., Murray Hill, N.J. 07974
Equal Opportunity Employer M/F

ASSOCIATION

Seeks mature College graduate in Engineering or Business with large Corporation experience for National Association. Please state experience with response.
Y 7223 TIMES

CHIEF PROCESS ENGINEER

San Juan, Puerto Rico

We are seeking an individual with a minimum of 10 to 15 years experience in process design for the chemical, pharmaceutical, waste treatment and petrochemical type projects preferably with an engineering/construction firm.

The individual we seek must have the ability and initiative to supervise and train department personnel. This position is in our San Juan, Puerto Rico office and is an excellent total group responsibility.

Please send your resume, including salary history and requirements, in confidence to:
EDWARD J. BOMBA
REGIONAL VICE PRESIDENT
JACOBS ENGINEERING CO.
172 Glen Road, Mountlake Park, N.J. 07092
An Equal Opportunity Employer M/F

CREDIT MANAGER

Growing multi-national corp. located in Orange County, N.Y., seeks Credit Manager to assume responsibility for company-wide credit & collection policies and procedures. Primary duties include: supervision of customer credit investigations, arrangement of payment terms, customer relations and collection of past due receivables, supervision of A/R ledger and billing function. In addition you will become involved in cash management and forecasting. Report to Corporate Controller. Outstanding position for upward mobility. Paid relocation.

Send resume & salary history in confidence
Box 582, 118 W. 49 St., 8th Floor, New York, N.Y. 10011
An equal opportunity employer, M/F

Plant Training Manager

Division of major corporation requires energetic Manager for training position in their plant located in Greenwich, Conn. Candidate must possess fundamental experience and expertise in training of both supervisory and skilled production employees. Degree required.
Salary in low 20's
Send resume & salary history in confidence.
Y 7250 TIMES
An equal opportunity employer

PRINTING SALES WITH S. D. SCOTT

S. D. Scott Printing Co. is expanding its sales force to handle new business. This career opportunity for a qualified individual desiring substantial income and growth with a leading firm in the N.Y.C. printing industry. Profit sharing and other benefits.

If you have fine quality printing sales experience, send your resume to: Stanley J. Scott, President, (212) 225-7100.

S. D. SCOTT PRINTING CO.
145 Hudson Street
New York, N. Y. 10013

RECENT GRADUATES

The leading operator of nuclear reactors is seeking outstanding recent college graduates to serve as communications officers in the NAVY'S NUCLEAR PROPULSION FIELD.

Requires B.S. in Engineering, Math, Physics, or Chemistry. No experience. Short 10K with rapid advance to 24K. Send resume, or direct inquiries to:

L. (G.) Don Marquardt
NAVY NUCLEAR POWER PROGRAM
7 Beekman St.,
New York, N.Y. 10038
(212) 233-1559

PERSONNEL DIRECTORS

NEW YORK CITY
Exec. Emp'tment Cnsg. \$20M
Manpower Development \$20M
Management Resources \$37M
Corporate Compensation \$38M
Exec & MBA Staffing \$38M
Dist. Corp. & Services \$38M
Platforms or Sales Trng. \$28M
Call or Write:
maare michels
16 W 44 St./NY 10036/861-4720

SOLID WASTE SYSTEMS

Consultants wanted to instruct how to use day-to-day systems. For clean environment, they are in contact with high level, knowledgeable, and experienced waste management people with interest in providing national recognition and opportunity with prestigious projects.
Y 7223 TIMES

سكنا من الاجل

mac COMPUTER & COMMUNICATIONS SPECIALISTS

NEEDS

mac is a unique, highly professional problem solving organization. We are successful, profitable & growing. Our varied activities include consulting, studies, and applied work in the analysis and design of data communications and teleprocessing systems.

Positions require significant ability with advanced technical skills for oral presentations and report writing. These positions are primarily for research, analysis & conceptual design—not implementation. Specialists are needed with experience in these fields:

COMPUTER AND COMMUNICATIONS HARDWARE
COMMUNICATION SOFTWARE & OPERATING SYSTEMS
ALGORITHM CONSTRUCTION - FAMILIARITY WITH COMMUNICATION SYSTEM SOFTWARE
DATA COMMUNICATIONS SYSTEMS - PRACTICAL KNOWLEDGE OF PROTOCOLS
SYSTEM ANALYSIS, MODELING AND QUEUEING THEORY
MODERN SWITCHING SYSTEMS AND VOICE COMMUNICATIONS

M.S. or Ph.D. in Computer Science, E.E., Math or Operations Research required.

Applicants are invited to apply in confidence with history & requirements. Business Manager

COPIES OF THIS AD FOR OTHER PUBLICATIONS WITH RESUME

Phone Inquiries: Applicants Answered
 Immediate Action Equal Opportunity Employer M/F

NETWORK ANALYSIS CORPORATION
 Beechwood, Old Tappan Rd.
 Glen Rock, New York 11542

Electrical Engineers and Designers

Bechtel, a leader in the fields of engineering and construction is offering outstanding career opportunities for the following professionals:

Electrical Systems Engineers
 Well rounded in application of advanced electrical engineering principles as well as directing personnel on special studies and methods. Experienced in interpreting regulations, standards, codes, criteria relating to power plants.

Physical Designers
 Capable of performing design including grounding, lighting; cable tray and conduit layouts. Experience in heavy industrial or electrical generator power plants.

For immediate consideration please send resume including salary history in confidence to: Employment Manager, Dept. 19-2, at your preferred location:
 P.O. Box 607, Galtherburg, MD, 20760.
 P.O. Box 1000, Ann Arbor, MI 48106.

an equal opportunity employer M/F

BECHTEL

EMI

Medical Systems Product Development Laboratory

SCIENTISTS & ENGINEERS

Affiliated with its parent company, EMI Ltd., a long established and eminently successful organization based in the United Kingdom, EMI Medical, Inc. is the acknowledged leader in the field of Computer Assisted Diagnostic Scanning Systems. Through concurrent research and development in the U.K. and the U.S.A., systems have been developed for both diagnostic and therapeutic medical applications. Personnel and new systems development continue at a rapid pace. Hundreds of systems are now installed in the U.S.A. with proven and dramatically effective performance.

Exciting growth is realistically projected coupled with immediate challenge on a foundation of already well established product performance and financial success. Consider these positions in relation to your professional background and career interests.

Computer Hardware Engineers
 Involved in-depth digital engineering, processor specifications, interface design, peripheral selection, microprocessors, impact forecasting, reliability and systems debugging. Requires Masters Degree in Electronics Engineering or Computer Science with 3-5 years computer hardware design experience.

Computer Software Engineers
 Requires in-depth experience of 3-5 years in computer operating systems, compilers, image processing, real-time systems, data management, systems diagnostics, and a range of scientific programming languages. Requires Masters Degree or equivalent in Computer Science.

Applied Mechanics Engineers
 Involves design of precision control mechanisms, knowledge of servo controls and the dynamics of rigid structures and electromechanical systems. Requires B.S. Degree in Mechanical Engineering.

Electronic Design Engineers
 Involves a mix of design including digital electronics including logic circuit design, pulse circuits, low noise amplifiers, high voltage power supplies, and memory systems. Microprocessor experience would be helpful. Requires Masters Degree or equivalent in Electronics Engineering or Physics.

Radiation Systems Engineers
 Requires knowledge of radiation sources, X-ray generators, radiation physics, sensors and detection devices and related circuitry. Requires a Masters Degree in Electronics Engineering or Physics.

Beyond the challenge found in these positions we'll offer you an outstanding compensation package plus an exceptional benefits program. All positions are located in Northbrook, Illinois, an attractive Northern suburb of Chicago.

For confidential consideration of mutual interests and prompt response, please send a complete resume and salary history to Personnel Department.

EMI

EMI MEDICAL INC

3645 Woodland Drive Northbrook, Illinois 60062
 An Equal Opportunity Employer M/F

BURROUGHS MICRO COMPONENTS ORGANIZATION, involved in LSI semiconductor engineering activities, represents a winning combination:

SAN DIEGO—YOU—BURROUGHS!

Live and work in an ideal climate with easy access to ocean, mountains and desert. We offer the following outstanding career opportunities:

DESIGN ENGINEERS
 Opportunities in bipolar and MOS design involving memory or custom logic design. Minimum of 2 years experience required.

PRODUCT ENGINEERS
 Product responsibility from water fabrication through testing and reject analysis. Correlate measured circuit parameters to design and device parameters. MOS tester, programming and applications experience preferred. Minimum 2 years experience.

DEVICE ENGINEERS
 Individual will interface with process, test and design engineers to increase and optimize yields on high density LSI products. Applicants should understand water processing and MOS device physics. This position requires an innovative engineer with a minimum of 3 years experience.

PROCESS DEVELOPMENT ENGINEERS
 Positions available for new developments in the areas of enhanced n-channel processes. Low cost and large water processing and multi-pole-dielectric device structures. Minimum 3 years experience required.

MASK MAKING ENGINEER
 Minimum 2 years experience in emulsion and hard surface. Hands-on experience with negative resist mask line. Familiarity with state-of-the-art processing and equipment.

EQUIPMENT ENGINEER
 Experience with all phases of water fabrication equipment including vacuum CVD furnaces, and photo lithographic systems. Ability to modify and design improvements for higher yields and efficiency desired.

WAFER PROCESSING ENGINEERS
 Challenging positions in diffusion, photo resist, CVD and ion implantation. Duties will include both sustaining and yield improvement programs on high density LSI n-channel and p-channel products. Minimum of 3 years experience in one or more processing disciplines.

MATERIALS ENGINEER
 Incumbent will be responsible for material development pertaining to ovonic memory switches. PhD in Material Science or Solid State Physics with studies or work experience in the fields of chalcogenide glasses, electronic properties of amorphous materials and ovonic memory switches.

MOS WAFER FAB SUPERVISOR
 Minimum 2 years experience as a wafer fab supervisor. Duties will include directing personnel, water flow, line balancing and cost control. Applicants must have leadership ability and exhibit growth potential.

Basic educational qualifications for engineering positions are BS, MS, or PhD Degree in Physics, Chemistry, or Electrical Engineering. Applicants must be self-motivated for growth in a rapidly expanding and well-supported semiconductor operation.

Employees enjoy excellent salaries and working conditions, retirement plan, life, hospital, drug prescription and medical insurance plans, as well as employee stock purchase plan.

We will be conducting interviews in New York City on August 28, 29 and 30. For advanced consideration, please send your resume including salary history to:

PROFESSIONAL PLACEMENT
Burroughs Corporation
 16701 West Bernardo Drive, San Diego, Calif. 92127

An Equal Opportunity Employer

Assistant Manager

ETHICS

American Institute of CPAs

with strong auditing and accounting background to staff committees and to work with societies in developing ethical standards, technical matters, in promoting understanding, and compliance with ethical standards. In investigating potential violations of professional standards. Must be able to communicate well orally, and in writing. Will analyze and report for committee. Almost no travel.

Please send resume including current come level and salary requirement to: Personnel Director, Box 2773 BSM and Central Station, New York, N.Y. 10017

AICPA

American Institute of Certified Public Accountants
 We are an Equal Opportunity Employer M/F

AUTOMOTIVE PARTS SALES PROMOTION COORDINATOR

Career opportunity with a major automotive importer, offering an excellent salary, comprehensive fringes and unusually good opportunity for professional growth, recognition and advancement.

This position is at our headquarters in **BERGEN COUNTY, NEW JERSEY**

The selected individual will have 3 to 5 years of automotive sales promotion activity, with emphasis on program development and presentation. A degree in marketing or business administration (or equivalent business experience) is required.

Responsibilities will cover the development of sales promotion programs, including their introduction to field sales, and/or dealer groups, via training sessions; developing and implementing sales training programs; developing owner's continuous service merchandising programs; and will evaluate new products and periodically develop new packaging concepts and designs.

If qualified, please send resume, including salary history. In strict confidence to our people services center at the control box:

Box 0820APSPC, Suite 1100
 551 Fifth Avenue, New York, NY 10017
 We are an equal opportunity employer, male/female

MANAGER PLASTICS INJECTION MOLDING

A major NYSE food processing company has an immediate requirement for an aggressive result oriented individual to take responsibility for its fast growing injection molding operation. This highly visible position reports directly to the President and requires management experience in injection molding with heavy emphasis on machine maintenance.

We offer excellent salary and an outstanding fringe benefit package commensurate with long term rewarding career opportunity in a rapidly developing environment. Please send resume and salary history in confidence to:

Y 7198 TIMES
 An equal opportunity employer M/F

COSMETICS OPERATIONS MANAGER

Small fast growing cosmetics company needs experienced shift-leader operations manager to personally install and supervise following systems: Inventory Control, Purchasing Raw and Packaging Materials, Subcontractors' quality control, warehousing and shipping. Should possess technical & chemical knowledge. Excellent growth potential. State present salary in reply.

Y 7067 TIMES

COMPUTER OPERATIONS COORDINATOR

for international educational organization. At least 3-4 years' related operational experience. Including IBM, OS systems and remote job entry (RJE) preferably with data 100 systems. Should be totally familiar with OS JCL. Ability to handle key punch unit and data flow of over 20,000 documents per month. Scheduling experience important. Excellent benefits. Starting salary low to mid level.

Send resume to:

Y 7224 TIMES

NATIONAL MORTGAGE BROKER

Experienced only. Marketing and origination capabilities. Up to 40% commission.

Essex Company
 201-824-7752

Mechanical Engineer For Construction Services

The JCPenney Company, Inc., a multi-billion dollar corporation, has an opportunity for an experienced mechanical engineer in its expanding Construction Services Department. The individual we are looking for should be a self-starter and have at least 5 years design experience and 5 years on-site experience with HVAC plumbing and sprinkler systems for retail stores and large automated warehouse facilities. Interfacing with contractors, architects/engineers required. Excellent oral and written communication skills a must. Professional registration required; travel approximately 25%. We offer an excellent salary structure and benefits plan package. Please send your resume and salary history in complete confidence to:

JCPenney Company, Inc., Executive Search Dept. J-5, 1301 Avenue of the Americas, New York, N.Y. 10019.

JCPenney

JCPenney: EQUAL OPPORTUNITY FOR ALL
 Equal Opportunity Employer M/F

SYSTEMS SPECIALIST

Rapidly expanding Long Island-based Division of Fortune 500 Company seeks individuals capable of acting as liaison between the customer and the technical functions of the Division for a product line of mini-computer-oriented payment processing systems.

Job requirements include:

- Minimum 5 years experience in systems or applications design / problem-solving
- Mini-computer experience and Macro Assembly language coding ability desirable
- Good communication skills—both verbal and written required
- Ability to relate well with customers
- Customer training capability.

The job requires 30% travel. Compensation is commensurate with experience and ability. Send resume in strict confidence to:

Box NT 1544,
 810 Seventh Ave., New York, NY 10019
 An Equal Opportunity Employer M/F

FACILITIES ENGINEERING

LEADING RESEARCH ORGANIZATION SENDS EXCELLENT OPPORTUNITIES JOIN PLANT ENGINEERING STAFF

ELECTRICAL DESIGN

Equivalent with 3-5 years' experience in electrical layout, wiring diagrams, lighting, equipment distribution and design. Includes electrical specification writing and preparation of drawings for laboratories, offices and other buildings.

MECHANICAL DESIGN

or equivalent with 3-5 years' experience in design of HVAC, and process piping systems and their auxiliary equipment. Includes pneumatic, electrical and electronic control and instrumentation. Includes field investigation, drafting, specification writing, cost selection and system testing. PE license highly desirable.

Send resume and salary history to:

JOHN C. BURDICK SENIOR PERSONNEL REPRESENTATIVE
BROOKHAVEN NATIONAL LABORATORY
 ASSOCIATED UNIVERSITIES INC.
 UPTON, L.I., N.Y. 11973
 An Equal Opportunity Employer M/F

ASSISTANT DIRECTOR OF SURVEY AND FIELD OPERATIONS

A nationally known public policy research firm is looking for a candidate who is able to direct managers and regional site coordinators in the areas of survey management, including recruitment and supervision of field staff, development and implementation of field control forms and procedures, and quality control operations.

Supervisory and survey field experience including interviewing and administration is highly desirable. Experience in social policy research and/or community programs helpful.

Salary is commensurate with experience (\$20,000-\$25,000). We offer excellent fringe benefits including life/health insurance and profit sharing/retirement funds. Send resume to Sharon Garrison.

MR MATHEMATICA POLICY RESEARCH
 P.O. BOX 2382
 PRINCETON, N.J. 08540
 A Subsidiary of Mathematica, Inc.
 An Equal Opportunity Employer M/F

Financial Analyst \$18-24,000

We are a rapidly expanding, multi-national corporation, looking for highly promotable MBA's.

If you:

- consider yourself aggressive
- are capable of communicating with all levels of management
- possess 1-3 years experience with a major corporation with exposure to analysis of operations, budgets, profitability studies, or capital expenditures...

Then: we can offer you an opportunity to demonstrate your talents & move quickly (9 months - 1 year) into management.

Please reply in strict confidence, including salary history to:

KK 190 TIMES
 An Equal Opportunity Employer

Sales Representative

Confectionery Div. of Major Foods Concern

Major confectionery manufacturing firm seeks an aggressive sales oriented individual to sell and merchandise a broad line of confectionery items. As the Sales Representative in the New York area, this individual will work on a direct basis with various classes of trade. Prior sales experience in a related industry would be helpful but not a prerequisite.

In addition to base salary and bonus, we offer an excellent benefit program including, automobile, expenses, insurance and pension plans. Outstanding opportunity to move into all levels of management.

Please forward resume, including salary history, to:

Y 7225 TIMES
 An equal opportunity employer M/F

CONSTRUCTION REGIONAL CHIEF EXECUTIVE

General contractor with nationwide operations, is seeking a Chief Executive to manage an existing multi-state regional operation. Extensive experience necessary in construction of buildings. A special emphasis on public building governmental construction. Not for real estate, ownership or housing oriented executives. Submit resume including fourth experience and scholastic qualifications. Salary desired and other personal information necessary for proper evaluation. All resumes will be held in strictest confidence.

Y 7217 TIMES

EXECUTIVE SALES

If You're Truly Experienced in Telephone Sales - Contact Sales, We've Got Your Number... And It's Over \$30,000!

We're American Phonotronics, security financial, aggressive, and leading in the private business telephone marketplace with over 300 installations. Our growth has created the need for a professional executive salesperson with a proven record of accomplishment in our field. You must be presentable, articulate, and able to deal with top-level management of prospective customers before AND AFTER closing the order. The ability to step in, learn the advantages of our product line and produce immediately is essential.

We offer an excellent draw vs. commission arrangement, outstanding opportunity, and a solid company that's here to stay. Make the right connection now... send your resume in strictest confidence to: Robert Dorland, Executive Vice President.

AMERICAN PHONOTRONICS
 A DIVISION OF MEDSTAR
 919 THIRD AVENUE,
 NEW YORK, N.Y. 10022

SALES MANAGER METAL GRAPHICS INDUSTRY

Unique opportunity for aggressive reliable salesperson to help build growing small firm now part of major international company. Must be able to effectively handle wide range of sales situations; equipment and supplies sold via direct sales, distributors, large OEM's and small businesses. Technical experience in photo-etching, aluminum, photography, engraving skills helpful but not essential for fast learner.

Excellent benefits and automobile and attractive salary. Send resume and salary history in confidence to attention, G. Jacobson.

DURAGRAPHIC SYSTEMS
 P.O. Box 2831 Plainfield, N.J. 07062

CHIEF FINANCIAL OFFICER To \$55,000

New Jersey based rapid growth public company, volume in excess of \$35 million, seeks a pragmatic, take-charge, shift-leader executive as Chief Financial Officer to supervise all financial functions in the company's manufacturing and importing operations.

Applicant must have thorough grounding in general accounting, preferably as Chief Finance Officer of public company, development of short and long term financial strategy, including projections and allocation of capital resources. Knowledge of cost accounting and dealing with letters of credit and banks would be helpful.

Please submit resume with compensation history & requirements in confidence.

Y 7163 TIMES

CORPORATE IE MANAGER

located in New England, has an immediate need for a Corporate IE Manager. Must have a strong background in facilities planning, warehousing, work flow, layout, equipment selection, and work measurement. Prior experience is desirable, as well as ability to effectively work at all levels. Salary: \$25,000. Send resume to: Jean Handman.

ATH & STRONG, INC.
 Management Consultants
 1000 Highland Lexington, Mass. 02173
 An equal opportunity employer

CUSTOM DESIGNER—SALESMAN KITCHENS & BATHS

C.I.D. Preferred

Managerial potential. Must have proven sales record and be willing to relocate to South Jersey area. Firm employment contract with future purchase option of business offered when qualified. Owner plans retirement and seeks right person to take over. This is an ideal opportunity for aggressive individuals with 5-10 years' experience in kitchen and bathroom sales. Present volume \$600,000. Established 20 years. New, beautiful 4500 sq. ft. building with 2000 sq. ft. showroom w/complete display. Business fully equipped and ready to go. Includes exclusive rights to the area. Top quality cabinet and appliance franchise, including exclusive rights. Guaranteed minimum earnings in 5 figures against competition with large advertising and sales volume. Car furnished. Experience designer-draftsman on staff. Our own installation crew, warehouse facilities and delivery system. This is a serious offer and only two qualifications will be considered. Write (over handwriting) to HADDON-TOWNE DESIGN CENTER, INC. Secretary Chester Mead, 112 Haddon Avenue, Haddon Township, NJ 08108. No phone calls.

ENGINEERING & PROGRAMMING OPPORTUNITIES

Acco Datamaster is a leader in the field of digital telemetry and computer based supervisory systems with applications in the gas transmission and distribution, water and waste treatment and other major industries. Due to the relocation of our engineering function to Waterbury, Connecticut, the following career opportunities are immediately available to energetic individuals in the technical areas:

MANAGER OF PRODUCT DEVELOPMENT ENGINEERING

Responsibility for directing a professional group of product design engineers in planning and implementing development program objectives. Familiarity with micro-processor based data acquisition and control hardware preferred. Minimum of 5 years related experience.

DEVELOPMENT ENGINEERS

Responsible for digital logic and analog circuit design & development. A sound knowledge of micro-processors, TTL, CMOS, and OP-AMPS is preferred.

PROJECT ENGINEERS

Will assume total project responsibility on computer based data gathering and control systems. Must have ability to work with customers as well as a team of engineering and programming professionals. A knowledge of power utility or water & waste treatment or gas & oil pipeline industry is preferred.

SOFTWARE ANALYSTS/PROGRAMMERS

Experienced in implementation of turnkey real time minicomputer systems. Hardware background, PDP-11 assembly language and distributed systems are preferred.

We offer an excellent salary and company paid benefits program. Send resume including salary requirements in confidence to:

PERSONNEL MANAGER.



Bristol Division
40 BRISTOL STREET
WATERBURY, CONNECTICUT 06720

AMERICAN CHAIN & CABLE COMPANY, INC.
An equal opportunity employer m/f

MEDIA RELATIONS DIRECTOR ROCKWELL INTERNATIONAL

This is a unique opportunity for a professional communicator with a high degree of motivation. An opportunity to tell the story of a \$5-billion international company's activities in such industries as automotive, aerospace, consumer products, electronics, utility and industrial products.

An opportunity that demands a professional with broad media and/or media relations credentials, plus a desire to expand same. New York/Washington D.C. experience desired. Will manage fully professional staff, report directly to: Crosby M. Kelly, Vice President Communications, Rockwell International, 600 Grant Street, Pittsburgh, Pa. 15219.



Rockwell International

Equal Opportunity Employer M/F

Minicomputer Systems Analyst / Service Engineer International Sales Management Opportunity

We are a dynamic and well established company in the data processing industry, with over 8000 minicomputer systems installed.

Our newly created International Division is seeking an experienced hardware and software professional to interface with production and management in our New Jersey headquarters.

Reporting to the Vice President of World Trade Operations, you will provide liaison with International Distributors, Customers, Prospects and DCC World Trade staff as required. You must be familiar with minicomputer hardware and software and have a knowledge of electronic manufacturing methods. A fluency in a foreign language helpful.

We offer an excellent starting salary and a full range of company benefits.

Please send your resume including salary history and requirements to Personnel Director
Mr. Jim McCaffrey

DIGITAL COMPUTER CONTROLS, INC.

12 Industrial Road, Fairfield, N.J. 07006
An equal opportunity employer m/f

MANAGER COMPENSATION & BENEFITS PROGRAMS

For overseas assignment.

Saudi Arabian airlines seeks an accomplished professional for a career opportunity of unusual challenge and scope.

Using survey information and other pertinent economic, cultural, and cost-of-living data, you'll develop and implement compensation and benefits programs that can attract and retain qualified employees of middle-east origin as well as expatriates. These programs will include the creation of medical and pension fringes that supplement and augment the corporation's current outstanding benefits program.

Position requires a minimum of 4 years related experience and college degree or equivalent. Compensation includes an excellent salary and overseas allowance. Headquarters location in Jeddah, Saudi Arabia and provides free air-conditioned housing in Americanized community, American school grade 1-9, and, to those qualifying as overseas resident, substantial U.S. Federal Income Tax exemption. Send resume in strictest confidence to:

Personnel Representative
Special Services Project Employment
P.O. Box 80007
Kansas City, Missouri 64195

Compensation

Diversified "Fortune 100" corporation with an outstanding record of growth and profitability seeks a seasoned compensation specialist. Based in New York City, responsibilities will center on compensation plan design and development throughout our wide range of companies.

The successful candidate will have at least 3 years of corporate or divisional compensation experience and should be capable of problem solving at all organizational levels in a highly diversified environment. Experience will include new program development and design and maintenance of existing compensation plans.

Eventual career opportunity in corporate staff or divisional employee relations management. Extensive travel and periodic assignments in other employee relations disciplines should be expected.

Please send resume, indicating salary history, in complete confidence to: Dept. C-SEW, P.O. Box 1053, Ansonia Station, New York, New York 10023.

An Equal Opportunity Employer, M/F

MANAGER MANUFACTURING ENGINEERING

Sperry Remington, a leader in the personal care industry is actively seeking a professional manager to head up its manufacturing engineering department. Reporting to the director of manufacturing and procurement, the position is responsible for the manufacturing engineering, industrial engineering and tooling function in new product planning through production. Develop and provide complete manufacturing information, tooling and equipment purchases to manufacturing operations.

The ideal candidate will have a strong manufacturing engineering background in high volume production. An engineering degree and 10 years experience is required.

Salary commensurate with ability and experience plus an outstanding benefits package. Send resume in complete confidence to: R. A. Mehta, Personnel Manager

SPERRY REMINGTON
CONSUMER PRODUCTS
60 Main Street, Bridgeport, Conn. 06602
An equal opportunity employer m/f

Internal Consultant Manufacturing

\$200MM multi-division N.Y.S.E. listed corporation, headquartered in central Westchester County, seeks a qualified person to fill a recently vacated slot in its Manufacturing Department.

Reporting to the Vice President, the position will have staff responsibility for working with manufacturing plants and divisions across ranging from I.E. work through marketing. Applicants should have I.E. degree with at least 5 years varied industrial experience. Advanced degree in business, marketing, finance or other field would be beneficial.

Excellent benefits, compensation and advancement opportunities are offered.

Respond indicating salary history to
Y 7252 TIMES
An equal opportunity employer, M/F

financial planning & analysis

We are a major multi-national corporation with worldwide operations. We are currently seeking individuals with 1-5 years exposure to the areas of financial planning & analysis including capital evaluations, mergers & acquisitions, long range business planning, financial reporting and profit plan review & analysis. Exposure to finance charging is a definite plus.

We require an MBA &/or CPA + High potential for advancement into line management. Your ability to make both oral & written presentations and work effectively with senior management is of major importance. We offer an excellent compensation program commensurate with experience.

Please send your resume which must include salary history to: Vice President, Finance.

KK 176 TIMES

TELECOMMUNICATIONS DIVISION OPERATIONS MANAGER

New York City

An opening exists for an aggressive individual with a strong management background in voice and data private line communications.

Technical background in telecommunications is most desirable. Knowledge of Bell System procedures and equipment is a necessity. Position offers excellent opportunity for advancement and requires a dedicated individual. We offer a good starting salary and excellent benefits package.

Send resume with salary history to: C. White

SPCommunications
140 Amsterdam Ave., Teaneck, N.J. 07666
An Equal Opportunity Employer

ASST TO FINANCIAL VICE PRESIDENT

Recognizing the need for keen management in today's economy, we are re-evaluating the importance of financial planning and analysis in our company in going through a dramatic change in its corporate financial structure. With strong backing from top management, we are developing our Financial Executives into future corporate leaders hence we are searching for an individual to report directly to our Executive Committee, who can assume a broad degree of corporate operations and assume other essential P & L responsibility at an operating unit. The ideal candidate would possess leadership ability, outstanding academic credentials + 2-4 years experience at a major corporation.

Please respond in confidence to AP-1385 TIMES

Manager-Planning and Scheduling

To \$35,000

Engineering degree. Experienced power plant projects, development plans, schedules and periodic review of plans and expenses. Knowledge both nuclear and fossil fuel plants. Experience MUST include maximum of 5 years in a supervisory capacity, N.Y. City location.

Our client PAYS ALL FEES
Send resume in duplicate including salary history
D. W. CHAMPLIN,
SEARCH ASSOCIATES, INC.
12 Bank St., Summit N.J. 07901 (201) 277-6318

STATISTICIAN

R.J. Reynolds Tobacco Company, a subsidiary of R.J. Rouseff Industries, Inc. seeks an aggressive, innovative statistician for its Statistical Applications Group in Marketing Research. The Statistical Applications Group provides search design, data analysis and interpretation, and recommendations on all marketing research requiring statistical services.

Applicants should possess the following:

- Qualifications to perform complex statistical analysis, experimental design and sample design using a broad range of statistical techniques.
- Ability to recognize statistical applications for consumer research, sales analysis and forecasting, product testing, and advertising research.
- Experience in providing statistical consulting services.
- A basic knowledge of scientific computer programming.
- Ability to communicate analytical results.
- Master's degree in Statistics or equivalent.

A thorough knowledge of basic statistical methods including correlation and regression analysis, analysis of variance and statistical experimental design is required. In addition, some knowledge of multivariate techniques including factor analysis, discriminant analysis and cluster analysis is highly desirable.

Winston-Salem, North Carolina, location with excellent benefits package, including paid relocation expenses. Send resume and salary history, in confidence, to:

Mr. William G. Crump
Corporate Employment Department
R.J. Reynolds Industries, Inc.
401 North Main Street
Winston-Salem, North Carolina 27102



12 Industrial Road, Fairfield, N.J. 07006
An equal opportunity employer m/f

SALES ENGINEER

The Electronic Components Division of Burroughs Corporation has two requirements for entry level sales engineers to meet the need of our expanding customer and product base. After a six to 12 month inside training assignment, you will be relocated to a rewarding and challenging field sales position handling our complete line of plasma displays and display sub systems.

We are seeking individuals with an EE degree plus a strong desire for a professional sales career. Some experience interfacing with customers would be a decided plus. We offer an attractive starting salary and excellent company paid benefits in addition to an environment offering career expansion and future growth. Send resume including salary requirements to Mrs. Margaret Hovey, Electronic Components Division, Burroughs Corporation, P.O. Box 1226, Plainfield, New Jersey 07061.

Burroughs
An Equal Opportunity Employer, M/F

QUALITY ASSURANCE MANAGER

A division of a Fortune 200 corporation is actively seeking professional quality assurance manager. The ideal candidate has a degree in engineering plus 10 years previous quality assurance and reliability in a high volume, high quality goods manufacturing operations.

This position reports to the manufacturing director and is responsible for all factory and vendor quality assurance programs. It includes advising vendor purchase parts meet engineering specifications, advising on fixtures and tooling methods necessary to insure quality through the manufacturing operations, design and receiving quality techniques and problems, and recommending and implementing corrective action.

Located in Fairfield County, Conn., this position offers a big salary to mid \$20's plus an excellent benefit package. Send resume with salary history and requirements to:

Box 419-BN, 2 Penn
Suite 2844, New York
An equal opportunity employer.

SENIOR COMPENSATION ADMINISTRATOR

We are a diversified world-wide manufacturer health care products headquartered in New Brunswick, N.J. and currently have available a career opportunity for our corporate staff for a "Pro" in the compensation area.

This position calls for a bachelors degree, and requires 3 years compensation experience with ample exposure to pension surveys. In addition to sound technical abilities, excellent communication skills are needed to carry projects through cost design and presentation. A basic grasp of mathematics, statistics will be advantageous and good communications skills are essential.

Qualified applicants should forward a detailed resume and salary requirements in complete confidence to: D. L. Corporate Personnel

Johnson & Johnson
501 George Street, New Brunswick, N.J. 08901
Leadership Beyond Comparison
An equal opportunity employer m/f

COLLEGE GRADUATES

Find the job market difficult? Consider a career in sales where you depend on you!

We are a long established New York area corporation—leader in the growing packaging industry with the US's largest turnover (over \$100 million). The company also has a patented process (patented throughout the consumer goods industry).

We are expanding our field sales organization. "Many will be chosen." If you are ready for a challenging, rewarding opportunity, the drive and dedication to produce results—Talk to us! Auto resumes by appointment. Also has a patented process with value throughout the consumer goods industry.

We are expanding our field sales organization. "Many will be chosen." If you are ready for a challenging, rewarding opportunity, the drive and dedication to produce results—Talk to us! Auto resumes by appointment.

Send resume in confidence to
Y 7111 TIMES

ENGINEERS

Inmont, a worldwide manufacturer of industrial coatings and colorants has challenging opportunities for experienced Chemical & Mechanical engineers to join its corporate staff headquartered in northern New Jersey.

PROCESS ENGINEERS

Chemical Engineers with 3-5 years chemical processing experience preferably in the coatings, ink or paint industries. Proven abilities in equipment design, process specifications, material/energy balances and engineering flow sheet development. Computer programming experience a plus.

PROJECT ENGINEER

Mechanical Engineer with 3-5 years project management experience preferably in the chemical industry. Proven ability to direct professionals including outside contractors in construction management procedures and techniques.

These positions offer a highly competitive salary as well as a complete fringe benefit package. For immediate consideration, forward your resume in confidence, including your salary history and requirements to: Mr. S. Dolinsky, Inmont Corporation, 1255 Broad St., Clifton, New Jersey 07015. An Equal Opportunity Employer, M/F.

INMONT

SALES REPRESENTATIVES mini-computers

YOUR EXPERIENCE AND OUR PRODUCT CAN BE A WINNING COMBINATION

We're a recognized leader in the constantly challenging and expanding data processing industry, and currently have several openings for sales representatives. Territories to sell our mini-computers are available nationwide with specific immediate openings in the N.Y.C. metropolitan area including the boroughs, Long Island and southern Connecticut. Candidates must previously have had a successful record selling mini-computers. Our compensation plan is one of the finest in the industry providing an excellent base salary plus commission. Since this is a ground floor situation, the opportunity for promotion to management is excellent. For immediate consideration, submit your resume or letter in strictest confidence specifying territory preference. Our employees are aware of this advertisement.

Y 7152 TIMES

An equal opportunity employer, m/f

ENGINEERS ELECTRONIC MECHANICAL CHEMICAL

Project Responsibility

Vakay Interotechnology, Inc., a leading electronic equipment manufacturer located 50 miles west of Philadelphia, is seeking qualified candidates for the following positions: Project Engineers with backgrounds in electronics or chemistry.

PROJECT ENGINEER Will be responsible for new product development from concept through production. BSEE or MSEE with 8 to 10 years of professional and design experience in electronics and mechanical design.

MATERIALS ENGINEER A BS in chemistry or chemical engineering with approximately 4 years' experience in plastics, polymers, adhesives or other materials. Will be responsible for material selection and specifications for plastic products.

ELECTRONICS ENGINEER BSEE with an electronics major and 4 to 6 years' experience in design of test equipment and instrumentation for electronics and mechanical products.

These challenging positions offer a competitive compensation package including profit sharing. Send resume in confidence to: Mr. J. M. White, Personnel Manager

VAKAY INTEROTECHNOLOGY, INC.
Resistive Systems Group
623 Lincoln Highway
Ardmore, Pa. 19223
Equal Opportunity Employer, M/F

COST ESTIMATOR Machining

Career position in large modern shop with MC tools. Near NJ suburbs. Work from complex B/Ps and other data on pricing ultra precise jobs to all specs. Trades training or college + heavy practical machining shop, methods and estimating experience. Send resume or letter, salary data in confidence to our consultants.

Y 7222 TIMES
Equal Opportunity Employer

SALES COMPUTER TERMINALS

2 terminals are open (1) in NY 22 Harford, Conn. Job entails expanding sales and computer hardware, installation of software, training, etc. Salary \$16,000 + comm. Top producers currently earning \$40,000 annually. Must poss 2 years. Client will interview Monday afternoon 8/16 and Tuesday 8/17 in New York City. GENERAL SALES agency 827 Madison Avenue, NY, NY 10022 (212) 421-5047

EXECUTIVE DIRECTOR

Major New York Jewish Women's Humanitarian Organization seeks Executive Director with proven experience in Fund Raising and Public Relations. Please submit vitae and salary requirements to Y 7287 TIMES

CREDIT SPECIALIST WITH HIGH POTENTIAL

Needles: hard hitting aggressive credit and collection specialist for unique number 2 opportunity in credit department of a major New York based franchise chain. Management wants receivables reduced and the successful candidate will help put together the strategy, tactics and action plan to execute this charge. This position requires minimum of 5 years of varied credit experience, excellent communication skills and academic preparation. This candidate will want to move ahead of the pack and looks to increasing earning power and position. Successful candidate will be expected to move up to manage total credit department within 2 years. Salary to \$25,000.

Y 7236 TIMES

An Equal Opportunity Employer M/F

Blow Molding Engineers

- Sr. Machine Designer to \$28,000
Responsible for blow molding equipment.
- Mold Designers to \$20,000
3-5 yrs experience injection or blow molding.
- Process Engineers to \$20,000
Familiar with injection, blow molding or polyester processing.

Our client PAYS ALL FEES
Send resume in duplicate including salary history
D.W. CHAMPLIN
SEARCH ASSOCIATES, INC.
12 Bank St., Summit, N.J. 07901 (201) 277-6318

سكنا من الامل

DESIGN ENGINEERS

Structural

Basco Services, Inc., a nationally recognized New York City-based consulting firm, is seeking degreed professionals with power plant experience in structural design engineering. Your background should include a minimum of 4 years structural analysis and steel design of bar and coal fired power plants, experience with domestic power codes and design specifications.

Our positions offer salaries commensurate with your qualifications, experience, as well as outstanding benefits. For consideration, send your resume and salary requirements, in confidence, to: J. Guziewicz, Professional Employment, Dept. 810

Basco Services Incorporated
CONSULTANTS - ENGINEERS - CONSTRUCTORS
100 WEST STREET, NEW YORK, N.Y. 10006
An equal opportunity employer M/F.

SYSTEMS ENGINEER

Plasma Physics Laboratory, a directed research arm of Princeton University funded by the United States Energy Research and Development Administration, is engaged in CONTROLLED THERMONUCLEAR RESEARCH. You will work with foremost scientists and be exposed to a broad interdisciplinary spectrum. Our sophisticated facility is exceptionally equipped. Our continuous growth has created the following opportunity...

You will assist the lead Systems Engineer for the laboratories Tokamak Fusion Test Reactor Project. This position will entail: liaison with subcontractors systems engineering groups, parameter optimization and cost trade-off studies of complex electrical and mechanical systems involving megajoule energies and megawatt forces and technical writing in the form of interface control documents and systems descriptions.

A B.S. degree in engineering or physics with a minimum of 5 years work experience as a Systems Engineer is required. Computer programming experience is desirable.

We offer excellent salaries fully commensurate with your experience, a stimulating and sophisticated environment, and benefits that include group medical and life insurance, 1 month vacation, tax deferred fully vested retirement plan, and an ideal location in beautiful Princeton, New Jersey.

For prompt consideration, please send detailed resume and salary requirements in confidence to Personnel Director, Project 3 P-20-T.

Plasma Physics Laboratory
POST OFFICE BOX 451
PRINCETON, NEW JERSEY 08540
An Equal Opportunity Employer M/F
Princeton University

NATIONAL CSS, a leader in the interactive data processing field, is continuing its growth program, opening exciting new positions for qualified professionals.

MARKETING FINANCIAL PLANNING AND ECONOMETRICS

With the ability to motivate and assist the sales organization in the attainment of revenue goals. Will be involved in developing and implementing sales and marketing plans in the financial and econometric application area. Also develop advertising and indirect marketing program.

Requirements: experience in the marketing of financial and econometric computer services.

PRODUCT MARKETING

This is a challenging opportunity for an individual able to plan and develop a line of products for FORTRAN/GRAPHICS users. You will assume complete responsibility including technical quality; documentation; training; planning; and gathering competitive information. 5 years experience in field marketing and heavy background in FORTRAN and GRAPHICS required.

MANAGEMENT SCIENCES

We need a support analyst in the management sciences field to be responsible for the technical support of packages dealing with statistics, forecasting, linear programming, etc.

Requirements include a working knowledge of OS or CMS file systems, with a minimum of 3 years experience in FORTRAN, PL/1 and/or BAL.

We offer an excellent starting salary and a comprehensive fringe benefits package. For prompt consideration, please forward your resume with salary history in confidence to:

Ms. Nancy Potenza
Corporate Headquarters

NATIONAL CSS, INC.
542 Westport Avenue
Norwalk, Connecticut 06851
An Equal Opportunity Employer M/F

APD ADVANCED PROGRAMS DEVELOPMENT

A special opportunity for a few, very good program managers and engineers at RCA Government and Commercial Systems

RCA's Advanced Programs Development group is engaged in studies for major new government and commercial systems.

The success of our programs has created a select number of openings for individuals with superior academic and professional skills:

- ELECTRONIC MESSAGE SERVICE**—The APD group led RCA's successful effort for the U.S. Postal Service contract award for an electronic message system utilizing advanced technologies, automated devices and communications capabilities. We now are looking for new staff members to fill vacancies created by the transfer of our key project leaders to on-site supervisory assignments.
- PRICE (Programmed Review of Information for Costing and Evaluation)**—The innovative PRICE Parametric Cost Model has received widespread acceptance (see Business Week, June 7, 1976, page 608), and is now being marketed as a commercial service to government and industry. We require experienced individuals to assist in providing the needed training and consulting services.
- TELECOMMUNICATIONS**—The highly successful Kish Island Telecommunications program for the government of Iran has opened other international opportunities for large, integrated telecommunications programs. We seek aggressive, resourceful engineers with foreign business experience.
- ADVANCED DEFENSE SYSTEMS**—Some "far-out" defense programs we have pioneered are now "close in." Creative systems engineers are needed to develop the systems concepts.

If you are interested in joining a successful group with a good mix of government and commercial business, and offering an excellent opportunity for personal and professional growth, send your resume, in confidence, to:

Mr. David Shore, Division Vice President
Advanced Programs Development
RCA Government and Commercial Systems
Moorestown, New Jersey 08057

We are an equal opportunity employer F/M.



MANAGER OF TEST EQUIPMENT

Personal growth and personal satisfaction. Individual with a BSEE degree and 5+ managerial experience in test equipment and maintenance.

In a suburban Chicago community, recognize achievement and ability with advancement, and expect our Manager of Test Equipment to communicate effectively on all management levels.

In addition to career progression, we provide excellent starting salary and comprehensive benefit package. Please send your resume including salary requirements, in strict confidence to:

53 TIMES
An Equal Opportunity Employer M/F

APPLICATION AND DEVELOPMENT ENGINEER

This major Trenton, New Jersey based division of a dynamic "Fortune 100" company is a foremost producer of industrial pump cable. Also a leading manufacturer of industrial power cable and instrument control products.

Require degreed EE, physics or chemical engineering with minimum of 2 years experience in a wire and cable plant. Background in cable design, cable testing, machine capability, and quality control procedures. Medium voltage cable experience a definite plus. Responsibilities include wire and cable design, specification and application engineering. Consideration will be given to Utility Power Engineers.

We are a progressive company offering equal opportunity, growth, salary commensurate with experience and a liberal company paid benefit program.

Interested candidates should submit their resume in confidence to: INDUSTRIAL RELATIONS DEPT. etc.

TRW crescent

319 North Olden Ave. Trenton, N.J. 08638
An Equal Opportunity Employer M/F

COMPUTER ANALYST

Bachelor of Science Degree in Computer Science or related field. One to three years of experience desirable. Must be proficient in advanced FORTRAN and have some experience in an assembler language. Responsible for creation of new software and maintenance of existing application programs on a real-time digital computer system. Software deals primarily with electric power system monitoring and control, energy production, and accounting. Utilizes remote batch and local time-sharing computer facilities to accomplish duties. Must be willing to relocate, if necessary, within New York State. This career position is in Production Control Center of the Power Authority of the State of New York at Niagara Falls, New York.

Excellent salary and benefits. Send resume in full confidence to: Mr. E. F. Brider

POWER AUTHORITY OF THE STATE OF NEW YORK

P.O. Box 277, Niagara Falls, New York 14302
An Equal Opportunity Employer M/F

ELECTRONICS MANUFACTURER

Dynamic, Houston based electronics manufacturer of data-recording equipment and computer is seeking experienced SENIOR MANUFACTURING ENGINEER: IE or ME with 5 years experience in electronics industry. Must know in and out of Universal Instruments' Computer Controlled Auto-Insertion Equipment.

MASSACHUSETTS CONTROL COORDINATOR: BSIE or operations research with one year experience with a medical control system.

TEST ENGINEER: BSIE to program for auto-tester Tardex LYS and test process.

SENIOR DESIGNER: BSME or BSIE with 4 years design experience in packaging of electro-mechanical products.

COMMUNICATIONS SPECIALIST: MSIE or BSIE, SDLC.

ELECTRICAL ENGINEER: BSIE: 3 years design experience. Please send resume only to: E. L. Polansky, Personnel Manager, 7250 Wynnwood, Suite 350, Houston, TX. 77058.

TELXON CORPORATION
Equal Opportunity Employer M/F

ARE YOUR BEST YEARS SLIPPING AWAY?

16 year old, multi-million dollar International Corporation seeking to fill management and sales positions in your area. We are looking for the \$25,000 to \$50,000 caliber person. Human Resources and Management Development, Knowledge Industry.

If you want to be independent, enjoy helping people, are ambitious, and want to be treated as a professional... you should begin today. For further information PLEASE SEND BRIEF RESUME TO: Mr. Tedes, Dept. NYT, 522-24 Court, Reading, Pa. 19601.
ALL INQUIRIES CONFIDENTIAL.

MFG MANAGER NORTHEAST

Newly created position in a major high volume electromechanical products facility. Must be experienced in tooling, plastics and metal forming and have demonstrated management skill and the ability to function effectively with other senior executives. Base salary to \$37,000. Reply in confidence stating current compensation to:

Y 7218 TIMES

DIRECT MAIL

Update mail order firm seeks experienced Marketing Manager for business merchandise line with emphasis on copywriting, catalogue lists, and marketing analysis. Excellent salary and benefits including relocation. Send resume, or call collect:

Mr. Richard Tatar
(518) 842-6000

AMSTERDAM PRINTING & LITHO CORP.
Amsterdam, New York 12010
An equal opportunity employer M/F

APPLIED MATHEMATICS (Computer Science)

Assistant Professor (\$12,800) or Associate Professor (\$15,200) to teach introductory and advanced courses in computer science and develop undergraduate computer science courses. Minimum qualifications: Master's Degree plus 1 year in computer science with experience or Ph.D. in computer science. Preference given to applicants with previous teaching experience. Send resume or call:

George B. Miller, Chairman
Dept. of Applied Math
Connecticut College
New Britain, Connecticut 06020
Call 203-527-7374 or 527-7321
Equal Opportunity Employer

CONTROLLER SHIRT SLEEVE; take charge;

Knowledge of all procedures of cost accounting, cash flow control, manufacturing consulting, salary negotiations, immediate employment. Send resume ONLY TO:
AMERICAN POLYMERS, INC.
50 California Ave.
Paterson, N.J. 07650

STANLEY Help Us Do Things Right

MANAGER Manufacturing Engineering

Stanley Tools, a division of The Stanley Works, is seeking a hard-hitting, professional manager of manufacturing engineering for its largest plant located in New Britain, Conn. The successful applicant will direct manufacturing engineering, industrial engineering and tool engineering support for all plant production activities.

Must have a strong background in tooling and metalworking equipment, a minimum of 5 years process engineering supervision, and have a technical degree. MBA helpful. Outstanding salary, excellent benefits, and career path.

Please send resume with salary history in confidence to:

THE STANLEY WORKS
Corporate Employment, Dept. 88 N
195 Lake Street, New Britain, Conn. 06150
Stanley Tools, Stanley Hardware, Stanley Strapping Systems, Stanley Door Operating Equipment, Stanley Steel.

An Equal Opportunity Affirmative Action Employer **STANLEY**

DISTRICT SALES MANAGER

Leading specialty control valve manufacturer

Control Components, rapidly expanding subsidiary of The Babcock & Wilcox Company, has an exceptional growth spot. You must have meaningful, established contacts with utilities, refineries and architectural firms within the NY-NJ-Conn.-near Pa. Territory... gained through 4 to 7 years related sales experience. Control valve and/or pump sales experience needed in addition to an engineering background or degree.

Working independently from an NYC base, you will handle proposals, estimates and sales contracts, demonstrating your keen sense of responsibility and sensitivity for sound profitable judgments. Attractive compensation package includes salary, incentive bonus, company car and competitive benefits. Please attach confidential resume with salary history to Mr. R.W. Valenti, Employment Supervisor.

Babcock & Wilcox
Control Components, Inc.
161 E. 42 Street, New York, N.Y. 10017
An Equal Opportunity Employer m/f/female

DISTRICT SALES MANAGER Frozen Foods

The Green Giant Company has an immediate opening for an individual who possesses a thorough knowledge of food broker operations developed through 5-10 years of first hand experience.

We want you to take charge of frozen food sales in New England... where your in-depth knowledge of food broker operations can support and strengthen our sales and distribution effort. We offer a unique opportunity to join a professional sales team and rise to your full potential. Excellent benefits and starting salary commensurate with experience. Please send your resume in confidence to:

Danny Clark
GREEN GIANT COMPANY
Hazelton Gates
Claska, Minnesota 55318
An Equal Opportunity Employer M/F

MANAGER DISTRIBUTION SERVICES

Becton, Dickinson and Company, a leader in the Health Care Field has an opening for a Manager of Distribution Services in its International Sales Division located in Rutherford, New Jersey.

The successful candidate will have an appropriate degree with at least five years diversified experience in customer service, order entry, international traffic and documentation, warehousing and inventory control.

Qualified candidates are requested to respond in confidence, showing salary history to:

Corporate Director, Recruitment
B-D Becton, Dickinson And Company
Rutherford, New Jersey 07070
An Equal Opportunity Employer M/F

PRODUCT MANAGER Consumer Packaged Foods

Leading New England food manufacturer has immediate opening for Product Manager having 3-4 years' experience with major consumer packaged goods company. Successful candidate will probably possess MBA and must be experienced in all phases of product/brand management. Excellent career potential for future.

Send complete resume and objectives requirements to:
Y 7193 TIMES
An Equal Opportunity Employer

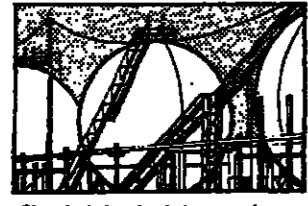
Senior Management Q.C. — Q.A. Medical Devices

Millipore Corporation seeks two QC/QA professionals—one to manage a growing QA department for our medical device, manufacturing, and the other for a senior corporate assignment. Both positions require a degreed individual with 3-5 years experience in QC/QA, supervisory-management skills, and experience with medical device GMP's and prevailing regulations. Both positions offer you the opportunity to make significant contributions to a fast-growing company undergoing expansion and new plant construction. Excellent salary, benefits and company-paid relocation. In confidence, respond by resume or letter to: E. Turck, Millipore Corporation, 80 Ashby Road, Bedford, Massachusetts 01730.

An Equal Opportunity Employer M/F

EXXON Chemical

Offers Worldwide Challenge to a Materials Handling Specialist



Chemical plant lead storage spheres Exxon Chemical Baytown, Texas, facility.

At our newly-organized, fast-growing Central Engineering Division, the emphasis is on working closely with worldwide operating affiliates in order to optimize the planning, design, and operation of solids and materials handling systems.

Challenging assignments exist for Industrial or Mechanical Engineers (BSMS) with approximately 5-10 years experience in bulk solids, materials handling and packaging engineering. The job entails application of the latest technology to new projects and improving operations at existing facilities. Our specialists also work closely with plant management in the development of new projects.

EXXON CHEMICAL COMPANY
"Where tomorrow comes first"

EXXON

An equal opportunity employer, M/F

ment and evaluation of coordinated production, packaging, warehousing, and transportation systems. Duties would include facilities scoping, system layout and troubleshooting of a variety of systems, including plastic resin and synthetic rubber handling, specialty chemical batch reaction, plastic film and laminate production and other broad operations.

Many opportunities exist for growth and recognition in your specialty field and career development. You'll enjoy excellent salary, liberal fringe benefits and a broad spectrum of petrochemical processes to apply and develop your expertise. Our location at Florham Park in north central New Jersey combines the pleasures of semi-rural life with the cultural and entertainment advantages of New York City just one hour away.

If you're interested, please submit a detailed resume (including salary history and present requirements) in confidence to: Employment Representative, Professional Recruitment, Dept. EC36, P.O. Box 271, Florham Park, New Jersey 07932.

Outstanding opportunities offering exceptional growth potential with this highly successful, northern New Jersey based manufacturer of precision instruments for science and industry.

MANAGER MANUFACTURING SERVICES

Responsible for the direction and performance of manufacturing engineering, industrial engineering, tool design and toolroom services, maintenance and plant facilities activities. A B.S. in mechanical or industrial engineering plus 7-10 years experience with a record of accomplishments in manufacturing services preferably with organizations in the electro-mechanical industry, such as small appliances, instrument manufacturers. Experience in parts manufacture and mechanical assembly is required. Knowledge of plastic molding and M.R.P. would be a plus.

MANUFACTURING ENGINEER

Must be a motivated self starter with an M.E. or I.E. degree, 3-5 years manufacturing background and experience in one or more of the following areas: punch operation; automatic screw machines; finished product packaging; powder paint operations; and assembly lines.

SALES REPRESENTATIVE

We seek an aggressive individual with a degree, preferably in science or engineering, plus 5 years selling experience, a proven track record and the willingness to travel 50% of the time. A self-starter with the ability to plan and organize his territory, maintain contacts with current customers and develop new prospects will find this position particularly attractive. Position is based in northern New Jersey and provides company car and expenses. These positions offer an excellent salary and benefits package, and unique advancement opportunities with a growing, progressive organization building a professional management team.

OHAUS

The Measurement People.

Send resume in confidence including salary requirements to R. Wallinger, Ohaus Scale Corporation, 29 Hanover Rd., Florham Park, N.J. 07932. An equal opportunity employer, M/F

VICE-PRESIDENT GROUND TRANSPORTATION SYSTEMS MONTREAL, CANADA

The search is on nationally and internationally for an individual to be one of the most significant urban transportation projects in Canada. The client is a wholly Canadian firm with an established reputation for manufacturing of quality transportation products for world-wide markets. Urban transportation utilizes this firm's systems-engineering capability and knowledge of the transportation industry.

As Vice-President—Ground Transportation Systems, you will have principal responsibilities. During the next several years, you will be responsible for directing the design, development, fabrication and of an intra-urban, automatic, rail transportation system. Particular responsibilities will include negotiating and overseeing all sub-contract agreements throughout the world and directing all staffing for the project. A second major responsibility will include the development and management of the company's future ground transportation projects.

A Professional Engineer, you have acquired a proven track record in the "on-line" development of sizeable ground transportation systems. Possessing keen business acumen, you are particularly skilled at negotiating contracts, managing people and bringing sophisticated multi-million dollar transportation projects to successful completion. Compensation is attractive and will include substantial base salary, executive and full fringe benefits. Location: Montreal. Referring to 67-11-613, please reply to Suite 835, 1 Place Ville Marie, Montreal, Quebec H3B 2A3 (514) 861-7481

Richard W. Booth, Montreal, Quebec H3B 2A3 (514) 861-7481
P. S. ROSS & PARTNERS
MANAGEMENT CONSULTANTS
Member: Canadian Association of Management Consultants

GENERAL MOTORS
Production Systems Division
Production Systems Department

CALL BODY DESIGN
INDUSTRIAL ANALYSIS
SYSTEMS & CONTROLS
INTERIOR DESIGN
SYSTEM INTEGRATION
POWER EQUIPMENT

Leo D. Peruzzi
Sales Representative
General Motors Corporation
1000 East Main Street
Warren, Michigan 48090

MATERIALS PURCHASING MANAGER

Promotion has created this immediate opening at Xerox Learning Systems—soon to be relocated in modern new facilities at Greenwich, Conn.

The manufacturing-oriented Manager we seek will be responsible for purchase of printed materials, audio/video cassettes, films, assembly and packaging materials for our products. Specifically you will:

- Establish manufacturing specifications and select appropriate suppliers.
- Maintain and monitor procedures and records related to inventory levels and cost effectiveness.
- Conduct source inspection, as required, to insure product quality during the manufacturing phase.

Requires 2-3 years of proven success in the printing/publishing industry. Business degree desirable.

Commensurate starting salary plus fine benefits package and excellent advancement potential. For immediate consideration, please forward your resume to our present location: Mr. Robert L. Genua, Xerox Learning Systems, P.O. Box 277, Stamford, Conn. 06904.

XEROX

An equal opportunity employer male/female

RESEARCH PHOTOANALYST

THE COMPANY: a manufacturer and marketer of popular priced consumer products, with an outstanding record of growth and profitability.

THE ENVIRONMENT: Research and Development Laboratories located in a suburb of New York City, near educational institutions which enjoy world-wide reputations.

THE PEOPLE: a community of highly professional and technically competent scientists and technicians.

THE POSITION: the development and utilization of new and existing methods in photomicrography and macrophotography for in vivo and in vitro studies, quality control standards, ultraviolet and analytical documentation. The use of these methods in performing clinical studies on human skin and appendages. Performing recordings and evaluating clinical studies with a solar simulator. Providing photographic documentation of various clinical studies.

THE REQUIREMENTS: a Bachelor's degree in Photography or Science, with 3-6 years of biomedical and photography experience. Knowledge of cutaneous biology. Experience probably gained through internship with a medical photographer or at a teaching hospital.

Send resume in strictest confidence, indicating salary history and requirements to:

Y 7260 TIMES

An equal opportunity employer M/F

DIRECTOR BUSINESS DEVELOPMENT Health-care construction

We're a well-established, NYSE-listed, growing leader in the health-care field with an outstanding capability in construction design and project management.

Right now, we're seeking someone with top administrative background (for a vice presidential level with a major city) . . . to become involved in development hospital prospects, and coordinate preparation of proposals, plans and programs.

Substantial travel is involved. Health design and construction experience preferred. You should also have experience in long-range development plans and financial programs.

This is a high-potential opportunity capable individual to join us and participate in one of America's most exciting fields. Salary is commensurate with ground and responsibilities, and we offer an attractive incentive plan—as the possibility of significant promotion.

We're an equal opportunity employer. Reply, please send your resume, complete salary history, to:

Y 7179 TIMES

New Venture

Our successful, direct response marketing company is doing just fine with what we've got . . . but we're not satisfied. Now, when there's no pressure to diversify, we want to seek out and find the product or service that is in our future. To do this we need a top flight professional who is able to search for an evaluate alternatives, establish a program of testing potential, and eventually develop an idea into a meaningful part of our future.

The person we are seeking will work directly with our President. We're looking for someone who is a self-starter and a true marketing professional. Strong analytic and communication skills are a must . . . new venture/diversification experience can only be a plus.

Send a copy of your resume together with a letter outlining your accomplishments. All replies will be kept confidential.

PRESIDENT
Y 7258 TIMES

purchasing agent

An exceptional opportunity is available with a prominent North Jersey manufacturing company for a person with Senior Buyer capabilities. We require at least 5 years experience at purchasing plastics, chemicals, blow molding, injection molding materials and packaging materials. Some familiarity with electro-mechanical sources also desirable. The ideal candidate should not only have the ability to assess vendor performance but also a proven track record in refining procurement systems. Your career should be enhanced with a college degree or equivalent work experience. It is our sincere feeling that our position offers ample growth and professional challenge. A liberal program of employee benefits is provided.

Reply in confidence including salary requirements to:
Y 7204 TIMES

An Equal Opportunity Employer M/F

METHODS & PROCEDURES ANALYST

for international educational exchange organization. At least several years responsible work experience in manual systems, methods procedures, form design including integration with computer systems. Technical understanding of computerized systems and automatic data processing required. Good communications skills. Excellent benefits. Starting salary \$15,000 to \$18,000.

Send resume to
Y 7216 TIMES

ADP MANAGER

Career opportunity for applications-oriented individual. Current emphasis on file management, test process, data, information retrieval. Mini and main frame experience required. Personnel supervision, versatility, priority control and self-motivation important. Please complete resume with salary requirements.

Department T-1
The Franklin Institute
11611 Old Georgetown Rd.
Rockville, MD, 20852

ENGINEERING AND SCIENTIFIC CONSULTING

Analysis of operational and industrial laboratory systems. Site visits with superior, broad-based technical and scientific communication skills. Graduate degree in electrical or physics and/or up to five years experience in electronics, radar, weapon systems or underwriter surveillance.

Send resume to:
R.K. Dynamics, Inc.,
18055 Study Green Road,
Rockville, Maryland 20850.
An Equal Opportunity Employer

CHEMICAL SALES

Expanding New Jersey based chemical company seeks Sales Rep with Chemistry or Science Degree. Knowledge of specialty chemicals, petroleum, etc. of interest. Reply to: P.O. Box 100, 10000, Philadelphia, Pa. 19101.

DUNHILL SEARCH
342 Madison Ave, NYC 10017

MANAGER, MARINE PURCHASES

Sea-Land Service, Inc., the pioneer and leader in containerized transportation worldwide has an immediate career-oriented growth opportunity at its Port Elizabeth, New Jersey, facility for a marine procurement professional.

Respondents must have a college degree and a minimum of 5 plus years purchasing/management experience preferably for the marine industry. As Manager, Marine Purchases, you'll report to the Corporate Manager, Marine Purchases, plan, lead, organize and control the activities of several individuals and have the accountability for purchasing vessel repair parts, life-saving equipment, engine parts, boiler fuel, foodstuffs, major spares, etc., for Sea-Land Operations in Port Elizabeth and Rotterdam. Expertise in applicable purchasing regulations, marine equipment, minority vendor development, negotiation with vendors and economical, ethical purchasing practices a must. Salary \$20K range plus excellent employee benefits. Please send resume indicating salary history in confidence to:

MANAGER, STAFFING SEA-LAND SERVICE INC.

P.O. Box 900, Edison, New Jersey 08817

Minority and Female Applicants Encouraged to Reply.

VIDEO ENGINEER

We are looking for a video design engineer who will be responsible for the development of video products. An engineering degree & at least 3 years of video design experience in areas such as sync generators, procomp, VCO's & other related circuits is required.

We produce a line of time base correctors & related accessory products. The company is presently expanding its product lines. The challenge is great but the opportunity is greater.

Send resume in confidence including salary requirements to:

Personnel Manager
Anderson Laboratories, Inc.—\$60
1260 Blue Hills Ave.
Bloomfield, Connecticut 06002
An Equal Opportunity Employer

Professional Engineer

We are a major non profit New York City institution currently seeking a professional engineer with supervisory capabilities in the construction of large health care related facilities. Requirements include HVAC, Plumbing and Electrical Design experience. We offer a competitive salary and excellent fringe benefits package. This is an immediate opening which must be filled as soon as possible. Please forward a detailed resume, include references and salary history and requirements.

Box EWT 1168,
18 E 48 St., NYC 10017
An Equal Opportunity Employer M/F

SENIOR PROCESS ENGINEERS

Outstanding opportunity for seasoned, experienced Process Engineers with a minimum of 7 years experience to become a key part of a young and expanding engineering and construction firm. You will have complete process responsibilities from concept development to P&ID, equipment specifications and liaison with project engineering experience in the fields of batch and continuous organics processing, pharmaceutical or waste treatment design desirable.

We offer an attractive salary and excellent benefits package to qualified individuals.

Please Send Resume to:
PERSONNEL DEPARTMENT
JACOBS ENGINEERING CO.
177 Sen Road, Mountaintop, PA 17052
An Equal Opportunity Employer M/F

TECHNICIANS

Diversified high growth manufacturing corporation has immediate openings for the following disciplines:

SENIOR LAB TECHNICIAN

Candidate must have 3 years experience in prototype fabrication and testing of analog and digital boards. Technical school or equivalent required.

INSTRUMENT MAKER

3 years experience in assembly & repair of small precision electro/mechanical assemblies essential. Candidate must be able to operate model shop machine tools and inspection equipment, and fabricate special inspection and assembly fixtures.

ELECTRO/MECHANICAL TECHNICIAN

Candidate should have 3 years experience as test technician in trouble shooting digital and analog circuits and power relay circuitry.

Company offers excellent fringe benefits package. Salary commensurate with experience. Candidates with appropriate background should forward resumes including salary history and requirements in strict confidence to:

Y 7120 TIMES
An Equal Opportunity Employer

TOP LEASING DIRECTOR required for METROCENTER, BINGHAMTON NY

80,000 sq ft of retail floor area anchored by McLeans and Fowlers Department Stores.

Replies in strictest confidence to:
Mondev USA,
One Salem Green
Salem, Mass 01970

PURCHASING MANAGER

Can You Run The Whole Show?

A fast-growing leader in the health care supply industry, we have an exceptional opportunity for a growth-oriented individual ready to handle the whole gamut of purchasing responsibilities: negotiations, value analysis, etc.

Degree required, plus substantial background in the procurement of plastic films, paper and corrugated products. Position in our central New Jersey headquarters provides an excellent starting salary, full benefits and every opportunity for visibility and growth. For confidential consideration, forward resume with salary history and requirement, to:

Y 7255 TIMES

An equal opportunity employer M/F

REAL ESTATE ATTORNEY A&P

The Great Atlantic & Pacific Tea Company has an immediate need for several highly skilled, well established attorneys who will assist in the company's major expansion and remodeling program. Applicants should have a good academic record, at least two years experience in most phases of real estate law, including purchase of property and the handling of complex financial arrangements. Salary will be dependent upon experience and qualifications.

Please submit resume with compensation requirements in confidence to Robert G. Ulrich, Vice President, General Counsel.

THE GREAT ATLANTIC & PACIFIC TEA COMPANY,
Two Faraon Drive
Montvale, N.J. 07645
AN EQUAL OPPORTUNITY EMPLOYER

PERSONNEL Position TO \$18,000

- Position Analyst Degree + 2-3 years experience. Salary surveys and special studies.
- Personnel Representative Degree + 2-3 years personnel experience, recruiting and special assignments.

Excellent opportunities. Must be promotable. New York City location • Our client PAYS ALL FEES. Send resume in strictest confidence including salary history to:
D. W. CHAMBERLAIN
SEARCH ASSOCIATES, INC.
172 Bank St., Summit, NJ 07901 (201) 277-8100

MENT SIGN ENGINEER

ALCO LABORATORIES

Alco Laboratories Company
New York, New York 10523

Administrator

Insurance
Work

PERSONNEL

Finance

صکتان الاموال

GENERAL MOTORS Transportation Systems Division Has Immediate Permanent Positions Open In:

- CAR BODY DESIGN
- STRUCTURAL ANALYSIS
- BRAKE SYSTEMS & CONTROLS
- CAR INTERIOR DESIGN
- SUBSYSTEM INTEGRATION
- ELECTRICAL POWER EQUIPMENT

Applicants must be graduate engineers with 2-5 years experience in one or more of the above rail transit car design disciplines.

Interested candidates should send their resume and salary requirements to:

Leo D. Perazza
Senior Staffing Representative
GENERAL MOTORS CORPORATION
Engineering Staff Administration Bldg.
General Motors Technical Center
Warren, Michigan 48090
An Equal Opportunity Employer M/F

SENIOR PROJECT ESTIMATOR

C-E Lummus, world leader in process plant design, engineering and construction, has a long term career opportunity for an experienced Senior Project Estimator.

Required are an engineering degree and minimum of 10 years project estimating experience in petrochemical or related fields, and strong background in construction methods.

Salary is excellent and benefits reflect our fundamental concern for your security. Please forward resume, indicating salary history, in confidence to: Ms. Pat Daniele, C-E Lummus, 1515 Broad Street, Bloomfield, New Jersey 07003.



COMBUSTION ENGINEERING, INC.
An Equal Opportunity Employer, M/F

COMPUTER SYSTEMS SOFTWARE TALENT

If you are looking for challenging opportunities TRW Systems has several openings for technical personnel who possess software talent.

SYSTEMS PROGRAMMERS
Requirements are a BS or MS in computer science or math with two or more years experience with assembly language on IBM 360/370, or PDP 11/45. Experience should include systems programming in several of the following areas: large data management systems, third generation operation systems, computer graphics, or executive systems.

SYSTEMS APPLICATIONS ANALYSTS
Analyze user requirements for system design, implementation, and test utilizing Generalized Data Management System package software. Requirements are a BS in computer science, math or related field and three or more years experience as systems analyst or programmer, preferably relating to data management systems.

BATCH/ON-LINE/Real Time SOFTWARE APPLICATIONS
Openings in the following areas exist for individuals with 3-5 years of experience in computer science:

- High interactive and graphic applications using FORTRAN on PDP and TEKTRONIX/Ramtek equipment.
- Message processing and data base applications using COBOL on Honeywell equipment.
- Business related applications using PL/I on IBM equipment.

TRW offers an excellent "menu" benefits package including company-paid life, medical, dental, retirement program, and stock savings plans with company contributions to employees investment. Please forward resume and salary history in confidence to:

Placement Manager
TRW Systems Group
7600 Colshire Drive
Westgate Research Park
McLean, Virginia 22101
An Equal Opportunity Employer M/F

SOFTWARE DEVELOPMENT SYSTEMS PROGRAMMERS

for automated control systems

Join a team of sharp, forward-thinking computer professionals involved with designing, building and installing major turn-key process control systems for the operating division of Fortune 200 manufacturer of bulk pharmaceuticals and fine chemicals.

SOFTWARE DEVELOPMENT SPECIALIST
Plant Design Automation

Will be a key member of a team of high level systems specialists in development of a 6 man-year project. Must be expert in large machine software design including data base, compilers, virtual machine simulators and high level language design. Requires advanced degree in Computer Science or equivalent experience. Degree in CHE a plus. Experience with CDC 6400 computer required. Applicant should be capable of assuming project leadership and have supervisory experience.

SYSTEMS PROGRAMMER
Laboratory Automation

To develop turn-key laboratory automation systems such as gas chromatography, auto analyzer and others. Requires 4-8 years direct application experience in all aspects of real-time programming, Assembly and FORTRAN essential, plus degree in Computer Science, Chemistry or Physics for position with supervisory potential. Knowledge of PDP-11 or HP 2100 series a plus.

SYSTEMS PROGRAMMER

To customize and install in the field advanced large scale process control systems and expand system capability. Degree in Computer Science and 2-4 years heavy real-time experience. Assembly and FORTRAN essential as well as knowledge of CDC 1700 computer. Must be willing to travel to the field for 3-6 month periods.

SUPERVISOR SYSTEMS PROGRAMMING
Process Control

To head a team of high-level systems programmers and analysts in the design, construction and installation of large advanced process control systems. Degree in Computer Science or equivalent experience of 8-10 years in all aspects of real-time process control. Applicant must have a track record in the field, be objective-oriented and have successful supervisory experience. Travel required—U.S. and abroad.

Positions, based in pleasant N.J. suburban area, offer commensurate fully commensurate with abilities and assigned responsibilities. An equal opportunity employer (M/F). Please reply in confidence to Mrs. G. Milson.



MERCK & CO., INC.
Rahway, New Jersey 07065

INTERNATIONAL ECONOMIST

Major New York bank is seeking an Economist with 2-3 years experience with a Government agency, international organization or a financial institution. A thorough knowledge of Macro and International Economics with proven writing and editing skills is required; Masters/PhD in International Economics with a strong academic record is preferred. Knowledge of French, German or Spanish would be a plus.

Primary responsibility is to provide in-depth written reports and supportive quantitative research on the economic conditions and outlook as they affect foreign exchange prospects with an emphasis on Western European countries.

Compensation based on background and experience + comprehensive benefits package. Qualified candidates should submit resume, including current and desired earnings to:

Y 7166 TIMES
All inquiries will be held in strictest confidence.
An equal opportunity employer

PLANT ENGINEERING MANAGER

Colorado Springs

Digital Equipment Corporation, the world's largest micro-computer manufacturer, is currently involved in a new plant start-up in Colorado Springs, Colorado, and has a need for a professional plant/facilities engineer to manage the construction, maintenance, administrative services, plant safety and security programs for this new major manufacturing operation.

We are looking for an individual who has an engineering degree or its equivalent and a minimum of 5-10 years' recent plant engineering experience in a volume manufacturing operation. In addition, you must have strong interpersonal skills and an outstanding record of accomplishment in prior plant engineering assignments.

Interested individuals should send resume, including salary history, to: Jane Addison, Digital Equipment Corporation, 1111 Southampton Road, Westfield, Mass. 01085. We are an equal opportunity employer, M/F.



Digital Equipment Corporation

COMPUTER PROFESSIONALS PUT OUR GROWTH FORECAST INTO YOUR FUTURE!

Applied Data Research, a dynamic leader in the software products industry, is currently expanding its professional staff. The following career opportunities are immediately available:

SYSTEMS PROGRAMMER
■ MVS experience highly desirable.
■ Familiarity with OS internals essential.
■ Computer science degree or 2 years experience.

PROGRAMMER/ANALYST
■ Strong IBM Assembler language background.
■ On-line system development experience an asset.
■ Text-processing or utility exposure helpful.
■ Computer science degree or 2 years experience.

Please forward complete resume and salary requirements to: SPD, Personnel Director

APPLIED DATA RESEARCH
Route 206 Center, CN-8
Princeton, N.J. 08540
An Equal Opportunity Employer

MARKET RESEARCH OPPORTUNITY

with University Computing Company, an internationally recognized leader in operating software systems. This position, based at the company's home office in Dallas, involves students travel to metropolitan areas of the U.S. and Canada.

Due to the expansion of our product line, we have an immediate need for a manager of market research to design and perform market research on new software opportunities. This position involves a variety of interesting and challenging responsibilities.

We offer a salary in the mid-to-high range and excellent fringe benefits. More importantly, we offer the opportunity to expand in the dynamic environment of the research, design and development of new software products.

To be considered, an individual must have 3-5 years' recent experience in the data processing industry with an orientation toward IBM 360/370, OS/VS. Additionally, system software and sales/marketing skills are desired. Qualified applicants should send a detailed resume, including salary history to: Nancy O'Neil, UCC, Box 9711, Dallas, TX 75207. All replies will be held in confidence. No agency referrals, please.

UCC UNIVERSITY COMPUTING COMPANY
An Equal Opportunity Employer M/F

Senior Industrial Engineer

The successful candidate should be degreed with 2-4 years experience in classical industrial engineering with exposure to a consumer packaged manufacturing operation. Duties include involvement in plant layout, methods, work measurement and incentives, projects and problem solving. Excellent opportunity for further advancement in Industrial Engineering or Manufacturing Management. Salary commensurate with experience. Excellent benefits program.

Send resume with salary history and requirements to: Manager Selection and Placement

Personal Products
A Johnson & Johnson Co.
MILLTOWN • NEW JERSEY 08850
Inequality Based Compensation
An Equal Opportunity Employer M/F

TERRITORIAL MANAGER WORKERS' COMPENSATION

Major East Coast (not NYC) insurance carrier is seeking an individual with Workers' Compensation underwriting experience to assume significant underwriting management responsibilities. The individual we seek should have the minimum of 5 years' commercial underwriting experience, with emphasis on workers' compensation, and have the ability to deal effectively with all levels of management and producers.

This position offers an opportunity to advance your insurance career, as responsibilities can be expanded to include product line management.

Position offers initial salary range of \$18-25,000 plus complete benefit program. Those interested submit resume in confidence, stating salary required to:

Y 7148 TIMES
Equal Opportunity Employer, M/F

Coordinator of Personnel Recruitment

Expanding Data Processing consulting organization with headquarters in Central New Jersey has career opportunity in newly established personnel dept.

The successful candidate must be an imaginative, self-motivated individual possessing a mature and professional image. Previous experience is an advantage but not a requirement.

We are prepared to offer an attractive salary, extraordinary employee benefits and an incentive plan based upon performance.

Please submit resume, in confidence, or call **CGA COMPUTER ASSOCIATES, Inc.**
25 Commerce Drive, Cranford, N.J. 07016
(201) 272-3900
An equal opportunity employer M/F

Product Engineer I.C. Sockets

Nationally known company, leader in its field, has opening for Engineer to be in complete charge from design to in-plant manufacturing of I.C. Sockets. Must have experience in this field. Advancement to management position in other product areas.

Send resume to: **Y 7263 TIMES**
Equal Opportunity Employer

CLUB MANAGER

Prestigious, private business man's club requires experienced manager with comparable experience. This very successful and financially sound club has 1500 members and serves lunch and dinner 6 days a week. Club is located in Alexandria, Virginia area. Excellent compensation package. Send full resume to:

CPA Firm, PO Box 3271, Norfolk, Va. 23514

NEGOTIATORS

An established, growing, professional negotiation firm for professional negotiators need full time, experienced negotiators to work on the management side. Should be familiar with negotiating the buying of least one of the following: Clinics, Condos, Hospitals, School Burch, Colleges. We will consider an employee organization negotiator. Moderate travel Albany, New York headquarters. Salary negotiable. Send resume, with specific job history and salary to **Y 7103 TIMES**

ASSISTANT CONTROLLER

Challenging position at a Central New Jersey Synthetic Fibre plant. Must be knowledgeable about 2nd party involvement & general accounting procedures. Familiarity with budgeting concepts in relation to State Dept of Health helpful. Bachelor Degree in accounting required. 1 to 3 yrs useful accounting exp necessary. Equal working conditions & benefits. Salary commensurate with exp. Forward resume Personnel Director **Y 7147 TIMES**

Financial Asst.: To the President. Applicant should be a CPA or have 2 yrs exp in a similar position. Will be in the care of our system. Equal working conditions & benefits. Salary commensurate with exp. Forward resume to: **AP 1389 TIMES**

MECHANICAL ENGINEERS

Your analytical abilities are needed to define tomorrow's equipment needs

Well versed in engineering principles, your background may be in applied research or test lab operations. You will need head-on exposure to engineering analysis, knowledge of engineering statistics, and the ability to express your ideas clearly, accurately and concisely in either written or oral communication. Experience in business machines and experience in determining reliability and/or life is a very pronounced advantage.

We offer competitive salaries, excellent benefits, and opportunity for individual recognition and growth on the corporate engineering staff of an international leader in the field of advanced business machines and systems.

Please send your resume, including salary history, in confidence to:

Frank Thompson
Professional Recruiting Representative
Pitney Bowes
Walnut & Pacific Streets
Stamford, Connecticut 06904
An Equal Opportunity Employer M/F

ANALYTICAL INSTRUMENTATION

Greater New York & Baltimore, MD/Washington, DC

Hewlett-Packard has openings for individuals to sell our analytical product line in the above areas.

Requirements: B.S. degree in chemistry and a thorough knowledge of gas chromatography and/or mass spectroscopy. 1-3 years laboratory or technical sales experience preferred.

Excellent salary and attractive benefits including cash profit sharing, free medical insurance and employee stock purchase program. Interested persons send resume or write in confidence to:

Wallace Carman
HEWLETT-PACKARD COMPANY
Paramus, New Jersey 07652
An Equal Opportunity Employer M/F



Programming Analyst Supervisor

Salary \$18-\$22K Honeywell/COBOL

Excellent opportunity with growth company in midtown Manhattan area. Must have experience with Honeywell.

Box EWT 1156, 18 E 48 St, NYC 10017
An Equal Opportunity Employer M/F



EQUIPMENT DESIGN ENGINEER

Laboratories, a Johnson & Johnson Company, is engaged in the manufacture of high volume disposable medical products. The candidate we seek must have a minimum of 5 years experience designing and developing high speed automatic assembly equipment, M.E. or equivalent preferable.

Challenge is modifying existing machinery and designing new generation equipment to achieve maximum production efficiencies. A significant amount of field work is required.

Qualified candidates, we offer good starting salary excellent fringe benefits.

Interested applicants may forward their resume (no salary history) in confidence to Paul Podesta, Employment Manager

JELCO LABORATORIES
A Johnson & Johnson Company
New Drive, Nutley, New Jersey 08849
An equal opportunity employer (M/F)

Sales Administrator

Nationally known AMEX Company seeks experienced professional to administer its Field Forces.

Person should have proven skills in communication between a Field Sales Force and management.

We are looking for a person who can organize and establish systems for:

- Weekly Sales Reporting from the Field.
- Analyzing territory sales against budgets.
- Keeping sales force well informed.
- Control of selling expenses.
- Follow up in answering and solving field problems.

Open—Bonus Plan and Fringe Benefits

Y 7206 TIMES

ACCOUNTING FINANCE CORPORATE AND PLANT LOCATIONS.

A Fortune 200 multi-divisional conglomerate whose recent new and new product development have resulted in the need for our personnel needs. Positions now exist on both corporate and divisional levels.

ACCOUNTING FINANCE
ACCOUNTS JR/SR COSTS/ANY TYPE BUDGET/FINANCIAL PLANNING ASSISTANT CONTROLLER ASSISTANT CONTROLLER
An excellent compensation package including bonus, dental and a full range of company paid benefits. Send detailed resume in strictest confidence to: Vice President, Personnel.
KK 175 TIMES
An Equal Opportunity Employer M/F

IR EESS MEERS

JACOBS ENGINEERING CO

INCLUS

LANCUM

Computer System Evaluation

Our expanding responsibilities with several agencies of the Federal government involves us in supporting the design and procurement of next generation computer systems. Right now we need talented and experienced professionals with solid backgrounds in evaluation and procurement.

Perhaps you have been responsible for cost benefit trade-offs, programmer training, or system design assessment. Perhaps you have been working in a standards group responsible for configuration management, quality assurance or maintenance. Ideally, you have been or are now deeply involved in treating a large scale data processing system as an object of analysis rather than as the end product.

You may have an advanced degree in computer science, operations research, engineering, or just years of good experience. A professional background and in-depth exposure in one or more of the following areas will be helpful: decision theory, computer architecture, performance evaluation, allocation problems, simulation, networking, systems programming.

The MITRE Corporation is a leading non-profit systems engineering company operating wholly in the public interest. If these challenging positions sound like the new opportunities you seek, please send your resume including salary history in absolute confidence to:

Mr. G. Conway
The MITRE Corporation
1820 Dolley Madison Blvd.
McLean, Virginia 22101

THE MITRE CORPORATION
Equal Opportunity Employer M/F

Technical excellence through professional challenge.

PRODUCT MANAGER

Lehn & Fink Products Company, one of the leaders in the consumer products industries with name products such as, Lysol, Mop & Glo, and Wet Ones is currently looking for an experienced Product Manager.

Responsibilities will include, developing marketing programs and carrying through the national introduction of new consumer products. The ideal candidate's experience should include: investigation of market potentials, strong statistical analysis, and the ability to design, manage, and meet timetables, as well as other phases of product management.

MBA and/or household products experience with on-going brands or new products is desirable.

Located in suburban northern New Jersey, we offer an attractive starting salary, complete benefits package, and an excellent opportunity for professional growth. Interested and qualified candidates should forward their resume, including salary history and requirements, in confidence to Joseph P. Moran, Employment Manager.

Lehn & Fink Products Co.
Division of Sterling Drug Inc.
225 Summit Ave, Montvale, N.J. 07645
An Equal Opportunity Employer M/F

MARKETING PRODUCT MANAGERS

We are an outstanding international corporation, manufacturer of technical systems for analysis utilized in medicine and industry. Our growth environment offers you an opportunity to devise and implement specific marketing strategies over your particular areas.

The individuals we seek must be both marketing and technically oriented; must possess a minimum of 3-5 years experience in clinical instrumentation as well as marketing experience in advertising, sales training, promotion, and market identification. Requires a technical degree. MBA desirable.

Major responsibilities will be for marketing development and coordination of clinical instrument products.

Generous executive compensation and benefits program.
Send resume and salary requirements in confidence to:
Box NT 1601;
810 Seventh Ave., NY 10019
An Equal Opportunity Employer M/F

SALES REPRESENTATIVES (2)

The Sanford Corporation, a leading manufacturer of office, home and school supplies has 2 territories for 2 strong aggressive sales persons who want to make money

1. Conn., Western Mass. & Vermont
2. Upstate New York from Buffalo to Albany
Excellent starting salary plus commission. Company car and full expenses provided. A successful record in sales of consumer products to wholesale and retail trade is necessary.

Call (201) 575-7830 or send resume to:
SANFORD CORPORATION
12 Gloria Lane, Fairfield, N. J. 07006
An equal opportunity employer M/F.

COMPUTER SALES-To \$30K

What are YOU worth?
Established mini computer manufacturer seeks Professionals experienced in the sale or marketing of mainframe or mini computers for expansion-oriented openings within the 60-state area. Company car, all expenses, 5 free paid. Client interviewing in our office. For confidential chat, call Ms. Kay at (212) 986-0100 or send resume in confidence to:
DUNHILL SEARCH
342 Madison Ave., N.Y., N.Y. 10017
Y 7185 TIMES

EMPLOYEE RELATIONS REPRESENTATIVE
MARRIOTT CORPORATION, a leader in the hospitality industry has an immediate opening for a conventional individual with personal - industrial relations experience. Primary in Southern States. You should enjoy traveling and desire to become a member of a professional industrial relations team. You should be able to communicate verbally and in writing at all levels and be capable of making management decisions. This position is available in our suburban Washington, D.C. location with travel to Marriott Corporation facilities all over the U.S. We offer paid relocation, good salary and an outstanding benefit package. To help you meet these requirements, please send resume including salary history in confidence to:
Mr. David Muehl
MARRIOTT CORPORATION
5181 River Road
Washington, D.C. 20015
Equal Oppor. Employer M/F

Export Sales
• Have you good overseas connections?
• In CANNED FOODS or TRUCKS, EARTHMOVING or other EQUIPMENT?
Excellent opportunity with SA International trading organization. Please send resume, with salary history, to: MR. G.P.
J. GERBER & CO., INC.
655 Avenue of the Americas,
New York, NY 10001
Y 7185 TIMES

EDUCATIONAL TESTING SERVICE
Sr. Programming Analysts
Experienced OS systems programmers, CICS generation, installation and modification, IBM OS-MVT environment, COBOL, TP, ISO and MASP desirable. Excellent benefits and working conditions. Salary negotiable. Send salary and resume to:
Pat Ricks, Personnel Representative,
Educational Testing Service
Princeton, NJ 08540
ETS is an affirmative action employer
Y 7185 TIMES

ADVERTISING & PROMOTION DIRECTOR
For national television company. Must be thoroughly experienced in advertising, product development, and creative sales promotion through TV, radio and magazine media. Creative copy ability required. Statewide territory & salary negotiable.
Y 7185 TIMES

CHEMICAL ENGINEER

Union Carbide's Corporate Development Group has an immediate opening for a Chemical Engineer with 5-10 years of Sales-Marketing experience, preferably in the chemicals or plastics area.

Responsibilities will include the coordination of projects in a specialty chemical area.

For prompt consideration, please forward your resume including salary requirements in confidence to:

J. B. Pesek
UNION CARBIDE CORPORATION
Room 8, 4th Floor
270 Park Avenue
New York, N.Y. 10017



Today, something we do will touch your life.
An Equal Opportunity Employer M/F

PROJECT MANAGER

NYSE Company located in Westchester County seeking candidate with knowledge of:

- IBM 360/270 Systems
 - Computerized Indexing Techniques
 - ATS or other current Word Processing Systems
 - Computerized Browsing
 - Telecommunication Procedures
 - Administrative CRT Terminals
 - Word Processing Market Place
 - Stand Alone Word Processing Systems
- Individual selected will be responsible for:
- Project organization and administration
 - Development of Documentation for Word-Processing Market
 - Development of Marketing Strategies
 - Market Introduction and Initial Marketing Direction

Candidate must have the ability to operate efficiently in both a technical and marketing environment acting as coordinator between top management, technical staffs and marketing forces.

Please send resume with salary requirements to:
Y 7253 TIMES
An Equal Opportunity Employer M/F

SYSTEMS COORDINATOR

Well-known International Westchester-based corporation with a history of significant achievement in the medical field has immediate opening for an individual with a minimum of a BS and at least 2/3 years experience in OS programming and in developing data processing standards. Knowledge of assembly language a must and COBOL preferred.

Will coordinate the use of the MIS computer system with users, administer our in-house education program, and develop standards manuals while evaluating software packages. Also will give technical support to applications programmers. Excellent communications skills both verbal and written a must.

In addition to career growth we offer a competitive starting salary, and outstanding company paid benefits. Send resume with salary requirements in confidence to:
BOX NT 1603
810 7th Ave., NYC 10019
An Equal Opportunity Employer M/F

QUALITY MANAGER TOTAL SYSTEMS

Engineering manager wanted with experience in all phases of total quality assurance. Extensive managerial background, engineering degree, and U.S. citizenship required. Experience in installing quality systems in large industrial companies is necessary. Some travel required.
Send detailed resume including salary history in confidence to:
Y 7126 TIMES

ACCOUNTANT - ADMINISTRATOR

Int'l. Engineering Firm requires energetic individual for large project in Gabon. U.S. Citizenship, fluency in French required. Knowledge of European acct'g. practice desirable. Attractive salary, housing, other fringe benefits. Reply to:
Y 7119 TIMES
"An Equal Opportunity Employer"

Continued growth has created the need for additional positions in Regulatory Affairs Department.

MANAGER NEW DRUG AFFAIRS

Primary contact with U.S. (FDA) and Canadian (HPB) regulatory authorities on all matters pertaining to human and animal new drug development. Responsibilities include internal coordination and development of all aspects of NDAs, NDAs, INDs, and NDAs. Will also serve as primary liaison between Regulatory Affairs and Clinical Research, Biomedical Research, Program Development, Pharmaceuticals Development, Marketing and ICI Pharmaceuticals, England with respect to new drug development. The candidate should hold graduate degree in life sciences-coupled with suitable industrial experience in Regulatory Affairs, specifically supervision of preparation of NDAs and NDAs.

EPA REGISTRATION SPECIALIST

To serve as primary contact with EPA on all matters pertaining to product registrations on behalf of all U.S. company units and those of parent division in England. To be current on all relevant EPA rules, regulations, and compliance requirements and to advise management accordingly. Candidates should possess technical degree and thorough understanding of EPA procedures with suitable industrial experience in agricultural chemicals. Experience with disinfectant products desirable.

ICI United States is located in suburban Wilmington, 25 miles from Philadelphia. It is a major subsidiary of one of the world's largest chemical/pharmaceutical/agricultural manufacturers. Growth opportunities are unique. Please respond in writing including salary history and expectations in complete confidence to:

Charles T. Brodigan
Employee Relations
ICI United States Inc.
Wilmington, Delaware 19897
An Equal Opportunity Employer M/F

ELECTRONICS DESIGN ENGINEER

A world leader in the field of pre-recorded home entertainment products has an immediate requirement for an experienced electronics design engineer in a program that offers outstanding opportunities to above-average individual for long-range career and professional growth.

While successful candidate will be a degreed design professional with a minimum of 3 years' experience in color TV signal processing and critical evaluation of video systems performance, emphasis will be placed on superior technical competence and above average analytical ability. Color TV camera design experience is a definite plus.

In addition to a promising career associated with state-of-the-art development of new consumer video systems, this position offers an exceptional starting salary, a comprehensive benefits package, educational advancement assistance, as well as liberal relocation allowances where required.

Interested applicants should submit resume, including salary history, in complete confidence, to:

Y 7155 TIMES
We are an equal opportunity employer F/M.

Programmer / Analyst

Excellent growth opportunity in a long established and highly sophisticated communications environment. The successful candidate will have 3 or more years in minicomputer programming of communications applications, experience in the design of message switching systems, and a demonstrated ability to assume project responsibility. Experience in packet switching technology is desirable.

Please send resume, including salary requirements, to Elisabeth Asmus, ITT World Communications, 67 Broad Street, New York, N.Y. 10004.

ITT WORLD COMMUNICATIONS
An Equal Opportunity Employer M/F

DISTRIBUTION MANAGER

We have an immediate opening for a self-starting, individual as Manager of Distribution at our Baltimore, Md., brewery. Must be experienced in fleet operations including dispatching, routing, scheduling, DOT regulations, rates and labor/customer relations. This profit-oriented individual must also be able to interface with other management personnel.

This career position offers a salary up to \$20,000 plus commission. Fully-paid company benefits. Please submit resume or letter of qualifications in complete confidence to:
EMPLOYMENT MANAGER
THE F. & M. SCHAEFER BREWERY COMPANY
Lehigh Valley Brewery
P.O. Box 2568, Allentown, Pennsylvania 18001
An Equal Opportunity Employer M/F

VICE PRESIDENT

Build new marketing organization for major NYSE electronic components manufacturer
Be on the list for this and hundreds of other positions currently listed with ER. Free, discreet exposure. Your name revealed only after client agrees to interview you. Forward complete resume including compensation to:
ER EXECUTIVE REGISTER
Dept. T-615, P.O. Box 615, New Canaan, Conn. 06840
(203) 966-1673

MARKETING MANAGER

Marketing Consultant

We are seeking an individual who will participate in marketing planning and will make recommendations on a wide variety of advertising, public relations, sales training and promotional subjects. The ideal candidate will be able to analyze and interpret search findings and prepare presentations or reports to management.

Good written and oral communication skills are a must. An ability to interface with all levels of management inside the bank and with outside consultants is necessary. Recent marketing experience and a related degree is desirable.

Marketing Research Analyst

Our marketing department needs an individual who has the experience and ability to perform research in-house and to analyze data received from national research consultants. Knowledge of research techniques, analytical ability and communication skills are essential for success in this position. A marketing degree is desirable.

Qualified candidates should send a detailed resume including salary requirements to: Terence Gallagher, First Pennsylvania Bank, Centre Square, 14th Floor, 16th & Market St., Philadelphia, PA 19101.

FIRST PENNSYLVANIA BANK
Equal Opportunity Employer M/F

Purchasing Agent

Internationally leading Cosmetics Company

With our major Fortune 500 manufacturing corporation have every opportunity to advance your career. We are expanding the staff of our Purchasing Department which we need you if you have a minimum of 3 years experience general cosmetics packaging including plastic and glass containers, decorative injection molding. You should be able to interface with Research, Engineering, Marketing in order to determine the feasibility of product development from design concepts. Your responsibility also include selection of vendors and determination of capability of their products.

If you're aggressive and able (as well as determined) to succeed in a performance-oriented environment, we can offer opportunities for advancement. An excellent salary, a binary benefits, and recognition round out what will be the best move you ever made. To start, send your resume (which must include salary history and request for consideration) in absolute confidence to: Personnel Manager, REVLON, 767 Fifth Avenue, New York, New York 10022. An equal opportunity employer M/F

Revlon

SYSTEMS ENGINEER

You will be working with a leader in the professional software market. We are a subsidiary of a Fortune 500 company located in northern New Jersey. We are looking for an ambitious individual with an IBM systems engineering background to join our Client Services Division to install our software products throughout the country & train our clients in the use of these products. A minimum of 3 years systems design & program experience are required. DOS, OS, OS/VS & IMS base experience preferred. You must be capable of teaching large groups of people, performing educational activities at our customer site, as well as programming. Considerable travel. MBA preferred.

Excellent salary plus commission & expense allowance. Exceptional fringe benefits. Excellent growth opportunity.
CALL TODAY SUNDAY 11 AM to 4 PM
201-391-8800
Collect, long distance calls accepted.
Mr. Baroni will answer questions & arrange an interview, or send resume.
Y 7261 TIMES

SALES ENGINEER

Process Systems and Equipment

Our client, a leading manufacturer of process mixer and systems and equipment for the process industries (fine chemicals, specialty formulations, pharmaceuticals, plastics) requires a Sales Engineer for their established territory in northern N.J., N.Y.C. & vic. counties, and western Conn.

The successful candidate will report directly to the Vice President of Sales, and will have total territorial responsibility and authority to allow for effective on-going sales development of new business and the further development of established customer base.

REQUIREMENTS: Education: Degree, engineering or (preferably BSCE), or equiv. Experience: Field sales engineer, industrial equipment, machinery process equipment or systems. INSURANCE: Basic salary, commission, expenses, comprehensive fringes.
Please send resume including requirements, in confidence to:
Mr. C.B. Mueller,
THE C. B. MUELLER COMPANY
Management Consultants
400 Oak Street, Cincinnati, Ohio 45219
No Fees or Disposition - An Equal Opportunity Employer

COLLEGE RECRUITER

Major international public accounting firm is looking for an individual to assume immediate responsibilities in their college recruitment program. Duties will include campus screening interviews and follow-up visits at their New York office.
The successful applicant will possess outgoing personality, salesmanship, and an ability to make decisions on the spot.
Preferred individual would have a strong accounting background and/or a master's degree in business administration.
Salary open depending on background and qualifications. Reply in confidence.
Y 7207 TIMES
An equal opportunity employer M/F

PROJECT MANAGER
SUPER QUALITY

SOILS ENGINEER

PROGRAMMERS
SYSTEMS ENGINEERS

EXCEL. AD. ADMIN.

OPERATION

PRODUCT

Handwritten note: 5000 ان الاموال

PROJECT MANAGER WATER QUALITY

Exciting opportunity immediately available for a highly innovative problem solver to work with our staff and other professionals in a management position on complex environmental engineering projects.

SOILS ENGINEER

Exciting opportunity for a professional with proven ability to calculate soil stability, bearing capacity, permeability and settlement, as well as establish soil design and prepare design memoranda, earth and pile specifications.

Qualified candidate must have at least 4 years' experience in soil engineering related to industrial and dam foundations, an MSCE and professional registration.

Metcalf & Eddy is an internationally known and respected leader in wastewater/water quality management. We offer attractive compensation packages for personal and professional growth.

Resumes, including salary history, in complete confidence to: Leonard Weiner, Employment Manager, Dept. NYT

Metcalf & Eddy, Inc.
Engineers and Planners
50 Stamford Street
Boston, Massachusetts 02114
AN EQUAL OPPORTUNITY EMPLOYER M/F

SYSTEMS PROGRAMMERS SYSTEMS ENGINEERS

470V/6" shipments are creating exciting career for qualified Systems Engineers and Systems Programmers. Positions exist both at our customer installation sites and at our California headquarters facility.

For the Systems Engineering positions, we seek individuals who have experience with large-scale or VS2 systems. A proven track record and self-motivation are prerequisites. Travel opportunities exist for those candidates who find it desirable.

Systems Programmer candidates must have experience with OS/MVT or VS2 Internals. Special consideration will be given to those with solid MVS experience.

Immediate consideration call (408) 735-4116 or our resume to: Andahl Corporation, Professional Employment, 1250 East Arques Avenue, Sunnyvale, California 94086. An Equal Opportunity Employer M/F.

amdaahl

SENIOR ENGINEER

Development of new medical systems has a unique opportunity for the experienced professional. Our professional fast-paced atmosphere, Westchester location, requires an individual with a minimum of a BSEE and at least 5 years experience in the design of electrocardiogram detector systems, low level analog circuits and analog to digital conversions.

Successful candidate must have at least 2 years experience in the development of precision test equipment and their written procedures. Will assist in development of test specifications and utilize cost effective methods.

Compensation commensurate with expertise, outstanding benefits package. Resumes in confidence to:

DEPT 1605, 818 7th Ave, NYC 10019
Equal Opportunity Employer M/F

PRODUCT DEVELOPMENT ENGINEER wire & cable manufacturing

YOUR INDEPENDENT JUDGMENT IS A CHANCE TO WORK for an immediate opening in its major Pawtucket facility for an experienced, analytical professional who is well able to handle product development, medium voltage, control and other special applications with minimum of supervision.

ME degree preferred, plus 3-5 years experience in cable design, testing and evaluation. We offer salary and complete benefits package. Liberal relocation assistance available.

Send resume, in confidence, indicating salary history and current requirement to: Mr. W. G. Kosky, Personnel Relations

ITT Royal Electric Division
Providence, Rhode Island 02902
An Equal Opportunity Employer M/F

MANAGEMENT \$21,000+ Director, Administrative Services

Agency is seeking candidate with strong background in office management to undertake challenging position. This is a management recently developed office of 25 employees who provide support service for an agency of 200 personnel.

Experience and/or education in the following areas is necessary:
• Office systems & procedures
• Personnel
• Government purchasing
• Printing services
• Library maintenance
Manhattan based. Excellent benefits. Send resume to:
Y 7182 TIMES.

We can't show a HANTSCHO.

At least not all 168.5 feet of a fully-equipped Web Offset printing press. It would be difficult to illustrate.

It's a big product, in a big industry with big job opportunities.

To enhance our continued growth, competent, experienced people are needed in the following categories:

SALES ADMINISTRATION Knowledge of order entry systems, costing and pricing, development of master file systems, contract administration and word processing. Experience in capital equipment & some technical understanding of machinery essential.

PARTS ADMINISTRATOR Customer relations experience in the internal processing of part orders. Heavy emphasis on understanding of customer needs and scheduling of required services. Must understand printing press componentry. Ability to prepare parts catalogs will be a major plus.

SYSTEMS ANALYST/PROGRAMMER Design new systems for computer application such as accurate cost data, a responsibility accounting system, perpetual inventories. Heavy manufacturing experience only.

PRODUCT DESIGN 5-10 years "on-the-board" experience in the design of high speed machinery and mechanisms.

ENGINEERING ADMINISTRATION Develop and manage administrative systems relative to job costing, project cost control, drawing retrieval, engineering standards, change notices and other systems and procedures.

These are career positions offering challenge, excellent promotional opportunities and a compensation package fully commensurate with experience. Please attach a covering letter to your resume indicating salary requirements and the position for which you feel most qualified. George Hantscho Company, Inc., 30 Warren Place, Mt. Vernon, N.Y. 10550, Attention: Mrs. L. Behrend.

GEORGE HANTSCHO COMPANY
An Equal Opportunity Employer, M/F

PLANNING ANALYST

Our successful marketing company is seeking a Planning Analyst to report to our Planning Director. The right candidate will:

- Be knowledgeable in financial management functions, including projection techniques, cost accounting and decision tools,
- Have experience with time sharing,
- Communicate effectively orally and in writing,
- Understand business planning concepts,
- Work well on various projects with varied operating departments, and
- Successfully work on multiple projects and assignments.

If you desire a career opportunity with a growing company, a good salary, and outstanding benefits, and qualify as the right candidate, send us your resume and let us know about you. We're located in Nassau County near the Queens border.

PERSONNEL DIRECTOR
Y 7259 TIMES

Creative Director PUBLISHING

EXCEL AS AN INNOVATIVE/ADMINISTRATIVE DYNAMO
Divisional expansion of a major NYC-based publisher of special interest magazines generates an exciting new position for a creatively and administratively talented individual.

Along with overall supervision and direction of the entire division's creative needs, this demanding job also requires your involvement with circulation acquisition and advertising/promotion activities.

Salary open. High as your exceptional abilities and track record merit. Comprehensive benefits. For prompt consideration, in assured confidence, send resume including salary history to:

DEPT. 339859
101 Park Avenue, New York, N.Y. 10017
An Equal Opportunity Employer M/F

OPERATIONAL/CONTROLLER

We are a New Division of a NYSE listed corporation located in NYC. The anticipated growth of this division requires a number two person who will be responsible for a broad range of administrative functions. Our ideal candidate will not only have the technical expertise to fulfill controllership responsibilities, but one who can supervise day-to-day operational activities. Our dynamic executive must possess good interpersonal skills, diplomacy and a minimum of 5 years' strong administrative experience. Multi-unit retail experience a plus.

We offer an excellent starting salary in the mid to upper twenties and complete benefit package. CPA or MBA preferred. Send resume including salary history to:

Y 7240 TIMES
Equal Opportunity Employer M/F

PRODUCT MANAGERS TO 30K Fee Paid

Major division of a Fortune 200 corporation located in New York State in urgent need of (2) Product Managers. Exceptional opportunities. General background required: 2-3 years technical marketing experience, must include formal education, i.e. BS, MS, Ph.D., etc. Total product responsibility concept strongly preferred.

1. Product Manager: Electrical/Electronic. Direct or indirect product line experience helpful.
2. Product Manager: X-ray. Technical background for application to both medical and dental. Therapeutic, training, large institutional experience helpful.
Send full resume (with salary history) to:
HEBING PROFESSIONAL PLACEMENT (agency)
19 Tarry Dr., Wabash, New York 14590
ATTN: Bob Columbus
Y 7208 TIMES
An Equal Opportunity Employer M/F

PRODUCTION SUPERVISOR Chemical Engineering

Pilot is a rapidly expanding division of New England Nuclear Corporation located in a new facility in Westwood, Massachusetts. Pilot specializes in the development and production of quality chemicals pertinent to the research and industrial community. Because of our growth, new product development and changes in physical environment, we can offer the right candidate an exceptionally rewarding future.

At the present time we have a management situation available for a technically competent BS degreed Chemical Engineer/Chemist who has had 2-5 years of previous technical, supervisory and/or staff engineering experience. As production supervisor, you should be the shirt-sleeved hands-on type capable of learning the business from the ground floor up and who will have the capability to give direction and expertise to a small manufacturing organization.

We are looking for an individual with a proven track record in the areas of supervision and technical/engineering problem solving. The ability to work successfully with people on all levels of the organizational ladder is important.

We are willing to pay the most successful candidates a more than competitive salary for this position. This, along with the most progressive fringe benefits package in the industry should make our unique situation most desirable.

Please send two copies of your resume including salary history to: John R. Chabot, Employment Manager, New England Nuclear Corporation, 549 Albany St., Boston, MA 02118.

Pilot Division New England Nuclear
An Equal Opportunity Employer

LEGISLATIVE AFFAIRS DIRECTOR PENNSYLVANIA LEGISLATIVE AFFAIRS

Diversified health care/pharmaceutical firm with world wide operations has challenging opportunity within its corporate Public Affairs Staff. Responsibilities will include maintaining channels of communication with government officials and legislators in Pennsylvania, maintaining liaison with state of business and trade organizations, and recommending appropriate company action or position on critical political or legislative developments affecting business in Pennsylvania and Philadelphia.

Previous experience with a business firm working with members of a state house and Senate as well as experience working with state and local business organizations required.

Starting salary commensurate with experience plus liberal benefits package. Please send complete resume, including current annual earnings to: Ms. Maxine K. Litowitz,

Smith Kline Corp.
1514 Spring Garden St.
P.O. Box 7929
Philadelphia, Pa. 19101
Equal Opportunity Employer M/F

AIRCRAFT ESTIMATING ENGINEER

McDonnell Aircraft Company, St. Louis, Missouri, is looking for a confident and hard driving Estimating Manager to direct the activities of personnel engaged in preparing basic contract change proposals for active military aircraft programs and to participate in negotiations with the customer. The individual we are looking for must have a unique combination of professional skills and personal characteristics. The necessary skills require the development of aircraft program cost estimates, the preparation of supporting documentation for inclusion in the cost proposal and the ability to support direct contract price negotiations. Other skills and attributes include the ability to supervise and manage several major aircraft programs while achieving high standards of performance.

If you meet the above qualifications, please send your resume in confidence to:

J. H. Diller
Section Manager-Professional Employment
Department NYT-15
P.O. Box 516
St. Louis, Missouri 63166

McDONNELL DOUGLAS CORPORATION
An Equal Opportunity Employer m/f

MODCOMP BUSINESS SYSTEMS A whole new computer sales opportunity in New York for qualified SALESMEN.

If you have a successful record of selling small business computers such as Basic-4, Singer System-Ten, Realty, NCR, Burroughs-we need you.

MODCOMP BUSINESS SYSTEMS, a wholly owned subsidiary of MODULAR COMPUTER SYSTEMS, a minicomputer manufacturer, needs salesmen to market their new minicomputer business products.

For confidential interview call Mr. Ted Rosenberg, Branch Manager
(212) 986-5533
or send resume to:

MODCOMP BUSINESS SYSTEMS
489 Fifth Avenue New York, N.Y. 10017
An Equal Opportunity Employer (M/F)

SILVERWARE SALES EXECUTIVE

Famous New England silverware manufacturer seeks experienced Sales Manager with marketing background in consumer products. Knowledge of holloware and giftware markets desirable. The individual will work under the direction of Vice President, Sales, and will work with major accounts at the senior level.

Our quality product is well-known throughout the world. This position requires a highly motivated self-starter. Send full resume, including present earnings, to:

President, BOX NY 1576
510 7th Ave., New York, N.Y. 10018
An Equal Opportunity Employer M/F

Distribution Manager (Central N.J. Location)

We are a large single plant consumer products manufacturer, located in central New Jersey, who is looking for a distribution professional. Our manager must understand distribution from the vendor point of view. If you have a general distribution and transportation background, preferably in the food industry, and can effectively speak with our customers regarding needs, modes of transportation, damage claims, pallet retrieval and load times, send us your resume and dollar requirements in strict confidence.

Y 7165 TIMES
An Equal Opportunity Employer M/F

PROGRAMMERS / SOFTWARE ENGINEERS

One of our Washington, D.C. clients, a systems research and development organization with projects in EW Telecommunications and Radio Navigation has immediate positions available for Analysts, Programmers and Engineers in the following areas:

- ELECTRONIC WARFARE**
 - System Analysis and Design
 - Signal Processing
 - Algorithm Development
 - Data Analysis and Reduction

- COMMUNICATIONS**
 - EDM/TDM
 - Interrupt Driver Systems
 - Queueing Theory
 - OS Theory
 - Voice and Data Switching Hardware

- GENERAL APPLICATIONS**
 - Automatic Testing (BITE and BIT Software Drivers)
 - Numerical Analysis
 - Hardware/Software Interface
 - Data Reduction
 - Structured Programming

The ideal candidate will have 1-10 years experience. Previous work in ELINT, SIGINT or Communications Systems areas using MINI and M/CRO computers programmed in Assembly and Higher Order Languages.

These positions are on projects at the technological leading edge and will particularly appeal to persons seeking a challenge in their specialty.

If you have experience in one or more of the above areas with a BS or MS in Electrical Engineering, Physics or Math, please call AD. ADAMS at (215) 839-6070 for

NEW YORK CITY INTERVIEWS
or send a copy of your resume in confidence to:
INTERSTATE STAFFING, INC.
658 Bldg. #115
Bala Cynwyd, Pa. 19004
(No CEO Service Organization)

QUALITY CONTROL MANAGER HIGH VOLUME CONSUMER PRODUCTS

Our client, a major New England based consumer products company, has an immediate need for a Quality Control Manager with experience in a high volume manufacturing environment. Responsibilities for this position will consist of recommending Quality Control policies and procedures and for reviewing quality plans for both new and existing products. Additional responsibilities will consist of conducting quality audits at various plant locations, and to survey, review and advise high level management people on quality control procedures at these plants. You will also be responsible for the development and training of a quality control staff. Some travel is required.

To qualify for this outstanding position you must have 8-10 years of experience in Quality Control in a high volume consumer products manufacturing environment, and you must have a B.S. in engineering or industrial management combined with A.S. Q.C. certification. The individual who fills this position must possess excellent written and verbal skills and should have a good working knowledge of statistical quality control. Compensation will be in the \$25,000 to \$30,000 range.

To investigate this position submit your resume including salary history to:

Robert H. Davidson Assoc. Inc.
594 Marrett Rd., Lexington, MA 02173
Telephone: (617) 862-0080
PERSONNEL CONSULTANTS TO INDUSTRY

Product Development Chemist/Engineer

The individual we seek will have a BS/MS degree in chemistry or one of the engineering sciences. Background should include a minimum of 2-3 years product development experience involving fibers, nonwoven fabrics, papers, resins, and plastics. Position involves the development of new and/or improved consumer products.

Salary commensurate with experience. Excellent benefits program.

Send resume with salary history and requirements to:
Manager Selection and Placement
Personal Products
A Johnson & Johnson Co
MILLTOWN • NEW JERSEY 08850
Leadership Based Companies
An Equal Opportunity Employer M/F

QUALITY ASSURANCE MANAGER MEDICAL PRODUCTS

Rapidly growing manufacturer of disposable medical devices has an excellent opportunity for a Q.A. Manager to assume supervision of departmental activities. Qualifications should include a B.S. degree in a Biological Science and prior experience in animal testing, environmental control, microbiological testing, analytical chemistry techniques, and a working knowledge of GMP's. Background in pharmaceutical and/or medical device industry mandatory. We are located in a highly desirable N.E. Pennsylvania location and offer an excellent starting salary to \$20K depending upon experience, comprehensive company-paid benefits, and a professional working environment. Please send resume and salary history to: Personnel Director.

Y 7219 TIMES
An Equal Opportunity Employer M/F

COMPUTER SALES OPPORTUNITIES

SPERRY UNIVAC is offering rare opportunities for individuals to advance into computer mainframe sales. These openings, in the Montclair, N. J. area, have been created by the continued success and growth of Sperry Univac's computer product line.

We have openings for successful sales representatives with any one of the following backgrounds:

- MAINFRAME
- TIME SHARING
- PERIPHERALS
- MINIS
- DATA ENTRY, etc.

For the successful candidates we can offer a comprehensive training program, the finest compensation plan in the industry, and excellent fringe benefits.

To schedule your visit, please call C. M. Cregan at (201) 783-5500

on Monday, between 9:30 A.M.-4:00 P.M. If you are not able to visit, please send your resume to Mr. Cregan at:

SPERRY UNIVAC
A DIVISION OF SPERRY RAND CORPORATION
205 Claremont Avenue, Montclair, New Jersey 07042
An Equal Opportunity Employer M/F

Engineering Careers...

...with the leader in Air Pollution Control, one of America's most vital, growth oriented industries.

Research-Cottrell is in need of the following individuals to help us in our quest for a better environment—for today and tomorrow. We are headquartered in SUBURBAN CENTRAL NEW JERSEY.

SR. PIPING ENGINEER

Requires a BS degree in engineering and a minimum of 5 years of applicable experience. Some supervisory background beneficial.

PROJECT ENGINEER

Requires a BS degree in engineering and design/project experience in industrial or utility capital equipment systems.

SENIOR MECHANICAL DESIGN ENGINEER

Requires a BSME degree and 5 years' experience in the design and selection of mechanical and electrical components and equipment.

These positions offer competitive salaries, challenge, recognition, advancement opportunity and a comprehensive fringe benefits program. We are particularly interested in career oriented professionals—who appreciate a growth situation, and are interested in staying with it.

Research-Cottrell

Experienced Environmental People
An Equal Opportunity Employer, M/F

ENGINEERING MANAGEMENT COMMUNICATIONS

We are presently undergoing the most aggressive design, development and efforts in our company's history. We are one of the leading manufacturers of two-way communication products and growing steadily. To help us continue our success path we are seeking the following communication professionals:

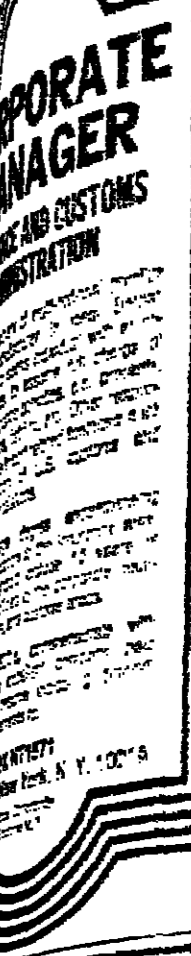
MANAGER, NEW PRODUCT DEVELOPMENT
You will be responsible for the concept definition, planning, budgeting and design of new products in the land mobile communication area. Product lines will be VHF, UHF, and 900MHz mobile equipment, base station and terminals will be major responsibility. You should have a B.S.E.E., M.S.E.E., desirable, plus 5 years experience in new product development of communication equipment.

CHIEF MECHANICAL ENGINEER-Packaging
You will be responsible for the Mechanical Engineering and packaging function of our Standard Products Division. Requirements should include a minimum B.S.M.E., M.S.M.E. preferred, plus 8 years experience in packaging design of equipment for mobile and fixed station use in the HF, VHF, and UHF; base station, both domestic and international, and the design and mechanical design review. Commercial radio product design experience would be preferred.

MANAGER SYSTEMS ENGINEERING
You will be responsible for the Systems Engineering function including planning, proposal, Systems Management, budgeting, sub-contract monitoring and the installation, both domestic and international, of our products. A B.S.E.E. plus 10 years experience in systems engineering of which at least two years supervisory or major systems management experience. Strong background HF, and UHF/VHF communication equipment and foreign field experience desirable.

These are highly visible positions with excellent salary and benefits, liberal relocation assistance. For immediate consideration, please send resume indicating specific position, with salary history in confidence to: **Recruitment Dept.**

HARRIS
COMMUNICATIONS AND INFORMATION HANDLING
1950 University Avenue
Rochester, New York 14610 U.S.A.
An Equal Opportunity Employer M/F



Senior Development Engineer

Paper & Film Coatings

The St. Regis Technical Center in West Nyack, N.Y. has an excellent long-term career opportunity for a professional seeking individual contribution and growth in an innovative, superbly equipped research and engineering laboratory.

This position is for an MS or PhD in Chemistry or Ch.E. who is capable of conducting independent research in functional and pigmented coatings for papers and films. Current areas of interest include work in barrier and release coatings, and studies of the interactions of papers and inks to improve print quality.

We offer commensurate salary and very fine benefits, together with rewarding stability advancement potential and professional associations. Please send resumes including current salary in confidence to: Mr. L. Douglis, Personnel Manager.

ST REGIS

TECHNICAL CENTER
W. Nyack Road
W. Nyack, New York 10994
An Equal Opportunity Employer, M/F

COMPILER DESIGNER

California Assignment

- Experience desirable in Control Data 6000/CYBER Series machines. Telemetry techniques and Data Processing, Real-Time Systems, and Micro-Programming.
- Demonstrated capabilities in high level Compiler Design and Implementation, plus extensive FORTRAN experience preferred.
- Minimum 2 years Systems Programming
- BS in Computer Science, MS preferred

Grumman Data Systems

Computer services and equipment that lower the cost of computing.
Bethpage, New York, 11714
An Equal Opportunity Employer M/F

MECHANICAL DEVELOPMENT ENGINEER MS II

Abbott Diagnostic Division is a leader in the field of biomedical instrumentation. This rapidly growing division major health care corporation invites you to join the start-up of a new manufacturing facility. Enjoy working among a group of strongly motivated people of varied backgrounds where you will find an attractive salary and benefit stimulating environment.

Experienced engineer needed immediately for challenging position. Minimum design experience with electronic and pneumatic or hydraulic devices is vital. Exposure to high volume plastic design would also be beneficial. Questions include minimum BS Degree.

If you are career oriented and would like to work with a progressive company, send resume with salary history to:

ABBOTT LABORATOR
DIAGNOSTIC DIVISION
4757 Irving Blvd., Suite 101
Dallas, Texas 75247
Equal Opportunity Employer M/F

PROJECT ENGINEER

We are a commercially oriented manufacturer with an immediate opening for a candidate with a degree in Mechanical Engineering and 5-10 years electro-mechanical experience. Your background must include mechanisms, sheet metal fabrication and casting design.

Salary commensurate with experience and supplemented by excellent company benefits... and plenty of growth potential.

No phone calls please. Send resume to: Mr. George Vetan.

Mosler

Almatic & Electronic Systems Division
An American-Standard Company
415 Paterson-Hamburg Tpke.
Wayne, New Jersey 07470.
An Equal Opportunity Employer, M/F

INSTRUMENTATION ENGINEER

The Shiley Company is growing "Torque 200" computer. It currently seeks an instrumentation engineer to provide design and project leading advanced plant design.

The incumbent should be a design engineer and possess at least 2-4 years experience in process control instrumentation. Primary responsibilities will include determination of instrument requirements, specifications and selection of instruments as well as installation and start-up of systems. Salary and benefits will range to the mid-to-high dollar level.

We provide office on local opportunity for growth plus an excellent benefit package. If you are interested, please send your confidential resume to:

A.E. SHILEY
Manufacturing Company
2200 East Main Street
Davenport, Iowa 52825
An Equal Opportunity Employer
Admin Employee M/F

MANAGER ACCOUNTING & FINANCIAL ANALYSIS

\$25-\$30,000

We are seeking a dynamic financial pro to supervise our regional accounting & financial analysis activities. The successful candidate must have a minimum of 8 yrs. accounting experience, be degreed, and possess a CPA. Your background should include the management of financial budgets, cost proposals, and administrative activities coupled with the demonstrated ability to interface with all levels of corporate management. Familiarity with the computer services industry and/or Federal Government costing/audit activities would be a plus. The ability to organize and make decisions is a necessity.

Located in the mid-Atlantic area (not N.Y.C.), we offer excellent benefits, paid relocation, and an outstanding opportunity to work and grow in a dynamic environment. Send resume including salary history in confidence to:

Y 7200 TIMES
An Equal Opportunity Employer

Regional Personnel Manager

Responsibilities will include all general personnel functions for our Eastern Region consisting of 3 manufacturing facilities and 2 regional sales offices. Strong emphasis will be placed on employee relations, employment and employee communications.

We require an experienced professional who will participate in the management of a group-oriented company. For confidential consideration, send resume including current salary to: G. C. Yachin, 205 Main Street, East, New Jersey 07844. An equal opportunity employer.

Hexcel

Regional Sales Manager

Major international electronic calculator manufacturer based in New Jersey seeks a highly motivated and experienced individual for the position of Regional Sales Manager in our Northeastern area. The successful applicant will supervise and coordinate all sales activities of the Consumer Products Division in the Northeastern area, and will be responsible for expanding the present dealer and sales representative structure. Position requires experience in consumer products field. Salary commensurate with experience.

To explore this opportunity, please send your resume including salary history and academic background in confidence to:

Y 7156 TIMES

EXECUTIVE DIRECTOR

CHAMBER OF COMMERCE
A Chamber of Commerce in the metropolitan New York area seeks an Executive Director to develop, coordinate and manage chamber programs and activities. Must have strong leadership, management and communications skills. Salary commensurate with background and ability. Send resume and salary history in confidence to:

Y 7121 TIMES

NATIONAL SALES MANAGER

COMMERCIAL BIKERWARE
Food Service Division of Stated U.S. Mfg. offers newly created position. Requires minimum three years current experience managing sales direct or through Mgr. Rapid and restaurant expenses paid to northwest New York Head-Quarters.

Y 7103 TIMES

MANAGER/QA

Experience in electronic technology to run quality assurance program in a commercial data products manufacturing company located in northern New Jersey. Send resume and salary requirements to:

Y 7180 TIMES
An equal opportunity employer

SYSTEMS MARKETING MANAGERS

Gould, Inc. has challenging and rewarding positions for highly motivated marketing professionals with an ability to work and a desire for career success. Candidates will be dynamic and experienced in customer contact; display superior analytical, technical, promotional and communicative capabilities. A proven track record in the marketing function of a major D.O.D. systems contractor and technical degree or equivalent are required.

The successful candidate should be ready to assume management responsibility for the development, generation, and implementation of capture plans for new business and will assume total responsibility for direction and success of the capture team.

This is the ideal position for the aggressive, career-oriented professional looking for challenge, opportunity, and success.

For immediate and confidential consideration, please send resume to:

Manager, Industrial Relations
GOULD

Chesapeake Instrument Division
6711 Baygreenway Drive
Glen Burnie, Maryland 21061
An Equal Opportunity Employer M/F/E

EDP CLIENT REPRESENTATIVE

TASC is a growth-oriented systems analysis firm with an established reputation in the field of computerized real estate management services. The rapid acceptance of our commercial EDP systems and increased markets have created growth opportunities for qualified individuals.

We are seeking a self-starting individual who has the initiative to function independently, a strong accounting background and at least 3 years of specifically applicable experience.

After developing an in-depth knowledge of the real estate management business and our related services, you will be responsible for managing existing accounts and for the implementation of our EDP services to new customers in the NYC area.

We offer excellent salaries and benefits including profit sharing. Please forward your resume, including salary history, for immediate review to: Mr. R. L. Tasker, U.S. citizenship required.

TASC
4 JACOB WAY,
READING, MASSACHUSETTS 01867
An Equal Opportunity Employer

PROJECT ENGINEER

Established Northern New Jersey manufacturer of computer peripheral equipment seeks an aggressive, creative, senior electronic engineer. Must be self-starter with record of "hands on" successful project completion within budget and schedule. BSEE, MSEE preferred, in the field of computer sciences, digital systems, or digital communications. Minimum 10 years experience including both digital circuit design and microprocessor application. Salary open. Attractive benefits. Send resume including salary history to:

Y 7118 TIMES.
We are an Equal Opportunity Employer M/F.
Principals only

INTERNAL AUDITOR

Rapidly growing Long Island Manufacturer seeks system oriented individual for career opportunity in its expanding Internal Audit department. MBA &/or BA with 1-2 years experience in public accounting essential.

Send resume in confidence to:
Y 7157 TIMES

BRAND MANAGEMENT

The world's #1 manufacturer of car-care products seeks a results-oriented consumer product/brand manager to join its newly formed American team. Candidates should have 5 years consumer product marketing experience, including:

1. Profit responsibility for at least one product line preferably from an early stage in its development.
2. Responsibility for defining strategy—formulating and implementing plans.
3. Dealing with advertising agencies in the development of creative support.
4. Working knowledge of mass-merchandising.

This is a once in a lifetime opportunity to join and participate in the U.S. development of a company committed to achieving an important share of this market. Send resume in complete confidence to President,

Y 7186 TIMES

EDP OPPORTUNITY

ABS IS A 7 YEAR OLD COMPANY OF DOERS DEDICATED TO PRODUCING RESULTS.

- Our clients recognize the high degree of professionalism we bring to each assignment and have deluged us with repeat engagements.
- We are seeking those individuals who possess the technical and personal excellence indicative of success to join us in making ABS grow.
- Minimum of three years programming and systems experience.
- Excellent salary, benefits, stock, and profit sharing plan plus incentives.
- A rare opportunity for rare individuals.

Send resume with salary history in confidence to:

ABS
Automated Business Systems, Inc.
313 Sylvan Avenue
Englewood Cliffs, New Jersey 07632
Offices in New York and New Jersey

INDUSTRIAL ENGINEER

Join The TRACOR Team

If you have a BSIE with 4 or more years experience encompassing industrial plant layout and marine background involving repair, shipbuilding plant layout, ship design and selection of plant equipment, we have a challenging career opportunity for you.

You will be involved with industrial engineering directly related to U.S. Navy shore base. Intermediate maintenance and repair facilities. Specific areas of involvement would include layout and design, selection of tools and fixtures, work flow and manning requirements.

We offer an excellent compensation and benefits package, a mentally stimulating environment in which to work, and career growth opportunity. Resumes will be treated confidentially. Please submit yours to:

Ted Townsend
TRACOR, INC.
1601 Research Blvd.
Rockville, Md. 20850
An Attractive Action Employer

PLANT MANAGER

STRUCTURAL STEEL
The qualified candidate will have a mechanical or engineering degree with 10-15 years "hands on" management as a supervisor for 3-5 years.

- steel fabrication & welding
- production control
- purchasing
- plant personnel & union negotiations
- manufacturing methods
- tooling and capital equipment
- steel fabrication & welding
- production control
- purchasing
- plant personnel & union negotiations
- manufacturing methods
- tooling and capital equipment
- upgrading individual effectiveness

We are located in New Jersey & offer an excellent benefit package including relocation assistance. For consideration, please send resume with salary history.

Y 7112 TIMES
We are An Equal Opportunity Employer M/F

MANAGER, Nuclear Construction Operations

A major nuclear equipment supplier, head in the northeast, is seeking a dynamic individual to coordinate all aspects of company participation in nuclear construction and maintenance. Responsibilities include supervision, planning, scheduling activity of nuclear field development of integrated project control systems, proposal preparation and sales participation in nuclear contract negotiations. A proven engineering record in nuclear construction and/or operations is essential. Candidates should possess strong engineering abilities.

Please submit resume, with salary history, in confidence, to:

Y 7132 TIMES
An equal opportunity employer M/F

BUDGET MANAGER

We are seeking an individual capable of assuming full responsibility for the budget of a major dept. Candidates should be degreed & have 5-10 years experience in budgeting & have strong analytical, 2-3 years experience in cost accounting field. Salary to \$24,000.

AP 1392 TIMES

NATIONAL SALES MGR.

Experienced sales USA contracts to promote sales of finest lubricating and thermal waxes seeks experienced marketing expert with direct responsibility for distributors, rope and rail sales. This is a ground floor opportunity for the right party with income-producing sales commensurate with experience. E.S. PRODUCTS CORP., 30 West 29th New York NY 10001

MANAGER/QA

Experience in electronic technology to run quality assurance program in a commercial data products manufacturing company located in northern New Jersey. Send resume and salary requirements to:

Y 7180 TIMES
An equal opportunity employer

سكنا من الامل

سازمان تامین اجتماعی

ENGINEERING COMMUNICATIONS... MANAGER, NEW PROJECTS... SALES MECHANICAL ENGINEER... MANAGER SYSTEMS ENGINEER

CORPORATE MANAGER

INSURANCE AND CUSTOMS ADMINISTRATION

Regional subsidiary of multi-national prestige... insurance and customs administration of U.S. customs and...
Requirements include a degree in Chemical Engineering and a minimum of 5 years experience in the development of FORTRAN programs on large scale computer systems.

Requirements include a degree in Chemical Engineering and a minimum of 5 years experience in the development of FORTRAN programs on large scale computer systems.

CHEMICAL ENGINEER

Computer Program Development

C-E Lummus has an unusual career opportunity at its corporate headquarters in suburban Bloomfield, New Jersey. Carrying responsibilities as Senior Analyst/Programmer, position offers challenging assignments primarily in the areas of process simulation and process equipment design.

Requirements include a degree in Chemical Engineering and a minimum of 5 years experience in the development of FORTRAN programs on large scale computer systems.

Excellent compensation and a benefits package that reflects our fundamental concern for your security. Please forward resume, including salary history, to: Ms. Pat Daniele, C-E Lummus, 1515 Broad Street, Bloomfield, New Jersey 07003.



COMBUSTION ENGINEERING, INC.
An Equal Opportunity Employer, M/F

SALES ENGINEERS

Computerized Tomography Imaging Instrumentation

ONE OF THE GREATEST MEDICAL ADVANCES OF THIS CENTURY. EMI ACCOMPLISHED IT... YOU CAN MARKET IT...

NOW IN THESE CITIES
New York Philadelphia
Syracuse Pittsburgh

Primary qualifications include a technical degree with several years experience in the sale of capital diagnostic equipment or similar products to government, educational and/or medical centers. This experience preferably has involved sophisticated medical hardware related to equally sophisticated data processing software. A systems-oriented approach to executive selling and ability to operate effectively in the widest variety of marketing situations are also essential.

The company, EMI Medical Inc., a subsidiary of EMI Ltd., manufactures, markets and services computerized brain and body scanners for all of North America. The product is described as the greatest advance within the rapidly developing field of medical X-ray diagnosis. The unit cost is one of the largest capital expenditures invested by a hospital. The buyers are the highest level hospital decision makers.

We offer an excellent salary and outstanding benefit program including generous performance bonus, along with the opportunity to participate in a vital and dynamic industry.

For an immediate confidential interview: CALL TODAY
Sunday, August 15, 2PM-6PM
or Monday, August 16, 6PM-9PM
(312) 498-6500, Ext. 4300
William D. Dransfield, Executive Recruitment Dept.
Or send resume in confidence to:



EMI MEDICAL INC

3605 Woodhead Drive
Northbrook, Illinois 60062
Attn: William D. Dransfield
An Equal Opportunity Employer M/F

New Private Line Communications Network Creates New Career Opportunities with ITT

ITT Corporate Communication Services, Inc. is a recently formed company which is establishing a nationwide specialized common carrier network providing voice and data private-line communications to large corporate users... offering significant cost savings to customers. And the network also offers you a significant ground floor opportunity to build a rewarding future with this leader in the field of communications.

Sr. Systems Analyst

Requires experience in telecommunications systems design and analysis. Should have knowledge in areas of electronic switching, trunk and subscriber loop signaling, network traffic analysis and routing plans, tariff offering of common carriers and computer programming.

Operations Managers

Manage computer controlled switch systems network operations, maintenance, personnel facilities. Should have COE common carrier experience.

Training Supervisors

Provide classroom instruction to operations personnel on computer controlled switching network equipment and related equipment. Experienced in telco plant maintenance methods and procedures.

MORRISTOWN INTERVIEWS

Friday (August 20)

To arrange for a personal interview appointment call between 12 Noon and 8 PM on above date.

John Abbott (201) 539-7300

If not convenient to call, send resume to Employment Office.

ITT CORPORATE COMMUNICATION SERVICES, INC.

67 Broad Street, New York, NY 10004
An Equal Opportunity Employer, M/F

Marketing/Sales Management Consumer Products

Prominent Upstate N.Y. consumer products marketing firms, are seeking qualified individuals for sales and management positions.

Marketing Manager
Degree (MBA desirable) with strong record of success in total consumer products marketing including product planning, market research, advertising and sales management. Salary to \$45,000.

Marketing Manager
Degree with 8-10 years consumer marketing/management experience with strengths in product development and development of field representatives and some background in advertising. Salary to \$35,000.

Sales Manager
Degree with heavy consumer products sales background including 2-3 years in national management capacity. Experience in products both distributors and direct sales representative. Salary to \$35,000.

At these growth opportunities, please send resume and current salary to:
STERRINGS & AGNEW INC.
Professional Placement Specialists
425 Midtown Tower
Rochester, New York 14604
(716) 454-3888

DISTRIBUTION CENTER MANAGER

AN EXECUTIVE-LEVEL OPPORTUNITY IN A MODERN FACILITY, FOR AN EXPERIENCED MANAGER WHO CAN MOTIVATE HIS STAFF

The world's largest and most expansion-minded, discount footwear chain needs a manager for its newest Distribution Center. The new facility, located in the Fort Wayne area (Huntington, Indiana) will be an intricate part of our nationwide physical distribution network, serving more than 500 retail stores throughout the midwest and northeast.

The manager we are seeking will be able to practice our people-oriented management philosophy. These are the qualities you should be able to demonstrate:

- Efficient people management and employee motivation
- Management experience in a major distribution facility
- An earnings history to justify a salary in the 20s

Please submit a resume or letter, stating salary history and requirements. All replies will be held in strict confidence. Reply to: Mr. E. C. Nees, Dir. of Personnel, Meldisco Div./Melville Corp., 401 Hackensack Avenue, Hackensack, N.J. 07601
An Equal Opportunity Employer M/F



AUDITORS

Upward Mobility with a Corporate Leader

Promotions have created several promising new opportunities on the management team of an international "Fortune 500" corporation headquartered in New York City. These are challenging assignments involving financial and broad-based operational audits at divisions throughout the country. Desired qualifications include:

- up to 3 years audit-related experience, preferably in a manufacturing or operations environment;
- strong analytical and communicative abilities;
- college graduate—MBA preferred;
- freedom to travel extensively.

If you seek broad exposure, rapidly increasing responsibility and continuous challenge, you'll find them in one of these "stepping stone" positions. Starting salaries range from \$13-19M plus a generous corporate benefits package. Send your resume including salary history in confidence to:

Y 7238 TIMES
an equal opportunity employer m/f

VICE-PRESIDENT OF SALES

VALLEY CONSOLIDATED INDUSTRIES, INC., a northeast Ohio based designer/manufacturer/constructor servicing the steel, power, automotive and related industries, has an immediate opening in its newly completed corporate headquarters for a Vice-President of Sales.

Qualified candidates must have at least a Bachelors degree and at least 20 to 25 years in sales management directly related to the steel, power, automotive and associated industries.

VALLEY CONSOLIDATED INDUSTRIES, INC. has domestic offices throughout the United States, a wholly-owned Canadian subsidiary, and international facilities. Affiliated with DeLattre-Levivier Groupe Creusot-Loire, Paris, France.

Excellent salary and fringe benefits. For immediate consideration, reply in confidence to:

MR. DAVID DELLA DONNA
ASSISTANT TO THE PRESIDENT

VALLEY CONSOLIDATED INDUSTRIES, INC.

4076 YOUNGSTOWN ROAD, S.E., WARREN, OHIO 44484
Telephone: Area Code (216) 369-2255 Telex: 98-2421

MARKETING MANAGER DIGITAL SYSTEMS

NEW ENGLAND AREA

Recognized leader in the field of instrumentation currently in search of a "large" professional to manage the marketing of a rapidly growing and profitable product line. The ideal marketing candidate will have a BS in marketing administration and at least a marketing experience in the medical field. You should also have demonstrated ability to plan, innovate and implement ideas on their relation to market penetration, product development and sales promotion. Consider yourself a good communicator, proven record of leadership ability, send a confidence to:

10 TIMES
An Equal Opportunity Employer (M/F)

CHEMICAL INDUSTRY PVC MAJOR EXPANSION

Our client, a major division of prestige international corp is undergoing major expansion of its suburban Mid-Atlantic facility. Fox-Morris has been exclusively retained to recommend well qualified individuals for several key positions.

PROCESS ENGINEER TO \$25,000
Requires BS or MS with 5-10 years in thermoplastics or related. Prefer 2-3 years in PVC products. This newly created position will be responsible for technical service equipment operation to evaluate machine processibility of products.

PROJECT ENGR TO \$24,000
Requires BS with 5 years minimum exp related to chemical process studies. New Position on division engineering staff to coordinate major modification projects to polymerization process.

RESEARCH CHEMIST TO \$24,000
Newly created position in expanding polymer dept req BS or MS Chemist with 3-5 years PVC compounding exp. Will be responsible for developing new compounds and improving existing products with regard to technology and economics. Will evaluate new polymers and investigate new applications with customers. All of these newly created positions are headquartered in attractive suburban location and offer maximum career opportunity and benefits. All employment expenses paid by client company. Reply in strict confidence to D. Tappan, 215/661-6300.

FOX-MORRIS personnel consultants

1500 Chestnut Street / Philadelphia, Pa. 19102
New York / Atlanta / Dallas / Chicago / Washington / Baltimore / Charlotte

TELEPROCESSING FUTURE

Expanding Teleprocessing software group has an immediate opening for dynamic self-starter who enjoys working in a challenging environment.

TELEPROCESSING SOFTWARE SPECIALIST

Performs the analysis, development and implementation of teleprocessing systems, and associated software. Applicants must have 5 years IBM OS/MVT using BAL-MVS, TSO, communications access methods, and TP control program experience desirable.

We offer an excellent benefits package, lovely suburban setting, free parking and day-care option on space available basis.

Send resume with salary requirements to Mrs. Fox, Personnel Department.
Connecticut General Life Insurance Company
Bloomfield, Connecticut 06152
An Equal Opportunity Employer M/F

PLANT ENGINEER

required for batch chemical process plant located in New Jersey. This position is within a growing manufacturing division of a large corporation. Minimum 7 years experience and engineering degree preferred. Please send resume including salary requirements in confidence to:

Y 7130 TIMES
An Equal Opportunity Employer

RESEARCH GROUP HEAD

Small, rapidly growing contract research lab needs dynamic group head. Strong theoretical and experimental fluid mechanics. Present research includes atmospheric turbulent diffusion, rocket nozzle/rocket plume flows, chemically reacting turbulent shear flows. Opportunity for synergism with chemical kinetics. Send resume to: Dr. E.E. Cabot, Director of Research, AEROSPACE RESEARCH LAB., INC. P.O. Box 12, Princeton, NJ 08540

PROGRAMMER/ANALYSTS

With systems applications in finance, production control, and engineering, this major manufacturing division of a top Fortune 500 Company can offer you an opportunity for continued professional development.

The qualifications we desire are a degree, preferably in math or computer science, with one to three years experience in large-scale computer systems programming/analysis. Specific applications in computer aided design or material and production control are currently available. Exposure to timesharing and remote job processing is desirable.

If you are interested in learning more about this opportunity, submit your resume, including salary history, in complete confidence to:

Y 7239 TIMES
An Equal Opportunity Employer M/F

MANAGEMENT

Initial orientation (one to three months) will be at our HQ. Thereafter, you will be relocated to a field office where you will get first hand exposure to various aspects of our creative, dynamic industry. After such training, you will be transferred to this or another field office, in a management capacity.

Competitive salaries commensurate with your skills, a comprehensive benefits package, and growth potential.

Send us your resume (including all pertinent salary history) in strict professional confidence to: HARRIS, Suite 1108, 351 Fifth Ave., NYC 10017
We are an equal opportunity employer, M/F

CHEMICAL SALESMAN

Chicago manufacturer of a broad line of chemicals and surfactants seeks ambitious, salesmen with chemical degree to cover chemical, food, paint and other chemical process. Established Eastern territory. Excellent other benefits.

Interested salesmen willing to travel need no previous experience. Send resume to: X 8452 TIMES

MANAGER—FINANCIAL ANALYSIS/PLANNING

Major Fortune 500 company headquartered in Northeast has immediate openings at Corporate level for qualified professional analysts.

The selected candidates will possess credentials which include:

- Significant academic record, including MBA.
- Demonstrated analytical skills through 3-7 years direct experience in manufacturing-oriented industry.
- A short (1-2 years) stint in operational assignment, preferably in division or plant controller function.
- High potential to assume responsible line position in the finance or related activity within next 2-3 years.
- Performance currently recognized by salary of at least \$30,000 per year.

Your response to this requirement must include complete factual, non-editorial, description of education, work record and personal data. Address resume in complete confidence to prospective employer—no agency involved.

Y 7215 TIMES
An Equal Opportunity Employer

PROGRAMMERS

As a result of increased sales and expansion, Thomas A. Lipton, Inc. a diversified and quality oriented consumer packaged goods manufacturer, is seeking programmers for its corporate staff. The individuals we seek will have 1 to 3 years experience—PL, 1/OS, and a sincere desire to become associated with a people oriented company with an excellent growth record.

A degree, while preferred, is not essential, but a strong desire to succeed and meaningful programming experience necessary.

If interested in these opportunities located at our ultra modern facilities only moments from the E.W. Bridge, please forward your resume which must include salary history and requirements to:
Manager, Professional Recruitment

Lipton
800 Sylvan Avenue, Englewood Cliffs, N.J. 07632
an equal opportunity employer m/f

POWER SUPPLY ENGINEER

Long Island computer needs power supply engineer capable of solving complex problems involving power supply design, testing, and maintenance. Must have experience in high density switching power supplies. Send complete resume including salary history in confidence to: Box, NY 11543, 810 7th Ave., N.Y., N.Y. 10019

GRAPHIC ARTS LITHOGRAPHY SALES

One of New York City's leading quality lithographic firms with fully integrated facilities including a full range of creative services, sheet-fed and web press, color separation laboratory, prep department and bindery, has an opening for an experienced sales person with an established following. We offer liberal benefits and generous terms. Please call or write to: Mr. Hal Fogel, Central Press, Inc., 645 W. 44 St., New York, NY 10016 (212) 765-3035

FINANCE

Continued growth and expansion at this major multi-national corporation has created many challenging opportunities. Right people (MBA's or CPA's with 1-4 years experience) are needed to make strong contributions in these highly visible positions:

FINANCING PLANNING & ANALYSIS
FINANCIAL CONTROLS
BUDGETS—CAPITAL/OPERATIONS
SR STAFF ACCOUNTANT
ASST TO V.P. FINANCE

Send resume in complete confidence, including salary history, to: R.C.P., V.P., Finance, KK 192 TIMES

CORPORATE PLANNING DURABLE CONSUMER GOODS

(To \$30,000)

Our client, an upstate N.Y. Fortune 500 multi-division manufacturer, has immediate opening requiring 5 to 8 years in the Consumer Goods Industry, evaluating opportunities for additional growth through acquisitions and internal development. Must have experience in studies relating to acquisition analysis, new ventures, long range planning, market potential, etc., and the ability to work well with executives and operating personnel. MBA required. Consulting experience a PLUS. Client assumes all costs. Contact in confidence: JOHN KINS, COOK ASSOCIATES, INC., 230 N. Michigan Ave., Chicago, Ill. 60601

SALES MANAGER

Quasar, a nationally recognized Consumer Products division of a multi-billion dollar corporation, has an excellent growth opportunity available for a talented Salesman or Sales Manager. In addition to sales management responsibilities, you will begin a two year program to assume the position of BRANCH MANAGER with the responsibility of Warehousing, Advertising Layout, Accounting and Dealer Development, thus enabling you to assume full management.

Qualified candidates will have a minimum of 4 years Consumer Product background in Sales or Sales Management to distributors and/or dealers and a college degree, preferably in Marketing. Company promotion will require relocation, your initial assignment will be in the field.

The selected applicant will receive an outstanding starting salary plus commission, company car, expenses, full company benefits career with a national leader. Please send resume in complete confidence to:

Mr. John A. Oster, Director of Professional Recruitment and Field Administration

Quasar
ELECTRONICS

"You Can Depend On Quasar"
9401 W. Grand Avenue Franklin Park, Ill. 60131
Equal Opportunity Employer M/F

NATIONAL SALES MANAGER Biomedical Instrumentation

Our client is an autonomous subsidiary of Fortune 100 high technology company manufacturing and distributing clinical laboratory instruments. The nationwide marketplace is comprised of hospital and clinical testing laboratories.

Approximately 5 years in sales and sales management experience in same or related fields is necessary. Qualified candidates will be responsible for building and directing an effective nationwide sales force to sell the company's tried, proven and accepted products. Position reports directly to top management and affords a once in a lifetime opportunity for professional challenge and financial rewards.

Compensation package includes excellent base salary, liberal commission, company car and fringe benefits.

Send resume and current earnings in complete confidence to consultant.

AN EQUAL OPPORTUNITY EMPLOYER M/F
Y 7189 TIMES

planning & scheduling
estimating & cost engineers.

Stone & Webster

BOSTON / NEW YORK
Headquarters / Operations Center

PROJECT PLANNING & SCHEDULING

Senior and support level positions are available for individuals with power plant experience to participate in sophisticated computerized CPM planning, scheduling and control, utilizing work breakdown structures, work packages and performance measurements. Technical degree required.

PROJECT COST & ESTIMATING

Positions available for individuals experienced in the preparation of civil/mechanical estimates and costs for nuclear and fossil projects. Technical degree required.



FOR IMMEDIATE, CONFIDENTIAL CONSIDERATION
Please Send Your Detailed Resume As Once:

Stone & Webster Engineering Corporation

IN BOSTON:
Mr. N. Schwartz
P.O. Box 2325
Boston, Mass. 02107

IN NEW YORK:
Mr. B. Gunderson
P.O. Box 1350
New York, N.Y. 10001

An Equal Opportunity Employer M/F

Distribution Management

Warehousing-Traffic

Organization growth creates several challenging management openings for degreed professionals with Fortune 200 manufacturer of consumer products with many plants and complex nationwide distribution.

Traffic-Transportation Research

New York City location
Flight forecasts and costs and negotiate with motor and rail agents 2-5 years experience including tariff familiarity. Prefer some ERP background. Compensation to top 20%.

Operations & Services

Coordinate track and rail shipments from several regional origins. Sales and freight expense control. Must have 2-5 years experience of ICC regulations. Compensation to top 20%.

Handling-Warehousing Engineer

New York City location
Install, improve and maintain packaged goods handling systems, plan and transportation facilities. IE with at least 2 years experience. Compensation to top 20%.

Union Center Manager

Site area
In control of 20,000 sq. ft. warehouse and small private truck fleet. Inventory control and labor relations. 2+ years experience. Compensation to top 20%.

Send resume including position desired, salary history in confidence to:
ITT 1577, 810-7th Ave., N.Y., N.Y. 10019
An Equal Opportunity Employer M/F

MANAGER- Message Switching Systems

To direct and manage the planning, coordination and performance of the programming, engineering, advanced systems planning and construction and installation sections which constitute the Message Switching Systems Department.

Will be responsible for the design, specification and implementation of all message switching systems.

Must have MBA or MS in Computer Science. Minimum of 10 years in supervisory and management position in various phases of communications, programming, engineering and operations. Also several years of direct system implementation experience in a communications environment.

Please send resume, including salary requirements, to Ms. E. Asmus, ITT World Communications, 67 Broad Street, New York, N.Y. 10004.

ITT WORLD COMMUNICATIONS
An Equal Opportunity Employer M/F

ENGINEERING MANAGEMENT

Rapidly expanding consumer goods company headquartered in Dallas, Texas is increasing the scope and function of its Corporate Engineering Staff.

The positions now available are in engineering technology and facility engineering requiring an Engineering degree (advanced degree in Engineering or Management preferred), and 6-10 years experience.

Responsibilities will include management of project engineers, providing direction and coordination with manufacturing plant locations, R&D, and other company functions in such areas as package engineering, environmental and process engineering, controls and instrumentation and program management. Successful applicants will have experience in one or more of the above areas, and have evidenced innovative problem-solving and technical group managerial abilities.

Initial compensation to \$30,000 (based on individual background experience and abilities)
+ comprehensive benefits package and an outstanding opportunity for professional and financial growth

Please submit resume, including current earnings in full confidence to:

Y 7162 TIMES

An equal opportunity employer
Our employees are aware of these openings

Expediting/Traffic Manager

J. F. Pritchard & Co. is a Kansas City based international engineering-construction firm serving the gas refining, chemical and petrochemical industries on a world wide basis.

The successful candidate will have 6 to 8 years experience in expediting and transporting construction materials and equipment. Should be knowledgeable in the area of INTERNATIONAL SHIPMENTS AND DOCUMENTATION REQUIREMENTS. The last 2 to 3 years experience must have been in a supervisory or managerial capacity.

In addition to the above requirements this individual must be decisive, an articulate communicator and adept in handling vendor/customer relations. If you are seeking a position where individual initiative and responsibility are encouraged and rewarded, we invite your inquiry. Mail resume including salary requirement in confidence to: F. P. GIBSON

J.F. PRITCHARD AND CO.
ENGINEERS & CONSTRUCTORS
4825 Roanoke Parkway
Kansas City, Missouri 64112
An equal opportunity employer, M/F

ENVIRONMENTAL SCIENTIST

NALCO Environmental Sciences is seeking a qualified individual for immediate employment at its Northbrook office as head of the Physical Sciences Section. Duties will include technical and administrative management of a twenty-five man scientific staff, marketing activities and frequent client contact. The scientific endeavors of this staff include: Meteorology, Physical Oceanography, Air Quality and Geochemistry as applied to environmental studies. The successful candidate should have a strong proficiency in technical writing, verbal communication, and personnel administration. Only qualified applicants having specific education and two-four years technical experience in a physical science (e.g., meteorology, physical oceanography, physics, engineering) will be considered.

This position offers starting salary commensurate with experience, generous company-paid benefits including profit sharing, and potential to advance professionally. Send your resume with salary history in confidence, to: Dr. Richard G. Johnson

NALCO
Environmental Sciences
1508 Frontage Road
Northbrook, Illinois 60062
An Equal Opportunity Employer

MARKETING PROMOTION COORDINATOR ANIMAL HEALTH PRODUCTS

Rapidly expanding Animal Health Products division of a major Pharmaceutical/Health Care firm offers excellent opportunity in marketing staff. Principal responsibilities include development and coordination of various publicity, promotion and advertising programs for animal health products marketed in U.S. and Canada.

Requires bachelor degree in Marketing (or equivalent), as well as advertising/marketing experience in animal health or related industry. Facility with livestock production/management highly desirable.

We offer an excellent salary and benefits program and an opportunity for personal and professional growth. Reply in confidence with resume and salary history to:

Y 7199 TIMES

Equal Opportunity Employer M/F

NATIONAL ACCOUNT SALES & MANAGER

NEW YORK & NEW JERSEY
EARNINGS \$35,000 PLUS

If you have major account marketing experience in Data Processing, office equipment or related fields, and an exceptional track record, Deltak, the leader in video-based education, is interested in talking with you. Because of our growth, 50% last year, and continuous profitability, we are expanding our East Coast marketing organization.

For information write or call:

Mr. Peter Dignan, Regional Manager
1133 Avenue of the Americas
Suite 230
New York, N.Y. 10036
(212) 676-0255

DELTA K

An Equal Opportunity Employer M/F

ANALYTICAL CHEMIST VISOR

ANALYTICAL METHODS DEVELOPMENT

Conducting a nationwide search in order to fill a vacant position within our Labelled Chemical Analytical Department.

The ideal candidate for this position is a Ph.D. level person or Biochemistry (desired) who has had 4-6 years supervisory analytical experience in developing ANALYTICAL CHEMICAL methods, preferably within an industrial or service organization.

We are seeking should be a highly motivated person who can, through his broad knowledge of all phases of paper chromatography, ion exchange, and HIGH PRESSURE LIQUID CHROMATOGRAPHY, to modify existing and develop new methods. The ability to assign tasks within the department and oversee all projects is a must.

Interested candidates will participate in our total program which includes stock option, profit sharing, and pension. We intend to fill this position before September 1, 1976, and we will accept qualified and interested candidates submit resumes in complete confidence to John R. Chabot, Sr., Boston, MA 02118.

England Nuclear

An Equal Opportunity Employer

COMPENSATION RESEARCH ANALYST Electronics Industry

Product compensation research activities, analysis and evaluation of stable preparation of comprehensive and development of recommendations, revisions or solutions of complex compensation problems.

To apply under minimum management guidance broad compensation knowledge and proven ingenuity in the design and solution of complex and difficult compensation problems.

Minimum of 10 years experience in general management with heavy exposure in supervisory administration, preferably with a division, multi-located organization in electronics or instrumentation field. College degree in Business or Personnel Administration, Masters degree preferred. Location: New York.

NY 1575, 810 7th Avenue, N.Y.C. 10019
An Equal Opportunity Employer M/F

Manager - Exploration

International corporation offers unique opportunity for individual possessing advanced degree in geology and 5 to 10 years experience in mineral exploration in carbonate rocks.

Assignment in Brazil with opportunity for employment. Initial year involves relocation to Brazil. Fluency in Portuguese preferred; fluency also acceptable, initial screening in U.S. with final selection after prospecting. Excellent salary and complete company benefits program including foreign service. Send resume with salary history in confidence to:

D-24, P.O. Box 2086
Philadelphia, Pa. 19103
Equal Opportunity Employer

ENGINEERING R&D POSITIONS

SENIOR PROGRAMMER

Responsible for developing and writing software for word processing applications. Qualifications:

- BS (Math, EE), MS preferred
- 5+ years experience in systems design & assembler language programming
- communications background a plus

SENIOR MECHANICAL ENGINEER

Join a team of engineers in the design & development of minicomputer peripheral equipment such as electro-mechanical printers, tape & disc drive. Qualifications:

- BSME, MS preferred
- 5+ years experience in related design work

Please respond by resume only, including salary history and requirements for Employee and Industrial Relations Dept.

REDACRON
100 Parkway Drive South
Hauppauge, New York 11787
A Subsidiary of Burroughs Corporation
an equal opportunity employer, M/F

SUPERVISING SCHEDULER

PARSONS, BRINCKERHOFF/TUDOR, general engineering consultants to Metropolitan Atlanta Rapid Transit Authority, has immediate opening for a scheduler to be responsible for planning, scheduling and monitoring segment of MARTA Rapid Transit System. Bachelor's Degree in Civil Engineering or equivalent degree. Six to eight years of related scheduling experience with at least four years in a supervisory capacity. Two to four years of rapid transit experience desirable. Mail resume with salary history to:

**PERSONNEL
PARSONS, BRINCKERHOFF/TUDOR**
P.O. Box 941
Atlanta, Ga. 30301
An equal opportunity employer

Marketing- Communications Technical Products

This is an unusually attractive opportunity with a leader in the field of communications. We seek a bright, energetic, highly organized individual who is capable of concurrently handling a variety of communications and market development projects with a minimum of direction.

At least 2 years of successful experience in writing literature, house organs, applications stories and other communications regarding technical products is necessary. This position affords the right individual an environment that is creative, dynamic and visible. Excellent salary and company-paid benefits program.

Send resume, in strictest confidence, with salary requirements to: Manager of Personnel

PALL
"Fine Filtration"
Aircraft Porous Media, Inc.
30 Sea Cliff Avenue
Glen Cove, New York 11542
Equal Opportunity Employer M/F

MILITARY ELECTRONICS CO. SEEKS OPERATIONS MANAGER

Must be thoroughly familiar with material control, production, purchasing, and manufacture of military electronic equipment. Should have proven experience motivating people on quick reaction programs, and ready to take over several depots. If you have at least 10 years experience with the proper educational background and knowledge of budgeting, scheduling and job loading and are interested in joining an aggressive company with a growing backlog, offering a salary and excellent benefits, then send resume in confidence, directly to the:

Office of the Chief Executive.
diagnostic/retrieval systems, Inc.
30 South St., Mt. Vernon, N.Y. 10550
An equal opportunity employer

SALES REPRESENTATIVE Data Processing

Leading Key-to-disk manufacturer has immediate need for an experienced Sales Representative to join its New York office. Strong data processing experience required, preferably in data entry or remote job entry devices or related equipment. Excellent base salary and commission plan is offered. For consideration, please call or submit a detailed resume to:

Ralph Bencenberg
(212) 632-6282

**PERTEC
CMC GROUP**
540 Madison Ave.
New York, N.Y. 10022
An Equal Opportunity Employer

TECHNICAL MARKETING

New England based environmental research and consulting firm is seeking a creative person with a technical background in environmental engineering, preferably in water, to develop and coordinate new markets in New York State. MS degree preferred, plus 2-3 years marketing experience is required. This is a new position providing a unique opportunity with a fast-growing, diversified leader in the environmental sciences. Please submit resume including salary history in complete confidence to:

Y 7096 TIMES

CONTROLLER

International and domestic metal trading/processing company located in the North East is seeking an experienced controller to manage all financial and accounting aspects of the company. Salary commensurate with experience. Send resume with salary requirements. Replies held in strictest confidence.

Y 7192 TIMES

CONTROLLER

Vineland Laboratories, located in Vineland, N.J., a growing division of the Damon Corporation, requires an experienced individual as its Controller. This person will be totally responsible for the accounting function and all final reports.

The successful applicant should have 4 to 6 years' experience as an assistant controller or controller of a medium-sized manufacturing organization. A strong working knowledge of standard cost accounting required.

Vineland Laboratories is one of the world's largest producers of vaccines, drugs, disinfectants and specialized equipment for the veterinary industry. For more information about this growth opportunity, please forward your resume; salary history must be included for consideration. Submit resume, in confidence, to Wayne Louder, Corporate Employment Manager.

DAMON CORPORATION
115 FOURTH AVE. NEEDHAM HTS., MASS 02194
An Equal Opportunity Employer

DIVERSIFICATION AND RESPONSIBILITY MANAGERS/PLANNERS/MBA's

We are a diversified "NYC Fortune 1000" with an outstanding record of growth and profitability. Our current mission is to transform a successful holding company into a successful operating company. To do this we are ahead of the plan, but continued success will require the external staffing of talented managers and planners at group and division levels. We have an immediate need for people with one or more of the following disciplines:

- PERSONNEL or MANPOWER PLANNING
- CONTROLLERSHIP or WORLDWIDE TREASURY
- SYSTEMS or IBM COMPUTER TECHNOLOGY
- PRODUCTION or ERP MANAGEMENT
- CORPORATE PLANNING or INTERNAL CUSITING
- MARKETING, NEW PRODUCTS or PRODUCT MGMT
- MARKET RESEARCH or FINANCIAL ANALYSIS
- FINANCIAL SALES or INVESTMENTS
- ACCOUNTING

Please send chronological resume with complete salary history to:
BOX 376, 15 WEST 44 ST, NY 10036

ENGINEERING MANAGEMENT PROFESSIONALS

Do You Want To Contribute To New Advanced Systems? If So...

We are the leading independent supplier of data entry and communications systems in the industry and due to expansion, have immediate career opportunities for Engineering Department Managers to actively participate in the development and management of major new products.

We invite you to contact us if you desire to work in a challenging and creative advanced systems environment and have demonstrated experience in:

SYSTEMS DEVELOPMENT

8 or more years experience in design and development of computer systems equipment, including engineering product or program management with responsibility for design, development, and production release. Must have working knowledge of computer systems architecture, MOS, TTL, ECL, circuit technology and applications. MSEE desired.

COMPONENT ENGINEERING

5 or more years experience in component testing (accelerated life test, screening, visual, etc.) For qualification of types and sources of electrical/electronic components. Must have knowledge of device manufacturing processes, applications and failure analysis, as well as experience in TTL logic design and application experience with discrete and passive devices. MSEE desired.

MAINTAIN ABILITY ENGINEERING

5 or more years reliability engineering experience in MTFB prediction, failure mode and effects analysis, statistical analysis of failure data, maintain ability/human factors, and sequential test design and interpretation. EDP equipment experience and MS degree desired.

For immediate confidential consideration, for those as well as other available engineering positions, which offer excellent starting salary plus a full range of fringe benefits, and are located in a pleasant update New York location, please forward resume including present salary to:

Mr. Daniel P. McConnell
Director of Personnel



MOHAWK DATA SCIENCES CORP.

1599 Littleton Rd.
Paramus, New Jersey
An Equal Opportunity Employer M/F

ENVIRONMENTAL ENGINEERING & SCIENCE OPPORTUNITIES

Roy F. Weston, a leader in the environmental consulting industry, with a ranking of 48 in the ENR Revised 500, continues its pattern of growth and diversification required to meet the demands of the industrial and governmental communities. Our West Chester, Pennsylvania corporate headquarters, located 1/2 hour southeast of Philadelphia, requires individuals with the following expertise:

Dept. Manager-Resource Engineering

Will be responsible for managing professionals involved in the areas of 208 studies, flood insurance and general water resource systems analysis. Modeling and design experience, along with an advanced engineering or science degree preferred.

Project Manager-Biological Sciences

Primary responsibility for management of environmental impact studies with emphasis on aquatic ecology. You should possess technical competence in either Fisheries Biology or Fresh Water Invertebrate Ecology. MS/Ph.D. in Biological Science with 5 plus years experience as Project Manager required.

Project Manager-Air Quality Management

Responsible for environmental impact and licensing studies for power plant and other industrial facilities as well as dispersion modeling, ambient, air sampling and area wide planning. MS/Ph.D. Engineering preferred with extensive project management exposure.

Principal Design Engineering Solid Waste Processing

Requires state-of-the-art knowledge of municipal and industrial incineration, solid waste processing and heat recovery. BS/MS Mechanical; PE required.

Please forward resume including salary requirements in confidence to R.W. Apple

WESTON ROY F. WESTON, INC.
Weston Way, West Chester, Pa. 19380
An Affirmative Action Employer Male/Female/Handicapped

Director Corporate Relations

Parker Hamlin Corporation is a Fortune 500 industrial components manufacturer, a world leader in its field, preparing to double its size in 5-7 years and become a billion dollar company. This is a top post, a major opportunity to implement a new management philosophy to communicate more fully, more consistently, and more interestingly with the primary audiences of the corporation. These audiences include investors, distributors, user/customers, employees, group executives, the financial business and trade press, and federal government officials.

A staff department is in place, but must expand to oversee:
• annual and quarterly reports • corporate public relations • investor relations • corporate identification program • advertising agencies • sales promotion • product publicity • employee communications

Excellent top management communications skills are required, as are sound experience and educational background, for this career growth opportunity. Relocation to Cleveland corporate headquarters will be paid. Please describe present job and salary, reporting relationships, and salary objectives.

Reply in writing to:
Patrick S. Parker, President
Parker Hamlin Corporation
17325 Euclid Avenue, Cleveland, Ohio 44112



An Equal Opportunity Employer

SYSTEMS ANALYST

Project Manager, Manufacturing (Salary, High)

This unusual position, with a strongly growing NYSE-listed company, offers scope and challenge to the creative, highly qualified EDP professional who can take firm, successful charge of project efforts relating to manufacturing packages.

We are a world leader in the application of sophisticated electronic systems to security, monitoring, data acquisition, and communication needs.

At least 7 years experience in data processing systems, with IBM emphasis, is required, plus MBA preferably, or equivalent. Location will be our large northern, New Jersey facility, with some travel to our New York headquarters. Some travel will be needed. Career prospects are most favorable; benefits are liberal. Please send resume, including salary history and pertinent achievement, in confidence to:
Box NT 1582, 810 7th Ave, NYC 10019
An Equal Opportunity Employer M/F

MARKETING MANAGER SYSTEMS ENGINEER

These positions offer a salary range of \$20-30K per year plus a generous benefit package.

These are high level positions with a major company in a rapidly growing industry dealing with security. The ideal candidates will have the following qualifications:

- Sales/Marketing Background with at least 5 years in direct selling and marketing of industrial products or computer systems (Big Ticket Sales).
- Knowledge of Building Automation and/or security systems.
- Knowledge of transmission systems.
- Knowledge of Advertising, Merchandising and sales finance.
- Ability to interface with technical service and financial departments.
- College degree, MBA preferred.
- High energy level and ability to grow.

If you feel your qualifications might meet our requirements, send your resume in confidence to:

Box NT 1570
810 7th Ave., New York, N.Y. 10019
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PROJECT MANAGER MINI COMPUTER SYSTEMS

We are a large insurance organization about to implement our first use of mini computers. In a distributed processing environment. Our future plans call for significant expansion in this area throughout our country wide organization.

We are still building the team that will support this new and rapidly expanding area of our operation and have an opening for an experienced Project Manager who can take full charge of all aspects of this development and implementation effort. This is truly an opportunity to get in on the ground floor in what can well become one of our major data processing operations over the next several years.

The individual we require must have an extensive background in mini hardware and software as well as a successful record of managing major projects. Specific experience in insurance company operation preferred but not essential. Interested applicants are invited to submit their resume stating salary history and requirements in strict professional confidence to:

Y724 TIMES

An Equal Opportunity Employer M/F

Data Processing Professionals PROGRAMMERS! ANALYSTS!

GROUND FLOOR OPPORTUNITY IN THE Southern Connecticut/White Plains Area

Make An Appointment for Saturday Aug. 21st To Talk to Us at The Rye Tavern 11:30am and Find Out Why!

Software Design Associates, the computer consulting firm with the lowest turnover rate in the field, is opening an office in the Southern Connecticut/White Plains area.

We seek out people who have both professional pride and superior technical ability. We pay them the respect and compensation they've earned. Top salaries, overtime, project leader and Christmas bonuses + profit sharing. Right now, we're looking for professionals with backgrounds in these areas:

IMS, CICS PL/1, COBOL, BAL

If you're experienced and are looking to join a dynamic 8 year old firm servicing over 80 "Blue Chip" companies in a wide variety of applications, we will arrange an interview either in New York or the Southern Connecticut/White Plains area. Send your resume in confidence to:

SOFTWARE DESIGN ASSOCIATES

Sheldon Danziger
18 East 41st Street
New York, New York 10017
An Equal Opportunity Employer

FIELD SALES MANAGERS

Keene Lighting wants to hire two aggressive field sales managers for its Stonco outdoor product line.

One individual will have strong experience with electrical distributors and know how to merchandise stock programs from the management level all the way to the counter person.

The other individual will have strong experience with the outdoor lighting specification and project business, and know how to train representatives to function with specifiers on market-oriented programs.

These are top level opportunities requiring mature self-starters who understand travel and hard work are needed to make it happen.

Send resume and salary requirements to: Mr. William F. Budnovitch

KEENE Lighting

2345 Vaughall Road
Union, New Jersey 07083
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PATENT ATTORNEY

Pre-igious research laboratory of leading

Fortune 200 located in suburban Boston currently has a challenging opportunity in its active Patent Department for an attorney to work in a wide variety of state-of-the-art technologies.

Responsibilities will include evaluation of invention disclosures; preparation, filing and prosecution of patent applications; and other related matters.

Candidates must have a Law degree with undergraduate training in either Physics, Chemistry or Electronics plus a minimum of 1 year patent experience.

Please send resume, including salary history to:

Y 7262 TIMES

An Equal Opportunity Employer, M/F

Financial Controls/Accounting

Growth opportunity with SEIKO, one of the world's fastest growing manufacturers of men's and ladies' lever watches at our New York headquarters.

The qualified candidate for this position will have a degree in accounting or finance, with an MBA helpful. Experience (3 to 5 years) should be in accounting and financial analysis. The ability to handle assignments on a semi-independent basis and interface effectively with marketing and operating management required.

INITIAL SALARY TO \$18,000 along with an excellent fringe benefits program and excellent growth potential for increased responsibilities in financial management.

Send resume, including salary history, in strict confidence to Mr. Gregory Franklin

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- WORK MEASUREMENT
- MATERIALS HANDLING
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Good individual growth potential. Travel but home weekends.

Send complete details on education, experience and salary desired to:

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330 Madison Ave New York, NY 10017
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Graphic Arts Supplies Sales Personnel

Great Opportunity for person with graphic arts or related sales experience needed for newly expanded New York territory with this national graphic arts supply.

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Internal Management Consultants

Due to recent expansion, this major division of a Fortune "200" company is seeking several self-motivated IE/MBAs.

Responsibilities include project work involving manufacturing, packaging, distribution, inventory management, and other consulting functions performed by the Internal Management Department of various plant locations.

Successful applicants must be able to communicate ideas clearly to management and be qualified to guide project from initial development through implementation.

Salary range from low to mid twenties, depending on education and experience. Positions are based at Suburban New York headquarters.

An equal opportunity employer, male/female

To apply, please send resume to: Y 7257 TIMES

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Director Corporate Relations

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Engineers—Scientists

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A well-known and respected Washington, D. C. research organization which performs studies and evaluations for the Federal government seeks a few outstanding systems analysts with a strong interest in solving problems related to issues of national importance. Requirements include a Ph.D. or equivalent in engineering, the physical sciences or operations research and several years industrial or research experience.

Most of our studies deal with major tactical or strategic military systems which we examine from basic feasibility through deployment and operation under field conditions.

We work in small interdisciplinary groups and are supported by excellent technical services. In addition to demonstrated technical competence we place a high premium on ability to interpret and communicate study results to high-level decisionmakers through written reports and oral briefings.

If you believe you meet our standards and are interested in solving important problems, we encourage you to send us a resume.

Y 7127 TIMES

An equal opportunity employer m/f

Manager, Pharmaceutical & Chemical Sourcing International

Aggressive, versatile professional needed to develop and administer policies, plans and procedures pertaining to International Sourcing of pharmaceuticals and chemicals.

Position requires Bachelor's degree in Chemistry, ChE, Finance or any other related area. MBA highly desirable. Experience should include five years high-level involvement in International Sourcing of pharmaceuticals and chemicals with a major company having both overseas and domestic sourcing and manufacturing locations. Three to five years combined general experience in accounting, purchasing, traffic, taxes and EDP systems desirable. Familiarity with Domestic and International marketing helpful. Administrative experience desired, but not essential.

Reporting to our Director of Materials Management, your highly visible success can lead to significant professional growth. Compensation includes fully commensurate salary and outstanding benefits.

Position is based at Morris Plains, N.J., but applicant must also be willing to travel outside the U.S. Please provide detailed history of your background to Mr. B. Bonner, Employment Manager, Corporate Personnel.

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Equal Opportunity in Action! (M/F)

Marketing Manager Communications - San Francisco Peninsula

conduct a technical marketing function to negotiate R&D contracts with U.S. telecommunications Bell-Northern Research, Canada's leading engineering organization.

general position, based on our U.S. subsidiary in California, involves organizing a complete product line with U.S. telephone companies and our engineering capabilities in development of systems for voice and data transmission, business communications, and related systems. Starting salary \$23-\$27K. Relocation assistance provided. We require at least 5 years of related experience in marketing and expert knowledge of national networks.

New York Interviews during late August

Resume, including present salary, to Tom Manning, BNR INC., Mail Stop 22, 3174 S. Palo Alto, CA 94304. An equal opportunity job.



EDP PRODUCT ANALYSTS

Do You Want To Participate In The Product Development and Market Strategy For New, Advanced Systems? If So . . .

We are the leading independent supplier of data entry and communications systems in the industry and due to expansion, have immediate career opportunities for marketing-oriented EDP field system analysts to join our Corporate Marketing Staff.

We invite you to contact us if you desire to work in a challenging and creative environment, and have demonstrated expertise in technical marketing support on data entry, distributive processing, telecommunications, and/or related systems.

For immediate confidential consideration please send resume including present salary to:

Mr. Dan McConnell Director of Personnel MOHAWK DATA SCIENCES CORP. 1599 Littleton Rd. Parsippany, New Jersey



An Equal Opportunity Employer, M/F

PROGRAMMER SYSTEMS SOFTWARE

Continued growth and expansion at Burroughs, Terminal Systems Group - Plainfield, has created a highly rewarding and challenging opportunity for innovative programmers to apply expertise in the following areas to microprocessor based products:

- Operating System Design
Interpreter
Translators/Micro-Programming
I/O Software/Firmware

MS in Computer Science or Electrical Engineering with 3 to 5 years experience required. BSEE with over 5 years also considered. Background should cover the spectrum of assembly to high level programming.

Please submit resume including salary requirements to Mrs. Margaret Hovey, Terminal Systems Group - Plainfield, Burroughs Corporation, P.O. Box 1408, Plainfield, New Jersey 07061.

Burroughs logo

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COALCON

Engineering • Technical • Financial Career Opportunities

We are a young, dynamic energy conversion company and we have been awarded one of the largest ERDA coal conversion contracts. To meet this challenge, we have immediate needs for the following personnel:

ENGINEERS Successful applicants will design and coordinate the completion of facilities producing liquid and gaseous fuels from coal.

PROJECT ENGINEERS These positions require 5-10 years experience with a strong technical background in the design and erection of chemical process plants and refineries. Specific background in one or more of the following is highly desirable: acid gas removal, catalyst recovery systems, methanation, piping analytical and distribution systems, distillation and fractionation.

PROCESS ENGINEERS These positions require 7-10 years experience in developing process design and performing calculations based upon particular processes, requirements and cost/benefit data.

ADMINISTRATION-PROJECTS Engineering degree + 5-10 years experience in chem process projects, particularly with engineering contractor firms. Provide admin. assistance in area of reports, estimates, budgets, schedules and overall monitoring.

COST ANALYST report direct labor and charges incurred, analyze expenditures relative to budgets, audit subcontract proposals, develop forecasts and estimates to complete. Should be engineering oriented.

SCHEDULING ANALYST in CPM scheduling of large projects through design production. Knowledge of computerized CPM techniques and related data processing.

SAFETY ENGINEER Position requires 3-5 years safety engineering experience directly related to fossil fuel conversion. Experience in an operating company would be preferred. We will require expertise in the areas of fire protection, industrial hygiene and multi-hazard analysis.

We are currently located in Mid-Manhattan and anticipate relocating to Northeast New Jersey in January, 1977. The above positions offer competitive salaries and comprehensive benefits.

For prompt consideration, forward your resume confidentially, including salary requirements, to complete consideration to: MR. D. R. STEENLAND, Personnel Department COALCON, One Penn Plaza, New York, N.Y. 10001. We are an equal opportunity employer m/f

Quality Assurance Director (Nigeria)

a large pharmaceutical company seeking an individual for assignment with our Nigerian (near Lagos). Qualified candidates should have a B.S. in Pharmacy and 5+ years experience in the quality control area of pharmaceutical manufacturing.

An excellent growth opportunity program. Interested, submit your resume in confidence, including salary history, to Employment Manager.

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Packaging Development

Exceptional position available in a processing consumer packaged goods company offering opportunity to develop some of the finest packaging.

Ideal candidate will have solid grasp of all packaging media, i.e. glass, metal, plastic, caps, stock and custom molds, combined with great creative, innovative ideas and strong administrative capabilities. Some international background desirable.

You will work closely with our Corporate design, purchasing and marketing departments and with suppliers in developing new approaches for packaging our luxurious products.

NYC corporate headquarters base. Excellent starting salary. Comprehensive company paid benefits. An equal opportunity (m/f) employer. Please send experience/salary resume.

MB 726 TIMES

Computer Project Management

Unique opportunities exist in our Data Processing Department which offer top computer professional outstanding career possibilities.

We currently require professionals who can assume a leadership role in an expanding OS/VS, VM, DOS/VIS environment with OS/DC capabilities.

CANDIDATES SHOULD: have a bachelor's degree; have extensive knowledge and implementation experience with application systems under DOS or OS; have some implementation experience with OS/VS systems such as TOTAL, IMS, ENVRON, CICS, etc.; have experience in COBOL and FORTRAN programming language; have background in applications system development and project management including estimation of time, cost and equipment requirements; evaluation of proposed systems; organization of system development.

SALARY RANGE LOW TO MID 20's Midtown Park Avenue location. If interested please forward resume of capabilities, including salary requirements, to: P.O. Box 1868, FDR Station, New York, N.Y. 10022 An Equal Opportunity Employer M/F

INTERNATIONAL DISTRIBUTION MANAGER

Our client a Fortune 100 Company offers a career opportunity with high visibility. The newly created position reports to the Director of Distribution. Requirements are: a minimum of 5-7 years sales leading international trade & distribution of consumer products, either domestic or international. A degree, excellent communication skills, superior ability and a strong corporate image are the personal requirements.

HUNT

688-2140 WORLD TRADE BLDG. 11th Floor, 240 Madison Ave. (Opposite Penn Plaza) New York, N.Y. 10017

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WALL STREET SECURITIES INDUSTRY EDITOR

This unusual opportunity is within a department dedicated to excellence, offering a stimulating, highly demanding, professional atmosphere. Individual achievement is stressed, recognized and appreciated.

This assignment will provide tremendous input and exposure, as well as making high demands. Edit information flow, working with a group of 11 analysts, utilizing financial analysis terminology, copy editing and proof-reading skills, and preferably report production experience. Ability to work under heavy pressure is essential.

Initial salary will be in the mid-high range, plus very complete benefits. Please send resume, in confidence, to: BOX NO 1578 810 7th Ave., New York, N.Y. 10019 An Equal Opportunity Employer M/F

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